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Census of Wholesale Trade

WC87-S-3

SUBJECT SERIES

Commodity Line Sales

United States



U.S. Department of Commerce
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This report was prepared in the Business Division. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of wholesale trade. Planning and implementation were under the direction of **John R. Trimble**, Chief, Wholesale Census Branch, with primary staff assistance by **Steven L. Barron**, **John L. Vignali**, **Scott P. Handmaker**, and **Daniel C. Collier**.

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If you have any questions concerning the statistics in this report, call (301) 763-5281.

1987

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United States

Issued July 1990



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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the *Standard Industrial Classification (SIC) Manual*.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

COMMODITY LINE SALES

This report represents a recompilation of establishments and sales data collected in the 1987 Census of Wholesale Trade according to various categories of commodity lines sold by wholesale establishments.

An individual establishment (i.e., business location) is the unit to which a single kind-of-business classification is assigned and for which data are summarized in most wholesale census tabulations. Prior to their recompilation by commodity line category, kind-of-business statistics do not reveal the commodity line composition of wholesale sales. So, they do not meet many important data needs of manufacturers, retailers, the Government, business analysts, or wholesalers themselves.

To meet some of these needs, sales by commodity line that were collected in the census are presented in this report by broad commodity line groupings. While information is desired for individual products or more detailed commodity line categories than are shown in this report, reporting in greater detail was not feasible.

In planning the commodity line inquiries for the 1987 Census of Wholesale Trade, the Bureau of the Census consulted extensively with trade associations and business firms, both for advice on the information to be provided by the census, and on the reportability of the data on which such information would be based. The amount of detail requested in the census reflected both of these considerations, with reportability, for the most part, being the limiting factor.

Broad commodity lines were devised to account for all the sales and receipts of wholesale establishments regardless of kind-of-business classification. These lines are identified in the various tables by commodity line codes ending in "0." In addition to the major lines, additional detail within certain of these major lines was requested on many of the report forms.

Appendix I gives commodity line codes and descriptions. Appendix A presents more detailed information about the statistics contained in this report.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report presents data by kind of business for the United States as a whole.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987

dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

COMPUTER TAPES AND CD-ROM

The data in this report are also available on computer tapes and CD-ROM disks. The following unpublished tables are only available on computer tapes or CD-ROM disks.

Table 2a. All types of Operation by Kind of Business and Commodity Line for Selected States: 1987

Table 2b. All Types of Operation by Broad Commodity Line and Kind of Business for Selected States: 1987

Table 4a. Merchant Wholesalers by Kind of Business and Commodity Line for Selected States: 1987

Table 4b. Merchant Wholesalers by Broad Commodity Line and Kind of Business for Selected States: 1987

Table 4c. Merchant Wholesalers by Kind of Business and Commodity Line for Selected Metropolitan Statistical Areas: 1987

Table 4d. Merchant Wholesalers by Broad Commodity Line and Kind of Business for Selected Metropolitan Statistical Areas: 1987

Table 6a. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line for Selected States: 1987

Table 6b. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business for Selected States: 1987

Table 8a. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line for Selected States: 1987

Table 8b. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business for Selected States: 1987

Table 9a. Sales Coverage of All Types of Operation Reporting Commodity Lines for Selected States: 1987

Table 9b. Sales Coverage of Merchant Wholesalers Reporting Commodity Lines for Selected States: 1987

Table 9c. Sales Coverage of Merchant Wholesalers Reporting Commodity Lines for Selected Metropolitan Statistical Areas: 1987

Table 9d. Sales Coverage of Manufacturers' Sales Branches and Offices Reporting Commodity Lines for Selected States: 1987

Table 9e. Sales Coverage of Agents, Brokers, and Commission Merchants Reporting Commodity Lines for Selected States: 1987

The following States and Metropolitan Statistical Areas (MSA's) were selected based on wholesale sales size to be included in these tables:

States

California	Missouri
Florida	New Jersey
Georgia	New York
Illinois	North Carolina
Indiana	Ohio
Massachusetts	Pennsylvania
Michigan	Texas
Minnesota	

MSA's

Atlanta, GA
 Boston-Lawrence-Salem, MA-NH
 Chicago-Gary-Lake County, IL-IN-WI
 Cleveland-Akron-Lorain, OH
 Dallas-Fort Worth, TX
 Detroit-Ann Arbor, MI
 Houston-Galveston-Brazoria, TX
 Los Angeles-Anaheim-Riverside, CA
 Miami-Fort Lauderdale, FL
 Minneapolis-St. Paul, MN-WI
 New York-Northern New Jersey-Long Island, NY-NJ-CT
 Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD
 St. Louis, MO-IL
 San Francisco-Oakland-San Jose, CA
 Seattle-Tacoma, WA

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

-	Represents zero.
#	Commodity line detail withheld due to insufficient reporting or to avoid disclosing data for individual companies.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(V)	Less than 0.05 percent.
(X)	Not applicable.
(Y)	Data withheld due to insufficient reporting of commodity lines or to avoid disclosing data for individual companies. Some data are shown at a kind-of-business level.
CL	Commodity line.
n.e.c.	Not elsewhere classified.
pt.	Part.
r	Revised
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table								
	1	2	3	4	5	6	7	8	9
GEOGRAPHIC AREA									
The United States	X	X	X	X	X	X	X	X	X
DATA ITEMS¹									
Establishments by kind of business	X	X	X	X	X	X	X	X	
Establishments handling specified commodity lines by kind of business	X	X	X	X	X	X	X	X	
Sales by kind of business	X	X	X	X	X	X	X	X	
Sales of specified commodity lines by kind of business	X	X	X	X	X	X	X	X	
Sales as a percent of total sales for establishments handling the line	X		X		X		X		
Sales as a percent of total sales for all establishments	X		X		X		X		
Percent of total sales accounted for by specified kind of business		X		X		X		X	
Coverage symbols									X
TYPE OF OPERATION									
All types of operation	X	X							X
Merchant wholesalers			X	X					X
Manufacturers' sales branches and offices					X	X			X
Agents, brokers, and commission merchants							X	X	X

¹See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size ¹	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X					X				
State ⁴	X	X					X				
CMSA ⁴	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁵ X
State										X	
County										X	

¹Establishments and firms.

²Merchandise wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on CD-ROM and computer tape only.

⁵Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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United States

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-- Not applicable for this report.

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishments counts, see appendix A]

CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Automobiles and other motor vehicles (SIC 5012) -----	7 125	246 933 163	(X)	100.0		Motor vehicle supplies and new parts (SIC 5013) — Con.				
0100	New and used automobiles, motorcycles, etc. -----	3 920	166 045 771	74.4	67.2	2330	Metalworking machinery, equipment and parts -----	381	31 518	5.3	.1
0111	New automobiles -----	1 557	151 505 460	72.4	61.4	2700	Sporting and recreational goods and supplies -----	573	47 685	5.9	.1
0112	Used automobiles -----	3 057	11 933 030	44.6	4.8	5300	Plastics materials and basic shapes -----	138	209 241	22.5	.3
0113	Motorcycles -----	766	1 965 114	14.7	.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	881	45 862	2.9	.1
0114	Motorcycles, mopeds, golfcars, snowmobiles, and utility trailers -----	677	642 167	22.0	.3	5400	Petroleum products -----	3 124	197 724	5.9	.3
0120	Buses, campers, and motor homes -----	1 252	2 513 058	19.3	1.0	6000	Paint, paint supplies and wallpaper -----	213	125 976	14.9	.2
0130	Light trucks (14,000 lbs or less) -----	2 509	48 879 171	36.0	19.8	6150	Nondurable goods, n.e.c. -----	148	213 577	20.3	.3
0131	New light trucks -----	1 615	47 811 306	36.5	19.4	9700	Service receipts and labor charges (including installed parts) -----	4 080	739 459	13.8	1.2
0132	Used light trucks -----	1 983	1 067 865	9.6	.4	9711	Labor charges for repair work -----	3 724	396 413	8.8	.6
0140	Medium trucks and tractors (14,001 to 26,000 lbs) -----	2 106	4 603 538	6.0	1.9	9712	Parts installed in repair work -----	2 299	216 943	7.5	.3
0150	Heavy trucks and tractors (over 26,000 lbs) -----	3 120	12 995 175	25.1	5.3	9713	Other service receipts and labor charges -----	1 118	126 103	7.2	.2
0151	New heavy trucks -----	1 811	4 662 885	10.5	1.9	9800	Miscellaneous commodities -----	1 560	232 297	11.3	.4
0152	New heavy truck tractors -----	1 432	4 237 374	35.0	1.7	9980	Receipts for machine shop job work -----	2 881	151 988	6.9	.2
0153	New truck trailers -----	1 137	1 850 195	34.2	.7	—	All other commodities -----	(X)	260 255	(X)	.4
0154	New truck bodies -----	949	321 995	7.0	.1		Tires and tubes (SIC 5014) -----	3 746	(D)	(X)	100.0
0155	Used heavy trucks, tractors, and trailers -----	2 635	1 922 726	12.2	.8		Motor vehicle parts, used (SIC 5015) -----	6 075	(D)	(X)	100.0
0200	New and rebuilt automotive parts and supplies -----	2 889	6 213 846	8.5	2.5		Furniture (SIC 5021) -----	6 819	18 629 851	(X)	100.0
0240	Used automotive parts, accessories, and equipment -----	793	144 591	6.3	.1	0400	Household and lawn furniture -----	2 943	5 853 133	86.4	31.4
0250	Petroleum products marketing equipment -----	539	517 450	6.0	.2	0411	Household furniture (including sleep equipment and juvenile) -----	2 817	5 414 067	85.9	29.1
2100	Construction and mining machinery and equipment (including parts and attachments) -----	529	132 034	.7	.1	0412	Lawn and outdoor furniture -----	463	439 066	39.4	2.4
2200	Farm machinery, equipment, and parts -----	658	237 051	2.7	.1	0420	Office and business furniture -----	4 459	11 110 832	85.9	59.6
2620	Marine machinery, equipment, and supplies -----	477	227 750	2.1	.1	0421	New office furniture (wooden and metal) -----	4 093	10 082 652	83.1	54.1
2700	Sporting and recreational goods and supplies -----	494	306 241	20.1	.1	0422	New store and restaurant furniture -----	468	252 106	25.6	1.4
9700	Service receipts and labor charges (including installed parts) -----	3 192	2 992 669	12.8	1.2	0423	New public furniture (theater seats, church pews, park benches, school desks) -----	510	220 971	23.4	1.2
9711	Labor charges for repair work -----	3 097	1 544 766	6.9	.6	0425	Other new furniture -----	705	388 592	25.7	2.1
9712	Parts installed in repair work -----	2 683	994 697	5.1	.4	0426	Used office and business furniture -----	1 108	166 511	7.2	.9
9713	Other service receipts and labor charges -----	1 212	453 206	4.8	.2	0500	Household china, glassware, crockery, and plastic housewares -----	239	45 755	9.2	.2
9800	Miscellaneous commodities -----	971	869 379	2.4	.4	0511	China -----	157	20 036	7.4	.1
—	All other commodities -----	(X)	255 439	(X)	.1	0514	Plastic housewares -----	84	12 833	6.1	.1
	Motor vehicle supplies and new parts (SIC 5013) -----	28 902	62 455 757	(X)	100.0	—	Commodities, n.e.c. -----	(X)	12 886	(X)	.1
0100	New and used automobiles, motorcycles, etc. -----	436	36 877	15.8	.1	0520	Linens, domestics, curtains, and draperies -----	424	61 211	7.7	.3
0150	Heavy trucks and tractors (over 26,000 lbs) -----	522	91 863	16.9	.1	0521	Bedsprings, blankets, and bedding -----	171	17 164	5.1	.1
0200	New and rebuilt automotive parts and supplies -----	28 589	57 554 453	93.4	92.2	0522	Curtains, draperies, shades, and blinds -----	361	37 271	5.9	.2
0240	Used automotive parts, accessories, and equipment -----	1 498	219 446	8.9	.4	—	Commodities, n.e.c. -----	(X)	6 776	(X)	(V)
0241	Engine and engine parts -----	1 168	109 825	6.5	.2	0530	Floor coverings -----	713	116 063	5.9	.6
0243	Parts, n.e.c. -----	881	87 519	7.8	.1	0531	Carpets and rugs (including pads) -----	707	112 691	5.7	.6
—	Commodities, n.e.c. -----	(X)	22 102	(X)	(V)	—	Commodities, n.e.c. -----	(X)	3 372	(X)	(V)
0250	Petroleum products marketing equipment -----	1 472	854 755	24.7	1.4	0540	Other home furnishings -----	553	123 019	10.6	.7
0300	Tires and tubes -----	2 363	304 131	7.1	.5	0541	Metal flatware (excluding silver or plated) -----	107	9 384	2.7	.1
0311	Motor vehicle tires and tubes (new) -----	1 526	240 345	7.0	.4	0542	Kitchen utensils -----	87	12 196	2.9	.1
0314	Tire and tube repair materials -----	1 465	57 038	3.7	.1	0543	Mirrors, lamps, and picture frames -----	449	30 576	4.1	.2
—	Commodities, n.e.c. -----	(X)	6 748	(X)	(V)	0544	Home furnishings, n.e.c. -----	294	70 863	9.5	.4
0730	Fiat glass and other construction glass (excluding automotive) -----	514	86 541	18.3	.1	0900	Office equipment and supplies -----	777	314 675	18.6	1.7
1120	Flatiron and steel products -----	368	42 717	7.2	.1	0920	New computer equipment -----	158	22 807	6.7	.1
1220	Aluminum shapes, forms, etc. -----	45	40 998	20.5	.1	0960	Restaurant and hotel equipment and supplies -----	145	12 783	5.1	.1
1400	Electrical apparatus and equipment -----	593	53 822	5.4	.1	0970	Store machines and equipment -----	189	19 611	6.7	.1
1500	Electrical appliances, household -----	363	73 745	18.3	.1	1050	Other professional equipment and supplies -----	110	14 357	9.0	.1
1511	Radio and tv sets -----	284	32 472	8.6	.1	1500	Electrical appliances, household -----	165	21 281	4.3	.1
—	Commodities, n.e.c. -----	(X)	41 273	(X)	.1	1700	Hardware -----	69	34 115	11.4	.2
1600	Electronic parts and equipment, except communication -----	759	53 520	4.1	.1	1800	Plumbing and heating equipment and supplies (hydronics) -----	10	9 880	12.6	.1
1700	Hardware -----	1 806	170 864	6.3	.3	2700	Sporting and recreational goods and supplies -----	122	11 793	2.5	.1
2100	Construction and mining machinery and equipment (including parts and attachments) -----	512	98 738	12.6	.2	2800	Toys and hobby goods and supplies -----	125	33 918	6.5	.2
2200	Farm machinery, equipment, and parts -----	1 191	76 679	5.2	.1	3120	Forest products, except lumber -----	120	20 356	12.8	.1
2220	Garden machinery, equipment, and parts -----	909	157 729	14.6	.3	3122	Other forest products (including logs, hewn posts, poles, and ties) -----	120	20 356	12.8	.1
2320	General-purpose industrial machinery, equipment, and parts -----	1 098	283 297	13.4	.5	3200	Printing and writing (fine) paper -----	222	26 922	8.0	.1
						3300	Stationery office supplies, and greeting cards -----	688	351 147	20.9	1.9
						3800	Men's and boys' wear -----	121	13 844	5.5	.1
						3900	Women's and children's wear -----	101	18 178	6.2	.1
						6000	Paint, paint supplies and wallpaper -----	170	14 580	3.0	.1
						6120	Art goods (including novelties and souvenirs) -----	183	13 292	3.3	.1

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see Introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Furniture (SIC 5021)—Con.						Lumber, plywood, millwork, and wood panels (SIC 5031)				
6150	Nondurable goods, n.e.c.	106	28 085	11.0	.2	0530	Floor coverings.....	344	45 667	2.1	.1
9700	Service receipts and labor charges (including installed parts)	833	142 973	5.6	.8	0600	Lumber: rough, dressed, and finished	5 065	21 415 391	61.5	46.7
9711	Labor charges for repair work	476	33 660	2.8	.2	0611	Dimension lumber	4 718	18 254 480	55.9	39.8
9712	Parts installed in repair work	270	9 597	1.3	.1	0612	Other lumber (excluding cordwood, logs, pulpwood, posts, and ties)	1 624	3 160 911	25.7	6.9
9713	Other service receipts and labor charges ..	613	99 716	5.2	.5	0620	Plywood and millwork	5 995	20 180 234	54.6	44.0
9800	Miscellaneous commodities	367	64 983	6.9	.3	0621	Plywood (including veneer)	3 354	8 522 608	31.8	18.6
9940	Rental receipts	415	21 455	1.8	.1	0622	Wood millwork (doors, windows, cabinets, etc.)	3 621	7 825 582	34.9	17.1
—	All other commodities	(X)	108 803	(X)	.6	0623	Metal millwork	1 452	1 297 290	10.8	2.8
						0624	Other millwork and wood siding	2 085	2 534 754	13.8	5.5
						0700	Brick, stone, tile, sand, block, cement, and gravel	541	75 379	2.5	.2
	Homefurnishings (SIC 5023)	7 702	29 492 649	(X)	100.0	0711	Ready-mixed or transit-mixed concrete	306	28 144	1.3	.1
0400	Household and lawn furniture	522	146 419	11.0	.5	0712	Cement and lime	300	30 992	1.5	.1
0420	Office and business furniture	398	57 771	9.3	.2	—	Commodities, n.e.c.	(X)	16 243	(X)	(V)
0421	New office furniture (wooden and metal) ..	337	30 654	6.5	.1	0720	Roofing, siding, insulation materials, and gutters	1 616	1 253 141	8.6	2.7
0425	Other new furniture	192	16 687	4.7	.1	0721	Roofing, except wood	1 329	826 356	4.8	1.4
—	Commodities, n.e.c.	(X)	10 430	(X)	(V)	0722	Siding, except wood	837	193 191	2.5	.4
0500	Household china, glassware, crockery, and plastic housewares	1 423	3 263 977	69.9	11.1	0723	Insulation materials	1 336	404 904	3.1	.9
0520	Linens, domestics, curtains, and draperies ..	1 972	6 716 936	81.4	22.8	0724	Rain-carrying equipment (downspouts, gutters, etc.)	367	28 690	1.1	.1
0530	Floor coverings	3 526	12 100 660	86.6	41.0	0740	Other construction materials	897	750 841	8.8	1.6
0531	Carpets and rugs (including pads)	3 227	8 735 563	68.6	29.6	0741	Wire fence and accessories	420	35 509	1.0	.1
0532	Linoleum and other floor coverings	2 096	3 365 097	49.3	11.4	0744	Construction materials, n.e.c. (including prefabricated buildings and structural assemblies)	641	694 502	11.5	1.5
0540	Other homefurnishings	2 725	5 214 789	69.1	17.7	—	Commodities, n.e.c.	(X)	20 830	(X)	(V)
0620	Plywood and millwork	289	25 138	6.0	.1	1120	Flatiron and steel products	307	48 218	4.0	.1
0720	Roofing, siding, insulation materials, and gutters	158	328 640	26.5	1.1	1140	Iron and steel wire and wire products	968	327 402	3.3	.7
0740	Other construction materials	241	22 784	6.6	.1	1400	Electrical apparatus and equipment	272	34 699	1.7	.2
0960	Restaurant and hotel equipment and supplies	244	18 691	5.0	.1	1500	Electrical appliances, household	357	74 011	3.9	.2
1500	Electrical appliances, household	515	177 920	14.3	.6	1700	Hardware	1 041	307 309	5.9	.7
1600	Electronic parts and equipment, except communication	50	56 963	21.0	.2	1800	Plumbing and heating equipment and supplies (hydronics)	335	49 245	2.2	.1
1700	Hardware	433	88 340	9.1	.3	3120	Forest products, except lumber	627	260 595	11.0	.6
1800	Plumbing and heating equipment and supplies (hydronics)	172	15 109	4.2	.1	4900	Grain and beans	176	35 708	9.7	.1
2220	Garden machinery, equipment, and parts	38	18 887	8.1	.1	4917	Other grain and beans (oats, barley, inedible beans, etc.)	176	35 708	9.7	.1
2320	General-purpose industrial machinery, equipment, and parts	244	29 511	9.8	.1	5300	Plastics materials and basic shapes	459	140 127	4.6	.3
2450	Other industrial supplies	212	60 936	6.6	.2	6000	Paint, paint supplies and wallpaper	542	74 726	2.3	.2
2700	Sporting and recreational goods and supplies	219	31 166	6.5	.1	9700	Service receipts and labor charges (including installed parts)	610	170 945	10.3	.4
2800	Toys and hobby goods and supplies	408	95 213	10.3	.3	9711	Labor charges for repair work	278	42 413	7.3	.1
3000	Jewelry, watches, diamonds, and other precious stones and metals	313	30 754	6.1	.1	9712	Parts installed in repair work	179	32 004	6.4	.1
3130	Other durable goods	82	23 663	7.1	.1	9713	Other service receipts and labor charges ..	489	96 528	7.4	.2
3300	Stationery office supplies, and greeting cards	184	21 114	4.0	.1	9800	Miscellaneous commodities	915	424 533	6.7	.9
3400	Industrial and personal service paper and plastics	108	17 260	5.6	.1	—	All other commodities	(X)	209 281	(X)	.5
3500	Drugs, pharmaceuticals, cosmetics and toiletries	257	21 278	3.3	.1		Brick, stone, and related construction materials (SIC 5032)	3 880	9 094 056	(X)	100.0
3600	Piece goods, knit and woven	351	92 752	11.4	.3	0530	Floor coverings.....	140	36 199	15.0	.4
3800	Men's and boys' wear	290	29 440	5.4	.1	0600	Lumber: rough, dressed, and finished	121	6 870	4.8	.1
3900	Women's and children's wear	286	35 917	5.9	.1	0620	Plywood and millwork	128	21 974	13.2	.2
4830	Canned foods	10	82 342	34.6	.3	0622	Wood millwork (doors, windows, cabinets, etc.)	70	5 239	7.6	.1
4860	Other grocery specialties	200	18 170	6.6	.1	0623	Metal millwork	71	10 378	15.1	.1
5300	Plastics materials and basic shapes	321	39 295	8.7	.1	0624	Other millwork and wood siding	90	4 795	5.1	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	229	72 437	10.4	.2	—	Commodities, n.e.c.	(X)	1 562	(X)	(V)
6000	Paint, paint supplies and wallpaper	374	43 266	6.1	.1	0700	Brick, stone, tile, sand, block, cement, and gravel	3 880	8 586 067	94.4	94.4
6120	Art goods (including novelties and souvenirs)	487	61 932	8.5	.2	0711	Ready-mixed or transit-mixed concrete	339	172 400	35.5	1.9
6150	Nondurable goods, n.e.c.	293	46 718	8.9	.2	0712	Cement and lime	1 171	2 665 764	67.9	29.3
9700	Service receipts and labor charges (including installed parts)	593	72 955	9.4	.2	0713	Sand, gravel, and crushed stone	1 549	1 409 515	54.0	15.5
9713	Other service receipts and labor charges ..	531	59 731	8.9	.2	0714	Brick, block, tile, clay/cement sewer pipe, etc.	2 473	4 338 388	86.1	47.7
—	Commodities, n.e.c.	(X)	13 224	(X)	(V)	0720	Roofing, siding, insulation materials, and gutters	303	61 325	9.3	.7
9800	Miscellaneous commodities	750	172 561	13.0	.6	0721	Roofing, except wood	193	28 935	9.3	.3
—	All other commodities	(X)	140 945	(X)	.5	0723	Insulation materials	209	29 682	6.3	.3
						—	Commodities, n.e.c.	(X)	2 708	(X)	(V)
						0740	Other construction materials	227	84 314	15.3	.9
						1120	Flatiron and steel products	172	11 251	4.5	.1
						1140	Iron and steel wire and wire products	230	26 321	7.4	.3
						1150	Iron and steel pipe and tubing	106	12 191	11.3	.1
						1700	Hardware	322	21 365	4.1	.2

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Brick, stone, and related construction materials (SIC 5032)—Con.						Construction materials, n.e.c. (SIC 5039) -----	4 413	12 073 302	(X)	100.0		
1800	Plumbing and heating equipment and supplies (hydronics) -----	82	5 018	4.2	.1	0200	New and rebuilt automotive parts and supplies -----	479	124 201	19.8	1.0		
2450	Other industrial supplies -----	68	4 739	4.9	.1	0530	Floor coverings -----	287	29 042	6.0	.2		
5300	Plastics materials and basic shapes -----	154	24 006	10.3	.3	0540	Other homefurnishings -----	149	13 108	5.3	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	163	15 130	5.3	.2	0600	Lumber: rough, dressed, and finished -----	399	84 279	11.5	.7		
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	69	5 507	10.0	.1	0611	Dimension lumber -----	384	81 304	12.0	.7		
5800	Farm supplies -----	60	10 547	8.3	.1	—	Commodities, n.e.c. -----	(X)	2 975	(X)	(V)		
9700	Service receipts and labor charges (including installed parts) -----	223	21 548	7.2	.2	0620	Plywood and millwork -----	427	136 125	14.2	1.1		
9800	Miscellaneous commodities -----	343	71 480	11.1	.8	0700	Brick, stone, tile, sand, block, cement, and gravel -----	420	144 991	10.0	1.2		
9940	Rental receipts -----	171	19 924	8.5	.2	0712	Cement and lime -----	346	114 614	8.7	.9		
9950	Construction receipts -----	72	5 940	10.5	.1	0713	Sand, gravel, and crushed stone -----	185	7 430	2.6	.1		
—	All other commodities -----	(X)	42 340	(X)	.5	0714	Brick, block, tile, clay/cement sewer pipe, etc. -----	232	17 430	3.8	.1		
	Roofing, siding, and insulation materials (SIC 5033) -----	2 684	12 901 164	(X)	100.0	—	Commodities, n.e.c. -----	(X)	5 517	(X)	(V)		
0520	Linens, domestics, curtains, and draperies --	54	14 385	11.0	.1	0720	Roofing, siding, insulation materials, and gutting -----	737	275 309	11.1	2.3		
0530	Floor coverings -----	95	94 912	16.8	.7	0730	Flat glass and other construction glass (excluding automotive) -----	1 325	1 890 528	81.1	15.7		
0600	Lumber: rough, dressed, and finished -----	216	208 049	13.7	1.6	0740	Other construction materials -----	3 322	8 479 993	84.6	70.2		
0620	Plywood and millwork -----	471	416 349	16.3	3.2	1120	Flatiron and steel products -----	471	148 971	7.1	1.2		
0621	Plywood (including veneer) -----	255	92 590	6.9	.7	1140	Iron and steel wire and wire products -----	449	63 836	8.1	.5		
0622	Wood millwork (doors, windows, cabinets, etc.) -----	209	115 735	8.8	.9	1150	Iron and steel pipe and tubing -----	335	63 544	19.4	.5		
0623	Metal millwork -----	237	170 160	16.4	1.3	1160	Other iron and steel products -----	133	51 722	10.5	.4		
0624	Other millwork and wood siding -----	129	37 864	4.2	.3	1165	Structural shapes (excluding bar-size shapes) -----	75	46 043	10.2	.4		
0700	Brick, stone, tile, sand, block, cement, and gravel -----	207	84 830	5.4	.7	—	Commodities, n.e.c. -----	(X)	5 679	(X)	(V)		
0720	Roofing, siding, insulation materials, and gutting -----	2 684	10 887 896	84.4	84.4	1220	Aluminum shapes, forms, etc. -----	396	73 300	15.0	.6		
0721	Roofing, except wood -----	1 845	5 403 712	53.6	41.9	1400	Electrical apparatus and equipment -----	72	9 596	9.2	.1		
0722	Siding, except wood -----	1 236	2 339 511	40.7	18.1	1500	Electrical appliances, household -----	163	10 486	4.4	.1		
0723	Insulation materials -----	1 713	2 778 068	32.1	21.5	1700	Hardware -----	612	89 460	7.3	.7		
0724	Rain-carrying equipment (downspouts, gutters, etc.) -----	982	366 605	9.2	2.8	1800	Plumbing and heating equipment and supplies (hydronics) -----	186	19 164	10.8	.2		
0730	Flat glass and other construction glass (excluding automotive) -----	91	12 995	4.9	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	171	11 077	4.6	.1		
0740	Other construction materials -----	255	265 098	17.9	2.1	2100	Construction and mining machinery and equipment (including parts and attachments) -----	149	11 159	8.6	.1		
1120	Flatiron and steel products -----	159	57 573	9.7	.4	2450	Other industrial supplies -----	142	6 149	4.1	.1		
1140	Iron and steel wire and wire products -----	308	64 476	4.1	.5	3120	Forest products, except lumber -----	251	23 107	8.3	.2		
1180	Stainless steel -----	43	6 842	7.7	.1	3600	Piece goods, knit and woven -----	103	6 599	6.5	.1		
1185	Other stainless steel (including tubing) -----	43	6 842	7.7	.1	5300	Plastics materials and basic shapes -----	289	19 272	5.4	.2		
1220	Aluminum shapes, forms, etc. -----	165	39 348	4.0	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	310	34 668	5.1	.3		
1700	Hardware -----	404	124 092	5.6	1.0	6000	Paint, paint supplies and wallpaper -----	259	14 732	3.6	.1		
1800	Plumbing and heating equipment and supplies (hydronics) -----	96	18 082	2.5	.1	9700	Service receipts and labor charges (including installed parts) -----	623	84 643	11.2	.7		
1900	Warm air heating and air-conditioning equipment and supplies -----	138	72 985	8.2	.6	9711	Labor charges for repair work -----	402	26 836	6.1	.2		
2450	Other industrial supplies -----	61	8 609	5.9	.1	9712	Parts installed in repair work -----	260	10 895	3.5	.1		
3120	Forest products, except lumber -----	149	91 897	11.8	.7	9713	Other service receipts and labor charges -----	432	46 912	9.9	.4		
5300	Plastics materials and basic shapes -----	181	100 814	11.2	.8	9800	Miscellaneous commodities -----	364	43 840	8.4	.4		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	91	19 810	6.8	.2	9940	Rental receipts -----	289	31 292	7.7	.3		
5400	Petroleum products -----	67	7 282	4.5	.1	9950	Construction receipts -----	259	41 141	15.0	.3		
8000	Paint, paint supplies and wallpaper -----	164	55 003	4.4	.4	—	All other commodities -----	(X)	37 968	(X)	.3		
9700	Service receipts and labor charges (including installed parts) -----	96	11 001	5.2	.1		Photographic equipment and supplies (SIC 5043) -----	1 556	17 065 691	(X)	100.0		
9713	Other service receipts and labor charges -----	82	7 208	4.2	.1	0800	Photographic equipment and supplies -----	1 556	13 495 512	79.1	79.1		
—	Commodities, n.e.c. -----	(X)	3 793	(X)	(V)	0811	Still picture equipment -----	593	2 629 387	20.7	15.4		
9800	Miscellaneous commodities -----	349	166 227	10.0	1.3	0812	Motion picture equipment -----	478	516 977	4.6	3.0		
9940	Rental receipts -----	79	10 602	5.3	.1	0813	Photographic film and plates -----	677	5 985 151	49.1	35.1		
9950	Construction receipts -----	85	27 318	11.8	.2	0814	Developing supplies (excluding film but including photographic paper and cloth) -----	640	2 075 867	17.3	12.2		
—	All other commodities -----	(X)	34 689	(X)	.3	0815	Other photo equipment and supplies -----	1 017	2 288 130	17.0	13.4		
						0900	Office equipment and supplies -----	168	880 924	8.7	5.2		
						0920	New computer equipment -----	169	121 241	1.3	.7		
						1000	Medical, hospital, and surgical supplies -----	91	62 357	32.8	.4		
						1013	Other surgical, medical, and hospital supplies -----	88	61 028	33.8	.4		
						—	Commodities, n.e.c. -----	(X)	1 329	(X)	(V)		
						1020	Optical and ophthalmic goods -----	75	63 968	22.5	.4		
						1023	Optometric equipment and supplies -----	75	63 968	22.5	.4		
						1050	Other professional equipment and supplies -----	57	12 397	6.6	.1		
						1500	Electrical appliances, household -----	86	29 769	14.2	.2		
						1600	Electronic parts and equipment, except communication -----	172	179 909	1.9	1.1		

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Photographic equiplment and supplies (SIC 5043)—Con.						Computers and computer peripheral equipment and software (SIC 5045) —Con.						
2360	Other industrial machinery, equipment, and parts	75	17 528	20.9	.1	1500	Electrical appliances, household	284	151 766	20.1	.2		
2363	New printing trades machinery, equipment, and supplies	75	17 528	20.9	.1	1600	Electronic parts and equipment, except communication	666	898 876	13.3	1.1		
2800	Toys and hobby goods and supplies	64	11 871	15.6	.1								
3130	Other durable goods	81	14 246	11.3	.1	1650	Communication equipment and supplies	626	257 949	12.4	.3		
3300	Stationery office supplies, and greeting cards	70	9 273	9.3	.1	1651	Electronic communication equipment	625	226 828	11.1	.3		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	175	206 398	2.2	1.2	—	Commodities, n.e.c.	(X)	31 121	(X)	(V)		
6100	Books, periodicals, newspapers, and miscellaneous printed materials	67	90 425	1.0	.5	2320	General-purpose industrial machinery, equipment, and parts	226	379 341	16.3	.4		
9700	Service receipts and labor charges (including installed parts)	334	667 919	6.4	3.9	3300	Stationery office supplies, and greeting cards	798	192 992	18.9	.2		
9711	Labor charges for repair work	315	385 834	3.8	2.3	9700	Service receipts and labor charges (including installed parts)	4 064	1 516 057	3.7	1.8		
9712	Parts installed in repair work	215	103 189	1.0	.6	9711	Labor charges for repair work	3 500	570 224	1.6	.7		
9713	Other service receipts and labor charges ..	136	178 896	1.9	1.0	9712	Parts installed in repair work	2 310	252 971	.8	.3		
9800	Miscellaneous commodities	192	447 969	4.7	2.6	9713	Other service receipts and labor charges ..	2 241	692 862	2.0	.8		
9940	Rental receipts	174	696 602	7.5	4.1								
—	All other commodities	(X)	57 383	(X)	.3	9720	Receipts for service contracts	2 737	5 065 200	13.6	6.0		
						9740	Receipts for installing equipment	1 125	77 493	1.7	.1		
						9800	Miscellaneous commodities	828	131 021	4.7	.2		
						9940	Rental receipts	2 002	2 096 994	6.2	2.5		
	Office equipment (SIC 5044)	11 524	27 762 495	(X)	100.0								
0420	Office and business furniture	2 124	449 718	14.8	1.6	9960	Custom software (designed to customer specifications)	1 128	196 929	1.8	.2		
0800	Photographic equipment and supplies	154	465 814	14.1	1.7								
0900	Office equipment and supplies	11 524	19 189 885	69.1	69.1								
0920	New computer equipment	1 681	488 769	5.5	1.8	—	All other commodities	(X)	159 285	(X)	.2		
0950	Computer software (off-the-shelf)	536	69 422	5.7	.3								
0970	Store machines and equipment	853	74 807	8.1	.3								
1400	Electrical apparatus and equipment	72	45 374	6.4	.2								
1500	Electrical appliances, household	54	49 443	11.8	.2		Commercial equipment, n.e.c. (SIC 5046)	5 587	9 654 760	(X)	100.0		
1600	Electronic parts and equipment, except communication	113	72 661	3.5	.3	0420	Office and business furniture	500	52 421	8.5	.5		
2320	General-purpose industrial machinery, equipment, and parts	29	18 874	22.8	.1	0540	Other homefurnishings	181	7 986	7.9	.1		
2450	Other industrial supplies	68	28 431	10.3	.1	0900	Office equipment and supplies	426	17 883	3.9	.2		
3200	Printing and writing (fine) paper	639	76 279	6.2	.3	0920	New computer equipment	544	104 680	14.5	1.1		
3300	Stationery office supplies, and greeting cards	1 707	530 067	20.9	1.9	0930	Used computer equipment	164	5 908	1.6	.1		
3400	Industrial and personal service paper and plastics	226	95 175	16.3	.3	0933	Computer equipment sold to business, government, farmers, etc., for business use	152	5 562	1.5	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	139	22 344	7.1	.1	—	Commodities, n.e.c.	(X)	346	(X)	(V)		
9700	Service receipts and labor charges (including installed parts)	6 514	1 246 868	6.7	4.5	0950	Computer software (off-the-shelf)	311	22 862	4.0	.2		
9720	Receipts for service contracts	4 680	2 675 308	20.9	9.6	0960	Restaurant and hotel equipment and supplies	3 426	5 407 526	87.9	56.0		
9740	Receipts for installing equipment	1 341	70 242	3.0	.3	0970	Store machines and equipment	2 504	3 141 957	78.3	32.5		
9800	Miscellaneous commodities	548	129 999	4.1	.5	1600	Electronic parts and equipment, except communication	171	6 117	5.1	.1		
9940	Rental receipts	4 547	1 840 890	11.5	6.6	1800	Plumbing and heating equipment and supplies (hydronics)	130	10 115	11.7	.1		
9970	Receipts for printing work performed at this establishment	103	15 104	14.4	.1	2000	Refrigeration equipment and supplies	574	125 196	15.2	1.3		
—	All other commodities	(X)	107 021	(X)	.4	2300	Food-processing machinery, equipment, and parts	68	6 291	9.0	.1		
						2320	General-purpose industrial machinery, equipment, and parts	46	15 639	16.9	.2		
	Computers and computer peripheral equipment and software (SIC 5045) ..	12 821	84 515 408	(X)	100.0	2340	Materials handling equipment and parts	63	6 144	6.9	.1		
0420	Office and business furniture	866	78 471	4.3	.1	2430	Welding supplies (excluding gases)	170	9 249	12.0	.1		
0900	Office equipment and supplies	3 053	2 628 320	7.5	3.1	2520	Custodial (janitors') equipment and supplies	147	10 381	9.9	.1		
0920	New computer equipment	11 146	59 607 261	75.1	70.5								
0930	Used computer equipment	2 748	3 623 731	11.3	4.3	2530	Laundry and dry-cleaning equipment and supplies	200	12 828	11.7	.1		
0931	Computer equipment sold to individuals for personal use	605	61 602	2.6	.1	3300	Stationery office supplies, and greeting cards	271	8 423	7.7	.1		
0932	Computer equipment sold for resale	1 143	1 562 500	15.6	1.8	3400	Industrial and personal service paper and plastics	351	54 404	14.1	.6		
0933	Computer equipment sold to business, government, farmers, etc., for business use	2 491	1 999 629	6.7	2.4	4840	Food and beverage basic materials	94	7 496	10.6	.1		
0950	Computer software (off-the-shelf)	4 883	6 607 376	15.8	7.8	4860	Other grocery specialties	258	145 223	33.7	1.5		
0970	Store machines and equipment	874	511 976	2.3	.6	4869	Grocery specialties, n.e.c.	245	143 761	35.1	1.5		
0971	New cash registers and point of sale terminals	732	348 173	2.6	.4	—	Commodities, n.e.c.	(X)	1 462	(X)	(V)		
0972	Other new store machines and equipment (excluding furniture)	396	156 874	.8	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	236	19 580	6.1	.2		
—	Commodities, n.e.c.	(X)	6 929	(X)	(V)	9700	Service receipts and labor charges (including installed parts)	1 498	181 369	9.4	1.9		
1000	Medical, hospital, and surgical supplies	33	99 110	7.0	.1	9720	Receipts for service contracts	766	102 870	12.3	1.1		
1050	Other professional equipment and supplies ..	195	67 856	4.3	.1	9740	Receipts for installing equipment	711	36 744	3.3	.4		
1400	Electrical apparatus and equipment	362	167 404	16.7	.2	9800	Miscellaneous commodities	591	45 526	8.4	.5		
1411	Power and distribution transformers	291	135 195	18.7	.2	9940	Rental receipts	621	30 964	3.6	.3		
—	Commodities, n.e.c.	(X)	32 209	(X)	(V)	—	All other commodities	(X)	58 978	(X)	.6		

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Medical, dental, and hospital equipment and supplies (SIC 5047) ..	7 747	25 243 256	(X)	100.0		Ophthalmic goods (SIC 5048)—Con.				
0520	Linens, domestics, curtains, and draperies ..	179	212 858	8.1	.8	4000	Footwear	8	2 274	11.0	.1
						4014	Athletic footwear	8	2 274	11.0	.1
0960	Restaurant and hotel equipment and supplies	53	115 818	6.6	.5	9700	Service receipts and labor charges (including installed parts)	85	9 491	3.5	.2
0962	New restaurant equipment and supplies (excluding furniture)	53	115 818	6.6	.5	9800	Miscellaneous commodities	56	8 607	12.5	.2
1000	Medical, hospital, and surgical supplies	6 959	20 961 489	89.5	83.0	—	All other commodities	(X)	7 262	(X)	.2
1011	Surgical and medical instruments and equipment	4 421	11 118 408	60.2	44.0		Professional equipment and supplies, n.e.c. (SIC 5049)	3 114	6 881 300	(X)	100.0
1012	Orthopedic, and prosthetic appliances and supplies	1 800	1 537 754	34.2	6.1						
1013	Other surgical, medical, and hospital supplies	3 938	8 305 327	61.3	32.9	0420	Office and business furniture	419	56 893	9.4	.8
1020	Optical and ophthalmic goods	134	60 029	13.0	.2	0700	Brick, stone, tile, sand, block, cement, and gravel	12	7 670	19.6	.1
1024	Optical goods, n.e.c. (excluding cameras) ..	85	54 115	14.6	.2	0714	Brick, block, tile, clay/cement sewer pipe, etc.	12	7 670	19.6	.1
—	Commodities, n.e.c.	(X)	5 914	(X)	(V)						
1030	Dental supplies	1 047	1 852 827	78.6	7.3	0740	Other construction materials	67	7 982	7.1	.1
1031	Equipment (chairs, x-rays, cabinets, etc.	723	586 028	32.8	2.3	0744	Construction materials, n.e.c. (including prefabricated buildings and structural assemblies)	67	7 982	7.1	.1
1032	Instruments and other supplies	921	1 266 799	62.9	5.0						
1050	Other professional equipment and supplies ..	369	85 027	10.9	.3	0800	Photographic equipment and supplies	252	29 084	10.3	.4
1054	Laboratory equipment	187	37 886	10.9	.2						
1055	Scientific instruments	72	15 426	11.8	.1	0900	Office equipment and supplies	280	15 634	5.6	.2
1056	Veterinarians' equipment and supplies	184	15 086	3.8	.1	0920	New computer equipment	185	7 062	2.7	.1
1057	Professional equipment and supplies, n.e.c.	87	16 478	8.8	.1	0950	Computer software (off-the-shelf)	120	3 641	1.8	.1
—	Commodities, n.e.c.	(X)	151	(X)	(V)						
1600	Electronic parts and equipment, except communication	59	16 920	11.1	.1	1000	Medical, hospital, and surgical supplies	359	134 761	13.6	2.0
						1011	Surgical and medical instruments and equipment	321	123 785	13.2	1.8
3500	Drugs, pharmaceuticals, cosmetics and toiletries	392	138 655	12.9	.5	1013	Other surgical, medical, and hospital supplies	183	10 492	5.2	.2
3600	Piece goods, knit and woven	176	150 745	5.9	.6	—	Commodities, n.e.c.	(X)	484	(X)	(V)
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	185	46 850	3.6	.2	1020	Optical and ophthalmic goods	120	5 609	3.9	.1
9700	Service receipts and labor charges (including installed parts)	1 249	1 300 726	20.1	5.2	1024	Optical goods, n.e.c. (excluding cameras) ..	116	3 735	2.8	.1
9720	Receipts for service contracts	62	28 143	18.2	.1	—	Commodities, n.e.c.	(X)	1 874	(X)	(V)
9740	Receipts for installing equipment	290	43 214	3.1	.2	1030	Dental supplies	133	6 379	3.5	.1
9800	Miscellaneous commodities	235	41 413	10.6	.2	1031	Equipment (chairs, x-rays, cabinets, etc.	123	6 196	3.7	.1
9940	Rental receipts	527	94 403	8.3	.4	—	Commodities, n.e.c.	(X)	183	(X)	(V)
—	All other commodities	(X)	94 139	(X)	.4	1040	Religious and school supplies	1 080	1 256 958	52.1	18.3
	Ophthalmic goods (SIC 5048)	1 899	4 026 347	(X)	100.0	1041	Religious supplies	393	121 394	29.1	1.8
0800	Photographic equipment and supplies	87	14 844	11.5	.4	1042	School supplies	961	1 135 564	49.2	16.5
						1050	Other professional equipment and supplies ..	2 344	4 788 752	84.8	69.6
1000	Medical, hospital, and surgical supplies	78	18 453	12.4	.5	1051	Architects' equipment and supplies	668	193 640	26.0	2.8
1011	Surgical and medical instruments and equipment	61	7 369	13.5	.2	1052	Drafting instruments	656	155 750	19.6	2.3
1013	Other surgical, medical, and hospital supplies	28	10 955	10.6	.3	1053	Engineers' equipment and supplies	735	461 873	46.2	6.7
—	Commodities, n.e.c.	(X)	129	(X)	(V)	1054	Laboratory equipment	782	1 215 264	57.4	17.7
1020	Optical and ophthalmic goods	1 899	3 822 312	94.9	94.9	1055	Scientific instruments	851	1 844 124	63.0	26.8
1021	Ophthalmic goods	936	1 419 348	70.4	35.3	1056	Veterinarians' equipment and supplies	465	386 339	60.0	5.6
1022	Prescription grinding	941	784 939	67.9	19.5	1057	Professional equipment and supplies, n.e.c.	716	531 762	32.8	7.7
1023	Optometric equipment and supplies	442	284 283	30.3	7.1	1400	Electrical apparatus and equipment	138	6 716	4.1	.1
1024	Optical goods, n.e.c. (excluding cameras) ..	681	1 333 742	78.2	33.1	1600	Electronic parts and equipment, except communication	149	9 106	5.3	.1
1050	Other professional equipment and supplies ..	93	44 622	17.6	1.1	1700	Hardware	48	7 242	7.1	.1
1053	Engineers' equipment and supplies	65	30 591	35.5	.8	2450	Other industrial supplies	96	6 294	4.6	.1
1055	Scientific instruments	55	13 072	7.3	.3	2540	Other service establishment equipment and supplies	23	8 881	9.6	.1
—	Commodities, n.e.c.	(X)	959	(X)	(V)	—	Undertakers' equipment and supplies	23	8 881	9.6	.1
1400	Electrical apparatus and equipment	31	2 308	5.0	.1	2800	Toys and hobby goods and supplies	285	40 859	12.6	.6
2450	Other industrial supplies	34	5 640	16.1	.1	3300	Stationery office supplies, and greeting cards	383	37 175	8.7	.5
2700	Sporting and recreational goods and supplies	33	5 249	9.4	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	188	14 921	9.2	.2
3000	Jewelry, watches, diamonds, and other precious stones and metals	56	11 968	27.1	.3	3700	Notions and dry goods	81	3 914	3.1	.1
3014	Watches, clocks, and watch movements ..	53	10 853	26.0	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	351	188 969	14.8	2.7
—	Commodities, n.e.c.	(X)	1 115	(X)	(V)	5800	Farm supplies	168	12 377	8.4	.2
3300	Stationery office supplies, and greeting cards	42	4 058	6.8	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials	235	14 751	5.1	.2
3500	Drugs, pharmaceuticals, cosmetics and toiletries	53	7 408	18.3	.2	6150	Nondurable goods, n.e.c.	110	4 636	3.4	.1
3600	Piece goods, knit and woven	8	2 274	11.0	.1	9700	Service receipts and labor charges (including installed parts)	691	128 773	9.7	1.9
3700	Notions and dry goods	80	39 356	27.6	1.0	9711	Labor charges for repair work	579	67 172	6.4	1.0
3800	Men's and boys' wear	45	6 785	12.6	.2	9712	Parts installed in repair work	468	22 159	2.6	.3
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	36	6 271	20.2	.2	9713	Other service receipts and labor charges ..	367	39 442	7.7	.6
—	Commodities, n.e.c.	(X)	514	(X)	(V)	9740	Receipts for installing equipment	200	12 033	4.5	.2
						9800	Miscellaneous commodities	309	35 557	9.3	.5
3900	Women's and children's wear	65	13 436	14.8	.3	9940	Rental receipts	328	11 533	2.9	.2
						—	All other commodities	(X)	17 138	(X)	.2

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Metals service centers and offices (SIC 5051)-----	10 281	101 143 329	(X)	100.0		Metals service centers and offices (SIC 5051)—Con.						
0200	New and rebuilt automotive parts and supplies -----	183	93 828	12.9	.1	5300	Plastics materials and basic shapes -----	708	384 545	7.0	.4		
0740	Other construction materials -----	218	58 967	12.1	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	505	1 195 791	8.5	1.2		
1100	Iron and steel products (semifinished) -----	1 644	8 268 858	29.3	8.2	5400	Petroleum products -----	287	701 547	11.4	.7		
1120	Flatiron and steel products -----	4 544	31 902 833	66.3	31.5	5500	Crude oil -----	248	880 987	25.8	.9		
1121	Plates -----	2 463	3 908 856	13.0	3.9	6150	Nondurable goods, n.e.c. -----	254	415 569	6.7	.4		
1122	Strips (hot-rolled and cold-rolled) -----	1 640	1 438 598	9.5	1.4	9700	Service receipts and labor charges (including installed parts) -----	760	136 641	4.1	.1		
1123	Sheets (Cold-rolled) -----	2 548	8 163 150	22.1	8.1	9800	Miscellaneous commodities -----	1 217	460 656	5.4	.5		
1124	Sheets (hot-rolled) -----	2 701	6 929 748	18.3	6.9		All other commodities -----	(X)	665 895	(X)	.7		
1126	Sheets (galvanized and coated) -----	2 307	8 177 099	23.1	8.1								
1127	Tin plate and terneplate -----	597	1 376 482	12.7	1.4								
1128	Fabricated and structural plate products -----	969	669 966	21.4	.7								
1129	Other flat iron and steel products -----	1 222	1 238 934	10.4	1.2								
1140	Iron and steel wire and wire products -----	2 373	2 773 014	21.1	2.7		Coal and other minerals and ores (SIC 5052)-----	812	13 384 430	(X)	100.0		
1141	Wire (plain, coated, barbed, and twisted) -----	1 174	1 130 733	13.4	1.1	1150	Iron and steel pipe and tubing -----	100	56 123	3.0	.4		
1142	Nails -----	668	667 774	25.5	.7	1160	Other iron and steel products -----	50	28 060	2.5	.2		
1143	Wire rope, strand, strapping (including round and flat), and bale ties -----	856	750 642	20.1	.7	1300	Coal and coke -----	721	12 172 626	94.1	90.9		
1144	Reinforcement mesh (welded and woven) -----	1 038	223 865	6.2	.2	1311	Coal -----	700	10 750 950	90.7	80.3		
1150	Iron and steel pipe and tubing -----	3 382	7 162 677	25.9	7.1	1312	Coke -----	189	1 421 676	44.8	10.6		
1152	Tubing -----	2 587	2 982 737	15.1	2.9	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	205	606 140	30.6	4.5		
1153	Standard steel pipe -----	2 216	3 479 572	20.2	3.4	2320	General-purpose industrial machinery, equipment, and parts -----	99	74 482	3.7	.6		
1154	Other steel pipe -----	856	700 368	12.6	.7	2450	Other industrial supplies -----	82	20 403	4.6	.2		
1160	Other iron and steel products -----	2 833	7 505 029	25.3	7.4	2456	Industrial supplies, n.e.c. -----	82	20 403	4.6	.2		
1161	Rails, tile plates, joints, spikes, axles, and wheels -----	377	284 534	12.2	.3	2620	Marine machinery, equipment, and supplies -----	7	56 604	8.9	.4		
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled -----	1 541	2 249 986	11.1	2.2	2900	Ferrous metal scrap -----	38	14 465	1.4	.1		
1163	Bars and bar-size shapes: cold finished -----	1 298	735 642	8.3	.7	2920	Nonferrous metal scrap -----	16	44 150	4.8	.3		
1164	Concrete reinforcement bars -----	1 159	827 043	13.1	.8	3000	Jewelry, watches, diamonds, and other precious stones and metals -----	81	10 662	2.2	.1		
1165	Structural shapes (excluding bar-size shapes) -----	1 468	2 311 673	11.5	2.3	4860	Other grocery specialties -----	73	7 695	2.0	.1		
1166	Piling and bearing piles -----	348	336 896	5.3	.3	4864	Cooking oils and margarine -----	73	7 695	2.0	.1		
1167	Finished products, n.e.c. -----	736	759 255	16.8	.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	98	48 729	4.0	.4		
1170	Alloy steel -----	1 768	2 597 768	12.3	2.6	9700	Service receipts and labor charges (including installed parts) -----	66	27 427	2.2	.2		
1171	Bars, hot-rolled or cold-finished -----	1 176	814 223	5.6	.8	9800	Miscellaneous commodities -----	130	150 795	6.8	1.1		
1172	Tool steel bars -----	664	342 482	8.7	.3		All other commodities -----	(X)	66 069	(X)	.5		
1173	Pipe and tubing -----	643	581 422	10.6	.6								
1174	Plates -----	726	355 603	4.2	.4		Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) -----	15 045	59 389 004	(X)	100.0		
1175	Other alloy steel -----	624	504 038	5.9	.5	1400	Electrical apparatus and equipment -----	15 045	52 144 108	87.8	87.8		
1180	Stainless steel -----	2 394	6 931 155	30.5	6.9	1411	Power and distribution transformers -----	6 809	2 971 016	9.5	5.0		
1181	Plates -----	1 051	561 679	6.4	.6	1412	Switchgear and switchboard apparatus -----	6 756	3 901 494	13.2	6.6		
1182	Strip -----	663	692 375	13.4	.7	1413	Motors and generators (including motor- generator sets) -----	4 558	5 207 110	24.3	8.8		
1183	Sheets -----	1 320	2 173 532	18.5	2.1	1415	Electric lamps and bulbs -----	8 249	4 880 467	17.3	8.2		
1184	Bars and bar-size shapes -----	1 317	835 996	8.2	.8	1416	Interior wiring (excluding conduit) -----	6 969	5 802 159	22.7	9.8		
1185	Other stainless steel (including tubing) -----	1 374	2 667 573	17.4	2.6	1417	Lighting fixtures (residential and commercial) -----	9 352	8 404 387	22.9	14.2		
1200	Copper and brass -----	1 746	4 019 863	30.0	4.0	1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) -----	10 899	20 977 475	47.7	35.3		
1211	Copper wire mill products (structural only) -----	565	800 797	29.0	.8	1500	Electrical appliances, household -----	766	175 666	7.5	.3		
1212	Flat products (sheets, strips, and plates) -----	989	1 270 330	19.1	1.3	1511	Radio and tv sets -----	104	33 147	10.3	.1		
1213	Tubular products (pipes and tubes) -----	898	915 538	16.5	.9	1517	Other electrical appliances (including fans, dishwashers etc. -----	620	101 729	5.5	.2		
1214	Rod, nonelectrical wire, extruded shapes, etc. -----	913	1 033 198	13.7	1.0		Commodities, n.e.c. -----	(X)	40 790	(X)	.1		
1220	Aluminum shapes, forms, etc. -----	2 657	13 412 768	49.3	13.3	1600	Electronic parts and equipment, except communication -----	1 058	506 520	7.7	.9		
1221	Plates (.250 inch and over) -----	1 450	3 006 133	17.1	3.0	1613	Capacitors -----	507	126 627	2.8	.2		
1222	Sheets and coils (.006 to .249 inch) -----	1 764	6 773 305	33.5	6.7	1616	Electronic connectors -----	345	191 286	15.7	.3		
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) -----	1 626	2 204 142	11.9	2.2	1618	Electronic parts and equipment, n.e.c. -----	459	114 889	9.0	.2		
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) -----	1 211	456 876	4.5	.5		Commodities, n.e.c. -----	(X)	73 718	(X)	.1		
1225	Foils -----	366	972 312	10.0	1.0	1650	Communication equipment and supplies -----	892	457 784	11.9	.8		
1230	Other nonferrous metals -----	1 100	5 167 564	27.2	5.1	1651	Electronic communication equipment -----	536	187 775	8.3	.3		
1300	Coal and coke -----	291	1 870 793	19.4	1.8	1652	Electrical communication equipment -----	536	270 009	11.1	.5		
1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	251	255 230	5.6	.3	1700	Hardware -----	1 296	350 284	7.4	.6		
1400	Electrical apparatus and equipment -----	263	90 974	4.1	.1	1800	Plumbing and heating equipment and supplies (hydronics) -----	464	218 817	14.3	.4		
1600	Electronic parts and equipment, except communication -----	215	64 401	10.4	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	1 181	420 617	9.7	.7		
1700	Hardware -----	1 019	332 415	11.1	.3	2000	Refrigeration equipment and supplies -----	529	108 660	4.7	.2		
1800	Plumbing and heating equipment and supplies (hydronics) -----	443	193 038	14.0	.2	2320	General-purpose industrial machinery, equipment, and parts -----	2 131	2 790 314	19.9	4.7		
2320	General-purpose industrial machinery, equipment, and parts -----	654	1 261 418	8.3	1.2	2340	Materials handling equipment and parts -----	373	194 889	10.9	.3		
2400	Mechanical power transmission supplies -----	107	78 233	17.0	.1	2400	Mechanical power transmission supplies -----	215	66 734	10.5	.1		
2411	Bearings and bushings -----	95	77 429	18.5	.1								
—	Commodities, n.e.c. -----	(X)	804	(X)	(V)								
2420	Industrial valves and fittings -----	807	408 082	12.6	.4								
2450	Other industrial supplies -----	389	69 324	7.5	.1								
2900	Ferrous metal scrap -----	526	246 692	7.9	.2								
2920	Nonferrous metal scrap -----	523	479 350	5.8	.5								
3000	Jewelry, watches, diamonds, and other precious stones and metals -----	230	289 856	8.5	.3								
4600	Meats and meat products (fresh and unpackaged) -----	159	67 684	17.8	.1								
4860	Other grocery specialties -----	251	699 884	7.2	.7								

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Con.						Electronic parts and equipment, n.e.c. (SIC 5065)—Con.				
2420	Industrial valves and fittings	285	84 961	8.3	.1	1600	Electronic parts and equipment, except communication	11 049	43 478 974	89.7	61.2
2620	Marine machinery, equipment, and supplies	102	43 288	2.0	.1						
2630	Other transportation equipment and supplies	107	80 500	2.2	.1	1650	Communication equipment and supplies	4 706	17 990 193	66.6	25.3
9700	Service receipts and labor charges (including installed parts)	1 239	1 038 030	15.7	1.7	1700	Hardware	523	110 618	9.0	.2
9711	Labor charges for repair work	1 043	144 459	5.5	.2	2320	General-purpose industrial machinery, equipment, and parts	532	247 328	11.3	.3
9712	Parts installed in repair work	850	99 143	4.4	.2	2330	Metalworking machinery, equipment and parts	171	59 433	25.9	.1
9713	Other service receipts and labor charges	463	794 428	16.0	1.3	9700	Service receipts and labor charges (including installed parts)	1 987	728 842	9.4	1.0
9720	Receipts for service contracts	150	51 935	7.2	.1	9711	Labor charges for repair work	1 773	424 595	6.8	.6
9740	Receipts for installing equipment	164	41 129	9.2	.1	9712	Parts installed in repair work	1 312	231 345	4.3	.3
9800	Miscellaneous commodities	626	178 378	9.2	.3	9713	Other service receipts and labor charges	685	72 902	2.9	.1
—	All other commodities	(X)	436 390	(X)	.7	9720	Receipts for service contracts	970	308 674	8.9	.4
						9740	Receipts for installing equipment	938	281 311	10.9	.4
						9800	Miscellaneous commodities	654	193 696	10.8	.3
	Electrical appliances, television and radio sets (SIC 5064)	3 740	42 706 744	(X)	100.0	9940	Rental receipts	870	5 295 678	72.5	7.5
0200	New and rebuilt automotive parts and supplies	80	24 619	5.2	.1	—	All other commodities	(X)	531 211	(X)	.7
0400	Household and lawn furniture	103	36 267	7.8	.1						
0500	Household china, glassware, crockery, and plastic housewares	125	75 987	13.6	.2		Hardware (SIC 5072)	7 552	20 054 409	(X)	100.0
0530	Floor coverings	147	199 153	19.8	.5	0200	New and rebuilt automotive parts and supplies	238	99 446	6.4	.5
0540	Other homefurnishings	222	162 505	12.1	.4	0400	Household and lawn furniture	91	21 732	3.7	.1
0800	Photographic equipment and supplies	196	72 051	3.5	.2	0500	Household china, glassware, crockery, and plastic housewares	43	11 780	6.4	.1
0900	Office equipment and supplies	209	679 152	22.4	1.6	0530	Floor coverings	54	16 847	10.0	.1
0920	New computer equipment	236	236 114	5.3	.6	0540	Other homefurnishings	206	118 491	7.3	.6
1400	Electrical apparatus and equipment	357	448 513	10.5	1.1	0600	Lumber: rough, dressed, and finished	47	10 384	6.7	.1
1500	Electrical appliances, household	3 740	36 659 586	85.8	85.8	0620	Plywood and millwork	209	116 735	11.8	.6
1511	Radio and tv sets	2 444	21 301 095	71.6	49.9	0700	Brck, stone, tile, sand, block, cement, and gravel	129	13 155	2.0	.1
1512	Electrical household ranges and ovens	1 385	2 932 119	19.2	6.9	0720	Roofing, siding, insulation materials, and gutters	255	88 286	6.3	.4
1513	Refrigerators and freezers, household	1 275	3 237 650	21.8	7.6	0740	Other construction materials	186	24 992	5.2	.1
1514	Household laundry equipment	1 007	2 938 565	24.5	6.9	1120	Flatiron and steel products	270	47 715	6.4	.2
1515	Vacuum cleaners and sewing machines, household	781	2 230 051	28.2	5.2	1140	Iron and steel wire and wire products	818	173 820	7.7	.9
1517	Other electrical appliances (including fans, dishwashers etc.)	1 689	4 020 106	20.3	9.4	1150	Iron and steel pipe and tubing	282	39 137	5.1	.2
1600	Electronic parts and equipment, except communication	473	926 002	10.8	2.2	1220	Aluminum shapes, forms, etc.	125	21 907	9.8	.1
1650	Communication equipment and supplies	422	1 153 396	14.6	2.7	1400	Electrical apparatus and equipment	617	295 639	8.4	1.5
1651	Electronic communication equipment	375	634 244	13.1	1.5	1500	Electrical appliances, household	285	170 935	7.7	.9
1652	Electrical communication equipment	165	519 152	15.7	1.2	1600	Electronic parts and equipment, except communication	267	82 363	7.1	.4
1700	Hardware	167	85 206	11.7	.2	1700	Hardware	7 552	16 384 144	81.7	81.7
1800	Plumbing and heating equipment and supplies (hydronics)	169	68 778	13.8	.2	1711	Hand tools (including power driven)	3 339	5 581 077	49.2	27.8
1900	Warm air heating and air-conditioning equipment and supplies	428	593 037	11.6	1.4	1712	Bolts, nuts, rivets, and fasteners	4 986	5 759 796	53.7	28.7
2320	General-purpose industrial machinery, equipment, and parts	106	48 577	6.9	.1	1713	Cutlery	452	208 613	13.5	1.0
2500	Beauty and barber equipment and supplies	95	102 943	25.5	.2	1714	Other hardware	3 434	4 834 658	50.3	24.1
2512	Supplies (combs, curlers, shampoos, etc.)	95	95 725	23.7	.2	1800	Plumbing and heating equipment and supplies (hydronics)	843	479 649	12.0	2.4
—	Commodities, n.e.c.	(X)	7 218	(X)	(V)	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	413	90 853	4.9	.5
2700	Sporting and recreational goods and supplies	151	47 071	9.1	.1	1812	Metal pipe fittings and valves (excluding pipe and tubing)	495	57 837	2.8	.3
2800	Toys and hobby goods and supplies	160	63 258	9.0	.1	1813	Plumbing fixtures	401	166 095	7.6	.8
3130	Other durable goods	188	347 696	10.1	.8	1816	Water heaters (excluding electric)	184	27 008	2.5	.1
9700	Service receipts and labor charges (including installed parts)	483	103 123	2.4	.2	1818	Other plumbing and heating equipment and supplies	400	123 370	5.3	.6
9800	Miscellaneous commodities	412	374 647	6.7	.9	—	Commodities, n.e.c.	(X)	14 486	(X)	.1
9940	Rental receipts	160	23 393	5.0	.1	1900	Warm air heating and air-conditioning equipment and supplies	146	27 881	5.1	.1
—	All other commodities	(X)	175 670	(X)	.4	1919	Other warm air heating and air-conditioning equipment and supplies	126	24 553	4.9	.1
						—	Commodities, n.e.c.	(X)	3 328	(X)	(V)
	Electronic parts and equipment, n.e.c. (SIC 5065)	14 724	71 078 107	(X)	100.0	2100	Construction and mining machinery and equipment (including parts and attachments)	254	46 586	10.1	.2
0900	Office equipment and supplies	147	91 384	10.3	.1						
0920	New computer equipment	866	797 227	15.1	1.1	2200	Farm machinery, equipment, and parts	170	38 030	11.0	.2
0950	Computer software (off-the-shelf)	264	49 459	4.3	.1	2220	Garden machinery, equipment, and parts	416	201 456	8.6	1.0
1400	Electrical apparatus and equipment	1 255	545 672	10.7	.8	2320	General-purpose industrial machinery, equipment, and parts	399	52 798	7.2	.3
1411	Power and distribution transformers	524	108 398	5.4	.2	2330	Metalworking machinery, equipment and parts	301	55 755	8.5	.3
1412	Switchgear and switchboard apparatus	321	56 904	4.9	.1	2340	Materials handling equipment and parts	285	25 328	4.7	.1
1413	Motors and generators (including motor-generator sets)	344	74 971	6.4	.1	2360	Other industrial machinery, equipment, and parts	91	26 795	19.7	.1
1415	Electric lamps and bulbs	518	41 922	3.3	.1	2400	Mechanical power transmission supplies	86	12 658	14.2	.1
1418	Interior wiring (excluding conduit)	378	64 372	7.5	.1	2420	Industrial valves and fittings	324	50 522	6.4	.3
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)	478	188 865	9.4	.3	2440	Industrial containers and supplies	143	26 338	6.2	.1
—	Commodities, n.e.c.	(X)	10 240	(X)	(V)	2450	Other industrial supplies	776	128 371	6.6	.6
1500	Electrical appliances, household	845	368 407	23.9	.5	2700	Sporting and recreational goods and supplies	235	102 363	6.0	.5
1511	Radio and tv sets	818	341 949	22.6	.5						
—	Commodities, n.e.c.	(X)	26 458	(X)	(V)						

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Hardware (SIC 5072)—Con.					Warm air heating and air-conditioning equipment and supplies (SIC 5075) ..	5 101	11 142 557	(X)	100.0	
2800	Toys and hobby goods and supplies	62	27 685	13.6	.1						
3400	Industrial and personal service paper and plastics	32	10 586	11.0	.1	0200	New and rebuilt automotive parts and supplies	26	10 885	19.3	.1
5300	Plastics materials and basic shapes	229	53 379	5.6	.3	0720	Roofing, siding, insulation materials, and guttering	213	54 594	12.0	.5
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	412	110 694	8.5	.6	0920	New computer equipment	14	7 735	10.2	.1
5800	Farm supplies	168	39 316	9.6	.2	0960	Restaurant and hotel equipment and supplies	90	7 284	8.4	.1
6000	Paint, paint supplies and wallpaper	760	384 801	11.0	1.9	1120	Flatiron and steel products	313	88 925	11.7	.8
9700	Service receipts and labor charges (including installed parts)	575	57 478	6.4	.3	1140	Iron and steel wire and wire products	78	5 810	3.0	.1
9711	Labor charges for repair work	475	23 930	3.6	.1	1150	Iron and steel pipe and tubing	322	20 082	3.4	.2
9712	Parts installed in repair work	362	22 184	4.4	.1	1220	Aluminum shapes, forms, etc.	141	9 697	4.6	.1
9713	Other service receipts and labor charges ..	213	11 364	3.6	.1	1400	Electrical apparatus and equipment ..	487	86 973	9.0	.8
						1500	Electrical appliances, household	175	50 630	11.5	.5
						1600	Electronic parts and equipment, except communication	323	35 595	5.7	.3
9800	Miscellaneous commodities	575	183 544	14.9	.9						
9940	Rental receipts	253	29 986	8.1	.1	1700	Hardware	971	82 561	4.3	.7
9950	Construction receipts	40	10 048	9.6	.1	1711	Hand tools (including power driven) ..	893	53 580	3.0	.5
—	All other commodities	(X)	134 854	(X)	.7	1712	Bolts, nuts, rivets, and fasteners	441	20 389	2.2	.2
						1714	Other hardware	243	7 498	2.1	.1
						—	Commodities, n.e.c.	(X)	1 094	(X)	(V)
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)	8 931	23 245 669	(X)	100.0	1800	Plumbing and heating equipment and supplies (hydronics)	1 373	356 071	13.0	3.2
0620	Plywood and millwork	49	17 668	9.9	.1	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	582	29 951	2.7	.3
0720	Roofing, siding, insulation materials, and guttering	178	21 079	5.7	.1	1812	Metal pipe fittings and valves (excluding pipe and tubing)	525	65 613	6.0	.6
0740	Other construction materials	36	11 692	9.2	.1	1813	Plumbing fixtures	257	52 452	8.3	.5
1120	Flatiron and steel products	190	13 828	3.9	.1	1814	Furnaces and stoves, except electric (excluding warm air)	206	19 046	5.1	.2
1140	Iron and steel wire and wire products	264	23 805	4.0	.1	1815	Boilers, radiators, and convectors	508	63 372	6.0	.6
1150	Iron and steel pipe and tubing	2 955	775 502	10.3	3.3	1816	Water heaters (excluding electric)	486	37 999	3.7	.3
1200	Copper and brass	66	40 102	13.8	.2	1818	Other plumbing and heating equipment and supplies	617	84 220	7.3	.8
1400	Electrical apparatus and equipment	1 042	407 573	13.9	1.8	—	Commodities, n.e.c.	(X)	3 418	(X)	(V)
1500	Electrical appliances, household	1 476	209 104	6.5	.9						
1600	Electronic parts and equipment, except communication	252	41 967	7.5	.2	1900	Warm air heating and air-conditioning equipment and supplies	5 101	9 547 818	85.7	85.7
1700	Hardware	2 764	305 352	4.8	1.3	1911	Furnaces (warm air)	2 804	1 190 569	17.3	10.7
1711	Hand tools (including power driven)	2 523	181 730	3.1	.8	1912	Central air-conditioning (residential and commercial)	3 359	2 924 163	35.6	26.2
1712	Bolts, nuts, rivets, and fasteners	957	51 576	2.2	.2	1914	Heat pumps (residential and commercial) ..	2 286	704 193	12.1	6.3
1714	Other hardware	611	70 396	5.7	.3	1916	Air cleaning and filtration systems	2 072	487 617	10.3	4.4
—	Commodities, n.e.c.	(X)	1 650	(X)	(V)	1917	Compressors for air conditioners	2 498	432 307	7.8	3.9
1800	Plumbing and heating equipment and supplies (hydronics)	8 931	18 862 652	81.1	81.1	1918	Condensing units for air-conditioners	1 897	528 171	11.6	4.7
1900	Warm air heating and air-conditioning equipment and supplies	2 275	820 034	15.5	3.5	1919	Other warm air heating and air- conditioning equipment and supplies	4 011	3 280 798	36.2	29.4
1911	Furnaces (warm air)	1 688	293 477	7.4	1.3	2000	Refrigeration equipment and supplies	1 655	426 969	15.7	3.8
1912	Central air-conditioning (residential and commercial)	1 176	189 714	6.4	.8	2011	Commercial refrigerators (reach-in and walk-in)	363	34 237	6.3	.3
1914	Heat pumps (residential and commercial) ..	539	51 121	4.0	.2	2012	Compressors and compressor units for commercial refrigerators	1 001	129 166	8.8	1.2
1916	Air cleaning and filtration systems	320	17 379	2.2	.1	2013	Condensing units for commercial refrigerators	738	35 266	3.8	.3
1917	Compressors for air conditioners	380	22 728	2.2	.1	2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.)	1 368	228 300	9.9	2.0
1918	Condensing units for air-conditioners	443	28 562	2.6	.1						
1919	Other warm air heating and air- conditioning equipment and supplies	1 433	217 053	6.9	.9	2320	General-purpose industrial machinery, equipment, and parts	173	28 276	8.4	.3
2000	Refrigeration equipment and supplies	295	45 765	6.6	.2	2330	Metalworking machinery, equipment and parts	87	6 262	2.8	.1
2100	Construction and mining machinery and equipment (including parts and attachments)	71	30 938	12.7	.1	2420	Industrial valves and fittings	225	48 263	12.0	.4
2220	Garden machinery, equipment, and parts	73	28 146	11.8	.1	5300	Plastics materials and basic shapes	216	12 463	4.3	.1
2320	General-purpose industrial machinery, equipment, and parts	192	46 642	8.1	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	190	6 876	2.4	.1
2420	Industrial valves and fittings	1 988	547 112	9.3	2.4						
2450	Other industrial supplies	213	24 146	4.4	.1	9700	Service receipts and labor charges (including installed parts)	392	107 763	15.9	1.0
5300	Plastics materials and basic shapes	2 352	572 781	10.4	2.5	9711	Labor charges for repair work	348	48 190	8.7	.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	683	42 994	2.4	.2	9712	Parts installed in repair work	290	28 519	5.6	.3
6000	Paint, paint supplies and wallpaper	221	29 848	5.2	.1	9713	Other service receipts and labor charges ..	133	31 054	9.8	.3
9700	Service receipts and labor charges (including installed parts)	426	56 038	9.6	.2	9720	Receipts for service contracts	101	20 059	9.2	.2
9711	Labor charges for repair work	360	28 580	6.4	.1	9740	Receipts for installing equipment	117	22 168	12.4	.2
9713	Other service receipts and labor charges ..	129	16 421	6.6	.1	9800	Miscellaneous commodities	304	58 117	11.6	.5
—	Commodities, n.e.c.	(X)	11 037	(X)	(V)						
9800	Miscellaneous commodities	560	156 187	12.3	.7						
—	All other commodities	(X)	114 714	(X)	.5	—	All other commodities	(X)	40 681	(X)	.4

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			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Refrigeration equipment and supplies (SIC 5078)-----	1 513	2 683 570	(X)	100.0		Construction and mining (except petroleum) machinery and equipment (SIC 5082)-----	4 983	23 971 035	(X)	100.0
0200	New and rebuilt automotive parts and supplies-----	94	15 633	13.3	.6	0140	Medium trucks and tractors (14,001 to 26,000 lbs)-----	115	16 185	5.0	
0620	Plywood and millwork-----	18	2 672	4.3	.1	0150	Heavy trucks and tractors (over 26,000 lbs)-----	128	55 724	11.0	.2
0960	Restaurant and hotel equipment and supplies-----	178	20 897	10.3	.8	0200	New and rebuilt automotive parts and supplies-----	260	122 898	13.3	.5
0970	Store machines and equipment-----	85	7 088	6.5	.3	1400	Electrical apparatus and equipment-----	182	52 904	8.1	.2
1000	Medical, hospital, and surgical supplies-----	63	9 547	27.4	.4	1700	Hardware-----	289	45 813	5.0	.2
1120	Flatiron and steel products-----	22	2 927	19.2	.1						
1150	Iron and steel pipe and tubing-----	127	5 198	5.4	.2	2100	Construction and mining machinery and equipment (including parts and attachments)-----	4 983	19 047 444	79.5	79.5
1180	Stainless steel-----	13	2 334	11.2	.1	2200	Farm machinery, equipment, and parts-----	654	318 844	10.1	1.3
1185	Other stainless steel (including tubing)-----	13	2 334	11.2	.1	2220	Garden machinery, equipment, and parts-----	314	51 515	5.3	.2
						2320	General-purpose industrial machinery, equipment, and parts-----	513	382 056	15.2	1.6
1400	Electrical apparatus and equipment-----	163	15 927	9.0	.6	2330	Metalworking machinery, equipment and parts-----	104	29 542	11.1	.1
1500	Electrical appliances, household-----	81	5 388	5.2	.2						
1600	Electronic parts and equipment, except communication-----	120	11 719	7.1	.4	2340	Materials handling equipment and parts-----	509	187 734	8.2	.8
						2350	Oil well, refinery, and pipeline machinery, equipment and supplies-----	155	53 427	6.9	.2
1700	Hardware-----	236	6 940	2.7	.3	2400	Mechanical power transmission supplies-----	115	32 438	8.2	.1
1711	Hand tools (including power driven)-----	218	6 158	2.6	.2	2420	Industrial valves and fittings-----	152	37 304	7.7	.2
—	Commodities, n.e.c.-----	(X)	782	(X)	(V)	2450	Other industrial supplies-----	149	33 652	8.4	.1
						5400	Petroleum products-----	120	20 754	5.3	.1
						9700	Service receipts and labor charges (including installed parts)-----	2 871	2 011 862	14.4	8.4
1800	Plumbing and heating equipment and supplies (hydronics)-----	390	34 358	7.6	1.3	9711	Labor charges for repair work-----	2 749	993 501	7.3	4.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)-----	163	3 245	1.8	.1	9712	Parts installed in repair work-----	2 365	941 937	8.0	3.9
1812	Metal pipe fittings and valves (excluding pipe and tubing)-----	282	8 815	3.4	.3	9713	Other service receipts and labor charges-----	975	76 424	1.7	.3
1813	Plumbing fixtures-----	84	4 232	6.5	.2	9720	Receipts for service contracts-----	254	59 188	4.2	.2
1815	Boilers, radiators, and convectors-----	115	6 778	4.7	.3	9800	Miscellaneous commodities-----	449	153 172	8.6	.6
1818	Other plumbing and heating equipment and supplies-----	164	9 462	5.2	.4	9940	Rental receipts-----	2 215	1 203 702	11.3	5.0
—	Commodities, n.e.c.-----	(X)	1 826	(X)	.1	—	All other commodities-----	(X)	54 877	(X)	.2
1900	Warm air heating and air-conditioning equipment and supplies-----	721	213 450	21.4	8.0		Farm and garden machinery and equipment (SIC 5083)-----	11 782	24 172 320	(X)	100.0
1911	Furnaces (warm air)-----	349	15 675	3.6	.6	0100	New and used automobiles, motorcycles, etc.-----	482	48 225	7.0	.2
1912	Central air-conditioning (residential and commercial)-----	467	64 800	9.7	2.4	0130	Light trucks (14,000 lbs or less)-----	357	31 196	6.4	.1
1914	Heat pumps (residential and commercial)-----	282	6 335	2.3	.2	0140	Medium trucks and tractors (14,001 to 26,000 lbs)-----	350	24 486	5.0	.1
1916	Air cleaning and filtration systems-----	323	4 830	1.5	.2	0150	Heavy trucks and tractors (over 26,000 lbs)-----	202	14 560	6.3	.1
1917	Compressors for air conditioners-----	569	53 260	7.9	2.0	0200	New and rebuilt automotive parts and supplies-----	672	71 967	8.7	.3
1918	Condensing units for air-conditioners-----	259	10 470	3.2	.4						
1919	Other warm air heating and air- conditioning equipment and supplies-----	417	58 080	10.8	2.2	0300	Tires and tubes-----	985	22 499	1.7	.1
						0540	Other home furnishings-----	150	14 530	8.4	.1
2000	Refrigeration equipment and supplies-----	1 513	2 118 490	78.9	78.9	0740	Other construction materials-----	450	23 428	5.3	.1
2011	Commercial refrigerators (reach-in and walk-in)-----	696	472 159	37.6	17.6	1400	Electrical apparatus and equipment-----	275	13 730	3.6	.1
2012	Compressors and compressor units for commercial refrigerators-----	1 025	311 379	21.8	11.6	1500	Electrical appliances, household-----	426	30 104	5.7	.1
2013	Condensing units for commercial refrigerators-----	915	149 091	10.9	5.6	1700	Hardware-----	1 060	149 845	8.0	.6
2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.)-----	1 328	1 185 861	51.0	44.2	1800	Plumbing and heating equipment and supplies (hydronics)-----	323	33 583	6.5	.1
						1900	Warm air heating and air-conditioning equipment and supplies-----	208	26 529	7.9	.1
2200	Farm machinery, equipment, and parts-----	46	2 852	8.6	.1	2100	Construction and mining machinery and equipment (including parts and attachments)-----	739	700 871	20.1	2.9
2320	General-purpose industrial machinery, equipment, and parts-----	55	4 192	9.2	.2	2200	Farm machinery, equipment, and parts-----	11 126	16 066 635	74.1	66.5
2420	Industrial valves and fittings-----	151	10 087	6.0	.4	2211	New tractors (farm)-----	8 072	6 024 654	34.1	24.9
5300	Plastics materials and basic shapes-----	70	2 931	4.5	.1	2212	New harvesting machinery-----	6 165	2 663 273	18.6	11.0
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	185	9 397	5.5	.4	2213	New land preparation, planting, and cultivating machinery-----	5 142	1 379 569	10.5	5.7
						2214	New dairy farm and barn equipment-----	1 437	261 668	15.8	1.1
9700	Service receipts and labor charges (including installed parts)-----	380	97 287	13.1	3.8	2215	New irrigation equipment-----	1 570	1 085 885	41.5	4.5
9711	Labor charges for repair work-----	389	52 476	7.4	2.0	2216	Other new farm machinery and equipment-----	6 021	2 150 693	18.1	8.9
9712	Parts installed in repair work-----	292	39 154	7.2	1.5	2217	Used irrigation equipment-----	587	41 403	5.6	.2
9713	Other service receipts and labor charges-----	134	5 657	2.4	.2	2218	Other used farm machinery and equipment-----	7 664	2 459 490	22.0	10.2
						2220	Garden machinery, equipment, and parts-----	6 062	4 535 408	30.6	18.8
9720	Receipts for service contracts-----	60	4 257	4.0	.2	2221	New power lawn mowers-----	5 267	2 236 686	18.1	9.3
9740	Receipts for installing equipment-----	164	38 621	11.5	1.4	2222	Other new lawn and garden machinery and equipment-----	2 907	2 175 180	24.8	9.0
9800	Miscellaneous commodities-----	140	10 945	10.0	.4	2223	Used garden machinery and equipment-----	3 170	123 542	2.5	.5
9940	Rental receipts-----	111	8 991	7.3	.3	2320	General-purpose industrial machinery, equipment, and parts-----	588	150 009	13.5	.6
						2700	Sporting and recreational goods and supplies-----	501	67 718	9.4	.3
9950	Construction receipts-----	81	4 888	11.1	.2	3800	Men's and boys' wear-----	222	15 618	7.7	.1
—	All other commodities-----	(X)	18 558	(X)	.6	3812	Men's and boys' dress and casual shirts, slacks, and jeans-----	222	15 618	7.7	.1

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Farm and garden machinery and equipment (SIC 5083)—Con.					Industrial machinery and equipment (SIC 5084)—Con.					
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	214	15 673	6.3	.1	2400	Mechanical power transmission supplies -----	1 077	136 715	6.3	.2
						2420	Industrial valves and fittings -----	2 158	492 883	11.8	.7
5400	Petroleum products -----	748	65 109	4.9	.3	2440	Industrial containers and supplies -----	578	62 269	5.2	.1
5800	Farm supplies -----	1 548	168 649	9.7	.7	2450	Other industrial supplies -----	1 465	276 245	9.5	.4
6000	Paint, paint supplies and wallpaper -----	412	35 091	8.4	.1	2630	Other transportation equipment and supplies -----	223	41 156	2.7	.1
9700	Service receipts and labor charges (including installed parts) -----	7 239	1 334 827	12.4	5.5	2930	Waste materials, except metal -----	379	70 815	11.2	.1
						2932	Waste paper -----	379	70 815	11.2	.1
9711	Labor charges for repair work -----	7 057	704 139	6.7	2.9						
9712	Parts installed in repair work -----	5 149	554 816	7.0	2.3	4860	Other grocery specialties -----	6	45 044	13.1	.1
9713	Other service receipts and labor charges -----	2 504	75 872	1.9	.3	4869	Grocery specialties, n.e.c. -----	6	45 044	13.1	.1
9720	Receipts for service contracts -----	537	31 886	3.7	.1	5300	Plastics materials and basic shapes -----	254	40 768	8.2	.1
9800	Miscellaneous commodities -----	967	280 435	7.2	1.2						
9940	Rental receipts -----	2 266	90 238	2.3	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	1 105	193 023	8.3	.3
—	All other commodities -----	(X)	109 471	(X)	.5						
	Industrial machinery and equipment (SIC 5084)-----	30 304	71 446 284	(X)	100.0	9700	Service receipts and labor charges (including installed parts) -----	7 351	2 118 581	10.8	3.0
						9711	Labor charges for repair work -----	6 307	1 179 518	7.5	1.7
						9712	Parts installed in repair work -----	4 114	605 174	6.4	.8
0200	New and rebuilt automotive parts and supplies -----	603	89 643	9.2	.1	9713	Other service receipts and labor charges -----	2 391	333 889	5.2	.5
0540	Other homefurnishings -----	21	36 150	21.8	.1	9720	Receipts for service contracts -----	1 107	149 593	5.3	.2
0920	New computer equipment -----	219	51 031	8.1	.1	9740	Receipts for installing equipment -----	1 419	282 208	8.1	.4
1120	Flatiron and steel products -----	677	132 601	8.0	.2	9800	Miscellaneous commodities -----	1 611	322 136	12.3	.5
1140	Iron and steel wire and wire products -----	567	96 385	6.0	.1	9940	Rental receipts -----	2 632	541 255	8.5	.8
1230	Other nonferrous metals -----	385	74 968	16.5	.1	—	All other commodities -----	(X)	504 979	(X)	.7
1400	Electrical apparatus and equipment -----	1 926	927 919	18.1	1.3						
1600	Electronic parts and equipment, except communication -----	1 239	208 445	6.6	.3		Industrial supplies (SIC 5085) -----	14 780	41 754 325	(X)	100.0
1650	Communication equipment and supplies -----	338	61 816	11.1	.1	0200	New and rebuilt automotive parts and supplies -----	363	40 046	6.1	.1
1651	Electronic communication equipment -----	308	51 000	10.5	.1						
—	Commodities, n.e.c. -----	(X)	10 816	(X)	(V)	0900	Office equipment and supplies -----	242	39 422	2.2	.1
1700	Hardware -----	1 567	356 760	10.8	.5	1000	Medical, hospital, and surgical supplies -----	403	64 518	3.5	.2
1800	Plumbing and heating equipment and supplies (hydronics) -----	382	37 600	7.4	.1	1120	Flatiron and steel products -----	634	76 192	6.6	.2
2100	Construction and mining machinery and equipment (including parts and attachments) -----	1 001	238 772	13.3	.3	1140	Iron and steel wire and wire products -----	765	60 582	5.0	.1
						1150	Iron and steel pipe and tubing -----	1 144	445 281	16.8	1.1
2200	Farm machinery, equipment, and parts -----	842	111 935	9.2	.2	1160	Other iron and steel products -----	109	100 256	12.6	.2
2220	Garden machinery, equipment, and parts -----	263	73 384	16.3	.1	1400	Electrical apparatus and equipment -----	1 482	337 261	7.9	.8
2300	Food-processing machinery, equipment, and parts -----	2 108	2 814 367	64.3	3.9	1600	Electronic parts and equipment, except communication -----	1 154	358 083	10.4	.9
						1700	Hardware -----	2 049	409 427	11.2	1.0
2311	New commercial food-processing machinery (slicers, choppers, baking, etc. -----	1 610	1 564 551	57.4	2.2	1800	Plumbing and heating equipment and supplies (hydronics) -----	955	165 011	11.4	.4
2312	New packing, packaging, and bottling machinery -----	1 065	1 036 540	45.7	1.5	1900	Warm air heating and air-conditioning equipment and supplies -----	514	28 777	4.1	.1
2314	New food-processing machinery and equipment -----	970	213 276	16.4	.3	2100	Construction and mining machinery and equipment (including parts and attachments) -----	558	52 528	6.2	.1
						2200	Farm machinery, equipment, and parts -----	370	37 736	6.8	.1
2320	General-purpose industrial machinery, equipment, and parts -----	13 769	24 147 807	75.6	33.8	2300	Food-processing machinery, equipment, and parts -----	493	89 793	5.0	.2
2330	Metalworking machinery, equipment and parts -----	5 111	9 549 503	76.9	13.4	2320	General-purpose industrial machinery, equipment, and parts -----	1 781	451 541	13.2	1.1
2331	New machine tools and accessories -----	3 506	5 971 622	64.1	8.4	2330	Metalworking machinery, equipment and parts -----	1 223	199 385	10.8	.5
2332	Machinists' precision tools, dies, jigs, and fixtures -----	2 029	1 494 655	36.6	2.1	2340	Materials handling equipment and parts -----	1 702	187 251	6.4	.4
2334	Other new metalworking machinery and equipment -----	2 117	1 419 966	33.1	2.0	2350	Oil well, refinery, and pipeline machinery, equipment and supplies -----	596	74 075	7.8	.2
2335	Used metalworking machinery and equipment -----	1 695	662 068	21.7	.9	2360	Other industrial machinery, equipment, and parts -----	482	33 240	5.7	.1
2340	Materials handling equipment and parts -----	5 970	8 245 586	62.0	11.5	2400	Mechanical power transmission supplies -----	4 512	7 392 129	71.6	17.7
2341	New conveying equipment -----	2 635	1 481 748	30.6	2.1	2411	Bearings and bushings -----	3 874	4 505 962	51.1	10.8
2342	New hoists, cranes, and monorails -----	1 660	690 397	20.0	1.0	2412	Other mechanical power transmission supplies -----	3 921	2 886 167	40.3	6.9
2343	New forklift trucks -----	2 131	2 676 197	49.9	3.7						
2344	New industrial trucks and tractors -----	998	502 639	29.1	.7	2420	Industrial valves and fittings -----	4 401	5 450 040	55.1	13.1
2345	Other new materials handling equipment -----	3 264	2 309 218	34.5	3.2	2430	Welding supplies (excluding gases) -----	2 815	2 298 621	57.6	5.5
2346	Used materials handling equipment -----	2 470	585 387	11.9	.8	2440	Industrial containers and supplies -----	1 893	10 555 048	86.8	25.3
2350	Oil well, refinery, and pipeline machinery, equipment and supplies -----	4 524	5 772 821	74.8	8.1	2450	Other industrial supplies -----	7 316	10 187 152	63.3	24.4
						2451	Printing and duplicating inks -----	650	469 382	49.9	1.1
2360	Other industrial machinery, equipment, and parts -----	6 535	13 141 121	79.5	18.4	2452	Abrasives and abrasive materials -----	2 707	2 041 958	31.5	4.9
						2453	Industrial leather, belting, and packing -----	1 079	125 944	8.3	.3
2361	New metal smelting and refining machinery, and equipment -----	512	101 252	14.7	.1	2454	Mechanical rubber goods -----	2 570	1 657 745	37.3	4.0
2362	New power plant machinery (excluding electrical -----	956	509 394	32.9	.7	2455	Rope, cordage, and twine -----	1 192	341 616	17.5	.8
2363	New printing trades machinery, equipment, and supplies -----	1 662	3 099 424	79.6	4.3	2456	Industrial supplies, n.e.c. -----	4 895	5 550 507	53.6	13.3
2364	New textile and sewing machinery and equipment -----	1 200	2 081 128	74.6	2.9	2620	Marine machinery, equipment, and supplies -----	395	24 167	4.1	.1
2365	New woodworking machinery -----	1 179	855 175	47.4	1.2	3400	Industrial and personal service paper and plastics -----	692	603 234	21.5	1.4
2366	Other new industrial machinery and equipment -----	3 417	5 816 134	68.8	8.1	5300	Plastics materials and basic shapes -----	945	195 885	7.0	.5
		1 715	678 614	22.9	.9	5320	Industrial gases (welding, etc.) -----	2 264	727 905	26.4	1.7
2367	Used industrial machinery and equipment -----					5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	1 001	242 190	7.8	.6
						6000	Paint, paint supplies and wallpaper -----	821	80 599	3.0	.2

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Industrial supplies (SIC 5085)—Con.					Transportation equipment and supplies, except motor vehicles (SIC 5088)—Con.					
9700	Service receipts and labor charges (including installed parts)	1 910	198 324	6.0	.5						
9711	Labor charges for repair work	1 547	94 335	3.9	.2	2620	Marine machinery, equipment, and supplies	1 173	2 655 828	84.5	18.1
9712	Parts installed in repair work	1 084	54 110	3.0	.1	2621	New ships and boats (excluding pleasure boats)	324	216 841	40.8	1.5
9713	Other service receipts and labor charges ..	721	49 879	4.2	.1	2622	New marine propulsion machinery and equipment	511	756 645	60.4	5.2
9800	Miscellaneous commodities	1 358	276 732	12.4	.7	2623	New marine supplies	934	1 572 219	72.4	10.7
9940	Rental receipts	1 263	134 479	7.6	.3	2624	Used marine machinery, equipment, and supplies	399	110 123	22.4	.8
—	All other commodities	(X)	137 415	(X)	.3						
	Service establishment equipment and supplies (SIC 5087)	8 467	9 442 098	(X)	100.0	2630	Other transportation equipment and supplies	499	875 924	56.9	6.0
0530	Floor coverings	202	13 126	9.1	.1	2631	New transportation equipment (excluding automotive)	469	799 810	53.8	5.5
0531	Carpets and rugs (including pads)	202	13 126	9.1	.1	2632	Used transportation equipment (excluding automotive)	306	76 114	18.8	.5
0960	Restaurant and hotel equipment and supplies	529	68 513	12.6	.7	2700	Sporting and recreational goods and supplies	200	16 681	5.7	.1
1150	Iron and steel pipe and tubing	185	7 509	4.7	.1	5400	Petroleum products	287	62 209	8.2	.4
1200	Copper and brass	146	6 091	5.6	.1						
1213	Tubular products (pipes and tubes)	146	4 724	4.3	.1	9700	Service receipts and labor charges (including installed parts)	569	411 325	13.5	2.8
—	Commodities, n.e.c.	(X)	1 367	(X)	(V)	9711	Labor charges for repair work	508	214 611	8.0	1.5
1600	Electronic parts and equipment, except communication	132	6 802	5.9	.1	9712	Parts installed in repair work	441	139 995	6.4	1.0
1700	Hardware	175	7 085	4.9	.1	9713	Other service receipts and labor charges ..	374	56 719	4.2	.4
1800	Plumbing and heating equipment and supplies (hydronics)	196	7 327	5.1	.1	9720	Receipts for service contracts	213	20 210	5.5	.1
2320	General-purpose industrial machinery, equipment, and parts	323	21 731	8.8	.2	9800	Miscellaneous commodities	263	23 604	3.6	.2
2400	Mechanical power transmission supplies ..	232	12 328	8.0	.1	9940	Rental receipts	370	287 281	12.5	2.0
2450	Other industrial supplies	302	14 646	7.7	.2	—	All other commodities	(X)	59 480	(X)	.4
2500	Beauty and barber equipment and supplies ..	3 313	2 331 822	95.1	24.7						
2520	Custodial (janitors') equipment and supplies ..	2 774	2 386 932	78.0	25.3						
2530	Laundry and dry-cleaning equipment and supplies ..	1 168	1 169 567	74.4	12.4		Sporting and recreational goods and supplies (SIC 5091)	4 922	15 359 403	(X)	100.0
2540	Other service establishment equipment and supplies ..	2 292	2 739 645	86.8	29.0	0400	Household and lawn furniture	38	23 161	12.0	.2
3130	Other durable goods	225	9 235	6.3	.1	0530	Floor coverings	83	31 871	23.0	.2
3200	Printing and writing (fine) paper	145	5 020	4.5	.1	0540	Other home furnishings	53	10 755	9.7	.1
3212	Other printing and writing paper	145	5 020	4.5	.1	1400	Electrical apparatus and equipment	84	26 039	14.7	.2
3400	Industrial and personal service paper and plastics	902	214 846	23.4	2.3	1500	Electrical appliances, household	123	34 331	16.5	.2
3500	Drugs, pharmaceuticals, cosmetics and toiletries	330	17 274	7.5	.2	1600	Electronic parts and equipment, except communication	75	9 573	8.9	.1
3600	Piece goods, knit and woven	162	9 062	7.3	.1	1700	Hardware	148	23 397	10.2	.2
4000	Footwear	110	5 446	6.0	.1	1800	Plumbing and heating equipment and supplies (hydronics)	106	12 215	8.8	.1
5300	Plastics materials and basic shapes	235	15 572	8.2	.2	2220	Garden machinery, equipment, and parts ..	103	55 304	23.4	.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) ..	730	95 421	14.9	1.0	2540	Other service establishment equipment and supplies	48	8 397	14.7	.1
6150	Nondurable goods, n.e.c.	170	5 292	3.5	.1	2542	Service establishment equipment and supplies, n.e.c.	48	8 397	14.7	.1
9700	Service receipts and labor charges (including installed parts)	1 285	124 993	8.7	1.3	2700	Sporting and recreational goods and supplies	4 922	14 640 003	95.3	95.3
9740	Receipts for installing equipment	446	19 765	5.0	.2	2711	Ammunition, firearms, reloading equipment, archery, supplies, shooting aids, and accessories	1 084	2 591 593	64.0	16.9
9800	Miscellaneous commodities	574	39 108	9.1	.4	2712	Bicycles and bicycle tires and tubes	544	1 631 543	69.5	10.6
9940	Rental receipts	299	6 774	2.4	.1	2713	Billiards, pool, bowling equipment, and accessories	422	779 189	59.5	5.1
—	All other commodities	(X)	81 166	(X)	.9	2714	Camping and fishing equipment and accessories	1 183	2 255 998	50.4	14.7
	Transportation equipment and supplies, except motor vehicles (SIC 5088) ..	3 248	14 659 777	(X)	100.0	2715	Athletic equipment and accessories	1 413	3 033 877	64.7	19.8
0150	Heavy trucks and tractors (over 26,000 lbs) ..	41	9 422	6.9	.1	2716	Skiing equipment	404	691 789	60.5	4.5
0200	New and rebuilt automotive parts and supplies	235	33 685	10.3	.2	2717	Marine pleasure craft, equipment, and accessories	861	1 493 573	49.4	9.7
1400	Electrical apparatus and equipment	284	125 102	12.5	.9	2718	Other sporting and recreational goods (go carts, bait, etc.)	1 442	2 162 441	61.3	14.1
1800	Electronic parts and equipment, except communication	319	57 313	5.7	.4	2800	Toys and hobby goods and supplies	197	107 978	17.6	.7
1700	Hardware	156	8 019	3.3	.1	2811	Toys and games (including fireworks and children's vehicles, except bicycles) ..	194	96 578	16.7	.6
1900	Warm air heating and air-conditioning equipment and supplies	10	9 711	5.3	.1	2812	Hobby goods and accessories	46	11 400	10.2	.1
2320	General-purpose industrial machinery, equipment, and parts	297	76 142	6.9	.5	3800	Men's and boys' wear	208	47 152	12.0	.3
2340	Materials handling equipment and parts	180	9 760	3.9	.1	3900	Women's and children's wear	136	13 906	6.0	.1
2420	Industrial valves and fittings	183	21 635	5.0	.1	4000	Footwear	208	98 171	15.7	.6
2450	Other industrial supplies	204	9 295	3.4	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) ..	199	59 936	19.9	.4
2600	Aircraft and aeronautical equipment and supplies	2 085	9 887 151	90.7	67.4		Farm supplies	33	7 954	12.2	.1
2611	New aircraft	465	1 440 238	56.7	9.8	5800	Service receipts and labor charges (including installed parts)	194	11 222	4.4	.1
2812	New aircraft engines and parts	885	1 485 583	35.3	10.1	9700	Miscellaneous commodities	204	33 161	7.9	.2
2813	Other new aircraft equipment and supplies ..	1 254	4 243 795	59.9	28.9	9800					
2814	Used aeronautical equipment and supplies ..	1 199	2 717 535	51.1	18.5	—	All other commodities	(X)	104 877	(X)	.7

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Toys and hobby goods and supplies (SIC 5092)-----	2 424	8 539 768	(X)	100.0		Scrap and waste materials (SIC 5093)—Con.						
0400	Household and lawn furniture-----	49	8 795	6.7	.1	2930	Waste materials, except metal-----	2 938	3 553 962	77.7	18.8		
0500	Household china, glassware, crockery, and plastic housewares-----	195	32 162	7.9	.4	2931	Waste cloths, waste rags, and textile waste-----	1 030	642 698	64.1	3.4		
0520	Linens, domestics, curtains, and draperies-----	102	16 270	4.3	.2	2932	Waste paper-----	2 072	2 593 318	78.4	13.7		
0540	Other homefurnishings-----	199	24 086	3.7	.3	2933	Other waste materials and scrap (rubber, bones, glass, etc.)-----	979	317 946	26.7	1.7		
0800	Photographic equipment and supplies-----	88	10 124	2.2	.1								
0900	Office equipment and supplies-----	30	25 185	16.0	.3	3400	Industrial and personal service paper and plastics-----	322	20 725	10.4	.1		
0950	Computer software (off-the-shelf)-----	21	5 730	5.8	.1								
1040	Religious and school supplies-----	134	27 472	7.4	.3	9700	Service receipts and labor charges (including installed parts)-----	763	63 426	7.1	.3		
1500	Electrical appliances, household-----	113	27 304	13.6	.3	9713	Other service receipts and labor charges-----	652	58 255	7.5	.3		
1600	Electronic parts and equipment, except communication-----	57	7 535	6.2	.1	---	Commodities, n.e.c.-----	(X)	5 171	(X)	(V)		
1700	Hardware-----	141	22 549	4.9	.3								
2530	Laundry and dry-cleaning equipment and supplies-----	67	5 389	1.7	.1	9800	Miscellaneous commodities-----	701	48 472	6.5	.3		
2533	Laundry and dry-cleaning supplies (chemicals, dry-cleaning fluids, etc.)-----	67	5 389	1.7	.1	9950	Construction receipts-----	287	22 986	12.1	.1		
						---	All other commodities-----	(X)	43 563	(X)	.2		
2700	Sporting and recreational goods and supplies-----	221	62 442	12.3	.7		Jewelry, watches, precious stones, and precious metals (SIC 5094)-----	6 927	38 581 607	(X)	100.0		
2712	Bicycles and bicycle tires and tubes-----	100	21 306	8.7	.2								
2714	Camping and fishing equipment and accessories-----	88	7 239	3.4	.1	1200	Copper and brass-----	136	165 156	5.5	.4		
2715	Athletic equipment and accessories-----	114	9 495	3.4	.1	1220	Aluminum shapes, forms, etc.-----	120	325 657	11.2	.8		
2718	Other sporting and recreational goods (go carts, bait, etc.)-----	147	21 825	11.3	.3	1320	Minerals and ores (excluding coal, precious stones, and crude oil)-----	106	100 921	11.5	.3		
---	Commodities, n.e.c.-----	(X)	2 577	(X)	(V)	1500	Electrical appliances, household-----	112	37 604	15.5	.1		
2800	Toys and hobby goods and supplies-----	2 424	7 775 384	91.0	91.0	2450	Other industrial supplies-----	56	22 365	34.5	.1		
3000	Jewelry, watches, diamonds, and other precious stones and metals-----	186	23 654	3.9	.3	2456	Industrial supplies, n.e.c.-----	45	21 327	34.7	.1		
3130	Other durable goods-----	134	37 890	16.3	.4	---	Commodities, n.e.c.-----	(X)	1 038	(X)	(V)		
3300	Stationery office supplies, and greeting cards-----	169	20 273	6.2	.2	2920	Nonferrous metal scrap-----	92	62 527	2.1	.2		
3400	Industrial and personal service paper and plastics-----	96	11 991	2.8	.1	3000	Jewelry, watches, diamonds, and other precious stones and metals-----	6 927	37 462 728	97.1	97.1		
3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	151	41 868	8.1	.5	3011	Diamond jewelry--all types (rings, necklaces, etc.)-----	3 290	5 835 207	65.8	15.1		
3600	Piece goods, knit and woven-----	86	12 427	15.7	.1	3012	Other gem stone and pearl jewelry--all items (rings, necklaces, etc.)-----	2 246	1 083 992	34.7	2.8		
3700	Notions and dry goods-----	183	79 563	15.9	.9	3013	Karat gold jewelry (rings, necklaces, etc.)-----	2 287	2 247 583	32.7	5.8		
3800	Men's and boys' wear-----	109	15 018	3.3	.2	3014	Watches, clocks, and watch movements-----	1 326	3 310 785	72.4	8.6		
3900	Women's and children's wear-----	156	45 385	8.3	.5	3015	Precious metals--gold, silver, and platinum (including precious metal coins)-----	1 077	23 055 500	96.8	59.8		
4000	Footwear-----	118	15 274	3.5	.2	3016	Other jewelry, silverware, and plated ware (including gold-filled and sterling)-----	2 206	1 929 661	58.0	5.0		
4400	Confectionery-----	119	24 513	5.5	.3								
6100	Books, periodicals, newspapers, and miscellaneous printed materials-----	189	19 959	8.6	.2	3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	91	42 766	13.2	.1		
6110	Flowers and florists' supplies-----	142	21 288	4.7	.2	3900	Women's and children's wear-----	92	42 512	23.1	.1		
6120	Art goods (including novelties and souvenirs)-----	232	35 447	12.5	.4	6120	Art goods (including novelties and souvenirs)-----	239	66 487	12.1	.2		
6140	Advertising specialties (paper novelties, etc.)-----	94	12 040	13.9	.1	6150	Nondurable goods, n.e.c.-----	49	50 870	18.0	.1		
6150	Nondurable goods, n.e.c.-----	86	8 432	7.9	.1	9800	Miscellaneous commodities-----	365	93 367	6.3	.2		
9800	Miscellaneous commodities-----	254	41 307	15.2	.5	---	All other commodities-----	(X)	108 647	(X)	.3		
---	All other commodities-----	(X)	23 012	(X)	.3		Durable goods, n.e.c. (SIC 5099)-----	9 348	37 269 061	(X)	100.0		
	Scrap and waste materials (SIC 5093)-----	8 716	18 904 281	(X)	100.0	0100	New and used automobiles, motorcycles, etc.-----	608	2 706 336	19.5	7.3		
0240	Used automotive parts, accessories, and equipment-----	497	25 392	7.5	.1	0200	New and rebuilt automotive parts and supplies-----	578	86 855	4.3	.2		
1100	Iron and steel products (semifinished)-----	425	23 181	7.3	.1	0250	Petroleum products marketing equipment-----	316	23 256	6.2	.1		
1120	Flatiron and steel products-----	608	38 409	7.8	.2	0300	Tires and tubes-----	575	148 909	1.8	.4		
1140	Iron and steel wire and wire products-----	395	19 990	6.2	.1	0400	Household and lawn furniture-----	240	18 841	3.7	.1		
1150	Iron and steel pipe and tubing-----	587	22 056	4.7	.1	0520	Linens, domestics, curtains, and draperies-----	609	69 273	9.0	.2		
1160	Other iron and steel products-----	480	22 579	5.0	.1	0540	Other homefurnishings-----	416	30 988	3.2	.1		
1180	Stainless steel-----	941	108 717	6.0	.6	0600	Lumber: rough, dressed, and finished-----	712	220 483	6.9	.6		
1200	Copper and brass-----	437	36 373	7.4	.2	0620	Plywood and millwork-----	567	77 450	12.8	.2		
1220	Aluminum shapes, forms, etc.-----	474	193 333	26.8	1.0	0700	Brick, stone, tile, sand, block, cement, and gravel-----	376	31 441	5.5	.1		
1230	Other nonferrous metals-----	600	58 841	6.7	.3	0712	Cement and lime-----	376	31 405	5.5	.1		
2320	General-purpose industrial machinery, equipment, and parts-----	418	38 438	9.2	.2	---	Commodities, n.e.c.-----	(X)	36	(X)	(V)		
2900	Ferrous metal scrap-----	5 164	7 870 468	68.8	41.6	0740	Other construction materials-----	227	28 215	10.4	.1		
2911	Prepared ferrous metal scrap (processed by this establishment)-----	3 317	3 881 433	50.7	20.5	0800	Photographic equipment and supplies-----	675	124 388	1.5	.3		
2912	Prepared ferrous metal scrap (not processed by this establishment)-----	2 128	3 043 977	50.9	16.1	0900	Office equipment and supplies-----	558	116 096	14.2	.3		
2913	Unprepared ferrous metal scrap-----	2 234	945 058	25.2	5.0	0950	Computer software (off-the-shelf)-----	500	49 866	5.7	.1		
2920	Nonferrous metal scrap-----	5 430	6 693 370	55.4	35.4	0970	Store machines and equipment-----	340	24 585	3.6	.1		
2921	Aluminum scrap-----	4 880	3 382 791	31.2	17.9	0971	New cash registers and point of sale terminals-----	320	22 301	3.3	.1		
2922	Copper and copper alloy scrap-----	4 242	1 994 330	22.6	10.5	---	Commodities, n.e.c.-----	(X)	2 284	(X)	(V)		
2923	Lead scrap-----	2 302	188 935	4.5	1.0	1120	Flatiron and steel products-----	709	871 866	5.1	2.3		
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)-----	3 182	1 127 314	15.0	6.0	1140	Iron and steel wire and wire products-----	655	264 931	10.6	.7		
						1150	Iron and steel pipe and tubing-----	565	228 402	3.0	.6		
						1200	Copper and brass-----	595	379 652	4.5	1.0		
						1220	Aluminum shapes, forms, etc.-----	568	138 788	1.0	.4		
						1300	Coal and coke-----	554	347 502	5.2	.9		

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			Amount (\$1,000)	As percent of total sales of—						Estab- lish- ments hand- ling line	All estab- lish- ments
				Estab- lish- ments hand- ling line	All estab- lish- ments						
	Durable goods, n.e.c. (SIC 5099)— Con.					Printing and writing paper (SIC 5111)–	2 074	28 530 638	(X)	100.0	
					0420	Office and business furniture	142	35 395	2.3	.1	
1400	Electrical apparatus and equipment.....	683	114 714	1.4	.3	0800	Photographic equipment and supplies	56	27 410	3.5	.1
1500	Electrical appliances, household	863	115 798	8.9	.3	0900	Office equipment and supplies	115	33 002	5.2	.1
1600	Electronic parts and equipment, except communication	752	122 053	1.4	.3	2450	Other industrial supplies	106	14 733	1.6	.1
1700	Hardware	695	69 582	3.5	.2	2520	Custodial (janitors') equipment and supplies ..	97	18 587	1.9	.1
2200	Farm machinery, equipment, and parts.....	406	36 984	6.5	.1	2930	Waste materials, except metal	38	29 317	21.8	.1
					2932	Waste paper	38	29 317	21.8	.1	
2320	General-purpose industrial machinery, equipment, and parts	791	674 548	4.0	1.8	3120	Forest products, except lumber	49	84 174	30.1	.3
2330	Metalworking machinery, equipment and parts	598	353 145	2.5	.9	3200	Printing and writing (fine) paper	2 074	25 426 148	89.1	89.1
2440	Industrial containers and supplies	611	302 380	3.4	.8	3211	Roll newsprint and rotogravure paper	501	5 358 899	62.2	18.8
2530	Laundry and dry-cleaning equipment and supplies	33	58 543	12.4	.2	3212	Other printing and writing paper	1 827	20 067 249	85.2	70.3
2600	Aircraft and aeronautical equipment and supplies	613	571 764	5.7	1.5	3300	Stationery office supplies, and greeting cards	522	387 004	8.1	1.4
					3400	Industrial and personal service paper and plastics	743	2 291 136	21.8	8.0	
2700	Sporting and recreational goods and supplies	753	114 721	4.3	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	108	30 931	3.0	.1
2800	Toys and hobby goods and supplies	790	87 796	6.2	.2	6150	Nondurable goods, n.e.c.	9	64 431	24.6	.2
2920	Nonferrous metal scrap	371	30 285	6.7	.1	9800	Miscellaneous commodities	125	30 771	3.1	.1
3000	Jewelry, watches, diamonds, and other precious stones and metals	648	126 339	11.1	.3	—	All other commodities	(X)	57 597	(X)	.2
3100	Musical instruments and supplies	1 015	1 110 827	67.7	3.0						
3120	Forest products, except lumber	2 897	7 132 383	49.5	19.1						
						Stationery and office supplies (SIC 5112)	9 778	20 614 249	(X)	100.0	
3130	Other durable goods	5 386	8 757 142	91.4	23.5	0420	Office and business furniture	2 865	1 010 929	16.7	4.9
3131	Phonograph records, compact disks, and audio tapes	2 905	5 995 034	82.3	16.1	0800	Photographic equipment and supplies	50	21 008	4.0	.1
3132	Video tapes	1 501	1 021 054	23.4	2.7	0900	Office equipment and supplies	3 099	886 029	14.0	4.3
3133	Coin-operated games	872	475 562	54.6	1.3	0920	New computer equipment	469	76 184	10.6	.4
3134	Fire extinguishers, luggage, and works of art	2 234	1 015 258	66.9	2.7	0970	Store machines and equipment	562	38 021	6.7	.2
3135	Other durable goods, n.e.c.	681	250 234	41.0	.7	1040	Religious and school supplies.....	383	50 558	6.8	.2
					2450	Other industrial supplies	281	10 606	3.2	.1	
3200	Printing and writing (fine) paper	635	112 683	1.3	.3	2800	Toys and hobby goods and supplies.....	115	11 890	9.6	.1
3300	Stationery office supplies, and greeting cards	487	21 998	3.5	.1	3200	Printing and writing (fine) paper	1 402	780 092	19.0	3.8
3400	Industrial and personal service paper and plastics	828	413 238	4.5	1.1	3211	Roll newsprint and rotogravure paper	164	15 691	8.8	.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries	795	155 283	9.3	.4	3212	Other printing and writing paper	1 322	764 401	19.1	3.7
3600	Piece goods, knit and woven	754	382 333	2.5	1.0	3300	Stationery office supplies, and greeting cards	9 778	16 936 934	82.2	82.2
3700	Notions and dry goods	657	69 599	3.9	.2	3311	Business forms	7 351	6 870 688	56.8	33.3
					3312	Stationery	3 784	1 788 620	22.6	8.7	
3800	Men's and boys' wear	544	25 904	4.4	.1	3313	Carbon paper, stencil paper, inked ribbons, pens, and pencils	4 139	2 769 588	30.9	13.4
3900	Women's and children's wear	883	128 641	5.3	.3	3314	Greeting cards	1 309	2 025 786	56.2	9.8
4100	Frozen foods (packaged)	815	496 645	5.4	1.3	3315	Other stationery supplies (binders, ruled forms, etc.)	5 159	3 482 252	35.7	16.9
4200	Dairy products (excluding dried or canned) ..	426	46 712	6.0	.1						
4300	Poultry and poultry products	453	47 506	6.8	.1	3400	Industrial and personal service paper and plastics	516	307 311	13.7	1.5
4400	Confectionery	287	87 257	10.3	.2	6100	Books, periodicals, newspapers, and miscellaneous printed materials	285	26 124	3.0	.1
4500	Fish and seafoods (excluding canned and frozen packaged)	582	172 810	16.7	.5	6120	Art goods (including novelties and souvenirs)	621	65 338	5.1	.3
4600	Meats and meat products (fresh and unpackaged)	769	758 704	8.5	2.0	9700	Service receipts and labor charges (including installed parts)	956	69 292	7.0	.3
4700	Fresh fruits and vegetables	450	108 848	10.2	.3	9720	Receipts for service contracts	206	20 774	10.6	.1
4800	Coffee, tea, and spices	663	176 578	2.5	.5	9800	Miscellaneous commodities	492	61 214	6.1	.3
						9940	Rental receipts	480	23 293	5.3	.1
4830	Canned foods	580	65 103	5.7	.2	9970	Receipts for printing work performed at this establishment	360	47 346	11.7	.2
4850	Soft drinks	391	27 800	4.2	.1						
4860	Other grocery specialties	743	199 851	7.3	.5						
4900	Grain and beans	721	1 100 181	7.5	3.0						
5100	Hides, skins and pelts.....	444	54 876	4.7	.1						
5300	Plastics materials and basic shapes	646	119 850	1.6	.3	—	All other commodities	(X)	171 306	(X)	.8
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	852	601 770	3.5	1.6						
5400	Petroleum products	675	2 247 726	24.9	6.0		Industrial and personal service paper (SIC 5113)	4 956	34 027 686	(X)	100.0
5420	Liquefied petroleum gases (excluding natural gas)	578	255 744	3.1	.7	0420	Office and business furniture	80	18 559	7.2	.1
5500	Crude oil	651	2 227 705	13.9	6.0	0900	Office equipment and supplies	173	135 615	7.7	.1
						0960	Restaurant and hotel equipment and supplies	357	175 402	12.4	.5
5800	Farm supplies	172	24 951	10.3	.1	1000	Medical, hospital, and surgical supplies	12	49 468	4.9	.1
5900	Tobacco and tobacco products	626	127 570	1.6	.3	1400	Electrical apparatus and equipment	36	53 989	4.7	.2
8100	Books, periodicals, newspapers, and miscellaneous printed materials	629	50 622	5.8	.1	1600	Electronic parts and equipment, except communication	13	109 526	9.9	.2
6140	Advertising specialties (paper novelties, etc.)	382	27 072	6.7	.1	2320	General-purpose industrial machinery, equipment, and parts	85	27 021	12.8	.1
6150	Nondurable goods, n.e.c.	243	102 842	13.4	.3	2440	Industrial containers and supplies	273	92 048	9.7	.3
						2450	Other industrial supplies	222	239 532	12.1	.3
9700	Service receipts and labor charges (including installed parts)	1 013	84 173	6.5	.2	2520	Custodial (janitors') equipment and supplies ..	827	453 000	13.1	1.3
9800	Miscellaneous commodities	990	701 028	4.8	1.9						
9940	Rental receipts	190	21 765	7.4	.1	3200	Printing and writing (fine) paper	523	789 514	23.4	2.3
						3211	Roll newsprint and rotogravure paper	168	92 870	10.8	.2
—	All other commodities	(X)	258 568	(X)	.7	3212	Other printing and writing paper	447	696 644	24.1	2.7

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			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab- lish- ments hand- ling line	All estab- lish- ments
				Estab- lish- ments hand- ling line	All estab- lish- ments						
	Industrial and personal service paper (SIC 5113)—Con.					Piece goods, notions, and other dry goods (SIC 5131)-----	5 696	25 667 837	(X)	100.0	
3300	Stationery office supplies, and greeting cards-----	518	181 086	8.1	.5	0500	Household china, glassware, crockery, and plastic housewares-----	26	26 046	17.2	.1
3311	Business forms-----	285	72 969	5.5	.2	0520	Linens, domestics, curtains, and draperies --	257	217 567	10.2	.8
3312	Stationery-----	216	38 595	4.4	.1	0530	Floor coverings-----	31	107 070	6.0	.4
3313	Carbon paper, stencil paper, inked ribbons, pens, and pencils-----	199	20 387	2.2	.1	1120	Flatiron and steel products-----	169	41 405	8.8	.2
3315	Other stationery supplies (binders, ruled forms, etc.)-----	239	44 504	3.7	.1	1170	Alloy steel-----	151	33 943	9.2	.1
--	Commodities, n.e.c.-----	(X)	4 631	(X)	(V)	1300	Coal and coke-----	122	15 087	3.3	.1
3400	Industrial and personal service paper and plastics-----	4 956	27 911 124	82.0	82.0	2320	General-purpose industrial machinery, equipment, and parts-----	161	37 566	9.9	.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	104	398 351	10.0	1.2	2330	Metalworking machinery, equipment and parts-----	173	45 117	9.5	.2
4100	Frozen foods (packaged)-----	133	174 586	5.3	.5	2360	Other industrial machinery, equipment, and parts-----	98	17 454	10.5	.1
4115	Meat (frozen packaged)-----	104	57 937	9.3	.2	2540	Other service establishment equipment and supplies-----	215	33 809	10.9	.1
4116	Frozen baked goods-----	49	18 405	4.4	.1	2800	Toys and hobby goods and supplies-----	170	40 309	10.5	.2
4118	Other frozen foods (for general-line grocery wholesalers)-----	106	68 896	2.3	.2	3300	Stationery office supplies, and greeting cards-----	173	27 852	10.4	.1
--	Commodities, n.e.c.-----	(X)	29 348	(X)	.1	3400	Industrial and personal service paper and plastics-----	89	20 931	12.6	.1
4200	Dairy products (excluding dried or canned) --	74	34 628	9.2	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	146	19 140	10.3	.1
4300	Poultry and poultry products-----	47	27 196	11.4	.1	3600	Piece goods, knit and woven-----	4 698	22 042 040	93.3	85.9
4400	Confectionery-----	100	24 817	5.9	.1	3611	Goods purchased grey and finished on contract-----	1 404	4 983 567	55.9	19.4
4600	Meats and meat products (fresh and unpackaged)-----	60	33 443	12.5	.1	3612	Cotton (including blends)-----	2 243	7 472 297	57.7	29.1
4800	Coffee, tea, and spices-----	158	239 083	7.0	.7	3613	Synthetics (excluding knits)-----	2 089	4 164 875	43.2	16.2
4830	Canned foods-----	208	145 906	4.2	.4	3614	Knit fabrics, n.e.c. (including double knit) --	1 247	2 046 340	34.9	8.0
4840	Food and beverage basic materials-----	149	84 216	9.7	.2	3615	Woolen and worsted piece goods-----	999	1 378 424	32.1	5.4
4850	Soft drinks-----	135	52 947	3.5	.2	3616	Other piece goods-----	1 597	1 996 537	43.9	7.8
4860	Other grocery specialties-----	224	583 397	14.5	1.7	3700	Notions and dry goods-----	1 452	2 183 050	78.0	8.5
5300	Plastics materials and basic shapes-----	264	230 941	10.3	.7	3800	Men's and boys' wear-----	236	77 419	11.5	.3
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	488	1 335 269	20.7	3.9	3900	Women's and children's wear-----	206	40 931	9.3	.2
6000	Paint, paint supplies and wallpaper-----	14	24 952	2.2	.1	4860	Other grocery specialties-----	186	66 918	9.1	.3
6120	Art goods (including novelties and souvenirs)-----	64	17 282	6.1	.1	4900	Grain and beans-----	162	34 726	7.4	.1
9800	Miscellaneous commodities-----	355	187 180	8.0	.6	4917	Other grain and beans (oats, barley, inedible beans, etc.)-----	162	34 726	7.4	.1
--	All other commodities-----	(X)	197 608	(X)	.6	5200	Cotton-----	125	15 208	6.8	.1
	Drugs, drug proprietaries, and druggists' sundries (SIC 5122) -----	4 912	64 280 053	(X)	100.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	227	99 903	11.3	.4
0540	Other homefurnishings-----	292	123 914	4.9	.2	6000	Paint, paint supplies and wallpaper-----	194	31 565	9.7	.1
0800	Photographic equipment and supplies-----	304	91 470	3.1	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials-----	129	13 970	7.7	.1
1000	Medical, hospital, and surgical supplies-----	697	680 843	6.5	1.1	6150	Nondurable goods, n.e.c.-----	236	101 681	4.7	.4
1040	Religious and school supplies-----	171	53 537	3.2	.1	9800	Miscellaneous commodities-----	345	158 877	6.3	.6
1050	Other professional equipment and supplies--	176	239 598	21.1	.4	--	All other commodities-----	(X)	118 253	(X)	.5
1500	Electrical appliances, household-----	183	153 527	6.6	.2	0520	Linens, domestics, curtains, and draperies --	104	17 775	7.9	.1
2800	Toys and hobby goods and supplies-----	335	100 421	3.4	.2	2450	Other industrial supplies-----	69	15 752	16.9	.1
3000	Jewelry, watches, diamonds, and other precious stones and metals-----	156	296 457	11.8	.5	2456	Industrial supplies, n.e.c.-----	69	15 286	16.4	.1
3300	Stationery office supplies, and greeting cards-----	377	165 117	4.6	.3	--	Commodities, n.e.c.-----	(X)	466	(X)	(V)
3400	Industrial and personal service paper and plastics-----	128	33 493	2.6	.1	2700	Sporting and recreational goods and supplies-----	232	51 364	11.7	.3
3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	4 912	59 887 513	93.2	93.2	3400	Industrial and personal service paper and plastics-----	62	15 393	16.4	.1
3511	Proprietary (patent) medicines-----	1 822	16 920 371	51.4	26.3	3600	Piece goods, knit and woven-----	176	61 717	9.4	.3
3512	Other drugs and pharmaceuticals-----	2 515	26 080 783	66.4	40.6	3700	Notions and dry goods-----	98	9 659	6.3	.1
3513	Cosmetics-----	1 653	4 786 245	22.6	7.4	3800	Men's and boys' wear-----	3 311	15 987 280	87.7	87.7
3514	Perfumes-----	865	2 306 595	18.3	3.6	3811	Men's and boys' suits, coats, and formal ware-----	895	2 550 696	66.2	14.0
3515	Other toiletries and druggists' sundries-----	1 977	9 793 519	27.3	15.2	3812	Men's and boys' dress and casual shirts, slacks, and jeans-----	1 764	8 716 956	73.1	47.8
3700	Notions and dry goods-----	334	178 879	7.1	.3	3813	Men's and boys' underwear and nightwear-----	477	1 093 414	51.2	6.0
3900	Women's and children's wear-----	195	67 903	2.2	.1	3814	Men's and boys' work clothing and uniforms-----	682	1 004 805	59.8	5.5
4400	Confectionery-----	245	156 425	5.8	.2	3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)-----	1 244	2 621 409	47.3	14.4
4830	Canned foods-----	126	107 878	6.9	.2	3900	Women's and children's wear-----	1 196	1 863 770	24.4	10.2
4840	Food and beverage basic materials-----	154	156 202	8.2	.2	3911	Infants' and children's wear (to size 6X) --	386	143 364	10.9	.8
4860	Other grocery specialties-----	186	110 504	4.7	.2	3912	Women's, misses', and girls' dresses and blouses-----	417	362 329	17.2	2.0
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	228	498 546	11.5	.8	3913	Women's, misses', and girls' suits and coats-----	233	61 825	9.6	.3
5800	Farm supplies-----	197	36 207	1.6	.1	3914	Women's and misses' outerwear-----	499	673 708	26.0	3.7
5900	Tobacco and tobacco products-----	200	236 081	10.5	.4	3915	Women's and misses' underwear and sleepwear-----	247	101 614	7.2	.6
6120	Art goods (including novelties and souvenirs)-----	55	326 992	17.6	.5	3916	Other women's, misses, and girl's wear(furs, sweaters, millinery, etc.-----	481	520 930	14.3	2.9
6150	Nondurable goods, n.e.c.-----	143	186 805	13.8	.3						
9800	Miscellaneous commodities-----	310	108 271	4.0	.2						
--	All other commodities-----	(X)	283 470	(X)	.4						

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business end commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Men's and boys' clothing and furnishings (SIC 5136)—Con.					Groceries, general line (SIC 5141)—Con.					
4000	Footwear	297	53 740	7.4	.3	4100	Frozen foods (packaged)—Con.				
4011	Men's and boys' footwear, except athletic.	273	30 986	5.0	.2	4117	Other frozen foods (frozen foods wholesalers only)	298	61 346	.9	
4014	Athletic footwear	120	11 932	3.9	.1						
—	Commodities, n.e.c.	(X)	10 822	(X)	.1	4118	Other frozen foods (for general-line grocery wholesalers)	3 186	6 427 048	8.3	
6120	Art goods (including novelties and souvenirs)	101	44 220	16.8	.2	—	Commodities, n.e.c.	(X)	37 670	(X)	
6140	Advertising specialties (paper novelties, etc.)	78	10 457	9.0	.1	4200	Dairy products (excluding dried or canned) ..	3 009	5 709 175	7.2	
6150	Nondurable goods, n.e.c.	69	10 231	4.6	.1	4212	Cheese	405	87 529	1.2	
9800	Miscellaneous commodities	171	17 002	9.4	.1	4213	Milk and cream (except raw)	953	1 003 934	2.8	
						4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	2 675	4 530 831	6.0	
—	All other commodities	(X)	76 631	(X)	.4	—	Commodities, n.e.c.	(X)	86 881	(X)	
	Women's, children's and infants' clothing and accessories (SIC 5137) ..	6 234	26 280 179	(X)	100.0	4300	Poultry and poultry products	2 170	1 983 740	3.5	
0520	Linens, domestics, curtains, and draperies ..	170	28 194	4.4	.1	4400	Confectionery	2 963	2 483 610	3.8	
0540	Other home furnishings	77	19 204	3.9	.1	4500	Fish and seafoods (excluding canned and frozen packaged)	1 131	905 631	3.2	
2700	Sporting and recreational goods and supplies	91	18 158	3.0	.1	4600	Meats and meat products (fresh and unpackaged)	2 348	9 005 892	12.9	
2800	Toys and hobby goods and supplies	97	19 812	3.8	.1	4700	Fresh fruits and vegetables	1 609	3 398 315	6.3	
3000	Jewelry, watches, diamonds, and other precious stones and metals	126	24 699	6.2	.1	4800	Coffee, tea, and spices	3 830	3 868 067	4.7	
3500	Drugs, pharmaceuticals, cosmetics and toiletries	103	13 218	6.7	.1	4811	Coffee	3 081	2 068 356	3.0	
3600	Piece goods, knit and woven	129	27 297	3.3	.1	4812	Tea	2 398	724 671	1.3	
3800	Men's and boys' wear	1 135	1 267 490	24.1	4.8	4813	Spices	3 044	1 075 040	1.6	
3900	Women's and children's wear	6 234	24 530 110	93.3	93.3	4820	Bread and baked goods	1 635	1 318 823	2.6	
4000	Footwear	325	228 321	15.5	.9						
6150	Nondurable goods, n.e.c.	115	32 620	6.4	.1	4830	Canned foods	4 325	17 212 564	19.2	
9800	Miscellaneous commodities	142	24 541	5.1	.1	4831	Canned and bottled fruits, vegetables, and juices	4 081	8 772 263	10.2	
—	All other commodities	(X)	46 515	(X)	.2	4832	Canned and bottled baby foods	1 487	1 079 170	2.2	
						4833	Canned meats	2 566	1 031 248	1.8	
						4834	Canned fish and seafood	2 980	1 464 122	2.2	
						4835	Canned milk	1 691	431 920	1.1	
						4836	Other canned foods	2 973	4 433 841	6.1	
1100	Iron and steel products (semifinished)	51	24 163	10.0	.2	4840	Food and beverage basic materials	804	1 066 270	5.9	
2700	Sporting and recreational goods and supplies	100	37 969	3.8	.3	4850	Soft drinks	2 602	1 525 419	2.6	
3800	Men's and boys' wear	190	426 915	26.3	3.8	4860	Other grocery specialties	4 152	18 760 329	21.4	
3812	Men's and boys' dress and casual shirts, slacks, and jeans	113	55 271	12.5	.5	4861	Powered beverage mixes	1 967	882 596	1.8	
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	121	364 593	28.0	3.2	4862	Bottled water	1 347	320 957	1.0	
—	Commodities, n.e.c.	(X)	7 051	(X)	.1	4863	Breakfast cereals	3 001	2 761 784	3.9	
3900	Women's and children's wear	171	107 435	7.1	1.0	4864	Cooking oils and margarine	3 527	2 361 077	3.1	
3914	Women's and misses' outerwear	125	61 782	11.2	.5	4865	Flour	2 912	1 150 018	1.9	
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	93	44 148	4.2	.4	4866	Pickles, preserves, jellies, jams, and sauces	3 640	2 840 153	3.6	
—	Commodities, n.e.c.	(X)	1 505	(X)	(V)	4867	Sugar, refined	2 939	1 562 559	2.3	
						4868	Pet foods	2 138	2 582 961	4.0	
						4869	Grocery specialties, n.e.c.	2 129	4 298 224	8.1	
4000	Footwear	1 694	10 653 483	94.3	94.3	4900	Grain and beans	603	144 415	1.4	
4011	Men's and boys' footwear, except athletic.	919	1 913 859	38.7	16.9	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 949	2 147 070	4.5	
4012	Women's, misses', and girls' footwear	1 189	4 974 899	66.6	44.1						
4013	Infants' footwear	441	444 684	15.3	3.9	5600	Beer and ale	354	75 465	1.9	
4014	Athletic footwear	574	3 181 079	58.0	28.2	5700	Wines and distilled alcoholic beverages	253	60 292	1.3	
4015	Shoe accessories	286	138 962	9.8	1.2	5900	Tobacco and tobacco products	1 542	3 394 637	6.6	
9800	Miscellaneous commodities	85	12 785	2.6	.1	6150	Nondurable goods, n.e.c.	83	139 106	6.8	
—	All other commodities	(X)	30 319	(X)	.3	9700	Service receipts and labor charges (including installed parts)	290	137 973	2.4	
						9800	Miscellaneous commodities	651	674 484	4.4	
	Groceries, general line (SIC 5141)	4 368	93 215 227	(X)	100.0	—	All other commodities	(X)	293 695	(X)	
0540	Other home furnishings	607	166 230	1.5	.2		Packaged frozen foods (SIC 5142)	2 835	33 263 572	(X)	
0900	Office equipment and supplies	490	176 627	1.9	.2	0540	Other home furnishings	108	23 680	1.3	
0960	Restaurant and hotel equipment and supplies	1 195	378 726	2.9	.4	0960	Restaurant and hotel equipment and supplies	246	118 496	2.0	
0970	Store machines and equipment	428	287 848	1.4	.3	2530	Laundry and dry-cleaning equipment and supplies	41	19 384	2.3	
2530	Laundry and dry-cleaning equipment and supplies	501	361 146	3.6	.4	3400	Industrial and personal service paper and plastics	500	924 510	8.6	
3400	Industrial and personal service paper and plastics	3 457	4 713 983	6.0	5.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	93	164 040	8.0	
3500	Drugs, pharmaceuticals, cosmetics and toiletries	1 888	2 972 867	5.3	3.2						
4100	Frozen foods (packaged)	3 697	9 852 828	11.6	10.6	4100	Frozen foods (packaged)	2 835	23 775 611	71.5	
4111	Dinners (frozen)	328	86 391	1.2	.1	4111	Dinners (frozen)	546	2 151 442	22.7	
4112	Fish and seafoods (frozen packaged)	2 318	1 309 454	2.4	1.4	4112	Fish and seafoods (frozen packaged)	1 792	6 035 649	25.7	
4113	Vegetables (frozen)	395	128 563	1.7	.1	4113	Vegetables (frozen)	712	2 559 173	21.8	
4115	Meat (frozen packaged)	2 288	1 727 648	3.4	1.9	4114	Fruits and fruit juices (frozen)	771	1 433 399	13.3	
4118	Frozen baked goods	379	74 708	.9	.1	4115	Meat (frozen packaged)	1 470	4 239 213	22.2	

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Packaged frozen foods (SIC 5142)— Con.					Poultry and poultry products (SIC 5144) -----	1 372	8 553 717	(X)	100.0	
4100	Frozen foods (packaged)—Con.				1400	Electrical apparatus and equipment -----	57	4 900	2.9	.1	
4116	Frozen baked goods -----	562	1 355 118	13.2	4.1	3400	Industrial and personal service paper and plastics -----	115	25 725	5.4	.3
4117	Other frozen foods (frozen foods wholesalers only) -----	703	2 815 218	26.2	8.5	4100	Frozen foods (packaged) -----	314	214 417	9.0	2.5
4118	Other frozen foods (for general-line grocery wholesalers) -----	904	3 186 399	36.8	9.6	4200	Dairy products (excluding dried or canned) --	307	161 847	9.1	1.9
4200	Dairy products (excluding dried or canned) --	735	1 199 127	9.1	3.6	4300	Poultry and poultry products -----	1 372	7 237 309	84.6	84.6
4300	Poultry and poultry products -----	732	744 941	7.0	2.2	4311	Dressed poultry killed on location -----	127	297 194	44.2	3.5
4400	Confectionery -----	370	214 600	3.6	.6	4312	Eggs -----	859	2 460 685	63.1	28.8
4500	Fish and seafoods (excluding canned and frozen packaged) -----	410	510 103	10.9	1.5	4313	Live poultry -----	213	222 598	32.1	2.6
4600	Meats and meat products (fresh and unpackaged) -----	450	710 542	10.2	2.1	4314	Other poultry (excluding frozen packaged) --	780	4 256 832	76.0	49.8
4700	Fresh fruits and vegetables -----	386	475 599	6.9	1.4	4400	Confectionery -----	40	6 157	2.5	.1
4800	Coffee, tea, and spices -----	527	302 279	2.9	.9	4500	Fish and seafoods (excluding canned and frozen packaged) -----	256	94 962	5.3	1.1
4820	Bread and baked goods -----	289	198 803	4.6	.6	4600	Meats and meat products (fresh and unpackaged) -----	391	583 736	19.2	6.8
4830	Canned foods -----	754	1 642 253	13.4	4.9	4700	Fresh fruits and vegetables -----	153	48 815	7.3	.6
4840	Food and beverage basic materials -----	101	41 702	5.3	.1	4800	Coffee, tea, and spices -----	71	5 620	1.7	.1
4850	Soft drinks -----	300	247 804	3.5	.7	4820	Bread and baked goods -----	97	10 618	2.3	.1
4860	Other grocery specialties -----	713	1 547 031	11.6	4.7	4830	Canned foods -----	146	47 770	8.1	.6
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	279	160 492	2.6	.5	4860	Other grocery specialties -----	172	36 489	4.7	.4
6140	Advertising specialties (paper novelties, etc.) -----	47	27 800	2.9	.1	5800	Farm supplies -----	90	19 769	8.4	.2
9700	Service receipts and labor charges (including installed parts) -----	58	23 714	3.3	.1	5900	Tobacco and tobacco products -----	9	5 369	7.5	.1
9800	Miscellaneous commodities -----	187	102 639	5.7	.3	9700	Service receipts and labor charges (including installed parts) -----	79	5 213	1.4	.1
—	All other commodities -----	(X)	88 422	(X)	.3	9800	Miscellaneous commodities -----	149	29 829	4.4	.3
	Dairy products, except dried or canned (SIC 5143) -----	3 743	26 926 555	(X)	100.0		Confectionery (SIC 5145) -----	2 818	13 952 013	(X)	100.0
0960	Restaurant and hotel equipment and supplies -----	185	29 346	2.5	.1	3400	Industrial and personal service paper and plastics -----	282	76 885	6.7	.6
3400	Industrial and personal service paper and plastics -----	349	154 601	7.0	.6	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	135	26 866	5.3	.2
4100	Frozen foods (packaged) -----	551	411 517	10.0	1.5	4100	Frozen foods (packaged) -----	176	58 179	5.3	.4
4200	Dairy products (excluding dried or canned) --	3 743	22 771 144	84.6	84.6	4200	Dairy products (excluding dried or canned) --	104	20 042	8.6	.1
4211	Butter -----	1 234	1 389 880	16.1	5.2	4300	Poultry and poultry products -----	80	31 554	14.5	.2
4212	Cheese -----	1 495	5 588 897	40.5	20.8	4400	Confectionery -----	2 818	12 612 017	90.4	90.4
4213	Milk and cream (except raw) -----	2 049	4 966 890	61.6	18.4	4411	Candy -----	1 695	6 205 207	70.3	44.5
4214	Ice cream -----	1 759	2 745 782	39.1	10.2	4412	Chewing gum -----	778	951 848	29.0	6.8
4215	Raw milk -----	356	3 818 751	76.7	14.2	4413	Nuts, chips, and other confections -----	2 290	5 454 962	57.7	39.1
4216	Other dairy products (dairy products wholesalers only) -----	1 527	2 819 660	25.2	10.5	4600	Meats and meat products (fresh and unpackaged) -----	101	7 522	3.0	.1
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk) -----	596	1 441 284	55.2	5.4	4700	Fresh fruits and vegetables -----	78	16 605	6.4	.1
4300	Poultry and poultry products -----	484	217 440	7.0	.8	4800	Coffee, tea, and spices -----	302	212 583	11.9	1.5
4400	Confectionery -----	271	115 115	4.0	.4	4820	Bread and baked goods -----	292	95 648	6.4	.7
4500	Fish and seafoods (excluding canned and frozen packaged) -----	171	18 951	1.7	.1	4830	Canned foods -----	302	110 932	7.3	.8
4600	Meats and meat products (fresh and unpackaged) -----	480	545 916	16.0	2.0	4840	Food and beverage basic materials -----	27	7 230	9.6	.1
4700	Fresh fruits and vegetables -----	243	58 757	3.9	.2	4850	Soft drinks -----	358	101 443	6.9	.7
4800	Coffee, tea, and spices -----	259	30 246	1.9	.1	4860	Other grocery specialties -----	323	328 864	11.0	2.4
4820	Bread and baked goods -----	346	127 363	5.2	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	17	8 421	4.6	.1
4830	Canned foods -----	455	287 848	10.7	1.1	5900	Tobacco and tobacco products -----	275	110 891	10.8	.8
4840	Food and beverage basic materials -----	131	113 536	16.8	.4	9700	Service receipts and labor charges (including installed parts) -----	106	9 174	1.8	.1
4844	Other basic food products -----	130	113 358	16.9	.4	9800	Miscellaneous commodities -----	233	71 274	5.8	.5
—	Commodities, n.e.c. -----	(X)	178	(X)	(V)		Fish and seafoods (SIC 5146) -----	2 745	9 386 525	(X)	100.0
4850	Soft drinks -----	287	117 578	6.2	.4	1120	Flatiron and steel products -----	9	14 019	15.0	.1
4860	Other grocery specialties -----	520	1 720 597	24.2	6.4	2620	Marine machinery, equipment, and supplies --	107	11 238	4.5	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	104	22 043	2.1	.1	4100	Frozen foods (packaged) -----	489	466 823	21.8	5.0
5800	Farm supplies -----	160	34 616	3.1	.1	4200	Dairy products (excluding dried or canned) --	100	7 295	3.4	.1
5700	Service receipts and labor charges (including installed parts) -----	170	18 665	2.7	.1	4300	Poultry and poultry products -----	130	45 302	13.1	.5
5800	Miscellaneous commodities -----	464	107 837	5.6	.4	4500	Fish and seafoods (excluding canned and frozen packaged) -----	2 745	8 580 050	91.4	91.4
—	All other commodities -----	(X)	23 439	(X)	.1	4600	Meats and meat products (fresh and unpackaged) -----	167	125 715	15.4	1.3
						4700	Fresh fruits and vegetables -----	89	9 204	4.8	.1
						4820	Bread and baked goods -----	89	19 776	8.6	.2
						4830	Canned foods -----	146	27 416	5.8	.3

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Fish and seafoods (SIC 5146)—Con.					Groceries and related products, n.e.c. (SIC 5149)	13 577	117 810 605	(X)	100.0	
4860	Other grocery specialties	118	9 110	3.7	.1	0540	Other homefurnishings	412	63 217	2.4	.1
5400	Petroleum products	163	15 752	6.8	.2	0960	Restaurant and hotel equipment and supplies	872	275 057	4.8	.2
9800	Miscellaneous commodities	218	24 969	6.5	.3	2530	Laundry and dry-cleaning equipment and supplies	182	97 051	4.2	.1
9940	Rental receipts	75	14 653	4.9	.2	3400	Industrial and personal service paper and plastics	2 135	1 825 299	7.3	1.5
—	All other commodities	(X)	15 203	(X)	.2	3500	Drugs, pharmaceuticals, cosmetics and toiletries	973	940 237	7.1	.8
						3900	Women's and children's wear	73	105 750	6.4	.1
	Meats and meat products (SIC 5147)	4 779	47 386 788	(X)	100.0	4100	Frozen foods (packaged)	2 054	6 546 994	14.3	5.6
0960	Restaurant and hotel equipment and supplies	136	33 167	2.5	.1	4112	Fish and seafoods (frozen packaged)	1 084	551 641	3.5	.5
3400	Industrial and personal service paper and plastics	398	191 699	5.4	.4	4115	Meat (frozen packaged)	1 076	1 112 133	7.5	.9
4100	Frozen foods (packaged)	1 355	973 683	9.6	2.1	4118	Other frozen foods (for general-line grocery wholesalers)	1 797	4 773 584	12.0	4.1
4200	Dairy products (excluding dried or canned) ..	1 104	864 397	8.4	1.8	—	Commodities, n.e.c.	(X)	109 636	(X)	.1
4300	Poultry and poultry products	2 162	2 765 177	14.0	5.8	4200	Dairy products (excluding dried or canned) ..	1 654	2 733 307	9.7	2.3
4400	Confectionery	218	72 001	2.8	.2	4300	Poultry and poultry products	852	497 720	5.3	.4
4500	Fish and seafoods (excluding canned and frozen packaged)	1 115	513 306	5.2	1.1	4400	Confectionery	2 045	1 749 984	8.4	1.5
						4500	Fish and seafoods (excluding canned and frozen packaged)	548	187 123	5.4	.2
4600	Meats and meat products (fresh and unpackaged)	4 779	40 397 676	85.3	85.3	4600	Meats and meat products (fresh and unpackaged)	1 064	1 504 277	10.8	1.3
4611	Beef (not killed on location)	3 910	24 245 985	62.1	51.2	4700	Fresh fruits and vegetables	866	551 523	5.6	.5
4612	Veal (not killed on location)	1 632	1 030 096	7.8	2.2	4800	Coffee, tea, and spices	3 125	10 329 730	29.9	8.8
4613	Lamb and mutton (not killed on location) ..	1 511	817 808	6.6	1.7	4811	Coffee	2 273	8 106 646	32.3	6.9
4614	Pork (not killed on location)	3 207	6 981 324	24.2	14.7	4812	Tea	1 812	871 220	6.8	.7
4615	Sausage and prepared meats made on location	954	1 825 635	24.7	3.9	4813	Spices	1 723	1 351 864	13.1	1.1
						4820	Bread and baked goods	4 221	9 567 951	45.7	8.1
4616	Sausage and prepared meats purchased for resale	2 015	2 468 519	17.3	5.2	4830	Canned foods	3 393	20 169 887	44.9	17.1
4617	Meat from animals killed on location	209	332 034	24.5	.7	4831	Canned and bottled fruits, vegetables, and juices	2 599	10 966 332	30.9	9.3
4618	Other meat products (meat and meat products wholesalers only)	1 228	1 936 451	20.3	4.1	4832	Canned and bottled baby foods	692	2 295 388	26.7	1.9
4619	Other meat products (for general-line grocery wholesalers, including veal, lamb, pork, and all sausage) ..	546	759 824	26.7	1.6	4833	Canned meats	1 122	916 794	7.5	.8
						4834	Canned fish and seafood	1 437	1 206 472	7.1	1.0
4700	Fresh fruits and vegetables	446	273 372	6.8	.6	4835	Canned milk	654	340 200	4.4	.3
4800	Coffee, tea, and spices	373	81 158	2.8	.2	4836	Other canned foods	1 779	4 444 701	23.3	3.8
4820	Bread and baked goods	379	131 075	4.2	.3						
4830	Canned foods	654	309 132	5.5	.7	4840	Food and beverage basic materials	1 310	3 633 391	37.9	3.1
4850	Soft drinks	263	53 640	2.5	.1	4842	Sausage casings	389	120 425	12.4	.1
4860	Other grocery specialties	623	451 918	6.4	1.0	4843	Industrial molasses	287	68 803	6.0	.1
						4844	Other basic food products	1 168	3 417 702	38.8	2.9
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	135	36 384	2.5	.1	—	Commodities, n.e.c.	(X)	26 461	(X)	(V)
5700	Wines and distilled alcoholic beverages ..	100	28 248	6.3	.1	4850	Soft drinks	3 886	15 882 363	56.8	13.5
9700	Service receipts and labor charges (including installed parts)	85	53 327	6.1	.1	4851	Soft drinks, packaged	3 426	12 414 261	51.7	10.5
9800	Miscellaneous commodities	250	51 432	2.8	.1	4852	Soft drinks, pre and post mix bulk	2 069	3 468 102	21.2	2.9
—	All other commodities	(X)	105 996	(X)	.2	4860	Other grocery specialties	5 874	38 061 467	52.5	32.3
						4861	Powered beverage mixes	1 098	1 480 209	9.5	1.3
	Fresh fruits and vegetables (SIC 5148)	5 838	30 449 744	(X)	100.0	4862	Bottled water	977	519 389	7.7	.4
4100	Frozen foods (packaged)	503	294 382	12.4	1.0	4863	Breakfast cereals	1 155	5 123 752	22.8	4.3
4200	Dairy products (excluding dried or canned) ..	252	43 459	3.7	.1	4864	Cooking oils and margarine	1 772	3 178 082	15.0	2.7
4300	Poultry and poultry products	432	42 837	3.2	.1	4865	Flour	1 462	1 810 274	11.6	1.5
4400	Confectionery	103	18 870	3.9	.1	4866	Pickles, preserves, jellies, jems, end sauces	1 913	2 385 020	11.5	2.0
4500	Fish and seafoods (excluding canned and frozen packaged)	146	30 596	5.7	.1	4867	Sugar, refined	1 549	2 516 521	15.9	2.1
						4868	Pet foods	1 296	4 346 830	20.9	3.7
4600	Meats and meat products (fresh and unpackaged)	192	54 553	5.9	.2	4869	Grocery specialties, n.e.c.	3 712	16 701 390	36.5	14.2
4700	Fresh fruits and vegetables	5 838	29 400 451	96.6	96.6	4900	Grain and beans	639	199 276	8.6	.2
4800	Coffee, tea, and spices	143	15 476	2.7	.1	5100	Hides, skins and pelts	340	79 779	10.1	.1
4830	Canned foods	321	160 070	10.1	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases, end petroleum)	886	610 118	5.8	.5
4860	Other grocery specialties	236	55 414	6.1	.2						
4900	Grain and beans	93	20 654	5.7	.1						
5800	Farm supplies	166	34 783	9.2	.1	5600	Beer and ale	427	77 793	4.7	.1
9700	Service receipts and labor charges (including installed parts)	160	44 991	5.7	.1	5900	Tobacco and tobacco products	720	613 369	7.8	.5
9800	Miscellaneous commodities	220	60 081	6.2	.2	9700	Service receipts and labor charges (including installed parts)	646	213 481	5.7	.2
						9800	Miscellaneous commodities	1 316	475 110	5.5	.4
						—	All other commodities	(X)	819 351	(X)	.7
	Grain and field beans (SIC 5153)	8 155	73 511 501	(X)	100.0						
4700	Fresh fruits and vegetables	65	67 874	11.5	.1	4900	Grain and beans	639	199 276	8.6	.2
4860	Other grocery specialties	185	121 678	11.1	.2	5100	Hides, skins and pelts	340	79 779	10.1	.1
4900	Grain and beans	8 155	66 474 317	90.4	90.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases, end petroleum)	886	610 118	5.8	.5
5800	Farm supplies	6 135	21 319 313	37.4	29.0						
9700	Service receipts and labor charges (including installed parts)	328	739 787	40.6	1.0						
9800	Miscellaneous commodities	5 737	14 569 144	26.5	19.8						
		4914	3 085 910	11.0	4.2						
		4915	1 163 722	42.8	1.6						
		4916	19 236 479	36.4	26.2						
		4917	6 359 962	17.9	8.7						
—	All other commodities	(X)	83 759	(X)	.3	5000	Cattle, hogs, sheep, end goats	275	156 783	3.5	.2

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Grain and field beans (SIC 5153)—Con.						Plastics materials and basic forms and shapes (SIC 5162)	2 744	20 307 488	(X)	100.0
5140	Other farm products, inedible	263	294 748	13.5	.4	0200	New and rebuilt automotive parts and supplies	32	57 523	2.1	.3
5143	Farm products, n.e.c.	261	286 551	13.2	.4	0500	Household china, glassware, crockery, and plastic housewares	39	30 777	16.4	.2
—	Commodities, n.e.c.	(X)	8 197	(X)	(V)	0540	Other home furnishings	12	10 483	14.2	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	817	237 233	7.3	.3	0620	Plywood and millwork	59	20 876	12.1	.1
5400	Petroleum products	1 139	434 432	8.2	.6	1120	Flatiron and steel products	108	79 816	15.0	.4
5800	Farm supplies	3 675	2 633 200	16.4	3.6	1140	Iron and steel wire and wire products	71	22 495	12.0	.1
9700	Service receipts and labor charges (including installed parts)	1 677	415 017	2.7	.6	1150	Iron and steel pipe and tubing	94	18 051	8.6	.1
9800	Miscellaneous commodities	1 704	1 235 774	13.5	1.7	1160	Other iron and steel products	25	16 355	20.2	.1
9910	Receipts from Commodity Credit Corporation	2 549	702 483	5.2	1.0	1220	Aluminum shapes, forms, etc.	79	50 075	17.8	.2
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	1 913	352 809	4.4	.5	1230	Other nonferrous metals	20	27 766	1.0	.1
9940	Rental receipts	640	60 493	1.9	.1	1400	Electrical apparatus and equipment	74	17 580	12.9	.1
—	All other commodities	(X)	324 660	(X)	.4	1600	Electronic parts and equipment, except communication	67	15 892	10.8	.1
	Livestock (SIC 5154)	2 592	26 725 817	(X)	100.0	1700	Hardware	224	75 065	11.3	.4
4900	Grain and beans	121	37 397	7.1	.1	1800	Plumbing and heating equipment and supplies (hydronics)	126	43 751	15.1	.2
5000	Cattle, hogs, sheep, and goats	2 592	26 324 475	98.5	98.5	2320	General-purpose industrial machinery, equipment, and parts	110	41 383	10.3	.2
5011	Cattle	2 014	18 766 035	83.0	70.2	2420	Industrial valves and fittings	97	28 172	11.4	.1
5012	Hogs	1 818	7 120 989	41.8	26.6	2440	Industrial containers and supplies	80	14 912	9.4	.1
5013	Sheep	746	367 702	4.3	1.4	2450	Other industrial supplies	104	31 298	8.7	.2
5014	Goats	448	69 749	1.8	.3	2700	Sporting and recreational goods and supplies	44	11 041	9.5	.1
5140	Other farm products, inedible	407	116 311	2.6	.4	3400	Industrial and personal service paper and plastics	152	189 271	6.3	.9
5142	Horses, mules, and donkeys	407	116 311	2.6	.4	5300	Plastics materials and basic shapes	2 744	16 622 425	81.9	81.9
5800	Farm supplies	149	56 350	9.3	.2	5320	Industrial gases (welding, etc.)	6	18 846	38.6	.1
9700	Service receipts and labor charges (including installed parts)	141	74 319	7.3	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	375	2 292 775	31.8	11.3
9800	Miscellaneous commodities	163	36 936	2.8	.1	5400	Petroleum products	36	13 460	1.6	.1
9910	Receipts from Commodity Credit Corporation	98	14 004	3.2	.1	5420	Liquefied petroleum gases (excluding natural gas)	40	87 262	23.8	.4
—	All other commodities	(X)	66 025	(X)	.2	5800	Farm supplies	57	184 947	26.0	.9
	Farm-product raw materials, n.e.c. (SIC 5159)	1 830	17 368 859	(X)	100.0	6000	Paint, paint supplies and wallpaper	79	14 052	5.8	.1
2200	Aluminum shapes, forms, etc.	162	19 267	2.7	.1	9700	Service receipts and labor charges (including installed parts)	111	12 615	4.3	.1
2320	General-purpose industrial machinery, equipment, and parts	210	72 147	9.3	.4	9800	Miscellaneous commodities	300	138 166	10.9	.7
4600	Meats and meat products (fresh and unpackaged)	205	91 430	12.0	.5	—	All other commodities	(X)	120 358	(X)	.6
4800	Coffee, tea, and spices	190	47 677	7.9	.3		Chemicals and allied products, n.e.c. (SIC 5169)	9 961	74 312 158	(X)	100.0
4811	Coffee	186	46 457	7.8	.3	0200	New and rebuilt automotive parts and supplies	48	55 538	1.0	.1
—	Commodities, n.e.c.	(X)	1 220	(X)	(V)	1000	Medical, hospital, and surgical supplies	226	227 703	22.1	.3
4860	Other grocery specialties	217	71 864	8.3	.4	1120	Flatiron and steel products	140	67 913	5.6	.1
4900	Grain and beans	247	40 014	5.6	.2	1150	Iron and steel pipe and tubing	129	68 040	11.3	.1
4916	Soybeans (for beans)	229	24 801	3.6	.1	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	105	51 406	23.7	.1
—	Commodities, n.e.c.	(X)	15 213	(X)	.1	1600	Electronic parts and equipment, except communication	163	47 049	4.3	.1
5100	Hides, skins and pelts	580	3 428 179	86.5	19.7	1700	Hardware	364	42 748	8.3	.1
5120	Leaf tobacco	595	2 904 271	88.4	16.7	2320	General-purpose industrial machinery, equipment, and parts	398	88 741	9.5	.1
5130	Wool, wool tops, and mohair	321	376 617	44.8	2.2	2340	Materials handling equipment and parts	36	59 018	9.9	.1
5140	Other farm products, inedible	599	4 183 138	87.2	24.1	2430	Welding supplies (excluding gases)	980	302 560	24.0	.4
5141	Raw sugar	250	1 312 716	68.5	7.6	2440	Industrial containers and supplies	263	38 956	7.3	.1
5142	Horses, mules, and donkeys	279	590 773	53.2	3.4	2450	Other industrial supplies	353	105 230	5.7	.1
5143	Farm products, n.e.c.	481	2 279 649	81.3	13.1	2520	Custodial (janitors') equipment and supplies	567	91 307	7.9	.1
5200	Cotton	558	5 913 785	94.3	34.0	2530	Laundry and dry-cleaning equipment and supplies	360	120 188	7.4	.2
5400	Petroleum products	58	9 508	2.4	.1	3400	Industrial and personal service paper and plastics	385	2 485 514	18.0	3.3
5800	Farm supplies	211	25 130	4.3	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	274	1 533 202	14.1	2.1
9900	Tobacco and tobacco products	104	8 924	2.2	.1	4100	Frozen foods (packaged)	36	84 223	1.6	.1
9911	Cigars and cigarettes	104	8 924	2.2	.1	4118	Other frozen foods (for general-line grocery wholesalers)	35	72 060	1.5	.1
5150	Nondurable goods, n.e.c.	203	83 044	12.1	.5	—	Commodities, n.e.c.	(X)	12 163	(X)	(V)
5700	Service receipts and labor charges (including installed parts)	236	27 154	2.2	.2						
5800	Miscellaneous commodities	162	17 876	3.7	.1						
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	199	18 477	2.5	.1	4800	Coffee, tea, and spices	60	706 618	10.0	1.0
—	All other commodities	(X)	30 357	(X)	.2	4830	Canned foods	75	232 604	3.1	.3
						4850	Soft drinks	9	47 803	1.5	.1
						4860	Other grocery specialties	137	1 006 077	13.0	1.4
						5300	Plastics materials and basic shapes	452	2 423 139	13.7	3.3
						5320	Industrial gases (welding, etc.)	1 618	2 043 321	70.2	2.7

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Chemicals and allied products, n.e.c. (SIC 5169)—Con.						Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8 551	59 482 562	82.8	80.0	2920	Nonferrous metal scrap	86	705 576	10.7	.7		
5331	Alkalies and chlorine	1 741	3 593 566	23.8	4.8	3000	Jewelry, watches, diamonds, and other precious stones and metals	86	641 432	9.7	.7		
5332	Other industrial inorganic chemicals	2 073	4 914 447	33.7	6.6	4900	Grain and beans	84	256 598	3.9	.3		
5333	Synthetic rubber	358	1 197 474	19.1	1.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	335	276 736	3.7	.3		
5334	Cellulosic man-made fibers	326	2 083 463	42.8	2.8								
5335	Organic fibers, noncellulosic	293	3 257 730	51.9	4.4								
5336	Soaps and detergents	2 541	9 111 961	33.8	12.3	5400	Petroleum products	3 708	55 204 113	78.3	58.0		
5337	Polishes and sanitation goods	1 077	1 048 459	9.1	1.4	5411	Aviation gasoline	300	149 188	1.1	.2		
5338	Gum and wood chemicals	482	616 354	16.0	.8	5412	Motor gasoline	2 374	21 070 208	34.5	22.1		
5339	Cyclic crudes and intermediates	368	1 529 883	18.0	2.1	5413	Special naphthas	253	2 914 921	16.1	3.1		
5341	Other industrial organic chemicals	2 191	9 898 795	35.2	13.3	5414	Jet fuel (naphtha or kerosine type)	368	6 736 986	16.2	7.1		
5342	Household insecticides and repellants	692	524 805	22.0	.7	5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	2 224	12 312 812	21.8	12.9		
5343	Adhesives and sealants	1 062	1 239 987	19.3	1.7								
5344	Explosives	515	956 015	80.0	1.3	5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	1 080	1 502 633	5.0	1.6		
5345	Other chemicals and allied products	4 763	19 509 623	52.0	26.3	5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	394	6 591 119	17.4	6.9		
5400	Petroleum products	455	1 304 008	17.6	1.8	5418	Lubricating oil and grease	2 136	3 926 246	22.1	4.1		
5420	Liquefied petroleum gases (excluding natural gas)	118	43 702	2.5	.1								
5500	Crude oil	13	284 584	19.3	.4	5420	Liquefied petroleum gases (excluding natural gas)	530	7 029 956	37.0	7.4		
5800	Farm supplies	216	284 569	26.3	.4	5500	Crude oil	300	25 517 457	57.4	26.8		
6000	Paint, paint supplies and wallpaper	248	38 759	3.3	.1	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	612	3 165 025	27.7	3.3		
9700	Service receipts and labor charges (including installed parts)	709	94 855	4.3	.1	5800	Farm supplies	157	125 632	16.1	.1		
9800	Miscellaneous commodities	748	332 286	4.3	.4	5816	Other agricultural chemicals and fertilizers	107	102 880	14.6	.1		
9940	Rental receipts	645	89 235	10.0	.1	—	Commodities, n.e.c.	(X)	22 752	(X)	(V)		
—	All other commodities	(X)	428 700	(X)	.6	9700	Service receipts and labor charges (including installed parts)	387	233 524	5.1	.2		
	Petroleum bulk stations and terminals (SIC 5171)	12 353	139 655 203	(X)	100.0	9800	Miscellaneous commodities	509	292 874	2.6	.3		
0200	New and rebuilt automotive parts and supplies	1 206	195 833	2.3	.1	9940	Rental receipts	208	60 555	3.8	.1		
0300	Tires and tubes	2 257	270 733	2.1	.2	—	All other commodities	(X)	276 906	(X)	.3		
1150	Iron and steel pipe and tubing	141	76 466	3.1	.1								
2320	General-purpose industrial machinery, equipment, and parts	145	103 496	4.0	.1	4400	Confectionery	255	43 638	2.5	.2		
2600	Aircraft and aeronautical equipment and supplies	131	81 617	4.4	.1	4850	Soft drinks	1 367	258 076	3.4	1.1		
4860	Other grocery specialties	171	71 171	4.9	.1	4860	Other grocery specialties	867	106 091	1.9	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	738	630 530	9.4	.5	5600	Beer and ale	3 934	22 944 775	94.5	94.5		
5400	Petroleum products	11 922	125 696 592	96.0	90.0	5700	Wines and distilled alcoholic beverages	1 549	841 648	7.5	3.9		
5411	Aviation gasoline	1 054	606 155	3.9	.4	5711	Wines	1 545	717 732	6.4	3.0		
5412	Motor gasoline	10 870	76 713 619	63.5	54.9	5712	Distilled liquor (including premixed alcoholic drinks)	199	123 916	9.2	.3		
5413	Special naphthas	826	339 048	3.7	.2	5900	Tobacco and tobacco products	52	13 960	14.1	.1		
5414	Jet fuel (naphtha or kerosine type)	1 055	3 620 190	10.6	2.6	9800	Miscellaneous commodities	537	51 245	1.4	.2		
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	10 449	28 974 438	25.5	20.7	—	All other commodities	(X)	28 535	(X)	.1		
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	6 504	4 278 920	5.7	3.1								
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	630	5 915 923	27.5	4.2								
5418	Lubricating oil and grease	8 861	5 248 299	11.2	3.8								
5420	Liquefied petroleum gases (excluding natural gas)	1 752	3 960 565	29.9	2.8		Wine and distilled alcoholic beverages (SIC 5182)	1 901	25 144 633	(X)	100.0		
5500	Crude oil	323	5 930 173	51.9	4.2	4850	Soft drinks	115	19 821	3.9	.1		
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	591	887 163	5.5	.6	4860	Other grocery specialties	424	118 537	2.9	.2		
5800	Farm supplies	945	301 124	9.5	.2	5600	Beer and ale	546	595 256	9.4	2.4		
9700	Service receipts and labor charges (including installed parts)	1 806	288 039	3.0	.2	5700	Wines and distilled alcoholic beverages	1 901	24 366 205	96.9	96.9		
9800	Miscellaneous commodities	2 481	650 342	2.7	.5	5711	Wines	1 729	8 275 996	35.0	32.0		
9940	Rental receipts	872	95 346	.6	.1	5712	Distilled liquor (including premixed alcoholic drinks)	1 384	16 090 209	68.7	64.0		
—	All other commodities	(X)	416 013	(X)	.3	5900	Tobacco and tobacco products	63	14 577	4.3	.1		
	Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)	4 373	95 218 539	(X)	100.0	—	All other commodities	(X)	30 237	(X)	.1		
0200	New and rebuilt automotive parts and supplies	358	146 551	1.9	.2		Farm supplies (SIC 5191)	18 321	40 774 428	(X)	100.0		
0300	Tires and tubes	312	91 356	1.2	.1	0300	Tires and tubes	1 565	95 189	3.0	.1		
1230	Other nonferrous metals	86	384 860	5.8	.4	0620	Plywood and millwork	176	51 443	12.6	.1		
1300	Coal and coke	90	187 956	1.5	.2	0740	Other construction materials	1 760	105 442	3.9	.1		
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	88	641 432	9.7	.7	1120	Flatiron and steel products	184	22 062	4.4	.1		
						1140	Iron and steel wire and wire products	688	47 791	3.9	.1		

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

COMMODITY LINE SALES—UNITED STATES 3-21

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Paints, varnishes, and supplies (SIC 5198)—Con.					Nondurable goods, n.e.c. (SIC 5199)—Con.					
6000	Paint, paint supplies and wallpaper	3 657	6 202 165	92.5	92.5	2450	Other industrial supplies	513	193 828	11.4	.4
9700	Service receipts and labor charges (including installed parts)	196	20 766	8.8	.3	2600	Aircraft and aeronautical equipment and supplies	502	113 671	.7	.2
9800	Miscellaneous commodities	782	61 748	6.7	.9	2700	Sporting and recreational goods and supplies	1 238	258 986	1.2	.6
—	All other commodities	(X)	40 447	(X)	.6	2800	Toys and hobby goods and supplies	1 401	244 547	1.2	.5
						2930	Waste materials, except metal	239	29 872	8.7	.1
						3000	Jewelry, watches, diamonds, and other precious stones and metals	1 157	3 048 036	18.9	6.5
	Nondurable goods, n.e.c. (SIC 5199)—	12 375	46 927 889	(X)	100.0	3120	Forest products, except lumber	50	52 077	14.3	.1
0100	New and used automobiles, motorcycles, etc.	508	83 532	.5	.2	3200	Printing and writing (fine) paper	650	123 857	.8	.3
0200	New and rebuilt automotive parts and supplies	924	194 807	3.4	.4	3300	Stationery office supplies, and greeting cards	829	114 513	9.2	.2
0300	Tires and tubes	591	70 757	.4	.2	3400	Industrial and personal service paper and plastics	466	237 896	9.9	.5
0400	Household and lawn furniture	851	161 150	3.9	.3	3500	Drugs, pharmaceuticals, cosmetics and toiletries	812	238 224	8.3	.5
0500	Household china, glassware, crockery, and plastic housewares	901	109 827	3.6	.2	3600	Piece goods, knit and woven	828	470 892	2.3	1.0
						3700	Notions and dry goods	539	53 758	.3	.1
0520	Linens, domestics, curtains, and draperies ...	263	30 929	2.3	.1	3800	Men's and boys' wear	903	138 653	.8	.3
0540	Other home furnishings	1 147	317 677	4.8	.7	3900	Women's and children's wear	573	39 634	.3	.1
0600	Lumber: rough, dressed, and finished	524	78 757	3.6	.2	4000	Footwear	442	38 591	4.1	.1
0720	Roofing, siding, insulation materials, and guttering	742	139 194	4.9	.3	4100	Frozen foods (packaged)	300	40 882	.3	.1
0800	Photographic equipment and supplies	295	115 765	9.8	.2	4830	Canned foods	599	157 247	1.0	.3
						4860	Other grocery specialties	557	191 380	1.2	.4
0900	Office equipment and supplies	249	128 156	8.7	.3	4900	Grain and beans	729	967 701	16.4	2.1
0970	Store machines and equipment	252	53 078	5.8	.1	4911	Corn (for grain)	688	277 721	4.7	.6
1000	Medical, hospital, and surgical supplies	33	38 323	3.3	.1	4913	Wheat	712	511 178	8.8	1.1
1120	Flatiron and steel products	909	513 703	2.4	1.1	4916	Soybeans (for beans)	621	153 870	2.8	.3
1140	Iron and steel wire and wire products	687	72 380	.4	.2	4917	Other grain and beans (oats, barley, inedible beans, etc.)	192	23 650	3.8	.1
						—	Commodities, n.e.c.	(X)	1 282	(X)	(V)
1150	Iron and steel pipe and tubing	510	26 000	.2	.1	5300	Plastics materials and basic shapes	906	351 967	2.1	.8
1200	Copper and brass	756	353 932	2.3	.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	940	1 435 959	6.5	3.1
1220	Aluminum shapes, forms, etc.	689	893 961	5.8	1.9	5400	Petroleum products	853	1 607 710	7.9	3.4
1400	Electrical apparatus and equipment	1 269	537 546	2.7	1.1	5500	Crude oil	688	5 646 119	30.5	12.0
1500	Electrical appliances, household	1 342	651 375	10.3	1.4	5800	Farm supplies	839	341 872	2.2	.7
						5900	Tobacco and tobacco products	682	727 748	4.5	1.6
1600	Electronic parts and equipment, except communication	507	176 095	1.1	.4	6000	Paint, paint supplies and wallpaper	1 227	708 640	10.8	1.5
1700	Hardware	1 554	1 170 091	17.7	2.5	6100	Books, periodicals, newspapers, and miscellaneous printed materials	720	43 449	5.5	.1
1800	Plumbing and heating equipment and supplies (hydronics)	1 197	607 089	10.6	1.3	6110	Flowers and florists' supplies	485	43 280	7.6	.1
1900	Warm air heating and air-conditioning equipment and supplies	572	40 169	4.8	.1	6120	Art goods (including novelties and souvenirs)	4 052	4 725 827	81.4	10.1
2200	Farm machinery, equipment, and parts	777	148 587	5.1	.3	6130	Textile bags, bagging, and burlap	1 001	430 097	47.0	.5
						6140	Advertising specialties (paper novelties, etc.)	3 100	2 191 069	76.0	4.7
2220	Garden machinery, equipment, and parts	1 037	570 979	11.0	1.2	6150	Nondurable goods, n.e.c.	5 090	9 686 084	81.6	20.5
2320	General-purpose industrial machinery, equipment, and parts	980	2 298 218	10.0	4.9	9700	Service receipts and labor charges (including installed parts)	1 060	675 490	10.3	1.4
2330	Metalworking machinery, equipment and parts	105	54 453	10.4	.1	9800	Miscellaneous commodities	1 275	1 491 824	7.5	3.2
2420	Industrial valves and fittings	276	40 918	6.6	.1	9940	Rental receipts	246	42 640	7.0	.1
2440	Industrial containers and supplies	363	41 714	5.8	.1	—	All other commodities	(X)	306 707	(X)	.7

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100)-----	7 631	169 066 489	100.0		Tires and tubes (CL 0300)—Con.			
5012	Automobiles and other motor vehicles-----	3 920	166 045 771	98.2	5171	Petroleum bulk stations and terminals-----	2 257	270 733	1.8
5099	Durable goods, n.e.c.-----	608	2 706 336	1.6	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	312	91 356	.6
	Buses, campers, and motor homes (CL 0120)-----	1 518	2 522 442	100.0	5191	Farm supplies-----	1 565	95 189	.6
5012	Automobiles and other motor vehicles-----	1 252	2 513 058	99.6	5199	Nondurable goods, n.e.c.-----	591	70 757	.5
5013	Motor vehicle supplies and new parts-----	165	6 820	.3		Household and lawn furniture (CL 0400) ----	5 373	6 356 454	100.0
	Light trucks (14,000 lbs or less) (CL 0130)---	3 715	48 949 061	100.0	5021	Furniture-----	2 943	5 853 133	92.1
5012	Automobiles and other motor vehicles-----	2 509	48 879 171	99.9	5023	Homefurnishings-----	522	146 419	2.3
5083	Farm and garden machinery and equipment-----	357	31 196	.1	5031	Lumber, plywood, millwork, and wood panels-----	79	9 067	.1
	Medium trucks and tractors (14,001 to 26,000 lbs) (CL 0140)-----	3 085	4 668 585	100.0	5064	Electrical appliances, television and radio sets-----	103	36 267	.6
5012	Automobiles and other motor vehicles-----	2 106	4 603 538	98.6	5065	Electronic parts and equipment, n.e.c.-----	17	7 393	.1
5013	Motor vehicle supplies and new parts-----	309	18 384	.4	5072	Hardware-----	91	21 732	.3
5082	Construction and mining (except petroleum) machinery and equipment-----	115	16 185	.3	5074	Plumbing and heating equipment and supplies (hydronics)-----	37	9 913	.2
5083	Farm and garden machinery and equipment-----	350	24 486	.5	5083	Farm and garden machinery and equipment-----	34	8 550	.4
	Heavy trucks and tractors (over 26,000 lbs) (CL 0150)-----	4 473	13 194 895	100.0	5091	Sporting and recreational goods and supplies-----	38	23 161	.4
5012	Automobiles and other motor vehicles-----	3 120	12 995 175	98.5	5092	Toys and hobby goods and supplies-----	49	8 795	.1
5013	Motor vehicle supplies and new parts-----	522	91 863	.7	5099	Durable goods, n.e.c.-----	240	18 841	.3
5082	Construction and mining (except petroleum) machinery and equipment-----	128	55 724	.4	5112	Stationery and office supplies-----	78	8 044	.1
5083	Farm and garden machinery and equipment-----	202	14 560	.1	5131	Piece goods, notions, and other dry goods-----	17	10 330	.2
5088	Transportation equipment and supplies, except motor vehicles-----	41	9 422	.1	5198	Paints, varnishes, and supplies-----	10	3 890	.1
	New and rebuilt automotive parts and supplies (CL 0200)-----	41 822	65 861 430	100.0	5199	Nondurable goods, n.e.c.-----	851	161 150	2.5
5012	Automobiles and other motor vehicles-----	2 889	6 213 846	9.4		Office and business furniture (CL 0420)-----	12 407	12 950 990	100.0
5013	Motor vehicle supplies and new parts-----	28 589	57 554 453	87.4	5013	Motor vehicle supplies and new parts-----	10	14 015	.1
5039	Construction materials, n.e.c.-----	479	124 201	.2	5021	Furniture-----	4 459	11 110 832	85.8
5051	Metals service centers and offices-----	183	93 828	.1	5023	Homefurnishings-----	398	57 771	.4
5072	Hardware-----	238	99 446	.2	5044	Office equipment-----	2 124	449 718	3.5
5082	Construction and mining (except petroleum) machinery and equipment-----	260	122 898	.2	5045	Computers and computer peripheral equipment and software-----	866	78 471	.6
5083	Farm and garden machinery and equipment-----	672	71 967	.1	5046	Commercial equipment, n.e.c.-----	500	52 421	.4
5084	Industrial machinery and equipment-----	603	89 643	.1	5049	Professional equipment and supplies, n.e.c.-----	419	56 893	.4
5085	Industrial supplies-----	363	40 046	.1	5051	Metals service centers and offices-----	44	8 688	.1
5088	Transportation equipment and supplies, except motor vehicles-----	235	33 685	.1	5065	Electronic parts and equipment, n.e.c.-----	10	9 093	.1
5099	Durable goods, n.e.c.-----	578	86 855	.1	5084	Industrial machinery and equipment-----	19	6 493	.1
5162	Plastics materials and basic forms and shapes-----	32	57 523	.1	5094	Jewelry, watches, precious stones, and precious metals-----	20	7 375	.1
5169	Chemicals and allied products, n.e.c.-----	48	55 538	.1	5111	Printing and writing paper-----	142	35 395	.3
5171	Petroleum bulk stations and terminals-----	1 206	195 833	.3	5112	Stationery and office supplies-----	2 865	1 010 929	7.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	358	146 551	.2	5113	Industrial and personal service paper-----	80	18 559	.1
5198	Paints, varnishes, and supplies-----	224	50 335	.1	5199	Nondurable goods, n.e.c.-----	110	13 167	.1
5199	Nondurable goods, n.e.c.-----	924	194 807	.3		Household china, glassware, crockery, and plastic housewares (CL 0500)-----	3 885	3 686 352	100.0
	Used automotive parts, accessories, and equipment (CL 0240)-----	8 990	2 850 359	100.0	5021	Furniture-----	239	45 755	1.2
5012	Automobiles and other motor vehicles-----	793	144 591	5.1	5023	Homefurnishings-----	1 423	3 263 977	88.5
5013	Motor vehicle supplies and new parts-----	1 498	219 446	7.7	5043	Photographic equipment and supplies-----	19	2 501	.1
5084	Industrial machinery and equipment-----	16	2 562	.1	5044	Office equipment-----	22	2 770	.1
5093	Scrap and waste materials-----	497	25 392	.9	5064	Electrical appliances, television and radio sets-----	125	75 987	2.1
	Petroleum products marketing equipment (CL 0250)-----	3 296	1 451 479	100.0	5065	Electronic parts and equipment, n.e.c.-----	14	17 157	.5
5012	Automobiles and other motor vehicles-----	539	517 450	35.6	5072	Hardware-----	43	11 780	.3
5013	Motor vehicle supplies and new parts-----	1 472	854 755	58.9	5091	Sporting and recreational goods and supplies-----	60	1 927	.1
5082	Construction and mining (except petroleum) machinery and equipment-----	8	949	.1	5092	Toys and hobby goods and supplies-----	195	32 162	.9
5084	Industrial machinery and equipment-----	26	1 562	.1	5094	Jewelry, watches, precious stones, and precious metals-----	77	12 121	.3
5085	Industrial supplies-----	13	1 136	.1	5099	Durable goods, n.e.c.-----	319	10 728	.3
5091	Sporting and recreational goods and supplies-----	15	2 279	.2	5112	Stationery and office supplies-----	42	2 693	.1
5099	Durable goods, n.e.c.-----	316	23 256	1.6	5122	Drugs, drug proprietaries, and druggists' sundries-----	25	6 540	.2
5171	Petroleum bulk stations and terminals-----	624	39 493	2.7	5131	Piece goods, notions, and other dry goods-----	26	26 046	.7
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	93	5 761	.4	5137	Women's, children's and infants' clothing and accessories-----	9	1 864	.1
	Tires and tubes (CL 0300)-----	14 759	14 749 151	100.0	5145	Confectionery-----	18	2 467	.1
5012	Automobiles and other motor vehicles-----	563	35 465	.2	5149	Groceries and related products, n.e.c.-----	36	2 659	.1
5013	Motor vehicle supplies and new parts-----	2 363	304 131	2.1	5162	Plastics materials and basic forms and shapes-----	39	30 777	.8
5051	Metals service centers and offices-----	76	13 800	.1	5193	Flowers, nursery stock, and florists' supplies-----	95	12 055	.3
5083	Farm and garden machinery and equipment-----	985	22 499	.2	5199	Nondurable goods, n.e.c.-----	901	109 827	3.0
5099	Durable goods, n.e.c.-----	575	148 909	1.0		Linens, domestics, curtains, and draperies (CL 0520)-----	5 027	7 436 243	100.0
					5021	Furniture-----	424	61 211	.8
					5023	Homefurnishings-----	1 972	6 716 936	90.3
					5033	Roofing, siding, and insulation materials-----	54	14 385	.2
					5047	Medical, dental, and hospital equipment and supplies-----	179	212 858	2.9
					5072	Hardware-----	19	6 532	.1
						Industrial machinery and equipment-----	93	8 743	1.1
					5084	Toys and hobby goods and supplies-----	102	16 270	.2
					5092	Durable goods, n.e.c.-----	609	69 273	.9
					5122	Drugs, drug proprietaries, and druggists' sundries-----	45	6 315	.1
					5131	Piece goods, notions, and other dry goods-----	257	217 567	2.9

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Linens, domestics, curtains, and draperies (CL 0520)—Con.					Plywood and millwork (CL 0620)—Con.			
5136	Men's and boys' clothing and furnishings	104	17 775	.2	5051	Metals service centers and offices	148	36 543	.2
5137	Women's, children's and infants' clothing and accessories	170	28 194	.4	5064	Electrical appliances, television and radio sets	64	15 559	.1
5198	Paints, varnishes, and supplies	535	12 544	.2	5072	Hardware	209	116 735	.6
5199	Nondurable goods, n.e.c.	263	30 929	.4	5074	Plumbing and heating equipment and supplies (hydronics)	49	17 668	.1
					5099	Durable goods, n.e.c.	567	77 450	.4
	Floor coverings (CL 0530)	6 727	12 917 731	100.0	5162	Plastics materials and basic forms and shapes	59	20 876	.1
5021	Furniture	713	116 063	.9	5191	Farm supplies	176	51 443	.2
5023	Homefurnishings	3 526	12 100 660	93.7	5199	Nondurable goods, n.e.c.	265	15 809	.1
5031	Lumber, plywood, millwork, and wood panels	344	45 667	.4					
5032	Brick, stone, and related construction materials	140	36 199	.3		Brick, stone, tile, sand, block, cement, and gravel (CL 0700)	6 067	8 992 395	100.0
5033	Roofing, siding, and insulation materials	95	94 912	.7	5023	Homefurnishings	103	6 148	.1
5039	Construction materials, n.e.c.	287	29 042	.2	5031	Lumber, plywood, millwork, and wood panels	541	75 379	.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	27	10 118	.1	5032	Brick, stone, and related construction materials	3 880	8 586 067	95.5
5064	Electrical appliances, television and radio sets	147	199 153	1.5	5033	Roofing, siding, and insulation materials	207	84 830	.9
5065	Electronic parts and equipment, n.e.c.	51	7 295	.1	5039	Construction materials, n.e.c.	420	144 991	1.6
5072	Hardware	54	16 847	.1	5049	Professional equipment and supplies, n.e.c.	12	7 670	.1
5074	Plumbing and heating equipment and supplies (hydronics)	28	9 022	.1	5051	Metals service centers and offices	84	15 876	.2
5087	Service establishment equipment and supplies	202	13 126	.1	5072	Hardware	129	13 155	.1
5091	Sporting and recreational goods and supplies	83	31 871	.2	5074	Plumbing and heating equipment and supplies (hydronics)	93	9 853	.1
5131	Piece goods, notions, and other dry goods	31	107 070	.8	5099	Durable goods, n.e.c.	376	31 441	.3
5169	Chemicals and allied products, n.e.c.	51	11 513	.1					
5198	Paints, varnishes, and supplies	606	55 542	.4		Roofing, siding, insulation materials, and guttering (CL 0720)	7 726	13 250 094	100.0
5199	Nondurable goods, n.e.c.	184	14 408	.1	5023	Homefurnishings	158	328 640	2.5
	Other homefurnishings (CL 0540)	8 347	6 585 622	100.0	5031	Lumber, plywood, millwork, and wood panels	1 616	1 253 141	9.5
5021	Furniture	553	123 019	1.9	5032	Brick, stone, and related construction materials	303	61 325	.5
5023	Homefurnishings	2 725	5 214 789	79.2	5033	Roofing, siding, and insulation materials	2 684	10 887 896	82.2
5031	Lumber, plywood, millwork, and wood panels	96	6 190	.1	5039	Construction materials, n.e.c.	737	275 309	2.1
5039	Construction materials, n.e.c.	149	13 108	.2	5051	Metals service centers and offices	160	47 485	.4
5046	Commercial equipment, n.e.c.	181	7 986	.1	5072	Hardware	255	88 286	.7
5052	Coal and other minerals and ores	65	4 760	.1	5074	Plumbing and heating equipment and supplies (hydronics)	178	21 079	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	99	19 353	.3	5075	Warm air heating and air-conditioning equipment and supplies	213	54 594	.4
5064	Electrical appliances, television and radio sets	222	162 505	2.5	5099	Durable goods, n.e.c.	255	14 869	.1
5065	Electronic parts and equipment, n.e.c.	29	9 338	.1	5113	Industrial and personal service paper	31	7 070	.1
5072	Hardware	206	118 491	1.8	5162	Plastics materials and basic forms and shapes	50	9 140	.1
5074	Plumbing and heating equipment and supplies (hydronics)	69	8 701	.1	5169	Chemicals and allied products, n.e.c.	83	16 319	.1
5083	Farm and garden machinery and equipment	150	14 530	.2	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	45	22 116	.2
5084	Industrial machinery and equipment	21	36 150	.5	5198	Paints, varnishes, and supplies	112	8 223	.1
5091	Sporting and recreational goods and supplies	53	10 755	.2	5199	Nondurable goods, n.e.c.	742	139 194	1.1
5092	Toys and hobby goods and supplies	199	24 086	.4					
5094	Jewelry, watches, precious stones, and precious metals	61	8 253	.1		Flat glass and other construction glass (excluding automotive) (CL 0730)	2 548	2 060 588	100.0
5099	Durable goods, n.e.c.	416	30 988	.5	5013	Motor vehicle supplies and new parts	514	86 541	4.2
5112	Stationery and office supplies	15	3 369	.1	5023	Homefurnishings	70	5 173	.1
5122	Drugs, drug proprietaries, and druggists' sundries	292	123 914	1.9	5031	Lumber, plywood, millwork, and wood panels	198	16 641	.1
5131	Piaca goods, notions, and other dry goods	49	8 313	.1	5032	Brick, stone, and related construction materials	45	1 896	.1
5137	Women's, children's and infants' clothing and accessories	77	19 204	.3	5033	Roofing, siding, and insulation materials	91	12 995	.1
5141	Groceries, general line	607	166 230	2.5	5039	Construction materials, n.e.c.	1 325	1 890 528	91.7
5142	Packaged frozen foods	108	23 680	.4	5051	Metals service centers and offices	93	18 508	.4
5149	Groceries and related products, n.e.c.	412	63 217	1.0	5099	Durable goods, n.e.c.	29	1 436	.1
5162	Plastics materials and basic forms and shapes	12	10 483	.2	5162	Plastics materials and basic forms and shapes	13	3 424	.1
5169	Chemicals and allied products, n.e.c.	12	3 907	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	41	15 607	.1
5191	Farm supplies	16	3 917	.1	5198	Paints, varnishes, and supplies	61	1 429	.1
5198	Paints, varnishes, and supplies	26	6 921	.1					
5199	Nondurable goods, n.e.c.	1 147	317 677	4.8		Other construction materials (CL 0740)	8 740	9 922 718	100.0
	Lumber, rough, dressed, and finished (CL 0600)	7 884	22 116 394	100.0	5023	Homefurnishings	241	22 784	.2
5023	Homefurnishings	162	13 171	.1	5031	Lumber, plywood, millwork, and wood panels	897	750 841	7.1
5031	Lumber, plywood, millwork, and wood panels	5 065	21 415 391	96.8	5032	Brick, stone, and related construction materials	232	84 314	.8
5033	Roofing, siding, and insulation materials	216	208 049	.9	5033	Roofing, siding, and insulation materials	255	265 098	2.6
5039	Construction materials, n.e.c.	399	84 279	.4	5039	Construction materials, n.e.c.	3 322	8 479 993	85.5
5051	Metals service centers and offices	106	18 513	.1	5049	Professional equipment and supplies, n.e.c.	67	7 982	.1
5099	Durable goods, n.e.c.	712	220 483	1.0	5051	Metals service centers and offices	218	58 967	.5
5153	Grain and field beans	159	28 317	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	9	8 621	.1
5199	Nondurable goods, n.e.c.	524	78 757	.4	5072	Hardware	186	24 992	.2
	Plywood and millwork (CL 0620)	9 388	21 190 628	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	36	11 692	.1
5023	Homefurnishings	289	25 138	.1	5083	Farm and garden machinery and equipment	450	23 428	.2
5031	Lumber, plywood, millwork, and wood panels	5 995	20 180 234	95.2	5084	Industrial machinery and equipment	99	8 038	.1
5032	Brick, stone, and related construction materials	128	21 974	.1	5099	Durable goods, n.e.c.	227	28 215	.2
5033	Roofing, siding, and insulation materials	471	416 349	2.0	5191	Farm supplies	1 760	105 442	1.1
5039	Construction materials, n.e.c.	427	138 125	.6	5199	Nondurable goods, n.e.c.	396	16 132	.1

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Photographic equipment and supplies (CL 0900)	4 813	14 601 928	100.0		Restaurant and hotel equipment and supplies (CL 0960)	8 856	6 766 573	100.0
0043	Photographic equipment and supplies	1 556	13 495 512	92.4	5021	Furniture	145	12 783	.2
0044	Office equipment	154	465 814	3.2	5023	Homefurnishings	244	18 691	.3
0045	Computers and computer peripheral equipment and software	128	10 814	.1	5044	Office equipment	97	4 527	.1
0048	Ophthalmic goods	87	14 844	.1	5045	Computers and computer peripheral equipment and software	215	11 726	.2
0049	Professional equipment and supplies, n.e.c.	252	29 084	.2	5046	Commercial equipment, n.e.c.	3 426	5 407 526	79.9
0051	Metals service centers and offices	86	21 315	.1	5047	Medical, dental, and hospital equipment and supplies	53	115 818	1.7
0064	Electrical appliances, television and radio sets	196	72 051	.5	5074	Plumbing and heating equipment and supplies (hydronics)	96	4 918	.1
0065	Electronic parts and equipment, n.e.c.	94	15 667	.1	5075	Warm air heating and air-conditioning equipment and supplies	90	7 284	.1
0092	Toys and hobby goods and supplies	88	10 124	.1	5078	Refrigeration equipment and supplies	178	20 897	.3
0099	Durable goods, n.e.c.	675	124 388	.9	5087	Service establishment equipment and supplies	529	68 513	1.0
0111	Printing and writing paper	56	27 410	.2	5091	Sporting and recreational goods and supplies	38	4 400	.1
0112	Stationery and office supplies	50	21 008	.1	5099	Durable goods, n.e.c.	162	8 104	.1
0122	Drugs, drug proprietaries, and druggists' sundries	304	91 470	.6	5113	Industrial and personal service paper	357	175 402	2.6
0141	Groceries, general line	107	10 940	.1	5141	Groceries, general line	1 195	378 726	5.6
0169	Chemicals and allied products, n.e.c.	44	17 922	.1	5142	Packaged frozen foods	185	118 496	1.8
0192	Books, periodicals, and newspapers	44	12 307	.1	5143	Dairy products, except dried or canned	185	29 346	.4
0194	Tobacco and tobacco products	105	8 880	.1	5147	Meats and meat products	136	33 167	.5
0199	Nondurable goods, n.e.c.	295	115 765	.8	5149	Groceries and related products, n.e.c.	872	275 057	4.1
					5169	Chemicals and allied products, n.e.c.	26	7 084	.1
					5194	Tobacco and tobacco products	230	45 384	.7
	Office equipment and supplies (CL 0900)	22 462	25 504 481	100.0		Store machines and equipment (CL 0970)	6 696	4 220 255	100.0
0021	Furniture	777	314 675	1.2	5021	Furniture	189	19 611	.5
0043	Photographic equipment and supplies	168	880 924	3.5	5031	Lumber, plywood, millwork, and wood panels	59	5 197	.1
0044	Office equipment	11 524	19 189 885	75.2	5044	Office equipment	853	74 807	1.8
0045	Computers and computer peripheral equipment and software	3 053	2 628 320	10.3	5045	Computers and computer peripheral equipment and software	874	511 976	12.1
0046	Commercial equipment, n.e.c.	426	17 883	.1	5046	Commercial equipment, n.e.c.	2 504	3 141 957	74.4
0049	Professional equipment and supplies, n.e.c.	280	15 634	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	25	8 696	.2
0063	Electrical apparatus and equipment, wiring supplies, and construction materials	56	15 107	.1	5065	Electronic parts and equipment, n.e.c.	69	10 845	.3
0064	Electrical appliances, television and radio sets	209	679 152	2.7	5078	Refrigeration equipment and supplies	85	7 088	.2
0065	Electronic parts and equipment, n.e.c.	147	91 384	.4	5099	Durable goods, n.e.c.	340	24 585	.6
0085	Industrial supplies	242	39 422	.2	5112	Stationery and office supplies	562	38 021	.9
0092	Toys and hobby goods and supplies	30	25 185	.1	5113	Industrial and personal service paper	45	5 419	.1
0099	Durable goods, n.e.c.	558	116 096	.5	5141	Groceries, general line	428	287 848	6.8
0111	Printing and writing paper	115	33 002	.1	5149	Groceries and related products, n.e.c.	161	15 393	.4
0112	Stationery and office supplies	3 099	886 029	3.5	5182	Wine and distilled alcoholic beverages	24	2 362	.1
0113	Industrial and personal service paper	173	135 615	.5	5199	Nondurable goods, n.e.c.	252	53 078	1.3
0122	Drugs, drug proprietaries, and druggists' sundries	68	20 970	.1		Medical, hospital, and surgical supplies (CL 1000)	9 223	22 379 595	100.0
0141	Groceries, general line	490	176 627	.7	5043	Photographic equipment and supplies	91	62 357	.3
0149	Groceries and related products, n.e.c.	197	14 580	.1	5045	Computers and computer peripheral equipment and software	33	99 110	.4
0199	Nondurable goods, n.e.c.	249	128 156	.5	5047	Medical, dental, and hospital equipment and supplies	6 959	20 961 489	93.7
	New computer equipment (CL 0920)	16 288	61 575 230	100.0	5048	Ophthalmic goods	78	18 453	.1
0043	Photographic equipment and supplies	169	121 241	.2	5049	Professional equipment and supplies, n.e.c.	359	134 761	.6
0044	Office equipment	1 681	488 769	.8	5085	Industrial supplies	403	64 518	.3
0045	Computers and computer peripheral equipment and software	11 146	59 607 261	96.8	5113	Industrial and personal service paper	12	49 468	.2
0046	Commercial equipment, n.e.c.	544	104 680	.2	5122	Drugs, drug proprietaries, and druggists' sundries	697	680 843	3.0
0064	Electrical appliances, television and radio sets	236	236 114	.4	5169	Chemicals and allied products, n.e.c.	226	227 703	1.0
0065	Electronic parts and equipment, n.e.c.	866	797 227	1.3	5199	Nondurable goods, n.e.c.	33	38 323	.2
0084	Industrial machinery and equipment	219	51 031	.1		Optical and ophthalmic goods (CL 1020)	2 372	3 967 253	100.0
0112	Stationery and office supplies	469	76 184	.1	5043	Photographic equipment and supplies	75	63 968	1.6
	Used computer equipment (CL 0930)	3 115	3 639 868	100.0	5047	Medical, dental, and hospital equipment and supplies	134	60 029	1.5
0044	Office equipment	152	5 339	.1	5048	Ophthalmic goods	1 899	3 822 312	96.3
0045	Computers and computer peripheral equipment and software	2 748	3 623 731	99.6	5049	Professional equipment and supplies, n.e.c.	120	5 609	.1
0046	Commercial equipment, n.e.c.	164	5 908	.2	5092	Toys and hobby goods and supplies	31	2 341	.1
0142	Packaged frozen foods	11	2 042	.1	5094	Jewelry, watches, precious stones, and precious metals	20	5 458	.1
					5194	Tobacco and tobacco products	25	2 716	.1
	Computer software (off-the-shelf) (CL 0950)	7 335	6 858 161	100.0		Dental supplies (CL 1030)	1 197	1 859 509	100.0
0044	Office equipment	536	69 422	1.0	5047	Medical, dental, and hospital equipment and supplies	1 047	1 852 827	99.6
0045	Computers and computer peripheral equipment and software	4 883	6 607 376	96.3	5049	Professional equipment and supplies, n.e.c.	133	6 379	.3
0046	Commercial equipment, n.e.c.	311	22 862	.3		Religious and school supplies (CL 1040)	2 496	1 494 172	100.0
0049	Professional equipment and supplies, n.e.c.	120	3 641	.1	5021	Furniture	83	7 816	.5
0063	Electrical apparatus and equipment, wiring supplies, and construction materials	49	10 924	.2	5023	Homefurnishings	58	6 622	.4
0064	Electrical appliances, television and radio sets	45	6 772	.1	5039	Construction materials, n.e.c.	33	1 856	.1
0065	Electronic parts and equipment, n.e.c.	264	49 459	.7	5044	Office equipment	90	3 927	.3
0084	Industrial machinery and equipment	158	14 451	.2	5045	Computers and computer peripheral equipment and software	21	749	.1
0092	Toys and hobby goods and supplies	21	5 730	.1					
0099	Durable goods, n.e.c.	500	49 866	.7					
0112	Stationery and office supplies	339	10 194	.1					
0192	Books, periodicals, and newspapers	30	4 767	.1					

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	Religious and school supplies (CL 1040)— Con.					Iron and steel wire and wire products (CL 1140)—Con.			
5046	Commercial equipment, n.e.c.	45	1 146	.1	5075	Warm air heating and air-conditioning equipment and supplies	78	5 810	.1
5047	Medical, dental, and hospital equipment and supplies	36	3 539	.2	5082	Construction and mining (except petroleum) machinery and equipment	58	7 445	.2
5049	Professional equipment and supplies, n.e.c.	1 080	1 256 958	84.1	5083	Farm and garden machinery and equipment	191	7 803	.2
5064	Electrical appliances, television and radio sets	6	1 720	.1	5084	Industrial machinery and equipment	567	96 385	2.3
5065	Electronic parts and equipment, n.e.c.	41	5 743	.4	5085	Industrial supplies	765	60 582	1.4
5087	Service establishment equipment and supplies	25	912	.1	5087	Service establishment equipment and supplies	43	2 906	.1
5092	Toys and hobby goods and supplies	134	27 472	1.8	5088	Transportation equipment and supplies, except motor vehicles	76	3 223	.1
5099	Durable goods, n.e.c.	36	2 304	.2	5093	Scrap and waste materials	395	19 990	.5
5111	Printing and writing paper	21	3 113	.2	5099	Durable goods, n.e.c.	655	264 931	6.3
5112	Stationery and office supplies	383	50 558	3.4	5113	Industrial and personal service paper	28	4 473	.1
5113	Industrial and personal service paper	60	14 287	1.0	5153	Grain and field beans	93	3 787	.1
5122	Drugs, drug proprietaries, and druggists' sundries	171	53 537	3.6	5162	Plastics materials and basic forms and shapes	71	22 495	.5
5192	Books, periodicals, and newspapers	25	7 552	.5	5169	Chemicals and allied products, n.e.c.	143	19 021	.4
5194	Tobacco and tobacco products	43	29 379	2.0	5171	Petroleum bulk stations and terminals	166	64 185	1.5
5199	Nondurable goods, n.e.c.	62	12 182	.8	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	40	13 388	.3
	Other professional equipment and supplies (CL 1050)	3 820	5 325 321	100.0	5191	Farm supplies	688	47 791	1.1
5021	Furniture	110	14 357	.3	5193	Flowers, nursery stock, and florists' supplies	33	2 135	.1
5031	Lumber, plywood, millwork, and wood panels	104	13 517	.3	5199	Nondurable goods, n.e.c.	687	72 380	1.7
5043	Photographic equipment and supplies	57	12 397	.2		Iron and steel pipe and tubing (CL 1150)	12 340	9 159 202	100.0
5045	Computers and computer peripheral equipment and software	195	67 856	1.3	5031	Lumber, plywood, millwork, and wood panels	122	13 612	.1
5047	Medical, dental, and hospital equipment and supplies	369	85 027	1.6	5032	Brick, stone, and related construction materials	106	12 191	.1
5048	Ophthalmic goods	93	44 622	.8	5039	Construction materials, n.e.c.	335	63 544	.7
5049	Professional equipment and supplies, n.e.c.	2 344	4 788 752	89.9	5051	Metals service centers and offices	3 382	7 162 677	78.2
5065	Electronic parts and equipment, n.e.c.	83	13 220	.2	5052	Coal and other minerals and ores	100	56 123	.6
5084	Industrial machinery and equipment	54	7 999	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	52	16 547	.2
5085	Industrial supplies	32	2 996	.1	5072	Hardware	282	39 137	.4
5087	Service establishment equipment and supplies	47	3 639	.1	5074	Plumbing and heating equipment and supplies (hydronics)	2 955	775 502	8.5
5122	Drugs, drug proprietaries, and druggists' sundries	176	239 598	4.5	5075	Warm air heating and air-conditioning equipment and supplies	322	20 082	.2
5169	Chemicals and allied products, n.e.c.	46	23 551	.4	5078	Refrigeration equipment and supplies	127	5 198	.1
5199	Nondurable goods, n.e.c.	70	4 803	.1	5083	Farm and garden machinery and equipment	232	5 427	.1
	Iron and steel products (semifinished) (CL 1100)	2 765	8 396 161	100.0	5084	Industrial machinery and equipment	351	27 350	.3
5039	Construction materials, n.e.c.	14	5 297	.1	5085	Industrial supplies	1 144	445 281	4.9
5051	Metals service centers and offices	1 644	8 268 858	98.5	5087	Service establishment equipment and supplies	185	7 509	.1
5065	Electronic parts and equipment, n.e.c.	102	19 123	.2	5093	Scrap and waste materials	587	22 056	.2
5084	Industrial machinery and equipment	255	24 943	.3	5099	Durable goods, n.e.c.	565	228 402	2.5
5085	Industrial supplies	56	8 058	.1	5162	Plastics materials and basic forms and shapes	94	18 051	.2
5093	Scrap and waste materials	425	23 181	.3	5169	Chemicals and allied products, n.e.c.	129	68 040	.7
5139	Footwear	51	24 163	.3	5171	Petroleum bulk stations and terminals	141	76 466	.8
5149	Groceries and related products, n.e.c.	132	14 431	.2	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	55	44 536	.5
	Flatiron and steel products (CL 1120)	12 234	34 346 931	100.0	5191	Farm supplies	201	6 589	.1
5013	Motor vehicle supplies and new parts	368	42 717	.1	5199	Nondurable goods, n.e.c.	510	26 000	.3
5031	Lumber, plywood, millwork, and wood panels	307	48 218	.1		Other iron and steel products (CL 1160)	4 226	7 777 409	100.0
5033	Roofing, siding, and insulation materials	159	57 573	.2	5039	Construction materials, n.e.c.	133	51 722	.7
5039	Construction materials, n.e.c.	471	148 971	.4	5051	Metals service centers and offices	2 833	7 505 029	96.5
5051	Metals service centers and offices	4 544	31 902 833	92.9	5052	Coal and other minerals and ores	50	28 060	.4
5072	Hardware	270	47 715	.1	5072	Hardware	21	4 216	.1
5075	Warm air heating and air-conditioning equipment and supplies	313	88 925	.3	5084	Industrial machinery and equipment	214	20 791	.3
5084	Industrial machinery and equipment	677	132 601	.4	5085	Industrial supplies	109	100 256	1.3
5085	Industrial supplies	634	76 192	.2	5093	Scrap and waste materials	480	22 579	.3
5093	Scrap and waste materials	608	38 409	.1	5162	Plastics materials and basic forms and shapes	25	16 355	.2
5099	Durable goods, n.e.c.	709	871 866	2.5	5171	Petroleum bulk stations and terminals	63	6 361	.1
5131	Piece goods, notions, and other dry goods	169	41 405	.1	5199	Nondurable goods, n.e.c.	67	7 695	.1
5162	Plastics materials and basic forms and shapes	108	79 816	.2		Alloy steel (CL 1170)	2 266	2 670 097	100.0
5169	Chemicals and allied products, n.e.c.	140	67 913	.2	5051	Metals service centers and offices	1 768	2 597 768	97.3
5171	Petroleum bulk stations and terminals	127	17 618	.1	5085	Industrial supplies	82	4 751	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	50	19 159	.1	5093	Scrap and waste materials	235	6 716	.3
5191	Farm supplies	184	22 062	.1	5131	Piece goods, notions, and other dry goods	151	33 943	1.3
5199	Nondurable goods, n.e.c.	909	513 703	1.5	5162	Plastics materials and basic forms and shapes	8	4 885	.2
	Iron and steel wire and wire products (CL 1140)	10 727	4 235 042	100.0		Stainless steel (CL 1180)	3 574	7 062 042	100.0
5013	Motor vehicle supplies and new parts	217	17 600	.4	5033	Roofing, siding, and insulation materials	43	6 842	.1
5031	Lumber, plywood, millwork, and wood panels	968	327 402	7.7	5051	Metals service centers and offices	2 394	6 931 155	98.1
5032	Brick, stone, and related construction materials	230	26 321	.6	5074	Plumbing and heating equipment and supplies (hydronics)	24	3 641	.1
5033	Roofing, siding, and insulation materials	308	84 476	1.5	5085	Industrial supplies	97	4 867	.1
5039	Construction materials, n.e.c.	449	63 836	1.5	5093	Scrap and waste materials	941	108 717	1.5
5051	Metals service centers and offices	2 373	2 773 014	65.5		Copper and brass (CL 1200)	4 514	5 065 200	100.0
5083	Electrical apparatus and equipment, wiring supplies, and construction materials	124	24 110	.6	5021	Furniture	80	8 642	.2
5065	Electronic parts and equipment, n.e.c.	70	15 268	.4	5023	Home furnishings	87	7 697	.2
5072	Hardware	818	173 820	4.1	5033	Roofing, siding, and insulation materials	37	3 253	.1
5074	Plumbing and heating equipment and supplies (hydronics)	264	23 805	.6	5044	Office equipment	13	3 067	.1
					5051	Metals service centers and offices	1 746	4 019 863	79.4

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Copper and brass (CL 1200)—Con.					Electrical apparatus and equipment (CL 1400)—Con.				
5072	Hardware.....	39	7 796	.2	5075	Warm air heating and air-conditioning equipment and supplies.....	487	86 973	.2
5074	Plumbing and heating equipment and supplies (hydronics).....	66	40 102	.8	5082	Construction and mining (except petroleum) machinery and equipment.....	182	52 904	.1
5085	Industrial supplies.....	68	3 907	.1	5084	Industrial machinery and equipment.....	1 926	927 919	1.6
5087	Service establishment equipment and supplies.....	146	6 091	.1	5085	Industrial supplies.....	1 482	337 261	.6
5093	Scrap and waste materials.....	437	36 373	.7	5088	Transportation equipment and supplies, except motor vehicles.....	284	125 102	.2
5094	Jewelry, watches, precious stones, and precious metals.....	136	165 156	3.3	5099	Durable goods, n.e.c.....	683	114 714	.2
5099	Durable goods, n.e.c.....	595	379 652	7.5	5113	Industrial and personal service paper.....	36	53 989	.1
5122	Drugs, drug proprietaries, and druggists' sundries.....	22	2 840	.1	5199	Nondurable goods, n.e.c.....	1 269	537 546	.9
5162	Plastics materials and basic forms and shapes.....	47	5 727	.1					
5169	Chemicals and allied products, n.e.c.....	48	8 122	.2					
5199	Nondurable goods, n.e.c.....	756	353 932	7.0					
Aluminum shapes, forms, etc. (CL 1220) ----					Electrical appliances, household (CL 1500) --				
5013	Motor vehicle supplies and new parts.....	45	40 998	.3	5013	Motor vehicle supplies and new parts.....	363	73 745	.2
5023	Homefurnishings.....	121	8 373	.1	5021	Furniture.....	165	21 281	.1
5031	Lumber, plywood, millwork, and wood panels.....	174	18 550	.1	5023	Homefurnishings.....	515	177 920	.5
5033	Roofing, siding, and insulation materials.....	165	39 348	.3	5031	Lumber, plywood, millwork, and wood panels.....	357	74 011	.2
5039	Construction materials, n.e.c.....	396	73 300	.5	5043	Photographic equipment and supplies.....	86	29 769	.1
5051	Metals service centers and offices.....	2 657	13 412 768	87.6	5044	Office equipment.....	54	49 443	.1
5072	Hardware.....	125	21 907	.1	5045	Computers and computer peripheral equipment and software.....	284	151 766	.4
5074	Plumbing and heating equipment and supplies (hydronics).....	95	10 197	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	766	175 666	.4
5075	Warm air heating and air-conditioning equipment and supplies.....	141	9 697	.1	5064	Electrical appliances, television and radio sets.....	3 740	36 659 586	92.9
5084	Industrial machinery and equipment.....	66	11 726	.1	5065	Electronic parts and equipment, n.e.c.....	645	368 407	.9
5093	Scrap and waste materials.....	474	193 333	1.3	5072	Hardware.....	285	170 935	.4
5094	Jewelry, watches, precious stones, and precious metals.....	120	325 657	2.1	5074	Plumbing and heating equipment and supplies (hydronics).....	1 476	209 104	.5
5099	Durable goods, n.e.c.....	568	138 788	.9	5075	Warm air heating and air-conditioning equipment and supplies.....	175	50 630	.1
5149	Groceries and related products, n.e.c.....	10	11 409	.1	5083	Farm and garden machinery and equipment.....	426	30 104	.1
5159	Farm-product raw materials, n.e.c.....	162	19 267	.1	5091	Sporting and recreational goods and supplies.....	123	34 331	.1
5162	Plastics materials and basic forms and shapes.....	79	50 075	.3					
5199	Nondurable goods, n.e.c.....	889	893 981	5.8					
Other nonferrous metals (CL 1230) -----					5092	Toys and hobby goods and supplies.....	113	27 304	.1
5051	Metals service centers and offices.....	1 100	5 167 564	90.3	5094	Jewelry, watches, precious stones, and precious metals.....	112	37 604	.1
5084	Industrial machinery and equipment.....	385	74 988	1.3	5099	Durable goods, n.e.c.....	883	115 798	.3
5093	Scrap and waste materials.....	600	58 841	1.0	5122	Drugs, drug proprietaries, and druggists' sundries.....	183	153 527	.4
5182	Plastics materials and basic forms and shapes.....	20	27 768	.5	5141	Groceries, general line.....	181	42 731	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals.....	86	384 860	6.7	5191	Farm supplies.....	326	30 366	.1
					5199	Nondurable goods, n.e.c.....	1 342	651 375	1.7
Coal and coke (CL 1300) -----					Electronic parts and equipment, except communication (CL 1600)-----				
5051	Metals service centers and offices.....	291	1 870 793	12.7	5013	Motor vehicle supplies and new parts.....	759	53 520	.1
5052	Coal and other minerals and ores.....	721	12 172 826	82.8	5023	Homefurnishings.....	50	56 963	.1
5099	Durable goods, n.e.c.....	554	347 502	2.4	5043	Photographic equipment and supplies.....	172	179 909	.4
5131	Piece goods, notions, and other dry goods.....	122	15 087	.1	5044	Office equipment.....	113	72 661	.2
5169	Chemicals and allied products, n.e.c.....	8	20 979	.1	5045	Computers and computer peripheral equipment and software.....	666	898 876	1.9
5171	Petroleum bulk stations and terminals.....	118	27 769	.2	5051	Metals service centers and offices.....	215	64 401	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals.....	90	167 956	1.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	1 058	506 520	1.1
5191	Farm supplies.....	225	119 697	.8	5064	Electrical appliances, television and radio sets.....	473	926 002	1.9
Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----					5065	Electronic parts and equipment, n.e.c.....	11 049	43 478 974	91.1
5051	Metals service centers and offices.....	251	255 230	14.8	5072	Hardware.....	267	82 363	.2
5052	Coal and other minerals and ores.....	205	606 140	35.1	5074	Plumbing and heating equipment and supplies (hydronics).....	252	41 967	.1
5085	Industrial supplies.....	60	3 657	.2	5075	Warm air heating and air-conditioning equipment and supplies.....	323	35 595	.1
5094	Jewelry, watches, precious stones, and precious metals.....	106	100 921	5.8	5084	Industrial machinery and equipment.....	1 239	208 445	.4
5169	Chemicals and allied products, n.e.c.....	105	51 406	3.0	5085	Industrial supplies.....	1 154	358 083	.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals.....	86	641 432	37.2	5088	Transportation equipment and supplies, except motor vehicles.....	319	57 313	.1
Electrical apparatus and equipment (CL 1400) -----					5099	Durable goods, n.e.c.....	752	122 053	.3
5013	Motor vehicle supplies and new parts.....	593	53 822	.1	5113	Industrial and personal service paper.....	13	109 526	.2
5031	Lumber, plywood, millwork, and wood panels.....	272	34 699	.1	5169	Chemicals and allied products, n.e.c.....	163	47 049	.1
5044	Office equipment.....	72	45 374	.1	5199	Nondurable goods, n.e.c.....	507	176 095	.4
5045	Computers and computer peripheral equipment and software.....	362	167 404	.3	Communication equipment and supplies (CL 1650) -----				
5051	Metals service centers and offices.....	263	90 974	.2	5044	Office equipment.....	23	13 773	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	15 045	52 144 108	92.0	5045	Computers and computer peripheral equipment and software.....	626	257 949	1.3
5064	Electrical appliances, television and radio sets.....	357	448 513	.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	892	457 784	2.3
5065	Electronic parts and equipment, n.e.c.....	1 255	545 672	1.0	5064	Electrical appliances, television and radio sets.....	422	1 153 396	5.8
5072	Hardware.....	617	295 639	.5	5065	Electronic parts and equipment, n.e.c.....	4 706	17 990 193	90.0
5074	Plumbing and heating equipment and supplies (hydronics).....	1 042	407 573	.7					

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	Communication equipment and supplies (CL 1650)—Con.					Warm air heating and air-conditioning equipment and supplies (CL 1900)—Con.			
5084	Industrial machinery and equipment	338	61 816	.3	5078	Refrigeration equipment and supplies	721	213 450	1.8
5099	Durable goods, n.e.c.	191	11 468	.1	5083	Farm and garden machinery and equipment	208	26 529	.2
5169	Chemicals and allied products, n.e.c.	59	12 936	.1	5084	Industrial machinery and equipment	219	24 652	.2
					5085	Industrial supplies	514	28 777	.2
					5088	Transportation equipment and supplies, except motor vehicles	10	9 711	.1
	Hardware (CL 1700)	32 473	21 448 942	100.0	5162	Plastics materials and basic forms and shapes	41	8 266	.1
5012	Automobiles and other motor vehicles	66	12 918	.1	5199	Nondurable goods, n.e.c.	572	40 169	.3
5013	Motor vehicle supplies and new parts	1 806	170 864	.8					
5021	Furniture	69	34 115	.2		Refrigeration equipment and supplies (CL 2000)	5 281	2 909 089	100.0
5023	Homefurnishings	433	88 340	.4					
5031	Lumber, plywood, millwork, and wood panels	1 041	307 309	1.4					
5032	Brick, stone, and related construction materials	322	21 365	.1	5012	Automobiles and other motor vehicles	66	4 929	.2
5033	Roofing, siding, and insulation materials	404	124 092	.6	5046	Commercial equipment, n.e.c.	574	125 196	4.3
5039	Construction materials, n.e.c.	612	89 460	.4	5051	Metals service centers and offices	81	16 472	.6
5051	Metals service centers and offices	1 019	332 415	1.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	529	108 660	3.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 296	350 284	1.6	5064	Electrical appliances, television and radio sets	106	18 844	.6
5064	Electrical appliances, television and radio sets	167	85 206	.4					
5065	Electronic parts and equipment, n.e.c.	523	110 618	.5	5065	Electronic parts and equipment, n.e.c.	123	10 549	.4
5072	Hardware	7 552	16 384 144	76.4	5072	Hardware	34	3 410	.1
5074	Plumbing and heating equipment and supplies (hydronics)	2 764	305 352	1.4	5074	Plumbing and heating equipment and supplies (hydronics)	295	45 765	1.6
5075	Warm air heating and air-conditioning equipment and supplies	971	82 561	.4	5075	Warm air heating and air-conditioning equipment and supplies	1 655	426 969	14.7
5082	Construction and mining (except petroleum) machinery and equipment	289	45 813	.2	5078	Refrigeration equipment and supplies	1 513	2 118 490	72.8
5083	Farm and garden machinery and equipment	1 060	149 845	.7	5084	Industrial machinery and equipment	78	8 097	.3
5084	Industrial machinery and equipment	1 567	356 760	1.7	5085	Industrial supplies	50	2 662	.1
5085	Industrial supplies	2 049	409 427	1.9	5113	Industrial and personal service paper	30	5 353	.2
5091	Sporting and recreational goods and supplies	148	23 397	.1	5142	Packaged frozen foods	18	4 133	.1
5092	Toys and hobby goods and supplies	141	22 549	.1	5199	Nondurable goods, n.e.c.	72	4 818	.2
5099	Durable goods, n.e.c.	695	69 582	.3					
5122	Drugs, drug proprietaries, and druggists' sundries	179	30 506	.1		Construction and mining machinery and equipment (including parts and attachments) (CL 2100)	9 653	20 419 820	100.0
5141	Groceries, general line	319	41 725	.2					
5148	Fresh fruits and vegetables	44	13 599	.1					
5149	Groceries and related products, n.e.c.	260	33 226	.2	5012	Automobiles and other motor vehicles	529	132 034	.6
5162	Plastics materials and basic forms and shapes	224	75 065	.3	5013	Motor vehicle supplies and new parts	512	98 738	.5
5169	Chemicals and allied products, n.e.c.	364	42 748	.2	5039	Construction materials, n.e.c.	149	11 159	.1
5171	Petroleum bulk stations and terminals	149	14 997	.1	5051	Metals service centers and offices	128	16 203	.1
5191	Farm supplies	2 575	259 256	1.2	5072	Hardware	254	46 586	.2
5198	Paints, varnishes, and supplies	364	76 240	.4					
5199	Nondurable goods, n.e.c.	1 554	1 170 091	5.5					
					5074	Plumbing and heating equipment and supplies (hydronics)	71	30 938	.2
	Plumbing and heating equipment and supplies (hydronics) (CL 1800)	17 535	21 315 419	100.0	5082	Construction and mining (except petroleum) machinery and equipment	4 983	19 047 444	93.3
5023	Homefurnishings	172	15 109	.1	5083	Farm and garden machinery and equipment	739	700 871	3.4
5031	Lumber, plywood, millwork, and wood panels	335	49 245	.2	5084	Industrial machinery and equipment	1 001	238 772	1.2
5033	Roofing, siding, and insulation materials	96	18 082	.1	5085	Industrial supplies	558	52 528	.3
5039	Construction materials, n.e.c.	186	19 164	.1	5099	Durable goods, n.e.c.	234	11 885	.1
5051	Metals service centers and offices	443	193 038	.9					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	464	218 817	1.0		Farm machinery, equipment, and parts (CL 2200)	18 693	17 356 574	100.0
5064	Electrical appliances, television and radio sets	169	68 778	.3					
5065	Electronic parts and equipment, n.e.c.	117	12 687	.1	5012	Automobiles and other motor vehicles	658	237 051	1.4
5072	Hardware	843	479 649	2.3	5013	Motor vehicle supplies and new parts	1 191	76 679	.4
5074	Plumbing and heating equipment and supplies (hydronics)	8 931	18 862 652	88.5	5072	Hardware	170	38 030	.2
5075	Warm air heating and air-conditioning equipment and supplies	1 373	356 071	1.7	5082	Construction and mining (except petroleum) machinery and equipment	654	318 844	1.8
5078	Refrigeration equipment and supplies	390	34 358	.2	5083	Farm and garden machinery and equipment	11 126	16 066 635	92.6
5083	Farm and garden machinery and equipment	323	33 583	.2	5084	Industrial machinery and equipment	842	111 935	.6
5084	Industrial machinery and equipment	382	37 600	.2	5085	Industrial supplies	370	37 736	.2
5085	Industrial supplies	955	165 011	.8	5099	Durable goods, n.e.c.	406	36 984	.2
5091	Sporting and recreational goods and supplies	106	12 215	.1	5149	Groceries and related products, n.e.c.	14	47 071	.3
5182	Plastics materials and basic forms and shapes	126	43 751	.2	5171	Petroleum bulk stations and terminals	92	11 129	.1
5198	Paints, varnishes, and supplies	38	13 325	.1	5191	Farm supplies	1 696	163 110	.9
5199	Nondurable goods, n.e.c.	1 197	607 089	2.8	5199	Nondurable goods, n.e.c.	777	148 587	.9
	Warm air heating and air-conditioning equipment and supplies (CL 1900)	12 440	11 929 805	100.0		Garden machinery, equipment, and parts (CL 2220)	11 358	5 939 747	100.0
5031	Lumber, plywood, millwork, and wood panels	109	9 028	.1	5012	Automobiles and other motor vehicles	129	8 240	.1
5033	Roofing, siding, and insulation materials	138	72 985	.6	5013	Motor vehicle supplies and new parts	909	157 729	2.7
5039	Construction materials, n.e.c.	171	11 077	.1	5021	Furniture	34	3 261	.1
5051	Metals service centers and offices	103	20 232	.2	5023	Homefurnishings	38	18 887	.3
5083	Electrical apparatus and equipment, wiring supplies, and construction materials	1 181	420 617	3.5	5051	Metals service centers and offices	31	4 332	.1
5064	Electrical appliances, television and radio sets	428	593 037	5.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	15	5 434	.1
5085	Electronic parts and equipment, n.e.c.	181	25 290	.2	5064	Electrical appliances, television and radio sets	27	8 865	.1
5072	Hardware	146	27 881	.2	5072	Hardware	416	201 456	3.4
5074	Plumbing and heating equipment and supplies (hydronics)	2 275	820 034	6.9	5074	Plumbing and heating equipment and supplies (hydronics)	73	28 146	.5
5075	Warm air heating and air-conditioning equipment and supplies	5 101	9 547 818	80.0	5082	Construction and mining (except petroleum) machinery and equipment	314	51 515	.9

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	Garden machinery, equipment, and parts (CL 2220)—Con.					Materials handling equipment and parts (CL 2340)	10 149	9 024 500	100.0
5083	Farm and garden machinery and equipment	6 062	4 535 408	76.4	5013	Motor vehicle supplies and new parts	112	7 779	.1
5084	Industrial machinery and equipment	263	73 384	1.2	5021	Furniture	76	6 889	.1
5091	Sporting and recreational goods and supplies	103	55 304	.9	5044	Office equipment	32	5 676	.1
5169	Chemicals and allied products, n.e.c.	53	5 347	.1	5046	Commercial equipment, n.e.c.	63	6 144	.1
5171	Petroleum bulk stations and terminals	63	5 515	.1	5051	Metals service centers and offices	112	12 769	.1
5191	Farm supplies	1 417	181 053	3.0					
5199	Nondurable goods, n.e.c.	1 037	570 979	9.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	373	194 889	2.2
	Food-processing machinery, equipment, and parts (CL 2300)	3 224	2 963 342	100.0	5065	Electronic parts and equipment, n.e.c.	66	11 194	.1
5046	Commercial equipment, n.e.c.	68	6 291	.2	5072	Hardware	285	25 328	.3
5051	Metals service centers and offices	11	6 426	.2	5082	Construction and mining (except petroleum) machinery and equipment	509	187 734	2.1
5083	Farm and garden machinery and equipment	41	2 695	.1	5084	Industrial machinery and equipment	5 970	8 245 586	91.4
5084	Industrial machinery and equipment	2 108	2 814 367	95.0					
5085	Industrial supplies	493	89 793	3.0	5111	Printing and writing paper	16	8 668	.1
					5113	Industrial and personal service paper	115	14 460	.2
5088	Transportation equipment and supplies, except motor vehicles	27	4 057	.1	5169	Chemicals and allied products, n.e.c.	36	59 018	.7
5099	Durable goods, n.e.c.	219	11 863	.4	5199	Nondurable goods, n.e.c.	132	20 257	.2
5113	Industrial and personal service paper	17	6 471	.2					
5141	Groceries, general line	41	2 622	.1		Oil well, refinery, and pipeline machinery, equipment and supplies (CL 2350)	5 934	5 998 961	100.0
5149	Groceries and related products, n.e.c.	31	1 609	.1	5051	Metals service centers and offices	232	43 646	.7
5169	Chemicals and allied products, n.e.c.	42	6 583	.2	5082	Construction and mining (except petroleum) machinery and equipment	155	53 427	.9
5199	Nondurable goods, n.e.c.	16	3 522	.1	5084	Industrial machinery and equipment	4 524	5 772 821	96.2
	General-purpose industrial machinery, equipment, and parts (CL 2320)	27 509	33 996 502	100.0	5085	Industrial supplies	596	74 075	1.2
5013	Motor vehicle supplies and new parts	1 098	283 297	.8	5088	Transportation equipment and supplies, except motor vehicles	103	5 739	.1
5023	Homefurnishings	244	29 511	.1	5169	Chemicals and allied products, n.e.c.	65	27 168	.5
5044	Office equipment	29	18 874	.1	5171	Petroleum bulk stations and terminals	56	3 281	.1
5045	Computers and computer peripheral equipment and software	226	379 341	1.1		Other industrial machinery, equipment, and parts (CL 2360)	8 543	13 401 773	100.0
5051	Metals service centers and offices	654	1 261 418	3.7	5043	Photographic equipment and supplies	75	17 528	.1
5052	Coal and other minerals and ores	99	74 482	.2	5051	Metals service centers and offices	139	36 522	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	2 131	2 790 314	8.2	5065	Electronic parts and equipment, n.e.c.	63	17 365	.1
5064	Electrical appliances, television and radio sets	106	48 577	.1	5072	Hardware	91	26 795	.2
5065	Electronic parts and equipment, n.e.c.	532	247 328	.7	5082	Construction and mining (except petroleum) machinery and equipment	71	11 254	.1
5072	Hardware	399	52 798	.2					
5074	Plumbing and heating equipment and supplies (hydronics)	192	46 642	.1	5083	Farm and garden machinery and equipment	126	9 025	.1
5075	Warm air heating and air-conditioning equipment and supplies	173	28 276	.1	5084	Industrial machinery and equipment	6 535	13 141 121	98.1
5082	Construction and mining (except petroleum) machinery and equipment	513	382 056	1.1	5085	Industrial supplies	482	33 240	.2
5083	Farm and garden machinery and equipment	588	150 009	.4	5113	Industrial and personal service paper	39	9 130	.1
5084	Industrial machinery and equipment	13 769	24 147 807	71.0	5131	Piece goods, notions, and other dry goods	98	17 454	.1
5085	Industrial supplies	1 781	451 541	1.3	5162	Plastics materials and basic forms and shapes	28	8 374	.1
5087	Service establishment equipment and supplies	323	21 731	.1	5169	Chemicals and allied products, n.e.c.	112	21 358	.2
5088	Transportation equipment and supplies, except motor vehicles	297	76 142	.2	5199	Nondurable goods, n.e.c.	144	8 308	.1
5093	Scrap and waste materials	418	38 438	.1		Mechanical power transmission supplies (CL 2400)	6 766	7 799 487	100.0
5099	Durable goods, n.e.c.	791	674 548	2.0	5013	Motor vehicle supplies and new parts	83	14 611	.2
5113	Industrial and personal service paper	65	27 021	.1	5051	Metals service centers and offices	107	78 233	1.0
5131	Piece goods, notions, and other dry goods	161	37 566	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	215	66 734	.9
5149	Groceries and related products, n.e.c.	129	18 098	.1	5065	Electronic parts and equipment, n.e.c.	68	12 279	.2
5159	Farm-product raw materials, n.e.c.	210	72 147	.2	5072	Hardware	86	12 658	.2
5162	Plastics materials and basic forms and shapes	110	41 383	.1					
5169	Chemicals and allied products, n.e.c.	398	88 741	.3	5082	Construction and mining (except petroleum) machinery and equipment	115	32 438	.4
5171	Petroleum bulk stations and terminals	145	103 496	.3	5084	Industrial machinery and equipment	1 077	136 715	1.8
5199	Nondurable goods, n.e.c.	960	2 296 218	6.8	5085	Industrial supplies	4 512	7 392 129	94.8
	Metalworking machinery, equipment and parts (CL 2330)	8 845	10 473 991	100.0	5087	Service establishment equipment and supplies	232	12 328	.2
5013	Motor vehicle supplies and new parts	381	31 518	.3	5191	Farm supplies	41	12 346	.2
5051	Metals service centers and offices	158	38 909	.4	5199	Nondurable goods, n.e.c.	94	23 340	.3
5065	Electronic parts and equipment, n.e.c.	171	59 433	.6		Industrial valves and fittings (CL 2420)	11 964	7 296 619	100.0
5072	Hardware	301	55 755	.5	5013	Motor vehicle supplies and new parts	150	8 168	.1
5074	Plumbing and heating equipment and supplies (hydronics)	63	6 645	.1	5051	Metals service centers and offices	807	408 082	5.6
5075	Warm air heating and air-conditioning equipment and supplies	87	6 262	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	285	84 961	1.2
5082	Construction and mining (except petroleum) machinery and equipment	104	29 542	.3	5065	Electronic parts and equipment, n.e.c.	178	26 255	.4
5084	Industrial machinery and equipment	5 111	9 549 503	91.2	5072	Hardware	324	50 522	.7
5085	Industrial supplies	1 223	199 385	1.9	5074	Plumbing and heating equipment and supplies (hydronics)	1 988	547 112	7.5
5099	Durable goods, n.e.c.	598	353 145	3.4	5075	Warm air heating and air-conditioning equipment and supplies	225	48 263	.7
5131	Piece goods, notions, and other dry goods	173	45 117	.4	5078	Refrigeration equipment and supplies	151	10 087	.1
5169	Chemicals and allied products, n.e.c.	117	15 436	.1	5082	Construction and mining (except petroleum) machinery and equipment	152	37 304	.5
5199	Nondurable goods, n.e.c.	105	54 453	.5	5083	Farm and garden machinery and equipment	74	5 860	.1

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Industrial valves and fittings (CL 2420)—Con.					Beauty and barber equipment and supplies (CL 2500) -----	3 485	2 455 174	100.0
5084	Industrial machinery and equipment -----	2 158	492 883	6.8	5064	Electrical appliances, television and radio sets -----	95	102 943	4.2
5085	Industrial supplies -----	4 401	5 450 040	74.7	5087	Service establishment equipment and supplies -----	3 313	2 331 822	95.0
5087	Service establishment equipment and supplies -----	141	3 867	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	50	15 717	.6
5088	Transportation equipment and supplies, except motor vehicles -----	183	21 635	.3		Custodial (janitors') equipment and supplies (CL 2520) -----	5 384	3 031 631	100.0
5162	Plastics materials and basic forms and shapes -----	97	28 172	.4	5023	Home furnishings -----	20	4 936	.2
5169	Chemicals and allied products, n.e.c. -----	158	16 440	.2	5043	Photographic equipment and supplies -----	14	3 609	.1
5199	Nondurable goods, n.e.c. -----	276	40 918	.6	5046	Commercial equipment, n.e.c. -----	147	10 381	.3
	Welding supplies (excluding gases) (CL 2430) -----	5 914	2 685 528	100.0	5072	Hardware -----	15	2 889	.1
5013	Motor vehicle supplies and new parts -----	1 425	30 372	1.1	5074	Plumbing and heating equipment and supplies (hydronics) -----	25	2 981	.1
5045	Computers and computer peripheral equipment and software -----	11	1 725	.1	5084	Industrial machinery and equipment -----	33	8 896	.3
5046	Commercial equipment, n.e.c. -----	170	9 249	.3	5085	Industrial supplies -----	85	4 594	.2
5047	Medical, dental, and hospital equipment and supplies -----	23	5 269	.2	5087	Service establishment equipment and supplies -----	2 774	2 386 932	78.7
5051	Metals service centers and offices -----	44	6 728	.3	5099	Durable goods, n.e.c. -----	259	14 690	.5
					5111	Printing and writing paper -----	97	18 587	.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	58	2 174	.1	5112	Stationery and office supplies -----	71	2 273	.1
5072	Hardware -----	75	7 687	.3	5113	Industrial and personal service paper -----	827	453 000	14.9
5075	Warm air heating and air-conditioning equipment and supplies -----	17	2 340	.1	5141	Groceries, general line -----	60	3 607	.1
5084	Industrial machinery and equipment -----	84	5 883	.2	5145	Confectionery -----	68	2 122	.1
5085	Industrial supplies -----	2 815	2 298 621	85.6	5149	Groceries and related products, n.e.c. -----	41	3 188	.1
5087	Service establishment equipment and supplies -----	45	1 913	.1	5162	Plastics materials and basic forms and shapes -----	24	2 701	.1
5169	Chemicals and allied products, n.e.c. -----	980	302 560	11.3	5169	Chemicals and allied products, n.e.c. -----	567	91 307	3.0
5199	Nondurable goods, n.e.c. -----	53	5 163	.2	5191	Farm supplies -----	28	3 465	.1
					5194	Tobacco and tobacco products -----	43	2 054	.1
					5199	Nondurable goods, n.e.c. -----	28	1 736	.1
	Industrial containers and supplies (CL 2440) -----	4 805	11 197 593	100.0		Laundry and dry-cleaning equipment and supplies (CL 2530) -----	2 791	1 866 551	100.0
5051	Metals service centers and offices -----	55	8 971	.1	5039	Construction materials, n.e.c. -----	30	1 111	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	45	10 889	.1	5046	Commercial equipment, n.e.c. -----	200	12 828	.7
5072	Hardware -----	143	26 338	.2	5087	Service establishment equipment and supplies -----	1 168	1 169 567	62.7
5074	Plumbing and heating equipment and supplies (hydronics) -----	56	5 610	.1	5092	Toys and hobby goods and supplies -----	67	5 389	.3
5083	Farm and garden machinery and equipment -----	16	10 639	.1	5099	Durable goods, n.e.c. -----	33	58 543	3.1
5084	Industrial machinery and equipment -----	578	62 268	.6	5113	Industrial and personal service paper -----	32	5 368	.3
5085	Industrial supplies -----	1 893	10 555 048	94.3	5122	Drugs, drug proprietaries, and druggists' sundries -----	12	2 533	.1
5099	Durable goods, n.e.c. -----	611	302 380	2.7	5131	Placa goods, notions, and other dry goods -----	13	998	.1
5113	Industrial and personal service paper -----	273	92 048	.8	5141	Groceries, general line -----	501	361 146	19.3
5162	Plastics materials and basic forms and shapes -----	80	14 912	.1	5142	Packaged frozen foods -----	41	19 384	1.0
5169	Chemicals and allied products, n.e.c. -----	263	38 958	.3	5147	Meats and meat products -----	48	5 488	.3
5199	Nondurable goods, n.e.c. -----	383	41 714	.4	5149	Groceries and related products, n.e.c. -----	182	97 051	5.2
					5189	Chemicals and allied products, n.e.c. -----	360	120 188	6.4
					5194	Tobacco and tobacco products -----	39	3 438	.2
					5199	Nondurable goods, n.e.c. -----	34	1 887	.1
	Other industrial supplies (CL 2450) -----	14 479	11 644 504	100.0		Other service establishment equipment and supplies (CL 2540) -----	3 111	2 882 884	100.0
5013	Motor vehicle supplies and new parts -----	41	15 493	.1	5012	Automobiles and other motor vehicles -----	62	11 563	.4
5023	Home furnishings -----	212	60 938	.5	5049	Professional equipment and supplies, n.e.c. -----	23	8 881	.3
5033	Roofing, siding, and insulation materials -----	61	8 609	.1	5083	Electrical apparatus and equipment, wiring supplies, and construction materials -----	15	5 818	.2
5039	Construction materials, n.e.c. -----	142	8 149	.1	5072	Hardware -----	14	1 966	.1
5044	Office equipment -----	68	28 431	.2	5084	Industrial machinery and equipment -----	153	14 488	.5
5049	Professional equipment and supplies, n.e.c. -----	96	6 294	.1	5085	Industrial supplies -----	67	4 713	.2
5051	Metals service centers and offices -----	389	69 324	.6	5087	Service establishment equipment and supplies -----	2 292	2 739 645	95.7
5052	Coal and other minerals and ores -----	82	20 403	.2	5091	Sporting and recreational goods and supplies -----	48	8 397	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	84	9 369	.1	5099	Durable goods, n.e.c. -----	100	17 426	.6
5064	Electrical appliances, television and radio sets -----	21	7 828	.1	5131	Piece goods, notions, and other dry goods -----	215	33 809	1.2
5065	Electronic parts and equipment, n.e.c. -----	61	9 342	.1	5136	Man's and boys' clothing and furnishings -----	44	6 420	.2
5072	Hardware -----	776	128 371	1.1	5169	Chemicals and allied products, n.e.c. -----	18	3 267	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	213	24 146	.2		Aircraft and aeronautical equipment and supplies (CL 2600) -----	3 846	10 742 322	100.0
5082	Construction and mining (except petroleum) machinery and equipment -----	149	33 652	.3	5065	Electronic parts and equipment, n.e.c. -----	86	14 018	.1
5083	Farm and garden machinery and equipment -----	129	9 771	.1	5084	Industrial machinery and equipment -----	74	26 082	.2
5084	Industrial machinery and equipment -----	1 465	276 245	2.4	5088	Transportation equipment and supplies, except motor vehicles -----	2 085	9 887 151	92.0
5085	Industrial supplies -----	7 316	10 187 152	87.5	5099	Durable goods, n.e.c. -----	613	571 764	5.3
5087	Service establishment equipment and supplies -----	302	14 646	.1	5149	Groceries and related products, n.e.c. -----	251	31 860	.3
5088	Transportation equipment and supplies, except motor vehicles -----	204	9 295	.1	5171	Petroleum bulk stations and terminals -----	131	81 617	.8
5094	Jewelry, watches, precious stones, and precious metals -----	56	22 365	.2	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	37	9 632	.1
5099	Durable goods, n.e.c. -----	148	7 519	.1	5199	Nondurable goods, n.e.c. -----	502	113 671	1.1
5111	Printing and writing paper -----	106	14 733	.1		Marine machinery, equipment, and supplies (CL 2620) -----	3 111	3 112 350	100.0
5112	Stationery and office supplies -----	281	10 606	.1	5012	Automobiles and other motor vehicles -----	477	227 750	7.3
5113	Industrial and personal service paper -----	222	239 532	2.1	5013	Motor vehicle supplies and new parts -----	50	2 383	.1
5136	Men's and boys' clothing and furnishings -----	69	15 752	.1	5031	Lumber, plywood, millwork, and wood panels -----	78	6 478	.2
5142	Packaged frozen foods -----	25	11 599	.1	5052	Coal and other minerals and ores -----	7	56 604	1.8
5162	Plastics materials and basic forms and shapes -----	104	31 298	.3	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	102	43 288	1.4
5169	Chemicals and allied products, n.e.c. -----	353	105 230	.9					
5188	Paints, varnishes, and supplies -----	330	30 051	.3					
5199	Nondurable goods, n.e.c. -----	513	193 828	1.7					

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	Marine machinery, equipment, and supplies (CL 2620)—Con.					Ferrous metal scrap (CL 2900) -----	6 226	8 218 247	100.0
5064	Electrical appliances, television and radio sets -----	27	5 955	.2	5051	Metals service centers and offices -----	526	246 692	3.0
5065	Electronic parts and equipment, n.e.c. -----	59	7 450	.2	5052	Coal and other minerals and ores -----	38	14 465	.2
5072	Hardware -----	37	7 946	.3	5093	Scrap and waste materials -----	5 164	7 870 468	95.8
5084	Industrial machinery and equipment -----	158	33 927	1.1	5149	Groceries and related products, n.e.c. -----	74	4 583	.1
5085	Industrial supplies -----	395	24 167	.8	5191	Farm supplies -----	103	67 089	.8
5088	Transportation equipment and supplies, except motor vehicles -----	1 173	2 655 828	85.3		Nonferrous metal scrap (CL 2920) -----	6 953	8 054 799	100.0
5091	Sporting and recreational goods and supplies -----	54	6 485	.2	5051	Metals service centers and offices -----	523	479 350	6.0
5146	Fish and seafoods -----	107	11 238	.4	5052	Coal and other minerals and ores -----	16	44 150	.5
5198	Paints, varnishes, and supplies -----	70	3 032	.1	5085	Industrial supplies -----	83	4 935	.1
5199	Nondurable goods, n.e.c. -----	162	10 967	.4	5093	Scrap and waste materials -----	5 430	6 693 370	83.1
	Other transportation equipment and supplies (CL 2630) -----	860	1 002 360	100.0	5094	Jewelry, watches, precious stones, and precious metals -----	92	62 527	.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	107	80 500	8.0	5099	Durable goods, n.e.c. -----	371	30 285	.4
5065	Electronic parts and equipment, n.e.c. -----	8	1 043	.1	5153	Grain and field beans -----	37	20 713	.3
5084	Industrial machinery and equipment -----	223	41 156	4.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	86	705 576	8.8
5088	Transportation equipment and supplies, except motor vehicles -----	499	875 924	87.4		Waste materials, except metal (CL 2930) ----	3 862	3 705 731	100.0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	12	1 508	.2	5084	Industrial machinery and equipment -----	379	70 815	1.9
	Sporting and recreational goods and supplies (CL 2700) -----	11 984	16 044 707	100.0	5093	Scrap and waste materials -----	2 938	3 553 962	95.9
5012	Automobiles and other motor vehicles -----	494	306 241	1.9	5099	Durable goods, n.e.c. -----	42	1 961	.1
5013	Motor vehicle supplies and new parts -----	573	47 685	.3	5111	Printing and writing paper -----	38	29 317	.8
5021	Furniture -----	122	11 793	.1	5131	Piece goods, notions, and other dry goods -----	97	6 863	.2
5023	Home furnishings -----	219	31 166	.2	5199	Nondurable goods, n.e.c. -----	239	29 872	.8
5047	Medical, dental, and hospital equipment and supplies -----	8	8 842	.1		Jewelry, watches, diamonds, and other precious stones and metals (CL 3000) ----	10 615	42 063 630	100.0
5064	Electrical appliances, television and radio sets -----	151	47 071	.3	5023	Home furnishings -----	313	30 754	.1
5065	Electronic parts and equipment, n.e.c. -----	81	14 972	.1	5051	Metals service centers and offices -----	230	289 856	.7
5072	Hardware -----	235	102 363	.6	5092	Toys and hobby goods and supplies -----	186	23 654	.1
5083	Farm and garden machinery and equipment -----	501	67 718	.4	5094	Jewelry, watches, precious stones, and precious metals -----	6 927	37 462 728	89.1
5084	Industrial machinery and equipment -----	251	23 775	.1	5099	Durable goods, n.e.c. -----	648	126 339	.3
5088	Transportation equipment and supplies, except motor vehicles -----	200	16 681	.1	5122	Drugs, drug proprietaries, and druggists' sundries ----	156	296 457	.7
5091	Sporting and recreational goods and supplies -----	4 922	14 640 003	91.2	5137	Women's, children's and infants' clothing and accessories -----	126	24 699	.1
5092	Toys and hobby goods and supplies -----	221	62 442	.4	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	86	641 432	1.5
5099	Durable goods, n.e.c. -----	753	114 721	.7	5194	Tobacco and tobacco products -----	98	23 039	.1
5122	Drugs, drug proprietaries, and druggists' sundries ----	68	11 365	.1	5199	Nondurable goods, n.e.c. -----	1 157	3 048 036	7.2
5136	Men's and boys' clothing and furnishings -----	232	51 364	.3		Musical instruments and supplies (CL 3100) -	1 192	1 132 670	100.0
5137	Women's, children's and infants' clothing and accessories -----	91	18 158	.1	5051	Metals service centers and offices -----	52	10 045	.9
5139	Footwear -----	100	37 969	.2	5065	Electronic parts and equipment, n.e.c. -----	32	665	.1
5162	Plastics materials and basic forms and shapes -----	44	11 041	.1	5099	Durable goods, n.e.c. -----	1 015	1 110 827	98.1
5169	Chemicals and allied products, n.e.c. -----	46	16 155	.1	5141	Groceries, general line -----	35	1 703	.2
5191	Farm supplies -----	616	64 617	.4	5192	Books, periodicals, and newspapers -----	23	2 604	.2
5199	Nondurable goods, n.e.c. -----	1 238	258 986	1.6	5199	Nondurable goods, n.e.c. -----	17	617	.1
	Toys and hobby goods and supplies (CL 2800) -----	7 882	8 802 197	100.0		Forest products, except lumber (CL 3120)---	4 599	7 756 038	100.0
5021	Furniture -----	125	33 918	.4	5021	Furniture -----	120	20 356	.3
5023	Home furnishings -----	408	95 213	1.1	5023	Home furnishings -----	100	6 148	.1
5043	Photographic equipment and supplies -----	64	11 871	.1	5031	Lumber, plywood, millwork, and wood panels -----	627	260 595	3.4
5049	Professional equipment and supplies, n.e.c. -----	285	40 859	.5	5033	Roofing, siding, and insulation materials -----	149	91 897	1.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	33	21 506	.2	5039	Construction materials, n.e.c. -----	251	23 107	.3
5064	Electrical appliances, television and radio sets -----	160	63 258	.7	5051	Metals service centers and offices -----	37	4 815	.1
5065	Electronic parts and equipment, n.e.c. -----	84	19 450	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	8 041	.1
5072	Hardware -----	62	27 685	.3	5072	Hardware -----	24	8 378	.1
5083	Farm and garden machinery and equipment -----	136	5 236	.1	5099	Durable goods, n.e.c. -----	2 897	7 132 383	92.0
5091	Sporting and recreational goods and supplies -----	197	107 978	1.2	5111	Printing and writing paper -----	49	84 174	1.1
5092	Toys and hobby goods and supplies -----	2 424	7 775 384	88.3	5149	Groceries and related products, n.e.c. -----	103	19 695	.3
5094	Jewelry, watches, precious stones, and precious metals -----	71	8 297	.1	5162	Plastics materials and basic forms and shapes -----	27	6 958	.1
5099	Durable goods, n.e.c. -----	790	87 796	1.0	5191	Farm supplies -----	67	21 219	.3
5112	Stationery and office supplies -----	115	11 890	.1	5198	Paints, varnishes, and supplies -----	6	8 276	.1
5122	Drugs, drug proprietaries, and druggists' sundries ----	335	100 421	1.1	5199	Nondurable goods, n.e.c. -----	50	52 077	.7
5131	Piece goods, notions, and other dry goods -----	170	40 309	.5		Other durable goods (CL 3130) -----	7 149	9 418 018	100.0
5136	Men's and boys' clothing and furnishings -----	75	5 532	.1	5023	Home furnishings -----	82	23 663	.3
5137	Women's, children's and infants' clothing and accessories -----	97	19 812	.2	5043	Photographic equipment and supplies -----	81	14 246	.2
5141	Groceries, general line -----	74	5 135	.1	5044	Office equipment -----	17	5 685	.1
5162	Plastics materials and basic forms and shapes -----	26	6 690	.1	5045	Computers and computer peripheral equipment and software -----	17	23 449	.2
5192	Books, periodicals, and newspapers -----	139	8 943	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	51	14 786	.2
5193	Flowers, nursery stock, and florists' supplies -----	89	9 174	.1	5064	Electrical appliances, television and radio sets -----	188	347 696	3.7
5194	Tobacco and tobacco products -----	119	12 510	.1	5065	Electronic parts and equipment, n.e.c. -----	139	24 376	.3
5199	Nondurable goods, n.e.c. -----	1 401	244 547	2.8	5087	Service establishment equipment and supplies -----	225	9 235	.1
					5088	Transportation equipment and supplies, except motor vehicles -----	19	6 216	.1
					5092	Toys and hobby goods and supplies -----	134	37 890	.4

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	Other durable goods (CL 3130)—Con.					Piece goods, knit and woven (CL 3600)— Con.			
5099	Durable goods, n.e.c.	5 386	8 757 142	93.0					
5137	Women's, children's and infants' clothing and accessories	46	9 194	.1	5131	Piece goods, notions, and other dry goods	4 698	22 042 040	94.0
5192	Books, periodicals, and newspapers	126	93 833	1.0	5136	Men's and boys' clothing and furnishings	176	61 717	.3
5199	Nondurable goods, n.e.c.	208	14 040	.1	5137	Women's, children's and infants' clothing and accessories	129	27 297	.1
	Printing and writing (fine) paper (CL 3200)	6 810	27 368 127	100.0	5149	Groceries and related products, n.e.c.	275	51 058	.2
5021	Furniture	222	26 922	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	51	40 585	.2
5044	Office equipment	639	76 279	.3	5198	Paints, varnishes, and supplies	136	16 079	.1
5099	Durable goods, n.e.c.	635	112 683	.4	5199	Nondurable goods, n.e.c.	828	470 892	2.0
5111	Printing and writing paper	2 074	25 426 148	92.9		Notions and dry goods (CL 3700)	4 439	2 760 743	100.0
5112	Stationery and office supplies	1 402	780 092	2.9					
5113	Industrial and personal service paper	523	789 514	2.9	5023	Home furnishings	136	8 461	.3
5199	Nondurable goods, n.e.c.	650	123 857	.5	5048	Ophthalmic goods	80	39 356	1.4
	Stationery office supplies, and greeting cards (CL 3300)	17 773	19 107 955	100.0	5049	Professional equipment and supplies, n.e.c.	81	3 914	.1
5021	Furniture	688	351 147	1.8	5087	Service establishment equipment and supplies	104	2 628	.1
5023	Home furnishings	184	21 114	.1	5091	Sporting and recreational goods and supplies	48	4 541	.2
5044	Office equipment	1 707	530 067	2.8	5092	Toys and hobby goods and supplies	183	79 563	2.9
5045	Computers and computer peripheral equipment and software	798	192 992	1.0	5094	Jewelry, watches, precious stones, and precious metals	20	1 482	.1
5049	Professional equipment and supplies, n.e.c.	383	37 175	.2	5119	Durable goods, n.e.c.	657	69 599	2.5
5085	Industrial supplies	58	10 459	.1	5112	Stationery and office supplies	40	6 328	.2
5092	Toys and hobby goods and supplies	169	20 273	.1	5122	Drugs, drug proprietaries, and druggists' sundries	334	178 879	6.5
5099	Durable goods, n.e.c.	487	21 998	.1		Piece goods, notions, and other dry goods	1 452	2 183 050	79.1
5111	Printing and writing paper	522	387 004	2.0	5131	Men's and boys' clothing and furnishings	98	9 659	.3
5112	Stationery and office supplies	9 778	16 936 934	88.6	5137	Women's, children's and infants' clothing and accessories	82	13 072	.5
5113	Industrial and personal service paper	518	181 086	.9	5139	Footwear	20	3 434	.1
5122	Drugs, drug proprietaries, and druggists' sundries	377	165 117	.9	5141	Groceries, general line	51	4 418	.2
5131	Piece goods, notions, and other dry goods	173	27 852	.1		Tobacco and tobacco products	290	85 410	3.1
5192	Books, periodicals, and newspapers	158	19 781	.1	5194	Paints, varnishes, and supplies	88	4 027	.1
5194	Tobacco and tobacco products	137	13 360	.1	5199	Nondurable goods, n.e.c.	539	53 758	1.9
5198	Paints, varnishes, and supplies	63	10 426	.1		Men's and boys' wear (CL 3800)	8 600	18 254 267	100.0
5199	Nondurable goods, n.e.c.	829	114 513	.6					
	Industrial and personal service paper and plastics (CL 3400)	19 714	43 144 209	100.0	5013	Motor vehicle supplies and new parts	257	25 161	.1
5044	Office equipment	226	95 175	.2	5021	Furniture	121	13 844	.1
5046	Commercial equipment, n.e.c.	351	54 404	.1	5023	Home furnishings	290	29 440	.2
5085	Industrial supplies	692	603 234	1.4	5051	Metals service centers and offices	59	11 696	.1
5087	Service establishment equipment and supplies	902	214 846	.5	5065	Electronic parts and equipment, n.e.c.	19	13 539	.1
5099	Durable goods, n.e.c.	828	413 238	1.0		Farm and garden machinery and equipment	222	15 618	.1
5111	Printing and writing paper	743	2 291 136	5.3	5083	Sporting and recreational goods and supplies	208	47 152	.3
5112	Stationery and office supplies	516	307 311	.7	5091	Toys and hobby goods and supplies	109	15 018	.1
5113	Industrial and personal service paper	4 956	27 911 124	64.7	5092	Durable goods, n.e.c.	544	25 904	.1
5122	Drugs, drug proprietaries, and druggists' sundries	128	33 493	.1	5122	Drugs, drug proprietaries, and druggists' sundries	115	23 340	.1
5141	Groceries, general line	3 457	4 713 983	10.9		Piece goods, notions, and other dry goods	236	77 419	.4
5142	Packaged frozen foods	500	924 510	2.1	5131	Men's and boys' clothing and furnishings	3 311	15 987 280	87.6
5143	Dairy products, except dried or canned	349	154 601	.4	5136	Women's, children's and infants' clothing and accessories	1 135	1 267 490	6.9
5144	Poultry and poultry products	115	25 725	.1	5137	Footwear	190	426 915	2.3
5145	Confectionery	282	76 885	.2	5139	Groceries, general line	228	29 420	.2
5147	Meats and meat products	398	191 699	.4	5141	Groceries and related products, n.e.c.	87	43 756	.2
5149	Groceries and related products, n.e.c.	2 135	1 825 299	4.2	5199	Nondurable goods, n.e.c.	903	138 653	.8
5162	Plastics materials and basic forms and shapes	152	189 271	.4		Women's and children's wear (CL 3900)	11 115	27 148 402	100.0
5169	Chemicals and allied products, n.e.c.	385	2 485 514	5.8	5021	Furniture	101	18 178	.1
5194	Tobacco and tobacco products	607	216 828	.5	5023	Home furnishings	286	35 917	.1
5199	Nondurable goods, n.e.c.	466	237 896	.6	5065	Electronic parts and equipment, n.e.c.	44	14 501	.1
	Drugs, pharmaceuticals, cosmetics and toiletries (CL 3500)	13 915	67 158 220	100.0	5091	Sporting and recreational goods and supplies	136	13 906	.1
5047	Medical, dental, and hospital equipment and supplies	392	138 655	.2	5092	Toys and hobby goods and supplies	156	45 385	.2
5092	Toys and hobby goods and supplies	151	41 868	.1		Jewelry, watches, precious stones, and precious metals	92	42 512	.2
5094	Jewelry, watches, precious stones, and precious metals	91	42 766	.1	5094	Durable goods, n.e.c.	883	128 641	.5
5099	Durable goods, n.e.c.	795	155 283	.2	5122	Drugs, drug proprietaries, and druggists' sundries	195	67 903	.3
5113	Industrial and personal service paper	104	398 351	.6	5131	Piece goods, notions, and other dry goods	206	40 931	.2
5122	Drugs, drug proprietaries, and druggists' sundries	4 912	59 887 513	89.2	5136	Men's and boys' clothing and furnishings	1 196	1 863 770	6.9
5141	Groceries, general line	1 888	2 972 867	4.4		Women's, children's and infants' clothing and accessories	6 234	24 530 110	90.4
5142	Packaged frozen foods	93	164 040	.2	5139	Footwear	171	107 435	.4
5149	Groceries and related products, n.e.c.	973	940 237	1.4		Groceries, general line	224	35 358	.1
5169	Chemicals and allied products, n.e.c.	274	1 533 202	2.3	5141	Groceries and related products, n.e.c.	73	105 750	.4
5191	Farm supplies	658	64 373	.1	5199	Nondurable goods, n.e.c.	573	39 634	.1
5194	Tobacco and tobacco products	935	375 377	.6		Footwear (CL 4000)	4 420	11 194 548	100.0
5199	Nondurable goods, n.e.c.	812	238 224	.4					
	Piece goods, knit and woven (CL 3600)	8 697	23 456 369	100.0	5013	Motor vehicle supplies and new parts	235	20 458	.2
5023	Home furnishings	351	92 752	.4	5065	Electronic parts and equipment, n.e.c.	12	8 699	.1
5047	Medical, dental, and hospital equipment and supplies	178	150 745	.6	5091	Sporting and recreational goods and supplies	208	98 171	.9
5084	Industrial machinery and equipment	223	19 515	.1	5092	Toys and hobby goods and supplies	118	15 274	.1
5092	Toys and hobby goods and supplies	88	12 427	.1	5099	Durable goods, n.e.c.	369	12 844	.1
5099	Durable goods, n.e.c.	754	382 333	1.6					

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Footwear (CL 4000)—Con.					Fish and seafoods (excluding canned and frozen packaged) (CL 4500)—Con.			
5136	Men's and boys' clothing and furnishings	297	53 740	.5	5144	Poultry and poultry products	256	94 962	.9
5137	Women's, children's and infants' clothing and accessories	325	228 321	2.0	5146	Fish and seafoods	2 745	8 580 050	77.7
5139	Footwear	1 694	10 653 483	95.2	5147	Meats and meat products	1 115	513 306	4.6
5141	Groceries, general line	194	24 465	.2	5148	Fresh fruits and vegetables	146	30 596	.3
5149	Groceries and related products, n.e.c.	185	18 125	.2	5149	Groceries and related products, n.e.c.	548	187 123	1.7
5199	Nondurable goods, n.e.c.	442	38 591	.3					
	Frozen foods (packaged) (CL 4100)	13 791	43 535 472	100.0		Meats and meat products (fresh and unpackaged) (CL 4600)	11 525	53 983 094	100.0
5099	Durable goods, n.e.c.	815	496 645	1.1	5051	Metals service centers and offices	159	67 684	.1
5113	Industrial and personal service paper	133	174 586	.4	5099	Durable goods, n.e.c.	769	758 704	1.4
5141	Groceries, general line	3 697	9 852 828	22.6	5113	Industrial and personal service paper	60	33 443	.1
5142	Packaged frozen foods	2 835	23 775 611	54.6	5141	Groceries, general line	2 348	9 005 892	16.7
5143	Dairy products, except dried or canned	551	411 517	.5	5142	Packaged frozen foods	450	710 542	1.3
5144	Poultry and poultry products	314	214 417	.5	5143	Dairy products, except dried or canned	480	545 916	1.0
5145	Confectionery	176	58 179	.1	5144	Poultry and poultry products	391	583 736	1.1
5146	Fish and seafoods	489	466 823	1.1	5146	Fish and seafoods	167	125 715	.2
5147	Meats and meat products	1 355	973 683	2.2	5147	Meats and meat products	4 779	40 397 676	74.8
5148	Fresh fruits and vegetables	503	294 382	.7	5148	Fresh fruits and vegetables	192	54 553	.1
5149	Groceries and related products, n.e.c.	2 054	6 546 994	15.0	5149	Groceries and related products, n.e.c.	1 064	1 504 277	2.8
5169	Chemicals and allied products, n.e.c.	36	84 223	.2	5159	Farm-product raw materials, n.e.c.	205	91 430	.2
5194	Tobacco and tobacco products	309	117 092	.3	5194	Tobacco and tobacco products	169	58 223	.1
5199	Nondurable goods, n.e.c.	300	40 882	.1					
	Dairy products (excluding dried or canned) (CL 4200)	12 104	33 777 061	100.0		Fresh fruits and vegetables (CL 4700)	10 573	34 468 457	100.0
5099	Durable goods, n.e.c.	426	46 712	.1	5099	Durable goods, n.e.c.	450	108 848	.3
5113	Industrial and personal service paper	74	34 628	.1	5141	Groceries, general line	1 609	3 398 315	9.9
5141	Groceries, general line	3 009	5 709 175	16.9	5142	Packaged frozen foods	386	475 599	1.4
5142	Packaged frozen foods	735	1 199 127	3.6	5143	Dairy products, except dried or canned	243	58 757	.2
5143	Dairy products, except dried or canned	3 743	22 771 144	67.4	5144	Poultry and poultry products	153	48 815	.1
5144	Poultry and poultry products	307	161 847	.5	5147	Meats and meat products	446	273 372	.8
5145	Confectionery	104	20 042	.1	5148	Fresh fruits and vegetables	5 838	29 400 451	85.3
5147	Meats and meat products	1 104	864 397	2.6	5149	Groceries and related products, n.e.c.	866	551 523	1.6
5148	Fresh fruits and vegetables	252	43 459	.1	5153	Grain and field beans	65	67 874	.2
5149	Groceries and related products, n.e.c.	1 654	2 733 307	8.1	5191	Farm supplies	181	20 440	.1
5153	Grain and field beans	29	20 451	.1	5199	Nondurable goods, n.e.c.	32	18 929	.1
5171	Petroleum bulk stations and terminals	110	59 285	.2					
5194	Tobacco and tobacco products	227	62 944	.2		Coffee, tea, and spices (CL 4800)	10 568	16 141 981	100.0
	Poultry and poultry products (CL 4300)	9 987	13 758 051	100.0	5099	Durable goods, n.e.c.	663	176 578	1.1
5051	Metals service centers and offices	88	20 113	.1	5113	Industrial and personal service paper	158	239 083	1.5
5099	Durable goods, n.e.c.	453	47 506	.3	5122	Drugs, drug proprietaries, and druggists' sundries	54	10 050	.1
5113	Industrial and personal service paper	47	27 196	.2	5141	Groceries, general line	3 830	3 868 067	24.0
5141	Groceries, general line	2 170	1 983 740	14.4	5142	Packaged frozen foods	527	302 279	1.9
5142	Packaged frozen foods	732	744 941	5.4	5143	Dairy products, except dried or canned	259	30 246	.2
5143	Dairy products, except dried or canned	484	217 440	1.6	5145	Confectionery	302	212 583	1.3
5144	Poultry and poultry products	1 372	7 237 309	52.6	5147	Meats and meat products	373	81 158	.5
5145	Confectionery	80	31 554	.2	5148	Fresh fruits and vegetables	143	15 476	.1
5146	Fish and seafoods	130	45 302	.3	5149	Groceries and related products, n.e.c.	3 125	10 329 730	64.0
5147	Meats and meat products	2 162	2 765 177	20.1	5153	Grain and field beans	46	15 917	.1
5148	Fresh fruits and vegetables	432	42 837	.3	5159	Farm-product raw materials, n.e.c.	190	47 677	.3
5149	Groceries and related products, n.e.c.	852	497 720	3.6	5169	Chemicals and allied products, n.e.c.	60	706 618	4.4
5153	Grain and field beans	89	26 727	.2	5194	Tobacco and tobacco products	418	77 298	.5
5191	Farm supplies	649	51 808	.4	5199	Nondurable goods, n.e.c.	254	19 497	.1
5194	Tobacco and tobacco products	129	10 519	.1					
	Confectionery (CL 4400)	11 784	19 920 404	100.0		Bread and baked goods (CL 4820)	7 793	11 528 830	100.0
5092	Toys and hobby goods and supplies	119	24 513	.1	5099	Durable goods, n.e.c.	141	16 511	.1
5099	Durable goods, n.e.c.	287	87 257	.4	5113	Industrial and personal service paper	39	10 356	.1
5113	Industrial and personal service paper	100	24 817	.1	5141	Groceries, general line	1 635	1 318 823	11.4
5122	Drugs, drug proprietaries, and druggists' sundries	245	156 425	.8	5142	Packaged frozen foods	289	198 803	1.7
5141	Groceries, general line	2 963	2 483 610	12.5	5143	Dairy products, except dried or canned	346	127 363	1.1
5142	Packaged frozen foods	370	214 600	1.1	5144	Poultry and poultry products	97	10 618	.1
5143	Dairy products, except dried or canned	271	115 115	.6	5145	Confectionery	292	95 648	.8
5145	Confectionery	2 818	12 612 017	63.3	5146	Fish and seafoods	89	19 776	.2
5147	Meats and meat products	218	72 001	.4	5147	Meats and meat products	379	131 075	1.1
5148	Fresh fruits and vegetables	103	18 870	.1	5148	Fresh fruits and vegetables	82	6 888	.1
5149	Groceries and related products, n.e.c.	2 045	1 749 984	8.8	5149	Groceries and related products, n.e.c.	4 221	9 567 951	83.0
5153	Grain and field beans	30	34 476	.2	5199	Nondurable goods, n.e.c.	28	13 665	.1
5181	Beer and ale	255	43 638	.2					
5194	Tobacco and tobacco products	1 538	2 236 394	11.2		Canned foods (CL 4830)	12 916	41 173 140	100.0
	Fish and seafoods (excluding canned and frozen packaged) (CL 4500)	7 264	11 044 187	100.0	5023	Homefurnishings	10	82 342	.2
5051	Metals service centers and offices	82	19 469	.2	5099	Durable goods, n.e.c.	580	65 103	.2
5099	Durable goods, n.e.c.	582	172 810	1.6	5113	Industrial and personal service paper	208	145 906	.4
5141	Groceries, general line	1 131	905 631	8.2	5122	Drugs, drug proprietaries, and druggists' sundries	126	107 878	.3
5142	Packaged frozen foods	410	510 103	4.6	5141	Groceries, general line	4 325	17 212 564	41.8
5143	Dairy products, except dried or canned	171	18 951	.2	5142	Packaged frozen foods	754	1 642 253	4.0
					5143	Dairy products, except dried or canned	455	287 848	.7
					5144	Poultry and poultry products	146	47 770	.1
					5145	Confectionery	302	110 932	.3
					5146	Fish and seafoods	146	27 416	.1

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	Canned foods (CL 4830)—Con.					Cattle, hogs, sheep, and goats (CL 5000)----	3 327	26 560 980	100.0
5147	Meats and meat products-----	654	309 132	.8	5099	Durable goods, n.e.c.-----	56	14 463	.1
5148	Fresh fruits and vegetables-----	321	160 070	.4	5153	Grain and field beans-----	275	156 783	.6
5149	Groceries and related products, n.e.c.-----	3 393	20 169 887	49.0	5154	Livestock-----	2 592	26 324 475	99.1
5169	Chemicals and allied products, n.e.c.-----	75	232 604	.6	5191	Farm supplies-----	306	57 949	.2
5194	Tobacco and tobacco products-----	571	395 067	1.0					
5199	Nondurable goods, n.e.c.-----	599	157 247	.4					
	Food and beverage basic materials (CL 4840)-----	3 598	5 396 982	100.0		Hides, skins and pelts (CL 5100)-----	1 595	3 586 018	100.0
5046	Commercial equipment, n.e.c.-----	94	7 496	.1	5093	Scrap and waste materials-----	86	2 796	.1
5051	Metals service centers and offices-----	19	3 989	.1	5099	Durable goods, n.e.c.-----	444	54 876	1.5
5099	Durable goods, n.e.c.-----	173	8 134	.2	5147	Meats and meat products-----	82	14 711	.4
5113	Industrial and personal service paper-----	149	84 216	1.6	5149	Groceries and related products, n.e.c.-----	340	79 779	2.2
5122	Drugs, drug proprietaries, and druggists' sundries-----	154	156 202	2.9	5154	Livestock-----	55	4 983	.1
					5159	Farm-product raw materials, n.e.c.-----	580	3 428 179	95.6
5141	Groceries, general line-----	804	1 066 270	19.8					
5142	Packaged frozen foods-----	101	41 702	.8		Leaf tobacco (CL 5120)-----	978	3 066 703	100.0
5143	Dairy products, except dried or canned-----	131	113 536	2.1	5141	Groceries, general line-----	103	5 888	.2
5145	Confectionery-----	27	7 230	.1	5159	Farm-product raw materials, n.e.c.-----	595	2 904 271	94.7
5147	Meats and meat products-----	90	8 195	.2	5194	Tobacco and tobacco products-----	268	155 886	5.1
5148	Fresh fruits and vegetables-----	48	14 544	.3		Wool, wool tops, and mohair (CL 5130)-----	372	378 440	100.0
5149	Groceries and related products, n.e.c.-----	1 310	3 633 391	67.3	5099	Durable goods, n.e.c.-----	9	519	.1
5169	Chemicals and allied products, n.e.c.-----	29	8 345	.2	5154	Livestock-----	41	1 301	.3
5194	Tobacco and tobacco products-----	309	227 125	4.2	5159	Farm-product raw materials, n.e.c.-----	321	376 617	99.5
	Soft drinks (CL 4850)-----	10 692	18 577 193	100.0					
5099	Durable goods, n.e.c.-----	391	27 800	.1		Other farm products, inedible (CL 5140)-----	1 651	4 831 863	100.0
5113	Industrial and personal service paper-----	135	52 947	.3	5148	Fresh fruits and vegetables-----	14	4 284	.1
5122	Drugs, drug proprietaries, and druggists' sundries-----	57	12 861	.1	5153	Grain and field beans-----	263	294 748	6.1
5141	Groceries, general line-----	2 602	1 525 419	8.2	5154	Livestock-----	407	116 311	2.4
5142	Packaged frozen foods-----	300	247 804	1.3	5159	Farm-product raw materials, n.e.c.-----	599	4 183 138	86.6
5143	Dairy products, except dried or canned-----	287	117 578	.6	5191	Farm supplies-----	69	4 103	.1
5145	Confectionery-----	358	101 443	.5	5199	Nondurable goods, n.e.c.-----	258	20 349	.4
5147	Meats and meat products-----	263	53 640	.3					
5149	Groceries and related products, n.e.c.-----	3 886	15 882 363	85.5		Cotton (CL 5200)-----	848	5 962 931	100.0
5169	Chemicals and allied products, n.e.c.-----	9	47 803	.3					
5181	Beer and ale-----	1 367	258 076	1.4	5051	Metals service centers and offices-----	32	10 180	.2
5182	Wine and distilled alcoholic beverages-----	115	19 821	.1	5131	Piece goods, notions, and other dry goods-----	125	15 208	.3
5194	Tobacco and tobacco products-----	524	204 843	1.1	5153	Grain and field beans-----	77	20 803	.3
	Other grocery specialties (CL 4860)-----	19 504	65 286 559	100.0	5159	Farm-product raw materials, n.e.c.-----	558	5 913 785	99.2
5046	Commercial equipment, n.e.c.-----	258	145 223	.2					
5051	Metals service centers and offices-----	251	699 884	1.1		Plastics materials and basic shapes (CL 5300)-----	12 512	21 785 015	100.0
5084	Industrial machinery and equipment-----	6	45 044	.1	5013	Motor vehicle supplies and new parts-----	138	209 241	1.0
5099	Durable goods, n.e.c.-----	743	199 851	.3	5023	Home furnishings-----	321	39 295	.2
5113	Industrial and personal service paper-----	224	583 397	.9	5031	Lumber, plywood, millwork, and wood panels-----	459	140 127	.6
5122	Drugs, drug proprietaries, and druggists' sundries-----	186	110 504	.2	5032	Brick, stone, and related construction materials-----	154	24 006	.1
5131	Piece goods, notions, and other dry goods-----	186	66 918	.1	5033	Roofing, siding, and insulation materials-----	181	100 814	.5
5141	Groceries, general line-----	4 152	18 760 329	28.7	5039	Construction materials, n.e.c.-----	289	19 272	.1
5142	Packaged frozen foods-----	713	1 547 031	2.4	5051	Metals service centers and offices-----	708	384 545	1.8
5143	Dairy products, except dried or canned-----	520	1 720 597	2.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	46	16 209	.1
5144	Poultry and poultry products-----	172	36 489	.1	5065	Electronic parts and equipment, n.e.c.-----	75	15 825	.1
5145	Confectionery-----	323	328 864	.5	5072	Hardware-----	229	53 379	.2
5147	Meats and meat products-----	623	451 918	.7					
5148	Fresh fruits and vegetables-----	236	55 414	.1	5074	Plumbing and heating equipment and supplies (hydronics)-----	2 352	572 781	2.6
5149	Groceries and related products, n.e.c.-----	5 874	38 061 467	58.3	5075	Warm air heating and air-conditioning equipment and supplies-----	216	12 463	.1
					5084	Industrial machinery and equipment-----	254	40 768	.2
5153	Grain and field beans-----	185	121 678	.2	5085	Industrial supplies-----	945	195 885	.9
5159	Farm-product raw materials, n.e.c.-----	217	71 864	.1	5087	Service establishment equipment and supplies-----	235	15 572	.1
5169	Chemicals and allied products, n.e.c.-----	137	1 006 077	1.5					
5171	Petroleum bulk stations and terminals-----	171	71 171	.1	5099	Durable goods, n.e.c.-----	646	119 850	.6
5181	Beer and ale-----	867	106 091	.2	5113	Industrial and personal service paper-----	264	230 941	1.1
					5122	Drugs, drug proprietaries, and druggists' sundries-----	99	30 691	.1
5182	Wine and distilled alcoholic beverages-----	424	118 537	.2	5141	Groceries, general line-----	13	32 374	.1
5191	Farm supplies-----	938	68 108	.1	5162	Plastics materials end basic forms and shapes-----	2 744	16 622 425	76.3
5194	Tobacco and tobacco products-----	629	651 018	1.0					
5199	Nondurable goods, n.e.c.-----	557	191 380	.3	5169	Chemicals and allied products, n.e.c.-----	452	2 423 139	11.1
	Grain and beans (CL 4900)-----	14 716	70 417 518	100.0	5171	Petroleum bulk stations and terminals-----	130	63 375	.3
5031	Lumber, plywood, millwork, and wood panels-----	176	35 708	.1	5198	Paints, varnishes, and supplies-----	153	14 517	.1
5099	Durable goods, n.e.c.-----	721	1 100 181	1.6	5199	Nondurable goods, n.e.c.-----	906	351 967	1.6
5141	Groceries, general line-----	603	144 415	.2					
5149	Groceries and related products, n.e.c.-----	639	199 276	.3		Industrial gases (welding, etc.) (CL 5320)-----	4 215	2 844 254	100.0
5153	Grain and field beans-----	8 155	66 474 317	94.4					
5154	Livestock-----	121	37 397	.1	5045	Computers and computer peripheral equipment and software-----	9	1 722	.1
5159	Farm-product raw materials, n.e.c.-----	247	40 014	.1	5047	Medical, dental, and hospital equipment and supplies-----	61	8 565	.3
5171	Petroleum bulk stations and terminals-----	175	40 682	.1	5051	Metals service centers and offices-----	13	2 157	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	84	256 598	.4	5072	Hardware-----	24	5 071	.2
5191	Farm supplies-----	2 164	990 025	1.4	5084	Industrial machinery and equipment-----	122	8 047	.3
5199	Nondurable goods, n.e.c.-----	729	967 701	1.4					

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Industrial gases (welding, etc.) (CL 5320)— Con.					Beer and ale (CL 5600) -----	5 740	23 746 414	100.0
5085	Industrial supplies -----	2 264	727 905	25.6	5141	Groceries, general line -----	354	75 465	.3
5122	Drugs, drug proprietaries, and druggists' sundries -----	27	7 394	.3	5149	Groceries and related products, n.e.c. -----	427	77 793	.3
5162	Plastics materials and basic forms and shapes -----	6	18 846	.7	5181	Beer and ale -----	3 934	22 944 775	96.6
5169	Chemicals and allied products, n.e.c. -----	1 618	2 043 321	71.8	5182	Wine and distilled alcoholic beverages -----	546	595 256	2.5
					5194	Tobacco and tobacco products -----	64	30 382	.1
	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) (CL 5330) -----	26 764	72 991 248	100.0		Wines and distilled alcoholic beverages (CL 5700) -----	4 423	25 357 276	100.0
5013	Motor vehicle supplies and new parts -----	881	45 862	.1	5141	Groceries, general line -----	253	60 292	.2
5023	Homefurnishings -----	229	72 437	.1	5147	Meats and meat products -----	100	28 248	.1
5043	Photographic equipment and supplies -----	175	206 398	.3	5149	Groceries and related products, n.e.c. -----	218	17 864	.1
5047	Medical, dental, and hospital equipment and supplies -----	185	46 850	.1	5181	Beer and ale -----	1 549	841 648	3.3
5049	Professional equipment and supplies, n.e.c. -----	351	188 969	.3	5182	Wine and distilled alcoholic beverages -----	1 901	24 366 205	96.1
5051	Metals service centers and offices -----	505	1 195 791	1.6	5194	Tobacco and tobacco products -----	53	14 294	.1
5052	Coal and other minerals and ores -----	98	48 729	.1		Farm supplies (CL 5800) -----	28 560	40 978 994	100.0
5072	Hardware -----	412	110 694	.2	5051	Metals service centers and offices -----	191	35 843	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	683	42 994	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	26 526	.1
5084	Industrial machinery and equipment -----	1 105	193 023	.3		Hardware -----	168	39 316	.1
5085	Industrial supplies -----	1 001	242 190	.3	5083	Farm and garden machinery and equipment -----	1 548	168 649	.4
5087	Service establishment equipment and supplies -----	730	95 421	.1	5099	Durable goods, n.e.c. -----	172	24 951	.1
5091	Sporting and recreational goods and supplies -----	199	59 936	.1		Drugs, drug proprietaries, and druggists' sundries -----	197	36 207	.1
5099	Durable goods, n.e.c. -----	852	601 770	.8	5122	Dairy products, except dried or canned -----	160	34 616	.1
5113	Industrial and personal service paper -----	488	1 335 269	1.8	5148	Fresh fruits and vegetables -----	166	34 783	.1
5122	Drugs, drug proprietaries, and druggists' sundries -----	228	498 546	.7	5149	Groceries and related products, n.e.c. -----	265	33 633	.1
5131	Piece goods, notions, and other dry goods -----	227	99 903	.1	5153	Grain and field beans -----	3 675	2 633 200	6.4
5141	Groceries, general line -----	1 949	2 147 070	2.9	5154	Livestock -----	149	56 350	.1
5142	Packaged frozen foods -----	279	160 492	.2	5159	Farm-product raw materials, n.e.c. -----	211	25 130	.1
5149	Groceries and related products, n.e.c. -----	886	610 118	.8	5162	Plastics materials and basic forms and shapes -----	57	184 947	.5
5153	Grain and field beans -----	817	237 233	.3	5169	Chemicals and allied products, n.e.c. -----	216	284 569	.7
5162	Plastics materials and basic forms and shapes -----	375	2 292 775	3.1	5171	Petroleum bulk stations and terminals -----	945	301 124	.7
5169	Chemicals and allied products, n.e.c. -----	8 551	59 482 562	81.5		Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	335	276 736	.4
5171	Petroleum bulk stations and terminals -----	738	630 530	.9	5191	Farm supplies -----	391	266 564	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	335	276 736	.4	5199	Nondurable goods, n.e.c. -----	940	1 435 959	2.0
5191	Farm supplies -----	391	266 564	.4		Petroleum products (CL 5400) -----	27 667	188 334 145	100.0
5199	Nondurable goods, n.e.c. -----	940	1 435 959	2.0					
	Petroleum products (CL 5400) -----	27 667	188 334 145	100.0					
5013	Motor vehicle supplies and new parts -----	3 124	197 724	.1		Tobacco and tobacco products (CL 5900) ---	6 608	25 456 606	100.0
5051	Metals service centers and offices -----	287	701 547	.4					
5099	Durable goods, n.e.c. -----	675	2 247 726	1.2	5099	Durable goods, n.e.c. -----	626	127 570	.5
5153	Grain and field beans -----	1 139	434 432	.2	5122	Drugs, drug proprietaries, and druggists' sundries -----	200	236 081	.9
5169	Chemicals and allied products, n.e.c. -----	455	1 304 008	.7	5141	Groceries, general line -----	1 542	3 394 637	13.3
5171	Petroleum bulk stations and terminals -----	11 922	125 696 592	66.7	5145	Confectionery -----	275	110 891	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	3 708	55 204 113	29.3	5149	Groceries and related products, n.e.c. -----	720	613 369	2.4
5191	Farm supplies -----	2 297	620 822	.3		Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	51	38 358	.2
5199	Nondurable goods, n.e.c. -----	853	1 607 710	.9	5181	Beer and ale -----	52	13 960	.1
	Liquefied petroleum gases (excluding natural gas) (CL 5420) -----	4 165	11 532 707	100.0	5182	Wine and distilled alcoholic beverages -----	63	14 577	.1
5085	Industrial supplies -----	127	6 698	.1	5194	Tobacco and tobacco products -----	1 813	20 111 786	79.0
5099	Durable goods, n.e.c. -----	578	255 744	2.2	5199	Nondurable goods, n.e.c. -----	682	727 748	2.9
5153	Grain and field beans -----	79	14 717	.1		Paint, paint supplies and wallpaper (CL 6000) -----	10 956	7 961 979	100.0
5162	Plastics materials and basic forms and shapes -----	40	87 262	.8					
5169	Chemicals and allied products, n.e.c. -----	118	43 702	.4	5013	Motor vehicle supplies and new parts -----	213	125 976	1.6
5171	Petroleum bulk stations and terminals -----	1 752	3 960 565	34.3	5021	Furniture -----	170	14 580	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	530	7 029 956	61.0	5023	Homefurnishings -----	374	43 266	.5
5191	Farm supplies -----	870	126 914	1.1	5031	Lumber, plywood, millwork, and wood panels -----	542	74 726	.9
	Crude oil (CL 5500) -----	2 277	40 498 349	100.0	5033	Roofing, siding, and insulation materials -----	164	55 003	.7
5051	Metals service centers and offices -----	248	880 987	2.2	5039	Construction materials, n.e.c. -----	259	14 732	.2
5099	Durable goods, n.e.c. -----	651	2 227 705	5.5	5051	Metals service centers and offices -----	80	5 821	.1
5169	Chemicals and allied products, n.e.c. -----	13	284 584	.7	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	33	9 689	.1
5171	Petroleum bulk stations and terminals -----	323	5 930 173	14.6	5072	Hardware -----	760	384 801	4.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	300	25 517 457	63.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	221	29 848	.4
5199	Nondurable goods, n.e.c. -----	688	5 646 119	13.9	5083	Farm and garden machinery and equipment -----	412	35 091	.4
	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520) -----	1 343	4 084 964	100.0	5084	Industrial machinery and equipment -----	114	6 271	.1
5032	Brick, stone, and related construction materials -----	69	5 507	.1	5085	Industrial supplies -----	821	80 599	1.0
5051	Metals service centers and offices -----	20	3 310	.1	5088	Transportation equipment and supplies, except motor vehicles -----	136	4 412	.1
5169	Chemicals and allied products, n.e.c. -----	38	18 648	.5	5099	Durable goods, n.e.c. -----	165	6 201	.1
5171	Petroleum bulk stations and terminals -----	591	887 163	21.7		Industrial and personal service paper -----	14	24 952	.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	612	3 165 025	77.5	5113	Piece goods, notions, and other dry goods -----	194	31 565	.4
5191	Farm supplies -----	10	4 977	.1	5122	Plastics materials and basic forms and shapes -----	79	14 052	.2
					5169	Chemicals and allied products, n.e.c. -----	248	38 759	.5
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	36	10 524	.1

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Paint, paint supplies and wallpaper (CL 6000)—Con.					Advertising specialties (paper novelties, etc.) (CL 6140)—Con.			
5191	Farm supplies	603	20 143	.3	5142	Packaged frozen foods	47	27 800	1.2
5198	Paints, varnishes, and supplies	3 657	6 202 165	77.9	5143	Dairy products, except dried or canned	69	5 085	.2
5199	Nondurable goods, n.e.c.	1 227	708 640	8.9	5149	Groceries and related products, n.e.c.	238	28 846	1.2
	Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) ..	7 069	14 762 930	100.0	5162	Plastics materials and basic forms and shapes	17	1 728	.1
5043	Photographic equipment and supplies	67	90 425	.6	5181	Beer and ale	17	5 435	.2
5045	Computers and computer peripheral equipment and software	384	41 909	.3	5192	Books, periodicals, and newspapers	44	3 645	.2
5049	Professional equipment and supplies, n.e.c.	235	14 751	.1	5199	Nondurable goods, n.e.c.	3 100	2 191 069	93.3
5092	Toys and hobby goods and supplies	189	19 959	.1		Nondurable goods, n.e.c. (CL 6150)	8 684	11 420 892	100.0
5099	Durable goods, n.e.c.	629	50 622	.3	5013	Motor vehicle supplies and new parts	148	213 577	1.9
5112	Stationery and office supplies	285	26 124	.2	5021	Furniture	106	28 085	.2
5113	Industrial and personal service paper	46	8 464	.1	5023	Home furnishings	293	46 718	.4
5131	Piece goods, notions, and other dry goods	129	13 970	.1	5051	Metals service centers and offices	254	415 569	3.6
5192	Books, periodicals, and newspapers	3 935	14 416 430	97.7	5084	Industrial machinery and equipment	6	6 899	.1
5199	Nondurable goods, n.e.c.	720	43 449	.3	5085	Industrial supplies	91	6 811	.1
	Flowers and florists' supplies (CL 6110)	4 569	4 935 255	100.0	5092	Toys and hobby goods and supplies	86	8 432	.1
5023	Home furnishings	135	7 456	.2	5094	Jewelry, watches, precious stones, and precious metals	49	50 870	.4
5092	Toys and hobby goods and supplies	142	21 288	.4	5099	Durable goods, n.e.c.	243	102 842	.9
5162	Plastics materials and basic forms and shapes	19	2 947	.1	5111	Printing and writing paper	9	64 431	.6
5191	Farm supplies	84	11 476	.2	5122	Drugs, drug proprietaries, and druggists' sundries	143	186 805	1.6
5193	Flowers, nursery stock, and florists' supplies	3 573	4 843 624	98.1	5131	Piece goods, notions, and other dry goods	236	101 681	.9
5199	Nondurable goods, n.e.c.	485	43 280	.9	5136	Men's and boys' clothing and furnishings	69	10 231	.1
	Art goods (including novelties and souvenirs) (CL 6120)	7 188	5 484 643	100.0	5137	Women's, children's and infants' clothing and accessories	115	32 620	.3
5021	Furniture	183	13 292	.2	5141	Groceries, general line	83	139 106	1.2
5023	Home furnishings	487	61 932	1.1	5142	Packaged frozen foods	28	13 922	.1
5043	Photographic equipment and supplies	34	4 826	.1	5149	Groceries and related products, n.e.c.	115	22 051	.2
5044	Office equipment	124	11 371	.2	5159	Farm-product raw materials, n.e.c.	203	83 044	.7
5051	Metals service centers and offices	42	10 054	.2	5162	Plastics materials and basic forms and shapes	44	9 462	.1
5052	Coal and other minerals and ores	32	6 444	.1	5169	Chemicals and allied products, n.e.c.	50	5 885	.1
5092	Toys and hobby goods and supplies	232	35 447	.6	5191	Farm supplies	96	29 255	.3
5094	Jewelry, watches, precious stones, and precious metals	239	66 487	1.2	5199	Tobacco and tobacco products	569	73 421	.6
5099	Durable goods, n.e.c.	280	7 687	.1		Service receipts and labor charges (including installed parts) (CL 9700)	69 837	21 042 307	100.0
5112	Stationery and office supplies	621	65 338	1.2	5012	Automobiles and other motor vehicles	3 192	2 992 669	14.2
5113	Industrial and personal service paper	64	17 282	.3	5013	Motor vehicle supplies and new parts	4 080	739 459	3.5
5122	Drugs, drug proprietaries, and druggists' sundries	55	326 992	6.0	5021	Furniture	833	142 973	.7
5131	Piece goods, notions, and other dry goods	52	3 116	.1	5023	Home furnishings	593	72 955	.3
5136	Men's and boys' clothing and furnishings	101	44 220	.8	5031	Lumber, plywood, millwork, and wood panels	610	170 945	.8
5137	Women's, children's and infants' clothing and accessories	61	4 699	.1	5032	Brick, stone, and related construction materials	223	21 548	.1
5149	Groceries and related products, n.e.c.	33	5 604	.1	5033	Roofing, siding, and insulation materials	96	11 001	.1
5192	Books, periodicals, and newspapers	155	42 110	.8	5039	Construction materials, n.e.c.	623	84 643	.4
5193	Flowers, nursery stock, and florists' supplies	137	18 513	.3	5043	Photographic equipment and supplies	334	667 919	3.2
5199	Nondurable goods, n.e.c.	4 052	4 725 827	86.2	5044	Office equipment	6 514	1 246 868	5.9
	Textile bags, bagging, and burlap (CL 6130) ..	1 435	478 455	100.0	5045	Computers and computer peripheral equipment and software	4 064	1 516 057	7.2
5023	Home furnishings	23	960	.2	5046	Commercial equipment, n.e.c.	1 498	181 369	.9
5084	Industrial machinery and equipment	6	1 803	.4	5047	Medical, dental, and hospital equipment and supplies	1 249	1 300 726	6.2
5085	Industrial supplies	58	3 407	.7	5049	Professional equipment and supplies, n.e.c.	691	128 773	.6
5099	Durable goods, n.e.c.	130	13 807	2.9	5051	Metals service centers and offices	760	136 641	.6
5113	Industrial and personal service paper	16	2 908	.6	5052	Coal and other minerals and ores	66	27 427	.1
5122	Drugs, drug proprietaries, and druggists' sundries	19	3 546	.7	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 239	1 038 030	4.9
5131	Piece goods, notions, and other dry goods	64	3 927	.8	5064	Electrical appliances, television and radio sets	483	103 123	.5
5137	Women's, children's and infants' clothing and accessories	23	2 733	.6	5065	Electronic parts and equipment, n.e.c.	1 987	728 842	3.5
5139	Footwear	12	1 652	.3	5072	Hardware	575	57 478	.3
5159	Farm-product raw materials, n.e.c.	12	971	.2	5074	Plumbing and heating equipment and supplies (hydronics)	426	56 038	.3
5193	Flowers, nursery stock, and florists' supplies	27	1 511	.3	5075	Warm air heating and air-conditioning equipment and supplies	392	107 763	.5
5194	Tobacco and tobacco products	6	256	.1	5078	Refrigeration equipment and supplies	380	97 287	.5
5199	Nondurable goods, n.e.c.	1 001	430 097	89.9	5082	Construction and mining (except petroleum) machinery and equipment	2 871	2 011 862	9.6
	Advertising specialties (paper novelties, etc.) (CL 6140)	4 354	2 348 776	100.0	5083	Farm and garden machinery and equipment	7 239	1 334 827	6.3
5023	Home furnishings	12	1 507	.1	5084	Industrial machinery and equipment	7 351	2 118 581	10.1
5091	Sporting and recreational goods and supplies	13	2 421	.1	5085	Industrial supplies	1 910	198 324	.9
5092	Toys and hobby goods and supplies	94	12 040	.5	5087	Service establishment equipment and supplies	1 285	124 993	.6
5094	Jewelry, watches, precious stones, and precious metals	23	5 143	.2	5088	Transportation equipment and supplies, except motor vehicles	569	411 325	2.0
5099	Durable goods, n.e.c.	382	27 072	1.2	5091	Sporting and recreational goods and supplies	194	11 222	.1
5112	Stationery and office supplies	54	8 694	.4	5093	Scrap and waste materials	763	63 426	.3
5122	Drugs, drug proprietaries, and druggists' sundries	29	5 694	.2	5094	Jewelry, watches, precious stones, and precious metals	273	15 865	.1
5131	Piece goods, notions, and other dry goods	16	2 189	.1	5099	Durable goods, n.e.c.	1 013	84 173	.4
5136	Men's and boys' clothing and furnishings	78	10 457	.4	5112	Stationery and office supplies	956	69 292	.3
5141	Groceries, general line	39	2 438	.1	5122	Drugs, drug proprietaries, and druggists' sundries	104	17 045	.1
					5141	Groceries, general line	290	137 973	.7
					5142	Packaged frozen foods	58	23 714	.1
					5143	Dairy products, except dried or canned	170	18 665	.1
					5147	Meats and meat products	85	53 327	.3
					5148	Fresh fruits and vegetables	160	44 991	.2

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	Service receipts and labor charges (including installed parts) (CL 9700)—Con.					Miscellaneous commodities (CL 9800)—Con.			
5149	Groceries and related products, n.e.c.	646	213 481	1.0	5045	Computers and computer peripheral equipment and software	828	131 021	1.0
5153	Grain and field beans	1 677	415 017	2.0	5046	Commercial equipment, n.e.c.	591	45 526	.3
5154	Livestock	141	74 319	.4	5047	Medical, dental, and hospital equipment and supplies	235	41 413	.3
5159	Farm-product raw materials, n.e.c.	236	27 154	.1	5048	Ophthalmic goods	56	8 607	.1
5162	Plastics materials and basic forms and shapes	111	12 615	.1	5049	Professional equipment and supplies, n.e.c.	309	35 557	.3
5169	Chemicals and allied products, n.e.c.	709	94 855	.5	5051	Metals service centers and offices	1 217	460 656	3.4
5171	Petroleum bulk stations and terminals	1 806	288 039	1.4	5052	Coal and other minerals and ores	130	150 795	1.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	387	233 524	1.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	626	178 378	1.3
5191	Farm supplies	3 102	219 559	1.0	5064	Electrical appliances, television and radio sets	412	374 647	2.7
5192	Books, periodicals, and newspapers	104	16 089	.1	5065	Electronic parts and equipment, n.e.c.	654	193 696	1.4
5198	Paints, varnishes, and supplies	196	20 766	.1					
5199	Nondurable goods, n.e.c.	1 060	675 490	3.2	5072	Hardware	575	183 544	1.3
	Receipts for service contracts (CL 9720)	12 761	8 602 540	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	560	156 187	1.1
5012	Automobiles and other motor vehicles	357	20 711	.2	5075	Warm air heating and air-conditioning equipment and supplies	304	58 117	.4
5021	Furniture	128	5 249	.1	5078	Refrigeration equipment and supplies	140	10 945	.1
5043	Photographic equipment and supplies	56	6 788	.1	5082	Construction and mining (except petroleum) machinery and equipment	449	153 172	1.1
5044	Office equipment	4 680	2 675 308	31.1					
5045	Computers and computer peripheral equipment and software	2 737	5 065 200	58.9	5083	Farm and garden machinery and equipment	967	280 435	2.0
5046	Commercial equipment, n.e.c.	766	102 870	1.2	5084	Industrial machinery and equipment	1 611	322 136	2.3
5047	Medical, dental, and hospital equipment and supplies	62	28 143	.3	5085	Industrial supplies	1 358	276 732	2.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	150	51 935	.6	5087	Service establishment equipment and supplies	574	39 108	.3
5064	Electrical appliances, television and radio sets	40	6 908	.1	5088	Transportation equipment and supplies, except motor vehicles	263	23 604	.2
5065	Electronic parts and equipment, n.e.c.	970	308 674	3.6	5091	Sporting and recreational goods and supplies	204	33 161	.2
5075	Warm air heating and air-conditioning equipment and supplies	101	20 059	.2	5092	Toys and hobby goods and supplies	254	41 307	.3
5082	Construction and mining (except petroleum) machinery and equipment	254	59 188	.7	5093	Scrap and waste materials	701	48 472	.4
5083	Farm and garden machinery and equipment	537	31 886	.4	5094	Jewelry, watches, precious stones, and precious metals	365	93 367	.7
5084	Industrial machinery and equipment	1 107	149 593	1.7	5099	Durable goods, n.e.c.	990	701 026	5.1
5088	Transportation equipment and supplies, except motor vehicles	213	20 210	.2	5111	Printing and writing paper	125	30 771	.2
5112	Stationery and office supplies	206	20 774	.2	5112	Stationery and office supplies	492	61 214	.4
5199	Nondurable goods, n.e.c.	41	11 284	.1	5113	Industrial and personal service paper	355	187 180	1.4
	Receipts for installing equipment (CL 9740) ..	7 569	979 268	100.0	5122	Drugs, drug proprietaries, and druggists' sundries	310	108 271	.8
5013	Motor vehicle supplies and new parts	90	5 905	.6	5131	Piece goods, notions, and other dry goods	345	158 877	1.2
5021	Furniture	111	4 872	.5	5136	Men's and boys' clothing and furnishings	171	17 002	.1
5031	Lumber, plywood, millwork, and wood panels	12	1 637	.2	5137	Women's, children's and infants' clothing and accessories	142	24 541	.2
5043	Photographic equipment and supplies	17	879	.1	5139	Footwear	85	12 785	.1
5044	Office equipment	1 341	70 242	7.2	5141	Groceries, general line	651	674 484	4.9
5045	Computers and computer peripheral equipment and software	1 125	77 493	7.9	5142	Packaged frozen foods	187	102 639	.7
5046	Commercial equipment, n.e.c.	711	36 744	3.8	5143	Dairy products, except dried or canned	464	107 837	.8
5047	Medical, dental, and hospital equipment and supplies	290	43 214	4.4	5144	Poultry and poultry products	149	29 829	.2
5049	Professional equipment and supplies, n.e.c.	200	12 033	1.2	5145	Confectionery	233	71 274	.5
5051	Metals service centers and offices	12	1 165	.1	5146	Fish and seafoods	218	24 969	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	164	41 129	4.2	5147	Meats and meat products	250	51 432	.4
5064	Electrical appliances, television and radio sets	91	11 094	1.1	5148	Fresh fruits and vegetables	220	60 081	.4
5065	Electronic parts and equipment, n.e.c.	938	281 311	28.7	5149	Groceries and related products, n.e.c.	1 316	475 110	3.5
5072	Hardware	62	9 008	.9	5153	Grain and field beans	1 704	1 235 774	9.0
5074	Plumbing and heating equipment and supplies (hydronics)	73	5 482	.6	5154	Livestock	163	36 936	.3
5075	Warm air heating and air-conditioning equipment and supplies	117	22 168	2.3	5159	Farm-product raw materials, n.e.c.	162	17 876	.1
5078	Refrigeration equipment and supplies	164	38 621	3.9	5162	Plastics materials and basic forms and shapes	300	138 166	1.0
5083	Farm and garden machinery and equipment	23	1 390	.1	5169	Chemicals and allied products, n.e.c.	748	332 286	2.4
5084	Industrial machinery and equipment	1 419	282 208	28.8	5171	Petroleum bulk stations and terminals	2 481	650 342	4.7
5085	Industrial supplies	22	1 180	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	509	292 874	2.1
5087	Service establishment equipment and supplies	446	19 765	2.0	5181	Beer and ale	537	51 245	.4
5088	Transportation equipment and supplies, except motor vehicles	12	533	.1	5182	Wine and distilled alcoholic beverages	92	7 332	.1
5099	Durable goods, n.e.c.	10	570	.1	5191	Farm supplies	1 476	286 491	2.1
5112	Stationery and office supplies	10	694	.1	5192	Books, periodicals, and newspapers	150	28 672	.2
5162	Plastics materials and basic forms and shapes	6	1 074	.1	5193	Flowers, nursery stock, and florists' supplies	147	20 492	.1
5171	Petroleum bulk stations and terminals	38	2 142	.2	5194	Tobacco and tobacco products	349	154 889	1.1
5199	Nondurable goods, n.e.c.	27	5 193	.5	5198	Paints, varnishes, and supplies	782	61 748	.4
	Miscellaneous commodities (CL 9800)	38 384	13 746 282	100.0	5199	Nondurable goods, n.e.c.	1 275	1 491 824	10.9
5012	Automobiles and other motor vehicles	971	869 379	6.3		Receipts from Commodity Credit Corporation (CL 9910)	3 256	756 526	100.0
5013	Motor vehicle supplies and new parts	1 560	232 297	1.7	5099	Durable goods, n.e.c.	21	1 145	.2
5021	Furniture	367	64 983	.5	5153	Grain and field beans	2 549	702 483	92.9
5023	Home furnishings	750	172 561	1.3	5154	Livestock	98	14 004	1.9
5031	Lumber, plywood, millwork, and wood panels	915	424 533	3.1	5159	Farm-product raw materials, n.e.c.	70	3 553	.5
5032	Brick, stone, and related construction materials	343	71 480	.5	5171	Petroleum bulk stations and terminals	11	494	.1
5033	Roofing, siding, and insulation materials	349	166 227	1.2	5191	Farm supplies	477	29 843	3.9
5039	Construction materials, n.e.c.	364	43 840	.3	5199	Nondurable goods, n.e.c.	9	4 535	.6
5043	Photographic equipment and supplies	192	447 969	3.3		Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)	3 796	585 554	100.0
5044	Office equipment	548	129 999	.9	5099	Durable goods, n.e.c.	33	2 138	.4
					5144	Poultry and poultry products	29	935	.2
					5145	Confectionery	79	17 943	3.1
					5147	Meats and meat products	22	1 079	.2
					5148	Fresh fruits and vegetables	134	89 368	15.3

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)—Con.					Construction receipts (CL 9950) -----	1 065	156 034	100.0
5149	Groceries and related products, n.e.c. -----	126	5 292	.9	5031	Lumber, plywood, millwork, end wood panels -----	136	21 330	13.7
5153	Grain and field beans -----	1 913	352 809	60.3	5032	Brick, stone, and related construction materials -----	72	5 940	3.8
5154	Livestock -----	40	2 175	.4	5033	Roofing, siding, end insulation materials -----	85	27 318	17.5
5159	Farm-product raw materials, n.e.c. -----	199	18 477	3.2	5039	Construction materials, n.e.c. -----	259	41 141	26.4
5171	Petroleum bulk stations and terminals -----	32	1 305	.2	5051	Metals service centers and offices -----	41	13 790	8.8
5191	Farm supplies -----	1 166	90 614	15.5	5072	Hardware -----	40	10 048	6.4
	Rental receipts (CL 9940) -----	28 043	13 219 743	100.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	18	1 427	.9
5012	Automobiles and other motor vehicles -----	862	98 697	.7	5075	Warm air heating and air-conditioning equipment and supplies -----	50	5 211	3.3
5013	Motor vehicle supplies and new parts -----	327	9 461	.1	5078	Refrigeration equipment and supplies -----	61	4 886	3.1
5021	Furniture -----	415	21 455	.2	5087	Service establishment equipment and supplies -----	11	468	.3
5032	Brick, stone, and related construction materials -----	171	19 924	.2	5093	Scrap and waste materials -----	287	22 986	14.7
5033	Roofing, siding, and insulation materials -----	79	10 602	.1		Custom software (designed to customer specifications) (CL 9960) -----	1 681	287 358	100.0
5039	Construction materials, n.e.c. -----	289	31 292	.2	5044	Office equipment -----	37	5 122	1.8
5043	Photographic equipment and supplies -----	174	696 602	5.3	5045	Computers and computer peripheral equipment and software -----	1 128	196 929	68.5
5044	Office equipment -----	4 547	1 840 890	13.9	5046	Commercial equipment, n.e.c. -----	204	4 364	1.5
5045	Computers and computer peripheral equipment and software -----	2 002	2 096 994	15.9	5047	Medical, dental, and hospital equipment and supplies -----	9	462	.2
5046	Commercial equipment, n.e.c. -----	621	30 964	.2	5049	Professional equipment and supplies, n.e.c. -----	24	744	.3
5047	Medical, dental, and hospital equipment and supplies -----	527	94 403	.7	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	19	1 324	.5
5049	Professional equipment and supplies, n.e.c. -----	328	11 533	.1	5064	Electrical appliances, television and radio sets -----	7	421	.1
5051	Metals service centers and offices -----	202	17 913	.1	5065	Electronic parts and equipment, n.e.c. -----	151	28 009	9.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	169	21 039	.2	5075	Warm air heating end air-conditioning equipment and supplies -----	8	3 662	1.3
5064	Electrical appliances, television and radio sets -----	160	23 393	.2	5084	Industrial machinery and equipment -----	60	8 477	2.9
5065	Electronic parts and equipment, n.e.c. -----	870	5 295 678	40.1	5112	Stationery and office supplies -----	13	466	.2
5072	Hardware -----	253	29 986	.2		Receipts for printing work performed at this establishment (CL 9970) -----	655	78 728	100.0
5078	Refrigeration equipment and supplies -----	111	8 991	.1	5021	Furniture -----	42	2 239	2.8
5082	Construction and mining (except petroleum) machinery and equipment -----	2 215	1 203 702	9.1	5044	Office equipment -----	103	15 104	19.2
5083	Farm and garden machinery end equipment -----	2 266	90 238	.7	5045	Computers and computer peripheral equipment end software -----	19	594	.8
5084	Industrial machinery end equipment -----	2 632	541 255	4.1	5047	Medical, dental, and hospital equipment and supplies -----	13	2 819	3.6
5085	Industrial supplies -----	1 263	134 479	1.0	5084	Industrial machinery and equipment -----	33	3 386	4.3
5087	Service establishment equipment and supplies -----	299	6 774	.1	5099	Durable goods, n.e.c. -----	27	1 452	1.8
5088	Transportation equipment and supplies, except motor vehicles -----	370	287 281	2.2	5111	Printing and writing paper -----	23	2 998	3.8
5093	Scrap end waste materials -----	322	8 164	.1	5112	Stationery and office supplies -----	360	47 346	60.1
5099	Durable goods, n.e.c. -----	190	21 765	.2	5113	Industrial end personel service paper -----	17	2 381	3.0
5112	Stationery and office supplies -----	480	23 293	.2		Receipts for machine shop job work (CL 9980) -----	3 501	180 701	100.0
5122	Drugs, drug proprietaries, and druggists' sundries -----	49	23 714	.2	5012	Automobiles and other motor vehicles -----	313	20 351	11.3
5141	Groceries, general line -----	108	9 664	.1	5013	Motor vehicle supplies and new parts -----	2 881	151 988	84.1
5142	Packaged frozen foods -----	78	9 915	.1	5072	Hardware -----	7	1 032	.6
5146	Fish and seafoods -----	75	14 653	.1	5082	Construction and mining (except petroleum) machinery and equipment -----	8	322	.2
5148	Fresh fruits and vegetables -----	88	8 520	.1	5083	Farm end garden machinery end equipment -----	10	517	.3
5149	Groceries and related products, n.e.c. -----	545	52 457	.4	5084	Industrial machinery and equipment -----	24	1 830	1.0
5153	Grain and field beans -----	640	60 493	.5					
5169	Chemicals and ellied products, n.e.c. -----	645	89 235	.7					
5171	Petroleum bulk stations and terminals -----	872	95 346	.7					
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	208	60 555	.5					
5191	Farm supplies -----	982	20 069	.2					
5199	Nondurable goods, n.e.c. -----	246	42 640	.3					

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Estab- lish- ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab- lish- ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Automobiles and other motor vehicles (SIC 5012) -----	6 205	103 129 312	(X)	100.0		Motor vehicle supplies and new parts (SIC 5013)—Con.				
0100	New and used automobiles, motorcycles, etc. -----	3 336	71 843 089	81.8	69.7	2700	Sporting and recreational goods and supplies -----	568	46 426	6.1	.1
0111	New automobiles -----	1 250	66 123 313	81.3	64.1	3800	Men's and boys' wear -----	257	25 161	8.1	.1
0112	Used automobiles -----	2 735	3 921 030	24.1	3.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	864	40 431	2.7	.1
0113	Motorcycles -----	699	1 187 868	24.1	1.2		Petroleum products -----	3 083	178 183	5.8	.4
0114	Motor scooters, mopeds, golfcarts, snowmobiles, and utility trailers -----	647	610 878	22.7	.6	5400					
0120	Buses, campers, and motor homes -----	1 130	1 102 466	21.3	1.1	9700	Service receipts and labor charges (including installed parts) -----	4 029	654 155	13.5	1.6
0121	Buses -----	904	931 322	23.3	.9		Labor charges for repair work -----	3 678	373 702	8.7	.9
0122	Campers and travel trailers (all types) -----	448	66 502	6.2	.1	9711	Parts installed in repair work -----	2 274	209 067	7.5	.5
0123	Motor homes and van conversions -----	617	104 642	6.2	.1	9712	Other service receipts and labor charges -----	1 086	71 386	5.6	.2
0130	Light trucks (14,000 lbs or less) -----	2 249	10 280 754	22.2	10.0	9713					
0131	New light trucks -----	1 477	9 749 571	22.1	9.5	9800	Miscellaneous commodities -----	1 493	212 718	12.9	.5
0132	Used light trucks -----	1 836	531 183	6.7	.5	9980	Receipts for machine shop job work -----	2 875	151 737	6.9	.4
0140	Medium trucks and tractors (14,001 to 26,000 lbs) -----	1 939	2 100 565	21.5	2.0	--	All other commodities -----	(X)	199 468	(X)	.5
0150	Heavy trucks and tractors (over 26,000 lbs) -----	2 756	7 796 739	48.5	7.6						
0151	New heavy trucks -----	1 677	2 518 984	23.8	2.4		Tires and tubes (SIC 5014) -----	3 405	(D)	(X)	100.0
0152	New heavy truck tractors -----	1 392	2 711 441	33.0	2.6						
0153	New truck trailers -----	973	743 220	19.7	.7		Motor vehicle parts, used (SIC 5015) -----	6 073	(D)	(X)	100.0
0154	New truck bodies -----	844	240 054	8.0	.2						
0155	Used heavy trucks, tractors, and trailers -----	2 375	1 583 040	12.4	1.5						
0200	New and rebuilt automotive parts and supplies -----	2 706	5 619 474	8.4	5.4		Furniture (SIC 5021) -----	5 219	11 861 308	(X)	100.0
0240	Used automotive parts, accessories, and equipment -----	786	121 594	5.7	.1						
0250	Petroleum products marketing equipment -----	537	516 444	6.1	.5	0400	Household and lawn furniture -----	2 039	2 769 628	82.7	23.4
2100	Construction and mining machinery and equipment (including parts and attachments) -----	521	127 235	.7	.1	0411	Household furniture (including sleep equipment and juvenile) -----	1 949	2 531 700	83.4	21.3
2200	Farm machinery, equipment, and parts -----	647	231 594	2.7	.2	0412	Lawn and outdoor furniture -----	350	237 928	39.2	2.0
2620	Marine machinery, equipment, and supplies -----	476	227 608	2.1	.2	0420	Office and business furniture -----	3 637	7 782 902	84.5	65.6
2700	Sporting and recreational goods and supplies -----	493	305 821	20.4	.3	0500	Household china, glassware, crockery, and plastic housewares -----	211	15 139	6.6	.1
9700	Service receipts and labor charges (including installed parts) -----	2 979	1 799 573	10.4	1.7						
9711	Labor charges for repair work -----	2 888	968 490	5.8	.9	0520	Linens, domestics, curtains, and draperies -----	378	26 649	4.2	.2
9712	Parts installed in repair work -----	2 493	747 670	5.2	.7	0521	Bedsprads, blankets, and bedding -----	146	7 040	2.7	.1
9713	Other service receipts and labor charges -----	1 152	83 413	1.5	.1	0522	Curtains, draperies, shades, and blinds -----	327	18 746	3.6	.2
9800	Miscellaneous commodities -----	930	826 182	2.4	.8	--	Commodities, n.e.c. -----	(X)	863	(X)	(V)
9940	Rental receipts -----	806	93 917	1.9	.1	0530	Floor coverings -----	684	105 488	5.7	.9
--	All other commodities -----	(X)	136 257	(X)	.1	0531	Carpets and rugs (including pads) -----	680	102 638	5.5	.9
						--	Commodities, n.e.c. -----	(X)	2 850	(X)	(V)
	Motor vehicle supplies and new parts (SIC 5013) -----	27 243	41 465 507	(X)	100.0	0540	Other home furnishings -----	493	60 036	7.6	.5
0100	New and used automobiles, motorcycles, etc. -----	425	33 844	16.6	.1	0541	Metal flatware (excluding silver or plated) -----	100	8 629	3.0	.1
0150	Heavy trucks and tractors (over 26,000 lbs) -----	505	85 884	18.0	.2	0543	Mirrors, lamps, and picture frames -----	401	23 003	3.8	.2
0200	New and rebuilt automotive parts and supplies -----	26 976	37 827 142	92.6	91.2	0544	Home furnishings, n.e.c. -----	267	24 591	5.3	.2
0240	Used automotive parts, accessories, and equipment -----	1 461	205 127	8.9	.5	--	Commodities, n.e.c. -----	(X)	3 813	(X)	(V)
0241	Engine and engine parts -----	1 149	104 631	6.5	.3	0620	Plywood and millwork -----	124	6 585	2.8	.1
0242	Body parts -----	552	21 729	6.5	.1	0900	Office equipment and supplies -----	749	302 015	18.6	2.5
0243	Parts, n.e.c. -----	855	78 767	7.9	.2	0920	New computer equipment -----	156	22 325	6.7	.2
0250	Petroleum products marketing equipment -----	1 400	606 187	19.7	1.5	0960	Restaurant and hotel equipment and supplies -----	128	10 457	4.9	.1
0300	Tires and tubes -----	2 318	298 126	7.3	.7	0970	Store machines and equipment -----	189	19 611	6.7	.2
0311	Motor vehicle tires and tubes (new) -----	1 500	237 496	7.1	.6	1000	Medical, hospital, and surgical supplies -----	72	8 278	7.6	.1
0314	Tire and tube repair materials -----	1 440	53 882	3.7	.1	1040	Religious and school supplies -----	83	7 816	5.0	.1
--	Commodities, n.e.c. -----	(X)	6 748	(X)	(V)	1050	Other professional equipment and supplies -----	108	14 125	9.1	.1
0730	Flat glass and other construction glass (excluding automotive) -----	443	57 438	19.5	.1	1057	Professional equipment and supplies, n.e.c. -----	101	7 381	5.5	.1
1120	Flatiron and steel products -----	351	35 232	7.0	.1	--	Commodities, n.e.c. -----	(X)	6 744	(X)	.1
1400	Electrical apparatus and equipment -----	569	39 030	4.6	.1	1200	Copper and brass -----	80	8 642	6.2	.1
1500	Electrical appliances, household -----	363	73 745	18.3	.2	1500	Electrical appliances, household -----	149	15 710	4.8	.1
1511	Radio and tv sets -----	264	32 472	8.6	.1	2320	General-purpose industrial machinery, equipment, and parts -----	64	6 993	4.4	.1
1513	Refrigerators and freezers, household -----	265	22 130	5.9	.1	2340	Materials handling equipment and parts -----	76	6 889	4.7	.1
--	Commodities, n.e.c. -----	(X)	19 143	(X)	(V)	2700	Sporting and recreational goods and supplies -----	110	9 065	3.0	.1
1600	Electronic parts and equipment, except communication -----	717	43 635	4.0	.1	2800	Toys and hobby goods and supplies -----	99	6 141	2.1	.1
1700	Hardware -----	1 760	110 999	5.3	.3	3120	Forest products, except lumber -----	120	20 356	12.8	.2
2100	Construction and mining machinery and equipment (including parts and attachments) -----	493	65 113	10.3	.2	3122	Other forest products (including logs, hewn posts, poles, and ties) -----	120	20 356	12.8	.2
2200	Farm machinery, equipment, and parts -----	1 160	59 301	4.6	.1	3200	Printing and writing (fine) paper -----	220	26 886	8.0	.2
2220	Garden machinery, equipment, and parts -----	905	156 901	14.9	.4	3300	Stationery office supplies, and greeting cards -----	653	327 879	21.1	2.8
2320	General-purpose industrial machinery, equipment, and parts -----	1 041	231 445	13.2	.6	3800	Men's and boys' wear -----	119	13 790	5.5	.1
2430	Welding supplies (excluding gases) -----	1 408	28 079	3.1	.1	3900	Women's and children's wear -----	88	7 587	3.0	.1
						6000	Paint, paint supplies and wallpaper -----	158	8 404	2.6	.1
						6120	Art goods (including novelties and souvenirs) -----	172	10 756	4.0	.1
						6150	Nondurable goods, n.e.c. -----	100	16 461	9.4	.1

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Amount (\$1,000)	Sales of specified commodity line	
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)					As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments							Estab- lish- ments hand- ling line
	Furniture (SIC 5021)—Con.						Lumber, plywood, millwork, and wood panels (SIC 5031)-----	7 038	37 242 749	(X)	100.0	
9700	Service receipts and labor charges (including installed parts)-----	808	135 767	5.6	1.1	0530	Floor coverings-----	340	45 435	2.1	.1	
9711	Labor charges for repair work-----	473	33 591	2.8	.3							
9712	Parts installed in repair work-----	268	9 596	1.3	.1	0600	Lumber: rough, dressed, and finished-----	4 553	18 036 640	63.0	48.4	
9713	Other service receipts and labor charges-----	591	92 580	5.2	.8	0611	Dimension lumber-----	4 243	15 448 594	57.0	41.5	
						0612	Other lumber (excluding cordwood, logs, pulpwood, posts, and ties)-----	1 412	2 588 046	29.1	6.9	
9800	Miscellaneous commodities-----	307	31 055	5.3	.3							
9940	Rental receipts-----	413	21 438	1.8	.2	0620	Plywood and millwork-----	5 180	15 528 134	52.9	41.7	
						0621	Plywood (including veneer)-----	3 007	6 043 333	28.2	16.2	
—	All other commodities-----	(X)	36 435	(X)	.3	0622	Wood millwork (doors, windows, cabinets, etc.)-----	3 152	6 459 555	33.7	17.3	
						0623	Metal millwork-----	1 329	1 032 295	9.4	2.8	
						0624	Other millwork and wood siding-----	1 874	1 992 951	13.2	5.4	
	Homefurnishings (SIC 5023)-----	6 171	15 077 573	(X)	100.0							
0400	Household and lawn furniture-----	417	59 239	8.2	.4	0700	Brick, stone, tile, sand, block, cement, and gravel-----	535	74 827	2.5	.2	
						0711	Ready-mixed or transit-mixed concrete-----	306	28 144	1.3	.1	
0420	Office and business furniture-----	369	43 689	9.3	.3	0712	Cement and lime-----	294	30 440	1.5	.1	
0421	New office furniture (wooden and metal)-----	323	26 212	6.6	.2	—	Commodities, n.e.c.-----	(X)	16 243	(X)	(V)	
0425	Other new furniture-----	181	10 767	3.6	.1							
—	Commodities, n.e.c.-----	(X)	6 710	(X)	(V)	0720	Roofing, siding, insulation materials, and guttering-----	1 468	1 110 469	8.9	3.0	
						0721	Roofing, except wood-----	1 214	572 352	5.1	1.5	
						0722	Siding, except wood-----	780	166 712	2.2	.4	
0500	Household china, glassware, crockery, and plastic housewares-----	1 078	1 926 711	73.0	12.8	0723	Insulation materials-----	1 224	344 773	3.1	.9	
						0724	Rain-carrying equipment (downspouts, gutters, etc.)-----	338	26 632	1.0	.1	
0520	Linens, domestics, curtains, and draperies-----	1 500	2 276 063	72.4	15.1							
0521	Bedsprads, blankets, and bedding-----	834	515 271	33.6	3.4	0740	Other construction materials-----	818	580 025	7.7	1.6	
0522	Curtains, draperies, shades, and blinds-----	1 125	838 290	43.6	5.6	0741	Wire fence and accessories-----	402	32 416	.9	.1	
0523	Towels and washcloths-----	649	563 160	33.9	3.7	0743	Building and construction paper-----	238	20 817	2.4	.1	
0524	Other linens and domestics-----	711	359 342	24.7	2.4	0744	Construction materials, n.e.c. (including prefabricated buildings and structural assemblies)-----	571	526 779	10.3	1.4	
						—	Commodities, n.e.c.-----	(X)	13	(X)	(V)	
0530	Floor coverings-----	3 027	6 773 435	90.6	44.9	1120	Flatiron and steel products-----	294	45 135	3.9	.1	
0531	Carpets and rugs (including pads)-----	2 766	4 420 535	65.5	29.3							
0532	Linoleum and other floor coverings-----	1 986	2 352 900	45.9	15.6							
0540	Other homefurnishings-----	2 108	3 076 108	73.8	20.4	1140	Iron and steel wire and wire products-----	890	294 022	3.4	.8	
						1400	Electrical apparatus and equipment-----	260	28 800	1.4	.1	
0600	Lumber: rough, dressed, and finished-----	162	13 171	5.6	.1	1500	Electrical appliances, household-----	351	72 847	3.8	.2	
0620	Plywood and millwork-----	278	23 160	6.0	.2	1700	Hardware-----	1 000	288 338	6.0	.8	
0720	Roofing, siding, insulation materials, and guttering-----	142	8 289	3.5	.1	1800	Plumbing and heating equipment and supplies (hydronics)-----	319	42 483	2.3	.1	
0740	Other construction materials-----	235	18 963	6.2	.1	3120	Forest products, except lumber-----	579	176 019	8.8	.5	
0960	Restaurant and hotel equipment and supplies-----	235	16 770	4.8	.1	4900	Grain and beans-----	176	35 708	9.7	.1	
1500	Electrical appliances, household-----	446	133 071	15.6	.9	4917	Other grain and beans (oats, barley, inedible beans, etc.)-----	176	35 708	9.7	.1	
1700	Hardware-----	360	28 963	5.3	.2	5300	Plastics materials and basic shapes-----	433	125 475	4.8	.3	
1800	Plumbing and heating equipment and supplies (hydronics)-----	152	9 283	3.5	.1	6000	Paint, paint supplies and wallpaper-----	522	70 940	2.2	.2	
2320	General-purpose industrial machinery, equipment, and parts-----	244	29 511	9.8	.2	9700	Service receipts and labor charges (including installed parts)-----	568	134 335	8.9	.4	
2450	Other industrial supplies-----	193	10 839	2.7	.1							
2700	Sporting and recreational goods and supplies-----	195	13 186	4.3	.1	9711	Labor charges for repair work-----	267	41 419	7.3	.1	
						9712	Parts installed in repair work-----	168	30 966	6.4	.1	
						9713	Other service receipts and labor charges-----	454	61 950	5.4	.2	
2800	Toys and hobby goods and supplies-----	359	39 259	7.3	.3	9800	Miscellaneous commodities-----	870	380 447	6.6	1.0	
3000	Jewelry, watches, diamonds, and other precious stones and metals-----	291	24 048	6.2	.2	—	All other commodities-----	(X)	172 670	(X)	.5	
3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	246	18 706	4.7	.1							
3600	Piece goods, knit and woven-----	329	43 253	7.8	.3		Brick, stone, and related construction materials (SIC 5032)-----	3 135	5 361 392	(X)	100.0	
3800	Men's and boys' wear-----	275	21 378	4.3	.1	0530	Floor coverings-----	122	15 775	11.8	.3	
3900	Women's and children's wear-----	261	15 948	3.5	.1							
						0600	Lumber: rough, dressed, and finished-----	112	6 757	5.3	.1	
4860	Other grocery specialties-----	195	17 476	6.7	.1	0611	Dimension lumber-----	71	3 423	3.9	.1	
4869	Grocery specialties, n.e.c.-----	195	17 476	6.7	.1	0612	Other lumber (excluding cordwood, logs, pulpwood, posts, and ties)-----	84	3 334	4.4	.1	
5300	Plastics materials and basic shapes-----	311	36 708	9.0	.2	0620	Plywood and millwork-----	112	14 155	9.9	.3	
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	203	12 658	4.6	.1	0700	Brick, stone, tile, sand, block, cement, and gravel-----	3 135	4 943 914	92.2	92.2	
6000	Paint, paint supplies and wallpaper-----	351	27 336	5.0	.2							
6120	Art goods (including novelties and souvenirs)-----	441	41 207	7.7	.3	0720	Roofing, siding, insulation materials, and guttering-----	281	57 606	10.5	1.1	
6150	Nondurable goods, n.e.c.-----	274	24 377	6.9	.2							
						0721	Roofing, except wood-----	182	28 573	9.5	.5	
9700	Service receipts and labor charges (including installed parts)-----	582	67 719	9.3	.4	0723	Insulation materials-----	188	26 325	7.4	.5	
9711	Labor charges for repair work-----	255	9 628	2.9	.1	—	Commodities, n.e.c.-----	(X)	2 708	(X)	.1	
9713	Other service receipts and labor charges-----	520	54 495	8.7	.4							
—	Commodities, n.e.c.-----	(X)	3 598	(X)	(V)	0740	Other construction materials-----	207	50 780	14.5	.9	
						1120	Flatiron and steel products-----	152	9 634	4.2	.2	
9800	Miscellaneous commodities-----	871	129 858	12.9	.9	1140	Iron and steel wire and wire products-----	210	25 898	7.8	.5	
						1150	Iron and steel pipe and tubing-----	89	11 043	12.3	.2	
						1160	Other iron and steel products-----	59	3 800	4.7	.1	
—	All other commodities-----	(X)	97 193	(X)	.6	1500	Electrical appliances, household-----	52	4 394	8.2	.1	

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Brick, stone, and related construction materials (SIC 5032)—Con.						Construction materials, n.e.c. (SIC 5039) -----	3 726	7 678 540	(X)	100.0		
600	Electronic parts and equipment, except communication -----	44	3 002	6.6	.1	0200	New and rebuilt automotive parts and supplies -----	414	78 613	17.5	1.0		
700	Hardware -----	288	19 820	4.4	.4	0530	Floor coverings -----	251	19 088	4.7	.2		
800	Plumbing and heating equipment and supplies (hydronics) -----	82	5 018	4.2	.1	0540	Other home furnishings -----	130	5 473	2.7	.1		
900	Warm air heating and air-conditioning equipment and supplies -----	62	3 182	6.1	.1	0600	Lumber: rough, dressed, and finished -----	371	79 935	12.2	1.0		
						0620	Plywood and millwork -----	378	104 095	12.4	1.4		
2360	Other industrial machinery, equipment, and parts -----	45	2 684	7.0	.1	0700	Brick, stone, tile, sand, block, cement, and gravel -----	388	65 959	8.7	.9		
2366	Other new industrial machinery and equipment -----	45	2 684	7.0	.1	0720	Roofing, siding, insulation materials, and guttering -----	626	213 566	13.8	2.8		
2420	Industrial valves and fittings -----	50	3 346	6.6	.1	0730	Flat glass and other construction glass (excluding automotive) -----	1 106	1 201 691	80.0	15.6		
2450	Other industrial supplies -----	68	4 739	4.9	.1	0740	Other construction materials -----	2 819	5 229 590	81.9	68.1		
3300	Plastics materials and basic shapes -----	136	22 836	10.7	.4	1120	Flatiron and steel products -----	440	88 861	6.8	1.2		
3330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	152	14 798	5.4	.3	1140	Iron and steel wire and wire products -----	445	63 792	8.1	.8		
4400	Petroleum products -----	50	2 865	4.4	.1	1150	Iron and steel pipe and tubing -----	315	55 932	18.6	.7		
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	69	5 507	10.0	.1	1160	Other iron and steel products -----	127	7 133	6.4	.1		
						1220	Aluminum shapes, forms, etc. -----	318	30 738	10.7	.4		
						1500	Electrical appliances, household -----	160	10 340	4.4	.1		
6800	Farm supplies -----	57	5 010	10.5	.1	1700	Hardware -----	575	80 308	7.3	1.0		
6700	Service receipts and labor charges (including installed parts) -----	219	20 062	7.2	.4	1800	Plumbing and heating equipment and supplies (hydronics) -----	175	15 055	9.8	.2		
9800	Miscellaneous commodities -----	318	59 981	12.5	1.1	1900	Warm air heating and air-conditioning equipment and supplies -----	164	10 538	4.7	.1		
9940	Rental receipts -----	169	19 860	8.6	.4	2100	Construction and mining machinery and equipment (including parts and attachments) -----	149	11 159	8.6	.1		
						2450	Other industrial supplies -----	138	5 171	3.6	.1		
9950	Construction receipts -----	72	5 940	10.5	.1	3120	Forest products, except lumber -----	235	19 764	7.6	.3		
						3600	Piece goods, knit and woven -----	103	6 599	6.5	.1		
						5300	Plastics materials and basic shapes -----	270	17 506	5.5	.2		
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	298	33 750	8.4	.4		
	Roofing, siding, and insulation materials (SIC 5033) -----	2 234	8 092 484	(X)	100.0	5400	Petroleum products -----	108	4 602	4.0	.1		
520	Linens, domestics, curtains, and draperies --	54	14 385	11.0	.2	6000	Paint, paint supplies and wallpaper -----	241	14 010	3.8	.2		
530	Floor coverings -----	81	14 064	5.6	.2	9700	Service receipts and labor charges (including installed parts) -----	586	77 304	11.0	1.0		
600	Lumber: rough, dressed, and finished -----	208	204 920	13.9	2.5	9800	Miscellaneous commodities -----	338	35 920	7.6	.5		
620	Plywood and millwork -----	452	394 772	16.1	4.9	9940	Rental receipts -----	287	31 256	7.7	.4		
700	Brick, stone, tile, sand, block, cement, and gravel -----	189	68 456	4.8	.8								
0720	Roofing, siding, insulation materials, and guttering -----	2 234	6 570 300	81.2	81.2	9950	Construction receipts -----	235	35 796	14.4	.5		
0721	Roofing, except wood -----	1 556	3 368 628	52.3	41.6	--	All other commodities -----	(X)	24 996	(X)	.3		
0722	Siding, except wood -----	1 039	1 471 242	33.1	18.2								
0723	Insulation materials -----	1 440	1 454 462	25.1	18.0								
0724	Rain-carrying equipment (downspouts, gutters, etc.) -----	825	275 968	9.0	3.4		Photographic equipment and supplies (SIC 5043) -----	1 290	5 602 092	(X)	100.0		
0730	Flat glass and other construction glass (excluding automotive) -----	76	10 318	4.8	.1	0420	Office and business furniture -----	31	3 188	6.9	.1		
0740	Other construction materials -----	236	112 339	9.7	1.4	0800	Photographic equipment and supplies -----	1 290	4 772 963	85.2	85.2		
1120	Flatiron and steel products -----	147	53 714	10.1	.7	0900	Office equipment and supplies -----	110	391 062	37.1	7.0		
1140	Iron and steel wire and wire products -----	289	61 498	4.2	.8	0920	New computer equipment -----	108	27 742	5.5	.5		
1800	Stainless steel -----	43	6 842	7.7	.1	1000	Medical, hospital, and surgical supplies -----	91	62 357	32.8	1.1		
1850	Other stainless steel (including tubing) -----	43	6 842	7.7	.1	1013	Other surgical, medical, and hospital supplies -----	88	61 028	33.8	1.1		
						--	Commodities, n.e.c. -----	(X)	1 329	(X)	(V)		
2200	Aluminum shapes, forms, etc. -----	139	25 655	3.0	.3	1020	Optical and ophthalmic goods -----	75	63 968	22.5	1.1		
2400	Electrical apparatus and equipment -----	50	6 315	1.2	.1	1023	Optometric equipment and supplies -----	75	63 968	22.5	1.1		
2700	Hardware -----	317	112 939	6.0	1.4	1050	Other professional equipment and supplies --	40	4 067	11.7	.1		
2800	Plumbing and heating equipment and supplies (hydronics) -----	89	17 296	2.5	.2	1400	Electrical apparatus and equipment -----	39	3 462	7.5	.1		
2900	Warm air heating and air-conditioning equipment and supplies -----	123	66 394	8.0	.8	1500	Electrical appliances, household -----	68	18 544	14.3	.3		
2450	Other industrial supplies -----	61	8 609	5.9	.1								
3120	Forest products, except lumber -----	144	91 566	12.1	1.1	1600	Electronic parts and equipment, except communication -----	103	71 671	17.1	1.3		
5300	Plastics materials and basic shapes -----	146	30 712	6.3	.4	1618	Electronic parts and equipment, n.e.c. -----	103	71 671	17.1	1.3		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	81	12 159	4.9	.2	2360	Other industrial machinery, equipment, and parts -----	75	17 528	20.9	.3		
5400	Petroleum products -----	54	4 818	3.3	.1	2520	Custodial (janitors') equipment and supplies --	14	3 609	12.5	.1		
5000	Paint, paint supplies and wallpaper -----	145	52 461	4.6	.6	2522	Supplies (waxes, cleaning chemicals, etc.) -----	14	3 609	12.5	.1		
6700	Service receipts and labor charges (including installed parts) -----	96	11 001	5.2	.1	2700	Sporting and recreational goods and supplies -----	38	4 499	7.4	.1		
6713	Other service receipts and labor charges --	82	7 208	4.2	.1	2800	Toys and hobby goods and supplies -----	64	11 871	15.6	.2		
	Commodities, n.e.c. -----	(X)	3 793	(X)	(V)	3130	Other durable goods -----	70	13 185	17.8	.2		
9800	Miscellaneous commodities -----	244	96 449	12.8	1.2	3300	Stationery office supplies, and greeting cards -----	55	6 335	8.1	.1		
9940	Rental receipts -----	66	7 452	4.5	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	126	20 070	8.1	.4		
9950	Construction receipts -----	76	20 468	11.5	.3								
	All other commodities -----	(X)	16 582	(X)	.2								

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Photographic equipment and supplies (SIC 5043)—Con.					Commercial equipment, n.e.c. (SIC 5046) -----	4 914	7 429 162	(X)	100.0	
9700	Service receipts and labor charges (including installed parts) -----	275	40 434	3.5	.7	0420 Office and business furniture -----	464	39 003	7.5	.5	
9711	Labor charges for repair work -----	258	23 803	2.4	.4	0540 Other homefurnishings -----	181	7 986	7.9	.1	
9712	Parts installed in repair work -----	167	10 186	1.5	.2	0900 Office equipment and supplies -----	392	15 203	6.1	.2	
9713	Other service receipts and labor charges -----	85	6 445	2.6	.1	0920 New computer equipment -----	495	33 471	8.9	.5	
9720	Receipts for service contracts -----	56	6 788	10.5	.1	0960 Restaurant and hotel equipment and supplies -----	2 948	4 303 225	86.6	57.9	
9800	Miscellaneous commodities -----	134	27 957	15.7	.5	0970 Store machines and equipment -----	2 276	2 257 597	77.6	30.4	
9940	Rental receipts -----	125	14 350	7.9	.3	1400 Electrical apparatus and equipment -----	112	3 811	7.2	.1	
—	All other commodities -----	(X)	16 442	(X)	.3	1600 Electronic parts and equipment, except communication -----	164	5 616	6.0	.1	
	Office equipment (SIC 5044) -----	9 950	17 131 555	(X)	100.0	2000 Plumbing and heating equipment and supplies (hydronics) -----	130	10 115	11.7	.1	
0420	Office and business furniture -----	2 057	408 398	14.9	2.4	2300 Refrigeration equipment and supplies -----	542	117 018	15.8	1.6	
0800	Photographic equipment and supplies -----	141	462 870	14.3	2.7	2300 Food-processing machinery, equipment, and parts -----	68	6 291	9.0	.1	
0900	Office equipment and supplies -----	9 950	12 557 279	73.3	73.3	2340 Materials handling equipment and parts -----	60	6 025	9.2	.1	
0920	New computer equipment -----	1 295	231 452	6.6	1.4	2430 Welding supplies (excluding gases) -----	170	9 249	12.0	.1	
0950	Computer software (off-the-shelf) -----	490	23 021	3.8	.1	2520 Custodial (janitors') equipment and supplies -----	132	4 184	7.0	.1	
0970	Store machines and equipment -----	838	68 587	7.7	.4	2530 Laundry and dry-cleaning equipment and supplies -----	200	12 828	11.7	.2	
1400	Electrical apparatus and equipment -----	50	24 375	6.4	.1	2800 Toys and hobby goods and supplies -----	70	3 775	13.4	.1	
1500	Electrical appliances, household -----	40	42 224	10.9	.2	2811 Toys and games (including fireworks and children's vehicles, except bicycles) -----	70	3 775	13.4	.1	
1600	Electronic parts and equipment, except communication -----	98	33 886	1.9	.2	3300 Stationery office supplies, end greeting cards -----	271	8 423	7.7	.1	
1650	Communication equipment and supplies -----	23	13 773	23.9	.1	3400 Industrial end personal service paper end plastics -----	333	41 171	13.0	.6	
1651	Electronic communication equipment -----	23	13 762	23.9	.1	3600 Piece goods, knit and woven -----	110	4 666	9.4	.1	
—	Commodities, n.e.c. -----	(X)	11	(X)	(V)	4840 Food and beverage basic materials -----	85	4 276	11.6	.1	
3200	Printing and writing (fine) paper -----	614	71 686	6.7	.4	4860 Other grocery specialties -----	258	145 223	33.7	2.0	
3300	Stationery office supplies, and greeting cards -----	1 640	491 897	22.3	2.9	4869 Grocery specialties, n.e.c. -----	245	143 761	35.1	1.9	
3400	Industrial and personal service paper and plastics -----	170	26 409	11.7	.2	—	(X)	1 462	(X)	(V)	
5330	Chemicals and allied products (excluding agricultural, plastics, gases, end petroleum) -----	131	15 872	12.2	.1	5330 Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	226	9 896	3.7	.1	
9700	Service receipts and labor charges (including installed parts) -----	5 551	965 532	9.8	5.6	9700 Service receipts and labor charges (including installed parts) -----	1 422	165 601	10.3	2.2	
9720	Receipts for service contracts -----	3 772	905 482	17.5	5.3	9720 Receipts for service contracts -----	717	67 737	11.3	.9	
9740	Receipts for installing equipment -----	1 140	39 989	2.2	.2	9740 Receipts for installing equipment -----	667	33 998	4.4	.5	
9800	Miscellaneous commodities -----	529	119 846	4.0	.7	9800 Miscellaneous commodities -----	562	41 558	9.4	.6	
9940	Rental receipts -----	3 815	555 539	7.0	3.2	9940 Rental receipts -----	568	21 829	4.6	.3	
9970	Receipts for printing work performed at this establishment -----	101	15 046	14.5	.1	—	(X)	49 387	(X)	.7	
—	All other commodities -----	(X)	58 392	(X)	.3						
	Computers and computer peripheral equipment and software (SIC 5045) -----	9 422	30 239 035	(X)	100.0	Medical, dental, and hospital equipment and supplies (SIC 5047) --	6 488	15 432 790	(X)	100.0	
0420	Office and business furniture -----	847	77 316	4.2	.3	0520 Linens, domestics, curtains, and draperies -----	129	86 996	7.6	.6	
0900	Office equipment and supplies -----	1 558	487 983	8.9	1.6	0900 Office equipment and supplies -----	46	7 937	4.1	.1	
0920	New computer equipment -----	8 018	20 605 347	77.8	68.1	1000 Medical, hospital, and surgical supplies -----	5 731	12 550 524	91.5	81.3	
0930	Used computer equipment -----	1 808	2 531 346	44.2	8.4	1011 Surgical end medical instruments end equipment -----	3 522	5 577 948	53.4	36.1	
0950	Computer software (off-the-shelf) -----	4 005	3 246 499	32.2	10.7	1012 Orthopedic, end prosthetic appliances and supplies -----	1 466	1 042 793	27.8	6.8	
0970	Store machines and equipment -----	398	37 060	4.7	.1	1013 Other surgical, medical, end hospital supplies -----	3 408	5 929 783	74.9	38.4	
1050	Other professional equipment end supplies -----	164	25 407	17.4	.1	1020 Optical end ophthalmic goods -----	123	56 615	13.5	.4	
1055	Scientific instruments -----	158	23 418	17.5	.1	1024 Optical goods, n.e.c. (excluding cameras) -----	85	54 115	14.6	.4	
—	Commodities, n.e.c. -----	(X)	1 989	(X)	(V)	—	(X)	2 500	(X)	(V)	
1400	Electrical apparatus and equipment -----	327	147 263	18.5	.5	1030 Dental supplies -----	1 001	1 746 326	76.7	11.3	
1500	Electrical appliances, household -----	263	130 167	21.5	.4	1031 Equipment (chairs, x-rays, cabinets, etc. -----	695	564 360	32.7	3.7	
1600	Electronic parts and equipment, except communication -----	460	317 457	17.3	1.0	1032 Instruments and other supplies -----	887	1 181 966	62.5	7.7	
1850	Communication equipment and supplies -----	602	217 130	11.4	.7	1050 Other professional equipment and supplies -----	339	70 156	9.9	.5	
1851	Electronic communication equipment -----	602	216 508	11.3	.7	1054 Laboratory equipment -----	171	26 952	8.9	.2	
—	Commodities, n.e.c. -----	(X)	622	(X)	(V)	1055 Scientific instruments -----	71	15 348	11.8	.1	
2320	General-purpose industrial machinery, equipment, and parts -----	177	24 692	3.4	.1	1056 Veterineriers' equipment and supplies -----	175	14 280	3.8	.1	
3300	Stationery office supplies, and greeting cards -----	781	190 945	19.2	.6	1057 Professional equipment and supplies, n.e.c. -----	77	13 425	7.6	.1	
9700	Service receipts and labor charges (including installed parts) -----	3 085	504 689	6.5	1.7	—	(X)	151	(X)	(V)	
9720	Receipts for service contracts -----	1 807	572 200	12.2	1.9	1600 Electronic parts and equipment, except communication -----	52	11 876	8.5	.1	
9740	Receipts for installing equipment -----	989	38 031	1.7	.1	2320 General-purpose industrial machinery, equipment, and parts -----	32	8 995	9.7	.1	
9800	Miscellaneous commodities -----	728	102 603	9.8	.3	3500 Drugs, pharmaceuticals, cosmetics end toiletries -----	379	121 847	12.1	.8	
9940	Rental receipts -----	1 200	818 538	15.7	2.7	3600 Piece goods, knit and woven -----	126	54 385	4.8	.4	
9960	Custom software (designed to customer specifications) -----	880	98 898	8.5	.3	5330 Chemicals and ellied products (excluding agricultural, plastics, gases, end petroleum) -----	149	19 091	6.5	.1	
—	All other commodities -----	(X)	67 468	(X)	.2						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Medical, dental, and hospital equipment and supplies (SIC 5047)—Con.					Professional equipment and supplies, n.e.c. (SIC 5049)—Con.					
9700	Service receipts and labor charges (including installed parts)	1 001	474 851	14.6	3.1	1030	Dental supplies	133	6 379	3.5	.1
9711	Labor charges for repair work	856	118 945	5.3	.8	1031	Equipment (chairs, x-rays, cabinets, etc.	123	6 196	3.7	.1
9712	Parts installed in repair work	718	60 718	3.3	.4	(X)	Commodities, n.e.c.	183	(X)	(X)	(V)
9713	Other service receipts and labor charges ..	359	295 188	18.9	1.9	1040	Religious and school supplies	997	1 127 798	51.1	19.9
9720	Receipts for service contracts	62	28 143	18.2	.2	1041	Religious supplies	373	111 248	29.1	2.0
9740	Receipts for installing equipment	281	43 006	3.1	.3	1042	School supplies	883	1 016 550	48.2	18.0
9800	Miscellaneous commodities	215	32 572	11.2	.2	1050	Other professional equipment and supplies ..	1 977	3 804 367	83.6	67.2
9940	Rental receipts	496	74 348	8.7	.5	1051	Architects' equipment and supplies	631	186 447	26.8	3.3
—	All other commodities	(X)	45 122	(X)	.3	1052	Drafting instruments	606	142 944	20.0	2.5
	Ophthalmic goods (SIC 5048)	1 693	3 179 841	(X)	100.0	1053	Engineers' equipment and supplies	672	297 578	38.0	5.3
0800	Photographic equipment and supplies	81	14 323	11.6	.5	1054	Laboratory equipment	668	1 012 250	54.9	17.9
1000	Medical, hospital, and surgical supplies	68	8 701	13.8	.3	1055	Scientific instruments	633	1 360 272	60.0	24.0
1011	Surgical and medical instruments and equipment	61	7 369	13.5	.2	1056	Veterinarians' equipment and supplies	428	359 734	61.6	6.4
—	Commodities, n.e.c.	(X)	1 332	(X)	(V)	1057	Professional equipment and supplies, n.e.c.	644	445 142	31.0	7.9
1020	Optical and ophthalmic goods	1 693	3 014 946	94.8	94.8	1400	Electrical apparatus and equipment	124	5 676	4.2	.1
1021	Ophthalmic goods	800	895 731	63.0	28.2	1600	Electronic parts and equipment, except communication	135	6 645	4.6	.1
1022	Prescription grinding	895	736 936	72.8	23.2	1700	Hardware	48	7 242	7.1	.1
1023	Optometric equipment and supplies	399	236 962	30.9	7.5	2450	Other industrial supplies	96	6 294	4.6	.1
1024	Optical goods, n.e.c. (excluding cameras) ..	606	1 145 317	82.5	36.0	2540	Other service establishment equipment and supplies	23	8 881	9.6	.2
1050	Other professional equipment and supplies ..	75	35 206	32.8	1.1	2541	Undertakers' equipment and supplies	23	8 881	9.6	.2
1053	Engineers' equipment and supplies	65	30 591	35.5	1.0	2800	Toys and hobby goods and supplies	278	40 235	13.5	.7
1055	Scientific instruments	39	4 203	12.3	.1	3300	Stationery office supplies, and greeting cards	366	35 544	9.0	.6
—	Commodities, n.e.c.	(X)	412	(X)	(V)	3500	Drugs, pharmaceuticals, cosmetics and toiletries	188	14 921	9.2	.3
1400	Electrical apparatus and equipment	31	2 308	5.0	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	323	182 370	15.8	3.2
2450	Other industrial supplies	25	2 514	13.5	.1	5800	Farm supplies	168	12 377	8.4	.2
2700	Sporting and recreational goods and supplies	25	1 928	5.5	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials	235	14 751	5.1	.3
2800	Toys and hobby goods and supplies	26	1 915	7.9	.1	6150	Nondurable goods, n.e.c.	110	4 636	3.4	.1
3000	Jewelry, watches, diamonds, and other precious stones and metals	56	11 968	27.1	.4	9700	Service receipts and labor charges (including installed parts)	597	78 363	8.3	1.4
3014	Watches, clocks, and watch movements ..	53	10 853	26.0	.3	9711	Labor charges for repair work	507	30 906	4.4	.5
—	Commodities, n.e.c.	(X)	1 115	(X)	(V)	9712	Parts installed in repair work	398	14 143	2.4	.2
3300	Stationery office supplies, and greeting cards	37	3 786	7.0	.1	9713	Other service receipts and labor charges ..	325	33 314	7.8	.6
3500	Drugs, pharmaceuticals, cosmetics and toiletries	53	7 408	18.3	.2	9740	Receipts for installing equipment	175	8 724	4.0	.2
3700	Notions and dry goods	72	38 166	27.9	1.2	9800	Miscellaneous commodities	282	31 010	9.4	.5
3800	Men's and boys' wear	36	6 271	20.2	.2	9940	Rental receipts	325	11 508	2.9	.2
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	36	6 271	20.2	.2	—	All other commodities	(X)	16 949	(X)	.3
3900	Women's and children's wear	56	12 922	18.9	.4		Metals service centers and offices (SIC 5051)	8 119	59 928 441	(X)	100.0
9700	Service receipts and labor charges (including installed parts)	70	4 853	3.9	.2	0200	New and rebuilt automotive parts and supplies	164	50 182	8.7	.1
9711	Labor charges for repair work	69	4 112	3.3	.1	0740	Other construction materials	202	54 783	11.9	.1
—	Commodities, n.e.c.	(X)	741	(X)	(V)	1100	Iron and steel products (semifinished)	1 155	5 475 394	38.0	9.1
9800	Miscellaneous commodities	56	8 607	12.5	.3	1120	Flatiron and steel products	3 864	14 670 433	54.4	24.5
—	All other commodities	(X)	4 019	(X)	.1	1121	Plates	2 215	2 715 971	17.3	4.5
	Professional equipment and supplies, n.e.c. (SIC 5049)	2 689	5 657 510	(X)	100.0	1122	Strips (hot-rolled and cold-rolled)	1 444	1 080 079	13.4	1.8
0420	Office and business furniture	395	51 042	9.7	.9	1123	Sheets (Cold-rolled)	2 216	3 232 947	17.6	5.4
0740	Other construction materials	67	7 982	7.1	.1	1124	Sheets (hot-rolled)	2 410	3 010 768	15.7	5.0
0744	Construction materials, n.e.c. (including prefabricated buildings and structural assemblies)	67	7 982	7.1	.1	1126	Sheets (galvanized and coated)	2 003	2 861 377	16.7	4.8
0800	Photographic equipment and supplies	252	29 084	10.3	.5	1127	Tin plate and terneplate	484	473 305	14.8	.8
0900	Office equipment and supplies	280	15 634	5.6	.3	1128	Fabricated and structural plate products ..	846	357 443	14.6	.6
0920	New computer equipment	175	6 529	2.9	.1	1129	Other flat iron and steel products	1 074	938 543	11.7	1.6
0950	Computer software (off-the-shelf)	110	3 108	1.8	.1	1140	Iron and steel wire and wire products	1 998	2 092 704	22.7	3.5
1000	Medical, hospital, and surgical supplies	332	114 661	12.5	2.0	1141	Wire (plain, coated, barbed, and twisted) ..	960	771 464	14.0	1.3
1011	Surgical and medical instruments and equipment	294	103 685	12.0	1.8	1142	Nails	645	586 785	23.9	1.0
1013	Other surgical, medical, and hospital supplies	183	10 492	5.2	.2	1143	Wire rope, strand, strapping (including round and flat), and bale ties	709	564 058	17.9	.9
—	Commodities, n.e.c.	(X)	484	(X)	(V)	1144	Reinforcement mesh (welded and woven) ..	968	170 397	5.1	.3
1020	Optical and ophthalmic goods	109	4 800	3.8	.1	1150	Iron and steel pipe and tubing	2 986	5 050 511	25.1	8.4
1024	Optical goods, n.e.c. (excluding cameras) ..	105	2 926	2.5	.1	1152	Tubing	2 295	2 242 220	14.5	3.7
—	Commodities, n.e.c.	(X)	1 874	(X)	(V)	1153	Standard steel pipe	2 051	2 215 607	17.3	3.7
						1154	Other steel pipe	804	592 684	17.2	1.0
						1160	Other iron and steel products	2 453	4 619 784	28.0	7.7
						1161	Rails, tile plates, joints, spikes, axles, and wheels	328	158 672	14.9	.3
						1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 420	1 209 947	11.6	2.0
						1163	Bars and bar-size shapes: cold finished ..	1 184	620 932	7.6	1.0
						1164	Concrete reinforcement bars	1 074	549 304	9.8	.9
						1165	Structural shapes (excluding bar-size shapes)	1 356	1 501 929	14.1	2.5
						1166	Piling and bearing piles	296	194 189	14.0	.3
						1167	Finished products, n.e.c.	623	384 811	10.3	.6

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Amount (\$1,000)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)					As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments						Estab- lish- ments hand- ling line	All estab- lish- ments		
	Metals service centers and offices (SIC 5051)—Con.						Coal and other minerals and ores (SIC 5052)—Con.							
1170	Alloy steel	1 483	1 327 773	12.4	2.2	2350	Oil well, refinery, and pipeline machinery, equipment and supplies	43	2 370	.6	.1			
1171	Bars, hot-rolled or cold-finished	1 013	478 426	6.9	.8	2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	43	2 370	.6	.1			
1172	Tool steel bars	584	171 474	5.3	.3									
1173	Pipe and tubing	566	255 381	6.9	.4									
1174	Plates	667	257 509	6.3	.4									
1175	Other alloy steel	517	164 983	4.9	.3	2450	Other industrial supplies	82	20 403	4.6	.4			
1180	Stainless steel	2 089	4 962 805	25.7	8.3	2456	Industrial supplies, n.e.c.	82	20 403	4.6	.4			
1181	Plates	987	394 083	5.5	.7									
1182	Strip	562	267 647	8.4	.4	3000	Jewelry, watches, diamonds, and other precious stones and metals	81	10 662	2.2	.2			
1183	Sheets	1 223	1 302 832	13.1	2.2									
1184	Bars and bar-size shapes	1 209	594 951	6.4	1.0									
1185	Other stainless steel (including tubing)	1 207	2 403 292	18.4	4.0	4860	Other grocery specialties	73	7 695	2.0	.2			
1200	Copper and brass	1 462	2 908 502	25.0	4.9	4864	Cooking oils and margarine	73	7 695	2.0	.2			
1211	Copper wire mill products (structural only)	495	669 727	27.3	1.1									
1212	Flat products (sheets, strips, and plates)	858	715 733	12.9	1.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	91	23 572	4.0	.5			
1213	Tubular products (pipes and tubes)	733	597 589	13.0	1.0	6120	Art goods (including novelties and souvenirs)	32	6 444	1.8	.1			
1214	Rod, nonelectrical wire, extruded shapes, etc.	812	925 453	13.6	1.5	9800	Miscellaneous commodities	108	72 744	5.6	1.6			
1220	Aluminum shapes, forms, etc.	2 264	4 382 749	26.8	7.3									
1221	Plates (.250 inch and over)	1 283	806 534	8.9	1.3	9940	Rental receipts	52	2 361	.5	.1			
1222	Sheets and coils (.006 to .249 inch)	1 579	2 216 003	19.4	3.7									
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	1 447	1 008 980	9.4	1.7	—	All other commodities	(X)	14 698	(X)	.3			
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 107	294 305	3.8	.5									
1225	Foils	266	56 927	4.5	.1									
1230	Other nonferrous metals	930	4 415 902	25.0	7.4		Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)	11 397	32 225 855	(X)	100.0			
1300	Coal and coke	263	1 809 839	22.2	3.0									
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	240	251 574	5.6	.4	0200	New and rebuilt automotive parts and supplies	61	22 174	7.0	.1			
1400	Electrical apparatus and equipment	220	35 722	6.8	.1	0920	New computer equipment	90	17 474	8.6	.1			
1600	Electronic parts and equipment, except communication	194	51 986	9.4	.1	1140	Iron and steel wire and wire products	97	18 417	6.8	.1			
1700	Hardware	927	226 590	9.6	.4	1400	Electrical apparatus and equipment	11 397	28 683 094	89.0	89.0			
1800	Plumbing and heating equipment and supplies (hydronics)	393	118 069	10.6	.2	1411	Power and distribution transformers	5 760	1 625 109	8.0	5.0			
2320	General-purpose industrial machinery, equipment, and parts	570	1 212 053	8.2	2.0	1412	Switchgear and switchboard apperetus	5 869	2 780 705	13.7	8.6			
2350	Oil well, refinery, and pipeline machinery, equipment and supplies	217	40 242	6.7	.1	1413	Motors and generators (including motor- generator sets)	3 771	1 583 430	12.3	4.9			
2360	Other industrial machinery, equipment, and parts	133	35 649	7.9	.1	1415	Electric lamps and bulbs	7 593	2 652 894	11.4	8.2			
2420	Industrial valves and fittings	767	383 302	13.3	.6	1416	Interior wiring (excluding conduit)	6 257	4 055 188	19.3	12.6			
2450	Other industrial supplies	345	43 609	6.5	.1	1417	Lighting fixtures (residential and commercial)	8 066	5 240 273	20.9	16.3			
2900	Ferrous metal scrap	505	235 713	8.0	.4	1419	Other electrical apparetus and equipment (including conduit, lightning rods, etc.) ...	8 549	10 745 495	39.0	33.3			
2920	Nonferrous metal scrap	467	429 641	9.4	.7	1500	Electrical appliances, household	709	146 005	7.0	.5			
3000	Jewelry, watches, diamonds, and other precious stones and metels	217	284 244	8.5	.5	1511	Radio and tv sets	102	32 330	10.2	.1			
4600	Meats and meat products (fresh and unpackaged)	159	67 684	17.8	.1	1517	Other electrical appliances (including fans, dishwashers etc.	574	79 488	4.8	.2			
4611	Beef (not killed on location)	159	49 490	13.0	.1	—	Commodities, n.e.c.	(X)	34 187	(X)	.1			
—	Commodities, n.e.c.	(X)	18 194	(X)	(V)	1600	Electronic parts and equipment, except communication	659	154 521	10.2	.5			
4860	Other grocery specialties	251	699 884	7.2	1.2	1613	Capacitors	288	20 258	3.3	.1			
5300	Plastics materials and basic shapes	540	158 214	5.2	.3	1616	Electronic connectors	256	29 322	5.1	.1			
5330	Chemicals and ellied products (excluding agricultural, plastics, gases, and petroleum)	433	997 422	11.6	1.7	1618	Electronic parts and equipment, n.e.c.	348	61 254	6.6	.2			
5400	Petroleum products	283	700 581	11.5	1.2	—	Commodities, n.e.c.	(X)	43 687	(X)	.1			
5500	Crude oil	237	860 721	25.8	1.4	1650	Communication equipment and supplies	800	369 511	11.0	1.1			
5800	Farm supplies	181	32 150	5.4	.1	1651	Electronic communication equipment	477	160 592	7.8	.5			
6150	Nondurable goods, n.e.c.	243	413 589	6.8	.7	1652	Electrical communication equipment	488	208 919	9.8	.6			
9700	Service receipts and labor charges (including installed parts)	727	128 061	4.3	.2	1700	Hardware	1 232	295 583	6.8	.9			
9800	Miscellaneous commodities	970	246 195	4.3	.4	1800	Plumbing and heating equipment and supplies (hydronics)	380	149 400	17.0	.5			
—	All other commodities	(X)	454 185	(X)	.8	1900	Warm air heating and air-conditioning equipment and supplies	1 076	363 567	9.6	1.1			
	Coal and other minerels and ores (SIC 5052)	563	4 589 955	(X)	100.0	2000	Refrigeration equipment and supplies	488	94 398	4.6	.3			
0540	Other homefurnishings	65	4 760	1.1	.1	2320	General-purpose industrial machinery, equipment, and parts	1 575	1 003 996	15.4	3.1			
0541	Metel flatware (excluding silver or plated) ..	85	4 760	1.1	.1	2340	Materiels handling equipment and parts	368	193 779	10.9	.6			
1150	Iron end steel pipe end tubing	90	47 307	3.9	1.0	2400	Mechenical power transmission supplies	165	33 848	8.2	.1			
1152	Tubing	77	9 458	.8	.2	2420	Industrial valves and fittings	211	56 360	10.2	.2			
1154	Other steel pipe	90	37 849	3.1	.8	2620	Marine machinery, equipment, and supplies ..	60	16 975	10.6	.1			
1300	Coal end coke	488	3 877 070	90.9	84.8	9700	Service receipts end labor charges (including installed parts)	846	207 399	12.8	.6			
1320	Minerals end ores (excloding coal, preclouse stones, and crude oil)	180	437 134	41.0	9.8	9711	Labor charges for repair work	775	116 312	7.8	.4			
2320	General-purpose industrial machinery, equipment, end parts	91	42 735	3.2	.9	9712	Parts installed in repair work	586	69 900	6.3	.2			
						9713	Other service receipts end labor charges ..	151	21 187	8.3	.1			
						9720	Receipts for service contracts	117	24 138	6.3	.1			
						9740	Receipts for installing equipment	142	35 637	9.6	.1			
						9800	Miscellaneous commodities	489	107 655	10.0	.3			
						9940	Rental receipts	156	20 136	4.5	.1			
						—	All other commodities	(X)	211 788	(X)	.7			

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Electrical appliances, television and radio sets (SIC 5064)	2 932	25 988 613	(X)	100.0		Electronic parts and equipment, n.e.c. (SIC 5065)—Con.				
0200	New and rebuilt automotive parts and supplies	74	17 627	5.1	.1	1700	Hardware	499	106 222	9.8	.3
0400	Household and lawn furniture	86	25 407	8.4	.1	2320	General-purpose industrial machinery, equipment, and parts	418	100 935	11.5	.3
0500	Household china, glassware, crockery, and plastic housewares	93	34 113	11.3	.1	2330	Metalworking machinery, equipment and parts	167	58 764	26.3	.2
0512	Glassware	85	17 694	6.5	.1	2331	New machine tools and accessories	167	58 722	26.3	.2
0514	Plastic housewares	53	15 494	11.3	.1	—	Commodities, n.e.c.	(X)	42	(X)	(V)
—	Commodities, n.e.c.	(X)	925	(X)	(V)	9700	Service receipts and labor charges (including installed parts)	1 660	315 214	7.3	.9
0530	Floor coverings	147	199 153	19.8	.8	9720	Receipts for service contracts	749	98 071	7.2	.3
0540	Other homefurnishings	164	70 293	10.3	.3	9740	Receipts for installing equipment	798	111 820	8.1	.3
0600	Photographic equipment and supplies	181	70 074	3.6	.3	9800	Miscellaneous commodities	532	128 802	9.9	.4
0900	Office equipment and supplies	183	594 379	24.0	2.3	9940	Rental receipts	520	113 475	11.6	.3
0920	New computer equipment	203	135 842	4.4	.5	9960	Custom software (designed to customer specifications)	133	16 832	5.0	.1
0940	Electrical apparatus and equipment	288	251 652	9.7	1.0	—	All other commodities	(X)	263 485	(X)	.8
500	Electrical appliances, household	2 932	21 943 905	84.4	84.4		Hardware (SIC 5072)	6 449	14 450 135	(X)	100.0
511	Radio and tv sets	2 029	15 624 364	69.4	60.1	0200	New and rebuilt automotive parts and supplies	222	75 975	5.3	.5
512	Electrical household ranges and ovens	1 233	1 511 114	16.7	5.8	0400	Household and lawn furniture	71	9 120	2.3	.1
513	Refrigerators and freezers, household	1 140	1 407 271	16.1	5.4	0500	Household china, glassware, crockery, and plastic housewares	36	9 488	7.2	.1
514	Household laundry equipment	879	675 701	11.2	2.6	0530	Floor coverings	54	16 847	10.0	.1
515	Vacuum cleaners and sewing machines, household	574	516 606	10.4	2.0	0540	Other homefurnishings	176	72 042	5.4	.5
517	Other electrical appliances (including fans, dishwashers etc.)	1 410	2 208 849	18.6	8.5	0600	Lumber: rough, dressed, and finished	44	10 215	6.8	.1
600	Electronic parts and equipment, except communication	430	777 751	12.2	3.0	0620	Plywood and millwork	201	113 607	11.7	.8
617	Other passive electronic parts	117	18 158	2.8	.1	0700	Brick, stone, tile, sand, block, cement, and gravel	129	13 155	2.0	.1
618	Electronic parts and equipment, n.e.c.	371	738 140	13.9	2.8	0720	Roofing, siding, insulation materials, and guttering	227	81 158	6.4	.6
—	Commodities, n.e.c.	(X)	21 453	(X)	.1	0740	Other construction materials	175	23 120	5.0	.2
650	Communication equipment and supplies	354	683 926	12.2	2.6	1120	Flatiron and steel products	261	47 158	6.5	.3
651	Electronic communication equipment	331	555 665	12.7	2.1	1140	Iron and steel wire and wire products	746	128 391	6.4	.9
652	Electrical communication equipment	133	128 261	9.0	.5	1150	Iron and steel pipe and tubing	273	33 081	4.5	.2
700	Hardware	128	50 952	14.2	.2	1220	Aluminum shapes, forms, etc.	104	11 798	6.5	.1
800	Plumbing and heating equipment and supplies (hydronics)	157	56 157	14.3	.2	1400	Electrical apparatus and equipment	494	209 649	8.1	1.5
900	Warm air heating and air-conditioning equipment and supplies	373	310 672	10.8	1.2	1500	Electrical appliances, household	246	115 074	6.4	.8
9000	Refrigeration equipment and supplies	100	14 039	3.4	.1	1600	Electronic parts and equipment, except communication	237	57 778	7.2	.4
9200	General-purpose industrial machinery, equipment, and parts	96	29 763	5.7	.1	1700	Hardware	6 449	11 502 830	79.6	79.6
2500	Beauty and barber equipment and supplies	95	102 943	25.5	.4	1800	Plumbing and heating equipment and supplies (hydronics)	754	383 280	11.5	2.7
2512	Supplies (combs, curlers, shampoos, etc.)	95	95 725	23.7	.4	1900	Warm air heating and air-conditioning equipment and supplies	122	21 443	4.4	.1
—	Commodities, n.e.c.	(X)	7 218	(X)	(V)	1919	Other warm air heating and air-conditioning equipment and supplies	102	19 206	4.3	.1
2700	Sporting and recreational goods and supplies	124	27 580	8.1	.1	—	Commodities, n.e.c.	(X)	2 237	(X)	(V)
2800	Toys and hobby goods and supplies	134	44 862	8.6	.2	2100	Construction and mining machinery and equipment (including parts and attachments)	241	43 134	10.1	.3
3130	Other durable goods	141	49 164	9.5	.2	2200	Farm machinery, equipment, and parts	161	36 117	11.2	.2
3700	Service receipts and labor charges (including installed parts)	405	84 053	2.6	.3	2220	Garden machinery, equipment, and parts	377	164 877	8.0	1.1
3711	Labor charges for repair work	311	36 424	1.2	.1	2320	General-purpose industrial machinery, equipment, and parts	375	48 555	7.2	.3
3712	Parts installed in repair work	260	42 464	1.8	.2	2330	Metalworking machinery, equipment and parts	288	53 821	8.5	.4
—	Commodities, n.e.c.	(X)	5 165	(X)	(V)	2340	Materials handling equipment and parts	270	23 396	4.6	.2
3800	Miscellaneous commodities	367	302 437	6.6	1.2	2360	Other industrial machinery, equipment, and parts	84	26 351	21.4	.2
3940	Rental receipts	150	22 036	5.3	.1	2400	Mechanical power transmission supplies	86	12 658	14.2	.1
—	All other commodities	(X)	89 833	(X)	.3	2420	Industrial valves and fittings	315	45 594	6.0	.3
	Electronic parts and equipment, n.e.c. (SIC 5065)	10 455	33 480 766	(X)	100.0	2430	Welding supplies (excluding gases)	75	7 687	5.8	.1
0920	New computer equipment	756	607 068	17.6	1.8	2440	Industrial containers and supplies	140	24 239	5.8	.2
0950	Computer software (off-the-shelf)	212	21 659	6.5	.1	2450	Other industrial supplies	720	113 367	6.6	.8
1100	Iron and steel products (semifinished)	101	18 464	5.5	.1	2620	Marine machinery, equipment, and supplies	37	7 946	7.9	.1
400	Electrical apparatus and equipment	941	297 622	10.5	.9	2700	Sporting and recreational goods and supplies	206	72 991	4.9	.5
411	Power and distribution transformers	414	34 027	2.9	.1	2800	Toys and hobby goods and supplies	58	26 568	13.2	.2
412	Switchgear and switchboard apparatus	286	44 719	4.2	.1	3120	Forest products, except lumber	24	8 378	32.5	.1
413	Motors and generators (including motor-generator sets)	256	30 666	4.9	.1	5300	Plastics materials and basic shapes	183	33 867	4.8	.2
415	Electric lamps and bulbs	447	22 301	2.5	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	356	81 739	7.5	.6
416	Interior wiring (excluding conduit)	337	45 063	7.6	.1	5800	Farm supplies	158	32 382	9.0	.2
419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)	394	112 367	8.9	.3	6000	Paint, paint supplies and wallpaper	703	332 003	10.2	2.3
—	Commodities, n.e.c.	(X)	8 479	(X)	(V)	9700	Service receipts and labor charges (including installed parts)	498	47 075	5.6	.3
500	Electrical appliances, household	586	227 289	23.2	.7	—	Labor charges for repair work	403	20 964	3.4	.1
511	Radio and tv sets	562	211 429	22.1	.6	9711	Parts installed in repair work	293	15 762	3.3	.1
—	Commodities, n.e.c.	(X)	15 860	(X)	(V)	9712	Other service receipts and labor charges	152	10 349	3.7	.1
600	Electronic parts and equipment, except communication	7 839	22 442 228	88.3	67.0	9713					
650	Communication equipment and supplies	3 394	8 552 816	83.1	25.5	9711	Labor charges for repair work	403	20 964	3.4	.1
651	Electronic communication equipment	3 043	6 819 187	77.2	20.4	9712	Parts installed in repair work	293	15 762	3.3	.1
652	Electrical communication equipment	918	1 733 629	59.9	5.2	9713	Other service receipts and labor charges	152	10 349	3.7	.1

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Hardware (SIC 5072)—Con.						Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Con.				
9740	Receipts for installing equipment	59	8 085	7.4	.1						
9800	Miscellaneous commodities	521	156 153	14.6	1.1						
9940	Rental receipts	247	25 467	7.2	.2	1800	Plumbing and heating equipment and supplies (hydronics)	1 201	299 534	13.5	3.8
9950	Construction receipts	40	10 048	9.6	.1	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	570	28 301	2.7	.4
—	All other commodities	(X)	72 428	(X)	.5	1812	Metal pipe fittings and valves (excluding pipe and tubing)	499	59 959	6.0	.8
						1813	Plumbing fixtures	234	42 703	8.6	.5
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)	7 757	16 999 820	(X)	100.0	1814	Furnaces and stoves, except electric (excluding warm air)	176	13 590	5.0	.2
0530	Floor coverings	28	9 022	16.2	.1	1815	Boilers, radiators, and convectors	414	52 312	6.1	.7
0620	Plywood and millwork	41	11 908	8.1	.1	1816	Water heaters (excluding electric)	449	33 871	3.7	.4
0700	Brick, stone, tile, sand, block, cement, and gravel	93	9 853	6.9	.1	1818	Other plumbing and heating equipment and supplies	550	66 763	6.8	.8
0720	Roofing, siding, insulation materials, and guttering	174	20 807	6.0	.1	—	Commodities, n.e.c.	(X)	2 035	(X)	(V)
0740	Other construction materials	31	11 317	10.7	.1	1900	Warm air heating and air-conditioning equipment and supplies	4 197	6 622 938	84.1	84.1
1120	Flatiron and steel products	179	13 131	4.0	.1	1911	Furnaces (warm air)	2 486	918 463	17.3	11.7
1140	Iron and steel wire and wire products	258	23 318	4.3	.1	1912	Central air-conditioning (residential and commercial)	2 815	1 846 605	31.2	23.5
1150	Iron and steel pipe and tubing	2 831	663 097	9.7	3.9	1913	Heat pumps (residential and commercial)	1 937	470 848	11.4	6.0
1200	Copper and brass	55	30 454	12.9	.2	1914	Heat pumps (residential and commercial)	1 937	470 848	11.4	6.0
1400	Electrical apparatus and equipment	979	341 299	13.7	2.0	1916	Air cleaning and filtration systems	1 748	295 351	8.3	3.8
1500	Electrical appliances, household	1 389	154 107	5.5	.9	1917	Compressors for air conditioners	2 289	361 754	8.1	4.6
1600	Electronic parts and equipment, except communication	230	31 579	7.0	.2	1918	Condensing units for air-conditioners	1 671	376 306	10.8	4.8
						1919	Other warm air heating and air-conditioning equipment and supplies	3 422	2 353 611	35.0	29.9
1700	Hardware	2 665	264 756	4.5	1.6						
1711	Hand tools (including power driven)	2 463	173 113	3.1	1.0	2000	Refrigeration equipment and supplies	1 555	384 238	17.2	4.9
1712	Bolts, nuts, rivets, and fasteners	925	47 446	2.1	.3	2011	Commercial refrigerators (reach-in and walk-in)	346	33 372	7.4	.4
1714	Other hardware	569	42 547	4.4	.3						
—	Commodities, n.e.c.	(X)	1 650	(X)	(V)	2012	Compressors and compressor units for commercial refrigerators	972	122 627	9.3	1.6
1800	Plumbing and heating equipment and supplies (hydronics)	7 757	13 302 900	78.3	78.3	2013	Condensing units for commercial refrigerators	722	28 276	3.3	.4
						2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.)	1 280	199 963	10.8	2.5
1900	Warm air heating and air-conditioning equipment and supplies	2 170	777 475	15.9	4.6						
1911	Furnaces (warm air)	1 656	286 687	7.5	1.7	2320	General-purpose industrial machinery, equipment, and parts	135	11 093	7.5	.1
1912	Central air-conditioning (residential and commercial)	1 156	186 288	6.4	1.1						
1914	Heat pumps (residential and commercial)	530	50 684	4.0	.3	2420	Industrial valves and fittings	199	44 633	13.9	.6
1916	Air cleaning and filtration systems	304	14 183	2.0	.1	5300	Plastics materials and basic shapes	209	11 950	4.4	.2
1917	Compressors for air conditioners	378	22 191	2.1	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	178	4 473	1.7	.1
1918	Condensing units for air-conditioners	439	28 074	2.7	.2						
1919	Other warm air heating and air-conditioning equipment and supplies	1 360	189 368	6.6	1.1	9700	Service receipts and labor charges (including installed parts)	313	48 661	14.8	.6
2000	Refrigeration equipment and supplies	266	29 655	4.9	.2						
2320	General-purpose industrial machinery, equipment, and parts	169	31 446	7.0	.2	9711	Labor charges for repair work	282	27 274	9.8	.3
2420	Industrial valves and fittings	1 839	436 756	8.5	2.6	9712	Parts installed in repair work	235	17 230	7.0	.2
2450	Other industrial supplies	204	21 720	4.4	.1	9713	Other service receipts and labor charges	96	4 157	4.5	.1
5300	Plastics materials and basic shapes	2 243	493 351	10.1	2.9						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	652	37 203	2.3	.2	9740	Receipts for installing equipment	98	8 587	13.2	.1
						9800	Miscellaneous commodities	244	42 780	13.0	.5
6000	Paint, paint supplies and wallpaper	203	19 211	4.1	.1	9950	Construction receipts	48	4 930	13.1	.1
9700	Service receipts and labor charges (including installed parts)	394	44 163	9.2	.3	—	All other commodities	(X)	27 340	(X)	.3
9711	Labor charges for repair work	339	26 861	6.5	.2						
9712	Parts installed in repair work	205	9 710	3.3	.1						
—	Commodities, n.e.c.	(X)	7 592	(X)	(V)		Refrigeration equipment and supplies (SIC 5078)	1 334	2 063 418	(X)	100.0
9800	Miscellaneous commodities	494	135 747	13.9	.8	0200	New and rebuilt automotive parts and supplies	84	14 222	16.1	.7
—	All other commodities	(X)	85 545	(X)	.5	0960	Restaurant and hotel equipment and supplies	164	16 951	9.4	.8
	Warm air heating and air-conditioning equipment and supplies (SIC 5075) ..	4 197	7 872 866	(X)	100.0	0970	Store machines and equipment	74	4 565	7.7	.2
0720	Roofing, siding, insulation materials, and guttering	213	54 594	12.0	.7	1000	Medical, hospital, and surgical supplies	63	9 547	27.4	.5
0960	Restaurant and hotel equipment and supplies	79	8 818	9.9	.1	1120	Flatiron and steel products	22	2 927	19.2	.1
1120	Flatiron and steel products	297	85 382	12.0	1.1	1150	Iron and steel pipe and tubing	114	3 799	5.0	.2
1150	Iron and steel pipe and tubing	298	14 321	2.8	.2	1400	Electrical apparatus and equipment	151	6 322	4.6	.3
1220	Aluminum shapes, forms, etc.	134	9 354	4.9	.1	1500	Electrical appliances, household	75	5 184	6.0	.3
1400	Electrical apparatus and equipment	404	52 856	7.6	.7	1600	Electronic parts and equipment, except communication	110	10 261	7.6	.5
1500	Electrical appliances, household	158	44 131	12.1	.6	1700	Hardware	223	6 380	3.0	.3
1800	Electronic parts and equipment, except communication	274	22 221	5.7	.3	1711	Hand tools (including power driven)	207	5 672	2.9	.3
1850	Communication equipment and supplies	19	4 184	10.2	.1	—	Commodities, n.e.c.	(X)	708	(X)	(V)
1851	Electronic communication equipment	19	4 184	10.2	.1	1800	Plumbing and heating equipment and supplies (hydronics)	365	22 027	6.3	1.1
						1811	Plastic pipe fittings and valves (excluding pipe and tubing)	155	3 061	1.9	.1
						1812	Metal pipe fittings and valves (excluding pipe and tubing)	273	8 568	3.6	.4
1700	Hardware	932	87 848	3.8	.9	1813	Plumbing fixtures	68	3 616	8.1	.2
1711	Hand tools (including power driven)	861	45 721	2.8	.6	1815	Boilers, radiators, and convectors	104	1 446	1.5	.1
1712	Bolts, nuts, rivets, and fasteners	409	15 689	1.9	.2	1818	Other plumbing and heating equipment and supplies	149	4 381	3.7	.2
1714	Other hardware	227	5 344	1.8	.1	—	Commodities, n.e.c.	(X)	975	(X)	(V)
—	Commodities, n.e.c.	(X)	1 094	(X)	(V)						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Refrigeration equipment and supplies (SIC 5078)—Con.					Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Con.					
1900	Warm air heating and air-conditioning equipment and supplies	653	175 703	22.7	8.5	2360	Other industrial machinery, equipment, and parts	58	9 523	8.5	
1911	Furnaces (warm air)	340	15 451	3.7	.7	2400	Mechanical power transmission supplies	108	25 678	7.4	.1
1912	Central air-conditioning (residential and commercial)	442	40 620	7.3	2.0	2420	Industrial valves and fittings	124	17 242	5.3	.1
1914	Heat pumps (residential and commercial) ..	282	6 335	2.3	.3	2450	Other industrial supplies	131	25 100	7.5	.1
1916	Air cleaning and filtration systems	323	4 830	1.5	.2	5400	Petroleum products	107	18 974	5.8	.1
1917	Compressors for air conditioners	515	45 506	7.9	2.2	9700	Service receipts and labor charges (including installed parts)	2 677	1 895 788	14.8	10.9
1918	Condensing units for air-conditioners	249	8 599	2.9	.4	9711	Labor charges for repair work	2 560	924 557	7.4	5.3
1919	Other warm air heating and air-conditioning equipment and supplies	401	54 362	11.4	2.6	9712	Parts installed in repair work	2 196	902 292	8.3	5.2
2000	Refrigeration equipment and supplies	1 334	1 629 070	79.0	79.0	9713	Other service receipts and labor charges ..	839	68 939	1.9	.4
2011	Commercial refrigerators (reach-in and walk-in)	612	344 084	35.5	16.7	9720	Receipts for service contracts	202	56 669	4.9	.3
2012	Compressors and compressor units for commercial refrigerators	941	280 702	23.2	13.6	9800	Miscellaneous commodities	437	145 667	8.8	.8
2013	Condensing units for commercial refrigerators	829	102 960	9.6	5.0	9940	Rental receipts	2 041	1 090 357	11.2	6.3
2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.)	1 185	901 324	50.4	43.7		All other commodities	(X)	28 894	(X)	.2
							Farm and garden machinery and equipment (SIC 5083)	11 163	16 911 181	(X)	100.0
2200	Farm machinery, equipment, and parts	46	2 852	8.6	.1	0100	New and used automobiles, motorcycles, etc.	453	43 345	7.0	.3
2320	General-purpose industrial machinery, equipment, and parts	46	3 379	13.2	.2	0130	Light trucks (14,000 lbs or less)	345	30 935	6.7	.2
2420	Industrial valves and fittings	122	5 877	5.1	.3	0140	Medium trucks and tractors (14,001 to 26,000 lbs)	326	23 754	5.1	.1
5300	Plastics materials and basic shapes	63	2 493	4.6	.1	0150	Heavy trucks and tractors (over 26,000 lbs) ..	193	14 220	6.4	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	176	7 362	5.5	.4	0200	New and rebuilt automotive parts and supplies	670	71 607	8.8	.4
9700	Service receipts and labor charges (including installed parts)	361	80 383	13.8	3.9	0300	Tires and tubes	972	22 478	1.7	.1
9711	Labor charges for repair work	351	42 909	7.6	2.1	0540	Other hometurnishings	135	12 260	7.8	.1
9712	Parts installed in repair work	275	33 266	8.1	1.6	0740	Other construction materials	449	23 302	5.3	.1
9713	Other service receipts and labor charges ..	126	4 208	3.9	.2	1400	Electrical apparatus and equipment	250	11 375	4.2	.1
9720	Receipts for service contracts	55	2 390	4.1	.1	1500	Electrical appliances, household	409	28 745	5.8	.2
9740	Receipts for installing equipment	154	23 593	10.9	1.1	1700	Hardware	1 017	107 623	6.5	.6
9800	Miscellaneous commodities	130	10 583	11.1	.5	1800	Plumbing and heating equipment and supplies (hydronics)	296	20 132	5.6	.1
9940	Rental receipts	101	7 949	7.5	.4	1900	Warm air heating and air-conditioning equipment and supplies	188	12 595	5.4	.1
9950	Construction receipts	61	4 886	11.1	.2	2100	Construction and mining machinery and equipment (including parts and attachments)	595	231 950	17.5	1.4
—	All other commodities	(X)	4 713	(X)	.2	2200	Farm machinery, equipment, and parts	10 600	11 302 269	74.6	66.8
						2211	New tractors (farm)	7 775	3 828 982	32.6	22.6
						2212	New harvesting machinery	5 859	1 563 634	17.5	9.2
						2213	New land preparation, planting, and cultivating machinery	4 946	933 227	11.9	5.5
						2214	New dairy farm and barn equipment	1 388	251 565	15.8	1.5
						2215	New irrigation equipment	1 478	899 768	37.6	5.3
	Construction and mining (except petroleum) machinery and equipment (SIC 5082)	4 433	17 386 129	(X)	100.0	2216	Other new farm machinery and equipment	5 858	1 559 353	18.4	9.2
0140	Medium trucks and tractors (14,001 to 26,000 lbs)	104	15 185	4.9	.1	2217	Used irrigation equipment	574	39 489	5.5	.2
0150	Heavy trucks and tractors (over 26,000 lbs) ..	119	54 734	11.0	.3	2218	Other used farm machinery and equipment	7 389	2 226 251	21.2	13.2
0200	New and rebuilt automotive parts and supplies	236	98 669	12.3	.6	2220	Garden machinery, equipment, and parts	5 836	2 913 491	26.8	17.2
1400	Electrical apparatus and equipment	163	43 455	7.7	.2	2221	New power lawn mowers	5 141	1 731 854	19.0	10.2
1700	Hardware	250	36 197	5.0	.2	2222	Other new lawn and garden machinery and equipment	2 755	1 063 862	18.9	6.3
2100	Construction and mining machinery and equipment (including parts and attachments) ..	4 433	13 042 949	75.0	75.0	2223	Used garden machinery and equipment	3 111	117 775	2.4	.7
2111	New off-highway wheel and track-laying tractors	1 479	2 699 886	31.4	15.5	2320	General-purpose industrial machinery, equipment, and parts	560	83 156	12.3	.5
2112	New power cranes, draglines, and shovels	910	649 202	12.7	3.7	2360	Other industrial machinery, equipment, and parts	121	8 859	7.3	.1
2113	New mixers, pavers, and related equipment	1 034	615 576	9.6	3.5	2366	Other new industrial machinery and equipment	117	8 712	7.3	.1
2114	New tractor shovel loaders	1 291	1 509 774	18.2	8.7	—	Commodities, n.e.c.	(X)	147	(X)	(V)
2115	New graders, rollers, and off-highway trucks	1 600	965 499	10.3	5.6	2700	Sporting and recreational goods and supplies	477	61 318	10.4	.4
2116	New mining machinery	759	961 338	25.4	5.5	3800	Men's and boys' wear	220	15 237	8.0	.1
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.)	2 626	3 405 421	31.3	19.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	196	10 125	4.7	.1
2118	Used construction and mining machinery and equipment	3 008	2 236 253	16.8	12.9		Petroleum products	736	64 593	4.9	.4
						5400	Farm supplies	1 533	165 640	9.6	1.0
						6000	Paint, paint supplies and wallpaper	396	32 474	8.2	.2
2200	Farm machinery, equipment, and parts	572	152 995	7.0	.9	9700	Service receipts and labor charges (including installed parts)	7 003	1 273 952	12.5	7.5
2220	Garden machinery, equipment, and parts	276	43 863	5.5	.3	9711	Labor charges for repair work	6 830	667 956	6.7	3.9
2320	General-purpose industrial machinery, equipment, and parts	479	357 501	16.3	2.1	9712	Parts installed in repair work	4 921	532 886	7.2	3.2
2330	Metalworking machinery, equipment and parts	93	28 541	11.4	.2	9713	Other service receipts and labor charges ..	2 375	73 110	2.0	.4
2340	Materials handling equipment and parts	471	179 659	8.2	1.0	9720	Receipts for service contracts	449	30 057	5.6	.2
2350	Oil well, refinery, and pipeline machinery, equipment and supplies	117	18 489	3.4	.1	9800	Miscellaneous commodities	915	148 972	11.4	.9
						9940	Rental receipts	2 157	78 993	2.2	.5

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Establishments handling line	All establishments
				Establishments handling line	All establishments						
—	Farm and garden machinery and equipment (SIC 5083)—Con.						Industrial machinery and equipment (SIC 5084)—Con.				
—	All other commodities	(X)	67 724	(X)	.4	9720	Receipts for service contracts	1 032	90 340	4.5	.2
						9740	Receipts for installing equipment	1 293	190 361	7.6	.4
						9800	Miscellaneous commodities	1 371	222 922	11.0	.5
						9940	Rental receipts	2 473	483 655	8.5	1.1
	Industrial machinery and equipment (SIC 5084).....	22 591	44 758 952	(X)	100.0	—	All other commodities	(X)	305 409	(X)	.7
0200	New and rebuilt automotive parts and supplies	571	73 004	8.4	.2		Industrial supplies (SIC 5085)	12 530	24 196 239	(X)	100.0
1100	Iron and steel products (semifinished)	226	23 081	3.3	.1	0200	New and rebuilt automotive parts and supplies	342	30 898	7.5	.1
1120	Flatiron and steel products	656	125 042	7.9	.3	1000	Medical, hospital, and surgical supplies	375	17 042	4.4	.1
1140	Iron and steel wire and wire products	534	33 637	3.2	.1	1120	Flatiron and steel products	614	61 674	5.9	.3
1150	Iron and steel pipe and tubing	342	24 658	6.8	.1	1140	Iron and steel wire and wire products	736	52 844	4.7	.2
						1150	Iron and steel pipe and tubing	1 105	302 625	15.4	1.3
1230	Other nonferrous metals	374	69 952	16.6	.2	1400	Electrical apparatus and equipment	1 288	204 616	9.8	.8
1400	Electrical apparatus and equipment	1 393	276 551	11.2	.6	1600	Electronic parts and equipment, except communication	1 005	97 798	6.5	.4
1600	Electronic parts and equipment, except communication	1 014	102 744	6.6	.2	1700	Hardware	1 988	391 736	11.6	1.6
1650	Communication equipment and supplies	278	32 930	9.7	.1	1800	Plumbing and heating equipment and supplies (hydronics)	911	139 712	10.5	.6
1651	Electronic communication equipment	269	30 285	9.6	.1	1900	Warm air heating and air-conditioning equipment and supplies	494	23 976	3.8	.1
—	Commodities, n.e.c.	(X)	2 645	(X)	(V)	2100	Construction and mining machinery and equipment (including parts and attachments)	542	48 915	6.0	.2
1700	Hardware	1 464	334 169	11.4	.7	2200	Farm machinery, equipment, and parts	348	15 206	3.8	.1
1800	Plumbing and heating equipment and supplies (hydronics)	361	23 501	5.8	.1	2300	Food-processing machinery, equipment, and parts	429	36 238	7.4	.1
2100	Construction and mining machinery and equipment (including parts and attachments)	923	169 266	12.7	.4	2320	General-purpose industrial machinery, equipment, and parts	1 633	290 304	11.0	1.2
2200	Farm machinery, equipment, and parts	784	82 438	8.1	.2	2330	Metalworking machinery, equipment and parts	1 175	183 101	10.4	.8
2300	Food-processing machinery, equipment, and parts	1 648	1 649 541	63.3	3.7	2340	Materials handling equipment and parts	1 612	173 589	6.3	.7
2311	New commercial food-processing machinery (slicers, choppers, baking, etc.	1 340	1 115 134	57.3	2.5	2350	Oil well, refinery, and pipeline machinery, equipment and supplies	566	58 308	7.0	.2
2312	New packing, packaging, and bottling machinery	834	341 098	28.8	.8	2360	Other industrial machinery, equipment, and parts	459	26 860	4.9	.1
2314	New food-processing machinery and equipment	899	193 309	17.3	.4	2400	Mechanical power transmission supplies	4 007	4 941 492	66.6	20.4
2320	General-purpose industrial machinery, equipment, and parts	9 603	12 251 032	71.4	27.4	2411	Bearings and bushings	3 510	2 736 574	42.9	11.3
2330	Metalworking machinery, equipment and parts	3 941	6 200 988	73.3	13.9	2412	Other mechanical power transmission supplies	3 562	2 204 918	36.7	9.1
2331	New machine tools and accessories	2 684	3 509 060	58.3	7.8	2420	Industrial valves and fittings	3 801	4 087 898	55.0	16.9
2332	Machinists' precision tools, dies, jigs, and fixtures	1 753	1 027 660	30.7	2.3	2430	Welding supplies (excluding gases)	2 651	1 857 761	53.5	7.7
2334	Other new metalworking machinery and equipment	1 703	1 125 540	33.3	2.5	2440	Industrial containers and supplies	1 514	2 366 667	66.6	9.8
2335	Used metalworking machinery and equipment	1 469	537 536	25.0	1.2	2450	Other industrial supplies	6 509	6 977 052	60.6	28.8
2340	Materials handling equipment and parts	5 114	6 638 937	62.1	14.8	2451	Printing and duplicating inks	547	228 964	33.9	.9
2341	New conveying equipment	2 121	960 736	26.6	2.1	2452	Abrasives and abrasive materials	2 543	1 058 469	24.5	4.4
2342	New hoists, cranes, and monorails	1 529	443 498	14.6	1.0	2453	Industrial leather, belting, and packing	1 059	112 674	7.6	.5
2343	New forklift trucks	2 037	2 224 864	47.3	5.0	2454	Mechanical rubber goods	2 402	1 316 654	34.6	5.4
2344	New industrial trucks and tractors	968	482 510	29.3	1.1	2455	Rope, cordage, and twine	1 174	316 499	16.8	1.3
2345	Other new materials handling equipment	2 947	1 971 106	33.4	4.4	2456	Industrial supplies, n.e.c.	4 394	3 943 792	50.7	16.3
2346	Used materials handling equipment	2 376	556 223	12.2	1.2	2620	Marine machinery, equipment, and supplies	390	23 127	4.0	.1
2350	Oil well, refinery, and pipeline machinery, equipment and supplies	3 325	3 992 332	73.4	8.9	3400	Industrial and personal service paper and plastics	637	187 799	16.0	.8
2360	Other industrial machinery, equipment, and parts	5 288	8 770 620	78.7	19.6	5300	Plastics materials and basic shapes	858	89 031	7.8	.4
2361	New metal smelting and refining machinery, and equipment	446	65 500	12.3	.1	5320	Industrial gases (welding, etc.)	2 227	717 262	26.4	3.0
2362	New power plant machinery (excluding electrical	728	226 597	25.9	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	938	103 236	6.6	.4
2363	New printing trades machinery, equipment, and supplies	1 470	2 143 746	76.9	4.8	6000	Paint, paint supplies and wallpaper	785	55 326	4.5	.2
2364	New textile and sewing machinery and equipment	1 095	1 792 322	73.5	4.0	9700	Service receipts and labor charges (including installed parts)	1 834	172 165	5.8	.7
2365	New woodworking machinery	1 119	636 913	44.5	1.4	9711	Labor charges for repair work	1 494	84 713	3.8	.4
2366	Other new industrial machinery and equipment	2 649	3 345 452	65.5	7.5	9712	Parts installed in repair work	1 049	49 378	3.0	.2
2367	Used Industrial machinery and equipment	1 609	560 090	22.1	1.3	9713	Other service receipts and labor charges	680	38 074	3.7	.2
2400	Mechanical power transmission supplies	980	111 801	5.8	.2	9800	Miscellaneous commodities	1 210	220 629	13.8	.9
2420	Industrial valves and fittings	1 834	369 294	11.3	.8	9940	Rental receipts	1 199	122 328	8.1	.5
2440	Industrial containers and supplies	528	52 253	4.8	.1	—	All other commodities	(X)	119 024	(X)	.5
2450	Other industrial supplies	1 341	230 083	9.1	.5		Service establishment equipment and supplies (SIC 5087)	7 919	7 926 245	(X)	100.0
2930	Waste materials, except metal	379	70 815	11.2	.2	0530	Floor coverings	202	13 126	9.1	.2
2932	Waste paper	379	70 815	11.2	.2	0531	Carpets and rugs (including pads)	202	13 126	9.1	.2
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	959	142 923	7.3	.3	0960	Restaurant and hotel equipment and supplies	483	34 525	8.4	.4
9700	Service receipts and labor charges (including installed parts)	8 209	1 614 673	10.9	3.6	1150	Iron and steel pipe and tubing	185	7 509	4.7	.1
9711	Labor charges for repair work	5 643	942 758	7.4	2.1	1200	Copper and brass	146	6 091	5.6	.1
9712	Parts installed in repair work	3 735	492 996	6.1	1.1	1213	Tubular products (pipes and tubes)	146	4 724	4.3	.1
9713	Other service receipts and labor charges	1 865	178 919	4.2	.4	—	Commodities, n.e.c.	(X)	1 367	(X)	(V)

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Service establishment equipment and supplies (SIC 5087)—Con.						Transportation equipment and supplies, except motor vehicles (SIC 5088)—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)-----	186	6 702	4.8	.1	9700	Service receipts and labor charges (including installed parts)-----	535	269 612	17.1	3.0		
2320	General-purpose industrial machinery, equipment, and parts-----	303	15 031	7.4	.2	9711	Labor charges for repair work-----	487	126 393	8.4	1.4		
2400	Mechanical power transmission supplies-----	232	12 328	8.0	.2	9712	Parts installed in repair work-----	423	112 870	9.4	1.3		
2450	Other industrial supplies-----	289	13 452	7.5	.2	9713	Other service receipts and labor charges-----	348	30 349	3.1	.3		
2500	Beauty and barber equipment and supplies-----	3 212	2 052 996	94.9	25.9								
2511	Equipment (furniture, dryers, etc.)-----	2 182	183 060	12.2	2.3	9720	Receipts for service contracts-----	205	18 743	6.3	.2		
2512	Supplies (combs, curlers, shampoos, etc.)-----	3 144	1 869 936	89.1	23.6	9800	Miscellaneous commodities-----	243	21 095	3.9	.2		
2520	Custodial (janitors') equipment and supplies-----	2 579	2 078 026	77.9	26.2	9940	Rental receipts-----	352	285 102	17.0	3.2		
2530	Laundry and dry-cleaning equipment and supplies-----	1 091	1 078 538	74.3	13.6								
2540	Other service establishment equipment and supplies-----	2 070	2 014 552	85.0	25.4	—	All other commodities-----	(X)	41 076	(X)	.5		
3130	Other durable goods-----	225	9 235	6.3	.1								
3200	Printing and writing (fine) paper-----	145	5 020	4.5	.1		Sporting and recreational goods and supplies (SIC 5091)-----	4 027	9 394 352	(X)	100.0		
3212	Other printing and writing paper-----	145	5 020	4.5	.1								
3400	Industrial and personal service paper and plastics-----	883	204 967	23.5	2.6	0530	Floor coverings-----	83	31 871	23.0	.3		
3500	Drugs, pharmaceuticals, cosmetics and toiletries-----	284	7 091	3.9	.1	1400	Electrical apparatus and equipment-----	74	5 416	5.2	.1		
3600	Piece goods, knit and woven-----	162	9 062	7.3	.1	1500	Electrical appliances, household-----	116	32 765	16.5	.3		
4000	Footwear-----	107	5 420	6.0	.1	1600	Electronic parts and equipment, except communication-----	70	8 676	9.0	.1		
5300	Plastics materials and basic shapes-----	219	10 478	6.8	.1	1700	Hardware-----	134	14 437	8.3	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	675	84 498	15.2	1.1	1800	Plumbing and heating equipment and supplies (hydronics)-----	100	11 190	8.9	.1		
6150	Nondurable goods, n.e.c.-----	162	4 931	3.8	.1	2220	Garden machinery, equipment, and parts-----	89	10 394	8.6	.1		
9700	Service receipts and labor charges (including installed parts)-----	1 269	123 000	8.6	1.6	2320	General-purpose industrial machinery, equipment, and parts-----	70	6 501	8.6	.1		
9740	Receipts for installing equipment-----	446	19 765	5.0	.2	2360	Other industrial machinery, equipment, and parts-----	32	5 667	14.4	.1		
9800	Miscellaneous commodities-----	500	35 122	10.2	.4								
9940	Rental receipts-----	295	6 674	2.4	.1	2540	Other service establishment equipment and supplies-----	48	8 397	14.7	.1		
—	All other commodities-----	(X)	68 106	(X)	.9	2542	Service establishment equipment and supplies, n.e.c.-----	48	8 397	14.7	.1		
	Transportation equipment and supplies, except motor vehicles (SIC 5088)-----	2 690	8 852 985	(X)	100.0	2700	Sporting and recreational goods and supplies-----	4 027	9 001 363	95.8	95.8		
0200	New and rebuilt automotive parts and supplies-----	235	33 685	10.3	.4	2711	Ammunition, firearms, reloading equipment, archery, supplies, shooting aids, and accessories-----	854	1 856 742	69.8	19.8		
1400	Electrical apparatus and equipment-----	248	25 078	6.5	.3	2712	Bicycles and bicycle tires and tubes-----	451	1 298 433	81.5	13.8		
1600	Electronic parts and equipment, except communication-----	283	38 458	7.8	.4	2713	Billiards, pool, bowling equipment, and accessories-----	352	253 015	50.2	2.7		
1700	Hardware-----	149	5 736	2.7	.1	2714	Camping and fishing equipment and accessories-----	878	1 244 885	55.0	13.3		
2100	Construction and mining machinery and equipment (including parts and attachments)-----	137	5 895	2.7	.1	2715	Athletic equipment and accessories-----	1 053	1 229 003	64.6	13.1		
2320	General-purpose industrial machinery, equipment, and parts-----	240	15 272	4.1	.2	2716	Skiing equipment-----	305	601 994	73.7	6.4		
2340	Materials handling equipment and parts-----	174	8 799	4.3	.1	2717	Marine pleasure craft, equipment, and accessories-----	649	813 385	50.4	8.7		
2420	Industrial valves and fittings-----	167	13 171	5.2	.1	2718	Other sporting and recreational goods (go carts, bait, etc.)-----	1 223	1 703 906	70.6	18.1		
2450	Other industrial supplies-----	199	8 795	3.4	.1	2800	Toys and hobby goods and supplies-----	171	23 639	9.0	.3		
2600	Aircraft and aeronautical equipment and supplies-----	1 748	6 003 007	88.8	67.8	3800	Men's and boys' wear-----	168	30 537	10.7	.3		
2611	New aircraft-----	398	659 166	47.1	7.4	3900	Women's and children's wear-----	107	7 353	4.3	.1		
2612	New aircraft engines and parts-----	798	993 802	36.3	11.2	4000	Footwear-----	166	29 516	9.2	.3		
2613	Other new aircraft equipment and supplies-----	1 088	2 150 297	48.6	24.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	190	57 750	20.9	.6		
2614	Used aeronautical equipment and supplies-----	1 048	2 199 742	56.1	24.8								
2620	Marine machinery, equipment, and supplies-----	1 016	1 736 277	82.6	19.6	9700	Service receipts and labor charges (including installed parts)-----	187	10 815	4.6	.1		
2621	New ships and boats (excluding pleasure boats)-----	296	107 004	28.8	1.2	9711	Labor charges for repair work-----	160	5 941	2.8	.1		
2622	New marine propulsion machinery and equipment-----	466	649 997	65.4	7.3	—	Commodities, n.e.c.-----	(X)	4 874	(X)	.1		
2623	New marine supplies-----	816	907 415	67.9	10.2	9800	Miscellaneous commodities-----	185	27 194	12.3	.3		
2624	Used marine machinery, equipment, and supplies-----	365	71 861	17.7	.8	—	All other commodities-----	(X)	70 871	(X)	.8		
2630	Other transportation equipment and supplies-----	364	252 721	50.3	2.9		Toys and hobby goods and supplies (SIC 5092)-----	2 095	5 447 533	(X)	100.0		
2631	New transportation equipment (excluding automotive)-----	336	190 528	42.3	2.2	0500	Household china, glassware, crockery, and plastic housewares-----	188	31 091	8.1	.6		
2632	Used transportation equipment (excluding automotive)-----	280	62 193	21.6	.7	0520	Linens, domestics, curtains, and draperies-----	100	16 237	4.3	.3		
2700	Sporting and recreational goods and supplies-----	188	11 535	4.3	.1	0540	Other homefurnishings-----	194	22 886	3.7	.4		
5400	Petroleum products-----	276	58 928	8.7	.7	0800	Photographic equipment and supplies-----	82	4 934	1.1	.1		
						1040	Religious and school supplies-----	134	27 472	7.4	.5		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

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CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establish- ments (no.)	Amount (\$1,000)	Sales of specified commodity line	
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)					As percent of total sales of—	
				Establish- ments hand- ling line	All establish- ments						Establish- ments hand- ling line	All establish- ments
	Toys and hobby goods and supplies (SIC 5092)—Con.						Jewelry, watches, precious stones, and precious metals (SIC 5094) -----	6 397	36 611 419	(X)	100.0	
1500	Electrical appliances, household -----	104	10 573	7.7	.2	1200	Copper and brass -----	121	163 196	5.5	.4	
1600	Electronic parts and equipment, except communication -----	49	3 974	7.0	.1	1220	Aluminum shapes, forms, etc. -----	104	321 526	11.2	.9	
1700	Hardware -----	139	22 388	4.9	.4	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	99	100 773	11.5	.3	
2530	Laundry and dry-cleaning equipment and supplies -----	67	5 389	1.7	.1	1500	Electrical appliances, household -----	91	34 296	17.2	.1	
2533	Laundry and dry-cleaning supplies (chemicals, dry-cleaning fluids, etc.) -----	67	5 389	1.7	.1	2450	Other industrial supplies -----	48	22 208	35.1	.1	
2700	Sporting and recreational goods and supplies -----	189	34 932	10.0	.6	2456	Industrial supplies, n.e.c. -----	45	21 327	34.7	.1	
2800	Toys and hobby goods and supplies -----	2 095	4 839 400	88.8	88.8	—	Commodities, n.e.c. -----	(X)	881	(X)	(V)	
3000	Jewelry, watches, diamonds, and other precious stones and metals -----	181	22 379	4.2	.4	2920	Nonferrous metal scrap -----	78	61 766	2.1	.2	
3130	Other durable goods -----	124	36 268	18.5	.7	3000	Jewelry, watches, diamonds, and other precious stones and metals -----	6 397	35 595 738	97.2	97.2	
3300	Stationery office supplies, and greeting cards -----	153	12 891	4.5	.2	3011	Diamond jewelry—all types (rings, necklaces, etc.) -----	3 090	5 558 657	67.5	15.2	
3400	Industrial and personal service paper and plastics -----	96	11 991	2.8	.2	3012	Other gem stone and pearl jewelry—all items (rings, necklaces, etc.) -----	2 078	930 332	36.5	2.5	
3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	139	32 085	7.2	.6	3013	Karat gold jewelry (rings, necklaces, etc.) -----	2 079	2 015 691	32.4	5.5	
3600	Piece goods, knit and woven -----	84	12 402	15.7	.2	3014	Watches, clocks, and watch movements -----	1 197	2 741 481	71.7	7.5	
3700	Notions and dry goods -----	176	73 296	15.1	1.3	3015	Precious metals—gold, silver, and platinum (including precious metal coins) -----	981	22 654 197	97.4	61.9	
3800	Men's and boys' wear -----	109	15 018	3.3	.3	3016	Other jewelry, silverware, and plated ware (including gold-filled and sterling) -----	2 001	1 695 380	59.9	4.6	
3900	Women's and children's wear -----	146	34 810	7.3	.6	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	55	30 721	25.1	.1	
4000	Footwear -----	118	15 274	3.5	.3	3900	Women's and children's wear -----	85	42 403	23.1	.1	
4400	Confectionery -----	119	24 513	5.5	.4	6120	Art goods (including novelties and souvenirs) -----	197	49 934	14.8	.1	
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	175	15 691	8.8	.3	9800	Miscellaneous commodities -----	312	81 140	6.4	.2	
6110	Flowers and florists' supplies -----	142	21 288	4.7	.4	—	All other commodities -----	(X)	107 718	(X)	.3	
6120	Art goods (including novelties and souvenirs) -----	221	32 170	12.5	.6		Durable goods, n.e.c. (SIC 5099) -----	7 718	31 650 004	(X)	100.0	
6140	Advertising specialties (paper novelties, etc.) -----	94	12 040	13.9	.2	0100	New and used automobiles, motorcycles, etc. -----	608	2 706 336	19.5	8.6	
6150	Nondurable goods, n.e.c. -----	80	8 176	8.7	.2	0200	New and rebuilt automotive parts and supplies -----	571	86 666	4.4	.3	
9800	Miscellaneous commodities -----	232	28 561	14.0	.5	0250	Petroleum products marketing equipment -----	316	23 256	6.2	.1	
—	All other commodities -----	(X)	19 404	(X)	.4	0300	Tires and tubes -----	575	148 909	1.8	.5	
	Scrap and waste materials (SIC 5093) -----	8 278	17 047 111	(X)	100.0	0520	Linens, domestics, curtains, and draperies -----	589	69 260	9.0	.2	
0240	Used automotive parts, accessories, and equipment -----	483	23 865	7.4	.1	0600	Lumber: rough, dressed, and finished -----	658	135 070	4.7	.4	
1100	Iron and steel products (samifinished) -----	411	21 654	7.2	.1	0620	Plywood and millwork -----	559	77 367	12.8	.2	
1120	Flatiron and steel products -----	608	38 409	7.8	.2	0700	Brick, stone, tile, sand, block, cement, and gravel -----	376	31 441	5.5	.1	
1140	Iron and steel wire and wire products -----	381	18 463	6.0	.1	0712	Cement and lime -----	376	31 405	5.5	.1	
1150	Iron and steel pipe and tubing -----	574	21 431	4.6	.1	—	Commodities, n.e.c. -----	(X)	36	(X)	(V)	
1160	Other iron and steel products -----	480	22 579	5.0	.1	0740	Other construction materials -----	203	28 027	10.5	.1	
1180	Stainless steel -----	910	106 047	6.1	.6	0800	Photographic equipment and supplies -----	594	100 770	1.2	.3	
1200	Copper and brass -----	422	35 948	7.5	.2	0900	Office equipment and supplies -----	519	111 395	14.5	.4	
1220	Aluminum shapes, forms, etc. -----	467	193 181	27.3	1.1	0912	New adding, calculating, and accounting machinas and parts -----	519	96 895	12.6	.3	
1230	Other nonferrous metals -----	573	55 586	6.6	.3	—	Commodities, n.a.c. -----	(X)	14 500	(X)	(V)	
2320	General-purpose industrial machinery, equipment, and parts -----	398	36 628	9.2	.2	0950	Computer software (off-the-shelf) -----	442	47 183	5.8	.1	
2900	Ferrous metal scrap -----	4 953	6 796 851	66.3	39.9	0970	Store machines and equipment -----	340	24 585	3.6	.1	
2911	Prepared ferrous metal scrap (processed by this establishment) -----	3 251	3 816 160	51.8	22.4	0971	New cash registers and point of sala terminals -----	320	22 301	3.3	.1	
2912	Prepared ferrous metal scrap (not proccased by this establishment) -----	1 986	2 137 275	43.5	12.5	—	Commodities, n.e.c. -----	(X)	2 284	(X)	(V)	
2913	Unprapared ferrous metal scrap -----	2 139	843 416	23.6	4.9	1120	Flatiron and steel products -----	695	868 991	5.1	2.7	
2920	Nonferrous metal scrap -----	5 223	6 245 925	54.2	36.6	1140	Iron and steel wire and wire products -----	617	246 506	10.1	.8	
2921	Aluminum scrap -----	4 689	3 049 421	29.5	17.9	1150	Iron and steel pipe and tubing -----	565	228 402	3.0	.7	
2922	Copper and copper elloy scrap -----	4 124	1 950 363	22.8	11.4	1200	Copper and brass -----	585	378 696	4.5	1.2	
2923	Lead scrap -----	2 262	186 330	4.5	1.1	1220	Aluminum shapes, forms, etc. -----	558	137 832	1.0	.4	
2924	Other nonfarrous metallic scrap (nickel, zinc, and pracious and special metals) ---	3 072	1 059 811	14.5	6.2	1300	Coal and coka -----	554	347 502	5.2	1.1	
2930	Weste materials, excapt metal -----	2 792	3 240 239	76.5	19.0	1400	Electrical apparatus and equipment -----	683	114 714	1.4	.4	
2931	Waste cloths, westa rags, and textila westa -----	1 005	631 983	65.3	3.7	1500	Electrical appliances, household -----	738	96 199	8.1	.3	
2932	Wasta paper -----	1 947	2 332 192	77.2	13.7	1600	Electronic parts and equipment, except communication -----	707	118 766	1.4	.4	
2933	Other waste materials and scrap (rubbar, bones, glass, etc.) -----	945	276 064	24.3	1.6	1700	Hardware -----	671	57 567	3.2	.2	
3400	Industrial and personal servica paper and plastics -----	309	20 164	10.4	.1	2200	Farm machinery, equipment, and parts -----	406	36 984	6.5	.1	
9700	Service receipts and labor charges (including installed parts) -----	737	60 525	6.9	.4	2320	General-purpose industrial machinery, equipment, and parts -----	739	672 500	4.0	2.1	
9713	Other service receipts and labor charges -----	638	57 127	7.5	.3	2330	Matelworking machinery, equipment and parts -----	598	353 145	2.5	1.1	
—	Commodities, n.e.c. -----	(X)	3 398	(X)	(V)	2440	Industrial containers and supplies -----	611	302 380	3.4	1.0	
9800	Miscallaneous commodities -----	687	44 154	6.1	.3	2540	Other service establishment equipment end supplies -----	100	17 426	10.1	.1	
9950	Construction raceipts -----	287	22 988	12.1	.1	2542	Service establishment equipment and supplies, n.e.c. -----	100	17 426	10.1	.1	
—	All other commodities -----	(X)	42 476	(X)	.2	2600	Aircrft and aeronautical equipment and supplies -----	613	571 764	5.7	1.8	
						2700	Sporting and racraational goods and supplies -----	642	100 902	4.3	.3	
						2800	Toys and hobby goods end supplies -----	718	85 554	6.2	.3	

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling line	All estab- lish- ments					Estab- lish- ments handling line	All estab- lish- ments		
	Durable goods, n.e.c. (SIC 5099)— Con.						Printing and writing paper (SIC 5111) —Con.						
2920	Nonferrous metal scrap	355	29 515	7.7	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	93	13 227	3.9	.1		
3000	Jewelry, watches, diamonds, and other precious stones and metals	627	126 292	11.1	.4	9800	Miscellaneous commodities	114	24 944	7.5	.2		
3100	Musical instruments and supplies	849	971 607	67.5	3.1	—	All other commodities	(X)	40 342	(X)	.3		
3120	Forest products, except lumber	2 371	5 749 805	44.6	18.2								
3130	Other durable goods	4 560	5 860 593	89.8	18.5		Stationery and office supplies (SIC 5112)	8 010	11 456 888	(X)	100.0		
3131	Phonograph records, compact disks, and audio tapes	2 534	3 802 035	79.8	12.0								
3132	Video tapes	1 300	772 942	23.9	2.4	0400	Household and lawn furniture	64	6 515	12.3	.1		
3133	Coin-operated games	860	424 020	56.9	1.3	0420	Office and business furniture	2 826	996 889	16.8	8.7		
3134	Fire extinguishers, luggage, and works of art	1 789	720 729	67.0	2.3	0900	Office equipment and supplies	2 649	634 705	14.4	5.5		
3135	Other durable goods, n.e.c.	637	140 867	32.2	.4	0920	New computer equipment	334	38 527	9.5	.3		
3200	Printing and writing (fine) paper	635	112 683	1.3	.4	0950	Computer software (off-the-shelf)	332	10 111	3.2	.1		
3300	Stationery office supplies, and greeting cards	433	20 128	3.8	.1	0970	Store machines and equipment	561	32 245	5.9	.3		
3400	Industrial and personal service paper and plastics	750	335 182	3.9	1.1	1040	Religious and school supplies	363	28 158	4.9	.2		
3500	Drugs, pharmaceuticals, cosmetics and toiletries	691	89 966	9.1	.3	2450	Other industrial supplies	276	10 410	3.2	.1		
3600	Piece goods, knit and woven	716	382 238	2.5	1.2	2800	Toys and hobby goods and supplies	96	7 361	7.3	.1		
3700	Notions and dry goods	657	69 599	3.9	.2	3200	Printing and writing (fine) paper	1 350	379 432	15.6	3.3		
3800	Men's and boys' wear	463	20 711	3.7	.1	3211	Roll newsprint and rotogravure paper	152	14 351	8.4	.1		
3900	Women's and children's wear	728	108 123	4.8	.3	3212	Other printing and writing paper	1 274	365 081	15.6	3.2		
4100	Frozen foods (packaged)	709	432 233	5.2	1.4	3300	Stationery office supplies, and greeting cards	8 010	8 926 506	77.9	77.9		
4200	Dairy products (excluding dried or canned) ..	354	26 584	6.4	.1	3400	Industrial and personal service paper and plastics	479	72 557	10.4	.6		
4300	Poultry and poultry products	400	32 364	8.7	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	64	6 687	9.5	.1		
4500	Fish and seafoods (excluding canned and frozen packaged)	509	99 436	14.0	.3	6100	Books, periodicals, newspapers, and miscellaneous printed materials	265	16 015	7.1	.1		
4600	Meats and meat products (fresh and unpackaged)	707	694 085	8.2	2.2	6120	Art goods (including novelties and souvenirs)	599	45 651	8.1	.4		
4700	Fresh fruits and vegetables	388	26 844	6.1	.1	6140	Advertising specialties (paper novelties, etc.)	51	7 993	18.1	.1		
4800	Coffee, tea, and spices	603	173 087	2.5	.5	9700	Service receipts and labor charges (including installed parts)	941	68 384	7.6	.6		
4830	Canned foods	497	41 154	5.1	.1	9720	Receipts for service contracts	199	20 375	11.3	.2		
4850	Soft drinks	370	24 196	4.9	.1	9800	Miscellaneous commodities	450	43 591	11.8	.4		
4860	Other grocery specialties	633	106 835	5.9	.3	9940	Rental receipts	480	23 293	5.3	.2		
4900	Grain and beans	670	1 038 410	7.4	3.3	9970	Receipts for printing work performed at this establishment	357	47 093	11.7	.4		
5100	Hides, skins and pelts	444	54 878	4.7	.2	—	All other commodities	(X)	34 390	(X)	.3		
5300	Plastics materials and basic shapes	606	110 957	1.5	.4		Industrial and personal service paper (SIC 5113)	3 959	14 313 362	(X)	100.0		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	789	587 427	3.4	1.9	0900	Office equipment and supplies	159	29 510	4.3	.2		
5400	Petroleum products	647	2 240 568	25.0	7.1	0960	Restaurant and hotel equipment and supplies	336	150 989	11.6	1.1		
5420	Liquified petroleum gases (excluding natural gas)	578	255 744	3.1	.8	1120	Fatiron and steel products	35	7 462	7.4	.1		
5500	Crude oil	651	2 227 705	13.9	7.0	2320	General-purpose industrial machinery, equipment, and parts	59	25 911	13.6	.2		
5800	Farm supplies	172	24 951	10.3	.1	2340	Materials handling equipment and parts	110	14 349	3.9	.1		
5900	Tobacco and tobacco products	618	123 791	1.5	.4	2360	Other industrial machinery, equipment, and parts	39	9 130	6.2	.1		
6100	Books, periodicals, newspapers, and miscellaneous printed materials	585	48 432	6.4	.2	2440	Industrial containers and supplies	257	79 654	9.5	.6		
6140	Advertising specialties (paper novelties, etc.)	362	22 333	5.7	.1	2450	Other industrial supplies	210	35 177	3.8	.2		
9700	Service receipts and labor charges (including installed parts)	942	78 831	7.5	.2	2520	Custodial (janitors') equipment and supplies ..	804	440 279	13.4	3.1		
9800	Miscellaneous commodities	966	700 676	4.6	2.2	3200	Printing and writing (fine) paper	481	564 060	21.0	3.9		
—	All other commodities	(X)	275 950	(X)	.9	3211	Roll newsprint and rotogravure paper	157	79 326	10.4	.6		
	Printing and writing paper (SIC 5111) ..	1 686	15 047 390	(X)	100.0	3212	Other printing and writing paper	409	484 734	21.3	3.4		
2420	Office and business furniture	120	29 872	3.3	.2	3300	Stationery office supplies, and greeting cards	481	132 607	7.7	.9		
2800	Photographic equipment and supplies	44	13 931	13.5	.1	3311	Business forms	268	32 811	3.0	.2		
2900	Office equipment and supplies	109	32 224	5.4	.2	3312	Stationery	213	38 522	4.4	.3		
2450	Other industrial supplies	97	8 709	3.1	.1	3313	Carbon paper, stencil paper, inkad ribbons, pens, and pencils	181	15 073	2.2	.1		
2520	Custodial (janitors') equipment and supplies ..	92	17 812	3.7	.1	3315	Other stationery supplies (binders, ruled forms, etc.)	232	41 570	3.7	.3		
2930	Waste materials, except metal	38	29 317	21.8	.2	3400	Commodities, n.e.c.	(X)	4 631	(X)	(V)		
2932	Waste paper	38	29 317	21.8	.2	3411	Industrial and personal service paper and plastics	3 959	11 816 065	82.6	82.6		
3120	Forest products, except lumber	49	84 174	30.1	.6	3412	Paperboard and boxboard boxes	2 266	2 898 546	37.9	20.3		
3200	Printing and writing (fine) paper	1 686	13 111 610	87.1	87.1	3413	Paper dishes, cups, and napkins	1 807	1 358 787	20.2	9.5		
3211	Roll newsprint and rotogravure paper	372	1 951 337	54.4	13.0	3414	Industrial paper (wrapping, bags, cartons, etc.)	2 483	2 828 771	32.7	19.8		
3212	Other printing and writing paper	1 513	11 160 273	81.1	74.2	3415	Disposable plastic boxes, containers, cups, dishes, and supplies	1 831	2 737 446	33.6	19.1		
3300	Stationery office supplies, and greeting cards	463	324 011	11.6	2.2	3500	Other industrial and personal service paper	1 721	1 992 515	31.0	13.9		
3400	Industrial and personal service paper and plastics	686	1 317 217	20.0	8.8	4100	Drugs, pharmaceuticals, cosmetics and toiletries	80	7 373	2.3	.1		
3411	Paperboard and boxboard boxes	184	79 262	4.4	.5								
3412	Paper dishes, cups, and napkins	283	68 025	2.7	.5								
3413	Industrial paper (wrapping, bags, cartons, etc.)	415	617 650	13.3	4.1								
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	269	89 401	3.3	.6								
3415	Other industrial and personal service paper	429	462 879	11.5	3.1								

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[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Amount (\$1,000)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)					As percent of total sales of—			
				Establishments handling line	All establishments						Establishments handling line	All establishments		
	Industrial and personal service paper (SIC 5113)—Con.						Piece goods, notions, and other dry goods (SIC 5131)—Con.							
4200	Dairy products (excluding dried or canned) ..	55	11 655	4.2	.1	1300	Coal and coke	122	15 087	3.3	.1			
						1700	Hardware	114	9 193	5.3	.1			
4300	Poultry and poultry products	47	27 196	11.4	.2	2320	General-purpose industrial machinery, equipment, and parts	161	37 566	9.9	.3			
4312	Eggs	36	12 360	11.5	.1									
4314	Other poultry (excluding frozen packaged) ..	42	14 836	9.1	.1	2330	Metalworking machinery, equipment and parts	173	45 117	9.5	.3			
4400	Confectionery	83	15 987	6.6	.1	2360	Other industrial machinery, equipment, and parts	94	9 949	7.2	.1			
4600	Meats and meat products (fresh and unpackaged)	55	30 922	14.1	.2	2364	New textile and sewing machinery and equipment	90	9 740	7.2	.1			
4800	Coffee, tea, and spices	127	19 729	3.1	.1		Commodities, n.e.c.	(X)	209	(X)	(V)			
4830	Canned foods	154	68 000	10.3	.5									
4840	Food and beverage basic materials	145	77 995	9.8	.5	2540	Other service establishment equipment and supplies	215	33 809	10.9	.2			
4850	Soft drinks	121	27 490	5.4	.2		Toys and hobby goods and supplies	157	14 768	5.9	.1			
4860	Other grocery specialties	167	105 049	13.8	.7	2800	Waste materials, except metal	96	6 823	5.9	.1			
5300	Plastics materials and basic shapes	226	112 023	13.1	.8	2930	Stationery office supplies, and greeting cards	165	24 759	10.1	.2			
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	435	140 632	8.8	1.0	3500	Drugs, pharmaceuticals, cosmetics and toiletries	144	19 090	10.4	.1			
5800	Farm supplies	39	13 305	12.2	.1	3600	Piece goods, knit and woven	3 860	11 430 089	92.0	83.9			
6100	Books, periodicals, newspapers, and miscellaneous printed materials	43	8 181	7.9	.1									
6120	Art goods (including novelties and souvenirs)	57	12 372	5.5	.1	3700	Notions and dry goods	1 218	1 315 136	77.1	9.6			
9700	Service receipts and labor charges (including installed parts)	139	7 876	1.9	.1	3800	Men's and boys' wear	227	72 997	11.6	.5			
9800	Miscellaneous commodities	291	93 045	10.9	.7	3900	Women's and children's wear	185	27 460	7.7	.2			
						4860	Other grocery specialties	186	66 918	9.1	.5			
						4900	Grain and beans	162	34 726	7.4	.3			
—	All other commodities	(X)	101 113	(X)	.7	4917	Other grain and beans (oats, barley, inedible beans, etc.)	162	34 726	7.4	.3			
						5200	Cotton	116	10 719	6.5	.1			
	Drugs, drug proprietaries, and druggists' sundries (SIC 5122)	4 141	33 976 854	(X)	100.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	222	99 167	11.5	.7			
0540	Other home furnishings	273	115 829	5.2	.3	5900	Tobacco and tobacco products	77	7 591	6.7	.1			
0800	Photographic equipment and supplies	294	76 435	2.8	.2	6000	Paint, paint supplies and wallpaper	186	30 671	9.9	.2			
1000	Medical, hospital, and surgical supplies	672	485 869	5.6	1.4	6100	Books, periodicals, newspapers, and miscellaneous printed materials	129	13 970	7.7	.1			
1040	Religious and school supplies	171	53 537	3.2	.2		Nondurable goods, n.e.c.	209	28 629	9.5	.2			
1050	Other professional equipment and supplies ..	173	235 093	23.9	.7	6150	Miscellaneous commodities	309	71 066	9.0	.5			
1500	Electrical appliances, household	165	28 766	2.2	.1	9800								
1700	Hardware	175	30 105	3.0	.1									
2800	Toys and hobby goods and supplies	317	96 592	3.5	.3	—	All other commodities	(X)	59 528	(X)	.4			
3000	Jewelry, watches, diamonds, and other precious stones and metals	140	24 960	2.5	.1									
3300	Stationery office supplies, and greeting cards	348	142 485	4.5	.4		Men's and boys' clothing and furnishings (SIC 5136)	2 614	9 386 633	(X)	100.0			
3500	Drugs, pharmaceuticals, cosmetics and toiletries	4 141	31 307 066	92.1	92.1	0520	Linens, domestics, curtains, and draperies ..	84	7 124	5.8	.1			
3511	Proprietary (patent) medicines	1 605	8 509 479	37.6	25.0	1000	Medical, hospital, and surgical supplies	24	5 514	12.8	.1			
3512	Other drugs and pharmaceuticals	2 172	15 298 616	61.6	45.0	1400	Electrical apparatus and equipment	33	6 351	6.5	.1			
3513	Cosmetics	1 408	1 849 624	12.6	5.4	2320	General-purpose industrial machinery, equipment, and parts	33	5 039	8.4	.1			
3514	Perfumes	739	1 389 760	15.4	4.1									
3515	Other toiletries and druggists' sundries	1 647	4 259 587	18.8	12.5	2450	Other industrial supplies	69	15 752	16.9	.2			
3700	Notions and dry goods	313	146 698	6.3	.4	2456	Industrial supplies, n.e.c.	69	15 286	16.4	.3			
3800	Men's and boys' wear	108	18 483	2.0	.1	—	Commodities, n.e.c.	(X)	466	(X)	(V)			
3900	Women's and children's wear	169	34 329	2.2	.1									
4400	Confectionery	225	143 451	5.8	.4	2540	Other service establishment equipment and supplies	44	6 420	12.6	.1			
4830	Canned foods	92	18 709	2.9	.1	2700	Sporting and recreational goods and supplies	190	43 337	14.4	.3			
4840	Food and beverage basic materials	141	101 899	6.9	.3	2800	Toys and hobby goods and supplies	73	5 432	4.6	.1			
4860	Other grocery specialties	169	99 982	4.7	.3	3400	Industrial and personal service paper and plastics	62	15 393	16.4	.2			
5300	Plastics materials and basic shapes	93	26 532	3.9	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	52	4 757	3.9	.1			
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	188	66 098	5.2	.2	3600	Piece goods, knit and woven	146	39 517	9.0	.3			
5800	Farm supplies	191	35 957	6.2	.1	3700	Notions and dry goods	90	9 256	6.8	.1			
5900	Tobacco and tobacco products	197	235 803	10.8	.7									
6150	Nondurable goods, n.e.c.	143	186 805	13.8	.5	3800	Men's and boys' wear	2 614	8 080 676	86.1	86.1			
9700	Service receipts and labor charges (including installed parts)	104	17 045	2.0	.1	3811	Men's and boys' suits, coats, and formal wear	640	1 587 941	66.5	16.1			
9800	Miscellaneous commodities	278	97 840	3.8	.3	3812	Men's and boys' dress and casual shirts, slacks, and jeans	1 362	4 237 917	70.4	45.1			
9940	Rental receipts	49	23 714	6.0	.1	3813	Men's and boys' underwear and nightwear	392	258 136	32.9	2.9			
—	All other commodities	(X)	126 772	(X)	.4	3814	Men's and boys' work clothing and uniforms	577	526 481	54.8	5.9			
						3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	1 012	1 470 201	55.6	15.1			
	Piece goods, notions, and other dry goods (SIC 5131)	4 677	13 829 553	(X)	100.0	3900	Women's and children's wear	963	1 034 112	27.6	11.1			
0200	New and rebuilt automotive parts and supplies	85	8 003	4.8	.1	4000	Footwear	255	42 290	8.2	.3			
0520	Linens, domestics, curtains, and draperies ..	234	50 358	12.2	.4	8140	Advertising specialties (paper novelties, etc.)	64	7 837	9.6	.1			
0600	Lumber: rough, dressed, and finished	108	11 018	2.4	.1	6150	Nondurable goods, n.e.c.	47	5 364	3.9	.1			
1120	Flatiron and steel products	189	41 405	8.8	.3	9800	Miscellaneous commodities	154	14 269	10.2	.3			
1170	Alloy steel	151	33 943	9.2	.2	—	All other commodities	(X)	38 193	(X)	.2			

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Women's, children's and infants' clothing and accessories (SIC 5137) —	4 776	16 567 543	(X)	100.0		Groceries, general line (SIC 5141)—Con.				
0520	Linens, domestics, curtains, and draperies ..	170	28 194	4.4	.2	4600	Meats and meat products (fresh and unpackaged) ..	2 102	8 627 206	13.5	11.6
0540	Other homefurnishings ..	77	19 204	3.9	.1	4611	Beef (not killed on location) ..	1 539	4 103 309	7.3	5.5
2700	Sporting and recreational goods and supplies ..	80	17 020	2.9	.1	4614	Pork (not killed on location) ..	1 341	1 596 047	3.0	2.1
2800	Toys and hobby goods and supplies ..	93	19 517	3.8	.1	4619	Other meat products (for general-line grocery wholesalers, (including veal, lamb, pork, and all sausage) ..	1 620	2 879 670	5.1	3.9
3000	Jewelry, watches, diamonds, and other precious stones and metals ..	93	13 120	7.7	.1	—	Commodities, n.e.c. ..	(X)	48 180	(X)	.1
3130	Other durable goods ..	46	9 194	2.0	.1	4700	Fresh fruits and vegetables ..	1 570	3 386 025	6.4	4.5
3500	Drugs, pharmaceuticals, cosmetics and toiletries ..	94	11 817	6.4	.1	4800	Coffee, tea, and spices ..	3 290	3 300 488	4.8	4.4
3600	Piece goods, knit and woven ..	120	24 492	4.8	.1	4811	Coffee ..	2 931	1 943 597	3.0	2.6
3800	Men's and boys' wear ..	959	917 495	25.0	5.5	4812	Tea ..	2 136	582 695	1.2	.8
3900	Women's and children's wear ..	4 776	15 337 253	92.6	92.6	4813	Spices ..	2 748	774 196	1.4	1.0
4000	Footwear ..	287	95 938	10.5	.6	4820	Bread and baked goods ..	1 317	873 261	2.1	1.2
4012	Women's, misses', and girls' footwear ..	261	84 838	9.7	.5	4830	Canned foods ..	3 591	13 067 231	18.3	17.6
—	Commodities, n.e.c. ..	(X)	11 100	(X)	.1	4831	Canned and bottled fruits, vegetables, and juices ..	3 395	6 513 959	9.5	8.7
6150	Nondurable goods, n.e.c. ..	109	32 136	6.3	.2	4832	Canned and bottled baby foods ..	1 405	984 864	2.1	1.3
9800	Miscellaneous commodities ..	118	12 440	13.6	.1	4833	Canned meats ..	2 295	873 270	1.8	1.2
—	All other commodities ..	(X)	29 723	(X)	.2	4834	Canned fish and seafood ..	2 512	990 283	1.8	1.3
	Footwear (SIC 5139) ..	1 326	6 988 042	(X)	100.0	4835	Canned milk ..	1 559	357 966	1.0	.5
—						4836	Other canned foods ..	2 559	3 346 889	5.6	4.5
1100	Iron and steel products (semifinished) ..	51	24 163	10.0	.3	4840	Food and beverage basic materials ..	701	884 165	5.6	1.2
2700	Sporting and recreational goods and supplies ..	84	32 730	3.4	.5	4850	Soft drinks ..	2 276	1 047 127	2.0	1.4
3800	Men's and boys' wear ..	162	395 809	29.4	5.7	4851	Soft drinks, packaged ..	2 116	917 499	1.9	1.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans ..	95	33 564	14.6	.5	4852	Soft drinks, pre and post mix bulk ..	705	129 628	.9	.2
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	103	355 194	30.4	5.1	4860	Other grocery specialties ..	3 442	14 840 309	21.3	19.9
—	Commodities, n.e.c. ..	(X)	7 051	(X)	.1	4861	Powered beverage mixes ..	1 696	497 435	1.2	.7
3900	Women's and children's wear ..	138	80 213	8.2	1.1	4862	Bottled water ..	1 151	247 132	.9	.3
3914	Women's and misses' outerwear ..	106	43 547	12.3	.6	4863	Breakfast cereals ..	2 695	2 478 917	4.0	3.3
3916	Other women's, misses, and girl's wear(furs, sweaters, millinery, etc. ..	76	35 307	5.1	.5	4864	Cooking oils and margarine ..	3 101	1 801 572	2.7	2.4
—	Commodities, n.e.c. ..	(X)	1 359	(X)	(V)	4865	Flour ..	2 735	1 031 183	1.8	1.4
4000	Footwear ..	1 326	6 426 458	92.0	92.0	4866	Pickles, preserves, jellies, jams, and sauces ..	3 042	2 084 251	3.2	2.8
4011	Men's and boys' footwear, except athletic ..	739	1 093 537	37.7	15.6	4867	Sugar, refined ..	2 731	1 344 608	2.2	1.8
4012	Women's, misses', and girls' footwear ..	921	2 858 146	68.3	40.9	4868	Pet foods ..	1 672	1 952 783	3.8	2.6
4013	Infants' footwear ..	357	218 229	14.2	3.1	4869	Grocery specialties, n.e.c. ..	1 757	3 402 428	7.8	4.6
4014	Athletic footwear ..	450	2 151 046	58.9	30.8	4900	Grain and beans ..	565	119 275	1.2	.2
4015	Shoe accessories ..	241	105 500	14.8	1.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) ..	1 669	1 636 650	4.0	2.2
9800	Miscellaneous commodities ..	75	8 820	3.0	.1	5600	Beer and ale ..	344	66 029	2.2	.1
—	All other commodities ..	(X)	19 849	(X)	.3	5900	Tobacco and tobacco products ..	1 524	3 386 655	6.6	4.5
	Groceries, general line (SIC 5141) —	3 624	74 453 902	(X)	100.0	9700	Service receipts and labor charges (including installed parts) ..	275	125 380	2.5	.2
0540	Other homefurnishings ..	575	152 033	1.4	.2	9800	Miscellaneous commodities ..	549	505 227	3.9	.7
0900	Office equipment and supplies ..	475	164 149	1.8	.2	—	All other commodities ..	(X)	190 180	(X)	.3
0960	Restaurant and hotel equipment and supplies ..	1 170	325 949	2.5	.4		Packaged frozen foods (SIC 5142) —	2 041	20 544 420	(X)	100.0
0970	Store machines and equipment ..	409	285 720	1.4	.4	0540	Other homefurnishings ..	105	22 744	1.3	.1
1700	Hardware ..	296	37 400	.7	.1	0960	Restaurant and hotel equipment and supplies ..	230	112 288	2.1	.5
2530	Laundry and dry-cleaning equipment and supplies ..	414	220 507	2.7	.3	2450	Other industrial supplies ..	25	11 599	11.8	.1
3400	Industrial and personal service paper and plastics ..	2 929	3 604 201	5.7	4.8	2456	Industrial supplies, n.e.c. ..	25	11 599	11.8	.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries ..	1 480	1 968 278	4.5	2.6	3400	Industrial and personal service paper and plastics ..	409	732 793	9.5	3.6
4100	Frozen foods (packaged) ..	3 016	6 766 735	10.1	9.1	4100	Frozen foods (packaged) ..	2 041	14 374 615	70.0	70.0
4111	Dinners (frozen) ..	304	60 113	.9	.1	4111	Dinners (frozen) ..	345	1 351 117	27.4	6.6
4112	Fish and seafoods (frozen packaged) ..	1 968	951 132	2.1	1.3	4112	Fish and seafoods (frozen packaged) ..	1 326	4 564 716	28.6	22.2
4113	Vegetables (frozen) ..	363	85 802	1.3	.1	4113	Vegetables (frozen) ..	521	1 149 674	16.6	5.6
4115	Meat (frozen packaged) ..	2 059	1 540 540	3.3	2.1	4114	Fruits and fruit juices (frozen) ..	528	1 001 714	15.0	4.9
4116	Frozen baked goods ..	348	63 984	.8	.1	4115	Meat (frozen packaged) ..	1 057	3 324 532	24.5	16.2
4118	Other frozen foods (for general-line grocery wholesalers) ..	2 604	4 009 979	6.5	5.4	4116	Frozen baked goods ..	438	384 107	6.5	1.9
—	Commodities, n.e.c. ..	(X)	55 185	(X)	.1	4117	Other frozen foods (frozen foods wholesalers only) ..	430	934 720	17.8	4.5
4200	Dairy products (excluding dried or canned) ..	2 550	4 876 594	7.4	6.5	4118	Other frozen foods (for general-line grocery wholesalers) ..	630	1 664 035	33.9	8.1
4212	Cheese ..	405	87 529	1.2	.1	4200	Dairy products (excluding dried or canned) ..	480	860 216	9.4	4.2
4213	Milk and cream (except raw) ..	911	935 611	2.7	1.3	4300	Poultry and poultry products ..	490	474 600	5.9	2.3
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk) ..	2 248	3 769 949	6.0	5.1	4400	Confectionery ..	243	99 011	2.7	.5
—	Commodities, n.e.c. ..	(X)	83 505	(X)	.1	4500	Fish and seafoods (excluding canned and frozen packaged) ..	352	439 415	12.1	2.1
4300	Poultry and poultry products ..	2 031	1 792 834	3.4	2.4	4600	Meats and meat products (fresh and unpackaged) ..	342	566 431	10.8	2.8
4400	Confectionery ..	2 415	1 469 482	2.8	2.0	4700	Fresh fruits and vegetables ..	352	442 670	7.0	2.2
5000	Fish and seafoods (excluding canned and frozen packaged) ..	1 011	734 812	3.0	1.0						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Packaged frozen foods (SIC 5142)— Con.					Poultry and poultry products (SIC 5144)—Con.					
4800	Coffee, tea, and spices	401	197 277	2.8	1.0	5800	Farm supplies	79	16 647	8.1	2.1
4820	Bread and baked goods	195	112 739	4.0	.5	9700	Service receipts and labor charges (including installed parts)	71	4 738	1.8	1.1
4830	Canned foods	501	771 138	13.1	3.8	9800	Miscellaneous commodities	128	23 635	5.1	3.3
4840	Food and beverage basic materials	80	23 489	4.0	.1		All other commodities	(X)	13 988	(X)	2.1
4850	Soft drinks	223	138 532	2.8	.7						
4860	Other grocery specialties	487	924 175	11.8	4.5	—					
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	231	71 175	1.4	.3		Confectionery (SIC 5145)	2 001	4 554 225	(X)	100.0
6140	Advertising specialties (paper novelties, etc.)	45	27 515	3.0	.1	3400	Industrial and personal service paper and plastics	260	57 275	6.0	1.3
6150	Nondurable goods, n.e.c.	28	13 922	13.9	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries	119	9 096	5.3	2.2
9800	Miscellaneous commodities	138	52 751	5.1	.3	4100	Frozen foods (packaged)	149	34 251	4.3	8.8
—	All other commodities	(X)	75 325	(X)	.4	4200	Dairy products (excluding dried or canned) ..	85	7 896	6.9	2.2
	Dairy products, except dried or canned (SIC 5143)	2 764	15 401 866	(X)	100.0	4300	Poultry and poultry products	74	29 404	16.6	2.2
0960	Restaurant and hotel equipment and supplies	175	29 303	2.6	.2	4400	Confectionery	2 001	3 830 805	84.1	84.1
3400	Industrial and personal service paper and plastics	343	153 097	7.0	1.0	4600	Meats and meat products (fresh and unpackaged)	86	3 638	2.9	.1
4100	Frozen foods (packaged)	479	340 398	11.4	2.2	4700	Fresh fruits and vegetables	72	7 079	3.5	2.2
4200	Dairy products (excluding dried or canned) ..	2 764	13 459 743	87.4	87.4	4800	Coffee, tea, and spices	268	128 480	9.5	2.1
4211	Butter	896	751 456	17.4	4.9	4820	Bread and baked goods	226	53 679	5.6	1.2
4212	Cheese	1 118	2 885 326	43.4	18.7	4830	Canned foods	264	48 552	4.9	1.1
4213	Milk and cream (except raw)	1 473	2 814 818	59.7	18.3	4850	Soft drinks	334	86 323	7.5	1.3
4214	Ice cream	1 210	1 499 300	39.5	9.7	4860	Other grocery specialties	236	62 852	7.6	1.4
4215	Raw milk	322	3 438 932	80.5	22.3	4900	Grain and beans	71	4 256	3.2	.1
4216	Other dairy products (dairy products wholesalers only)	982	1 210 358	28.4	7.9	5900	Tobacco and tobacco products	263	107 415	11.1	2.4
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	514	859 557	50.3	5.6	9700	Service receipts and labor charges (including installed parts)	98	3 632	1.0	.1
4300	Poultry and poultry products	396	118 322	6.8	.8	9800	Miscellaneous commodities	208	48 086	5.1	1.1
4400	Confectionery	207	25 751	4.1	.2	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	78	17 935	10.4	.4
4500	Fish and seafoods (excluding canned and frozen packaged)	147	14 295	1.5	.1	—	All other commodities	(X)	13 571	(X)	.3
4600	Meats and meat products (fresh and unpackaged)	415	324 477	12.7	2.1		Fish and seafoods (SIC 5146)	2 582	6 498 993	(X)	100.0
4700	Fresh fruits and vegetables	230	52 900	3.6	.3	2820	Marine machinery, equipment, and supplies ..	107	11 238	4.5	.1
4800	Coffee, tea, and spices	248	27 095	1.8	.2	4100	Frozen foods (packaged)	444	440 610	22.9	5.2
4820	Bread and baked goods	313	77 086	4.8	.5	4200	Dairy products (excluding dried or canned) ..	89	8 881	3.8	.1
4830	Canned foods	419	236 399	10.1	1.5	4300	Poultry and poultry products	118	41 288	14.4	.5
4840	Food and beverage basic materials	108	10 384	2.9	.1	4500	Fish and seafoods (excluding canned and frozen packaged)	2 582	7 794 389	91.7	91.7
4850	Soft drinks	259	114 382	8.8	.7	4800	Meats and meat products (fresh and unpackaged)	149	98 091	14.8	1.1
4860	Other grocery specialties	417	284 266	9.8	1.7	4700	Fresh fruits and vegetables	79	5 948	4.5	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	93	17 517	1.8	.1	4820	Bread and baked goods	68	8 535	8.0	.1
5800	Farm supplies	145	30 044	4.0	.2	4830	Canned foods	132	24 138	6.7	.2
9700	Service receipts and labor charges (including installed parts)	183	17 369	2.8	.1	4860	Other grocery specialties	107	7 888	3.8	.1
9800	Miscellaneous commodities	345	78 500	6.7	.5	5400	Petroleum products	183	15 762	8.8	.2
—	All other commodities	(X)	13 549	(X)	.1	9800	Miscellaneous commodities	209	23 278	8.7	.3
	Poultry and poultry products (SIC 5144)	1 216	8 808 732	(X)	100.0	9940	Rental receipts	71	14 610	5.4	.2
1400	Electrical apparatus and equipment	57	4 800	2.9	.1	—	All other commodities	(X)	10 851	(X)	.1
3400	Industrial and personal service paper and plastics	107	22 935	5.1	.3		Meats and meat products (SIC 5147) ..	4 212	30 429 415	(X)	100.0
4100	Frozen foods (packaged)	275	170 919	8.3	2.5	0980	Restaurant and hotel equipment and supplies	134	32 858	2.8	.1
4200	Dairy products (excluding dried or canned) ..	274	150 998	10.2	2.2	3400	Industrial and personal service paper and plastics	379	189 843	5.8	.6
4300	Poultry and poultry products	1 218	5 707 589	83.8	83.8	4100	Frozen foods (packaged)	1 208	841 533	10.2	2.3
4311	Dressed poultry killed on location	83	13 285	4.4	.2	4200	Dairy products (excluding dried or canned) ..	930	889 041	9.1	2.3
4312	Eggs	770	2 160 241	65.2	31.8	4300	Poultry and poultry products	1 879	1 792 444	12.8	5.3
4313	Live poultry	180	192 317	35.1	2.8	4400	Confectionery	193	83 281	2.8	.2
4314	Other poultry (excluding frozen packaged) ..	887	3 351 788	74.7	49.2	4500	Fish and seafoods (excluding canned and frozen packaged)	999	448 453	5.8	1.5
4500	Fish and seafoods (excluding canned and frozen packaged)	223	75 708	6.2	1.1	4600	Meats and meat products (fresh and unpackaged)	4 212	25 101 892	82.5	82.5
4600	Meats and meat products (fresh and unpackaged)	323	497 530	20.5	7.3	4811	Beef (not killed on location)	3 583	15 588 345	57.5	51.2
4700	Fresh fruits and vegetables	135	45 144	8.9	.7	4812	Veal (not killed on location)	1 547	848 903	7.3	2.5
4820	Bread and baked goods	74	5 797	1.8	.1	4813	Lamb and mutton (not killed on location) ..	1 419	716 380	8.8	2.4
4830	Canned foods	124	41 028	10.1	.8	4814	Pork (not killed on location)	2 850	4 124 085	20.8	13.6
4860	Other grocery specialties	150	27 180	4.4	.4	4815	Sausage and prepared meats made on location	847	385 513	9.3	1.5

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Meats and meat products (SIC 5147) —Con.					Groceries and related products, n.e.c. (SIC 5149)—Con.					
600	Meats and meat products (fresh and unpacked)—Con.				4830	Canned foods	2 338	6 084 001	41.8	15.7	
616	Sausage and prepared meats purchased for resale	1 835	1 734 956	16.3	5.7	4831	Canned and bottled fruits, vegetables, and juices	1 758	2 899 114	25.8	7.5
617	Meat from animals killed on location	181	146 588	15.7	.5	4832	Canned and bottled baby foods	575	151 542	4.5	.4
618	Other meat products (meat and meat products wholesalers only)	1 068	1 104 424	15.9	3.6	4833	Canned meats	884	368 021	6.7	1.0
619	Other meat products (for general-line grocery wholesalers, (including veal, lamb, pork, and all sausage)	472	474 518	22.0	1.6	4834	Canned fish and seafood	1 063	609 105	8.7	1.6
700	Fresh fruits and vegetables	408	260 745	7.3	.9	4835	Canned milk	532	47 177	1.4	.1
800	Coffee, tea, and spices	359	79 942	2.9	.3	4836	Other canned foods	1 355	2 009 042	23.1	5.2
820	Bread and baked goods	330	86 584	3.3	.3	4840	Food and beverage basic materials	970	2 221 894	48.3	5.7
830	Canned foods	576	244 786	6.2	.8	4842	Sausage casings	383	100 481	11.5	.3
850	Soft drinks	238	48 333	2.5	.2	4844	Other basic food products	863	2 084 069	50.9	5.4
860	Other grocery specialties	517	342 503	8.1	1.1	—	Commodities, n.e.c.	(X)	37 344	(X)	.1
900	Grain and beans	125	17 023	2.2	.1	4850	Soft drinks	2 776	3 550 244	33.3	9.2
930	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	135	36 384	2.5	.1	4860	Other grocery specialties	4 459	11 471 758	47.7	29.6
700	Wines and distilled alcoholic beverages	100	28 248	6.3	.1	4900	Grain and beans	591	147 642	10.1	.4
800	Miscellaneous commodities	224	45 614	3.9	.1	5100	Hides, skins and pelts	340	79 779	10.1	.2
—	All other commodities	(X)	82 110	(X)	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	700	149 964	2.9	.4
	Fresh fruits and vegetables (SIC 5148)	4 945	23 608 130	(X)	100.0	5600	Beer and ale	419	73 775	5.6	.2
700	Hardware	44	13 599	19.8	.1	5800	Farm supplies	265	33 633	6.1	.1
100	Frozen foods (packaged)	484	287 558	12.4	1.2	5900	Tobacco and tobacco products	701	595 076	8.2	1.5
200	Dairy products (excluding dried or canned) ..	250	42 784	3.8	.2	6140	Advertising specialties (paper novelties, etc.)	233	22 332	1.9	.1
300	Poultry and poultry products	431	42 344	3.2	.2	9700	Service receipts and labor charges (including installed parts)	557	106 843	4.8	.3
400	Confectionery	100	17 045	3.7	.1	9800	Miscellaneous commodities	1 024	312 571	5.5	.8
500	Fish and seafoods (excluding canned and frozen packaged)	144	30 214	5.7	.1	9940	Rental receipts	412	32 022	2.4	.1
600	Meats and meat products (fresh and unpacked)	189	52 871	5.8	.2	—	All other commodities	(X)	161 823	(X)	.4
700	Fresh fruits and vegetables	4 945	22 629 321	95.9	95.9	4860	Grain and field beans (SIC 5153)	7 997	68 258 000	(X)	100.0
711	Fresh fruits	3 988	11 740 160	58.2	49.7	4900	Other grocery specialties	173	47 687	9.3	.1
712	Fresh vegetables	3 986	10 889 161	59.4	46.1	4911	Grain and beans	7 997	62 128 987	91.0	91.0
800	Coffee, tea, and spices	143	15 476	2.7	.1	4912	Corn (for grain)	6 046	18 888 219	35.6	27.7
830	Canned foods	310	152 775	10.2	.6	4913	Rice (unpolished)	302	553 783	34.8	.8
840	Food and beverage basic materials	48	14 544	7.9	.1	4914	Wheat	5 666	14 111 440	26.6	20.7
860	Other grocery specialties	231	54 683	6.3	.2	4915	Sorghum (for grain)	2 039	2 857 426	11.2	4.2
900	Grain and beans	83	14 028	4.5	.1	4916	Dry edible beans (bulk)	443	1 129 876	42.7	1.7
900	Farm supplies	145	27 767	9.5	.1	4917	Soybeans (for beans)	5 255	18 566 382	36.7	27.2
700	Service receipts and labor charges (including installed parts)	148	42 443	6.3	.2	5000	Other grain and beans (oats, barley, inedible beans, etc.)	4 410	6 021 861	18.0	8.8
800	Miscellaneous commodities	191	41 351	5.5	.2	5140	Cattle, hogs, sheep, and goats	266	147 023	4.6	.2
920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	122	75 849	15.4	.3	5143	Other farm products, inedible	253	121 841	14.4	.2
—	All other commodities	(X)	53 478	(X)	.2	—	Farm products, n.e.c.	251	119 849	14.3	.2
	Groceries and related products, n.e.c. (SIC 5149)	9 081	38 720 500	(X)	100.0	5330	Commodities, n.e.c.	(X)	1 992	(X)	(V)
540	Other home furnishings	397	44 882	2.2	.1	5400	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	810	235 544	7.3	.3
960	Restaurant and hotel equipment and supplies	738	189 600	4.2	.5	5800	Petroleum products	1 139	434 432	8.2	.6
700	Hardware	252	23 255	1.6	.1	9700	Farm supplies	3 661	2 623 951	16.6	3.8
600	Aircraft and aeronautical equipment and supplies	251	31 860	4.2	.1	9800	Service receipts and labor charges (including installed parts)	1 662	387 095	2.7	.6
400	Industrial and personal service paper and plastics	1 601	930 634	7.8	2.4	9910	Miscellaneous commodities	1 680	903 847	12.9	1.3
500	Drugs, pharmaceuticals, cosmetics and toiletries	746	180 383	3.2	.5	9920	Receipts from Commodity Credit Corporation	2 540	563 323	4.3	.8
600	Piece goods, knit and woven	273	50 557	8.1	.1	9940	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	1 894	335 176	4.2	.5
100	Frozen foods (packaged)	1 347	2 265 496	13.9	5.9	—	Rental receipts	622	46 250	1.6	.1
200	Dairy products (excluding dried or canned) ..	1 275	1 055 790	7.8	2.7	—	All other commodities	(X)	282 844	(X)	.4
300	Poultry and poultry products	739	230 509	3.9	.6		Livestock (SIC 5154)	1 383	9 697 116	(X)	100.0
400	Confectionery	1 354	463 039	6.9	1.2	4900	Grain and beans	111	36 569	10.2	.4
500	Fish and seafoods (excluding canned and frozen packaged)	485	90 345	4.9	.2	5000	Cattle, hogs, sheep, and goats	1 383	9 542 039	98.4	98.4
600	Meats and meat products (fresh and unpacked)	942	1 305 601	12.3	3.4	5011	Cattle	886	4 599 477	73.8	47.4
700	Fresh fruits and vegetables	825	489 828	5.8	1.3	5012	Hogs	1 039	4 858 184	70.4	50.1
800	Coffee, tea, and spices	2 424	4 412 323	27.9	11.4	5013	Sheep	265	77 368	4.8	.8
811	Coffee	1 835	3 576 892	30.4	9.2	5014	Goats	153	7 010	1.1	.1
812	Tea	1 476	301 542	4.6	.8	5140	Other farm products, inedible	118	9 105	1.7	.1
813	Spices	1 360	533 889	8.4	1.4	5800	Farm supplies	122	52 399	14.3	.5
820	Bread and baked goods	2 503	1 913 041	22.2	4.9	9700	Service receipts and labor charges (including installed parts)	114	15 162	3.2	.2
						9800	Miscellaneous commodities	113	11 588	3.1	.1
						9910	Receipts from Commodity Credit Corporation	92	9 880	2.9	.1
						—	All other commodities	(X)	20 374	(X)	.2

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Farm-product raw materials, n.e.c. (SIC 5159)-----	1 375	13 430 780	(X)	100.0		Plastics materials and basic forms and shapes (SIC 5162)—Con.				
1220	Aluminum shapes, forms, etc.-----	162	19 267	2.7	.1	6000	Paint, paint supplies and wallpaper -----	68	9 192	5.9	.1
2320	General-purpose industrial machinery, equipment, and parts -----	202	71 580	9.6	.5	6150	Nondurable goods, n.e.c. -----	42	9 161	11.9	.1
4600	Meats and meat products (fresh and unpackaged) -----	205	91 430	12.0	.7	9700	Service receipts and labor charges (including installed parts) -----	98	10 923	4.5	.2
4800	Coffee, tea, and spices -----	186	46 457	7.8	.3	9800	Miscellaneous commodities -----	200	80 790	17.5	1.2
4811	Coffee -----	186	46 457	7.8	.3	—	All other commodities -----	(X)	43 622	(X)	.6
4860	Other grocery specialties -----	212	69 018	8.1	.5						
4900	Grain and beans -----	244	39 745	5.6	.3		Chemicals and allied products, n.e.c. (SIC 5169)-----	7 230	19 637 219	(X)	100.0
4911	Corn (for grain) -----	135	8 211	1.6	.1						
4916	Soybeans (for beans) -----	229	24 801	3.6	.2						
—	Commodities, n.e.c. -----	(X)	6 733	(X)	.1	1000	Medical, hospital, and surgical supplies -----	224	35 245	11.6	.2
5100	Hides, skins and pelts -----	540	2 880 130	84.5	21.4	1120	Flatiron and steel products -----	134	60 345	9.9	.3
5120	Leaf tobacco -----	353	1 813 380	82.6	13.5	1140	Iron and steel wire and wire products -----	133	14 076	8.8	.1
5130	Wool, wool tops, and mohair -----	296	281 055	38.1	2.1	1150	Iron and steel pipe and tubing -----	129	68 040	11.3	.3
5140	Other farm products, inedible -----	520	2 722 610	82.5	20.3	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	99	28 521	20.3	.1
5141	Raw sugar -----	241	1 204 954	68.6	9.0	1600	Electronic parts and equipment, except communication -----	140	11 685	7.5	.1
5142	Horses, mules, and donkeys -----	226	92 448	16.1	.7						
5143	Farm products, n.e.c. -----	454	1 425 208	74.1	10.6	1650	Communication equipment and supplies -----	59	12 936	17.4	.1
5200	Cotton -----	473	5 201 275	94.2	38.7	1651	Electronic communication equipment -----	59	12 936	17.4	.1
5800	Farm supplies -----	202	22 613	4.0	.2						
5900	Tobacco and tobacco products -----	104	8 924	2.2	.1	1700	Hardware -----	350	32 706	7.4	.2
5911	Cigars and cigarettes -----	104	8 924	2.2	.1	2320	General-purpose industrial machinery, equipment, and parts -----	350	65 076	8.1	.3
6150	Nondurable goods, n.e.c. -----	203	83 044	12.1	.6	2330	Metalworking machinery, equipment and parts -----	113	13 674	9.7	.1
9700	Service receipts and labor charges (including installed parts) -----	225	25 430	2.2	.2						
9800	Miscellaneous commodities -----	153	15 289	3.3	.1	2360	Other industrial machinery, equipment, and parts -----	103	18 878	16.5	.1
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) -----	193	18 226	2.5	.1	2366	Other new industrial machinery and equipment -----	103	18 878	16.5	.1
—	All other commodities -----	(X)	21 307	(X)	.2	2430	Welding supplies (excluding gases) -----	765	216 487	28.7	1.1
	Plastics materials and basic forms and shapes (SIC 5162)-----	2 003	6 823 245	(X)	100.0	2440	Industrial containers and supplies -----	234	28 139	7.3	.1
0500	Household china, glassware, crockery, and plastic housewares -----	39	30 777	16.4	.5	2450	Other industrial supplies -----	331	61 679	15.0	.3
0530	Floor coverings -----	24	5 335	11.7	.1	2520	Custodial (janitors') equipment and supplies -----	483	39 687	10.0	.2
0532	Linoleum and other floor coverings -----	24	5 335	11.7	.1	2530	Laundry and dry-cleaning equipment and supplies -----	333	80 897	7.7	.4
0600	Lumber: rough, dressed, and finished -----	27	3 603	5.2	.1	3400	Industrial and personal service paper and plastics -----	291	40 918	15.2	.2
0620	Plywood and millwork -----	49	9 813	9.1	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	183	79 227	12.3	.4
0621	Plywood (including veneer) -----	40	7 701	7.9	.1	5300	Plastics materials and basic shapes -----	320	258 744	12.9	1.3
—	Commodities, n.e.c. -----	(X)	2 112	(X)	(V)	5311	Plastic rods, tubes, and sheets -----	110	22 483	13.8	.1
0700	Brick, stone, tile, sand, block, cement, and gravel -----	17	3 535	7.7	.1	5312	Plastics raw materials -----	196	175 688	10.8	.9
0720	Roofing, siding, insulation materials, and gutters -----	38	7 036	8.4	.1	5316	Other plastics materials and basic shapes -----	187	58 068	5.4	.3
1120	Flatiron and steel products -----	64	15 448	11.1	.2	—	Commodities, n.e.c. -----	(X)	2 505	(X)	(V)
1140	Iron and steel wire and wire products -----	52	17 019	13.7	.2	5320	Industrial gases (welding, etc.) -----	1 066	644 179	48.7	3.3
1150	Iron and steel pipe and tubing -----	85	16 347	9.4	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	6 346	17 142 303	91.9	87.3
1200	Copper and brass -----	38	4 494	5.3	.1	5400	Petroleum products -----	380	171 685	9.4	.2
1220	Aluminum shapes, forms, etc.-----	58	10 689	8.7	.2	5420	Liquefied petroleum gases (excluding natural gas) -----	115	15 794	9.8	.1
1400	Electrical apparatus and equipment -----	51	9 033	11.2	.1	5800	Farm supplies -----	209	84 137	16.6	.4
1600	Electronic parts and equipment, except communication -----	42	4 816	6.2	.1	6000	Paint, paint supplies and wallpaper -----	234	22 421	7.0	.1
1700	Hardware -----	173	58 382	14.1	.9	9700	Service receipts and labor charges (including installed parts) -----	593	56 325	8.0	.3
1800	Plumbing and heating equipment and supplies (hydronics) -----	98	28 015	15.4	.4	9800	Miscellaneous commodities -----	542	119 350	11.6	.5
1900	Warm air heating and air-conditioning equipment and supplies -----	36	7 866	11.2	.1	9940	Rental receipts -----	566	57 401	9.1	.3
2320	General-purpose industrial machinery, equipment, and parts -----	87	32 165	10.3	.5	—	All other commodities -----	(X)	156 664	(X)	.6
2360	Other industrial machinery, equipment, and parts -----	28	8 374	11.2	.1		Petroleum bulk stations and terminals (SIC 5171)-----	10 400	62 953 879	(X)	100.0
2420	Industrial valves and fittings -----	88	20 931	10.8	.3	0200	New and rebuilt automotive parts and supplies -----	1 146	160 379	2.8	.5
2440	Industrial containers and supplies -----	69	12 127	8.8	.2	0250	Petroleum products marketing equipment -----	612	37 234	1.0	.1
2450	Other industrial supplies -----	80	14 037	6.7	.2	0300	Tires and tubes -----	2 168	261 011	2.8	.4
3400	Industrial and personal service paper and plastics -----	117	34 785	17.7	.5	1140	Iron and steel wire and wire products -----	165	64 123	3.3	.1
5300	Plastics materials and basic shapes -----	2 003	5 988 309	87.8	87.8	1150	Iron and steel pipe and tubing -----	141	76 466	3.1	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	248	119 165	14.0	1.7	2320	General-purpose industrial machinery, equipment, and parts -----	145	103 496	4.0	.2
5420	Liquefied petroleum gases (excluding natural gas) -----	40	87 262	23.8	1.3	2600	Aircraft and aeronautical equipment and supplies -----	131	81 617	4.4	.1
5800	Farm supplies -----	45	120 194	32.0	1.8	4860	Other grocery specialties -----	170	70 898	4.9	.1
5818	Other agricultural chemicals and fertilizers -----	43	119 835	32.1	1.8	4900	Grain and beans -----	175	40 682	3.3	.3
—	Commodities, n.e.c. -----	(X)	359	(X)	(V)	5300	Plastics materials and basic shapes -----	130	63 375	3.3	.3
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	598	445 202	9.5	.1

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Petroleum bulk stations and terminals (SIC 5171)—Con.						Beer and ale (SIC 5181)-----	3 860	23 396 742	(X)	100.0		
						4400	Confectionery -----	242	42 548	2.5	.2		
5400	Petroleum products -----	10 033	52 790 408	93.2	83.9	4850	Soft drinks -----	1 335	255 601	3.7	1.1		
5411	Aviation gasoline -----	956	326 536	5.5	.5	4860	Other grocery specialties -----	826	104 880	2.1	.4		
5412	Motor gasoline -----	9 260	26 755 293	52.7	42.5	5600	Beer and ale -----	3 860	22 077 725	94.4	94.4		
5413	Special naphthas -----	774	169 173	3.4	.3	5700	Wines and distilled alcoholic beverages -----	1 498	827 855	8.0	3.5		
5414	Jet fuel (naphtha or kerosine type) -----	778	797 825	8.4	1.3	5711	Wines -----	1 495	708 293	6.8	3.0		
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) -----	8 967	16 201 816	31.8	25.7	5712	Distilled liquor (including premixed alcoholic drinks) -----	172	119 562	9.1	.5		
						5900	Tobacco and tobacco products -----	52	13 960	14.1	.1		
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) -----	5 465	1 585 331	5.3	2.5	9800	Miscellaneous commodities -----	524	45 829	1.5	.2		
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) -----	541	3 292 979	28.5	5.2	—	All other commodities -----	(X)	28 344	(X)	.1		
5418	Lubricating oil and grease -----	8 100	3 661 455	10.6	5.8								
							Wine and distilled alcoholic beverages (SIC 5182) -----	1 610	18 190 721	(X)	100.0		
5420	Liquefied petroleum gases (excluding natural gas) -----	1 624	3 061 837	35.7	4.9	4850	Soft drinks -----	112	19 789	3.9	.1		
5500	Crude oil -----	282	4 246 357	44.0	6.7	4860	Other grocery specialties -----	405	117 693	2.9	.6		
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	524	158 412	3.0	.3	5600	Beer and ale -----	529	593 739	9.5	3.3		
5800	Farm supplies -----	908	293 221	10.2	.5	5700	Wines and distilled alcoholic beverages -----	1 610	17 421 477	95.8	95.8		
9700	Service receipts and labor charges (including installed parts) -----	1 717	276 772	3.0	.4	5711	Wines -----	1 474	6 215 290	36.2	34.2		
9800	Miscellaneous commodities -----	2 108	527 815	4.6	.8	5712	Distilled liquor (including premixed alcoholic drinks) -----	1 151	11 206 187	67.0	61.6		
						5900	Tobacco and tobacco products -----	63	14 577	4.3	.1		
9940	Rental receipts -----	720	61 236	1.3	.1	—	All other commodities -----	(X)	23 446	(X)	.1		
—	All other commodities -----	(X)	133 338	(X)	.2								
							Farm supplies (SIC 5191) -----	16 989	31 020 275	(X)	100.0		
	Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172) -----	3 701	61 944 844	(X)	100.0	0200	New and rebuilt automotive parts and supplies -----	259	17 589	2.5	.1		
						0300	Tires and tubes -----	1 553	94 656	3.0	.3		
0200	New and rebuilt automotive parts and supplies -----	279	106 068	8.6	.2	0620	Plywood and millwork -----	176	51 443	12.6	.2		
0300	Tires and tubes -----	265	32 598	3.2	.1	0740	Other construction materials -----	1 605	96 113	4.1	.3		
1150	Iron and steel pipe and tubing -----	55	44 536	1.9	.1	1120	Flatiron and steel products -----	174	21 174	4.7	.1		
1230	Other nonferrous metals -----	69	376 015	5.8	.6	1140	Iron and steel wire and wire products -----	678	46 548	4.0	.2		
1300	Coal and coke -----	74	131 583	2.0	.2	1500	Electrical appliances, household -----	294	28 828	4.0	.1		
						1700	Hardware -----	2 338	235 115	6.4	.8		
1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	69	626 693	9.7	1.0	2200	Farm machinery, equipment, and parts -----	1 475	138 459	5.2	.4		
2920	Nonferrous metal scrap -----	69	689 359	10.7	1.1	2220	Garden machinery, equipment, and parts -----	1 163	112 824	5.9	.4		
3000	Jewelry, watches, diamonds, and other precious stones and metals -----	69	626 693	9.7	1.0	2700	Sporting and recreational goods and supplies -----	388	32 086	6.0	.1		
3600	Piece goods, knit and woven -----	51	40 585	6.1	.1	2900	Ferrous metal scrap -----	103	67 089	19.9	.2		
4900	Grain and beans -----	68	250 702	3.9	.4	2912	Prepared ferrous metal scrap (not processed by this establishment) -----	103	67 089	19.9	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	281	200 274	10.5	.3	3120	Forest products, except lumber -----	67	21 219	9.1	.1		
						3122	Other forest products (including logs, hewn posts, poles, and ties) -----	67	21 219	9.1	.1		
5400	Petroleum products -----	3 139	34 011 809	75.7	54.9	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	644	55 421	5.0	.2		
5411	Aviation gasoline -----	256	118 358	1.6	.2	4300	Poultry and poultry products -----	649	51 808	7.7	.2		
5412	Motor gasoline -----	2 131	14 659 427	36.7	23.7	4700	Fresh fruits and vegetables -----	175	20 042	4.4	.1		
5413	Special naphthas -----	189	216 683	2.7	.3	4860	Other grocery specialties -----	905	65 645	5.1	.2		
5414	Jet fuel (naphtha or kerosine type) -----	292	4 122 908	16.6	6.7	4900	Grain and beans -----	2 085	957 949	21.8	3.1		
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) -----	1 986	9 251 664	26.4	14.9	5000	Cattle, hogs, sheep, and goats -----	304	56 816	10.6	.2		
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	361	174 853	15.4	.6		
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) -----	945	687 041	5.2	1.1	5400	Petroleum products -----	2 146	611 568	14.2	2.0		
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) -----	322	3 432 301	16.4	5.5	5420	Liquefied petroleum gases (excluding natural gas) -----	864	126 869	7.6	.4		
5418	Lubricating oil and grease -----	1 759	1 523 427	23.4	2.5	5800	Farm supplies -----	16 989	27 179 110	87.6	87.6		
						5811	Hay, straw, and alfalfa -----	2 680	760 202	24.4	2.5		
5420	Liquefied petroleum gases (excluding natural gas) -----	477	6 517 889	53.3	10.5	5812	Feeds (poultry and livestock) not mixed on location -----	8 665	4 524 263	37.1	14.6		
5500	Crude oil -----	251	16 202 329	54.5	26.2	5813	Prepared feeds (poultry and livestock) mixed on location -----	3 684	2 534 177	41.5	8.2		
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	436	1 324 624	61.1	2.1	5814	Weed killers, soil sterilizers, and soil conditioners -----	7 231	2 632 073	22.4	8.5		
						5815	Insecticides, fungicides, and pesticides -----	9 183	4 076 344	25.1	13.1		
5800	Farm supplies -----	157	125 632	16.1	.2	5816	Other agricultural chemicals and fertilizers -----	11 703	7 596 302	37.5	24.5		
5816	Other agricultural chemicals and fertilizers -----	107	102 880	14.6	.2	5817	Seeds and bulbs -----	9 874	3 788 044	24.1	12.2		
—	Commodities, n.e.c. -----	(X)	22 752	(X)	(V)	5818	Other farm supplies (including harness and saddlery equipment) -----	6 698	1 267 705	13.6	4.1		
5900	Tobacco and tobacco products -----	51	38 358	14.5	.1	6000	Paint, paint supplies and wallpaper -----	599	20 021	1.6	.1		
9700	Service receipts and labor charges (including installed parts) -----	343	146 100	4.5	.2	6150	Nondurable goods, n.e.c. -----	96	29 255	14.3	.1		
9800	Miscellaneous commodities -----	412	260 606	5.4	.4	9700	Service receipts and labor charges (including installed parts) -----	2 810	197 692	4.2	.6		
						9800	Miscellaneous commodities -----	1 441	261 028	10.0	.8		
9940	Rental receipts -----	200	59 709	4.1	.1	9910	Receipts from Commodity Credit Corporation -----	477	29 843	2.8	.1		
—	All other commodities -----	(X)	132 682	(X)	.2	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) -----	1 147	87 886	4.2	.3		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Farm supplies (SIC 5191)—Con.						Nondurable goods, n.e.c. (SIC 5199) —	10 500	39 274 640	(X)	100.0		
9940	Rental receipts	979	20 055	1.3	.1	0100	New and used automobiles, motorcycles, etc.	504	83 426	.5	.2		
—	All other commodities	(X)	111 271	(X)	.4	0200	New and rebuilt automotive parts and supplies	920	194 701	3.4	.5		
	Books, periodicals, and newspapers (SIC 5192)	3 014	8 085 615	(X)	100.0	0300	Tires and tubes	571	65 806	.4	.2		
1600	Electronic parts and equipment, except communication	60	16 263	7.9	.2	0400	Household and lawn furniture	762	127 063	3.4	.3		
2800	Toys and hobby goods and supplies	119	5 635	5.0	.1	0500	Household china, glassware, crockery, and plastic housewares	794	80 705	2.8	.2		
3130	Other durable goods	114	91 832	24.1	1.1	0540	Other homefurnishings	1 026	283 184	4.5	.7		
3200	Printing and writing (fine) paper	39	4 250	8.5	.1	0600	Lumber: rough, dressed, and finished	524	78 757	3.6	.2		
3300	Stationery office supplies, and greeting cards	132	12 690	6.5	.2	0720	Roofing, siding, insulation materials, and guttering	732	138 818	4.9	.4		
6100	Books, periodicals, newspapers, and miscellaneous printed materials	3 014	7 859 667	97.2	97.2	0970	Store machines and equipment	252	53 078	5.8	.1		
6120	Art goods (including novelties and souvenirs)	129	29 073	13.9	.4	1120	Flatiron and steel products	882	464 473	2.2	1.2		
9700	Service receipts and labor charges (including installed parts)	87	14 411	10.1	.2	1140	Iron and steel wire and wire products	682	72 321	.4	.2		
9800	Miscellaneous commodities	131	25 637	13.7	.3	1150	Iron and steel pipe and tubing	500	25 583	.2	.1		
—	All other commodities	(X)	26 157	(X)	.3	1200	Copper and brass	725	343 121	2.2	.9		
	Flowers, nursery stock, and florists' supplies (SIC 5193)	3 359	4 381 890	(X)	100.0	1220	Aluminum shapes, forms, etc.	677	890 037	5.8	2.3		
0500	Household china, glassware, crockery, and plastic housewares	94	12 051	8.9	.3	1400	Electrical apparatus and equipment	1 197	477 194	2.5	1.2		
1700	Hardware	44	4 278	5.9	.1	1500	Electrical appliances, household	1 292	631 507	10.3	1.6		
2800	Toys and hobby goods and supplies	87	9 157	13.0	.2	1600	Electronic parts and equipment, except communication	440	38 999	.2	.1		
5800	Farm supplies	104	48 505	22.5	1.1	1700	Hardware	1 469	1 148 563	18.2	2.9		
6110	Flowers and florists' supplies	3 359	4 243 699	96.8	96.8	1800	Plumbing and heating equipment and supplies (hydronics)	1 184	605 949	10.6	1.5		
6120	Art goods (including novelties and souvenirs)	125	17 569	15.9	.4	1900	Warm air heating and air-conditioning equipment and supplies	543	33 455	4.2	.1		
9700	Service receipts and labor charges (including installed parts)	108	8 524	13.4	.2	2200	Farm machinery, equipment, and parts	773	148 544	5.1	.4		
9800	Miscellaneous commodities	134	19 344	14.8	.4	2220	Garden machinery, equipment, and parts	1 012	567 404	11.1	1.4		
—	All other commodities	(X)	18 763	(X)	.4	2320	General-purpose industrial machinery, equipment, and parts	924	2 284 586	10.0	5.8		
	Tobacco and tobacco products (SIC 5194)	1 758	19 572 206	(X)	100.0	2330	Metalworking machinery, equipment and parts	105	54 453	10.4	.1		
0960	Restaurant and hotel equipment and supplies	225	45 383	2.1	.2	2340	Materials handling equipment and parts	132	20 257	3.9	.1		
1040	Religious and school supplies	43	29 379	4.5	.2	2420	Industrial valves and fittings	270	40 453	6.6	.1		
1500	Electrical appliances, household	76	10 540	1.1	.1	2440	Industrial containers and supplies	359	40 855	6.0	.1		
2800	Toys and hobby goods and supplies	119	12 510	1.2	.1	2450	Other industrial supplies	471	47 850	6.1	.1		
3000	Jewelry, watches, diamonds, and other precious stones and metals	98	23 039	2.8	.1	2600	Aircraft and aeronautical equipment and supplies	482	70 173	.5	.2		
3300	Stationery office supplies, and greeting cards	137	13 360	1.1	.1	2700	Sporting and recreational goods and supplies	1 163	242 626	1.2	.6		
3400	Industrial and personal service paper and plastics	600	216 741	3.1	1.1	2800	Toys and hobby goods and supplies	1 285	191 751	1.0	.5		
3500	Drugs, pharmaceuticals, cosmetics and toiletries	911	371 710	3.0	1.9	2930	Waste materials, except metal	237	29 826	8.7	.1		
3700	Notions and dry goods	276	82 538	2.5	.4	2932	Waste paper	229	27 160	8.4	.1		
4100	Frozen foods (packaged)	300	116 917	2.3	.6	—	Commodities, n.e.c.	(X)	2 666	(X)	(V)		
4200	Dairy products (excluding dried or canned) ..	217	60 858	1.7	.3	3000	Jewelry, watches, diamonds, and other precious stones and metals	1 043	3 005 519	19.1	7.7		
4300	Poultry and poultry products	129	10 519	.7	.1	3200	Printing and writing (fine) paper	619	119 814	.8	.3		
4400	Confectionery	1 506	2 225 496	12.8	11.4	3300	Stationery office supplies, and greeting cards	673	44 427	6.7	.1		
4600	Meats and meat products (fresh and unpeckaged)	159	57 528	2.3	.3	3400	Industrial and personal service paper and plastics	422	52 006	3.4	.1		
4800	Coffee, tea, and spices	406	77 160	1.6	.4	3500	Drugs, pharmaceuticals, cosmetics and toiletries	756	222 587	9.1	.6		
4830	Canned foods	571	395 067	5.9	2.0	3600	Piece goods, knit and woven	776	434 115	2.1	1.1		
4840	Food and beverage basic materials	294	226 184	5.1	1.2	3700	Notions and dry goods	535	53 398	.3	.1		
4850	Soft drinks	514	204 603	2.9	1.0	3800	Men's and boys' wear	848	129 212	.8	.3		
4860	Other grocery specialties	602	645 954	7.5	3.3	3900	Women's and children's wear	527	35 708	.2	.1		
5120	Leaf tobacco	253	68 888	3.2	.4	4000	Footwear	410	33 315	3.8	.1		
5600	Beer and ale	61	30 359	7.4	.2	4100	Frozen foods (packaged)	280	31 722	.2	.1		
5700	Wines and distilled alcoholic beverages	53	14 294	3.6	.1	4830	Canned foods	580	143 989	.9	.4		
5900	Tobacco and tobacco products	1 758	14 337 935	73.3	73.3	4860	Other grocery specialties	535	57 337	.4	.1		
5911	Cigars and cigarettes	1 758	13 837 498	70.9	70.7	4900	Grain and beans	706	925 453	16.5	2.4		
5912	Other tobacco products (excluding leaf) ..	1 031	500 437	4.4	2.6	4911	Corn (for grain)	669	273 882	4.9	.7		
8150	Nondurable goods, n.e.c.	553	72 590	1.4	.4	4913	Wheat	689	480 454	8.7	1.2		
9800	Miscellaneous commodities	323	150 771	3.6	.8	4916	Soybeans (for beans)	621	153 870	2.8	.4		
—	All other commodities	(X)	71 883	(X)	.4	—	Commodities, n.e.c.	(X)	17 247	(X)	(V)		
	Paints, varnishes, and supplies (SIC 5198) #	2 209	3 153 508	(X)	100.0	5300	Plastics materials and basic shapes	835	293 529	1.9	.7		
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	896	1 351 244	6.3	3.4		
						5400	Petroleum products	846	1 607 002	7.9	4.1		
						5500	Crude oil	665	5 615 187	30.8	14.3		
						5800	Farm supplies	838	341 740	2.2	.9		
						5900	Tobacco and tobacco products	670	726 281	4.5	1.8		
						6000	Paint, paint supplies and wallpaper	1 187	694 912	12.2	1.8		
						6100	Books, periodicals, newspapers, and miscellaneous printed materials	652	36 413	5.7	.1		
						8110	Flowers and florists' supplies	415	30 637	7.6	.1		
						6120	Art goods (including novelties and souvenirs)	3 365	3 565 311	82.6	9.1		
						6130	Textile bags, begging, and burlep	856	241 752	36.1	.6		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
6140	Nondurable goods, n.e.c. (SIC 5199)— Con.	2 679	1 788 894	76.9	4.6	—	Nondurable goods, n.e.c. (SIC 5199)— Con.	4 336	5 765 757	78.3	14.7		
	6150 Nondurable goods, n.e.c. -----												
	9700 Service receipts and labor charges (including installed parts) -----												
	9800 Miscellaneous commodities -----												
	Advertising specialties (paper novelties, etc.) -----						All other commodities -----	(X)	223 567	(X)	.6		

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100)	6 997	74 808 820	100.0		New and rebuilt automotiva parts and supplies (CL 0200)—Con.			
5012	Automobiles and other motor vehicles	3 338	71 843 089	98.0	5082	Construction and mining (except petroleum) machinery and equipment	238	98 889	.2
5083	Farm and garden machinery and equipment	453	43 345	.1	5083	Farm and garden machinery and equipment	870	71 807	.2
5099	Durable goods, n.e.c.	808	2 708 336	3.8	5084	Industrial machinery and equipment	571	73 004	.2
5199	Nondurable goods, n.e.c.	504	83 426	.1	5085	Industrial supplies	342	30 898	.1
					5088	Transportation equipment and supplies, except motor vehicles	235	33 885	.1
	Buses, campers, and motor homes (CL 0120)	1 393	1 111 329	100.0	5099	Durable goods, n.e.c.	571	88 886	.2
5012	Automobiles and other motor vehicles	1 130	1 102 486	99.2	5171	Petroleum bulk stations and terminals	1 146	160 379	.4
5013	Motor vehicle supplies and new parts	182	6 299	.6	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	279	108 088	.2
5048	Ophthalmic goods	10	825	.1	5198	Paints, varnishes, and supplies	188	24 424	.1
					5199	Nondurable goods, n.e.c.	920	194 701	.4
	Light trucks (14,000 lbs or less) (CL 0130)....	3 423	10 348 320	100.0		Used automotive parts, accessories, and equipment (CL 0240)	8 929	2 810 576	100.0
5012	Automobiles and other motor vehicles	2 249	10 280 754	99.4	5012	Automobiles and other motor vehicles	788	121 594	4.3
5013	Motor vehicle supplies and new parts	237	11 547	.1	5013	Motor vehicle supplies and new parts	1 461	205 127	7.3
5082	Construction and mining (except petroleum) machinery and equipment	41	5 402	.1	5084	Industrial machinery and equipment	18	2 582	.1
5083	Farm and garden machinery and equipment	345	30 935	.3	5093	Scrap and waste materials	483	23 885	.8
	Medium trucks and tractors (14,001 to 28,000 lbs) (CL 0140)	2 879	2 183 742	100.0		Petroleum products marketing equipment (CL 0250)	3 201	1 198 414	100.0
5012	Automobiles and other motor vehicles	1 839	2 100 585	97.1	5012	Automobiles and other motor vehicles	537	516 444	43.1
5013	Motor vehicle supplies and new parts	309	18 384	.8	5013	Motor vehicle supplies and new parts	1 400	808 187	50.8
5082	Construction and mining (except petroleum) machinery and equipment	104	15 185	.7	5082	Construction and mining (except petroleum) machinery and equipment	8	949	.1
5083	Farm and garden machinery and equipment	326	23 754	1.1	5084	Industrial machinery and equipment	26	1 562	.1
					5085	Industrial supplies	13	1 138	.1
	Heavy trucks and tractors (over 28,000 lbs) (CL 0150)	4 057	7 981 058	100.0	5091	Sporting and recreational goods and supplies	15	2 279	.2
5012	Automobiles and other motor vehicles	2 758	7 798 739	97.7	5099	Durable goods, n.e.c.	318	23 256	1.9
5013	Motor vehicle supplies and new parts	505	85 884	1.1	5171	Petroleum bulk stations and terminals	812	37 234	3.1
5082	Construction and mining (except petroleum) machinery and equipment	119	54 734	.7	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	88	4 938	.4
5083	Farm and garden machinery and equipment	193	14 220	.2		Tires and tubes (CL 0300)	14 110	9 102 593	100.0
5084	Industrial machinery and equipment	81	5 838	.1	5012	Automobiles and other motor vehicles	483	31 348	.3
	New and rebuilt automotiva parts and supplies (CL 0200)	39 419	45 102 438	100.0	5013	Motor vehicle supplies and new parts	2 318	288 128	3.3
5012	Automobiles and other motor vehicles	2 708	5 819 474	12.5	5051	Metals service centers and offices	76	13 800	.2
5013	Motor vehicle supplies and new parts	28 978	37 827 142	83.9	5083	Farm and garden machinery and equipment	972	22 478	.2
5039	Construction materials, n.e.c.	414	78 813	.2	5099	Durable goods, n.e.c.	575	148 909	1.8
5051	Metals service centers and offices	164	50 182	.1		Meets and meet products	52	8 155	.1
5072	Hardware	222	75 975	.2	5171	Petroleum bulk stations and terminals	2 168	281 011	2.9
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	285	32 598	.4
					5191	Farm supplies	1 553	94 858	1.0
					5199	Nondurable goods, n.e.c.	571	85 808	.7

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Household and lawn furniture (CL 0400) ----	4 056	3 046 727	100.0		Floor coverings (CL 0530)—Con.			
5021	Furniture	2 039	2 769 628	90.9	5039	Construction materials, n.e.c.	251	19 088	.3
5023	Homefurnishings	417	59 239	1.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	23	8 205	.1
5031	Lumber, plywood, millwork, and wood panels	79	9 067	.3	5064	Electrical appliances, television and radio sets	147	199 153	2.7
5032	Brick, stone, and related construction materials	39	2 477	.1	5065	Electronic parts and equipment, n.e.c.	51	7 295	.1
5051	Metals service centers and offices	11	2 204	.1	5072	Hardware	54	16 847	.2
5064	Electrical appliances, television and radio sets	86	25 407	.8					
5072	Hardware	71	9 120	.3	5074	Plumbing and heating equipment and supplies (hydronics)	28	9 022	.1
5074	Plumbing and heating equipment and supplies (hydronics)	26	5 965	.2	5087	Service establishment equipment and supplies	202	13 126	.2
5092	Toys and hobby goods and supplies	40	2 495	.1	5091	Sporting and recreational goods and supplies	83	31 871	.4
5094	Jewelry, watches, precious stones, and precious metals	8	1 647	.1	5094	Jewelry, watches, precious stones, and precious metals	11	4 690	.1
5099	Durable goods, n.e.c.	221	10 370	.3	5162	Plastics materials and basic forms and shapes	24	5 335	.1
5112	Stationery and office supplies	64	6 515	.2					
5147	Meats and meat products	21	2 943	.1	5169	Chemicals and allied products, n.e.c.	46	6 890	.1
5149	Groceries and related products, n.e.c.	40	2 560	.1	5198	Paints, varnishes, and supplies	196	22 443	.3
5199	Nondurable goods, n.e.c.	762	127 063	4.2	5199	Nondurable goods, n.e.c.	169	9 770	.1
	Office and business furniture (CL 0420) ----	11 299	9 476 703	100.0		Other homefurnishings (CL 0540) ----	7 078	4 025 743	100.0
5021	Furniture	3 637	7 782 902	82.1	5021	Furniture	493	60 036	1.5
5023	Homefurnishings	369	43 689	.5	5023	Homefurnishings	2 108	3 076 108	76.4
5044	Office equipment	2 057	408 398	4.3	5031	Lumber, plywood, millwork, and wood panels	95	6 010	.1
5045	Computers and computer peripheral equipment and software	847	77 316	.8	5039	Construction materials, n.e.c.	130	5 473	.1
5046	Commercial equipment, n.e.c.	464	39 003	.4	5046	Commercial equipment, n.e.c.	181	7 986	.2
5049	Professional equipment and supplies, n.e.c.	395	51 042	.5	5052	Coal and other minerals and ores	65	4 760	.1
5051	Metals service centers and offices	44	8 688	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	89	8 009	.2
5094	Jewelry, watches, precious stones, and precious metals	20	7 375	.1	5064	Electrical appliances, television and radio sets	164	70 293	1.7
5111	Printing and writing paper	120	29 872	.3	5072	Hardware	176	72 042	1.8
5112	Stationery and office supplies	2 826	996 889	10.5	5074	Plumbing and heating equipment and supplies (hydronics)	54	2 756	.1
5113	Industrial and personal service paper	76	7 054	.1					
	Household china, glassware, crockery, and plastic housewares (CL 0500) ----	3 250	2 180 079	100.0	5083	Farm and garden machinery and equipment	135	12 260	.3
5021	Furniture	211	15 139	.7	5092	Toys and hobby goods and supplies	194	22 886	.6
5023	Homefurnishings	1 078	1 926 711	88.4	5094	Jewelry, watches, precious stones, and precious metals	45	7 593	.2
5031	Lumber, plywood, millwork, and wood panels	13	1 331	.1	5099	Durable goods, n.e.c.	355	12 036	.3
5064	Electrical appliances, television and radio sets	93	34 113	1.6	5122	Drugs, drug proprietaries, and druggists' sundries	273	115 829	2.9
5072	Hardware	36	9 488	.4					
5091	Sporting and recreational goods and supplies	60	1 927	.1	5131	Piece goods, notions, and other dry goods	35	3 602	.1
5092	Toys and hobby goods and supplies	188	31 091	1.4	5137	Women's, children's and infants' clothing and accessories	77	19 204	.5
5094	Jewelry, watches, precious stones, and precious metals	63	11 660	.5	5141	Groceries, general line	575	152 033	3.8
5099	Durable goods, n.e.c.	319	10 728	.5	5142	Packaged frozen foods	105	22 744	.6
5112	Stationery and office supplies	31	1 374	.1	5149	Groceries and related products, n.e.c.	397	44 882	1.1
5136	Men's and boys' clothing and furnishings	17	1 229	.1	5199	Nondurable goods, n.e.c.	1 026	283 184	7.0
5137	Women's, children's and infants' clothing and accessories	9	1 864	.1		Lumber: rough, dressed, end finished (CL 0600) ----	7 264	18 640 232	100.0
5149	Groceries and related products, n.e.c.	36	2 659	.1	5023	Homefurnishings	162	13 171	.1
5162	Plastics materials and basic forms and shapes	39	30 777	1.4	5031	Lumber, plywood, millwork, end wood panels	4 553	18 036 640	96.8
5193	Flowers, nursery stock, and florists' supplies	94	12 051	.6	5033	Roofing, siding, and insulation materials	208	204 920	1.1
5199	Nondurable goods, n.e.c.	794	80 705	3.7	5039	Construction materials, n.e.c.	371	79 935	.4
	Linens, domestics, curtains, and draperies (CL 0520) ----	3 875	2 618 496	100.0	5051	Metals service centers and offices	105	18 367	.1
5021	Furniture	378	26 649	1.0	5072	Hardware	44	10 215	.1
5023	Homefurnishings	1 500	2 276 063	86.9	5099	Durable goods, n.e.c.	658	135 070	.7
5031	Lumber, plywood, millwork, and wood panels	21	1 876	.1	5131	Piece goods, notions, and other dry goods	108	11 016	.1
5033	Roofing, siding, and insulation materials	54	14 385	.5	5153	Grain and field beans	159	28 317	.2
5048	Commercial equipment, n.e.c.	64	1 856	.1	5199	Nondurable goods, n.e.c.	524	78 757	.4
5047	Medical, dental, and hospital equipment and supplies	129	86 996	3.3		Plywood and millwork (CL 0620) ----	8 366	16 414 126	100.0
5051	Metals service centers and offices	10	2 985	.1	5023	Homefurnishings	278	23 160	.1
5064	Electrical appliances, television and radio sets	20	3 575	.1	5031	Lumber, plywood, millwork, and wood panels	5 180	15 528 134	94.6
5072	Hardware	13	1 414	.1	5032	Brick, stone, and related construction materials	112	14 155	.1
5084	Industrial machinery and equipment	93	8 743	.3	5033	Roofing, siding, and insulation materials	452	394 772	2.4
5092	Toys and hobby goods and supplies	100	16 237	.6	5039	Construction materials, n.e.c.	378	104 095	.6
5093	Scrap and waste materials	28	1 420	.1	5051	Metals service centers and offices	132	25 903	.2
5099	Durable goods, n.e.c.	589	69 260	2.6	5064	Electrical appliances, television and radio sets	59	12 979	.1
5122	Drugs, drug proprietaries, and druggists' sundries	38	5 032	.2	5072	Hardware	201	113 607	.7
5131	Piece goods, notions, and other dry goods	234	50 358	1.9	5074	Plumbing and heating equipment and supplies (hydronics)	41	11 908	.1
5136	Men's and boys' clothing and furnishings	84	7 124	.3	5099	Durable goods, n.e.c.	559	77 367	.5
5137	Women's, children's and infants' clothing and accessories	170	28 194	1.1	5162	Plastics materials and basic forms and shapes	49	9 813	.1
5139	Footwear	21	2 544	.1	5191	Farm supplies	176	51 443	.3
5198	Paints, varnishes, and supplies	135	4 429	.2	5199	Nondurable goods, n.e.c.	265	15 809	.1
5199	Nondurable goods, n.e.c.	185	8 338	.3					
	Floor coverings (CL 0530) ----	5 832	7 314 079	100.0		Brick, stone, tile, sand, block, cement, and gravel (CL 0700) ----	5 233	5 243 162	100.0
5021	Furniture	884	105 488	1.4	5023	Homefurnishings	103	6 148	.1
5023	Homefurnishings	3 027	8 773 435	92.8	5031	Lumber, plywood, millwork, and wood panels	535	74 827	1.4
5031	Lumber, plywood, millwork, end wood panels	340	45 435	.8	5032	Brick, stone, and related construction materials	3 135	4 943 914	94.3
5032	Brick, stone, end related construction materials	122	15 775	.2	5033	Roofing, siding, and insulation materials	189	68 456	1.3
5033	Roofing, siding, and insulation materials	81	14 064	.2	5039	Construction materials, n.e.c.	388	65 959	1.3

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Brick, stone, tile, sand, block, cement, and gravel (CL 0700)—Con.					Photographic equipment and supplies (CL 0800)—Con.			
5051	Metals service centers and offices	84	15 876	.3	5122	Drugs, drug proprietaries, and druggists' sundries...	294	76 435	1.4
5072	Hardware	129	13 155	.3	5141	Groceries, general line	107	10 940	.2
5074	Plumbing and heating equipment and supplies (hydronics)	93	9 853	.2	5169	Chemicals and allied products, n.e.c.	41	5 637	.1
5099	Durable goods, n.e.c.	376	31 441	.6	5192	Books, periodicals, and newspapers	32	3 991	.1
5162	Plastics materials and basic forms and shapes	17	3 535	.1	5194	Tobacco and tobacco products	105	8 880	.2
					5198	Paints, varnishes, and supplies	62	3 241	.1
					5199	Nondurable goods, n.e.c.	221	8 788	.2
	Roofing, siding, insulation materials, and gutting (CL 0720).....	6 856	8 351 048	100.0		Office equipment and supplies (CL 0900).....	18 525	15 446 648	100.0
5023	Homefurnishings	142	8 289	.1	5021	Furniture	749	302 015	2.0
5031	Lumber, plywood, millwork, and wood panels.....	1 468	1 110 469	13.3	5031	Lumber, plywood, millwork, and wood panels.....	110	9 938	.1
5032	Brick, stone, and related construction materials	281	57 606	.7	5043	Photographic equipment and supplies	110	391 062	2.5
5033	Roofing, siding, and insulation materials	2 234	6 570 300	78.7	5044	Office equipment	9 950	12 557 279	81.3
5039	Construction materials, n.e.c.	626	213 566	2.6	5045	Computers and computer peripheral equipment and software	1 558	487 983	3.2
5051	Metals service centers and offices	133	24 139	.3	5046	Commercial equipment, n.e.c.	392	15 203	.1
5072	Hardware	227	81 158	1.0	5047	Medical, dental, and hospital equipment and supplies	46	7 937	.1
5074	Plumbing and heating equipment and supplies (hydronics)	174	20 807	.2	5049	Professional equipment and supplies, n.e.c.	280	15 634	.1
5075	Warm air heating and air-conditioning equipment and supplies	213	54 594	.7	5064	Electrical appliances, television and radio sets	183	594 379	3.8
5099	Durable goods, n.e.c.	255	14 869	.2	5065	Electronic parts and equipment, n.e.c.	122	13 732	.1
5113	Industrial and personal service paper	31	7 070	.1	5099	Durable goods, n.e.c.	519	111 395	.7
5162	Plastics materials and basic forms and shapes	38	7 036	.1	5111	Printing and writing paper	109	32 224	.2
5169	Chemicals and allied products, n.e.c.	72	8 415	.1	5112	Stationery and office supplies	2 649	634 705	4.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	45	22 116	.3	5113	Industrial and personal service paper	159	29 510	.2
5198	Paints, varnishes, and supplies	98	4 498	.1	5122	Drugs, drug proprietaries, and druggists' sundries...	62	16 753	.1
5199	Nondurable goods, n.e.c.	732	138 818	1.7	5141	Groceries, general line	475	164 149	1.1
					5149	Groceries and related products, n.e.c.	195	14 554	.1
					5199	Nondurable goods, n.e.c.	193	12 747	.1
	Flat glass and other construction glass (excluding automotive) (CL 0730)	2 204	1 323 799	100.0		New computer equipment (CL 0920)	12 226	21 762 666	100.0
5013	Motor vehicle supplies and new parts	443	57 438	4.3	5021	Furniture	156	22 325	.1
5023	Homefurnishings	65	3 032	.2	5043	Photographic equipment and supplies	108	27 742	.1
5031	Lumber, plywood, millwork, and wood panels.....	188	15 487	1.2	5044	Office equipment	1 295	231 452	1.1
5032	Brick, stone, and related construction materials	45	1 896	.1	5045	Computers and computer peripheral equipment and software	8 018	20 605 347	94.7
5033	Roofing, siding, and insulation materials	76	10 318	.8	5046	Commercial equipment, n.e.c.	495	33 471	.2
5039	Construction materials, n.e.c.	1 106	1 201 691	90.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	90	17 474	.1
5051	Metals service centers and offices	79	11 031	.8	5064	Electrical appliances, television and radio sets	203	135 842	.6
5099	Durable goods, n.e.c.	29	1 436	.1	5065	Electronic parts and equipment, n.e.c.	756	607 068	2.8
5162	Plastics materials and basic forms and shapes	8	1 566	.1	5099	Durable goods, n.e.c.	170	11 033	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	41	15 607	1.2	5112	Stationery and office supplies	334	38 527	.2
5198	Paints, varnishes, and supplies	61	1 429	.1					
5199	Nondurable goods, n.e.c.	26	914	.1					
	Other construction materials (CL 0740)	7 863	6 287 569	100.0		Used computer equipment (CL 0930).....	2 118	2 541 177	100.0
5023	Homefurnishings	235	18 963	.3	5044	Office equipment	147	2 983	.1
5031	Lumber, plywood, millwork, and wood panels.....	818	580 025	9.2	5045	Computers and computer peripheral equipment and software	1 808	2 531 346	99.6
5032	Brick, stone, and related construction materials	207	50 780	.8	5046	Commercial equipment, n.e.c.	122	2 877	.1
5033	Roofing, siding, and insulation materials	236	112 339	1.8	5142	Packaged frozen foods	11	2 042	.1
5039	Construction materials, n.e.c.	2 819	5 229 590	83.2					
5049	Professional equipment and supplies, n.e.c.	67	7 982	.1		Computer software (off-the-shelf) (CL 0950).....	6 171	3 375 739	100.0
5051	Metals service centers and offices	202	54 783	.9	5044	Office equipment	490	23 021	.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	8	8 425	.1	5045	Computers and computer peripheral equipment and software	4 005	3 246 499	96.2
5064	Electrical appliances, television and radio sets	9	3 465	.1	5046	Commercial equipment, n.e.c.	258	3 377	.1
5072	Hardware	175	23 120	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	110	3 108	.1
5074	Plumbing and heating equipment and supplies (hydronics)	31	11 317	.2	5064	Electrical appliances, television and radio sets	35	2 716	.1
5083	Farm and garden machinery and equipment	449	23 302	.4	5065	Electronic parts and equipment, n.e.c.	32	2 233	.1
5084	Industrial machinery and equipment	95	6 386	.1	5084	Industrial machinery and equipment	212	21 659	.6
5099	Durable goods, n.e.c.	203	28 027	.4	5099	Durable goods, n.e.c.	144	9 967	.3
5191	Farm supplies	1 605	96 113	1.5	5112	Stationery and office supplies	442	47 183	1.4
5199	Nondurable goods, n.e.c.	396	16 132	.3	5192	Books, periodicals, and newspapers	332	10 111	.3
	Photographic equipment and supplies (CL 0800)	4 267	5 658 888	100.0		Restaurant and hotel equipment and supplies (CL 0960)	7 944	5 320 405	100.0
5043	Photographic equipment and supplies	1 290	4 772 963	84.3	5021	Furniture	128	10 457	.2
5044	Office equipment	141	462 870	8.2	5023	Homefurnishings	235	16 770	.3
5045	Computers and computer peripheral equipment and software	121	9 765	.2	5044	Office equipment	80	4 117	.1
5048	Ophthalmic goods	81	14 323	.3	5045	Computers and computer peripheral equipment and software	203	9 156	.2
5049	Professional equipment and supplies, n.e.c.	252	29 084	.5	5046	Commercial equipment, n.e.c.	2 948	4 303 225	80.9
5051	Metals service centers and offices	86	21 315	.4	5075	Warm air heating and air-conditioning equipment and supplies	79	6 818	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	58	7 238	.1	5078	Refrigeration equipment and supplies	164	16 951	.3
5064	Electrical appliances, television and radio sets	181	70 074	1.2	5087	Service establishment equipment and supplies	483	34 525	.6
5065	Electronic parts and equipment, n.e.c.	76	9 346	.2	5088	Transportation equipment and supplies, except motor vehicles	67	3 275	.1
5084	Industrial machinery and equipment	54	3 608	.1	5091	Sporting and recreational goods and supplies	33	3 456	.1
5087	Service establishment equipment and supplies	110	3 929	.1					
5092	Toys and hobby goods and supplies	82	4 934	.1					
5099	Durable goods, n.e.c.	594	100 770	1.8					
5111	Printing and writing paper	44	13 931	.2					
5113	Industrial and personal service paper	27	4 809	.1					

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Restaurant and hotel equipment and supplies (CL 0960)—Con.					Religious and school supplies (CL 1040)—Con.			
5099	Durable goods, n.e.c.	162	8 104	.2	5113	Industrial and personal service paper	55	6 034	.5
5113	Industrial and personal service paper	335	150 989	2.8	5122	Drugs, drug proprietaries, and druggists' sundries	171	53 537	4.1
5141	Groceries, general line	1 170	325 949	5.1	5192	Books, periodicals, and newspapers	23	772	.1
5142	Packaged frozen foods	230	112 288	2.1	5194	Tobacco and tobacco products	43	29 379	2.2
5143	Dairy products, except dried or canned	175	29 303	.5	5199	Nondurable goods, n.e.c.	43	3 132	.2
5147	Meats and meat products	134	32 855	.6		Other professional equipment and supplies (CL 1050)	3 346	4 240 030	100.0
5149	Groceries and related products, n.e.c.	736	169 500	3.6	5021	Furniture	108	14 125	.3
5194	Tobacco and tobacco products	225	45 383	.9	5031	Lumber, plywood, millwork, and wood panels	104	13 517	.3
	Store machines and equipment (CL 0970)	5 907	2 833 609	100.0	5043	Photographic equipment and supplies	40	4 067	.1
5021	Furniture	169	19 611	.7	5045	Computers and computer peripheral equipment and software	164	25 407	.5
5031	Lumber, plywood, millwork, and wood panels	55	4 453	.2	5047	Medical, dental, and hospital equipment and supplies	339	70 156	1.7
5044	Office equipment	838	66 587	2.4	5048	Ophthalmic goods	75	35 205	.8
5045	Computers and computer peripheral equipment and software	398	37 060	1.3	5049	Professional equipment and supplies, n.e.c.	1 977	3 804 357	89.7
5046	Commercial equipment, n.e.c.	2 275	2 257 597	79.7	5055	Electronic parts and equipment, n.e.c.	83	13 220	.3
5053	Electrical apparatus and equipment, wiring supplies, and construction materials	25	8 696	.3	5084	Industrial machinery and equipment	52	5 176	.1
5055	Electronic parts and equipment, n.e.c.	68	10 563	.4	5085	Industrial supplies	30	2 793	.1
5072	Hardware	21	1 472	.1	5087	Service establishment equipment and supplies	47	3 639	.1
5078	Refrigeration equipment and supplies	74	4 555	.2	5122	Drugs, drug proprietaries, and druggists' sundries	173	235 093	5.5
5085	Industrial supplies	25	1 760	.1	5169	Chemicals and allied products, n.e.c.	45	5 725	.1
5099	Durable goods, n.e.c.	340	24 565	.9	5199	Nondurable goods, n.e.c.	70	4 803	.1
5112	Stationery and office supplies	561	32 245	1.1		Iron and steel products (semifinished) (CL 1100)	2 192	5 565 042	100.0
5113	Industrial and personal service paper	43	5 243	.2	5051	Metals service centers and offices	1 155	5 475 394	98.0
5141	Groceries, general line	409	285 720	10.1	5055	Electronic parts and equipment, n.e.c.	101	18 464	.3
5149	Groceries and related products, n.e.c.	145	8 234	.3	5084	Industrial machinery and equipment	226	23 061	.4
5162	Wine and distilled alcoholic beverages	24	2 352	.1	5093	Scrap and waste materials	411	21 554	.4
5199	Nondurable goods, n.e.c.	252	53 078	1.9	5139	Footwear	51	24 153	.4
	Medical, hospital, and surgical supplies (CL 1000)	7 626	13 311 935	100.0	5149	Groceries and related products, n.e.c.	132	14 431	.3
5021	Furniture	72	6 276	.1		Fletron and steel products (CL 1120)	11 234	16 654 368	100.0
5043	Photographic equipment and supplies	91	62 357	.5	5013	Motor vehicle supplies and new parts	351	35 232	.2
5047	Medical, dental, and hospital equipment and supplies	5 731	12 550 524	94.3	5031	Lumber, plywood, millwork, and wood panels	294	45 135	.3
5048	Ophthalmic goods	66	6 701	.1	5032	Brick, stone, and related construction materials	152	9 834	.1
5049	Professional equipment and supplies, n.e.c.	332	114 661	.9	5033	Roofing, siding, and insulation materials	147	53 714	.3
5076	Refrigeration equipment and supplies	63	9 547	.1	5039	Construction materials, n.e.c.	440	66 681	.5
5085	Industrial supplies	375	17 042	.1	5051	Metals service centers and offices	3 664	14 670 433	67.0
5122	Drugs, drug proprietaries, and druggists' sundries	872	485 869	3.6	5083	Electrical apparatus and equipment, wiring supplies, and construction materials	17	12 205	.1
5169	Chemicals and allied products, n.e.c.	224	35 245	.3	5072	Hardware	261	47 156	.3
	Optical and ophthalmic goods (CL 1020)	2 143	3 155 663	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	179	13 131	.1
5043	Photographic equipment and supplies	75	63 966	2.0	5075	Warm air heating and air-conditioning equipment and supplies	297	65 362	.5
5047	Medical, dental, and hospital equipment and supplies	123	56 615	1.8	5084	Industrial machinery and equipment	656	125 042	.7
5048	Ophthalmic goods	1 693	3 014 946	95.5	5085	Industrial supplies	614	61 674	.4
5049	Professional equipment and supplies, n.e.c.	109	4 600	.2	5093	Scrap and waste materials	606	36 409	.2
5082	Toys and hobby goods and supplies	31	2 341	.1	5099	Durable goods, n.e.c.	695	666 991	5.2
5094	Jewelry, watches, precious stones, and precious metals	19	5 457	.2	5131	Piece goods, notions, and other dry goods	169	41 405	.2
5136	Men's and boys' clothing and furnishings	17	1 971	.1	5153	Grain and field beans	30	10 665	.1
5194	Tobacco and tobacco products	25	2 716	.1	5162	Plastics materials and basic forms and shapes	64	15 448	.1
	Dental supplies (CL 1030)	1 146	1 752 966	100.0	5169	Chemicals and allied products, n.e.c.	134	60 345	.4
5047	Medical, dental, and hospital equipment and supplies	1 001	1 746 326	99.6	5171	Petroleum bulk stations and terminals	127	17 616	.1
5049	Professional equipment and supplies, n.e.c.	133	6 379	.4	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	50	19 159	.1
	Religious and school supplies (CL 1040)	2 349	1 316 301	100.0	5191	Farm supplies	174	21 174	.1
5021	Furniture	63	7 616	.8	5199	Nondurable goods, n.e.c.	882	464 473	2.5
5023	Home furnishings	58	6 622	.5		Iron and steel wire and wire products (CL 1140)	9 874	3 333 308	100.0
5039	Construction materials, n.e.c.	33	1 856	.1	5013	Motor vehicle supplies and new parts	197	5 734	.2
5044	Office equipment	77	2 572	.2	5031	Lumber, plywood, millwork, and wood panels	690	294 022	6.3
5045	Computers and computer peripheral equipment and software	21	749	.1	5032	Brick, stone, and related construction materials	210	25 686	.8
5048	Commercial equipment, n.e.c.	45	1 148	.1	5033	Roofing, siding, and insulation materials	269	61 498	1.6
5047	Medical, dental, and hospital equipment and supplies	35	3 480	.3	5039	Construction materials, n.e.c.	445	63 792	1.3
5049	Professional equipment and supplies, n.e.c.	997	1 127 798	65.7	5051	Metals service centers and offices	1 996	2 092 704	62.6
5084	Electrical appliances, television and radio sets	6	1 720	.1	5083	Electrical apparatus and equipment, wiring supplies, and construction materials	97	16 417	.3
5085	Electronic parts and equipment, n.e.c.	41	5 743	.4	5085	Electronic parts and equipment, n.e.c.	56	5 786	.2
5087	Service establishment equipment and supplies	25	912	.1	5072	Hardware	746	126 391	3.6
5092	Toys and hobby goods and supplies	134	27 472	2.1	5074	Plumbing and heating equipment and supplies (hydronics)	256	23 316	.7
5099	Durable goods, n.e.c.	36	2 304	.2	5075	Warm air heating and air-conditioning equipment and supplies	69	3 195	.1
5111	Printing and writing paper	21	3 113	.2	5082	Construction and mining (except petroleum) machinery and equipment	58	7 445	.2
5112	Stationery and office supplies	383	28 156	2.1	5083	Farm and garden machinery and equipment	188	4 183	.1
					5084	Industrial machinery and equipment	534	33 837	1.7
					5085	Industrial supplies	736	52 844	1.9

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	Iron and steel wire and wire products (CL 1140)—Con.					Copper and brass (CL 1200)—Con.			
5088	Transportation equipment and supplies, except motor vehicles	76	3 223	.1	5094	Jewelry, watches, precious stones, and precious metals	121	163 196	4.2
5093	Scrap and waste materials	381	18 463	.6	5099	Durable goods, n.e.c.	585	378 696	9.7
5099	Durable goods, n.e.c.	617	246 506	7.4	5122	Drugs, drug proprietaries, and druggists' sundries	22	2 840	.1
5113	Industrial and personal service paper	28	4 473	.1	5162	Plastics materials and basic forms and shapes	38	4 494	.1
5153	Grain and field beans	93	3 787	.1	5169	Chemicals and allied products, n.e.c.	45	4 727	.1
					5199	Nondurable goods, n.e.c.	725	343 121	8.8
5162	Plastics materials and basic forms and shapes	52	17 019	.5					
5169	Chemicals and allied products, n.e.c.	133	14 076	.4		Aluminum shapes, forms, etc. (CL 1220) ----	5 702	6 083 100	100.0
5171	Petroleum bulk stations and terminals	165	64 123	1.9	5023	Homefurnishings	108	5 630	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	40	13 388	.4	5031	Lumber, plywood, millwork, and wood panels	155	14 411	.2
5191	Farm supplies	678	46 548	1.4	5033	Roofing, siding, and insulation materials	139	25 655	.4
5193	Flowers, nursery stock, and florists' supplies	33	2 135	.1	5039	Construction materials, n.e.c.	318	30 738	.5
5199	Nondurable goods, n.e.c.	682	72 321	2.2	5051	Metals service centers and offices	2 264	4 382 749	72.0
	Iron and steel pipe and tubing (CL 1150) ----	11 597	6 746 530	100.0	5072	Hardware	104	11 798	.2
5031	Lumber, plywood, millwork, and wood panels	110	8 692	.1	5074	Plumbing and heating equipment and supplies (hydronics)	79	3 767	.1
5032	Brick, stone, and related construction materials	89	11 043	.2	5075	Warm air heating and air-conditioning equipment and supplies	134	9 354	.2
5039	Construction materials, n.e.c.	315	55 932	.8	5084	Industrial machinery and equipment	55	4 576	.1
5051	Metals service centers and offices	2 986	5 050 511	74.9	5085	Industrial supplies	83	4 831	.1
5052	Coal and other minerals and ores	90	47 307	.7	5093	Scrap and waste materials	467	193 181	3.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	46	13 890	.2	5094	Jewelry, watches, precious stones, and precious metals	104	321 526	5.3
5072	Hardware	273	33 081	.5	5099	Durable goods, n.e.c.	558	137 832	2.3
5074	Plumbing and heating equipment and supplies (hydronics)	2 831	663 097	9.8	5159	Farm-product raw materials, n.e.c.	162	19 267	.3
5075	Warm air heating and air-conditioning equipment and supplies	298	14 321	.2	5162	Plastics materials and basic forms and shapes	58	10 689	.2
5078	Refrigeration equipment and supplies	114	3 799	.1	5169	Chemicals and allied products, n.e.c.	32	3 089	.1
5083	Farm and garden machinery and equipment	213	5 133	.1	5171	Petroleum bulk stations and terminals	54	3 848	.1
5084	Industrial machinery and equipment	342	24 658	.4	5199	Nondurable goods, n.e.c.	677	890 037	14.6
5085	Industrial supplies	1 105	302 625	4.5		Other nonferrous metals (CL 1230) ----	2 020	4 921 488	100.0
5087	Service establishment equipment and supplies	185	7 509	.9	5051	Metals service centers and offices	930	4 415 902	89.7
5093	Scrap and waste materials	574	21 431	.3	5084	Industrial machinery and equipment	374	69 952	1.4
5099	Durable goods, n.e.c.	565	228 402	3.4	5093	Scrap and waste materials	573	55 586	1.1
5149	Groceries and related products, n.e.c.	60	3 588	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	69	376 015	7.6
5162	Plastics materials and basic forms and shapes	85	16 347	.2		Coal and coke (CL 1300) ----	1 946	6 207 552	100.0
5169	Chemicals and allied products, n.e.c.	129	68 040	1.0	5051	Metals service centers and offices	263	1 809 839	29.2
5171	Petroleum bulk stations and terminals	141	76 466	1.1	5052	Coal and other minerals and ores	486	3 877 070	62.5
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	55	44 536	.7	5099	Durable goods, n.e.c.	554	347 502	5.6
5191	Farm supplies	201	6 589	.1	5131	Piece goods, notions, and other dry goods	122	15 087	.2
5199	Nondurable goods, n.e.c.	500	25 583	.4	5171	Petroleum bulk stations and terminals	113	17 984	.3
	Other iron and steel products (CL 1160) ----	3 769	4 706 827	100.0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	74	131 583	2.1
5032	Brick, stone, and related construction materials	59	3 800	.1	5191	Farm supplies	224	6 496	.1
5039	Construction materials, n.e.c.	127	7 133	.2		Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) ----	772	1 449 124	100.0
5051	Metals service centers and offices	2 453	4 619 784	98.2	5051	Metals service centers and offices	240	251 574	17.4
5072	Hardware	19	4 018	.1	5052	Coal and other minerals and ores	180	437 134	30.2
5084	Industrial machinery and equipment	199	18 157	.4	5085	Industrial supplies	60	3 657	.3
5085	Industrial supplies	91	4 074	.1	5094	Jewelry, watches, precious stones, and precious metals	99	100 773	7.0
5093	Scrap and waste materials	480	22 579	.5	5169	Chemicals and allied products, n.e.c.	99	28 521	2.0
5099	Durable goods, n.e.c.	87	3 837	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	69	626 693	43.2
5171	Petroleum bulk stations and terminals	63	6 361	.1		Electrical apparatus and equipment (CL 1400) ----	22 602	31 365 290	100.0
5199	Nondurable goods, n.e.c.	67	7 695	.2	5013	Motor vehicle supplies and new parts	569	39 030	.1
	Alloy steel (CL 1170) ----	1 959	1 373 950	100.0	5031	Lumber, plywood, millwork, and wood panels	260	28 800	.1
5051	Metals service centers and offices	1 483	1 327 773	96.6	5044	Office equipment	50	24 375	.1
5085	Industrial supplies	80	4 617	.3	5045	Computers and computer peripheral equipment and software	327	147 263	.5
5093	Scrap and waste materials	228	6 564	.5	5051	Metals service centers and offices	220	35 722	.1
5131	Piece goods, notions, and other dry goods	151	33 943	2.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	11 397	28 683 094	91.4
	Stainless steel (CL 1180) ----	3 219	5 088 073	100.0	5064	Electrical appliances, television and radio sets	288	251 652	.8
5033	Roofing, siding, and insulation materials	43	6 842	.1	5065	Electronic parts and equipment, n.e.c.	941	297 622	.9
5051	Metals service centers and offices	2 089	4 962 805	97.5	5072	Hardware	494	209 649	.7
5074	Plumbing and heating equipment and supplies (hydronics)	22	3 510	.1	5074	Plumbing and heating equipment and supplies (hydronics)	979	341 299	1.1
5085	Industrial supplies	97	4 867	.1	5075	Warm air heating and air-conditioning equipment and supplies	404	52 856	.2
5093	Scrap and waste materials	910	106 047	2.1	5082	Construction and mining (except petroleum) machinery and equipment	163	43 455	.1
	Copper and brass (CL 1200) ----	4 066	3 912 614	100.0	5084	Industrial machinery and equipment	1 393	276 551	.9
5021	Furniture	80	8 642	.2	5085	Industrial supplies	1 288	204 616	.7
5023	Homefurnishings	60	2 482	.1	5088	Transportation equipment and supplies, except motor vehicles	248	25 078	.1
5031	Lumber, plywood, millwork, and wood panels	28	2 241	.1	5099	Durable goods, n.e.c.	683	114 714	.4
5033	Roofing, siding, and insulation materials	36	3 221	.1	5199	Nondurable goods, n.e.c.	1 197	477 194	1.5
5051	Metals service centers and offices	1 462	2 908 502	74.3					
5072	Hardware	36	6 792	.2					
5074	Plumbing and heating equipment and supplies (hydronics)	55	30 454	.8					
5085	Industrial supplies	62	3 330	.1					
5087	Service establishment equipment and supplies	146	6 091	.2					
5093	Scrap and waste materials	422	35 948	.9					

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Electrical appliances, household (CL 1500) ..	12 091	24 130 123	100.0		Hardware (CL 1700)—Con.			
5013	Motor vehicle supplies and new parts	363	73 745	.3	5065	Electronic parts and equipment, n.e.c.	499	106 222	.7
5021	Furniture	149	15 710	.1	5072	Hardware	6 449	11 502 830	72.6
5023	Home furnishings	446	133 071	.6	5074	Plumbing and heating equipment and supplies (hydronics)	2 665	264 756	1.7
5031	Lumber, plywood, millwork, and wood panels	351	72 847	.3	5075	Warm air heating and air-conditioning equipment and supplies	932	67 848	.4
5043	Photographic equipment and supplies	68	18 544	.1	5082	Construction and mining (except petroleum) machinery and equipment	250	36 197	.2
5044	Office equipment	40	42 224	.2	5083	Farm and garden machinery and equipment	1 017	107 623	.7
5045	Computers and computer peripheral equipment and software	263	130 167	.5	5084	Industrial machinery and equipment	1 464	334 169	2.1
5051	Metals service centers and offices	92	17 884	.1	5085	Industrial supplies	1 988	391 736	2.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	709	146 005	.6	5091	Sporting and recreational goods and supplies	134	14 437	.1
5064	Electrical appliances, television and radio sets	2 932	21 943 905	90.9	5092	Toys and hobby goods and supplies	139	22 388	.1
5065	Electronic parts and equipment, n.e.c.	586	227 289	.9	5099	Durable goods, n.e.c.	671	57 567	.4
5072	Hardware	246	115 074	.5	5122	Drugs, drug proprietaries, and druggists' sundries ..	175	30 105	.2
5074	Plumbing and heating equipment and supplies (hydronics)	1 389	154 107	.6	5131	Piece goods, notions, and other dry goods	114	9 193	.1
5075	Warm air heating and air-conditioning equipment and supplies	158	44 131	.2	5141	Groceries, general line	296	37 400	.2
5083	Farm and garden machinery and equipment	409	28 745	.1	5142	Packaged frozen foods	35	9 822	.1
5091	Sporting and recreational goods and supplies	116	32 765	.1	5148	Fresh fruits and vegetables	44	13 599	.1
5094	Jewelry, watches, precious stones, and precious metals	91	34 296	.1	5149	Groceries and related products, n.e.c.	252	23 255	.1
5099	Durable goods, n.e.c.	738	96 199	.4	5153	Grain and field beans	61	9 716	.1
5122	Drugs, drug proprietaries, and druggists' sundries ..	165	28 766	.1	5162	Plastics materials and basic forms and shapes	173	58 382	.4
5141	Groceries, general line	172	32 057	.1	5169	Chemicals and allied products, n.e.c.	350	32 706	.2
5153	Grain and field beans	30	14 816	.1	5171	Petroleum bulk stations and terminals	145	14 194	.1
5191	Farm supplies	294	28 828	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	60	9 780	.1
5199	Nondurable goods, n.e.c.	1 292	631 507	2.6	5191	Farm supplies	2 338	235 115	1.5
					5199	Paints, varnishes, and supplies	304	23 622	.1
						Nondurable goods, n.e.c.	1 469	1 148 563	7.2
	Electronic parts and equipment, except communication (CL 1600)	16 188	24 525 158	100.0		Plumbing and heating equipment and supplies (hydronics) (CL 1800)	15 624	15 297 064	100.0
5013	Motor vehicle supplies and new parts	717	43 635	.2	5023	Home furnishings	152	9 283	.1
5043	Photographic equipment and supplies	103	71 671	.3	5031	Lumber, plywood, millwork, and wood panels	319	42 483	.3
5044	Office equipment	98	33 886	.1	5033	Roofing, siding, and insulation materials	89	17 296	.1
5045	Computers and computer peripheral equipment and software	460	317 457	1.3	5039	Construction materials, n.e.c.	175	15 055	.1
5051	Metals service centers and offices	194	51 986	.2	5046	Commercial equipment, n.e.c.	130	10 115	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	659	154 521	.6	5051	Metals service centers and offices	393	118 069	.8
5064	Electrical appliances, television and radio sets	430	777 751	3.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	380	149 400	1.0
5065	Electronic parts and equipment, n.e.c.	7 839	22 442 228	91.5	5064	Electrical appliances, television and radio sets	157	56 157	.4
5072	Hardware	237	57 778	.2	5072	Hardware	754	383 280	2.5
5074	Plumbing and heating equipment and supplies (hydronics)	230	31 579	.1	5074	Plumbing and heating equipment and supplies (hydronics)	7 757	13 302 900	87.0
5075	Warm air heating and air-conditioning equipment and supplies	274	22 221	.1	5075	Warm air heating and air-conditioning equipment and supplies	1 201	299 534	2.0
5084	Industrial machinery and equipment	1 014	102 744	.4	5078	Refrigeration equipment and supplies	365	22 027	.1
5085	Industrial supplies	1 005	97 798	.4	5083	Farm and garden machinery and equipment	296	20 132	.1
5088	Transportation equipment and supplies, except motor vehicles	283	38 458	.2	5084	Industrial machinery and equipment	361	23 501	.2
5099	Durable goods, n.e.c.	707	118 766	.5	5085	Industrial supplies	911	139 712	.9
5147	Meats and meat products	91	14 168	.1	5091	Sporting and recreational goods and supplies	100	11 190	.1
5192	Books, periodicals, and newspapers	60	16 263	.1	5162	Plastics materials and basic forms and shapes	98	28 015	.2
5199	Nondurable goods, n.e.c.	440	38 999	.2	5199	Nondurable goods, n.e.c.	1 184	605 949	4.0
	Communication equipment and supplies (CL 1650)	6 034	9 923 759	100.0		Warm air heating and air-conditioning equipment and supplies (CL 1900)	10 982	8 497 203	100.0
5044	Office equipment	23	13 773	.1	5031	Lumber, plywood, millwork, and wood panels	106	7 730	.1
5045	Computers and computer peripheral equipment and software	602	217 130	2.2	5033	Roofing, siding, and insulation materials	123	66 394	.8
5051	Metals service centers and offices	35	6 834	.1	5039	Construction materials, n.e.c.	164	10 538	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	800	369 511	3.7	5051	Metals service centers and offices	95	18 789	.2
5064	Electrical appliances, television and radio sets	354	683 926	6.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 076	363 567	4.3
5085	Electronic parts and equipment, n.e.c.	3 394	8 552 816	86.2	5064	Electrical appliances, television and radio sets	373	310 672	3.7
5084	Industrial machinery and equipment	278	32 930	.3	5065	Electronic parts and equipment, n.e.c.	163	15 993	.2
5099	Durable goods, n.e.c.	191	11 468	.1	5072	Hardware	122	21 443	.3
5169	Chemicals and allied products, n.e.c.	59	12 936	.1	5074	Plumbing and heating equipment and supplies (hydronics)	2 170	777 475	9.1
	Hardware (CL 1700)	29 816	15 852 651	100.0	5075	Warm air heating and air-conditioning equipment and supplies	4 197	6 622 938	77.9
5012	Automobiles and other motor vehicles	68	12 918	.1	5078	Refrigeration equipment and supplies	653	175 703	2.1
5013	Motor vehicle supplies and new parts	1 760	110 999	.7	5083	Farm and garden machinery and equipment	188	12 595	.1
5023	Home furnishings	360	28 863	.2	5084	Industrial machinery and equipment	193	12 010	.1
5031	Lumber, plywood, millwork, and wood panels	1 000	288 338	1.8	5085	Industrial supplies	494	23 976	.3
5032	Brick, stone, and related construction materials	288	19 820	.1	5162	Plastics materials and basic forms and shapes	36	7 866	.1
5033	Roofing, siding, and insulation materials	317	112 939	.7	5199	Nondurable goods, n.e.c.	543	33 455	.4
5039	Construction materials, n.e.c.	575	80 308	.5		Refrigeration equipment and supplies (CL 2000)	4 843	2 324 471	100.0
5051	Metals service centers and offices	927	226 590	1.4	5012	Automobiles and other motor vehicles	66	4 929	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 232	295 583	1.9	5046	Commercial equipment, n.e.c.	542	117 018	5.0
5064	Electrical appliances, television and radio sets	128	50 952	.3	5051	Metals service centers and offices	76	16 017	.7
					5083	Electrical apparatus and equipment, wiring supplies, and construction materials	488	94 398	4.1
					5064	Electrical appliances, television and radio sets	100	14 039	.6

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	Refrigeration equipment and supplies (CL 2000)—Con.					Food-processing machinery, equipment, and parts (CL 2300)—Con.			
5065	Electronic parts and equipment, n.e.c.	114	8 854	.4	5149	Groceries and related products, n.e.c.	31	1 609	.1
5072	Hardware	28	1 425	.1	5162	Plastics materials and basic forms and shapes	8	970	.1
5074	Plumbing and heating equipment and supplies (hydronics)	266	29 655	1.3	5169	Chemicals and allied products, n.e.c.	38	5 900	.3
5075	Warm air heating and air-conditioning equipment and supplies	1 555	384 238	16.5	5199	Nondurable goods, n.e.c.	16	3 522	.2
5078	Refrigeration equipment and supplies	1 334	1 629 070	70.1					
5084	Industrial machinery and equipment	73	5 500	.2		General-purpose industrial machinery, equipment, and parts (CL 2320)	21 767	19 211 729	100.0
5085	Industrial supplies	50	2 662	.1	5013	Motor vehicle supplies and new parts	1 041	231 445	1.2
5113	Industrial and personal service paper	30	5 353	.2	5023	Home furnishings	244	29 511	.2
5142	Packaged frozen foods	18	4 133	.2	5045	Computers and computer peripheral equipment and software	177	24 692	.1
5199	Nondurable goods, n.e.c.	69	4 637	.2	5051	Metals service centers and offices	570	1 212 053	6.3
	Construction and mining machinery and equipment (including parts and attachments) (CL 2100)	8 796	13 804 618	100.0	5052	Coal and other minerals and ores	91	42 735	.2
5012	Automobiles and other motor vehicles	521	127 235	.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 575	1 003 996	5.2
5013	Motor vehicle supplies and new parts	493	65 113	.5	5064	Electrical appliances, television and radio sets	96	29 763	.2
5039	Construction materials, n.e.c.	149	11 159	.1	5065	Electronic parts and equipment, n.e.c.	418	100 935	.5
5051	Metals service centers and offices	115	14 494	.1	5072	Hardware	375	48 555	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	26	9 385	.1	5074	Plumbing and heating equipment and supplies (hydronics)	169	31 446	.2
5072	Hardware	241	43 134	.3	5075	Warm air heating and air-conditioning equipment and supplies	135	11 093	.1
5082	Construction and mining (except petroleum) machinery and equipment	4 433	13 042 949	94.5	5082	Construction and mining (except petroleum) machinery and equipment	479	357 501	1.9
5083	Farm and garden machinery and equipment	595	231 950	1.7	5083	Farm and garden machinery and equipment	560	83 156	.4
5084	Industrial machinery and equipment	923	169 266	1.2	5084	Industrial machinery and equipment	9 603	12 251 032	63.8
5085	Industrial supplies	542	48 915	.4	5085	Industrial supplies	1 633	290 304	1.5
5099	Durable goods, n.e.c.	234	11 885	.1					
	Farm machinery, equipment, and parts (CL 2200)	17 697	12 272 003	100.0	5087	Service establishment equipment and supplies	303	15 031	.1
5012	Automobiles and other motor vehicles	647	231 594	1.9	5088	Transportation equipment and supplies, except motor vehicles	240	15 272	.1
5013	Motor vehicle supplies and new parts	1 160	59 301	.5	5093	Scrap and waste materials	398	36 628	.2
5012	Hardware	161	36 117	.3	5099	Durable goods, n.e.c.	739	672 500	3.5
5082	Construction and mining (except petroleum) machinery and equipment	572	152 995	1.2	5113	Industrial and personal service paper	59	25 911	.1
5083	Farm and garden machinery and equipment	10 600	11 302 269	92.1	5131	Piece goods, notions, and other dry goods	161	37 566	.2
5084	Industrial machinery and equipment	784	82 438	.7	5149	Groceries and related products, n.e.c.	119	14 559	.1
5085	Industrial supplies	348	15 206	.1	5153	Grain and field beans	60	15 075	.1
5099	Durable goods, n.e.c.	406	36 984	.3	5159	Farm-product raw materials, n.e.c.	202	71 580	.4
5148	Fresh fruits and vegetables	17	7 373	.1	5162	Plastics materials and basic forms and shapes	87	32 165	.2
5169	Chemicals and allied products, n.e.c.	86	8 473	.1	5169	Chemicals and allied products, n.e.c.	350	65 076	.3
5171	Petroleum bulk stations and terminals	91	11 119	.1	5171	Petroleum bulk stations and terminals	145	103 496	.5
5191	Farm supplies	1 475	138 459	1.1	5199	Nondurable goods, n.e.c.	924	2 284 586	11.9
5199	Nondurable goods, n.e.c.	773	148 544	1.2		Metallworking machinery, equipment and parts (CL 2330)	7 509	7 057 479	100.0
	Garden machinery, equipment, and parts (CL 2220)	10 629	4 033 687	100.0	5013	Motor vehicle supplies and new parts	350	20 272	.3
5012	Automobiles and other motor vehicles	129	8 240	.2	5051	Metals service centers and offices	139	24 002	.3
5013	Motor vehicle supplies and new parts	905	156 901	3.9	5065	Electronic parts and equipment, n.e.c.	167	58 764	.8
5051	Metals service centers and offices	24	3 031	.1	5072	Hardware	288	53 821	.8
5064	Electrical appliances, television and radio sets	166	3 339	.1	5074	Plumbing and heating equipment and supplies (hydronics)	63	6 645	.1
5072	Hardware	377	164 877	4.1	5082	Construction and mining (except petroleum) machinery and equipment	93	28 541	.4
5074	Plumbing and heating equipment and supplies (hydronics)	60	7 186	.2	5084	Industrial machinery and equipment	3 941	6 200 988	87.9
5082	Construction and mining (except petroleum) machinery and equipment	276	43 863	1.1	5085	Industrial supplies	1 175	183 101	2.6
5083	Farm and garden machinery and equipment	5 836	2 913 491	72.2	5099	Durable goods, n.e.c.	598	353 145	5.0
5084	Industrial machinery and equipment	227	17 470	.4	5131	Piece goods, notions, and other dry goods	173	45 117	.6
5087	Service establishment equipment and supplies	81	2 172	.1	5169	Chemicals and allied products, n.e.c.	113	13 674	.2
5091	Sporting and recreational goods and supplies	89	10 394	.3	5198	Paints, varnishes, and supplies	73	4 217	.1
5099	Durable goods, n.e.c.	81	2 773	.1	5199	Nondurable goods, n.e.c.	105	54 453	.8
5169	Chemicals and allied products, n.e.c.	52	4 745	.1		Materials handling equipment and parts (CL 2340)	9 041	7 315 157	100.0
5171	Petroleum bulk stations and terminals	57	2 311	.1	5013	Motor vehicle supplies and new parts	107	6 834	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	24	2 240	.1	5021	Furniture	76	6 889	.1
5191	Farm supplies	1 163	112 824	2.8	5044	Office equipment	22	5 228	.1
5199	Nondurable goods, n.e.c.	1 012	567 404	14.1	5046	Commercial equipment, n.e.c.	60	6 025	.1
	Food-processing machinery, equipment, and parts (CL 2300)	2 672	1 730 977	100.0	5051	Metals service centers and offices	102	11 483	.2
5046	Commercial equipment, n.e.c.	68	6 291	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	368	193 779	2.6
5083	Farm and garden machinery and equipment	37	2 435	.1	5065	Electronic parts and equipment, n.e.c.	56	6 578	.1
5084	Industrial machinery and equipment	1 648	1 649 541	95.3	5072	Hardware	270	23 396	.3
5085	Industrial supplies	429	36 238	2.1	5082	Construction and mining (except petroleum) machinery and equipment	471	179 659	2.5
5087	Service establishment equipment and supplies	35	1 122	.1	5084	Industrial machinery and equipment	5 114	6 638 937	90.8
5088	Transportation equipment and supplies, except motor vehicles	27	4 057	.2	5085	Industrial supplies	1 612	173 589	2.4
5099	Durable goods, n.e.c.	219	11 863	.7	5088	Transportation equipment and supplies, except motor vehicles	174	8 799	.1
5112	Stationery and office supplies	14	1 240	.1	5113	Industrial and personal service paper	110	14 349	.2
5113	Industrial and personal service paper	13	999	.1	5199	Nondurable goods, n.e.c.	132	20 257	.3
5141	Groceries, general line	32	1 336	.1					

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	Oil well, refinery, and pipeline machinery, equipment and supplies (CL 2350) -----	4 614	4 133 767	100.0		Welding supplies (excluding gases) (CL 2430)—Con.			
5045	Computers and computer peripheral equipment and software.....	16	2 568	.1	5051	Metals service centers and offices	44	6 728	.3
5051	Metals service centers and offices	217	40 242	1.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	52	1 415	.1
5052	Coal and other minerals and ores.....	43	2 370	.1	5072	Hardware.....	75	7 687	.4
5082	Construction and mining (except petroleum) machinery and equipment.....	117	18 489	.4	5075	Warm air heating and air-conditioning equipment and supplies	12	1 388	.1
5084	Industrial machinery and equipment	3 325	3 992 332	96.6	5084	Industrial machinery and equipment	79	5 717	.3
5085	Industrial supplies	566	58 308	1.4	5085	Industrial supplies	2 651	1 857 761	86.3
5088	Transportation equipment and supplies, except motor vehicles	93	3 882	.1	5087	Service establishment equipment and supplies	45	1 913	.1
5169	Chemicals and allied products, n.e.c.	56	4 641	.1	5169	Chemicals and allied products, n.e.c.	765	216 487	10.1
5171	Petroleum bulk stations and terminals	56	3 281	.1	5199	Nondurable goods, n.e.c.	53	5 163	.2
	Other Industrial machinery, equipment, and parts (CL 2360) -----	7 178	8 996 000	100.0		Industrial containers and supplies (CL 2440) -----	4 229	2 951 907	100.0
5043	Photographic equipment and supplies	75	17 528	.2	5013	Motor vehicle supplies and new parts	34	2 379	.1
5051	Metals service centers and offices	133	35 649	.4	5051	Metals service centers and offices	48	8 135	.3
5065	Electronic parts and equipment, n.e.c.	54	8 849	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	38	9 551	.3
5072	Hardware.....	84	26 351	.3	5072	Hardware.....	140	24 239	.8
5082	Construction and mining (except petroleum) machinery and equipment	58	9 523	.1	5074	Plumbing and heating equipment and supplies (hydronics)	55	5 453	.2
5083	Farm and garden machinery and equipment	121	8 859	.1	5082	Construction and mining (except petroleum) machinery and equipment	17	1 670	.1
5084	Industrial machinery and equipment	5 288	8 770 620	97.5	5084	Industrial machinery and equipment	528	52 253	1.8
5085	Industrial supplies	459	26 860	.3	5085	Industrial supplies	1 514	2 366 667	80.2
5091	Sporting and recreational goods and supplies	32	5 667	.1	5087	Service establishment equipment and supplies	97	1 982	.1
5111	Printing and writing paper	23	5 649	.1	5099	Durable goods, n.e.c.	611	302 380	10.2
5113	Industrial and personal service paper.....	39	9 130	.1	5111	Printing and writing paper	15	2 570	.1
5131	Piece goods, notions, and other dry goods	94	9 949	.1	5113	Industrial and personal service paper	257	79 654	2.7
5162	Plastics materials and basic forms and shapes	28	8 374	.1	5142	Packaged frozen foods	15	4 509	.2
5169	Chemicals and allied products, n.e.c.	103	18 878	.2	5162	Plastics materials and basic forms and shapes	69	12 127	.4
5199	Nondurable goods, n.e.c.	141	8 252	.1	5169	Chemicals and allied products, n.e.c.	234	28 139	1.0
	Mechanical power transmission supplies (CL 2400) -----	6 035	5 185 550	100.0	5199	Nondurable goods, n.e.c.	359	40 855	1.4
5013	Motor vehicle supplies and new parts	73	4 169	.1		Other Industrial supplies (CL 2450) -----	13 146	7 805 076	100.0
5051	Metals service centers and offices	92	13 351	.3	5023	Home furnishings	193	10 839	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	165	33 848	.7	5031	Lumber, plywood, millwork, and wood panels.....	94	4 399	.1
5065	Electronic parts and equipment, n.e.c.	55	6 824	.1	5032	Brick, stone, and related construction materials	68	4 739	.1
5072	Hardware.....	86	12 658	.2	5033	Roofing, siding, and insulation materials	61	8 609	.1
5082	Construction and mining (except petroleum) machinery and equipment	108	25 678	.5	5039	Construction materials, n.e.c.	138	5 171	.1
5084	Industrial machinery and equipment	980	111 801	2.2	5049	Professional equipment and supplies, n.e.c.	96	6 294	.1
5085	Industrial supplies	4 007	4 941 492	95.3	5051	Metals service centers and offices	345	43 609	.6
5087	Service establishment equipment and supplies	232	12 328	.2	5052	Coal and other minerals and ores	82	20 403	.3
5088	Transportation equipment and supplies, except motor vehicles	80	2 965	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	76	8 024	.1
5191	Farm supplies	41	12 346	.2	5064	Electrical appliances, television and radio sets	17	7 821	.1
5199	Nondurable goods, n.e.c.	62	5 485	.1	5065	Electronic parts and equipment, n.e.c.	56	8 319	.1
	Industrial valves and fittings (CL 2420) -----	10 544	5 571 611	100.0	5072	Hardware.....	720	113 367	1.5
5013	Motor vehicle supplies and new parts	148	7 717	.1	5074	Plumbing and heating equipment and supplies (hydronics)	204	21 720	.3
5032	Brick, stone, and related construction materials	50	3 346	.1	5082	Construction and mining (except petroleum) machinery and equipment	131	25 100	.3
5051	Metals service centers and offices	767	383 302	6.9	5083	Farm and garden machinery and equipment	113	8 254	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	211	56 360	1.0	5084	Industrial machinery and equipment	1 341	230 083	2.9
5065	Electronic parts and equipment, n.e.c.	144	16 702	.3	5085	Industrial supplies	6 509	6 977 052	89.4
5072	Hardware.....	315	45 594	.8	5087	Service establishment equipment and supplies	289	13 452	.2
5074	Plumbing and heating equipment and supplies (hydronics)	1 839	436 756	7.8	5088	Transportation equipment and supplies, except motor vehicles	199	8 795	.1
5075	Warm air heating and air-conditioning equipment and supplies	199	44 633	.8	5094	Jewelry, watches, precious stones, and precious metals	48	22 208	.3
5078	Refrigeration equipment and supplies	122	5 877	.1	5099	Durable goods, n.e.c.	134	4 644	.1
5082	Construction and mining (except petroleum) machinery and equipment	124	17 242	.3	5111	Printing and writing paper	97	8 709	.1
5083	Farm and garden machinery and equipment	72	4 456	.1	5112	Stationery and office supplies	276	10 410	.1
5084	Industrial machinery and equipment	1 834	369 294	6.6	5113	Industrial and personal service paper	210	35 177	.5
5085	Industrial supplies	3 801	4 087 898	73.4	5136	Men's and boys' clothing and furnishings	69	15 752	.2
5087	Service establishment equipment and supplies	129	3 315	.1	5142	Packaged frozen foods	25	11 599	.1
5088	Transportation equipment and supplies, except motor vehicles	167	13 171	.2	5162	Plastics materials and basic forms and shapes	80	14 037	.2
5182	Plastics materials and basic forms and shapes	88	20 931	.4	5169	Chemicals and allied products, n.e.c.	331	61 679	.8
5189	Chemicals and allied products, n.e.c.	119	4 487	.1	5198	Paints, varnishes, and supplies	312	25 810	.3
5199	Nondurable goods, n.e.c.	270	40 453	.7	5199	Nondurable goods, n.e.c.	471	47 850	.6
	Welding supplies (excluding gases) (CL 2430) -----	5 498	2 153 432	100.0		Beauty and barber equipment and supplies (CL 2500) -----	3 380	2 173 571	100.0
5013	Motor vehicle supplies and new parts	1 408	28 079	1.3	5064	Electrical appliances, television and radio sets	95	102 943	4.7
5039	Construction materials, n.e.c.	30	1 248	.1	5087	Service establishment equipment and supplies	3 212	2 052 996	94.5
5045	Computers and computer peripheral equipment and software.....	11	1 725	.1	5099	Durable goods, n.e.c.	12	1 125	.1
5048	Commercial equipment, n.e.c.	170	9 249	.4	5122	Drugs, drug proprietaries, and druggists' sundries.....	50	15 717	.7
5047	Medical, dental, and hospital equipment and supplies	23	5 269	.2					

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Custodial (janitors') equipment and supplies (CL 2520) -----	5 040	2 841 587	100.0		Marine machinery, equipment, and supplies (CL 2820)—Con.			
5023	Home furnishings -----	20	4 936	.2	5088	Transportation equipment and supplies, except motor vehicles -----	1 016	1 736 277	83.6
5043	Photographic equipment and supplies -----	14	3 609	.1	5091	Sporting and recreational goods and supplies -----	33	2 363	.1
5046	Commercial equipment, n.e.c. -----	132	4 184	.2	5146	Fish and seafoods -----	107	11 238	.5
5072	Hardware -----	15	2 889	.1	5171	Petroleum bulk stations and terminals -----	12	1 246	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	25	2 981	.1	5194	Tobacco and tobacco products -----	19	1 235	.1
5084	Industrial machinery and equipment -----	29	2 243	.1	5198	Paints, varnishes, and supplies -----	69	2 536	.1
5085	Industrial supplies -----	85	4 594	.2	5199	Nondurable goods, n.e.c. -----	155	10 361	.5
5087	Service establishment equipment and supplies -----	2 579	2 078 026	78.7		Other transportation equipment and supplies (CL 2830) -----	418	288 130	100.0
5099	Durable goods, n.e.c. -----	259	14 690	.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	29	12 490	4.7
5111	Printing and writing paper -----	92	17 812	.7	5084	Industrial machinery and equipment -----	16	2 074	.8
5112	Stationery and office supplies -----	69	1 986	.1	5088	Transportation equipment and supplies, except motor vehicles -----	364	252 721	94.3
5113	Industrial and personal service paper -----	804	440 279	16.7		Sporting and recreational goods and supplies (CL 2700) -----	10 288	10 151 895	100.0
5141	Groceries, general line -----	60	3 607	.1	5012	Automobiles and other motor vehicles -----	493	305 821	3.0
5145	Confectionery -----	66	1 719	.1	5013	Motor vehicle supplies and new parts -----	568	48 426	.5
5149	Groceries and related products, n.e.c. -----	35	1 594	.1	5021	Furniture -----	110	9 065	.1
5162	Plastics materials and basic forms and shapes -----	24	2 701	.1	5023	Home furnishings -----	195	13 188	.1
5169	Chemicals and allied products, n.e.c. -----	483	39 687	1.5	5084	Electrical appliances, television and radio sets -----	124	27 580	.3
5191	Farm supplies -----	28	3 465	.1	5072	Hardware -----	208	72 991	.7
5194	Tobacco and tobacco products -----	43	2 054	.1	5083	Farm and garden machinery and equipment -----	477	61 318	.6
5199	Nondurable goods, n.e.c. -----	28	1 738	.1	5084	Industrial machinery and equipment -----	247	20 498	.2
	Laundry and dry-cleaning equipment and supplies (CL 2530) -----	2 504	1 428 772	100.0	5088	Transportation equipment and supplies, except motor vehicles -----	188	11 535	.1
5039	Construction materials, n.e.c. -----	30	1 111	.1	5091	Sporting and recreational goods and supplies -----	4 027	9 001 383	88.7
5048	Commercial equipment, n.e.c. -----	200	12 828	.9	5092	Toys and hobby goods and supplies -----	189	34 932	.3
5087	Service establishment equipment and supplies -----	1 091	1 078 538	75.5	5099	Durable goods, n.e.c. -----	642	100 802	1.0
5092	Toys and hobby goods and supplies -----	87	5 389	.4	5122	Drugs, drug proprietaries, and druggists' sundries -----	64	10 878	.1
5113	Industrial and personal service paper -----	28	2 027	.1	5131	Chemicals, notions, and other dry goods -----	85	6 757	.1
5131	Food, notions, and other dry goods -----	13	998	.1	5136	Men's and boys' clothing and furnishings -----	190	43 337	.4
5141	Groceries, general line -----	414	220 507	15.4	5137	Women's, children's and infants' clothing and accessories -----	80	17 020	.2
5142	Packaged frozen foods -----	33	8 488	.5	5139	Footwear -----	84	32 730	.3
5147	Meats and meat products -----	48	5 488	.4	5191	Farm supplies -----	388	32 086	.3
5149	Groceries and related products, n.e.c. -----	138	7 288	.5	5194	Tobacco and tobacco products -----	40	6 305	.1
5169	Chemicals and allied products, n.e.c. -----	333	80 897	5.7	5199	Nondurable goods, n.e.c. -----	1 163	242 626	2.4
5194	Tobacco and tobacco products -----	39	4 438	.2		Toys and hobby goods and supplies (CL 2800) -----	7 051	5 532 538	100.0
5199	Nondurable goods, n.e.c. -----	34	1 887	.1	5021	Furniture -----	99	6 141	.1
	Other service establishment equipment and supplies (CL 2540) -----	2 877	2 135 085	100.0	5023	Home furnishings -----	359	39 259	.7
5012	Automobiles and other motor vehicles -----	62	11 563	.5	5043	Photographic equipment and supplies -----	64	11 871	.2
5049	Professional equipment and supplies, n.e.c. -----	23	8 881	.4	5046	Commercial equipment, n.e.c. -----	70	3 775	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	15	5 816	.3	5049	Professional equipment and supplies, n.e.c. -----	278	40 235	.7
5072	Hardware -----	12	1 680	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	24	3 965	.1
5084	Industrial machinery and equipment -----	151	13 596	.6	5064	Electrical appliances, television and radio sets -----	134	44 862	.8
5085	Industrial supplies -----	65	4 414	.2	5065	Electronic parts and equipment, n.e.c. -----	70	5 561	.1
5087	Service establishment equipment and supplies -----	2 070	2 014 552	94.4	5072	Hardware -----	58	26 568	.5
5091	Sporting and recreational goods and supplies -----	48	8 397	.4	5083	Farm and garden machinery and equipment -----	135	5 157	.1
5099	Durable goods, n.e.c. -----	100	17 426	.8	5091	Sporting and recreational goods and supplies -----	171	23 639	.4
5131	Piece goods, notions, and other dry goods -----	215	33 809	1.6	5092	Toys and hobby goods and supplies -----	2 095	4 839 400	87.5
5136	Men's and boys' clothing and furnishings -----	44	6 420	.3	5094	Jewelry, watches, precious stones, and precious metals -----	65	8 209	.1
5169	Chemicals and allied products, n.e.c. -----	17	2 255	.1	5099	Durable goods, n.e.c. -----	718	85 554	1.5
	Aircraft and aeronautical equipment and supplies (CL 2600) -----	3 460	6 788 633	100.0	5112	Stationery and office supplies -----	96	7 361	.1
5065	Electronic parts and equipment, n.e.c. -----	78	11 512	.2	5122	Drugs, drug proprietaries, and druggists' sundries -----	317	96 592	1.7
5084	Industrial machinery and equipment -----	64	5 332	.1	5131	Piece goods, notions, and other dry goods -----	157	14 768	.3
5088	Transportation equipment and supplies, except motor vehicles -----	1 748	6 003 007	88.4	5136	Men's and boys' clothing and furnishings -----	73	5 432	.1
5099	Durable goods, n.e.c. -----	613	571 764	8.4	5137	Women's, children's and infants' clothing and accessories -----	93	19 517	.4
5149	Groceries and related products, n.e.c. -----	251	31 860	.5	5141	Groceries, general line -----	66	4 097	.1
5171	Petroleum bulk stations and terminals -----	131	81 617	1.2	5192	Books, periodicals, and newspapers -----	119	5 635	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	37	9 632	.1	5193	Flowers, nursery stock, and florists' supplies -----	87	9 157	.2
5199	Nondurable goods, n.e.c. -----	482	70 173	1.0	5194	Tobacco and tobacco products -----	119	12 510	.2
	Marine machinery, equipment, and supplies (CL 2620) -----	2 841	2 077 157	100.0	5199	Nondurable goods, n.e.c. -----	1 285	191 751	3.5
5012	Automobiles and other motor vehicles -----	476	227 608	11.0		Ferrous metal scrap (CL 2900) -----	5 981	7 115 533	100.0
5013	Motor vehicle supplies and new parts -----	50	2 383	.1	5051	Metals service centers and offices -----	505	235 713	3.3
5031	Lumber, plywood, millwork, and wood panels -----	78	6 478	.3	5093	Scrap and waste materials -----	4 953	6 796 851	95.5
5039	Construction materials, n.e.c. -----	42	1 513	.1	5149	Groceries and related products, n.e.c. -----	74	4 583	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	60	16 975	.8	5191	Farm supplies -----	103	67 089	.9
5064	Electrical appliances, television and radio sets -----	27	5 955	.3					
5065	Electronic parts and equipment, n.e.c. -----	53	6 681	.3					
5072	Hardware -----	37	7 946	.4					
5084	Industrial machinery and equipment -----	144	9 177	.4					
5085	Industrial supplies -----	390	23 127	1.1					

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	Nonferrous metal scrap (CL 2920) -----	6 634	7 495 756	100.0		Printing and writing (fine) paper (CL 3200)— Con.			
5051	Metals service centers and offices -----	467	429 641	5.7	5112	Stationery and office supplies -----	1 350	379 432	2.6
5085	Industrial supplies -----	83	4 935	.1	5113	Industrial and personal service paper -----	481	564 060	3.9
5093	Scrap and waste materials -----	5 223	6 245 925	83.3	5199	Nondurable goods, n.e.c. -----	619	119 814	.8
5094	Jewelry, watches, precious stones, and precious metals -----	78	61 766	.8					
5099	Durable goods, n.e.c. -----	355	29 515	.4					
5153	Grain and field beans -----	37	20 713	.3					
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	69	689 359	9.2		Stationery office supplies, and greeting cards (CL 3300) -----	15 355	10 756 141	100.0
	Waste materials, except metal (CL 2930) -----	3 709	3 387 738	100.0	5021	Furniture -----	653	327 879	3.0
5084	Industrial machinery and equipment -----	379	70 815	2.1	5023	Home furnishings -----	141	7 524	.1
5093	Scrap and waste materials -----	2 792	3 240 239	95.6	5043	Photographic equipment and supplies -----	55	6 335	.1
5099	Durable goods, n.e.c. -----	42	1 961	.1	5044	Office equipment -----	1 640	491 897	4.6
5111	Printing and writing paper -----	38	29 317	.9	5045	Computers and computer peripheral equipment and software -----	781	190 945	1.8
5131	Piece goods, notions, and other dry goods -----	96	6 823	.2	5046	Commercial equipment, n.e.c. -----	271	8 423	.1
5149	Groceries and related products, n.e.c. -----	12	1 832	.1	5049	Professional equipment and supplies, n.e.c. -----	366	35 544	.3
5199	Nondurable goods, n.e.c. -----	237	29 826	.9	5092	Toys and hobby goods and supplies -----	153	12 891	.1
	Jewelry, watches, diamonds, and other precious stones and metals (CL 3000) -----	9 770	39 815 088	100.0	5099	Durable goods, n.e.c. -----	433	20 128	.2
5023	Home furnishings -----	291	24 048	.1	5111	Printing and writing paper -----	463	324 011	3.0
5051	Metals service centers and offices -----	217	284 244	.7	5112	Stationery and office supplies -----	8 010	8 926 506	83.0
5092	Toys and hobby goods and supplies -----	181	22 379	.1	5113	Industrial and personal service paper -----	481	132 607	1.2
5094	Jewelry, watches, precious stones, and precious metals -----	6 397	35 595 738	89.4	5122	Drugs, drug proprietaries, and druggists' sundries -----	348	142 485	1.3
5099	Durable goods, n.e.c. -----	627	126 292	.3	5131	Piece goods, notions, and other dry goods -----	165	24 759	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	140	24 960	.1	5192	Books, periodicals, and newspapers -----	132	12 690	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	69	626 693	1.6	5194	Tobacco and tobacco products -----	137	13 360	.1
5194	Tobacco and tobacco products -----	98	23 039	.1	5199	Nondurable goods, n.e.c. -----	673	44 427	.4
5199	Nondurable goods, n.e.c. -----	1 043	3 005 519	7.5		Industrial and personal service paper and plastics (CL 3400) -----	16 875	20 170 907	100.0
	Musical instruments and supplies (CL 3100) -----	1 017	987 573	100.0	5044	Office equipment -----	170	26 409	.1
5051	Metals service centers and offices -----	52	10 045	1.0	5046	Commercial equipment, n.e.c. -----	333	41 171	.2
5065	Electronic parts and equipment, n.e.c. -----	32	665	.1	5085	Industrial supplies -----	637	187 799	.9
5099	Durable goods, n.e.c. -----	849	971 607	98.4	5087	Service establishment equipment and supplies -----	883	204 967	1.0
5141	Groceries, general line -----	35	1 703	.2	5092	Toys and hobby goods and supplies -----	96	11 991	.1
5192	Books, periodicals, and newspapers -----	23	2 604	.3	5093	Scrap and waste materials -----	309	20 164	.1
5199	Nondurable goods, n.e.c. -----	17	617	.1	5099	Durable goods, n.e.c. -----	750	335 182	1.7
	Forest products, except lumber (CL 3120) -----	3 949	6 202 250	100.0	5111	Printing and writing paper -----	686	1 317 217	6.5
5021	Furniture -----	120	20 356	.3	5112	Stationery and office supplies -----	479	72 557	.4
5023	Home furnishings -----	100	6 148	.1	5113	Industrial and personal service paper -----	3 959	11 816 065	58.6
5031	Lumber, plywood, millwork, and wood panels -----	579	176 019	2.8	5122	Drugs, drug proprietaries, and druggists' sundries -----	108	13 087	.1
5033	Roofing, siding, and insulation materials -----	144	91 566	1.5	5136	Men's and boys' clothing and furnishings -----	62	15 393	.1
5039	Construction materials, n.e.c. -----	235	19 764	.3	5141	Groceries, general line -----	2 929	3 604 201	17.9
5051	Metals service centers and offices -----	30	3 903	.1	5142	Packaged frozen foods -----	409	732 793	3.6
5072	Hardware -----	24	8 378	.1	5143	Dairy products, except dried or canned -----	343	153 097	.8
5099	Durable goods, n.e.c. -----	2 371	5 749 805	92.7	5144	Poultry and poultry products -----	107	22 935	.1
5111	Printing and writing paper -----	49	84 174	1.4	5145	Confectionery -----	260	57 275	.3
5149	Groceries and related products, n.e.c. -----	99	8 650	.1	5147	Meats and meat products -----	379	189 843	.9
5191	Farm supplies -----	67	21 219	.3	5149	Groceries and related products, n.e.c. -----	1 601	930 634	4.6
	Other durable goods (CL 3130) -----	6 110	6 148 739	100.0	5162	Plastics materials and basic forms and shapes -----	117	34 785	.2
5023	Home furnishings -----	64	3 752	.1	5169	Chemicals and allied products, n.e.c. -----	291	40 918	.2
5043	Photographic equipment and supplies -----	70	13 185	.2	5194	Tobacco and tobacco products -----	600	216 741	1.1
5044	Office equipment -----	14	5 612	.1	5199	Nondurable goods, n.e.c. -----	422	52 006	.3
5083	Electrical apparatus and equipment, wiring supplies, and construction materials -----	51	14 786	.2		Drugs, pharmaceuticals, cosmetics and toiletries (CL 3500) -----	11 924	34 607 762	100.0
5064	Electrical appliances, television and radio sets -----	141	49 164	.8	5023	Home furnishings -----	246	18 706	.1
5085	Electronic parts and equipment, n.e.c. -----	120	15 050	.2	5047	Medical, dental, and hospital equipment and supplies -----	379	121 847	.4
5084	Industrial machinery and equipment -----	57	3 867	.1	5092	Toys and hobby goods and supplies -----	139	32 085	.1
5085	Industrial supplies -----	55	3 778	.1	5094	Jewelry, watches, precious stones, and precious metals -----	55	30 721	.1
5087	Service establishment equipment and supplies -----	225	9 235	.2	5099	Durable goods, n.e.c. -----	691	89 966	.3
5091	Sporting and recreational goods and supplies -----	52	3 379	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	4 141	31 307 066	90.5
5092	Toys and hobby goods and supplies -----	124	36 268	.6	5131	Piece goods, notions, and other dry goods -----	144	19 090	.1
5099	Durable goods, n.e.c. -----	4 560	5 860 593	95.3	5141	Groceries, general line -----	1 480	1 968 278	5.7
5113	Industrial and personal service paper -----	14	3 667	.1	5149	Groceries and related products, n.e.c. -----	746	180 383	.5
5136	Men's and boys' clothing and furnishings -----	40	4 467	.1	5169	Chemicals and allied products, n.e.c. -----	183	79 227	.2
5137	Women's, children's and infants' clothing and accessories -----	48	9 194	.1	5191	Farm supplies -----	644	55 421	.2
5192	Books, periodicals, and newspapers -----	114	91 832	1.5	5194	Tobacco and tobacco products -----	911	371 710	1.1
5199	Nondurable goods, n.e.c. -----	170	7 211	.1	5199	Nondurable goods, n.e.c. -----	756	222 587	.6
	Printing and writing (fine) paper (CL 3200) -----	8 238	14 412 289	100.0		Piece goods, knit and woven (CL 3600) -----	7 593	12 603 116	100.0
5021	Furniture -----	220	28 886	.2	5023	Home furnishings -----	329	43 253	.3
5044	Office equipment -----	614	71 686	.5	5039	Construction materials, n.e.c. -----	103	6 599	.1
5045	Computers and computer peripheral equipment and software -----	212	8 399	.1	5047	Medical, dental, and hospital equipment and supplies -----	126	54 385	.4
5099	Durable goods, n.e.c. -----	635	112 683	.8	5084	Industrial machinery and equipment -----	221	18 061	.1
5111	Printing and writing paper -----	1 686	13 111 610	91.0	5087	Service establishment equipment and supplies -----	162	9 062	.1
					5092	Toys and hobby goods and supplies -----	84	12 402	.1
					5099	Durable goods, n.e.c. -----	716	382 238	3.0
					5131	Piece goods, notions, and other dry goods -----	3 860	11 430 089	90.7
					5136	Men's and boys' clothing and furnishings -----	146	39 517	.3
					5137	Women's, children's and infants' clothing and accessories -----	120	24 492	.2

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Piece goods, knit and woven (CL 3600)— Con.					Footwear (CL 4000)—Con.			
5149	Groceries and related products, n.e.c.	273	50 557	.4	5136	Men's and boys' clothing and furnishings	255	42 290	.6
5169	Chemicals and allied products, n.e.c.	39	7 707	.1	5137	Women's, children's and infants' clothing and accessories	287	95 938	1.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	51	40 585	.3	5139	Footwear	1 326	6 426 458	95.5
5191	Farm supplies	34	9 254	.1	5141	Groceries, general line	184	22 363	.3
5198	Paints, varnishes, and supplies	129	9 505	.1	5149	Groceries and related products, n.e.c.	180	16 921	.3
5199	Nondurable goods, n.e.c.	776	434 115	3.4	5153	Grain and field beans	23	3 784	.1
					5199	Nondurable goods, n.e.c.	410	33 315	.5
	Notions and dry goods (CL 3700)	4 030	1 830 597	100.0		Frozen foods (packaged) (CL 4100)	11 024	26 241 150	100.0
5023	Homefurnishings	127	7 299	.4	5099	Durable goods, n.e.c.	709	432 233	1.6
5048	Ophthalmic goods	72	38 166	2.1	5113	Industrial and personal service paper	97	128 226	.5
5049	Professional equipment and supplies, n.e.c.	69	2 583	.1	5141	Groceries, general line	3 016	6 766 735	25.8
5087	Service establishment equipment and supplies	104	2 628	.1	5142	Packaged frozen foods	2 041	14 374 615	54.8
5091	Sporting and recreational goods and supplies	46	3 975	.2	5143	Dairy products, except dried or canned	479	340 398	1.3
5092	Toys and hobby goods and supplies	176	73 296	4.0	5144	Poultry and poultry products	275	170 919	.7
5099	Durable goods, n.e.c.	657	69 599	3.8	5145	Confectionery	149	34 251	.1
5112	Stationery and office supplies	28	3 338	.2	5146	Fish and seafoods	444	440 510	1.7
5122	Drugs, drug proprietaries, and druggists' sundries	313	146 698	8.0	5147	Meats and meat products	1 208	841 533	3.2
5131	Piece goods, notions, and other dry goods	1 218	1 315 136	71.8	5148	Fresh fruits and vegetables	484	287 558	1.1
5136	Men's and boys' clothing and furnishings	90	9 256	.5	5149	Groceries and related products, n.e.c.	1 347	2 265 496	8.6
5137	Women's, children's and infants' clothing and accessories	60	8 033	.4	5194	Tobacco and tobacco products	300	116 917	.4
5139	Footwear	20	3 434	.2	5199	Nondurable goods, n.e.c.	280	31 722	.1
5141	Groceries, general line	39	1 965	.1		Dairy products (excluding dried or canned) (CL 4200)	9 645	21 297 107	100.0
5194	Tobacco and tobacco products	276	82 538	4.5	5099	Durable goods, n.e.c.	354	26 584	.1
5198	Paints, varnishes, and supplies	81	3 814	.2	5113	Industrial and personal service paper	55	11 655	.1
5199	Nondurable goods, n.e.c.	535	53 398	2.9	5141	Groceries, general line	2 550	4 876 594	22.9
	Men's and boys' wear (CL 3800)	7 368	9 848 427	100.0	5142	Packaged frozen foods	480	860 216	4.0
5013	Motor vehicle supplies and new parts	257	25 161	.3	5143	Dairy products, except dried or canned	2 764	13 459 743	63.2
5021	Furniture	119	13 790	.1	5144	Poultry and poultry products	274	150 996	.7
5023	Homefurnishings	275	21 378	.2	5147	Meats and meat products	930	689 041	3.2
5048	Ophthalmic goods	36	6 271	.1	5148	Fresh fruits and vegetables	250	42 784	.2
5051	Metals service centers and offices	59	11 696	.1	5149	Groceries and related products, n.e.c.	1 275	1 055 790	5.0
5083	Farm and garden machinery and equipment	220	15 237	.2	5171	Petroleum bulk stations and terminals	90	13 807	.1
5084	Industrial machinery and equipment	29	5 360	.1	5194	Tobacco and tobacco products	217	60 858	.3
5091	Sporting and recreational goods and supplies	168	30 537	.3		Poultry and poultry products (CL 4300)	8 859	10 395 529	100.0
5092	Toys and hobby goods and supplies	109	15 018	.2	5051	Metals service centers and offices	88	20 113	.2
5099	Durable goods, n.e.c.	463	20 711	.2	5099	Durable goods, n.e.c.	400	32 364	.3
5122	Drugs, drug proprietaries, and druggists' sundries	108	18 483	.2	5113	Industrial and personal service paper	47	27 196	.3
5131	Piece goods, notions, and other dry goods	227	72 997	.7	5141	Groceries, general line	2 031	1 792 834	17.2
5136	Men's and boys' clothing and furnishings	2 614	8 080 676	82.1	5142	Packaged frozen foods	490	474 600	4.6
5137	Women's, children's and infants' clothing and accessories	959	917 495	9.3	5143	Dairy products, except dried or canned	396	118 322	1.1
5139	Footwear	162	395 809	4.0	5144	Poultry and poultry products	1 216	5 707 589	54.9
5141	Groceries, general line	197	24 812	.3	5145	Confectionery	74	29 404	.3
5153	Grain and field beans	24	6 984	.1	5146	Fish and seafoods	118	41 286	.4
5191	Farm supplies	63	7 900	.1	5147	Meats and meat products	1 879	1 792 444	17.2
5199	Nondurable goods, n.e.c.	848	129 212	1.3	5148	Fresh fruits and vegetables	431	42 344	.4
	Women's and children's wear (CL 3900)	8 924	16 845 012	100.0	5149	Groceries and related products, n.e.c.	739	230 509	2.2
5013	Motor vehicle supplies and new parts	171	12 183	.1	5153	Grain and field beans	80	17 173	.2
5023	Homefurnishings	261	15 948	.1	5191	Farm supplies	649	51 808	.5
5048	Ophthalmic goods	56	12 922	.1	5194	Tobacco and tobacco products	129	10 519	.1
5092	Toys and hobby goods and supplies	146	34 810	.2		Confectionery (CL 4400)	9 270	8 460 583	100.0
5094	Jewelry, watches, precious stones, and precious metals	85	42 403	.3	5092	Toys and hobby goods and supplies	119	24 513	.3
5099	Durable goods, n.e.c.	728	108 123	.6	5099	Durable goods, n.e.c.	215	14 405	.2
5122	Drugs, drug proprietaries, and druggists' sundries	169	34 329	.2	5113	Industrial and personal service paper	83	15 987	.2
5131	Piece goods, notions, and other dry goods	185	27 460	.2	5122	Drugs, drug proprietaries, and druggists' sundries	225	143 451	1.7
5136	Men's and boys' clothing and furnishings	963	1 034 112	6.1	5141	Groceries, general line	2 415	1 469 482	17.4
5137	Women's, children's and infants' clothing and accessories	4 776	15 337 253	91.0	5142	Packaged frozen foods	243	99 011	1.2
5139	Footwear	138	80 213	.5	5143	Dairy products, except dried or canned	207	25 751	.3
5141	Groceries, general line	189	25 577	.2	5145	Confectionery	2 001	3 830 805	45.3
5199	Nondurable goods, n.e.c.	527	35 708	.2	5147	Meats and meat products	193	63 281	.7
	Footwear (CL 4000)	3 798	6 730 546	100.0	5148	Fresh fruits and vegetables	100	17 045	.2
5013	Motor vehicle supplies and new parts	235	20 458	.3	5149	Groceries and related products, n.e.c.	1 354	463 039	5.5
5087	Service establishment equipment and supplies	107	5 420	.1	5153	Grain and field beans	22	5 093	.1
5091	Sporting and recreational goods and supplies	166	29 516	.4	5181	Beer and ale	242	42 548	.5
5092	Toys and hobby goods and supplies	118	15 274	.2	5182	Wine and distilled alcoholic beverages	50	5 140	.1
5099	Durable goods, n.e.c.	336	10 468	.2	5194	Tobacco and tobacco products	1 506	2 225 496	26.3
						Fish and seafoods (excluding canned and frozen packaged) (CL 4500)	6 590	9 749 548	100.0
5051	Metals service centers and offices	82	19 469	.2	5051	Metals service centers and offices	82	19 469	.2
5099	Durable goods, n.e.c.	509	99 436	1.0	5099	Durable goods, n.e.c.	509	99 436	1.0
5141	Groceries, general line	1 011	734 812	7.5	5141	Groceries, general line	1 011	734 812	7.5
5142	Packaged frozen foods	352	439 415	4.5	5142	Packaged frozen foods	352	439 415	4.5
5143	Dairy products, except dried or canned	147	14 295	.1	5143	Dairy products, except dried or canned	147	14 295	.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Fish and seafoods (excluding canned and frozen packaged) (CL 4500)—Con.					Canned foods (CL 4830)—Con.			
5144	Poultry and poultry products	223	75 708	.8	5146	Fresh fruits and vegetables	310	152 775	.7
5146	Fish and seafoods	2 582	7 794 389	79.9	5149	Groceries and related products, n.e.c.	2 338	6 064 001	28.5
5147	Meats and meat products	999	446 453	4.6	5194	Tobacco and tobacco products	571	395 067	1.9
5146	Fresh fruits and vegetables	144	30 214	.3	5199	Nondurable goods, n.e.c.	580	143 989	.7
5149	Groceries and related products, n.e.c.	485	90 345	.9					
	Meats and meat products (fresh and unpackaged) (CL 4600)	10 190	37 525 494	100.0		Food and beverage basic materials (CL 4840)	3 027	3 602 080	100.0
5051	Metals service centers and offices	159	87 884	.2	5043	Photographic equipment and supplies	9	2 402	.1
5099	Durable goods, n.e.c.	707	894 085	1.8	5046	Commercial equipment, n.e.c.	65	4 276	.1
5113	Industrial and personal service paper	55	30 922	.1	5051	Metals service centers and offices	19	3 989	.1
5141	Groceries, general line	2 102	8 627 206	23.0	5091	Sporting and recreational goods and supplies	16	2 567	.1
5142	Packaged frozen foods	342	566 431	1.5	5099	Durable goods, n.e.c.	173	8 134	.2
5143	Dairy products, except dried or canned	415	324 477	.9	5111	Printing and writing paper	15	2 144	.1
5144	Poultry and poultry products	323	497 530	1.3	5113	Industrial and personal service paper	145	77 995	2.2
5146	Fish and seafoods	149	98 091	.3	5122	Drugs, drug proprietaries, and druggists' sundries	141	101 899	2.8
5147	Meats and meat products	4 212	25 101 892	66.9	5136	Men's and boys' clothing and furnishings	10	2 247	.1
5148	Fresh fruits and vegetables	189	52 871	.1	5141	Groceries, general line	701	884 165	24.5
5149	Groceries and related products, n.e.c.	942	1 305 601	3.5	5142	Packaged frozen foods	80	23 489	.7
5159	Farm-product raw materials, n.e.c.	205	91 430	.2	5143	Dairy products, except dried or canned	108	10 384	.3
5194	Tobacco and tobacco products	159	57 528	.2	5144	Poultry and poultry products	48	1 912	.1
	Fresh fruits and vegetables (CL 4700)	9 359	27 412 912	100.0	5147	Meats and meat products	83	6 775	.2
5099	Durable goods, n.e.c.	388	28 844	.1	5146	Fresh fruits and vegetables	48	14 544	.4
5141	Groceries, general line	1 570	3 388 025	12.4	5149	Groceries and related products, n.a.c.	970	2 221 894	81.7
5142	Packaged frozen foods	352	442 870	1.8	5189	Chemicals and allied products, n.a.c.	21	3 097	.1
5143	Dairy products, except dried or canned	230	52 900	.2	5194	Tobacco and tobacco products	294	226 184	8.3
5144	Poultry and poultry products	135	45 144	.2		Soft drinks (CL 4850)	9 001	6 661 386	100.0
5147	Meats and meat products	408	280 745	1.0	5099	Durable goods, n.a.c.	370	24 196	.4
5148	Fresh fruits and vegetables	4 946	22 629 321	82.5	5113	Industrial and personal service paper	121	27 490	.5
5149	Groceries and related products, n.a.c.	826	489 828	1.8	5122	Drugs, drug proprietaries, and druggists' sundries	51	10 186	.2
5153	Grain and field beans	57	31 233	.1	5141	Groceries, general line	2 278	1 047 127	18.9
5191	Farm supplies	175	20 042	.1	5142	Packaged frozen foods	223	138 532	2.5
	Coffee, tea, and spices (CL 4800)	8 957	8 527 140	100.0	5143	Dairy products, except dried or canned	259	114 382	2.1
5099	Durable goods, n.e.c.	803	173 087	2.0	5145	Confectionery	334	88 323	1.8
5113	Industrial and personal service paper	127	19 729	.2	5147	Meats and meat products	238	48 333	.9
5122	Drugs, drug proprietaries, and druggists' sundries	48	8 863	.1	5148	Fresh fruits and vegetables	64	5 635	.1
5141	Groceries, general line	3 290	3 300 486	38.7	5149	Groceries and related products, n.a.c.	2 776	3 550 244	64.0
5142	Packaged frozen foods	401	197 277	2.3	5153	Grain and field beans	70	6 824	.1
5143	Dairy products, except dried or canned	246	27 095	.3	5181	Beer and ale	1 335	255 601	4.6
5145	Confectionery	268	128 460	1.5	5182	Wine and distilled alcoholic beverages	112	19 789	.4
5147	Meats and meat products	359	79 942	.9	5194	Tobacco and tobacco products	514	204 603	3.7
5146	Fresh fruits and vegetables	143	15 476	.2	5199	Nondurable goods, n.e.c.	47	2 851	.1
5149	Groceries and related products, n.e.c.	2 424	4 412 323	51.7		Other grocery specialties (CL 4660)	16 371	30 465 924	100.0
5153	Grain and field beans	38	11 695	.1	5023	Home furnishings	195	17 476	.1
5159	Farm-product raw materials, n.e.c.	166	46 457	.5	5046	Commercial equipment, n.e.c.	258	145 223	.5
5194	Tobacco and tobacco products	406	77 160	.9	5051	Metals service centers and offices	251	699 664	2.3
5199	Nondurable goods, n.e.c.	254	19 497	.2	5099	Durable goods, n.e.c.	633	106 635	.4
	Bread and baked goods (CL 4820)	5 369	3 150 669	100.0	5113	Industrial and personal service paper	167	105 049	.3
5099	Durable goods, n.e.c.	106	4 233	.1	5122	Drugs, drug proprietaries, and druggists' sundries	169	99 982	.3
5113	Industrial and personal service paper	16	1 822	.1	5131	Piece goods, notions, and other dry goods	166	58 916	.2
5122	Drugs, drug proprietaries, and druggists' sundries	24	2 625	.1	5141	Groceries, general line	3 442	14 640 309	46.7
5141	Groceries, general line	1 317	673 261	27.7	5142	Packaged frozen foods	467	924 175	3.0
5142	Packaged frozen foods	195	112 739	3.6	5143	Dairy products, except dried or canned	417	264 255	.9
5143	Dairy products, except dried or canned	313	77 066	2.4	5144	Poultry and poultry products	150	27 180	.1
5144	Poultry and poultry products	74	5 797	.2	5145	Confectionery	236	62 852	.2
5145	Confectionery	226	53 679	1.7	5147	Meats and meat products	517	342 503	1.1
5146	Fish and seafoods	68	6 535	.2	5146	Fresh fruits and vegetables	231	54 663	.2
5147	Meats and meat products	330	66 564	2.7	5149	Groceries and related products, n.e.c.	4 459	11 471 756	37.7
5146	Fresh fruits and vegetables	81	6 624	.2	5153	Grain and field beans	173	47 667	.2
5149	Groceries and related products, n.e.c.	2 503	1 913 041	60.7	5159	Farm-product raw materials, n.e.c.	212	69 016	.2
5171	Petroleum bulk stations and terminals	25	1 719	.1	5171	Petroleum bulk stations and terminals	170	70 898	.2
5194	Tobacco and tobacco products	61	3 471	.1	5181	Beer and ale	626	104 660	.3
	Canned foods (CL 4830)	10 403	21 353 758	100.0	5182	Wine and distilled alcoholic beverages	405	117 693	.4
5099	Durable goods, n.e.c.	497	41 154	.2	5191	Farm supplies	905	65 645	.2
5113	Industrial and personal service paper	154	66 000	.3	5194	Tobacco and tobacco products	602	645 954	2.1
5122	Drugs, drug proprietaries, and druggists' sundries	92	16 709	.1	5199	Nondurable goods, n.e.c.	535	57 337	.2
5141	Groceries, general line	3 591	13 067 231	61.2		Grain and beans (CL 4900)	14 250	65 635 677	100.0
5142	Packaged frozen foods	501	771 136	3.6	5031	Lumber, plywood, millwork, and wood panels	176	35 706	.1
5143	Dairy products, except dried or canned	419	235 399	1.1	5099	Durable goods, n.e.c.	670	1 036 410	1.6
5144	Poultry and poultry products	124	41 026	.2	5131	Piece goods, notions, and other dry goods	162	34 726	.1
5145	Confectionery	264	46 552	.2	5141	Groceries, general line	565	119 275	.2
5146	Fish and seafoods	132	24 136	.1	5149	Groceries and related products, n.e.c.	591	147 642	.2
5147	Meats and meat products	576	244 786	1.1					

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Grain and beans (CL 4900)—Con.					Plastics materials and basic shapes (CL 5300)—Con.				
5153	Grain and field beans	7 997	62 128 987	94.4	5162	Plastics materials and basic forms and shapes	2 003	5 988 309	75.2
5154	Livestock	111	36 569	.1	5169	Chemicals and allied products, n.e.c.	320	258 744	3.2
5159	Farm-product raw materials, n.e.c.	244	39 745	.1	5171	Petroleum bulk stations and terminals	130	63 375	.8
5171	Petroleum bulk stations and terminals	175	40 682	.1	5198	Paints, varnishes, and supplies	140	11 317	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	68	250 702	.4	5199	Nondurable goods, n.e.c.	835	293 529	3.7
5191	Farm supplies	2 085	957 949	1.5	Industrial gases (welding, etc.) (CL 5320)----				
5199	Nondurable goods, n.e.c.	706	925 453	1.4	5039	Construction materials, n.e.c.	26	998	.1
Cattle, hogs, sheep, and goats (CL 5000)----					5045	Computers and computer peripheral equipment and software	9	1 722	.1
5099	Durable goods, n.e.c.	35	9 839	.1	5047	Medical, dental, and hospital equipment and supplies	60	7 045	.5
5153	Grain and field beans	266	147 023	1.5	5051	Metals service centers and offices	13	2 157	.2
5154	Livestock	1 383	9 542 039	97.8	5072	Hardware	24	5 071	.4
5191	Farm supplies	304	56 816	.6	5084	Industrial machinery and equipment	120	7 808	.6
Hides, skins and pelts (CL 5100) -----					5085	Industrial supplies	2 227	717 262	51.4
5093	Scrap and waste materials	86	2 796	.1	5122	Drugs, drug proprietaries, and druggists' sundries	27	7 394	.5
5099	Durable goods, n.e.c.	444	54 876	1.8	5169	Chemicals and allied products, n.e.c.	1 066	644 179	46.1
5147	Meats and meat products	82	14 711	.5	5171	Petroleum bulk stations and terminals	24	927	.1
5149	Groceries and related products, n.e.c.	340	79 779	2.6	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) (CL 5330) -----				
5154	Livestock	47	4 798	.2	22 653	24 496 176	100.0		
5159	Farm-product raw materials, n.e.c.	540	2 880 130	94.8	5013	Motor vehicle supplies and new parts	864	40 431	.2
Leaf tobacco (CL 5120) -----					5023	Homefurnishings	203	12 658	.1
5141	Groceries, general line	103	5 888	.3	5032	Brick, stone, and related construction materials	152	14 798	.1
5159	Farm-product raw materials, n.e.c.	353	1 813 380	96.0	5039	Construction materials, n.e.c.	298	33 750	.1
5194	Tobacco and tobacco products	253	68 888	3.6	5043	Photographic equipment and supplies	126	20 070	.1
Wool, wool tops, and mohair (CL 5130) -----					5044	Office equipment	131	15 872	.1
5099	Durable goods, n.e.c.	9	519	.2	5047	Medical, dental, and hospital equipment and supplies	149	19 091	.1
5154	Livestock	36	1 114	.4	5049	Professional equipment and supplies, n.e.c.	323	182 370	.7
5159	Farm-product raw materials, n.e.c.	296	281 055	99.4	5051	Metals service centers and offices	433	997 422	4.1
Other farm products, inedible (CL 5140)-----					5052	Coal and other minerals and ores	91	23 572	.1
5099	Durable goods, n.e.c.	38	1 622	.1	5065	Electronic parts and equipment, n.e.c.	277	14 177	.1
5148	Fresh fruits and vegetables	14	4 284	.1	5072	Hardware	356	81 739	.3
5153	Grain and field beans	253	121 841	4.2	5074	Plumbing and heating equipment and supplies (hydronics)	652	37 203	.2
5154	Livestock	118	9 105	.3	5084	Industrial machinery and equipment	959	142 923	.6
5159	Farm-product raw materials, n.e.c.	520	2 722 610	94.4	5085	Industrial supplies	938	103 236	.4
5191	Farm supplies	68	4 094	.1	5087	Service establishment equipment and supplies	675	84 498	.3
5199	Nondurable goods, n.e.c.	254	19 497	.7	5091	Sporting and recreational goods and supplies	190	57 750	.2
Cotton (CL 5200)-----					5099	Durable goods, n.e.c.	789	587 427	2.4
5051	Metals service centers and offices	32	10 180	.2	5111	Printing and writing paper	93	13 227	.1
5131	Piece goods, notions, and other dry goods	116	10 719	.2	5113	Industrial and personal service paper	435	140 632	.6
5153	Grain and field beans	77	20 803	.4	5122	Drugs, drug proprietaries, and druggists' sundries	188	66 098	.3
5159	Farm-product raw materials, n.e.c.	473	5 201 275	99.1	5131	Piece goods, notions, and other dry goods	222	99 167	.4
Plastics materials and basic shapes (CL 5300) -----					5141	Groceries, general line	1 669	1 636 650	6.7
5013	Motor vehicle supplies and new parts	123	8 289	.1	5142	Packaged frozen foods	231	71 175	.3
5023	Homefurnishings	311	36 708	.5	5143	Dairy products, except dried or canned	93	17 517	.1
5031	Lumber, plywood, millwork, and wood panels	433	125 475	1.6	5147	Meats and meat products	135	36 384	.1
5032	Brick, stone, and related construction materials	136	22 836	.3	5149	Groceries and related products, n.e.c.	700	149 964	.6
5033	Roofing, siding, and insulation materials	146	30 712	.4	5153	Grain and field beans	810	235 544	1.0
5039	Construction materials, n.e.c.	270	17 506	.2	5162	Plastics materials and basic forms and shapes	248	119 165	.5
5051	Metals service centers and offices	540	158 214	2.0	5169	Chemicals and allied products, n.e.c.	6 346	17 142 303	70.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	37	14 214	.2	5171	Petroleum bulk stations and terminals	598	445 202	1.8
5065	Electronic parts and equipment, n.e.c.	62	6 627	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	281	200 274	.8
5072	Hardware	183	33 867	.4	5191	Farm supplies	361	174 853	.7
5074	Plumbing and heating equipment and supplies (hydronics)	2 243	493 351	6.2	5198	Paints, varnishes, and supplies	200	31 397	.1
5075	Warm air heating and air-conditioning equipment and supplies	209	11 950	.1	5199	Nondurable goods, n.e.c.	896	1 351 244	5.5
5083	Farm and garden machinery and equipment	38	3 985	.1	Petroleum products (CL 5400) -----				
5084	Industrial machinery and equipment	208	13 286	.2	24 794	93 034 226	100.0		
5085	Industrial supplies	858	89 031	1.1	3 083	Motor vehicle supplies and new parts	178 183		
5087	Service establishment equipment and supplies	219	10 478	.1	283	Metals service centers and offices	700 581		
5099	Durable goods, n.e.c.	608	110 957	1.4	5051	Farm and garden machinery and equipment	64 593		
5111	Printing and writing paper	25	5 527	.1	5083	Transportation equipment and supplies, except motor vehicles	276	58 928	.1
5113	Industrial and personal service paper	226	112 023	1.4	5099	Durable goods, n.e.c.	647	2 240 566	2.4
5122	Drugs, drug proprietaries, and druggists' sundries	93	26 532	.3	5153	Grain and field beans	1 139	434 432	.5
Liquefied petroleum gases (excluding natural gas) (CL 5420) -----					5169	Chemicals and allied products, n.e.c.	380	171 685	.2
5085	Industrial supplies	127	6 698	.1	5171	Petroleum bulk stations and terminals	10 033	52 790 408	56.7
5099	Durable goods, n.e.c.	578	255 744	2.5	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3 139	34 011 809	36.6
5153	Grain and field beans	79	14 717	.1	5191	Farm supplies	2 146	611 568	.7
5162	Plastics materials and basic forms and shapes	40	87 262	.9	5199	Nondurable goods, n.e.c.	846	1 607 002	1.7
5169	Chemicals and allied products, n.e.c.	115	15 794	.2	Liquefied petroleum gases (excluding natural gas) (CL 5420) -----				

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Liquefied petroleum gases (excluding natural gas) (CL 5420)—Con.					Paint, paint supplies and wallpaper (CL 6000)	9 144	4 339 532	100.0
5171	Petroleum bulk stations and terminals	1 624	3 061 837	30.3	5013	Motor vehicle supplies and new parts	208	17 348	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	477	6 517 889	64.6	5021	Furniture	158	8 404	.2
5191	Farm supplies	864	126 869	1.3	5023	Home furnishings	351	27 336	.6
					5031	Lumber, plywood, millwork, and wood panels	522	70 940	1.6
					5033	Roofing, siding, and insulation materials	145	52 461	1.2
	Crude oil (CL 5500)	2 147	29 162 531	100.0	5039	Construction materials, n.e.c.	241	14 010	.3
5051	Metals service centers and offices	237	860 721	3.0	5051	Metals service centers and offices	76	5 775	.1
5099	Durable goods, n.e.c.	651	2 227 705	7.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	26	4 114	.1
5171	Petroleum bulk stations and terminals	282	4 246 357	14.6	5072	Hardware	703	332 003	7.7
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	251	16 202 329	55.6	5074	Plumbing and heating equipment and supplies (hydronics)	203	19 211	.4
5199	Nondurable goods, n.e.c.	665	5 615 187	19.3	5083	Farm and garden machinery and equipment	396	32 474	.7
					5084	Industrial machinery and equipment	109	5 690	.1
	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)	1 080	1 495 796	100.0	5085	Industrial supplies	785	55 326	1.3
5032	Brick, stone, and related construction materials	69	5 507	.4	5088	Transportation equipment and supplies, except motor vehicles	136	4 412	.1
5051	Metals service centers and offices	20	3 310	.2	5099	Durable goods, n.e.c.	165	6 201	.1
5169	Chemicals and allied products, n.e.c.	21	3 360	.2	5131	Piece goods, notions, and other dry goods	186	30 671	.7
5171	Petroleum bulk stations and terminals	524	158 412	10.6	5162	Plastics materials and basic forms and shapes	68	9 192	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	436	1 324 624	88.6	5169	Chemicals and allied products, n.e.c.	234	22 421	.5
					5171	Petroleum bulk stations and terminals	66	3 785	.1
	Beer and ale (CL 5600)	5 628	22 864 370	100.0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	36	10 524	.2
5099	Durable goods, n.e.c.	223	11 525	.1	5191	Farm supplies	599	20 021	.5
5141	Groceries, general line	344	66 029	.3	5198	Paints, varnishes, and supplies	2 209	2 881 349	66.4
5149	Groceries and related products, n.e.c.	419	73 775	.3	5199	Nondurable goods, n.e.c.	1 187	694 912	16.0
5181	Beer and ale	3 860	22 077 725	96.6		Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100)	5 652	8 050 216	100.0
5182	Wine and distilled alcoholic beverages	529	593 739	2.6	5044	Office equipment	84	5 521	.1
5194	Tobacco and tobacco products	61	30 359	.1	5045	Computers and computer peripheral equipment and software	136	7 471	.1
					5049	Professional equipment and supplies, n.e.c.	235	14 751	.2
	Wines and distilled alcoholic beverages (CL 5700)	4 023	18 354 502	100.0	5072	Hardware	21	6 960	.1
5099	Durable goods, n.e.c.	203	10 409	.1	5092	Toys and hobby goods and supplies	175	15 691	.2
5141	Groceries, general line	228	20 129	.1	5099	Durable goods, n.e.c.	585	48 432	.6
5147	Meats and meat products	100	28 248	.2	5112	Stationery and office supplies	265	16 015	.2
5148	Fresh fruits and vegetables	11	9 742	.1	5113	Industrial and personal service paper	43	8 181	.1
5149	Groceries and related products, n.e.c.	210	14 485	.1	5131	Piece goods, notions, and other dry goods	129	13 970	.2
5181	Beer and ale	1 498	827 855	4.5	5192	Books, periodicals, and newspapers	3 014	7 859 667	97.6
5182	Wine and distilled alcoholic beverages	1 610	17 421 477	94.9	5199	Nondurable goods, n.e.c.	652	36 413	.5
5194	Tobacco and tobacco products	53	14 294	.1		Flowers and florists' supplies (CL 6110)	4 246	4 319 014	100.0
	Farm supplies (CL 5800)	26 982	31 358 570	100.0	5023	Home furnishings	123	6 079	.1
5051	Metals service centers and offices	181	32 150	.1	5092	Toys and hobby goods and supplies	142	21 288	.5
5072	Hardware	158	32 382	.1	5162	Plastics materials and basic forms and shapes	16	2 591	.1
5083	Farm and garden machinery and equipment	1 533	165 640	.5	5191	Farm supplies	71	9 762	.2
5099	Durable goods, n.e.c.	172	24 951	.1	5193	Flowers, nursery stock, and florists' supplies	3 359	4 243 699	98.3
5122	Drugs, drug proprietaries, and druggists' sundries	191	35 957	.1	5199	Nondurable goods, n.e.c.	415	30 637	.7
5143	Dairy products, except dried or canned	145	30 044	.1		Art goods (including novelties and souvenirs) (CL 6120)	6 173	3 862 968	100.0
5144	Poultry and poultry products	79	16 647	.1	5021	Furniture	172	10 756	.3
5148	Fresh fruits and vegetables	145	27 767	.1	5023	Home furnishings	441	41 207	1.1
5149	Groceries and related products, n.e.c.	265	33 633	.1	5044	Office equipment	101	3 309	.1
5153	Grain and field beans	3 661	2 623 951	8.4	5051	Metals service centers and offices	42	10 054	.3
5154	Livestock	122	52 399	.2	5052	Coal and other minerals and ores	32	6 444	.2
5159	Farm-product raw materials, n.e.c.	202	22 613	.1	5064	Electrical appliances, television and radio sets	10	2 125	.1
5182	Plastics materials and basic forms and shapes	45	120 194	.4	5091	Sporting and recreational goods and supplies	48	2 474	.1
5189	Chemicals and allied products, n.e.c.	209	84 137	.3	5092	Toys and hobby goods and supplies	221	32 170	.8
5171	Petroleum bulk stations and terminals	908	293 221	.9	5094	Jewelry, watches, precious stones, and precious metals	197	49 934	1.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	157	125 632	.4	5099	Durable goods, n.e.c.	239	7 368	.2
5191	Farm supplies	16 989	27 179 110	86.7	5112	Stationery and office supplies	599	45 651	1.2
5193	Flowers, nursery stock, and florists' supplies	104	48 505	.2	5113	Industrial and personal service paper	57	12 372	.3
5199	Nondurable goods, n.e.c.	838	341 740	1.1	5122	Drugs, drug proprietaries, and druggists' sundries	38	4 711	.1
					5131	Piece goods, notions, and other dry goods	48	3 011	.1
	Tobacco and tobacco products (CL 5900)	6 470	19 642 021	100.0	5136	Men's and boys' clothing and furnishings	75	4 119	.1
5099	Durable goods, n.e.c.	618	123 791	.6	5137	Women's, children's and infants' clothing and accessories	57	4 121	.1
5122	Drugs, drug proprietaries, and druggists' sundries	197	235 803	1.2	5149	Groceries and related products, n.e.c.	28	2 026	.1
5141	Groceries, general line	1 524	3 388 655	17.2	5192	Books, periodicals, and newspapers	129	29 073	.8
5145	Confectionery	263	107 415	.5	5193	Flowers, nursery stock, and florists' supplies	125	17 569	.5
5147	Meats and meat products	93	12 439	.1	5199	Nondurable goods, n.e.c.	3 365	3 565 311	92.3
5149	Groceries and related products, n.e.c.	701	595 076	3.0		Textile bags, begging, and burlap (CL 6130)	1 215	279 815	100.0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	51	38 358	.2	5023	Home furnishings	18	784	.3
5181	Beer and ale	52	13 960	.1	5084	Industrial machinery and equipment	6	1 803	.6
5182	Wine and distilled alcoholic beverages	63	14 577	.1	5085	Industrial supplies	58	3 407	1.2
5194	Tobacco and tobacco products	1 758	14 337 935	73.0	5099	Durable goods, n.e.c.	85	13 142	4.7
5199	Nondurable goods, n.e.c.	870	728 281	3.7	5113	Industrial and personal service paper	16	2 908	1.0

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Textile bags, bagging, and burlap (CL 6130) —Con.					Service receipts and labor charges (including installed parts) (CL 9700)—Con.			
5122	Drugs, drug proprietaries, and druggists' sundries	19	3 546	1.3	5075	Warm air heating and air-conditioning equipment and supplies	313	48 661	.3
5131	Piece goods, notions, and other dry goods	56	3 498	1.3	5078	Refrigeration equipment and supplies	361	80 383	.6
5137	Women's, children's and infants' clothing and accessories	23	2 733	1.0	5082	Construction and mining (except petroleum) machinery and equipment	2 677	1 895 788	13.4
5139	Footwear	12	1 652	.6	5083	Farm and garden machinery and equipment	7 003	1 273 952	9.0
5159	Farm-product raw materials, n.e.c.	12	971	.3	5084	Industrial machinery and equipment	6 209	1 614 673	11.4
5193	Flowers, nursery stock, and florists' supplies	27	1 511	.5	5085	Industrial supplies	1 834	172 165	1.2
5194	Tobacco and tobacco products	6	256	.1	5087	Service establishment equipment and supplies	1 269	123 000	.9
5199	Nondurable goods, n.e.c.	856	241 752	86.4	5088	Transportation equipment and supplies, except motor vehicles	535	269 612	1.9
	Advertising specialties (paper novelties, etc.) (CL 6140)	3 845	1 925 025	100.0	5091	Sporting and recreational goods and supplies	187	10 815	.1
					5093	Scrap and waste materials	737	60 525	.4
5072	Hardware	7	1 056	.1	5094	Jewelry, watches, precious stones, and precious metals	255	15 082	.1
5092	Toys and hobby goods and supplies	94	12 040	.6	5099	Durable goods, n.e.c.	942	78 831	.6
5094	Jewelry, watches, precious stones, and precious metals	23	5 143	.3	5112	Stationery and office supplies	941	68 384	.5
5099	Durable goods, n.e.c.	362	22 333	1.2	5113	Industrial and personal service paper	139	7 876	.1
5112	Stationery and office supplies	51	7 993	.4	5122	Drugs, drug proprietaries, and druggists' sundries	104	17 045	.1
5122	Drugs, drug proprietaries, and druggists' sundries	29	5 694	.3	5141	Groceries, general line	275	125 380	.9
5131	Piece goods, notions, and other dry goods	14	2 187	.1	5143	Dairy products, except dried or canned	163	17 369	.1
5136	Men's and boys' clothing and furnishings	64	7 837	.4	5148	Fresh fruits and vegetables	148	42 443	.3
5141	Groceries, general line	39	2 438	.1	5149	Groceries and related products, n.e.c.	557	106 843	.8
5142	Packaged frozen foods	45	27 515	1.4	5153	Grain and field beans	1 662	387 095	2.7
5143	Dairy products, except dried or canned	69	5 085	.3	5154	Livestock	114	15 162	.1
5149	Groceries and related products, n.e.c.	233	22 332	1.2	5159	Farm-product raw materials, n.e.c.	225	25 430	.2
5181	Beer and ale	17	5 435	.3	5162	Plastics materials and basic forms and shapes	98	10 923	.1
5192	Books, periodicals, and newspapers	44	3 645	.2	5169	Chemicals and allied products, n.e.c.	593	56 325	.4
5199	Nondurable goods, n.e.c.	2 679	1 788 894	92.9	5171	Petroleum bulk stations and terminals	1 717	276 772	2.0
	Nondurable goods, n.e.c. (CL 6150)	7 641	6 774 541	100.0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	343	146 100	1.0
5013	Motor vehicle supplies and new parts	138	7 657	.1	5191	Farm supplies	2 810	197 692	1.4
5021	Furniture	100	16 461	.2	5192	Books, periodicals, and newspapers	87	14 411	.1
5023	Homefurnishings	274	24 377	.4	5193	Flowers, nursery stock, and florists' supplies	108	8 524	.1
5049	Professional equipment and supplies, n.e.c.	110	4 636	.1	5198	Paints, varnishes, and supplies	168	20 450	.1
5051	Metals service centers and offices	243	413 589	6.1	5199	Nondurable goods, n.e.c.	1 014	661 564	4.7
5064	Electrical appliances, television and radio sets	20	4 139	.1		Receipts for service contracts (CL 9720)	10 306	1 958 950	100.0
5065	Electronic parts and equipment, n.e.c.	22	4 417	.1	5012	Automobiles and other motor vehicles	352	15 744	.8
5085	Industrial supplies	88	5 573	.1	5021	Furniture	126	5 248	.3
5087	Service establishment equipment and supplies	162	4 931	.1	5043	Photographic equipment and supplies	56	6 788	.3
5092	Toys and hobby goods and supplies	80	8 176	.1	5044	Office equipment	3 772	905 482	46.2
5094	Jewelry, watches, precious stones, and precious metals	33	7 363	.1	5045	Computers and computer peripheral equipment and software	1 807	572 200	29.2
5099	Durable goods, n.e.c.	192	14 325	.2	5046	Commercial equipment, n.e.c.	717	67 737	3.5
5122	Drugs, drug proprietaries, and druggists' sundries	143	186 805	2.8	5047	Medical, dental, and hospital equipment and supplies	62	28 143	1.4
5131	Piece goods, notions, and other dry goods	209	28 629	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	117	24 138	1.2
5136	Men's and boys' clothing and furnishings	47	5 364	.1	5064	Electrical appliances, television and radio sets	36	2 632	.1
5137	Women's, children's and infants' clothing and accessories	109	32 136	.5	5065	Electronic parts and equipment, n.e.c.	749	98 071	5.0
5142	Packaged frozen foods	28	13 922	.2	5075	Warm air heating and air-conditioning equipment and supplies	75	2 764	.1
5149	Groceries and related products, n.e.c.	112	6 807	.1	5078	Refrigeration equipment and supplies	55	2 390	.1
5159	Farm-product raw materials, n.e.c.	203	83 044	1.2	5082	Construction and mining (except petroleum) machinery and equipment	202	56 669	2.9
5162	Plastics materials and basic forms and shapes	42	9 161	.1	5083	Farm and garden machinery and equipment	449	30 057	1.5
5169	Chemicals and allied products, n.e.c.	47	5 698	.1	5084	Industrial machinery and equipment	1 032	90 340	4.6
5191	Farm supplies	96	29 255	.4	5087	Service establishment equipment and supplies	98	3 495	.2
5194	Tobacco and tobacco products	553	72 590	1.1	5088	Transportation equipment and supplies, except motor vehicles	205	18 743	1.0
5199	Nondurable goods, n.e.c.	4 336	5 765 757	85.1	5099	Durable goods, n.e.c.	17	1 277	.1
	Service receipts and labor charges (including installed parts) (CL 9700)	63 128	14 146 124	100.0	5112	Stationery and office supplies	199	20 375	1.0
5012	Automobiles and other motor vehicles	2 979	1 799 573	12.7	5171	Petroleum bulk stations and terminals	33	1 652	.1
5013	Motor vehicle supplies and new parts	4 029	654 155	4.6		Receipts for installing equipment (CL 9740)	6 779	597 327	100.0
5021	Furniture	808	135 767	1.0	5013	Motor vehicle supplies and new parts	90	5 905	1.0
5023	Homefurnishings	582	67 719	.9	5021	Furniture	103	3 696	.6
5031	Lumber, plywood, millwork, and wood panels	568	134 335	.5	5031	Lumber, plywood, millwork, and wood panels	11	874	.1
5032	Brick, stone, and related construction materials	219	20 062	.1	5043	Photographic equipment and supplies	17	879	.1
5033	Roofing, siding, and insulation materials	96	11 001	.1	5044	Office equipment	1 140	39 989	6.7
5039	Construction materials, n.e.c.	586	77 304	.5	5045	Computers and computer peripheral equipment and software	989	38 031	6.4
5043	Photographic equipment and supplies	275	40 434	.3	5046	Commercial equipment, n.e.c.	667	33 998	5.7
5044	Office equipment	5 551	965 532	6.8	5047	Medical, dental, and hospital equipment and supplies	281	43 006	7.2
5045	Computers and computer peripheral equipment and software	3 085	504 689	3.6	5049	Professional equipment and supplies, n.e.c.	175	8 724	1.5
5046	Commercial equipment, n.e.c.	1 422	165 601	1.2	5051	Metals service centers and offices	11	982	.2
5047	Medical, dental, and hospital equipment and supplies	1 001	474 851	3.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	142	35 637	6.0
5049	Professional equipment and supplies, n.e.c.	597	78 363	.6	5064	Electrical appliances, television and radio sets	84	9 391	1.6
5051	Metals service centers and offices	727	128 061	.9	5065	Electronic parts and equipment, n.e.c.	798	111 820	18.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	846	207 399	1.5	5072	Hardware	59	8 085	1.4
5064	Electrical appliances, television and radio sets	405	84 053	.6	5074	Plumbing and heating equipment and supplies (hydronics)	73	5 482	.9
5065	Electronic parts and equipment, n.e.c.	1 660	315 214	2.2					
5072	Hardware	498	47 075	.3					
5074	Plumbing and heating equipment and supplies (hydronics)	394	44 163	.3					

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Receipts for installing equipment (CL 9740) — Con.					Miscellaneous commodities (CL 9800)—Con.			
5075	Warm air heating and air-conditioning equipment and supplies	98	8 587	1.4	5162	Plastics materials and basic forms and shapes	200	80 790	.8
5078	Refrigeration equipment and supplies	154	23 593	3.9	5169	Chemicals and allied products, n.e.c.	542	119 350	1.1
5083	Farm and garden machinery and equipment	18	1 364	.2	5171	Petroleum bulk stations and terminals	2 108	527 815	5.0
5084	Industrial machinery and equipment	1 293	190 361	31.9	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	412	260 606	2.5
5085	Industrial supplies	19	428	.1	5181	Beer and ale	524	45 829	.4
5087	Service establishment equipment and supplies	446	19 765	3.3	5191	Farm supplies	1 441	261 028	2.5
5088	Transportation equipment and supplies, except motor vehicles	12	533	.1	5192	Books, periodicals, and newspapers	131	25 637	.2
5091	Sporting and recreational goods and supplies	6	482	.1	5193	Flowers, nursery stock, and florists' supplies	134	19 344	.2
5099	Durable goods, n.e.c.	10	570	.1	5194	Tobacco and tobacco products	323	150 771	1.4
5112	Stationery and office supplies	11	694	.1	5198	Paints, varnishes, and supplies	324	36 916	.4
					5199	Nondurable goods, n.e.c.	1 199	1 466 730	14.0
5162	Plastics materials and basic forms and shapes	6	1 074	.2		Receipts from Commodity Credit Corporation (CL 9910)	3 236	612 088	100.0
5171	Petroleum bulk stations and terminals	38	2 142	.4	5099	Durable goods, n.e.c.	21	1 145	.2
5199	Nondurable goods, n.e.c.	7	329	.1	5153	Grain and field beans	2 540	563 323	92.0
	Miscellaneous commodities (CL 9800)	33 708	10 510 540	100.0	5154	Livestock	92	9 880	1.6
5012	Automobiles and other motor vehicles	930	826 182	7.9	5159	Farm-product raw materials, n.e.c.	65	2 399	.4
5013	Motor vehicle supplies and new parts	1 493	212 718	2.0	5171	Petroleum bulk stations and terminals	11	494	.1
5021	Furniture	307	31 055	.3	5191	Farm supplies	477	29 843	4.9
5023	Home furnishings	671	129 856	1.2	5199	Nondurable goods, n.e.c.	9	4 535	.7
5031	Lumber, plywood, millwork, and wood panels	870	380 447	3.6		Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)	3 713	547 080	100.0
5032	Brick, stone, and related construction materials	318	59 981	.6	5099	Durable goods, n.e.c.	33	2 138	.4
5033	Roofing, siding, and insulation materials	244	96 449	.9	5144	Poultry and poultry products	29	935	.2
5039	Construction materials, n.e.c.	338	35 920	.3	5145	Confectionery	78	17 935	3.3
5043	Photographic equipment and supplies	134	27 957	.3	5147	Meats and meat products	22	1 079	.2
5044	Office equipment	529	119 846	1.1	5148	Fresh fruits and vegetables	122	75 849	13.9
5045	Computers and computer peripheral equipment and software	726	102 803	1.0	5149	Groceries and related products, n.e.c.	107	3 927	.7
5046	Commercial equipment, n.e.c.	562	41 558	.4	5153	Grain and field beans	1 894	335 176	61.3
5047	Medical, dental, and hospital equipment and supplies	215	32 572	.3	5154	Livestock	35	1 868	.3
5048	Ophthalmic goods	56	8 607	.1	5159	Farm-product raw materials, n.e.c.	193	18 226	3.3
5049	Professional equipment and supplies, n.e.c.	282	31 010	.3	5171	Petroleum bulk stations and terminals	32	1 305	.2
5051	Metals service centers and offices	970	246 195	2.3	5191	Farm supplies	1 147	87 886	16.1
5052	Coal and other minerals and ores	108	72 744	.7		Rental receipts (CL 9940)	24 785	4 388 085	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	489	107 655	1.0	5012	Automobiles and other motor vehicles	806	93 917	2.1
5064	Electrical appliances, television and radio sets	367	302 437	2.9	5013	Motor vehicle supplies and new parts	327	9 461	.2
5065	Electronic parts and equipment, n.e.c.	532	128 802	1.2	5021	Furniture	413	21 438	.5
5072	Hardware	521	156 153	1.5	5023	Home furnishings	59	2 315	.1
5074	Plumbing and heating equipment and supplies (hydronics)	494	135 747	1.3	5031	Lumber, plywood, millwork, and wood panels	77	3 616	.1
5075	Warm air heating and air-conditioning equipment and supplies	244	42 780	.4	5032	Brick, stone, and related construction materials	169	19 860	.5
5078	Refrigeration equipment and supplies	130	10 583	.1	5033	Roofing, siding, and insulation materials	66	7 452	.2
5082	Construction and mining (except petroleum) machinery and equipment	437	145 667	1.4	5039	Construction materials, n.e.c.	287	31 256	.7
5083	Farm and garden machinery and equipment	915	148 972	1.4	5043	Photographic equipment and supplies	125	14 350	.3
5084	Industrial machinery and equipment	1 371	222 922	2.1	5044	Office equipment	3 815	555 539	12.7
5085	Industrial supplies	1 210	220 629	2.1	5045	Computers and computer peripheral equipment and software	1 200	818 536	18.7
5087	Service establishment equipment and supplies	500	35 122	.3	5046	Commercial equipment, n.e.c.	568	21 829	.5
5088	Transportation equipment and supplies, except motor vehicles	243	21 095	.2	5047	Medical, dental, and hospital equipment and supplies	496	74 348	1.7
5091	Sporting and recreational goods and supplies	185	27 194	.3	5049	Professional equipment and supplies, n.e.c.	325	11 508	.3
5092	Toys and hobby goods and supplies	232	28 561	.3	5051	Metals service centers and offices	182	13 359	.3
5093	Scrap and waste materials	667	44 154	.4	5052	Coal and other minerals and ores	52	2 361	.1
5094	Jewelry, watches, precious stones, and precious metals	312	81 140	.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	156	20 136	.5
5099	Durable goods, n.e.c.	966	700 676	6.7	5064	Electrical appliances, television and radio sets	150	22 036	.5
5111	Printing and writing paper	114	24 944	.2	5065	Electronic parts and equipment, n.e.c.	520	113 475	2.6
5112	Stationery and office supplies	450	43 591	.4	5072	Hardware	247	25 467	.6
5113	Industrial and personal service paper	291	93 045	.9	5074	Plumbing and heating equipment and supplies (hydronics)	72	4 055	.1
5122	Drugs, drug proprietaries, and druggists' sundries	278	97 840	.9	5078	Refrigeration equipment and supplies	101	7 949	.2
5131	Piece goods, notions, and other dry goods	309	71 066	.7	5082	Construction and mining (except petroleum) machinery and equipment	2 041	1 090 357	24.8
5138	Men's and boys' clothing and furnishings	154	14 269	.1	5083	Farm and garden machinery and equipment	2 157	78 993	1.8
5137	Women's, children's and infants' clothing and accessories	118	12 440	.1	5084	Industrial machinery and equipment	2 473	483 655	11.0
5139	Footwear	75	8 820	.1	5085	Industrial supplies	1 199	122 328	2.8
5141	Groceries, general line	549	505 227	4.8	5087	Service establishment equipment and supplies	295	6 674	.2
5142	Packaged frozen foods	138	52 751	.5	5088	Transportation equipment and supplies, except motor vehicles	352	285 102	6.5
5143	Dairy products, except dried or canned	345	78 500	.7	5091	Sporting and recreational goods and supplies	55	2 242	.1
5144	Poultry and poultry products	128	23 635	.2	5093	Scrap and waste materials	322	8 164	.2
5145	Confectionery	208	48 086	.5	5099	Durable goods, n.e.c.	180	9 522	.2
5148	Fish and seafoods	209	23 278	.2	5112	Stationery and office supplies	480	23 293	.5
5147	Meats and meat products	224	45 814	.4	5113	Industrial and personal service paper	57	4 222	.1
5148	Fresh fruits and vegetables	191	41 351	.4	5122	Drugs, drug proprietaries, and druggists' sundries	49	23 714	.5
5149	Groceries and related products, n.e.c.	1 024	312 571	3.0	5131	Piece goods, notions, and other dry goods	30	2 395	.1
5153	Grain and field beans	1 880	903 847	8.6	5136	Men's and boys' clothing and furnishings	25	2 346	.1
5154	Livestock	113	11 588	.1	5141	Groceries, general line	104	9 663	.2
5159	Farm-product raw materials, n.e.c.	153	15 289	.1	5142	Packaged frozen foods	77	9 892	.2
					5148	Fish and seafoods	71	14 610	.3
					5148	Fresh fruits and vegetables	84	8 288	.2

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Rental receipts (CL 9940)—Con.					Custom software (designed to customer specifications) (CL 9960) -----	1 362	127 972	100.0
5149	Groceries and related products, n.e.c. -----	412	32 022	.7	5044	Office equipment -----	33	2 059	1.6
5153	Grain and field beans -----	622	46 250	1.1	5045	Computers and computer peripheral equipment and software -----	880	96 696	75.6
5169	Chemicals and allied products, n.e.c. -----	566	57 401	1.3	5046	Commercial equipment, n.e.c. -----	187	3 173	2.5
5171	Petroleum bulk stations and terminals -----	720	61 236	1.4	5047	Medical, dental, and hospital equipment and supplies -----	9	462	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	200	59 709	1.4	5049	Professional equipment and supplies, n.e.c. -----	24	744	.6
5181	Beer and ale -----	137	3 523	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	16	862	.7
5191	Farm supplies -----	979	20 055	.5	5064	Electrical appliances, television and radio sets -----	7	421	.3
5192	Books, periodicals, and newspapers -----	26	2 202	.1	5065	Electronic parts and equipment, n.e.c. -----	133	16 832	13.2
5199	Nondurable goods, n.e.c. -----	207	8 914	.2	5084	Industrial machinery and equipment -----	48	6 041	4.7
					5112	Stationery and office supplies -----	11	138	.1
						Receipts for printing work performed at this establishment (CL 9970) -----	845	77 904	100.0
	Construction receipts (CL 9950) -----	992	122 030	100.0	5021	Furniture -----	42	2 239	2.9
5031	Lumber, plywood, millwork, and wood panels -----	103	7 069	5.8	5044	Office equipment -----	101	15 046	19.3
5032	Brick, stone, and related construction materials -----	72	5 940	4.9	5045	Computers and computer peripheral equipment and software -----	19	594	.8
5033	Roofing, siding, and insulation materials -----	76	20 468	16.8	5047	Medical, dental, and hospital equipment and supplies -----	13	2 819	3.6
5039	Construction materials, n.e.c. -----	235	35 798	29.3	5084	Industrial machinery and equipment -----	33	3 386	4.3
5051	Metals service centers and offices -----	38	7 909	6.5	5099	Durable goods, n.e.c. -----	27	1 452	1.9
5072	Hardware -----	40	10 048	8.2	5111	Printing and writing paper -----	18	2 485	3.2
5074	Plumbing and heating equipment and supplies (hydronics) -----	18	1 427	1.2	5112	Stationery and office supplies -----	357	47 093	60.5
5075	Warm air heating and air-conditioning equipment and supplies -----	48	4 930	4.0	5113	Industrial and personal service paper -----	17	2 381	3.1
5078	Refrigeration equipment and supplies -----	61	4 886	4.0		Receipts for machine shop job work (CL 9980) -----	3 488	178 273	100.0
5087	Service establishment equipment and supplies -----	11	468	.4	5012	Automobiles and other motor vehicles -----	305	18 188	10.2
5093	Scrap and waste materials -----	287	22 988	18.8	5013	Motor vehicle supplies and new parts -----	2 875	151 737	85.1
					5072	Hardware -----	7	1 032	.6
					5082	Construction and mining (except petroleum) machinery and equipment -----	8	322	.2
					5083	Farm and garden machinery and equipment -----	10	517	.3
					5084	Industrial machinery and equipment -----	24	1 830	1.0

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Automobiles and other motor vehicles (SIC 5012) -----	495	132 500 112	(X)	100.0		Automobiles and other motor vehicles (SIC 5012)—Con.						
0100	New and used automobiles, motorcycles, etc. -----	229	84 971 731	68.2	64.1	0150	Heavy trucks and tractors (over 26,000 lbs) —Con.						
0111	New automobiles -----	217	84 166 104	67.6	63.5								
0113	Motorcycles -----	9	768 407	9.7	.6	0155	Used heavy trucks, tractors, and trailers --	201	304 384	11.4	.2		
	Commodities, n.e.c. -----	(X)	37 220	(X)	(V)								
0120	Buses, campers, and motor homes -----	21	1 233 793	27.2	.9	0200	New and rebuilt automotive parts and supplies -----	165	583 978	9.4	.4		
0121	Buses -----	20	1 232 515	27.2	.9								
	Commodities, n.e.c. -----	(X)	1 278	(X)	(V)								
0130	Light trucks (14,000 lbs or less) -----	112	38 057 535	43.9	28.7	9700	Service receipts and labor charges (including installed parts) -----	151	142 924	7.1	.1		
0131	New light trucks -----	112	38 049 880	43.9	28.7		Labor charges for repair work -----	151	91 000	4.5	.1		
	Commodities, n.e.c. -----	(X)	7 655	(X)	(V)	9711	Commodities, n.e.c. -----	(X)	51 924	(X)	(V)		
0140	Medium trucks and tractors (14,001 to 26,000 lbs) -----	129	2 477 023	3.7	1.9	--	All other commodities -----	(X)	63 741	(X)	(V)		
0150	Heavy trucks and tractors (over 26,000 lbs) -	292	4 969 387	14.1	3.8								
0151	New heavy trucks -----	113	1 984 470	5.9	1.5								
0152	New heavy truck tractors -----	34	1 525 731	39.6	1.2								
0153	New truck trailers -----	147	1 075 281	69.7	.8		Motor vehicle supplies and new parts (SIC 5013) -----	778	12 437 195	(X)	100.0		
0154	New truck bodies -----	95	79 521	5.3	.1								

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab- lish- ments handling line	All estab- lish- ments
	Motor vehicle supplies and new parts (SIC 5013)—Con.					Homefurnishings (SIC 5023)-----	450	10 416 496	(X)	100.0	
0200	New and rebuilt automotive parts and supplies -----	752	11 533 225	94.0	92.7	0400	Household and lawn furniture -----	12	15 078	8.2	.1
0211	Batteries -----	93	386 556	33.3	3.1	0500	Household china, glassware, crockery, and plastic housewares -----	40	412 574	78.8	4.0
0212	Engines (complete) -----	156	350 040	5.8	2.8	0520	Linens, domestics, curtains, and draperies -----	156	3 701 918	92.5	35.5
0213	Spark plugs -----	116	252 691	3.9	2.0	0530	Floor coverings -----	209	4 567 388	82.5	43.8
0214	Electrical engine parts (including ignition parts) -----	148	470 999	6.8	3.8	0531	Carpets and rugs (including pads) -----	182	3 639 103	71.2	34.9
0215	Brake parts (including all disk and drum parts and fluid) -----	175	782 026	10.6	6.3	0532	Linoleum and other floor coverings -----	66	928 285	59.7	8.9
0216	Exhaust system parts -----	123	389 463	6.4	3.1	0540	Other homefurnishings -----	88	1 064 180	69.6	10.2
0217	Tools and equipment -----	73	100 558	8.8	.8	0720	Roofing, siding, insulation materials, and guttering -----	16	320 351	31.9	3.1
0218	Glass -----	159	323 590	5.5	2.6	1700	Hardware -----	6	17 202	27.8	.2
0219	Hoses, belts, and gaskets -----	119	328 797	4.8	2.6	1714	Other hardware -----	6	17 202	27.8	.2
0221	Filters (oil, air, gas, and transmission) -----	118	323 068	5.0	2.6	2450	Other industrial supplies -----	8	48 774	10.4	.5
0222	Engine parts, except electrical -----	256	1 478 369	18.4	11.9	2456	Industrial supplies, n.e.c. -----	7	47 571	10.4	.5
0223	Body parts and repair materials -----	118	1 832 854	28.0	14.7	—	Commodities, n.e.c. -----	(X)	1 203	(X)	(V)
0224	Suspension parts (shocks, struts, balljoints, etc.) -----	115	201 548	5.2	1.6	3400	Industrial and personal service paper and plastics -----	11	6 508	11.4	.1
0225	Parts, n.e.c. -----	226	3 754 266	48.7	30.2	3600	Piece goods, knit and woven -----	8	45 878	21.1	.4
0226	Accessories -----	186	536 405	14.8	4.3	—	All other commodities -----	(X)	216 645	(X)	2.1
0227	Chemicals -----	85	21 995	.8	.2						
0250	Petroleum products marketing equipment -----	28	172 275	99.0	1.4						
0730	Fiat glass and other construction glass (excluding automotive) -----	59	18 913	15.1	.2						
1220	Aluminum shapes, forms, etc. -----	27	12 694	20.4	.1						
1700	Hardware -----	7	8 235	2.8	.1						
2100	Construction and mining machinery and equipment (including parts and attachments) -----	7	31 450	28.0	.3						
2200	Farm machinery, equipment, and parts -----	12	10 498	10.8	.1	0600	Lumber: rough, dressed, and finished -----	190	2 266 567	50.1	39.4
2320	General-purpose industrial machinery, equipment, end parts -----	18	26 835	21.3	.2	0611	Dimension lumber -----	173	1 908 090	48.1	33.2
2330	Metalworking machinery, equipment and parts -----	18	7 313	15.9	.1	0612	Other lumber (excluding cordwood, logs, pulpwood, posts, and ties) -----	116	358 477	12.9	6.2
5400	Petroleum products -----	9	10 274	31.2	.1	0620	Plywood and millwork -----	434	3 104 755	57.8	54.0
5418	Lubricating oil and grease -----	9	9 848	29.9	.1	0621	Plywood (including veneer) -----	188	1 839 397	42.8	32.0
—	Commodities, n.e.c. -----	(X)	426	(X)	(V)	0622	Wood millwork (doors, windows, cabinets, etc.) -----	244	645 536	31.3	11.2
9700	Service receipts and labor charges (including installed parts) -----	43	84 175	16.9	.7	0623	Metal millwork -----	92	224 060	36.2	3.9
—	All other commodities -----	(X)	521 308	(X)	4.2	0624	Other millwork and wood siding -----	134	395 762	16.3	6.9
						0720	Roofing, siding, insulation materials, and guttering -----	122	98 416	6.2	1.7
						0721	Roofing, except wood -----	93	38 183	2.6	.7
						0722	Siding, except wood -----	47	25 003	9.8	.4
						0723	Insulation materials -----	93	34 628	2.4	.6
						—	Commodities, n.e.c. -----	(X)	602	(X)	(V)
	Tires and tubes (SIC 5014) -----	284	5 264 738	(X)	100.0	0740	Other construction materials -----	70	168 945	17.1	2.9
0200	New and rebuilt automotive parts and supplies -----	81	15 318	5.2	.3	0741	Wire fence and accessories -----	18	3 093	2.0	.1
0226	Accessories -----	43	13 150	6.4	.2	0744	Construction materials, n.e.c. (including prefabricated buildings and structural assemblies) -----	61	165 852	18.4	2.9
—	Commodities, n.e.c. -----	(X)	2 168	(X)	(V)	1140	Iron and steel wire and wire products -----	63	14 617	2.0	.3
0300	Tires and tubes -----	284	5 211 425	99.0	99.0	1700	Hardware -----	22	5 818	7.4	.1
0311	Motor vehicle tires and tubes (new) -----	283	5 162 451	98.4	98.1	3120	Forest products, except lumber -----	13	52 027	25.2	.9
0312	Recapped tires -----	86	32 996	17.9	.6	9700	Service receipts and labor charges (including installed parts) -----	9	4 196	17.3	.1
—	Commodities, n.e.c. -----	(X)	15 978	(X)	.3	9713	Other service receipts and labor charges -----	6	2 997	14.8	.1
9700	Service receipts and labor charges (including installed parts) -----	72	17 850	10.8	.3	—	Commodities, n.e.c. -----	(X)	1 199	(X)	(V)
9711	Labor charges for repair work -----	69	10 695	6.7	.2	9800	Miscellaneous commodities -----	8	11 438	6.4	.2
9712	Parts installed in repair work -----	69	4 829	3.0	.1	9950	Construction receipts -----	30	13 907	23.1	.2
—	Commodities, n.e.c. -----	(X)	2 326	(X)	(V)	—	All other commodities -----	(X)	11 335	(X)	.2
9800	Miscellaneous commodities -----	71	6 312	3.5	.1						
—	All other commodities -----	(X)	13 833	(X)	.3						
	Furniture (SIC 5021) -----	292	2 897 860	(X)	100.0						
0400	Household and lawn furniture -----	34	620 839	97.2	21.4						
0411	Household furniture (including sleep equipment and juvenile) -----	34	620 839	97.2	21.4						
0420	Office and business furniture -----	261	2 233 162	98.8	77.1						
0421	New office furniture (wooden and metal) -----	257	2 182 120	98.5	75.3	0700	Brick, stone, tile, sand, block, cement, and gravel -----	612	3 471 554	(X)	100.0
0423	New public furniture (theater seats, church pews, park benches, school desks) -----	7	9 682	24.2	.3	0711	Ready-mixed or transit-mixed concrete -----	11	49 024	82.2	1.4
—	Commodities, n.e.c. -----	(X)	41 380	(X)	1.4	0712	Cement and lime -----	202	1 883 383	94.7	54.3
9700	Service receipts and labor charges (including installed parts) -----	13	4 198	5.1	.1	0713	Sand, gravel, and crushed stone -----	79	207 759	60.0	6.0
9713	Other service receipts and labor charges -----	13	4 198	5.1	.1	0714	Brick, block, tile, clay/cement sewer pipe, etc. -----	384	1 256 168	95.3	36.2
9800	Miscellaneous commodities -----	17	15 805	8.0	.5	0740	Other construction materials -----	7	32 872	17.2	.9
—	All other commodities -----	(X)	23 858	(X)	.8	9800	Miscellaneous commodities -----	8	10 806	7.3	.3
						—	All other commodities -----	(X)	31 542	(X)	.9

Table 5. **Manufacturers' Sales Branches and Offices by Kind of Business and Commodity**
Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Roofing, siding, and insulation materials (SIC 5033) -----	289	4 222 604	(X)	100.0		Photographic equipment and supplies (SIC 5043)—Con.						
0620	Plywood and millwork -----	9	13 711	23.1	.3	9940	Rental receipts -----	49	682 252	7.5	6.1		
0720	Roofing, siding, insulation materials, and guttering -----	289	3 846 085	91.1	91.1	--	All other commodities -----	(X)	3 932	(X)	(V)		
0721	Roofing, except wood -----	160	1 791 320	54.7	42.4		Office equipment (SIC 5044) -----	1 133	9 597 403	(X)	100.0		
0722	Siding, except wood -----	158	824 395	71.5	19.5		Office and business furniture -----	16	7 968	18.8	.1		
0723	Insulation materials -----	173	1 149 715	45.8	27.2	0420	Office equipment and supplies -----	1 133	5 749 071	59.9	59.9		
0724	Rain-carrying equipment (downspouts, gutters, etc.) -----	132	80 655	10.4	1.9	0900	New typewriters -----	393	470 882	7.1	4.9		
0740	Other construction materials -----	6	150 137	53.0	3.6	0911	New adding, calculating, and accounting machines and parts -----	6	16 924	46.5	.2		
1220	Aluminum shapes, forms, etc. -----	8	6 421	13.1	.2	0912	New duplicating machines and parts -----	720	3 459 508	41.1	36.0		
1700	Hardware -----	68	5 072	1.9	.1	0913	New dictating, transcribing and recording machines and parts -----	220	286 069	50.3	3.0		
5300	Plastics materials and basic shapes -----	17	21 569	9.0	.5	0915	New mailing, letter handling, and addressing machines and parts -----	272	981 071	22.5	10.2		
5400	Petroleum products -----	13	2 464	15.0	.1	0916	All other new office machines, equipment, and parts -----	337	319 194	21.2	3.3		
5800	Farm supplies -----	14	4 930	29.0	.1	0917	Used office equipment and supplies -----	132	212 362	24.2	2.2		
9800	Miscellaneous commodities -----	87	63 867	7.3	1.5	--	Commodities, n.e.c. -----	(X)	3 061	(X)	(V)		
--	All other commodities -----	(X)	108 348	(X)	2.6	0918	New computer equipment -----	348	249 200	4.8	2.6		
	Construction materials, n.e.c. (SIC 5039) -----	338	3 597 410	(X)	100.0	0923	Computer equipment sold to business, government, farmers, etc., for business use -----	346	239 290	4.6	2.5		
0200	New and rebuilt automotive parts and supplies -----	50	41 453	26.5	1.2	--	Commodities, n.e.c. -----	(X)	9 910	(X)	.1		
0530	Floor coverings -----	17	7 934	20.3	.2	0950	Computer software (off-the-shelf) -----	21	45 947	8.6	.5		
0600	Lumber: rough, dressed, and finished -----	14	2 493	4.4	.1	1400	Electrical apparatus and equipment -----	10	19 551	6.3	.2		
0620	Plywood and millwork -----	14	15 849	28.2	.4	1600	Electronic parts and equipment, except communication -----	15	38 775	11.9	.4		
0700	Brick, stone, tile, sand, block, cement, and gravel -----	13	74 889	11.3	2.1	3300	Stationary office supplies, and greeting cards -----	9	5 291	13.0	.1		
0712	Cement and lime -----	9	73 127	11.1	2.0	3400	Industrial and personal service paper and plastics -----	41	68 133	20.1	.7		
--	Commodities, n.e.c. -----	(X)	1 762	(X)	(V)	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	8	6 472	3.5	.1		
0720	Roofing, siding, insulation materials, and guttering -----	71	50 917	6.0	1.4	9700	Service receipts and labor charges (including installed parts) -----	917	263 572	3.0	2.7		
0730	Flat glass and other construction glass (excluding automotive) -----	112	423 717	86.6	11.8	9711	Labor charges for repair work -----	903	157 837	1.8	1.6		
0740	Other construction materials -----	233	2 830 781	90.4	78.7	9712	Parts installed in repair work -----	745	89 128	1.2	.9		
1120	Flatiron and steel products -----	24	59 894	8.0	1.7	9713	Other service receipts and labor charges -----	112	16 607	2.3	.2		
1150	Iron and steel pipe and tubing -----	7	3 088	22.3	.1	9720	Receipts for service contracts -----	870	1 757 889	23.4	18.3		
1160	Other iron and steel products -----	6	44 589	11.7	1.2	9740	Receipts for installing equipment -----	201	30 253	6.0	.3		
1165	Structural shapes (excluding bar-size shapes) -----	6	44 589	11.7	1.2	9800	Miscellaneous commodities -----	10	10 033	5.3	.1		
1220	Aluminum shapes, forms, etc. -----	38	18 839	21.3	.5	9940	Rental receipts -----	704	1 283 770	16.2	13.4		
1400	Electrical apparatus and equipment -----	8	5 383	15.3	.1	--	All other commodities -----	(X)	61 478	(X)	.6		
1411	Power and distribution transformers -----	8	5 279	15.0	.1		Computers and computer peripheral equipment and software (SIC 5045) -----	2 871	52 451 330	(X)	100.0		
--	Commodities, n.e.c. -----	(X)	104	(X)	(V)	0900	Office equipment and supplies -----	1 467	2 129 594	7.3	4.1		
1800	Plumbing and heating equipment and supplies (hydronics) -----	11	4 109	18.1	.1	0911	New typewriters -----	765	271 163	1.3	.5		
9700	Service receipts and labor charges (including installed parts) -----	12	2 924	12.7	.1	0913	New duplicating machines and parts -----	743	218 411	1.1	.4		
9713	Other service receipts and labor charges -----	10	2 844	13.5	.1	0917	All other new office machines, equipment, and parts -----	896	1 336 879	5.6	2.5		
--	Commodities, n.e.c. -----	(X)	80	(X)	(V)	0918	Used office equipment and supplies -----	1 268	297 405	1.3	.6		
--	All other commodities -----	(X)	10 551	(X)	.3	--	Commodities, n.e.c. -----	(X)	5 736	(X)	(V)		
	Photographic equipment and supplies (SIC 5043) -----	160	11 195 794	(X)	100.0	0920	New computer equipment -----	2 674	37 685 970	73.5	71.8		
0800	Photographic equipment and supplies -----	160	8 495 911	75.9	75.9	0921	Computer equipment sold to individual users for personal use -----	33	500 613	11.7	1.0		
0811	Still picture equipment -----	73	1 164 692	11.7	10.4	0922	Computer equipment sold for resale -----	1 065	9 905 843	34.6	18.9		
0812	Motion picture equipment -----	63	93 433	1.0	.8	0923	Computer equipment sold to business, government, farmers, etc., for business use -----	2 599	27 279 514	54.5	52.0		
0813	Photographic film and plates -----	83	4 925 491	50.1	44.0	0930	Used computer equipment -----	829	939 037	3.6	1.8		
0814	Developing supplies (excluding film but including photographic paper and cloth) -----	77	1 482 088	15.8	13.2	0932	Computer equipment sold for resale -----	137	109 242	1.5	.2		
0815	Other photo equipment and supplies -----	129	830 207	8.2	7.4	0933	Computer equipment sold to business, government, farmers, etc., for business use -----	822	808 843	3.2	1.5		
0900	Office equipment and supplies -----	47	486 345	5.4	4.3	--	Commodities, n.e.c. -----	(X)	20 952	(X)	(V)		
0920	New computer equipment -----	47	89 577	1.0	.8	0950	Computer software (off-the-shelf) -----	775	3 206 749	10.2	6.1		
1050	Other professional equipment and supplies -----	17	8 330	5.4	.1	0970	Store machines and equipment -----	472	474 613	2.2	.9		
1600	Electronic parts and equipment, except communication -----	58	107 511	1.2	1.0	0971	New cash registers and point of sale terminals -----	356	319 555	2.5	.6		
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	49	186 328	2.0	1.7	0972	Other new store machines and equipment (excluding furniture) -----	292	152 740	.8	.3		
5100	Books, periodicals, newspapers, and miscellaneous printed materials -----	47	89 577	1.0	.8	--	Commodities, n.e.c. -----	(X)	2 318	(X)	(V)		
9700	Service receipts and labor charges (including installed parts) -----	52	627 371	6.8	5.6	1000	Medical, hospital, and surgical supplies -----	31	99 048	7.0	.2		
9711	Labor charges for repair work -----	50	361 969	3.9	3.2	1050	Other professional equipment and supplies -----	31	42 449	3.0	.1		
9712	Parts installed in repair work -----	48	93 003	1.0	.8								
9713	Other service receipts and labor charges -----	50	172 399	1.9	1.5								
9800	Miscellaneous commodities -----	49	418 660	4.5	3.7								

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab- lish- ments hand- ling line	All estab- lish- ments
				Estab- lish- ments hand- ling line	All estab- lish- ments						
	Computers and computer peripheral equipment and software (SIC 5045) —Con.						Medical, dental, and hospital equipment and supplies (SIC 5047) ..	530	8 236 835	(X)	100.0
1600	Electronic parts and equipment, except communication	166	547 255	11.5	1.0	0520	Linens, domestics, curtains, and draperies ..	50	125 862	8.5	1.5
2320	General-purpose industrial machinery, equipment, and parts	36	342 898	21.6	.7	0960	Restaurant and hotel equipment and supplies	53	115 818	6.6	1.4
2326	New controlling, recording, and indicating instruments and accessories	36	342 898	21.8	.7	0962	New restaurant equipment and supplies (excluding furniture)	53	115 818	6.6	1.4
6100	Books, periodicals, newspapers, and miscellaneous printed materials	248	34 438	.2	.1	1000	Medical, hospital, and surgical supplies	526	6 941 610	84.6	84.3
9700	Service receipts and labor charges (including installed parts)	925	989 207	2.9	1.9	1011	Surgical and medical instruments and equipment	419	4 828 262	68.9	58.6
9711	Labor charges for repair work	786	400 583	1.3	.8	1012	Orthopedic, and prosthetic appliances and supplies	70	83 159	73.5	1.0
9712	Parts installed in repair work	751	148 989	.5	.3	1013	Other surgical, medical, and hospital supplies	236	2 030 189	41.0	24.6
9713	Other service receipts and labor charges ..	803	441 635	1.4	.8	1030	Dental supplies	7	39 976	78.3	.5
9720	Receipts for service contracts	892	4 483 226	13.8	8.5	1032	Instruments and other supplies	7	39 976	76.3	.5
9740	Receipts for installing equipment	112	38 100	1.7	.1	1060	Other professional equipment and supplies ..	8	7 898	22.4	.1
9940	Rental receipts	788	1 277 831	4.4	2.4	1054	Laboratory equipment	8	7 280	24.3	.1
9960	Custom software (designed to customer specifications)	218	98 041	1.1	.2	—	Commodities, n.e.c.	(X)	838	(X)	(V)
—	All other commodities	(X)	84 875	(X)	.1	1800	Electronic parts and equipment, except communication	7	5 044	37.4	.1
	Commercial equipment, n.e.c. (SIC 5046)	152	988 930	(X)	100.0	3800	Piece goods, knit and woven	50	96 380	6.8	1.2
0900	Office equipment and supplies	31	2 581	1.4	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	35	27 879	2.8	.3
0918	Used office equipment and supplies	31	2 561	1.4	.3	9700	Service receipts and labor charges (including installed parts)	217	815 973	26.7	9.9
0920	New computer equipment	49	71 209	20.4	7.3	9800	Miscellaneous commodities	7	7 934	9.9	.1
0923	Computer equipment sold to business, government, farmers, etc., for business use	49	70 933	20.3	7.3	9940	Rental receipts	14	18 922	7.0	.2
—	Commodities, n.e.c.	(X)	276	(X)	(V)	—	All other commodities	(X)	33 759	(X)	.4
0930	Used computer equipment	42	3 031	1.0	.3		Ophthalmic goods (SIC 6048)	85	804 992	(X)	100.0
0933	Computer equipment sold to business, government, farmers, etc., for business use	42	3 031	1.0	.3	0930	Used computer equipment	10	919	1.2	.2
0950	Computer software (off-the-shelf)	49	19 277	5.5	2.0	0933	Computer equipment sold to business, government, farmers, etc., for business use	10	919	1.2	.2
0960	Restaurant and hotel equipment and supplies	24	82 687	94.8	8.5	1000	Medical, hospital, and surgical supplies	10	9 752	11.4	1.6
0961	New hotel equipment and supplies (excluding furniture)	19	17 540	37.6	1.8	1013	Other surgical, medical, and hospital supplies	10	9 752	11.4	1.6
0962	New restaurant equipment and supplies (excluding furniture)	20	65 147	87.1	6.7	1020	Optical and ophthalmic goods	85	581 222	96.1	96.1
0970	Store machines and equipment	137	718 175	81.0	74.1	1021	Ophthalmic goods	76	416 621	88.5	68.9
0971	New cash registers and point of sale terminals	76	291 540	62.3	30.1	1022	Prescription grinding	18	16 579	16.2	2.7
0972	Other new store machines and equipment (excluding furniture)	132	426 055	49.7	44.0	1023	Optometric equipment and supplies	14	17 789	16.3	2.9
0973	Used store machines and equipment	16	580	1.3	.1	1024	Optical goods, n.e.c. (excluding cameras) ..	29	130 233	57.0	21.5
2320	General-purpose industrial machinery, equipment, and parts	24	14 960	19.0	1.5	1050	Other professional equipment and supplies ..	11	8 733	6.2	1.4
9700	Service receipts and labor charges (including installed parts)	47	9 451	4.0	1.0	1055	Scientific instruments	11	8 733	6.2	1.4
9711	Labor charges for repair work	43	3 656	1.6	.4	9700	Service receipts and labor charges (including installed parts)	10	4 366	3.1	.7
9712	Parts installed in repair work	45	3 977	1.7	.4		Professional equipment and supplies, n.e.c. (SIC 5049)	160	739 635	(X)	100.0
9713	Other service receipts and labor charges ..	43	1 818	.8	.2	0420	Office and business furniture	12	4 423	7.9	.6
9720	Receipts for service contracts	38	33 976	16.9	3.5	1000	Medical, hospital, and surgical supplies	12	19 643	35.3	2.7
9740	Receipts for installing equipment	38	2 819	.8	.3	1011	Surgical and medical instruments and equipment	12	19 643	35.3	2.7
9940	Rental receipts	50	9 073	2.8	.9	1020	Optical and ophthalmic goods	11	809	4.6	.1
9960	Custom software (designed to customer specifications)	10	833	3.1	.1	1024	Optical goods, n.e.c. (excluding cameras) ..	11	809	4.6	.1
—	All other commodities	(X)	1 078	(X)	.1	1040	Religious and school supplies	16	24 424	30.0	3.3
						1042	School supplies	16	24 424	30.0	3.3
						1050	Other professional equipment and supplies ..	157	636 762	88.6	86.1
						1051	Architects' equipment and supplies	21	3 145	20.8	.4
						1052	Drafting instruments	34	9 111	20.4	1.2
						1053	Engineers' equipment and supplies	34	117 196	82.9	15.8
						1054	Laboratory equipment	28	106 146	81.9	14.4
						1055	Scientific instruments	108	363 208	74.9	49.1
						1056	Veterinarians' equipment and supplies	15	4 260	32.6	.6
						1057	Professional equipment and supplies, n.e.c.	24	33 696	34.8	4.8
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	5 925	6.3	.8

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity
Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Professional equipment and supplies, n.e.c. (SIC 5049)—Con.						Metals service centers and offices (SIC 5051)—Con.				
9700	Service receipts and labor charges (including installed parts)	53	47 054	14.5	6.4	2920	Nonferrous metal scrap	38	33 642	.9	.1
9711	Labor charges for repair work	48	34 144	11.5	4.6	5300	Plastics materials and basic shapes	38	86 098	5.4	.2
9712	Parts installed in repair work	49	7 558	3.5	1.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	45	186 098	3.5	.5
9713	Other service receipts and labor charges ..	16	5 352	11.9	.7	9800	Miscellaneous commodities	130	144 134	6.6	.4
9800	Miscellaneous commodities	9	550	4.5	.1	—	All other commodities	(X)	135 963	(X)	.4
—	All other commodities	(X)	45	(X)	(V)						
	Metals service centers and offices (SIC 5051)	1 032	35 144 829	(X)	100.0		Coal and other minerals and ores (SIC 5052)	61	6 356 533	(X)	100.0
1100	Iron and steel products (semifinished)	148	1 644 464	14.0	4.7	1300	Coal and coke	60	6 313 942	99.4	99.3
1111	Sheet bars and tin plate bars	17	95 682	5.4	.3	1311	Coal	52	5 987 271	96.9	94.2
1112	Wire rods	38	148 597	5.2	.4	1312	Coke	18	326 671	29.4	5.1
1113	Rough castings and foundry products	59	335 975	7.4	1.0	—	All other commodities	(X)	42 591	(X)	.7
1114	Forgings	58	551 444	9.0	1.6						
1116	Other semifinished iron and steel products	50	512 766	7.9	1.5		Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)	1 488	17 433 041	(X)	100.0
1120	Flatiron and steel products	260	16 109 508	84.3	45.8	1400	Electrical apparatus and equipment	1 488	14 327 252	82.2	82.2
1121	Plates	137	1 132 751	8.1	3.2	1411	Power and distribution transformers	488	747 766	8.7	4.3
1122	Strips (hot-rolled and cold-rolled)	69	197 551	3.2	.6	1412	Switchgear and switchboard apparatus	516	773 068	10.0	4.4
1123	Sheets (Cold-rolled)	177	4 758 704	26.8	13.5	1413	Motors and generators (including motor-generator sets)	515	3 056 734	40.4	17.5
1124	Sheets (hot-rolled)	154	3 751 020	21.1	10.7	1415	Electric lamps and bulbs	425	2 149 850	56.0	12.3
1126	Sheets (galvanized and coated)	143	5 056 602	29.0	14.4	1416	Interior wiring (excluding conduit)	285	384 505	26.5	2.2
1127	Tin plate and terneplate	63	858 029	11.6	2.4	1417	Lighting fixtures (residential and commercial)	470	936 359	11.5	5.4
1128	Fabricated and structural plate products ..	26	202 727	59.4	.6	1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) ..	1 048	6 278 970	64.3	36.0
1129	Other flat iron and steel products	54	152 124	4.7	.4	1600	Electronic parts and equipment, except communication	204	244 447	5.6	1.4
1140	Iron and steel wire and wire products	164	367 074	12.7	1.0	1613	Capacitors	193	104 588	2.7	.6
1141	Wire (plain, coated, barbed, and twisted) ..	45	98 716	4.8	.3	1616	Electronic connectors	8	138 536	39.9	.8
1142	Nails	17	80 966	54.4	.2	—	Commodities, n.e.c.	(X)	1 323	(X)	(V)
1143	Wire rope, strand, strapping (including round and flat), and bale ties	109	163 571	32.9	.5	1650	Communication equipment and supplies	6	36 508	35.9	.2
1144	Reinforcement mesh (welded and woven) ..	31	23 821	20.6	.1	1652	Electrical communication equipment	6	36 508	35.9	.2
1150	Iron and steel pipe and tubing	149	1 459 748	24.6	4.2	1700	Hardware	19	18 337	10.4	.1
1152	Tubing	84	353 340	11.2	1.0	1800	Plumbing and heating equipment and supplies (hydronics)	32	25 253	7.8	.1
1153	Standard steel pipe	101	1 076 632	26.2	3.1	1900	Warm air heating and air-conditioning equipment and supplies	27	27 207	11.3	.2
1154	Other steel pipe	25	29 776	1.5	.1	2000	Refrigeration equipment and supplies	18	10 318	5.6	.1
1160	Other iron and steel products	201	2 481 741	20.4	7.1	2320	General-purpose industrial machinery, equipment, and parts	433	1 716 512	24.2	9.8
1161	Rails, tile plates, joints, spikes, axles, and wheels	30	106 139	9.0	.3	2400	Mechanical power transmission supplies	10	9 267	9.7	.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	79	987 986	10.4	2.8	2420	Industrial valves and fittings	38	14 217	4.1	.1
1164	Concrete reinforcement bars	56	215 432	33.3	.6	2620	Marine machinery, equipment, and supplies ..	37	26 169	1.3	.2
1165	Structural shapes (excluding bar-size shapes)	91	794 587	8.4	2.3	2630	Other transportation equipment and supplies	65	61 967	1.8	.4
1166	Piling and bearing piles	41	134 336	2.7	.4	9700	Service receipts and labor charges (including installed parts)	323	817 892	17.0	4.7
1167	Finished products, n.e.c.	47	235 947	62.2	.7	9711	Labor charges for repair work	211	22 245	2.2	.1
—	Commodities, n.e.c.	(X)	7 314	(X)	(V)	9712	Parts installed in repair work	213	24 943	2.5	.1
1170	Alloy steel	185	1 088 807	11.0	3.1	9713	Other service receipts and labor charges ..	293	770 704	16.5	4.4
1171	Bars, hot-rolled or cold-finished	105	235 541	3.2	.7	9720	Receipts for service contracts	25	26 463	8.5	.2
1172	Tool steel bars	63	150 488	25.5	.4	9800	Miscellaneous commodities	25	31 868	5.9	.2
1173	Pipe and tubing	49	306 917	19.0	.9	—	All other commodities	(X)	39 364	(X)	.2
1174	Plates	39	94 589	2.2	.3						
1175	Other alloy steel	75	301 272	6.0	.9						
1180	Stainless steel	133	1 751 487	72.8	5.0		Electrical appliances, television and radio sets (SIC 5064)	311	11 627 233	(X)	100.0
1181	Plates	35	141 417	9.5	.4	0540	Other homefurnishings	7	39 045	18.6	.3
1182	Strip	54	391 778	22.9	1.1	0920	New computer equipment	6	29 482	3.2	.3
1183	Sheets	50	857 410	52.2	2.4	1400	Electrical apparatus and equipment	37	136 004	10.0	1.2
1184	Bars and bar-size shapes	68	228 838	30.9	.7	1500	Electrical appliances, household	311	10 320 887	88.8	88.8
1185	Other stainless steel (including tubing)	71	132 044	7.9	.4	1600	Electronic parts and equipment, except communication	18	131 373	6.3	1.1
1200	Copper and brass	132	750 412	73.5	2.1	1650	Communication equipment and supplies	13	373 021	20.9	3.2
1211	Copper wire mill products (structural only) ..	29	70 719	48.2	.2	1652	Electrical communication equipment	12	370 884	21.4	3.2
1212	Flat products (sheets, strips, and plates) ..	70	347 146	52.0	1.0	—	Commodities, n.e.c.	(X)	2 137	(X)	(V)
1213	Tubular products (pipes and tubes)	93	234 664	34.5	.7	1900	Warm air heating and air-conditioning equipment and supplies	33	269 426	12.5	2.3
1214	Rod, nonelectrical wire, extruded shapes, etc.	64	97 883	15.5	.3	3130	Other durable goods	6	252 733	10.0	2.2
1220	Aluminum shapes, forms, etc.	148	8 243 203	88.3	23.5	9700	Service receipts and labor charges (including installed parts)	76	19 069	1.8	.2
1221	Plates (.250 inch and over)	83	1 783 552	22.8	5.1	9711	Labor charges for repair work	69	7 575	.7	.1
1222	Sheets and coils (.006 to .249 inch)	103	4 457 715	52.2	12.7	9712	Parts installed in repair work	71	10 364	1.0	.1
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) ..	83	1 022 904	14.2	2.9	—	Commodities, n.e.c.	(X)	1 130	(X)	(V)
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	44	115 550	5.5	.3						
1225	Foils	75	863 482	10.3	2.5						
1230	Other nonferrous metals	78	480 993	59.5	1.4						
1300	Coal and coke	13	29 740	2.3	.1						
1400	Electrical apparatus and equipment	12	34 487	2.2	.1						
1700	Hardware	43	58 927	18.0	.2						
1800	Plumbing and heating equipment and supplies (hydronics)	23	58 303	29.8	.2						

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
—	Electrical appliances, television and radio sets (SIC 5064)—Con.	(X)	56 193	(X)	.5		Warm air heating and air-conditioning equipment and supplies (SIC 5075) ..	285	1 646 189	(X)	100.0
	All other commodities	(X)	56 193	(X)	.5	0920	New computer equipment	6	1 397	2.4	.2
	Electronic parts and equipment, n.e.c. (SIC 5065)	1 543	23 133 197	(X)	100.0	1120	Flatiron and steel products	12	3 316	7.7	.2
0900	Office equipment and supplies	14	62 102	10.8	.3	1150	Iron and steel pipe and tubing	16	4 532	8.5	.3
0920	New computer equipment	39	113 073	8.8	.5	1400	Electrical apparatus and equipment	23	9 383	7.0	.6
0950	Computer software (off-the-shelf)	11	14 091	3.5	.1	1600	Electronic parts and equipment, except communication	42	12 867	5.6	.8
1400	Electrical apparatus and equipment	19	16 818	4.5	.1	1700	Hardware	17	3 924	4.8	.2
1600	Electronic parts and equipment, except communication	735	8 609 368	89.8	37.2	1711	Hand tools (including power driven)	14	1 117	2.0	.1
1612	Integrated circuits	288	2 948 141	81.4	12.7	1712	Bolts, nuts, rivets, and fasteners	15	1 525	2.2	.1
1613	Capacitors	63	143 522	28.0	.6	(X)	Commodities, n.e.c.	(X)	1 282	(X)	.1
1614	Resistors	46	66 096	14.0	.3	1800	Plumbing and heating equipment and supplies (hydronics)	32	15 175	8.3	.9
1615	Discrete semiconductors, etc.	202	2 846 012	88.9	12.3	1900	Warm air heating and air-conditioning equipment and supplies	285	1 487 670	90.4	90.4
1616	Electronic connectors	57	335 961	74.8	1.5	1911	Furnaces (warm air)	160	167 063	13.6	10.1
1617	Other passive electronic parts	67	101 407	22.6	.4	1912	Central air-conditioning (residential and commercial)	223	544 159	38.7	33.1
1618	Electronic parts and equipmant, n.e.c.	266	2 168 229	67.4	9.4	1914	Heat pumps (residential and commercial) ..	189	153 121	12.1	9.3
1650	Communication equipment and supplies	847	8 181 780	57.7	35.4	1916	Air cleaning and filtration systems	159	73 362	9.2	4.5
2320	General-purpose industrial machinery, equipment, and parts	31	97 282	9.8	.4	1917	Compressors for air conditioners	115	30 910	4.1	1.9
9700	Service receipts and labor charges (including installed parts)	275	397 790	12.1	1.7	1918	Condensing units for air-conditionars	115	116 576	16.0	7.1
9711	Labor charges for repair work	240	204 444	6.8	.9	1919	Other warm air heating and air-conditioning equipment and supplies	195	402 479	30.1	24.4
9712	Parts installed in repair work	227	166 401	5.7	.7	2000	Refrigeration equipment and supplies	41	5 444	1.9	.3
9713	Other service receipts and labor charges ..	146	26 945	2.0	.1	2320	General-purposa industrial machinery, equipment, and parts	11	8 501	7.6	.5
9720	Receipts for service contracts	202	204 359	10.3	.9	2340	Materials handling equipment and parts	7	2 200	10.7	.1
9740	Receipts for installing equipmant	128	168 458	14.5	.7	2420	Industrial valves and fittings	15	2 628	3.9	.3
9940	Rental racapits	328	5 180 080	84.0	22.4	9700	Service racapits and labor charges (including installed parts)	22	47 403	21.0	2.2
—	All other commodities	(X)	87 996	(X)	.4	9711	Labor charges for repair work	16	14 730	8.4	.9
	Hardware (SIC 5072)	399	2 718 507	(X)	100.0	9712	Parts installed in repair work	19	8 869	4.8	.5
1140	Iron and steel wire and wire products	35	29 589	26.8	1.1	9713	Other service receipts and labor charges ..	17	23 804	13.4	1.4
1220	Aluminum shapes, forms, etc.	16	3 203	26.0	.1	9720	Receipts for service contracts	11	16 052	15.1	1.0
1400	Electrical apparatus and equipment	77	47 390	7.0	1.7	9740	Receipts for installing equipment	9	12 520	13.1	.8
1600	Electronic parts and equipment, excapt communication	9	15 434	6.1	.6	9800	Miscellaneous commodities	8	1 636	2.5	.1
1700	Hardware	399	2 577 333	94.8	94.8	9960	Custom software (designed to customer specifications)	8	3 662	3.9	.3
1711	Hand tools (including power driven)	241	1 827 606	92.4	67.2	—	All other commodities	(X)	7 879	(X)	.5
1712	Bolts, nuts, rivets, and fasteners	68	232 077	77.5	8.5		Refrigeration equipment and supplies (SIC 5078)	65	283 347	(X)	100.0
1714	Other hardware	115	517 522	78.0	19.0	1900	Warm air heating and air-conditioning equipment and supplies	45	24 989	20.7	8.3
(X)	Commodities, n.a.c.	(X)	128	(X)	(V)	2000	Refrigeration equipment and supplies	65	213 764	75.4	75.4
1800	Plumbing and heating equipment and supplies (hydronics)	6	10 681	19.3	.4	2011	Commercial refrigerators (reach-in and walk-in)	36	51 574	31.7	18.2
1818	Other plumbing and heating equipmant and supplies	6	10 681	19.3	.4	2012	Compressors and compressor units for commercial refrigerators	49	17 340	10.4	6.1
9700	Service receipts and labor charges (including installed parts)	69	9 896	32.0	.4	2013	Condensing units for commercial refrigerators	51	7 639	4.1	2.7
9711	Labor charges for repair work	68	2 858	9.3	.1	2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipmant, display cases, refrigeration, etc.)	61	137 211	49.6	48.4
9712	Parts installed in repair work	69	6 422	20.8	.2	2420	Industrial valves and fittings	17	2 097	8.9	.7
—	Commodities, n.e.c.	(X)	616	(X)	(V)	9700	Service receipts and labor charges (including installed parts)	8	14 256	11.4	5.0
9800	Miscellanaous commodities	21	6 265	10.9	.2	9711	Labor charges for repair work	7	7 740	6.8	2.7
—	All other commodities	(X)	18 716	(X)	.7	9712	Parts installed in repair work	7	5 067	4.4	1.7
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)	198	2 576 670	(X)	100.0	9713	Other servica receipts and labor charges ..	8	1 449	1.2	.5
1150	Iron and steel pipe and tubing	48	59 765	17.9	2.3	9740	Racapits for installing equipmant	10	15 028	12.6	5.3
1400	Electrical apparatus and equipmant	19	14 404	10.6	.6	—	All other commodities	(X)	13 213	(X)	4.7
1500	Electrical appliances, housahold	10	3 980	13.3	.2						
1800	Plumbing and heating equipment and supplies (hydronics)	198	2 384 100	92.5	92.5						
1900	Warm air heating and air-conditioning equipment and supplies	15	7 787	14.2	.3						
1919	Other warm air heating and air-conditioning equipment and supplies	14	7 540	13.9	.3						
—	Commodities, n.a.c.	(X)	247	(X)	(V)						
2420	Industrial valves and fittings	59	80 839	18.0	3.1						
9700	Service receipts and labor charges (including installed parts)	11	8 933	12.2	.3						
9713	Other service racapits and labor charges ..	11	8 702	11.8	.3						
—	Commodities, n.e.c.	(X)	231	(X)	(V)						
9800	Miscellaneous commodities	18	6 771	6.5	.3						
—	All other commodities	(X)	10 091	(X)	.4						

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Construction and mining (except petroleum) machinery and equipment (SIC 5082)-----	348	6 068 904	(X)	100.0		Industrial machinery and equipment (SIC 5084)—Con.				
0200	New and rebuilt automotive parts and supplies-----	14	12 786	13.9	.2	2350	Oil well, refinery, and pipeline machinery, equipment and supplies-----	867	1 378 452	83.5	8.2
1700	Hardware-----	19	5 064	3.3	.1	2351	New oil refining and pipeline machinery, equipment, and supplies-----	96	238 017	53.1	1.4
2100	Construction and mining machinery and equipment (including parts and attachments)-----	348	5 555 353	91.5	91.5	2352	New oil field machinery, equipment, and supplies (including drilling bits)-----	808	1 129 024	81.3	6.7
2200	Farm machinery, equipment, and parts-----	66	164 480	17.6	2.7	2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies-----	83	11 411	8.6	.1
2220	Garden machinery, equipment, and parts-----	21	4 165	2.8	.1	2360	Other industrial machinery, equipment, and parts-----	471	2 333 892	85.8	13.9
2350	Oil well, refinery, and pipeline machinery, equipment and supplies-----	33	34 665	15.6	.6	2420	Industrial valves and fittings-----	71	50 023	15.6	.3
2420	Industrial valves and fittings-----	17	18 846	12.4	.3	2450	Other industrial supplies-----	56	13 322	7.6	.1
9700	Service receipts and labor charges (including installed parts)-----	171	114 262	10.6	1.9	2630	Other transportation equipment and supplies-----	203	38 817	2.6	.2
9711	Labor charges for repair work-----	169	68 269	6.6	1.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	56	24 418	12.0	.1
9712	Parts installed in repair work-----	149	38 561	4.1	.6	9700	Service receipts and labor charges (including installed parts)-----	874	454 489	11.1	2.7
9713	Other service receipts and labor charges-----	130	7 432	.9	.1	9711	Labor charges for repair work-----	453	218 129	8.6	1.3
9800	Miscellaneous commodities-----	7	6 948	5.0	.1	9712	Parts installed in repair work-----	251	95 824	8.4	.6
9940	Rental receipts-----	163	112 060	12.7	1.8	9713	Other service receipts and labor charges-----	443	140 536	7.2	.8
	All other commodities-----	(X)	40 275	(X)	.7	9720	Receipts for service contracts-----	37	54 897	7.7	.3
						9740	Receipts for installing equipment-----	41	86 203	10.2	.5
						9800	Miscellaneous commodities-----	48	23 033	17.8	.1
	Farm and garden machinery and equipment (SIC 5083)-----	329	6 408 101	(X)	100.0	9940	Rental receipts-----	125	55 191	9.3	.3
2100	Construction and mining machinery and equipment (including parts and attachments)-----	117	467 087	21.9	7.3	--	All other commodities-----	(X)	240 059	(X)	1.4
2200	Farm machinery, equipment, and parts-----	307	4 429 021	73.3	69.1		Industrial supplies (SIC 5085)-----	1 190	14 821 256	(X)	100.0
2211	New tractors (farm)-----	234	2 150 582	37.3	33.6	0900	Office equipment and supplies-----	23	33 283	2.3	.2
2212	New harvesting machinery-----	226	1 067 023	20.2	16.7	1000	Medical, hospital, and surgical supplies-----	26	47 443	3.2	.3
2213	New land preparation, planting, and cultivating machinery-----	129	430 946	8.3	6.7	1120	Flatiron and steel products-----	7	8 266	12.6	.1
2215	New irrigation equipment-----	26	101 804	88.5	1.6	1150	Iron and steel pipe and tubing-----	21	137 795	20.9	.9
2216	Other new farm machinery and equipment-----	59	536 831	16.7	8.4	1160	Other iron and steel products-----	18	96 182	14.7	.6
2218	Other used farm machinery and equipment-----	184	136 999	26.3	2.1	1400	Electrical apparatus and equipment-----	110	102 542	5.1	.7
	Commodities, n.e.c.-----	(X)	4 836	(X)	.1	1600	Electronic parts and equipment, except communication-----	32	215 506	12.9	1.5
2220	Garden machinery, equipment, and parts-----	77	1 247 691	37.0	19.5	1800	Plumbing and heating equipment and supplies (hydronics)-----	7	10 539	26.6	.1
2221	New power lawn mowers-----	33	282 750	10.2	4.4	1818	Other plumbing and heating equipment and supplies-----	7	9 911	25.0	.1
2222	Other new lawn and garden machinery and equipment-----	60	964 917	34.4	15.1	--	Commodities, n.e.c.-----	(X)	628	(X)	(V)
	Commodities, n.e.c.-----	(X)	24	(X)	(V)	2300	Food-processing machinery, equipment, and parts-----	44	50 012	3.9	.3
2320	General-purpose industrial machinery, equipment, and parts-----	8	60 686	15.5	.9	2320	General-purpose industrial machinery, equipment, and parts-----	39	94 158	18.2	.6
9700	Service receipts and labor charges (including installed parts)-----	188	56 580	12.7	.9	2350	Oil well, refinery, and pipeline machinery, equipment and supplies-----	7	11 385	14.0	.1
9711	Labor charges for repair work-----	188	34 231	7.7	.5	2400	Mechanical power transmission supplies-----	273	2 032 401	86.1	13.7
9712	Parts installed in repair work-----	187	19 811	4.4	.3	2411	Bearings and bushings-----	196	1 602 792	78.7	10.8
	Commodities, n.e.c.-----	(X)	2 538	(X)	(V)	2412	Other mechanical power transmission supplies-----	167	429 609	58.8	2.9
9800	Miscellaneous commodities-----	18	126 721	5.2	2.0	2420	Industrial valves and fittings-----	185	639 801	43.3	4.3
9940	Rental receipts-----	79	10 911	3.3	.2	2421	Automatic regulating and control valves-----	83	262 199	66.3	1.8
	All other commodities-----	(X)	9 404	(X)	.1	2422	Fluid power transfer valves-----	27	55 308	51.1	.4
						2423	Other valves and fittings (excluding plumbing and heating)-----	127	322 294	25.9	2.2
	Industrial machinery and equipment (SIC 5084)-----	3 381	16 743 759	(X)	100.0	2430	Welding supplies (excluding gases)-----	128	394 983	88.2	2.7
0920	New computer equipment-----	12	21 554	8.1	.1	2440	Industrial containers and supplies-----	243	7 838 223	97.0	52.9
1400	Iron and steel wire and wire products-----	14	56 770	11.1	.3	2450	Other industrial supplies-----	409	2 434 032	69.0	16.4
4000	Electrical apparatus and equipment-----	317	584 859	27.0	3.5	2451	Printing and duplicating inks-----	86	225 254	92.7	1.5
6000	Electronic parts and equipment, except communication-----	71	42 381	3.6	.3	2452	Abrasives and abrasive materials-----	66	904 762	47.6	6.1
8000	Plumbing and heating equipment and supplies (hydronics)-----	7	10 038	13.3	.1	2454	Mechanical rubber goods-----	28	113 731	40.0	.8
2100	Construction and mining machinery and equipment (including parts and attachments)-----	43	57 923	17.2	.3	--	Industrial supplies, n.e.c.-----	271	1 167 716	61.8	7.9
2220	Garden machinery, equipment, and parts-----	31	53 192	35.0	.3		Commodities, n.e.c.-----	(X)	22 569	(X)	.2
2300	Food-processing machinery, equipment, and parts-----	93	642 233	70.0	3.8	3400	Industrial and personal service paper and plastics-----	29	376 433	25.8	2.5
2320	General-purpose industrial machinery, equipment, and parts-----	1 573	7 721 682	81.8	46.1	5300	Plastics materials and basic shapes-----	27	76 564	5.2	.5
2330	Metalworking machinery, equipment and parts-----	349	1 795 300	83.2	10.7	5320	Industrial gases (welding, etc.)-----	37	10 643	25.7	.1
2340	Materials handling equipment and parts-----	216	1 005 031	82.5	6.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)-----	25	127 970	8.8	.9
						6000	Paint, paint supplies and wallpaper-----	23	21 447	1.5	.1
						9700	Service receipts and labor charges (including installed parts)-----	16	8 976	6.7	.1
						9800	Miscellaneous commodities-----	43	20 326	5.0	.1
						9940	Rental receipts-----	44	10 680	5.1	.1
							All other commodities-----	(X)	21 666	(X)	.1

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			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Service establishment equipment and supplies (SIC 5087) -----	227	710 731	(X)	100.0		Sporting and recreational goods and supplies (SIC 5091)—Con.				
2500	Beauty and barber equipment and supplies.....	40	22 397	85.2	3.2	2700	Sporting and recreational goods and supplies -----	112	1 632 099	99.6	99.6
2512	Supplies (combs, curlers, shampoos, etc.).....	40	21 382	81.4	3.0	2711	Ammunition, firearms, reloading equipment, archery, supplies, shooting aids, and accessories -----	23	162 522	82.3	9.9
—	Commodities, n.e.c.	(X)	1 015	(X)	.1	2712	Bicycles and bicycle tires and tubes -----	12	19 506	33.6	1.2
2520	Custodial (janitors') equipment and supplies ..	56	83 578	78.6	11.8	2713	Billiards, pool, bowling equipment, and accessories -----	24	441 702	87.3	27.1
2530	Laundry and dry-cleaning equipment and supplies -----	16	48 590	87.8	6.8	2714	Camping and fishing equipment and accessories -----	18	66 233	14.6	4.0
2540	Other service establishment equipment and supplies -----	127	530 307	94.1	74.6	2715	Athletic equipment and accessories -----	39	549 888	59.4	33.6
2541	Undertakers' equipment and supplies	95	381 768	99.7	53.7	2717	Marine pleasure craft, equipment, and accessories -----	21	274 970	89.3	16.8
2542	Service establishment equipment and supplies, n.e.c.	37	148 539	80.3	20.9	2718	Other sporting and recreational goods (go carts, bait, etc.) -----	48	117 073	75.9	7.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	39	9 934	22.6	1.4	—	Commodities, n.e.c.	(X)	205	(X)	(V)
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	40	7 585	17.1	1.1	9800	Miscellaneous commodities -----	8	1 203	3.4	.1
9800	Miscellaneous commodities -----	42	1 298	2.8	.2	—	All other commodities -----	(X)	277	(X)	(V)
—	All other commodities -----	(X)	7 042	(X)	1.0		Toys and hobby goods and supplies (SIC 5092) -----	26	1 533 404	(X)	100.0
	Transportation equipment and supplies, except motor vehicles (SIC 5088) -----	138	3 810 272	(X)	100.0	2800	Toys and hobby goods and supplies -----	26	1 523 079	99.3	99.3
1400	Electrical apparatus and equipment.....	9	92 348	20.9	2.4	—	All other commodities -----	(X)	10 325	(X)	.7
1411	Power and distribution transformers	8	27 594	9.7	.7		Jewelry, watches, precious stones, and precious metals (SIC 5094) -----	75	839 841	(X)	100.0
1412	Switchgear and switchboard apparatus	9	27 156	6.2	.7	3000	Jewelry, watches, diamonds, and other precious stones and metals -----	75	772 030	91.9	91.9
1413	Motors and generators (including motor- generator sets)	8	37 324	13.1	1.0	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	16	10 821	5.7	1.2
—	Commodities, n.e.c.	(X)	274	(X)	(V)	6120	Art goods (including novelties and souvenirs) -----	16	10 993	6.2	1.2
1600	Electronic parts and equipment, except communication -----	8	2 866	1.0	.1	6150	Nondurable goods, n.e.c.	16	43 507	23.0	5.2
1613	Capacitors -----	8	2 866	1.0	.1	9700	Service receipts and labor charges (including installed parts) -----	10	522	.4	.1
2320	General-purpose industrial machinery, equipment, and parts -----	10	37 488	8.4	1.0	9800	Miscellaneous commodities -----	12	1 928	1.4	.2
2600	Aircraft and aeronautical equipment and supplies -----	75	2 429 266	94.3	63.8	—	All other commodities -----	(X)	40	(X)	(V)
2611	New aircraft	17	500 834	64.9	13.1		Durable goods, n.e.c. (SIC 5099) -----	103	2 357 296	(X)	100.0
2612	New aircraft engines and parts	31	269 393	26.8	7.1	3100	Musical instruments and supplies -----	11	65 616	51.8	2.6
2613	Other new aircraft equipment and supplies -----	62	1 578 046	79.7	41.4	3130	Other durable goods -----	99	2 259 890	98.5	95.2
2614	Used aeronautical equipment and supplies -----	27	80 993	9.4	2.1	3131	Phonograph records, compact disks, and audio tapes -----	85	1 988 176	90.7	84.3
2620	Marine machinery, equipment, and supplies ..	34	625 405	89.0	16.4	3132	Video tapes -----	39	195 528	20.4	8.3
2622	New marine propulsion machinery and equipment -----	14	74 944	39.0	2.0	3133	Coin-operated games -----	12	51 542	41.1	2.2
2623	New marine supplies	29	447 528	77.6	11.7	3134	Fire extinguishers, luggage, and works of art -----	9	5 680	8.3	.3
—	Commodities, n.e.c.	(X)	102 933	(X)	2.7	3135	Other durable goods, n.e.c.	15	18 964	23.0	.6
2630	Other transportation equipment and supplies -----	42	460 768	68.1	12.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	8	6 386	6.7	.3
2631	New transportation equipment (excluding automotive) -----	42	456 243	67.4	12.0	5300	Plastics materials and basic shapes -----	7	2 158	2.8	.1
2632	Used transportation equipment (excluding automotive) -----	7	4 525	4.9	.1	5900	Tobacco and tobacco products -----	8	3 779	4.0	.2
3130	Other durable goods -----	6	4 802	24.3	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	8	1 590	1.5	.1
5400	Petroleum products -----	10	3 250	3.9	.1	9700	Service receipts and labor charges (including installed parts) -----	16	2 352	1.6	.1
9700	Service receipts and labor charges (including installed parts) -----	25	140 992	9.7	3.7	9940	Rental receipts -----	10	12 243	10.3	.5
9711	Labor charges for repair work	21	88 218	7.5	2.3	—	All other commodities -----	(X)	3 282	(X)	.1
9712	Parts installed in repair work	18	27 125	2.7	.7		Printing and writing paper (SIC 5111) -----	242	11 456 522	(X)	100.0
9713	Other service receipts and labor charges ..	17	25 649	6.9	.7	0800	Photographic equipment and supplies -----	12	13 479	2.0	.1
—	All other commodities -----	(X)	13 087	(X)	.3	2450	Other industrial supplies -----	9	6 024	.9	.1
	Sporting and recreational goods and supplies (SIC 5091) -----	112	1 837 928	(X)	100.0	3200	Printing and writing (fine) paper -----	242	10 397 739	90.8	90.8
1000	Medical, hospital, and surgical supplies	8	4 347	13.5	.3	3211	Roll newsprint and rotogravure paper -----	50	1 855 032	57.9	16.2
						3212	Other printing and writing paper -----	214	8 542 707	93.1	74.3
						3300	Stationery office supplies, and greeting cards -----	37	52 887	2.8	.1
						3400	Industrial and personal service paper and plastics -----	43	957 074	26.3	8.1
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	10	16 275	2.5	.1
						9800	Miscellaneous commodities -----	11	5 827	.9	.1
						—	All other commodities -----	(X)	7 217	(X)	.1

Table 5. **Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Stationery and office supplies (SIC 5112)	1 253	8 205 036	(X)	100.0		Piece goods, notions, and other dry goods (SIC 5131)	327	8 304 269	(X)	100.0
0900	Office equipment and supplies	391	220 246	12.9	2.7	3600	Piece goods, knit and woven	269	7 410 338	94.0	89.2
0920	New computer equipment	124	36 912	12.4	.4	3611	Goods purchased grey and finished on contract	34	203 208	9.0	2.4
3200	Printing and writing (fine) paper	8	390 369	24.9	4.8	3612	Cotton (including blends)	180	4 473 637	66.0	53.9
3212	Other printing and writing paper	8	390 369	24.9	4.8	3613	Synthetics (excluding knits)	102	1 346 660	31.2	16.2
3300	Stationery office supplies, and greeting cards	1 253	7 147 500	87.1	87.1	3614	Knit fabrics, n.e.c. (including double knit) ..	47	667 510	23.7	8.0
3311	Business forms	1 090	3 433 639	85.3	41.8	3615	Woolen and worsted piece goods	50	536 000	25.0	6.5
3312	Stationery	131	394 757	14.5	4.8	3616	Other piece goods	48	183 323	31.6	2.2
3313	Carbon paper, stencil paper, inked ribbons, pens, and pencils	195	1 182 394	71.3	14.4	3700	Notions and dry goods	75	484 173	87.2	5.8
3314	Greeting cards	92	1 768 170	67.2	21.5	6150	Nondurable goods, n.e.c.	7	53 974	3.1	.6
3315	Other stationery supplies (binders, ruled forms, etc.)	176	368 540	39.1	4.5	—	All other commodities	(X)	355 784	(X)	4.3
3400	Industrial and personal service paper and plastics	15	231 406	15.2	2.8		Men's and boys' clothing and furnishings (SIC 5136)	188	6 615 681	(X)	100.0
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	9 560	1.6	.1	3600	Piece goods, knit and woven	9	10 817	14.8	.2
6120	Art goods (including novelties and souvenirs)	9	18 074	2.6	.2	3800	Men's and boys' wear	188	5 913 997	89.4	89.4
9800	Miscellaneous commodities	10	13 388	2.2	.2	3811	Men's end boys' suits, coats, and formal ware	44	363 854	73.6	5.5
—	All other commodities	(X)	137 581	(X)	1.7	3812	Men's end boys' dress and casual shirts, slacks, and jeans	97	3 530 513	77.9	53.4
	Industrial and personal service paper (SIC 5113)	382	18 743 441	(X)	100.0	3813	Men's end boys' underwear and nightwear	21	773 273	76.4	11.7
1800	Electronic parts and equipment, except communication	8	108 981	10.1	.7	3814	Men's and boys' work clothing and uniforms	50	415 349	71.9	8.3
2450	Other industrial supplies	7	203 817	19.8	1.2	3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	53	831 008	37.7	12.8
2452	Abrasives and abrasive materials	8	180 215	15.8	1.0	3900	Women's and children's wear	86	845 813	19.9	9.8
—	Commodities, n.e.c.	(X)	43 802	(X)	.3	3911	Infants' and children's wear (to size 8X) ..	18	31 229	9.7	.5
3200	Printing and writing (fine) paper	27	198 218	38.4	1.2	3912	Women's, misses', and girls' dresses and blouses	24	42 151	9.7	.8
3300	Stationery office supplies, and greeting cards	20	38 804	9.2	.2	3913	Women's, misses', and girls' suits and coats	14	5 599	5.7	.1
3400	Industrial and personal service paper and plastics	382	13 577 371	81.1	81.1	3914	Women's and misses' outerwear	38	289 773	30.9	4.4
3500	Drugs, pharmaceuticals, cosmetics and toiletries	15	383 209	10.8	2.3	3915	Women's and misses' underwear and sleepwear	9	44 508	5.8	.7
4100	Frozen foods (packaged)	9	22 838	.9	.1	3918	Other women's, misses', and girls' wear (furs, sweaters, millinery, etc.)	44	232 555	10.8	3.5
4118	Other frozen foods (for general-line grocery wholesalers)	9	22 838	.9	.1	8120	Art goods (including novelties and souvenirs)	9	38 822	34.8	.8
4800	Coffee, tea, and spices	10	208 258	8.0	1.2	—	All other commodities	(X)	8 432	(X)	.1
4830	Canned foods	9	20 582	.9	.1		Women's, children's and infants' clothing and accessories (SIC 5137) ..	249	5 837 984	(X)	100.0
4860	Other grocery specialties	10	432 411	14.7	2.8	3000	Jewelry, watches, diamonds, and other precious stones and metals	12	8 893	3.4	.1
5300	Plastics materials and basic shapes	18	91 752	7.5	.5	3800	Men's and boys' wear	35	209 020	19.8	3.7
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	17	1 150 288	25.5	8.9	3900	Women's and children's wear	249	5 281 701	93.7	93.7
6000	Paint, paint supplies and wallpaper	8	23 127	2.2	.1	4000	Footwear	10	128 271	24.5	2.2
9800	Miscellaneous commodities	14	54 855	4.9	.3	9800	Miscellaneous commodities	14	9 790	2.8	.2
—	All other commodities	(X)	233 150	(X)	1.4	—	All other commodities	(X)	4 509	(X)	.1
	Drugs, drug proprietaries, and druggists' sundries (SIC 5122)	455	27 728 780	(X)	100.0		Footwear (SIC 5139)#	48	1 903 258	(X)	100.0
1000	Medical, hospital, and surgical supplies	18	191 550	12.6	.7		Packaged frozen foods (SIC 5142)	192	3 099 234	(X)	100.0
1500	Electrical appliances, household	10	101 984	12.7	.4	4100	Frozen foods (packaged)	192	2 918 829	94.1	94.1
3000	Jewelry, watches, diamonds, and other precious stones and metals	13	271 304	18.6	1.0	4200	Dairy products (excluding dried or canned) ..	104	23 573	5.9	.8
3500	Drugs, pharmaceuticals, cosmetics and toiletries	455	28 328 737	95.0	95.0	4300	Poultry and poultry products	104	24 718	6.2	.8
3511	Proprietary (patent) medicines	149	8 170 018	84.9	29.5	4400	Confectionery	23	7 579	4.7	.2
3512	Other drugs and pharmaceuticals	288	10 447 890	78.8	37.7	4500	Fish and seafoods (excluding canned and frozen packaged)	10	29 129	19.1	.9
3513	Cosmetics	83	2 559 548	49.9	9.2	4800	Meats and meat products (fresh and unpackaged)	15	10 788	5.0	.3
3514	Perfumes	34	780 234	28.7	2.8	4800	Coffee, tea, and spices	25	8 072	3.9	.3
3515	Other toiletries and druggists' sundries	141	4 371 247	38.5	15.8	4830	Canned foods	6	21 124	8.8	.7
3900	Women's and children's wear	12	28 318	2.0	.1	4850	Soft drinks	22	4 355	1.8	.1
4830	Canned foods	14	80 049	10.3	.2	—	All other commodities	(X)	53 087	(X)	1.7
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	21	413 234	14.4	1.5						
8120	Art goods (including novelties and souvenirs)	12	320 774	22.4	1.2						
—	All other commodities	(X)	10 812	(X)	(V)						

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Dairy products, except dried or canned (SIC 5143) -----	740	9 670 354	(X)	100.0		Meats and meat products (SIC 5147) ..	280	12 923 116	(X)	100.0
4100	Frozen foods (packaged) -----	47	41 407	4.8	.4	4100	Frozen foods (packaged) -----	80	67 063	5.2	.5
4200	Dairy products (excluding dried or canned) ..	740	7 830 011	81.0	81.0	4200	Dairy products (excluding dried or canned) ..	107	82 597	3.7	.6
4211	Butter -----	270	545 810	15.0	5.6	4300	Poultry and poultry products	195	836 336	17.8	6.5
4212	Cheese -----	274	2 296 702	36.9	23.7	4500	Fish and seafoods (excluding canned and frozen packaged)	78	37 474	3.1	.3
4213	Milk and cream (except raw) -----	483	1 962 996	65.7	20.3	4600	Meats and meat products (fresh and unpackaged)	280	11 722 444	90.7	90.7
4214	Ice cream -----	493	1 163 821	39.5	12.0	4611	Beef (not killed on location) -----	174	7 072 539	76.2	54.7
4215	Raw milk -----	15	131 949	31.5	1.4	4612	Veal (not killed on location) -----	50	104 674	11.6	.8
4216	Other dairy products (dairy products wholesalers only) -----	488	1 413 819	24.0	14.6	4613	Lamb and mutton (not killed on location) ..	63	80 015	5.7	.6
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk) -----	20	314 914	58.4	3.3	4614	Pork (not killed on location) -----	202	1 674 516	25.6	13.0
4300	Poultry and poultry products -----	57	71 565	8.8	.7	4615	Sausage and prepared meats made on location -----	81	1 410 203	46.3	10.9
4400	Confectionery -----	38	68 934	3.3	.7	4616	Sausage and prepared meats purchased for resale -----	129	682 237	20.6	5.3
4600	Meats and meat products (fresh and unpackaged) -----	6	11 985	10.0	.1	4618	Other meat products (meat and meat products wholesalers only) -----	105	685 312	33.1	5.3
4820	Bread and baked goods -----	13	47 539	7.3	.5	4619	Other meat products (for general-line grocery wholesalers, including veal, lamb, pork, and all sausage) -----	7	10 127	11.5	.1
4830	Canned foods -----	14	35 755	15.8	.4	—	Commodities, n.e.c. -----	(X)	2 821	(X)	(V)
4840	Food and beverage basic materials -----	7	96 749	41.9	1.0	4820	Bread and baked goods -----	20	8 617	4.1	.1
4844	Other basic food products -----	7	96 749	41.9	1.0	4830	Canned foods -----	54	52 110	3.6	.4
4860	Other grocery specialties -----	72	1 436 622	34.1	14.9	4860	Other grocery specialties -----	77	101 700	3.8	.8
9800	Miscellaneous commodities -----	105	26 245	3.8	.3	—	All other commodities -----	(X)	14 775	(X)	.1
—	All other commodities -----	(X)	3 542	(X)	(V)		Groceries and related products, n.e.c. (SIC 5149) -----	2 994	55 577 631	(X)	100.0
	Poultry and poultry products (SIC 5144) -----	57	1 001 216	(X)	100.0	0960	Restaurant and hotel equipment and supplies -----	117	34 789	5.9	.1
4100	Frozen foods (packaged) -----	6	2 905	4.9	.3	2530	Laundry and dry-cleaning equipment and supplies -----	24	45 722	4.4	.1
4200	Dairy products (excluding dried or canned) ..	8	1 064	.8	.1	3400	Industrial and personal service paper and plastics -----	156	52 426	2.9	.1
4300	Poultry and poultry products -----	57	953 369	95.2	95.2	3900	Women's and children's wear -----	22	59 009	14.0	.1
4311	Dressed poultry killed on location -----	7	119 926	72.8	12.0	3911	Infants' and children's wear (to size 6X) ..	22	59 009	14.0	.1
4312	Eggs -----	28	93 282	34.8	9.3	4100	Frozen foods (packaged) -----	150	1 737 361	12.7	3.1
4314	Other poultry (excluding frozen packaged) ..	47	740 133	92.4	73.9	4112	Fish and seafoods (frozen packaged) -----	20	40 694	3.8	.1
—	Commodities, n.e.c. -----	(X)	28	(X)	(V)	4115	Meat (frozen packaged) -----	14	81 688	10.0	.1
4500	Fish and seafoods (excluding canned and frozen packaged) -----	13	2 944	1.7	.3	4118	Other frozen foods (for general-line grocery wholesalers) -----	142	1 586 353	11.9	2.5
4600	Meats and meat products (fresh and unpackaged) -----	24	32 869	11.6	3.3	—	Commodities, n.e.c. -----	(X)	28 626	(X)	.1
4700	Fresh fruits and vegetables -----	6	1 372	1.3	.1	4200	Dairy products (excluding dried or canned) ..	60	896 660	17.1	1.5
9800	Miscellaneous commodities -----	9	4 984	2.8	.5	4212	Cheese -----	13	328 909	34.9	.5
—	All other commodities -----	(X)	1 709	(X)	.2	4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk) -----	47	501 145	11.1	.5
	Confectionery (SIC 5145) -----	468	6 845 696	(X)	100.0	—	Commodities, n.e.c. -----	(X)	66 606	(X)	.1
4400	Confectionery -----	468	6 524 302	95.3	95.3	4400	Confectionery -----	301	573 020	12.3	1.0
4411	Candy -----	93	3 102 151	83.7	45.3	4800	Coffee, tea, and spices -----	287	4 350 508	43.6	7.5
4412	Chewing gum -----	27	786 808	59.8	11.5	4811	Coffee -----	252	3 610 847	42.3	6.5
4413	Nuts, chips, and other confections -----	416	2 635 343	67.9	38.5	4812	Tea -----	188	499 918	15.3	.3
4800	Coffee, tea, and spices -----	12	74 996	30.4	1.1	4813	Spices -----	141	239 743	24.2	.4
4820	Bread and baked goods -----	37	26 755	11.6	.4	4820	Bread and baked goods -----	1 351	7 156 434	81.8	12.3
4830	Canned foods -----	6	12 580	5.5	.2	4821	Bread -----	847	1 868 250	61.9	3.3
4831	Canned and bottled fruits, vegetables, and juices -----	6	12 580	5.5	.2	4822	Other baked goods -----	1 136	5 288 184	69.2	9.3
4860	Other grocery specialties -----	38	199 144	11.8	2.9	4830	Canned foods -----	275	8 365 414	61.1	15.3
—	All other commodities -----	(X)	7 919	(X)	.1	4831	Canned and bottled fruits, vegetables, and juices -----	214	4 752 754	44.3	8.6
	Fish and seafoods (SIC 5146) -----	15	102 062	(X)	100.0	4832	Canned and bottled baby foods -----	65	2 043 896	55.9	3.7
4100	Frozen foods (packaged) -----	7	793	1.7	.8	4833	Canned meats -----	41	153 880	7.0	.1
4500	Fish and seafoods (excluding canned and frozen packaged) -----	15	100 833	98.8	98.8	4834	Canned fish and seafood -----	54	137 570	5.4	.1
9700	Service receipts and labor charges (including installed parts) -----	8	438	2.1	.4	4835	Canned milk -----	39	215 433	9.9	.2
						4836	Other canned foods -----	74	1 061 881	27.6	1.1
						4840	Food and beverage basic materials -----	129	380 843	24.8	.5
						4843	Industrial molasses -----	23	34 806	91.1	.1
						4844	Other basic food products -----	108	346 037	23.4	.5
						4850	Soft drinks -----	841	11 926 583	94.8	21.1
						4851	Soft drinks, packaged -----	824	9 013 799	75.0	16.1
						4852	Soft drinks, pre and post mix bulk -----	693	2 912 784	27.1	5.3
						4860	Other grocery specialties -----	563	19 574 401	65.0	35.1
						4861	Powered beverage mixes -----	132	1 032 420	12.9	1.1
						4862	Bottled water -----	15	57 067	18.3	.3
						4863	Breakfast cereals -----	125	4 806 494	38.4	8.1
						4864	Cooking oils and margarine -----	102	1 274 792	31.3	2.9
						4865	Flour -----	94	564 937	10.6	1.1

Table 5. **Manufacturers' Sales Branches and Offices by Kind of Business and Commodity****Line: 1987—Con.**

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Groceries and related products, n.e.c. (SIC 5149)—Con.						Chemicals and allied products, n.e.c. (SIC 5169)—Con.						
4860	Other grocery specialties—Con.					5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.						
4866	Pickles, preserves, jellies, jams, and sauces	81	1 059 789	49.9	1.9	5342	Household insecticides and repellants	138	260 168	23.7	.5		
4867	Sugar, refined	51	1 107 548	60.0	2.0	5343	Adhesives and sealants	165	529 466	16.5	1.0		
4868	Pet foods	71	2 673 984	58.7	4.8	5344	Explosives	56	365 156	98.7	.7		
4869	Grocery specialties, n.e.c.	338	6 997 370	35.2	12.6	5345	Other chemicals and allied products	929	10 402 687	43.9	19.9		
9800	Miscellaneous commodities	185	74 068	5.0	.1	5400	Petroleum products	44	1 124 352	20.3	2.2		
	All other commodities	(X)	350 393	(X)	.6	9700	Service receipts and labor charges (including installed parts)	108	36 309	2.5	.1		
						9800	Miscellaneous commodities	172	201 586	3.1	.4		
	Plastics materials and basic forms and shapes (SIC 5162)	343	11 642 920	(X)	100.0	9940	Rental receipts	75	31 453	12.4	.1		
						—	All other commodities	(X)	918 046	(X)	1.8		
0200	New and rebuilt automotive parts and supplies	20	55 540	2.0	.5		Petroleum bulk stations and terminals (SIC 5171)	1 781	75 218 701	(X)	100.0		
1200	Flatiron and steel products	22	53 074	17.2	.5	4200	Dairy products (excluding dried or canned) ..	20	45 478	4.9	.1		
1230	Other nonferrous metals	20	27 766	1.0	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	106	168 312	8.8	.2		
2700	Sporting and recreational goods and supplies	8	6 073	14.0	.1	5400	Petroleum products	1 740	72 074 887	98.3	95.8		
2717	Marine pleasure craft, equipment, and accessories	8	6 073	14.0	.1	5411	Aviation gasoline	98	279 619	2.9	.4		
3400	Industrial and personal service paper and plastics	22	145 414	5.2	1.2	5412	Motor gasoline	1 482	49 428 302	71.4	65.7		
3300	Plastics materials and basic shapes	343	9 193 377	79.0	79.0	5413	Special naphthas	52	169 875	4.1	.2		
3330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	93	2 082 681	34.8	17.9	5414	Jet fuel (naphtha or kerosine type)	241	2 783 986	11.4	3.7		
3400	Petroleum products	10	10 149	2.2	.1	5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	1 364	12 593 759	20.3	16.7		
9800	Miscellaneous commodities	62	40 124	5.7	.3	5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	979	2 668 203	6.0	3.5		
	All other commodities	(X)	28 722	(X)	.2	5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	89	2 622 944	26.3	3.5		
						5418	Lubricating oil and grease	663	1 528 199	13.0	2.0		
	Chemicals and allied products, n.e.c. (SIC 5169)	2 001	52 199 614	(X)	100.0	5420	Liquefied petroleum gases (excluding natural gas)	85	628 933	14.5	.8		
0200	New and rebuilt automotive parts and supplies	20	54 260	1.0	.1	5500	Crude oil	6	1 360 287	96.2	1.8		
6000	Electronic parts and equipment, except communication	13	30 758	3.5	.1	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	67	728 751	6.7	1.0		
4300	Welding supplies (excluding gases)	141	62 819	14.8	.1	9800	Miscellaneous commodities	339	89 455	.7	.1		
4450	Other industrial supplies	13	40 286	3.0	.1		All other commodities	(X)	122 598	(X)	.2		
5200	Custodial (janitors') equipment and supplies ..	67	49 785	6.7	.1		Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)	438	17 473 384	(X)	100.0		
2530	Laundry and dry-cleaning equipment and supplies	23	38 952	7.0	.1	0200	New and rebuilt automotive parts and supplies	74	40 294	.6	.2		
3400	Industrial and personal service paper and plastics	77	2 437 051	18.1	4.7	0300	Tires and tubes	47	58 758	.9	.3		
3500	Drugs, pharmaceuticals, cosmetics and toiletries	66	1 413 461	14.1	2.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	46	75 809	1.3	.4		
1100	Frozen foods (packaged)	19	71 066	1.3	.1	5400	Petroleum products	386	11 545 489	85.2	66.1		
1118	Other frozen foods (for general-line grocery wholesalers)	18	60 763	1.3	.1	5411	Aviation gasoline	19	22 867	.4	.1		
	Commodities, n.e.c.	(X)	10 303	(X)	(V)	5412	Motor gasoline	160	4 912 891	45.3	28.1		
8000	Coffee, tea, and spices	27	692 168	10.0	1.3	5413	Special naphthas	28	38 646	4.2	.2		
8300	Canned foods	43	216 713	3.0	.4	5414	Jet fuel (naphtha or kerosine type)	32	1 550 703	23.2	8.9		
8500	Soft drinks	6	47 561	1.4	.1	5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	144	1 497 637	13.8	8.6		
8600	Other grocery specialties	78	985 121	13.2	1.9		All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	76	144 377	2.1	.8		
3300	Plastics materials and basic shapes	72	2 126 569	13.7	4.1	5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	25	1 120 421	17.2	6.4		
3320	Industrial gases (welding, etc.)	469	1 329 089	90.6	2.5	5418	Lubricating oil and grease	292	2 257 947	23.1	12.9		
3330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 553	40 292 209	79.3	77.2	5420	Liquefied petroleum gases (excluding natural gas)	20	378 063	5.8	2.2		
3331	Alkalies and chlorine	145	2 468 990	28.5	4.7	5500	Crude oil	7	3 963 344	96.8	22.7		
3332	Other industrial inorganic chemicals	208	2 631 303	32.6	5.0	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	134	1 260 444	15.0	7.2		
3333	Synthetic rubber	59	1 009 509	19.2	1.9	9700	Service receipts and labor charges (including installed parts)	26	69 167	5.4	.4		
3334	Cellulosic man-made fibers	14	1 831 280	47.5	3.5	9800	Miscellaneous commodities	82	30 344	.5	.2		
3335	Organic fibers, noncellulosic	26	3 171 296	53.9	6.1		All other commodities	(X)	51 672	(X)	.3		
3336	Soaps and detergents	428	8 011 917	36.8	15.3								
3337	Polishes and sanitation goods	145	865 726	8.8	1.7								
3338	Gum and wood chemicals	85	358 362	17.2	.7								
3339	Cyclic crudes and intermediates	46	1 369 484	17.7	2.6								
3341	Other industrial organic chemicals	263	7 016 865	32.8	13.4								

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Beer and ale (SIC 5181).....	30	825 181	(X)	100.0		Tobacco and tobacco products (SIC 5194).....	32	5 857 376	(X)	100.0
4850	Soft drinks.....	14	1 355	.3	.2		Confectionery.....	17	9 355	1.6	.2
4860	Other grocery specialties.....	16	930	.2	.1	4400	Other grocery specialties.....	17	4 628	.8	.1
5600	Beer and ale.....	30	811 014	98.3	98.3	5120	Leaf tobacco.....	15	85 998	2.8	1.5
5700	Wines and distilled alcoholic beverages.....	21	5 553	.7	.7	5900	Tobacco and tobacco products.....	32	5 746 780	98.1	98.1
5711	Wines.....	21	5 563	.7	.7	9800	Miscellaneous commodities.....	15	3 750	.7	.1
9800	Miscellaneous commodities.....	12	5 412	1.2	.7		All other commodities.....	(X)	5 855	(X)	.1
--	All other commodities.....	(X)	907	(X)	.1						
	Wine and distilled alcoholic beverages (SIC 5182).....	137	5 832 321	(X)	100.0		Paints, varnishes, and supplies (SIC 5198).....	1 252	2 874 683	(X)	100.0
5700	Wines and distilled alcoholic beverages.....	137	5 828 722	99.9	99.9	0200	New and rebuilt automotive parts and supplies.....	47	16 540	19.3	.6
5711	Wines.....	129	1 648 320	28.9	28.3	0520	Linens, domestics, curtains, and draperies.....	400	8 115	2.2	.3
5712	Distilled liquor (including premixed alcoholic drinks).....	134	4 180 402	72.1	71.7	0530	Floor coverings.....	406	33 007	8.0	1.1
--	All other commodities.....	(X)	3 599	(X)	.1	5000	Paint, paint supplies and wallpaper.....	1 252	2 785 777	95.9	96.9
						9800	Miscellaneous commodities.....	431	20 239	4.7	.7
						--	All other commodities.....	(X)	11 005	(X)	.4
	Farm supplies (SIC 5191).....	1 105	8 078 751	(X)	100.0		Nondurable goods, n.e.c. (SIC 5199) ..	233	2 543 305	(X)	100.0
0740	Other construction materials.....	142	5 984	2.0	.1	0520	Linens, domestics, curtains, and draperies.....	22	7 922	.9	.3
1700	Hardware.....	215	21 012	4.5	.3	0530	Floor coverings.....	15	4 538	31.2	.2
2200	Farm machinery, equipment, and parts.....	218	24 505	5.5	.3	0531	Carpets and rugs (including pads).....	15	4 538	31.2	.2
2220	Garden machinery, equipment, and parts.....	230	59 617	8.3	.7	0800	Photographic equipment and supplies.....	23	100 267	11.9	3.9
2700	Sporting and recreational goods and supplies.....	214	27 809	8.7	.3	0900	Office equipment and supplies.....	23	101 430	12.1	4.0
4900	Grain and beans.....	75	32 020	16.5	.4	1000	Medical, hospital, and surgical supplies.....	23	34 974	4.2	1.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	10	83 383	18.4	1.0	1400	Electrical apparatus and equipment.....	30	39 785	4.5	1.6
5400	Petroleum products.....	151	9 254	3.0	.1	1800	Electronic parts and equipment, except communication.....	32	121 139	14.0	4.8
5800	Farm supplies.....	1 108	7 642 051	94.8	94.6	1900	Warm air heating and air-conditioning equipment and supplies.....	14	4 177	17.2	.2
5811	Hay, straw, and alfalfa.....	30	83 111	18.3	1.0	2320	General-purpose industrial machinery, equipment, and parts.....	22	10 578	18.5	.4
5812	Feeds (poultry and livestock) not mixed on location.....	435	655 795	57.6	6.1	2400	Mechanical power transmission supplies.....	14	3 198	8.5	.1
5813	Prepared feeds (poultry and livestock) mixed on location.....	20	59 338	38.2	.7	2450	Other industrial supplies.....	23	139 958	18.7	5.5
5814	Weed killers, soil sterilizers, and soil conditioners.....	450	1 592 418	55.5	19.7	2452	Abrasives and abrasive materials.....	23	139 958	18.7	5.5
5815	Insecticides, fungicides, and pesticides.....	718	1 208 647	30.1	14.9	3000	Jewelry, watches, diamonds, and other precious stones and metals.....	21	19 447	21.1	.6
5816	Other agricultural chemicals and fertilizers.....	885	3 249 488	88.9	40.2	3400	Industrial and personal service paper and plastics.....	23	178 775	21.3	7.0
5817	Seeds and bulbs.....	580	701 832	38.3	8.7	3500	Drugs, pharmaceuticals, cosmetics and toiletries.....	26	11 080	3.0	.4
5818	Other farm supplies (including harness and saddlery equipment).....	175	93 442	11.1	1.2	4400	Confectionery.....	17	5 870	12.8	.2
9700	Service receipts and labor charges (including installed parts).....	278	19 430	3.8	.2	4820	Bread and baked goods.....	19	13 305	28.8	.5
9800	Miscellaneous commodities.....	23	24 680	6.7	.3	5300	Plastics materials and basic shapes.....	23	34 785	4.1	1.4
--	All other commodities.....	(X)	128 815	(X)	1.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	25	77 814	9.0	3.1
						6000	Paint, paint supplies and wallpaper.....	23	8 791	1.0	.3
	Books, periodicals, and newspapers (SIC 5192).....	633	4 493 840	(X)	100.0	6120	Art goods (including novelties and souvenirs).....	34	158 110	88.1	8.2
0800	Photographic equipment and supplies.....	12	8 316	34.2	.2	6130	Textile bags, bagging, and burlap.....	54	188 958	98.0	8.6
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	633	4 473 186	99.5	99.5	6140	Advertising specialties (paper novelties, etc.).....	46	71 245	90.9	2.8
--	All other commodities.....	(X)	12 338	(X)	.3	6150	Nondurable goods, n.e.c. (including service receipts and labor charges (including installed parts).....	144	1 153 281	90.1	45.3
						9700	Receipts for service contracts.....	28	13 324	15.8	.5
	Flowers, nursery stock, and florists' supplies (SIC 5193).....	16	66 105	(X)	100.0	9740	Receipts for installing equipment.....	20	4 884	8.4	.3
6110	Flowers and florists' supplies.....	16	66 105	100.0	100.0	9800	Miscellaneous commodities.....	21	11 974	3.0	.4
						9940	Rental receipts.....	21	32 864	10.3	1.3
						--	All other commodities.....	(X)	2 240	(X)	.1

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100) -----	231	84 971 896	100.0		Floor coverings (CL 0530) -----	669	4 815 414	100.0
5012	Automobiles and other motor vehicles -----	229	84 971 731	100.0	5023	Homefurnishings -----	209	4 567 388	94.8
					5039	Construction materials, n.e.c. -----	17	7 934	.2
					5198	Paints, varnishes, and supplies -----	406	33 007	.7
					5199	Nondurable goods, n.e.c. -----	15	4 638	.1
	Buses, campers, and motor homes (CL 0120) -----	22	1 233 867	100.0		Other homefurnishings (CL 0540) -----	111	1 148 471	100.0
5012	Automobiles and other motor vehicles -----	21	1 233 793	100.0	5023	Homefurnishings -----	88	1 064 180	92.7
					5064	Electrical appliances, television and radio sets -----	7	39 045	3.4
	Light trucks (14,000 lbs or less) (CL 0130) -----	114	38 057 668	100.0		Lumber: rough, dressed, and finished (CL 0600) -----	209	2 273 555	100.0
5012	Automobiles and other motor vehicles -----	112	38 057 535	100.0	5031	Lumber, plywood, millwork, and wood panels -----	190	2 266 567	99.7
					5039	Construction materials, n.e.c. -----	14	2 493	.1
	Medium trucks and tractors (14,001 to 26,000 lbs) (CL 0140) -----	133	2 477 161	100.0		Plywood and millwork (CL 0620) -----	464	3 139 438	100.0
5012	Automobiles and other motor vehicles -----	129	2 477 023	100.0	5031	Lumber, plywood, millwork, and wood panels -----	434	3 104 755	98.9
					5033	Roofing, siding, and insulation materials -----	9	13 711	.4
					5039	Construction materials, n.e.c. -----	14	15 849	.5
	Heavy trucks and tractors (over 26,000 lbs) (CL 0150) -----	303	4 973 850	100.0		Brick, stone, tile, sand, block, cement, and gravel (CL 0700) -----	636	3 484 353	100.0
5012	Automobiles and other motor vehicles -----	292	4 969 387	99.9	5032	Brick, stone, and related construction materials -----	612	3 396 334	97.5
5013	Motor vehicle supplies and new parts -----	9	4 336	.1	5039	Construction materials, n.e.c. -----	13	74 889	2.1
	New and rebuilt automotive parts and supplies (CL 0200) -----	1 312	12 400 089	100.0		Roofing, siding, insulation materials, and guttering (CL 0720) -----	520	4 336 791	100.0
5012	Automobiles and other motor vehicles -----	165	583 978	4.7	5023	Homefurnishings -----	16	320 351	7.4
5013	Motor vehicle supplies and new parts -----	752	11 533 225	93.0	5031	Lumber, plywood, millwork, and wood panels -----	122	98 416	2.3
5014	Tires and tubes -----	81	15 318	.1	5033	Roofing, siding, and insulation materials -----	289	3 846 085	88.7
5039	Construction materials, n.e.c. -----	50	41 453	.3	5039	Construction materials, n.e.c. -----	71	50 917	1.2
5082	Construction and mining (except petroleum) machinery and equipment -----	14	12 786	.1		Flat glass and other construction glass (excluding automotive) (CL 0730) -----	181	448 575	100.0
5162	Plastics materials and basic forms and shapes -----	20	55 540	.4	5013	Motor vehicle supplies and new parts -----	59	18 913	4.2
5169	Chemicals and allied products, n.e.o. -----	20	54 260	.4	5039	Construction materials, n.e.c. -----	112	423 717	94.5
5171	Petroleum bulk stations and terminals -----	58	35 401	.3	5051	Metals service centers and offices -----	6	3 341	.7
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	74	40 294	.3		Other construction materials (CL 0740) -----	464	3 189 975	100.0
5198	Paints, varnishes, and supplies -----	47	16 540	.1	5031	Lumber, plywood, millwork, and wood panels -----	70	168 945	5.3
	Used automotive parts, accessories, and equipment (CL 0240) -----	2	(D)	100.0	5032	Brick, stone, and related construction materials -----	7	32 872	1.0
	Petroleum products marketing equipment (CL 0250) -----	46	176 331	100.0	5033	Roofing, siding, and insulation materials -----	6	150 137	4.7
5013	Motor vehicle supplies and new parts -----	28	172 275	97.7	5039	Construction materials, n.e.c. -----	233	2 830 781	88.7
5171	Petroleum bulk stations and terminals -----	9	2 227	1.3	5191	Farm supplies -----	142	5 984	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	7	823	.5		Photographic equipment and supplies (CL 0800) -----	218	8 654 815	100.0
	Tires and tubes (CL 0300) -----	501	5 283 764	100.0	5043	Photographic equipment and supplies -----	160	8 495 911	98.2
5012	Automobiles and other motor vehicles -----	78	4 111	.1	5111	Printing and writing paper -----	12	13 479	.2
5014	Tires and tubes -----	284	5 211 425	98.6	5192	Books, periodicals, and newspapers -----	12	8 316	.1
5171	Petroleum bulk stations and terminals -----	64	8 456	.2	5199	Nondurable goods, n.e.c. -----	23	100 267	1.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	47	58 758	1.1		Office equipment and supplies (CL 0900) -----	3 153	8 929 777	100.0
	Household and lawn furniture (CL 0400) -----	49	641 207	100.0	5043	Photographic equipment and supplies -----	47	486 345	5.4
5021	Furniture -----	34	620 839	96.8	5044	Office equipment -----	1 133	5 749 071	64.4
5023	Homefurnishings -----	12	15 078	2.4	5045	Computers and computer peripheral equipment and software -----	1 467	2 129 594	23.8
	Office and business furniture (CL 0420) -----	317	2 255 058	100.0	5065	Electronic parts and equipment, n.e.c. -----	14	62 102	.7
5021	Furniture -----	261	2 233 162	99.0	5085	Industrial supplies -----	23	33 283	.4
5044	Office equipment -----	16	7 968	.4	5112	Stationery and office supplies -----	391	220 246	2.5
5049	Professional equipment and supplies, n.e.c. -----	12	4 423	.2	5199	Nondurable goods, n.e.c. -----	23	101 430	1.1
5111	Printing and writing paper -----	17	5 054	.2		New computer equipment (CL 0920) -----	3 346	38 305 212	100.0
	Household china, glassware, crockery, and plastic housewares (CL 0500) -----	46	414 978	100.0	5043	Photographic equipment and supplies -----	47	89 577	.2
5023	Homefurnishings -----	40	412 574	99.4	5044	Office equipment -----	348	249 200	.7
	Linens, domestics, curtains, and draperies (CL 0520) -----	636	4 022 495	100.0	5045	Computers and computer peripheral equipment and software -----	2 674	37 685 970	98.4
5023	Homefurnishings -----	156	3 701 918	92.0	5046	Commercial equipment, n.e.c. -----	49	71 209	.2
5047	Medical, dental, and hospital equipment and supplies -----	50	125 862	3.1	5064	Electrical appliances, television and radio sets -----	6	29 482	.1
198	Paints, varnishes, and supplies -----	400	8 115	.2					
199	Nondurable goods, n.e.c. -----	22	7 922	.2					

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New computer equipment (CL 0920)—Con.					Iron and steel wire and wire products (CL 1140) -----	309	472 559	100.0
5065	Electronic parts and equipment, n.e.c. -----	39	113 073	.3					
5064	Industrial machinery and equipment -----	12	21 554	.1	5031	Lumber, plywood, millwork, and wood panels -----	63	14 617	3.1
5112	Stationery and office supplies -----	124	36 912	.1	5033	Roofing, siding, and insulation materials -----	8	611	.1
					5051	Metals service centers and offices -----	164	367 074	77.7
	Used computer equipment (CL 0930) -----	885	945 330	100.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	14	2 312	.5
5045	Computers and computer peripheral equipment and software -----	829	939 037	99.3	5072	Hardware -----	35	29 589	6.3
5046	Commercial equipment, n.e.c. -----	42	3 031	.3	5084	Industrial machinery and equipment -----	14	56 770	12.0
5048	Ophthalmic goods -----	10	919	.1					
	Computer software (off-the-shelf) (CL 0950) -----	863	3 288 363	100.0		Iron and steel pipe and tubing (CL 1150) ----	253	1 667 139	100.0
5044	Office equipment -----	21	45 947	1.4	5039	Construction materials, n.e.c. -----	7	3 088	.2
5045	Computers and computer peripheral equipment and software -----	775	3 206 749	97.5	5051	Metals service centers and offices -----	149	1 459 748	87.6
5046	Commercial equipment, n.e.c. -----	49	19 277	.6	5074	Plumbing and heating equipment and supplies (hydronics) -----	48	59 765	3.6
5065	Electronic parts and equipment, n.e.c. -----	11	14 091	.4	5075	Warm air heating and air-conditioning equipment and supplies -----	16	4 532	.3
					5085	Industrial supplies -----	21	137 795	8.3
	Restaurant and hotel equipment and supplies (CL 0960) -----	215	237 722	100.0		Other iron and steel products (CL 1160) ----	236	2 625 016	100.0
5046	Commercial equipment, n.e.c. -----	24	82 687	34.8	5039	Construction materials, n.e.c. -----	6	44 589	1.7
5047	Medical, dental, and hospital equipment and supplies -----	53	115 818	48.7	5051	Metals service centers and offices -----	201	2 481 741	94.5
5149	Groceries and related products, n.e.c. -----	117	34 789	14.6	5084	Industrial machinery and equipment -----	11	2 504	.1
	Store machines and equipment (CL 0970) ----	628	1 202 206	100.0	5085	Industrial supplies -----	18	96 182	3.7
5045	Computers and computer peripheral equipment and software -----	472	474 613	39.5		Alloy steel (CL 1170) -----	186	1 108 016	100.0
5046	Commercial equipment, n.e.c. -----	137	718 175	59.7	5051	Metals service centers and offices -----	185	1 088 807	98.3
5149	Groceries and related products, n.e.c. -----	9	1 185	.1		Stainless steel (CL 1180) -----	133	1 751 487	100.0
	Medical, hospital, and surgical supplies (CL 1000) -----	661	7 592 923	100.0	5051	Metals service centers and offices -----	133	1 751 487	100.0
5045	Computers and computer peripheral equipment and software -----	31	99 048	1.3		Copper and brass (CL 1200) -----	133	750 444	100.0
5047	Medical, dental, and hospital equipment and supplies -----	526	6 941 610	91.4	5051	Metals service centers and offices -----	132	750 412	100.0
5048	Ophthalmic goods -----	10	9 752	.1		Aluminum shapes, forms, etc. (CL 1220) ----	250	8 285 570	100.0
5049	Professional equipment and supplies, n.e.c. -----	12	19 643	.3	5013	Motor vehicle supplies and new parts -----	27	12 694	.2
5085	Industrial supplies -----	26	47 443	.6	5033	Roofing, siding, and insulation materials -----	8	6 421	.1
5091	Sporting and recreational goods and supplies -----	6	4 347	.1	5039	Construction materials, n.e.c. -----	38	18 839	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	18	191 550	2.5	5051	Metals service centers and offices -----	148	8 243 203	99.9
5199	Nondurable goods, n.e.c. -----	23	34 974	.5		Other nonferrous metals (CL 1230) -----	109	513 775	100.0
	Optical and ophthalmic goods (CL 1020) ----	97	582 032	100.0	5051	Metals service centers and offices -----	78	480 993	93.6
5048	Ophthalmic goods -----	85	581 222	99.9	5084	Industrial machinery and equipment -----	11	5 016	1.0
5049	Professional equipment and supplies, n.e.c. -----	11	809	.1	5162	Plastics materials and basic forms and shapes -----	20	27 766	5.4
	Dental supplies (CL 1030) -----	7	39 976	100.0		Coal and coke (CL 1300) -----	81	8 500 332	100.0
5047	Medical, dental, and hospital equipment and supplies -----	7	39 976	100.0	5051	Metals service centers and offices -----	13	29 740	.5
	Religious and school supplies (CL 1040) ----	25	48 116	100.0	5052	Coal and other minerals and ores -----	60	6 313 942	97.7
5044	Office equipment -----	6	1 183	2.5		Minerals and ore (excluding coal, precious stones, and crude oil) (CL 1320) -----	9	95 111	100.0
5049	Professional equipment and supplies, n.e.c. -----	16	24 424	50.8		Electrical apparatus and equipment (CL 1400) -----	2 192	15 509 444	100.0
	Other professional equipment and supplies (CL 1050) -----	228	726 503	100.0	5044	Office equipment -----	10	19 551	.2
5043	Photographic equipment and supplies -----	17	8 330	1.1	5051	Metals service centers and offices -----	12	34 487	.2
5045	Computers and computer peripheral equipment and software -----	31	42 449	5.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	1 488	14 327 252	92.4
5047	Medical, dental, and hospital equipment and supplies -----	8	7 898	1.1	5064	Electrical appliances, television and radio sets -----	37	136 004	.9
5048	Ophthalmic goods -----	11	8 733	1.2	5065	Electronic parts and equipment, n.e.c. -----	19	16 818	.1
5049	Professional equipment and supplies, n.e.c. -----	157	638 762	87.6	5072	Hardware -----	77	47 390	.3
	Iron and steel products (semifinished) (CL 1100) -----	177	1 845 373	100.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	19	14 404	.1
5051	Metals service centers and offices -----	148	1 644 464	99.9	5075	Warm air heating and air-conditioning equipment and supplies -----	23	9 383	.1
	Flatiron and steel products (CL 1120) -----	351	18 252 052	100.0	5084	Industrial machinery and equipment -----	317	584 859	3.8
5039	Construction materials, n.e.c. -----	24	59 894	.4	5085	Industrial supplies -----	110	102 542	.7
5051	Metals service centers and offices -----	260	18 109 508	99.1	5088	Transportation equipment and supplies, except motor vehicles -----	9	92 348	.6
5085	Industrial supplies -----	7	8 266	.1	5199	Nondurable goods, n.e.c. -----	30	39 785	.3
5182	Plastics materials and basic forms and shapes -----	22	53 074	.3		Electrical appliances, household (CL 1500) --	378	10 489 520	100.0
					5064	Electrical appliances, television and radio sets -----	311	10 320 887	98.7
					5122	Drugs, drug proprietaries, and druggists' sundries -----	10	101 984	1.0

Table 6. **Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1987—Con.**

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Electronic parts and equipment, except communication (CL 1600)-----	1 448	10 354 230	100.0		Construction and mining machinery and equipment (including parts and attachments) (CL 2100)-----	528	6 118 628	100.0
5043	Photographic equipment and supplies -----	58	107 511	1.0	5013	Motor vehicle supplies and new parts -----	7	31 450	.5
5044	Office equipment -----	15	38 775	.4	5082	Construction and mining (except petroleum) machinery and equipment -----	348	5 555 353	90.8
5045	Computers and computer peripheral equipment and software -----	166	547 255	5.3	5083	Farm and garden machinery and equipment -----	117	467 087	7.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	204	244 447	2.4	5084	Industrial machinery and equipment -----	43	57 923	.9
5064	Electrical appliances, television and radio sets -----	18	131 373	1.3					
5065	Electronic parts and equipment, n.e.c. -----	735	8 609 368	83.1		Farm machinery, equipment, and parts (CL 2200)-----	622	4 634 282	100.0
5072	Hardware -----	9	15 434	.1					
5075	Warm air heating and air-conditioning equipment and supplies -----	42	12 867	.1	5013	Motor vehicle supplies and new parts -----	12	10 498	.2
5084	Industrial machinery and equipment -----	71	42 381	.4	5082	Construction and mining (except petroleum) machinery and equipment -----	66	164 480	3.5
5085	Industrial supplies -----	32	215 506	2.1	5083	Farm and garden machinery and equipment -----	307	4 429 021	95.6
5113	Industrial and personal service paper -----	6	108 981	1.1	5084	Industrial machinery and equipment -----	10	4 460	.1
5169	Chemicals and allied products, n.e.c. -----	13	30 758	.3	5191	Farm supplies -----	218	24 606	.5
5199	Nondurable goods, n.e.c. -----	32	121 139	1.2					
	Communication equipment and supplies (CL 1650)-----	875	8 595 780	100.0		Garden machinery, equipment, and parts (CL 2220)-----	366	1 368 471	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	36 508	.4	5082	Construction and mining (except petroleum) machinery and equipment -----	21	4 165	.3
5064	Electrical appliances, television and radio sets -----	13	373 021	4.3	5083	Farm and garden machinery and equipment -----	77	1 247 691	91.2
5065	Electronic parts and equipment, n.e.c. -----	847	8 181 780	95.2	5084	Industrial machinery and equipment -----	31	53 192	3.9
					5171	Petroleum bulk stations and terminals -----	6	3 204	.2
					5191	Farm supplies -----	230	59 617	4.4
	Hardware (CL 1700)-----	953	2 744 358	100.0		Food-processing machinery, equipment, and parts (CL 2300)-----	142	698 473	100.0
5013	Motor vehicle supplies and new parts -----	7	8 235	.3	5084	Industrial machinery and equipment -----	93	642 233	91.9
5023	Homefurnishings -----	6	17 202	.6	5085	Industrial supplies -----	44	50 012	7.2
5031	Lumber, plywood, millwork, and wood panels -----	22	5 818	.2					
5033	Roofing, siding, and insulation materials -----	68	5 072	.2		General-purpose industrial machinery, equipment, and parts (CL 2320)-----	2 261	10 208 733	100.0
5051	Metals service centers and offices -----	43	58 927	2.1					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	19	18 337	.7	5013	Motor vehicle supplies and new parts -----	18	26 835	.3
5072	Hardware -----	399	2 577 333	93.9	5045	Computers and computer peripheral equipment and software -----	36	342 898	3.4
5075	Warm air heating and air-conditioning equipment and supplies -----	17	3 924	.1	5046	Commercial equipment, n.e.c. -----	24	14 960	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	19	5 064	.2	5051	Metals service centers and offices -----	7	6 276	.1
5084	Industrial machinery and equipment -----	35	3 301	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	433	1 716 512	16.8
5162	Plastics materials and basic forms and shapes -----	24	5 580	.2					
5191	Farm supplies -----	216	21 012	.8	5065	Electronic parts and equipment, n.e.c. -----	31	97 282	1.0
					5075	Warm air heating and air-conditioning equipment and supplies -----	11	8 501	.1
	Plumbing and heating equipment and supplies (hydronica) (CL 1800)-----	335	2 525 617	100.0	5083	Farm and garden machinery and equipment -----	8	60 686	.6
5039	Construction materials, n.e.c. -----	11	4 109	.2	5084	Industrial machinery and equipment -----	1 573	7 721 682	75.6
5051	Metals service centers and offices -----	23	58 303	2.3	5085	Industrial supplies -----	39	94 158	.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	32	25 253	1.0	5088	Transportation equipment and supplies, except motor vehicles -----	10	37 488	.4
5072	Hardware -----	6	10 681	.4	5199	Nondurable goods, n.e.c. -----	22	10 576	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	198	2 384 100	94.4		Metalworking machinery, equipment and parts (CL 2330)-----	382	1 817 543	100.0
5075	Warm air heating and air-conditioning equipment and supplies -----	32	15 175	.6	5013	Motor vehicle supplies and new parts -----	18	7 313	.4
5084	Industrial machinery and equipment -----	7	10 038	.4	5084	Industrial machinery and equipment -----	349	1 795 300	98.8
5085	Industrial supplies -----	7	10 539	.4					
	Warm air heating and air-conditioning equipment and supplies (CL 1900)-----	458	1 857 492	100.0		Materials handling equipment and parts (CL 2340)-----	277	1 071 377	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	27	27 207	1.5	5075	Warm air heating and air-conditioning equipment and supplies -----	7	2 200	.2
5064	Electrical appliances, television and radio sets -----	33	269 426	14.5	5084	Industrial machinery and equipment -----	216	1 005 031	93.8
5074	Plumbing and heating equipment and supplies (hydronics) -----	15	7 787	.4	5085	Industrial supplies -----	27	2 962	.3
5075	Warm air heating and air-conditioning equipment and supplies -----	285	1 487 670	80.1	5088	Transportation equipment and supplies, except motor vehicles -----	6	961	.1
5078	Refrigeration equipment and supplies -----	45	24 989	1.3		Oil well, refinery, and pipeline machinery, equipment and supplies (CL 2350)-----	921	1 432 862	100.0
5199	Nondurable goods, n.e.c. -----	14	4 177	.2	5082	Construction and mining (except petroleum) machinery and equipment -----	33	34 665	2.4
	Refrigeration equipment and supplies (CL 2000)-----	136	233 950	100.0	5084	Industrial machinery and equipment -----	867	1 378 452	96.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	18	10 318	4.4	5085	Industrial supplies -----	7	11 385	.8
5075	Warm air heating and air-conditioning equipment and supplies -----	41	5 444	2.3		Other industrial machinery, equipment, and parts (CL 2360)-----	488	2 352 754	100.0
5078	Refrigeration equipment and supplies -----	65	213 764	91.4	5065	Electronic parts and equipment, n.e.c. -----	6	8 045	.3
					5084	Industrial machinery and equipment -----	471	2 333 892	99.2

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	Mechanical power transmission supplies (CL 2400) -----	311	2 115 702	100.0		Other transportation equipment and supplies (CL 2630) -----	315	563 442	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	10	9 267	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	65	61 967	11.0
5085	Industrial supplies -----	273	2 032 401	96.1	5084	Industrial machinery and equipment -----	203	38 817	6.9
5199	Nondurable goods, n.e.c. -----	14	3 196	.2	5088	Transportation equipment and supplies, except motor vehicles -----	42	460 768	81.8
	Industrial valves and fittings (CL 2420) -----	444	828 787	100.0		Sporting and recreational goods and supplies (CL 2700) -----	349	1 697 347	100.0
5051	Metals service centers and offices -----	8	7 394	.9		Sporting and recreational goods and supplies -----	112	1 632 099	96.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	38	14 217	1.7	5091	Plastics materials and basic forms and shapes -----	8	6 073	.4
5065	Electronic parts and equipment, n.a.c. -----	9	2 172	.3	5162	Farm supplies -----	214	27 909	1.6
5074	Plumbing and heating equipment and supplies (hydronics) -----	59	80 839	9.8		Toys and hobby goods and supplies (CL 2800) -----	40	1 572 799	100.0
5075	Warm air heating and air-conditioning equipment and supplies -----	15	2 628	.3		Toys and hobby goods and supplies -----	26	1 523 079	96.8
5078	Refrigeration equipment and supplies -----	17	2 097	.3	5092				
5082	Construction and mining (except petroleum) machinery and equipment -----	17	18 846	2.3		Ferrous metal scrap (CL 2900) -----	12	10 073	100.0
5084	Industrial machinery and equipment -----	71	50 023	6.0		Metals service centers and offices -----	10	5 845	58.0
5085	Industrial supplies -----	185	639 801	77.2		Nonferrous metal scrap (CL 2920) -----	38	33 642	100.0
5169	Chemicals and allied products, n.e.c. -----	17	7 087	.9	5051	Metals service centers and offices -----	38	33 642	100.0
	Welding supplies (excluding gases) (CL 2430) -----	275	457 983	100.0		Waste materials, except metal (CL 2930) -----	3	(D)	100.0
5085	Industrial supplies -----	128	394 983	86.2		Jewelry, watches, diamonds, and other precious stones and metals (CL 3000) -----	125	1 070 791	100.0
5169	Chemicals and allied products, n.a.c. -----	141	62 819	13.7	5094	Jewelry, watches, precious stones, and precious metals -----	75	772 030	72.1
	Industrial containers and supplies (CL 2440) -----	263	7 843 694	100.0	5122	Drugs, drug proprietaries, and druggists' sundries -----	13	271 304	25.3
5085	Industrial supplies -----	243	7 838 223	99.9	5137	Woman's, children's and infants' clothing and accessories -----	12	6 693	.6
	Other industrial supplies (CL 2450) -----	561	2 927 826	100.0	5199	Nondurable goods, n.a.c. -----	21	19 447	1.8
5023	Homefurnishings -----	8	48 774	1.7		Musical instruments and supplies (CL 3100) -----	11	65 616	100.0
5084	Industrial machinery and equipment -----	56	13 322	.5	5099	Durable goods, n.e.c. -----	11	65 616	100.0
5085	Industrial supplies -----	409	2 434 032	83.1		Forest products, except lumber (CL 3120) -----	30	66 548	100.0
5111	Printing and writing paper -----	9	6 024	.2	5031	Lumber, plywood, millwork, and wood panels -----	13	52 027	78.2
5113	Industrial and personal service paper -----	7	203 817	7.0	5162	Plastics materials and basic forms and shapes -----	8	4 964	7.5
5162	Plastics materials and basic forms and shapes -----	6	2 760	.1		Other durable goods (CL 3130) -----	113	2 518 493	100.0
5169	Chemicals and allied products, n.a.c. -----	13	40 286	1.4	5064	Electrical appliances, television and radio sets -----	6	252 733	10.0
5199	Nondurable goods, n.a.c. -----	23	139 958	4.8	5088	Transportation equipment and supplies, except motor vehicles -----	6	4 802	.2
	Beauty and barber equipment and supplies (CL 2500) -----	40	22 397	100.0	5099	Durable goods, n.a.c. -----	99	2 259 890	89.7
5087	Service establishment equipment and supplies -----	40	22 397	100.0		Printing and writing (fine) paper (CL 3200) -----	281	10 986 058	100.0
	Custodial (janitors') equipment and supplies (CL 2520) -----	139	136 835	100.0	5111	Printing and writing paper -----	242	10 397 739	94.6
5087	Service establishment equipment and supplies -----	56	83 578	61.1	5112	Stationery and office supplies -----	8	390 369	3.6
5122	Drugs, drug proprietaries, and druggists' sundries -----	6	680	.5	5113	Industrial and personal service paper -----	27	196 218	1.8
5169	Chemicals and allied products, n.a.c. -----	67	49 785	36.4		Stationery office supplies, and greeting cards (CL 3300) -----	1 343	7 263 756	100.0
	Laundry and dry-cleaning equipment and supplies (CL 2530) -----	65	136 362	100.0	5044	Office equipment -----	9	5 291	.1
5087	Service establishment equipment and supplies -----	16	48 590	35.6	5111	Printing and writing paper -----	37	52 887	.7
5149	Groceries and related products, n.a.c. -----	24	45 722	33.5	5112	Stationery and office supplies -----	1 253	7 147 500	98.4
5189	Chemicals and allied products, n.a.c. -----	23	38 952	28.6	5113	Industrial and personal service paper -----	20	38 604	.5
	Other service establishment equipment and supplies (CL 2540) -----	128	531 319	100.0		Industrial and personal service paper and plastics (CL 3400) -----	825	18 041 127	100.0
5087	Service establishment equipment and supplies -----	127	530 307	99.8	5044	Office equipment -----	41	68 133	.4
	Aircraft and aeronautical equipment and supplies (CL 2600) -----	78	2 448 568	100.0	5085	Industrial supplies -----	29	376 433	2.1
5088	Transportation equipment and supplies, except motor vehicles -----	75	2 429 266	99.2	5111	Printing and writing paper -----	43	957 074	5.3
	Marine machinery, equipment, and supplies (CL 2820) -----	81	875 585	100.0	5112	Stationery and office supplies -----	15	231 406	1.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	37	26 169	3.9	5113	Industrial and personal service paper -----	382	13 577 371	75.3
5088	Transportation equipment and supplies, except motor vehicles -----	34	625 405	92.6					

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	Industrial and personal service paper and plastics (CL 3400)—Con.					Fish and seafoods (excluding canned and frozen packaged) (CL 4500) -----	124	171 511	100.0
5149	Groceries and related products, n.e.c. -----	156	52 426	.3	5142	Packaged frozen foods -----	10	29 129	17.0
5162	Plastics materials and basic forms and shapes -----	22	145 414	.8	5144	Poultry and poultry products -----	13	2 944	1.7
5169	Chemicals and allied products, n.e.c. -----	77	2 437 051	13.5	5146	Fish and seafoods -----	15	100 833	58.8
5199	Nondurable goods, n.e.c. -----	23	178 775	1.0	5147	Meats and meat products -----	78	37 474	21.8
	Drugs, pharmaceuticals, cosmetics and toiletries (CL 3500) -----	649	28 180 656	100.0		Meats and meat products (fresh and unpackaged) (CL 4600) -----	339	11 802 019	100.0
5113	Industrial and personal service paper -----	15	383 209	1.4	5142	Packaged frozen foods -----	15	10 788	.1
5122	Drugs, drug proprietaries, and druggists' sundries -----	455	26 328 737	93.4	5143	Dairy products, except dried or canned -----	6	11 985	.1
5169	Chemicals and allied products, n.e.c. -----	66	1 413 461	5.0	5144	Poultry and poultry products -----	24	32 869	.3
	Piece goods, knlt and woven (CL 3600) -----	345	7 566 198	100.0	5147	Meats and meat products -----	280	11 722 444	99.3
5023	Homefurnishings -----	8	45 878	.6	5149	Groceries and related products, n.e.c. -----	11	23 824	.2
5047	Medical, dental, and hospital equipment and supplies -----	50	96 360	1.3		Fresh fruits and vegetables (CL 4700) -----	38	11 976	100.0
5131	Piece goods, notions, and other dry goods -----	269	7 410 338	97.9	5144	Poultry and poultry products -----	6	1 372	11.5
5136	Men's and boys' clothing and furnishings -----	9	10 817	.1	5147	Meats and meat products -----	25	3 270	27.3
	Notlons and dry goods (CL 3700) -----	100	488 782	100.0		Coffee, tea, and spices (CL 4800) -----	370	5 332 479	100.0
5131	Piece goods, notions, and other dry goods -----	75	484 173	99.1	5113	Industrial and personal service paper -----	10	206 258	3.9
5137	Women's, children's and infants' clothing and accessories -----	8	1 704	.3	5142	Packaged frozen foods -----	25	8 072	.2
5194	Tobacco and tobacco products -----	14	2 872	.6	5145	Confectionery -----	12	74 996	1.4
	Men's and boys' wear (CL 3800) -----	233	6 133 601	100.0	5149	Groceries and related products, n.e.c. -----	287	4 350 508	81.6
5136	Men's and boys' clothing and furnishings -----	188	5 913 997	96.4	5169	Chemicals and allied products, n.e.c. -----	27	692 168	13.0
5137	Women's, children's and infants' clothing and accessories -----	35	209 020	3.4		Bread and baked goods (CL 4820) -----	1 448	7 255 899	100.0
	Women's and children's wear (CL 3900) -----	383	6 030 722	100.0	5143	Dairy products, except dried or canned -----	13	47 539	.7
5122	Drugs, drug proprietaries, and druggists' sundries -----	12	28 316	.5	5145	Confectionery -----	37	26 755	.4
5136	Men's and boys' clothing and furnishings -----	86	645 813	10.7	5147	Meats and meat products -----	20	8 617	.1
5137	Women's, children's and infants' clothing and accessories -----	249	5 281 701	87.6	5149	Groceries and related products, n.e.c. -----	1 351	7 156 434	98.6
5149	Groceries and related products, n.e.c. -----	22	59 009	1.0	5199	Nondurable goods, n.e.c. -----	19	13 305	.2
	Footwear (CL 4000) -----	67	2 030 729	100.0		Canned foods (CL 4830) -----	429	8 866 855	100.0
5136	Men's and boys' clothing and furnishings -----	9	1 200	.1	5113	Industrial and personal service paper -----	9	20 582	.2
5137	Women's, children's and infants' clothing and accessories -----	10	126 271	6.2	5122	Drugs, drug proprietaries, and druggists' sundries -----	14	60 049	.7
5139	Footwear -----	48	1 903 258	93.7	5142	Packaged frozen foods -----	6	21 124	.2
	Frozen foods (packaged) (CL 4100) -----	516	4 871 236	100.0	5143	Dairy products, except dried or canned -----	14	35 755	.4
5113	Industrial and personal service paper -----	9	22 838	.5	5145	Confectionery -----	6	12 580	.1
5142	Packaged frozen foods -----	192	2 916 829	59.9	5147	Meats and meat products -----	54	52 110	.6
5143	Dairy products, except dried or canned -----	47	41 407	.9	5149	Groceries and related products, n.e.c. -----	275	8 365 414	94.3
5144	Poultry and poultry products -----	6	2 905	.1	5169	Chemicals and allied products, n.e.c. -----	43	216 713	2.4
5147	Meats and meat products -----	80	67 063	1.4		Food and beverage basic materials (CL 4840) -----	159	480 390	100.0
5149	Groceries and related products, n.e.c. -----	150	1 737 361	35.7	5143	Dairy products, except dried or canned -----	7	96 749	20.1
5169	Chemicals and allied products, n.e.c. -----	19	71 066	1.5	5149	Groceries and related products, n.e.c. -----	129	380 843	79.3
	Dairy products (excluding dried or canned) (CL 4200) -----	1 043	8 890 001	100.0	5194	Tobacco and tobacco products -----	15	941	.2
5142	Packaged frozen foods -----	104	23 573	.3		Soft drinks (CL 4850) -----	926	12 001 404	100.0
5143	Dairy products, except dried or canned -----	740	7 830 011	88.1	5149	Groceries and related products, n.e.c. -----	841	11 926 583	99.4
5147	Meats and meat products -----	107	82 597	.9	5169	Chemicals and allied products, n.e.c. -----	6	47 561	.4
5149	Groceries and related products, n.e.c. -----	60	896 660	10.1		Other grocery specialties (CL 4860) -----	924	22 811 527	100.0
5171	Petroleum bulk stations and terminals -----	20	45 478	.5	5113	Industrial and personal service paper -----	10	432 411	1.9
	Poultry and poultry products (CL 4300) -----	423	1 908 782	100.0	5143	Dairy products, except dried or canned -----	72	1 436 622	6.3
5142	Packaged frozen foods -----	104	24 718	1.3	5145	Confectionery -----	38	199 144	.9
5143	Dairy products, except dried or canned -----	57	71 565	3.7	5147	Meats and meat products -----	77	101 700	.4
5144	Poultry and poultry products -----	57	953 369	49.9	5149	Groceries and related products, n.e.c. -----	563	19 574 401	85.8
5147	Meats and meat products -----	195	836 336	43.8	5169	Chemicals and allied products, n.e.c. -----	78	985 121	4.3
5149	Groceries and related products, n.e.c. -----	9	22 789	1.2		Grain and beans (CL 4900) -----	77	61 390	100.0
	Confectionery (CL 4400) -----	874	7 191 338	100.0	5191	Farm supplies -----	75	32 020	52.2
5142	Packaged frozen foods -----	23	7 579	.1		Cattle, hogs, sheep, and goats (CL 5000) -----	2	(D)	100.0
5143	Dairy products, except dried or canned -----	38	68 934	1.0		Leaf tobacco (CL 5120) -----	15	86 998	100.0
5145	Confectionery -----	468	6 524 302	90.7	5194	Tobacco and tobacco products -----	15	86 998	100.0
5149	Groceries and related products, n.e.c. -----	301	573 020	8.0		Other farm products, inedible (CL 5140) -----	6	207 530	100.0
5194	Tobacco and tobacco products -----	17	9 355	.1					
5199	Nondurable goods, n.e.c. -----	17	5 870	.1					

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Plastics materials and basic shapes (CL 5300)	599	11 840 685	100.0		Paint, paint supplies and wallpaper (CL 6000)	1 350	2 964 476	100.0
5033	Roofing, siding, and insulation materials	17	21 569	.2	5085	Industrial supplies	23	21 447	.7
5051	Metals service centers and offices	38	86 098	.7	5113	Industrial and personal service paper	6	23 127	.8
5085	Industrial supplies	27	76 564	.6	5198	Paints, varnishes, and supplies	1 252	2 785 777	94.0
5113	Industrial and personal service paper	18	91 752	.8	5199	Nondurable goods, n.e.c.	23	8 791	.3
5162	Plastics materials and basic forms and shapes	343	9 193 377	77.6		Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) ..	949	4 608 424	100.0
5169	Chemicals and allied products, n.e.c.	72	2 126 569	18.0		Photographic equipment and supplies	47	89 577	1.9
5199	Nondurable goods, n.e.c.	23	34 765	.3	5043	Computers and computer peripheral equipment and software	248	34 438	.7
	Industrial gases (welding, etc.) (CL 5320)	511	1 359 133	100.0	5112	Stationery and office supplies	9	9 560	.2
5085	Industrial supplies	37	10 643	.8	5192	Books, periodicals, and newspapers	633	4 473 186	97.1
5169	Chemicals and allied products, n.e.c.	469	1 329 089	97.8		Flowers and florists' supplies (CL 6110)	19	68 461	100.0
	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) (CL 5330)	2 186	45 010 893	100.0	5193	Flowers, nursery stock, and florists' supplies	16	66 105	99.5
5043	Photographic equipment and supplies	49	186 328	.4		Art goods (including novelties and souvenirs) (CL 6120)	82	548 881	100.0
5047	Medical, dental, and hospital equipment and supplies	35	27 679	.1	5094	Jewelry, watches, precious stones, and precious metals	16	10 993	2.0
5051	Metals service centers and offices	45	186 098	.4	5112	Stationery and office supplies	9	18 074	3.3
5084	Industrial machinery and equipment	56	24 418	.1	5122	Drugs, drug proprietaries, and druggists' sundries	12	320 774	58.5
5085	Industrial supplies	25	127 970	.3	5136	Men's and boys' clothing and furnishings	9	38 622	7.0
5113	Industrial and personal service paper	17	1 150 268	2.6	5199	Nondurable goods, n.e.c.	34	158 110	28.8
5122	Drugs, drug proprietaries, and druggists' sundries	21	413 234	.9		Textile bags, bagging, and burlap (CL 6130) ..	60	171 874	100.0
5162	Plastics materials and basic forms and shapes	93	2 082 681	4.6	5199	Nondurable goods, n.e.c.	54	168 958	97.3
5169	Chemicals and allied products, n.e.c.	1 553	40 292 209	89.5		Advertising specialties (paper novelties, etc.) (CL 6140)	48	77 467	100.0
5171	Petroleum bulk stations and terminals	106	168 312	.4	5199	Nondurable goods, n.e.c.	46	71 245	92.0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	46	75 809	.2		Nondurable goods, n.e.c. (CL 8150)	207	1 488 988	100.0
5191	Farm supplies	10	83 383	.2	5094	Jewelry, watches, precious stones, and precious metals	16	43 507	3.0
5199	Nondurable goods, n.e.c.	25	77 814	.2	5131	Piece goods, notions, and other dry goods	7	53 974	3.7
	Petroleum products (CL 5400)	2 374	84 782 765	100.0	5199	Tobacco and tobacco products	16	831	.1
5169	Chemicals and allied products, n.e.c.	44	1 124 352	1.3	5199	Nondurable goods, n.e.c.	144	1 153 261	78.6
5171	Petroleum bulk stations and terminals	1 740	72 074 887	85.0		Service receipts and labor charges (including installed parts) (CL 9700)	5 288	5 292 151	100.0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	386	11 545 489	13.6	5012	Automobiles and other motor vehicles	151	142 924	2.7
	Liquefied petroleum gases (excluding natural gas) (CL 5420)	114	1 034 949	100.0	5013	Motor vehicle supplies and new parts	43	84 175	1.8
5171	Petroleum bulk stations and terminals	85	628 933	60.8	5014	Tires and tubes	72	17 850	.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	20	378 063	36.5	5021	Furniture	13	4 198	.1
	Crude oil (CL 5500)	14	5 807 912	100.0	5031	Lumber, plywood, millwork, and wood panels	9	4 196	.1
5171	Petroleum bulk stations and terminals	8	1 360 287	24.3	5039	Construction materials, n.e.c.	12	2 924	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	7	3 963 344	70.7	5043	Photographic equipment and supplies	52	627 371	11.9
	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)	221	2 009 211	100.0	5044	Office equipment	917	263 572	5.0
5169	Chemicals and allied products, n.e.c.	17	15 288	.8	5045	Computers and computer peripheral equipment and software	925	989 207	18.7
5171	Petroleum bulk stations and terminals	87	728 751	36.3	5048	Commercial equipment, n.e.c.	47	9 451	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	134	1 260 444	62.7	5047	Medical, dental, and hospital equipment and supplies	217	815 973	15.4
	Beer and ale (CL 5600)	34	813 029	100.0	5048	Ophthalmic goods	10	4 366	.1
5181	Beer and ale	30	811 014	99.8	5049	Professional equipment and supplies, n.e.c.	53	47 054	.9
	Wine and distilled alcoholic beverages (CL 5700)	181	5 834 651	100.0	5051	Metals service centers and offices	8	4 598	.1
5181	Beer and ale	21	5 563	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	323	817 892	15.5
5182	Wine and distilled alcoholic beverages	137	5 828 722	99.9	5064	Electrical appliances, television and radio sets	76	19 069	.4
	Farm supplies (CL 5800)	1 184	7 857 981	100.0	5065	Electronic parts and equipment, n.e.c.	275	397 790	7.5
5033	Roofing, siding, and insulation materials	14	4 930	.1	5072	Hardware	69	9 898	.2
5191	Farm supplies	1 108	7 842 051	97.3	5074	Plumbing and heating equipment and supplies (hydronics)	11	8 933	.2
	Tobacco and tobacco products (CL 5900)	48	5 785 220	100.0	5075	Warm air heating and air-conditioning equipment and supplies	22	47 403	.9
5099	Durable goods, n.e.c.	8	3 779	.1	5078	Refrigeration equipment and supplies	8	14 258	.3
5149	Groceries and related products, n.e.c.	8	14 681	.3	5082	Construction and mining (except petroleum) machinery and equipment	171	114 282	2.2
5194	Tobacco and tobacco products	32	5 748 780	99.7	5083	Farm and garden machinery and equipment	188	58 580	1.1
					5084	Industrial machinery and equipment	874	454 489	8.8
					5085	Industrial supplies	16	8 976	.2

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Service receipts and labor charges (including installed parts) (CL 9700)—Con.					Miscellaneous commodities (CL 9800)—Con.			
5088	Transportation equipment and supplies, except motor vehicles	25	140 992	2.7	5085	Industrial supplies	43	20 326	1.2
5149	Groceries and related products, n.e.c.	76	12 728	.2	5087	Service establishment equipment and supplies	42	1 298	.1
5169	Chemicals and allied products, n.e.c.	108	36 309	.7	5091	Sporting and recreational goods and supplies	8	1 203	.1
5171	Petroleum bulk stations and terminals	61	9 233	.2	5094	Jewelry, watches, precious stones, and precious metals	12	1 928	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	26	69 167	1.3	5111	Printing and writing paper	11	5 827	.3
5191	Farm supplies	278	19 430	.4	5112	Stationery and office supplies	10	13 388	.8
5199	Nondurable goods, n.e.c.	26	13 324	.3	5113	Industrial and personal service paper	14	54 855	3.2
					5137	Women's, children's and infants' clothing and accessories	14	9 790	.6
					5143	Dairy products, except dried or canned	105	26 245	1.5
					5144	Poultry and poultry products	9	4 984	.3
	Receipts for service contracts (CL 9720) ----	2 227	6 597 108	100.0	5147	Meats and meat products	26	5 818	.3
5044	Office equipment	870	1 757 889	26.6	5149	Groceries and related products, n.e.c.	185	74 068	4.3
5045	Computers and computer peripheral equipment and software	892	4 483 225	68.0	5162	Plastics materials and basic forms and shapes	62	40 124	2.3
5046	Commercial equipment, n.e.c.	38	33 976	.5	5169	Chemicals and allied products, n.e.c.	172	201 586	11.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	25	26 463	.4	5171	Petroleum bulk stations and terminals	339	89 455	5.2
5065	Electronic parts and equipment, n.e.c.	202	204 359	3.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	82	30 344	1.8
5075	Warm air heating and air-conditioning equipment and supplies	11	16 052	.2	5181	Beer and ale	12	5 412	.3
5084	Industrial machinery and equipment	37	54 897	.8	5191	Farm supplies	23	24 680	1.4
5199	Nondurable goods, n.e.c.	22	10 576	.2	5194	Tobacco and tobacco products	15	3 750	.2
					5198	Paints, varnishes, and supplies	431	20 239	1.2
					5199	Nondurable goods, n.e.c.	21	11 974	.7
						Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)	30	4 664	100.0
	Receipts for installing equipment (CL 9740) -	570	363 494	100.0	5149	Groceries and related products, n.e.c.	19	1 365	29.3
5044	Office equipment	201	30 253	8.3	5191	Farm supplies	9	636	13.6
5045	Computers and computer peripheral equipment and software	112	38 100	10.5		Rental receipts (CL 9940)	2 848	8 782 701	100.0
5046	Commercial equipment, n.e.c.	38	2 619	.7	5043	Photographic equipment and supplies	49	682 252	7.8
5065	Electronic parts and equipment, n.e.c.	128	168 458	46.3	5044	Office equipment	704	1 283 770	14.6
5075	Warm air heating and air-conditioning equipment and supplies	9	12 520	3.4	5045	Computers and computer peripheral equipment and software	786	1 277 831	14.5
5078	Refrigeration equipment and supplies	10	15 028	4.1	5046	Commercial equipment, n.e.c.	50	9 073	.1
5084	Industrial machinery and equipment	41	86 203	23.7	5047	Medical, dental, and hospital equipment and supplies	14	18 922	.2
5199	Nondurable goods, n.e.c.	20	4 864	1.3	5065	Electronic parts and equipment, n.e.c.	328	5 180 080	59.0
					5082	Construction and mining (except petroleum) machinery and equipment	163	112 060	1.3
	Miscellaneous commodities (CL 9800)	2 334	1 722 236	100.0	5083	Farm and garden machinery and equipment	79	10 911	.1
5012	Automobiles and other motor vehicles	27	31 171	1.8	5084	Industrial machinery and equipment	125	55 191	.6
5013	Motor vehicle supplies and new parts	16	2 324	.1	5085	Industrial supplies	44	10 680	.1
5014	Tires and tubes	71	6 312	.4	5099	Durable goods, n.e.c.	10	12 243	.1
5021	Furniture	17	15 805	.9	5149	Groceries and related products, n.e.c.	121	14 829	.2
5031	Lumber, plywood, millwork, and wood panels	8	11 438	.7	5169	Chemicals and allied products, n.e.c.	75	31 453	.4
5032	Brick, stone, and related construction materials	8	10 806	.6	5171	Petroleum bulk stations and terminals	152	34 110	.4
5033	Roofing, siding, and insulation materials	87	63 867	3.7	5199	Nondurable goods, n.e.c.	21	32 864	.4
5043	Photographic equipment and supplies	49	418 660	24.3		Construction receipts (CL 9950)	44	28 077	100.0
5044	Office equipment	10	10 033	.6	5031	Lumber, plywood, millwork, and wood panels	30	13 907	49.5
5045	Computers and computer peripheral equipment and software	69	25 027	1.5	5039	Construction materials, n.e.c.	7	1 014	3.6
5047	Medical, dental, and hospital equipment and supplies	7	7 934	.5		Custom software (designed to customer specifications) (CL 9960)	253	113 690	100.0
5051	Metals service centers and offices	130	144 134	8.4	5045	Computers and computer peripheral equipment and software	218	96 041	84.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	25	31 868	1.9	5046	Commercial equipment, n.e.c.	10	833	.7
5065	Electronic parts and equipment, n.e.c.	7	2 651	.2	5065	Electronic parts and equipment, n.e.c.	6	8 857	7.8
5072	Hardware	21	6 265	.4	5075	Warm air heating and air-conditioning equipment and supplies	8	3 662	3.2
5074	Plumbing and heating equipment and supplies (hydronics)	16	6 771	.4		Receipts for printing work performed at this establishment (CL 9970)	3	(D)	100.0
5075	Warm air heating and air-conditioning equipment and supplies	8	1 636	.1		Receipts for machine shop job work (CL 9980)	8	765	100.0
5082	Construction and mining (except petroleum) machinery and equipment	7	6 948	.4	5013	Motor vehicle supplies and new parts	6	251	32.8
5083	Farm and garden machinery and equipment	18	126 721	7.4					
5084	Industrial machinery and equipment	48	23 033	1.3					

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Automobiles and other motor vehicles (SIC 5012) -----	425	11 303 739	(X)	100.0		Motor vehicle supplies and new parts (SIC 5013)—Con.				
0100	New and used automobiles, motorcycles, etc. -----	355	9 230 951	84.4	81.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	15	5 317	7.4	.1
0111	New automobiles -----	90	1 216 043	35.0	10.8	5400	Petroleum products -----	32	9 267	4.1	.1
0112	Used automobiles -----	321	8 004 067	76.4	70.8	6150	Nondurable goods, n.e.c. -----	8	4 370	6.8	.1
0113	Motorcycles -----	58	8 839	1.7	.1	9800	Miscellaneous commodities -----	51	17 255	6.5	.2
—	Commodities, n.e.c. -----	(X)	2 002	(X)	(V)						
0120	Buses, campers, and motor homes -----	101	176 799	5.4	1.6	—	All other commodities -----	(X)	20 414	(X)	.2
0130	Light trucks (14,000 lbs or less) -----	148	540 882	18.4	4.8						
0131	New light trucks -----	26	11 855	10.5	.1		Tires and tubes (SIC 5014) -----	57	(D)	(X)	100.0
0132	Used light trucks -----	141	529 027	18.1	4.7						
0140	Medium trucks and tractors (14,001 to 26,000 lbs) -----	38	25 950	18.5	.2		Motor vehicle parts, used (SIC 5015) -----	2	(D)	(X)	100.0
0150	Heavy trucks and tractors (over 26,000 lbs) -----	72	229 049	48.9	2.0						
0151	New heavy trucks -----	21	159 431	76.8	1.4		Furniture (SIC 5021) -----	1 308	3 870 683	(X)	100.0
0153	New truck trailers -----	17	31 694	31.4	.3	0400	Household and lawn furniture -----	870	2 462 666	88.4	63.6
0155	Used heavy trucks, tractors, and trailers -----	59	35 302	10.4	.3	0411	Household furniture (including sleep equipment and juvenile) -----	834	2 261 528	86.1	58.4
—	Commodities, n.e.c. -----	(X)	2 622	(X)	(V)	0412	Lawn and outdoor furniture -----	113	201 138	39.6	5.2
0200	New and rebuilt automotive parts and supplies -----	18	10 394	15.3	.1	0420	Office and business furniture -----	561	1 094 768	74.9	28.3
9700	Service receipts and labor charges (including installed parts) -----	62	1 050 172	25.4	9.3	0421	New office furniture (wooden and metal) -----	490	936 012	69.0	24.2
9800	Miscellaneous commodities -----	14	12 026	3.0	.1	0422	New store and restaurant furniture -----	72	44 177	24.5	1.1
—	All other commodities -----	(X)	27 516	(X)	.2	0423	New public furniture (theater seats, church pews, park benches, school desks) -----	41	25 587	21.8	.7
	Motor vehicle supplies and new parts (SIC 5013) -----	881	8 553 055	(X)	100.0	0425	Other new furniture -----	104	87 379	48.0	2.3
0200	New and rebuilt automotive parts and supplies -----	861	8 194 086	96.3	95.8	—	Commodities, n.e.c. -----	(X)	1 613	(X)	(V)
0211	Batteries -----	34	22 774	19.8	.3	0500	Household china, glassware, crockery, and plastic housewares -----	28	30 616	11.3	.8
0212	Engines (complete) -----	21	9 304	14.0	.1	0511	China -----	16	12 746	16.2	.3
0213	Spark plugs -----	54	84 250	9.4	1.0	0512	Glassware -----	11	2 890	1.6	.1
0214	Electrical engine parts (including ignition parts) -----	241	282 536	12.0	3.3	0513	Crockery -----	12	2 601	1.8	.1
0215	Brake parts (including all disk and drum parts and fluid) -----	240	248 873	10.9	2.9	0514	Plastic housewares -----	16	12 379	7.7	.3
0216	Exhaust system parts -----	149	141 173	10.1	1.7	0520	Linens, domestics, curtains, and draperies -----	45	16 823	17.2	.4
0217	Tools and equipment -----	282	346 235	16.6	4.0	0521	Bedsprings, blankets, and bedding -----	25	10 124	13.2	.3
0218	Glass -----	31	38 876	9.6	.5	0522	Curtains, draperies, shades, and blinds -----	33	6 699	13.3	.2
0219	Hoses, belts, and gaskets -----	188	304 984	14.1	3.6	0530	Floor coverings -----	27	10 016	11.6	.3
0221	Filters (oil, air, gas, and transmission) -----	165	193 530	8.4	2.3	0531	Carpets and rugs (including pads) -----	25	9 494	11.6	.2
0222	Engine parts, except electrical -----	285	633 496	21.5	7.4	—	Commodities, n.e.c. -----	(X)	522	(X)	(V)
0223	Body parts and repair materials -----	214	2 117 428	61.3	24.8	0540	Other home furnishings -----	57	62 928	16.9	1.6
0224	Suspension parts (shocks, struts, balljoints, etc.) -----	170	180 291	7.8	2.1	0620	Plywood and millwork -----	8	2 495	8.5	.1
0225	Parts, n.e.c. -----	242	1 284 941	46.0	15.0	0900	Office equipment and supplies -----	26	12 277	18.4	.3
0226	Accessories -----	398	1 798 962	40.5	21.0	0960	Restaurant and hotel equipment and supplies -----	17	2 326	6.6	.1
0227	Chemicals -----	293	506 433	20.7	5.9	1400	Electrical apparatus and equipment -----	11	5 166	3.5	.1
0240	Used automotive parts, accessories, and equipment -----	37	14 319	9.2	.2	1500	Electrical appliances, household -----	16	5 571	3.3	.1
0241	Engine and engine parts -----	19	5 194	5.8	.1	1600	Electronic parts and equipment, except communication -----	6	2 201	5.4	.1
0243	Parts, n.e.c. -----	26	8 752	7.3	.1	1700	Hardware -----	14	31 034	16.7	.8
—	Commodities, n.e.c. -----	(X)	373	(X)	(V)	1800	Plumbing and heating equipment and supplies (hydronics) -----	8	9 742	13.9	.3
0250	Petroleum products marketing equipment -----	44	76 293	35.4	.9	1900	Warm air heating and air-conditioning equipment and supplies -----	6	2 120	11.3	.1
0300	Tires and tubes -----	30	5 525	3.7	.1	2220	Garden machinery, equipment, and parts -----	6	2 308	1.8	.1
0420	Office and business furniture -----	10	14 015	23.5	.2	2700	Sporting and recreational goods and supplies -----	12	2 728	1.6	.1
0425	Other new furniture -----	10	14 015	23.5	.2	2800	Toys and hobby goods and supplies -----	26	27 777	12.3	.7
0730	Flet glass and other construction glass (excluding automotive) -----	12	10 190	19.1	.1	3000	Jewelry, watches, diamonds, and other precious stones and metals -----	7	2 311	9.6	.1
1120	Fletiron and steel products -----	14	5 228	7.0	.1	3300	Stationery office supplies, and greeting cards -----	33	22 455	18.5	.6
1140	Iron and steel wire and wire products -----	20	11 866	5.1	.1	3600	Piece goods, knit and woven -----	6	2 213	11.1	.1
1220	Aluminum shepos, forms, etc. -----	14	27 703	21.6	.3	3900	Women's and children's wear -----	13	10 591	24.6	.3
1400	Electrical apparatus and equipment -----	22	14 682	11.2	.2	3911	Infants' and children's wear (to size 6X) -----	13	10 591	24.6	.3
1600	Electronic parts and equipment, except communication -----	36	8 865	4.3	.1	5800	Fern supplies -----	9	3 465	12.7	.1
1700	Hardware -----	39	51 630	14.8	.6	6000	Paint, paint supplies and wallpaper -----	12	6 176	3.8	.2
2200	Fern machinery, equipment, and parts -----	19	6 880	8.2	.1	6120	Art goods (including novelties and souvenirs) -----	11	2 536	1.9	.1
2320	General-purpose industrial machinery, equipment, and parts -----	39	25 017	10.7	.3	6150	Nondurable goods, n.e.c. -----	6	11 624	14.2	.3
2400	Mechanical power transmission supplies -----	10	10 442	13.0	.1	9700	Service receipts and labor charges (including installed parts) -----	12	3 008	10.1	.1
2411	Bearings and bushings -----	10	10 442	13.0	.1	9713	Other service receipts and labor charges -----	9	2 938	13.4	.1
2450	Other industrial supplies -----	10	12 538	23.1	.1	—	Commodities, n.e.c. -----	(X)	70	(X)	(V)
2454	Mechanical rubber goods -----	10	12 538	23.1	.1	9800	Miscellaneous commodities -----	43	18 123	11.6	.5
5300	Plestics metonels and basic shepos -----	13	7 153	7.0	.1	—	All other commodities -----	(X)	4 619	(X)	.1

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

WHOLESALE TRADE—SUBJECT SERIES

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Roofing, siding, and insulation materials (SIC 5033)—Con.					Commercial equipmt, n.a.c. (SIC 5046)#	521	1 256 668	(X)	100.0	
2000	Refrigeration equipment and supplies	8	877	4.5	.1						
2014	Other refrigeration equipmant and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.)	8	877	4.5	.1						
5300	Plastics materials and basic shapes	18	48 533	28.6	8.3	Medical, dental, and hospital equipment and supplies (SIC 5047)	729	1 573 631	(X)	100.0	
5316	Other plastics materials and basic shapes ..	18	48 533	28.6	8.3						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10	7 651	18.6	1.3	1000 1011	Medical, hospital, and surgical supplies	702	1 469 355	97.8	93.4
						1012	Surgical and medical instruments and equipment	480	712 198	68.6	45.3
6000	Paint, paint supplies and wallpaper	7	1 309	3.0	.2	1013	Orthopedic, and prosthetic appliances and supplies	264	411 802	64.5	26.2
9800	Miscellaneous commodities	18	5 911	14.8	1.0		Other surgical, medical, and hospital supplies	294	345 355	51.2	21.9
9940	Rental receipts	13	3 150	9.0	.5						
9950	Construction receipts	7	961	4.9	.2	1020	Optical and ophthalmic goods	11	3 414	7.9	.2
—	All other commodities	(X)	469	(X)	.1	1021	Ophthalmic goods	11	3 414	7.9	.2
	Construction materials, n.e.c. (SIC 5039)#	349	797 352	(X)	100.0	1030	Dental supplies	39	66 525	77.9	4.2
						1050 1054 1057	Other professional equipment and supplies .. Laboratory equipment	22 10	6 973 3 674	19.2 21.2	.4 .2
	Photographic equipment and supplies (SIC 5043)#	106	267 805	(X)	100.0	—	Professional equipment and supplies, n.e.c. Commodities, n.e.c.	10 (X)	3 053 246	20.4 (X)	.2 (V)
						1400 1500 1700	Electrical apparatus and equipment	11 8	3 304 1 441	8.8 5.7	.2 .1
							Hardware	9	3 802	14.9	.2
	Office equipment (SIC 5044)#	441	1 033 537	(X)	100.0	1800	Plumbing and heating equipment end supplies (hydronics)	6	2 630	12.6	.2
						1813	Plumbing fixtures	6	2 630	12.6	.2
	Computers and computer peripheral equipment and software (SIC 5045)	528	1 825 043	(X)	100.0	3500	Drugs, pharmaceuticals, cosmetics and toileties	10	3 379	19.3	.2
0420	Office and business furniture	19	1 155	7.0	.1	9700	Service receipts and labor charges (including installed parts)	31	9 902	17.7	.6
0540	Other homefurnishings	7	1 049	1.0	.1	9800	Miscellaneous commodities	13	907	4.4	.1
0800	Photographic equipment and supplies	7	1 049	1.0	.1	9940	Rental receipts	17	1 133	6.5	.1
0900	Office equipment and supplies	28	10 743	8.5	.6	—	All other commodities	(X)	866	(X)	.1
0920	New computer equipment	454	1 315 944	81.6	72.1						
0930	Used computer equipment	111	153 348	54.3	8.4		Ophthalmic goods (SIC 5048)	121	241 514	(X)	100.0
0931	Computer equipment sold to individuals for personal use	17	2 612	10.9	.1						
0932	Computer equipment sold for resale	42	73 207	59.6	4.0	0800	Photographic equipment and supplies	6	521	8.0	.2
0933	Computer equipment sold to business, government, farmers, etc., for business use	100	77 529	32.6	4.2	1020	Optical and ophthalmic goods	121	226 144	93.6	93.6
0950	Computer software (off-the-shelf)	103	154 128	40.7	8.4	1021	Ophthalmic goods	60	106 996	86.1	44.3
0980	Restaurant and hotel equipment and supplies	8	1 119	11.2	.1	1022	Prescription grinding	28	31 424	76.1	13.0
1400	Electrical apparatus and equipment	31	8 984	17.8	.5	1023	Optometric equipment and supplies	29	29 532	46.3	12.2
1500	Electrical appliances, household	20	20 595	40.3	1.1	1024	Optical goods, n.e.c. (excluding cameras) ..	46	58 192	66.3	24.1
1600	Electronic parts and equipment, except communication	40	34 164	25.7	1.9	1050 1054 —	Other professional equipment and supplies .. Laboratory equipment	7 7 (X)	683 547 136	11.2 9.0 (X)	.3 .2 .1
1650	Communication equipment and supplies	22	39 488	32.1	2.2	2450	Other industrial supplies	9	3 126	19.1	1.3
1851	Electronic communication equipment	22	9 574	7.8	.5	2456	Industrial supplies, n.e.c.	9	3 126	19.1	1.3
1652	Electrical communication equipment	10	29 914	28.4	1.6						
2320	General-purpose industrial machinery, equipment, and parts	13	11 751	41.2	.6	2700	Sporting and recreational goods and supplies	8	3 321	16.0	1.4
2800	Toys and hobby goods and supplies	7	1 403	4.4	.1						
3130	Other durable goods	10	23 321	17.2	1.3	3600	Piece goods, knit and woven	8	2 274	11.0	.9
3200	Printing and writing (fine) paper	8	1 943	20.4	.1	3700	Notions and dry goods	8	1 190	19.8	.5
3300	Stationery office supplies, and greeting cards	16	1 243	5.0	.1	3800	Men's and boys' wear	9	514	2.3	.2
3400	Industrial and personal service paper and plastics	8	1 943	20.4	.1	3813	Men's and boys' underwear and nightwear	9	514	2.3	.2
9700	Service receipts and labor charges (including installed parts)	54	22 161	14.3	1.2	3900	Women's and children's wear	9	514	2.3	.2
9711	Labor charges for repair work	34	4 148	3.9	.2	3915	Women's and misses' underwear and sleepwear	9	514	2.3	.2
9712	Parts installed in repair work	32	4 982	5.1	.3						
9713	Other service receipts and labor charges ..	27	13 031	13.0	.7						
9720	Receipts for service contracts	38	9 775	15.6	.5						
9740	Receipts for installing equipment	24	1 362	3.5	.1	4000	Footwear	8	2 274	11.0	.9
9800	Miscellaneous commodities	33	3 191	5.9	.2	4014	Athletic footwear	8	2 274	11.0	.9
9960	Custom software (designed to customer specifications)	30	4 192	8.4	.2	9940	Rental receipts	6	409	6.9	.2
—	All other commodities	(X)	992	(X)	.1	—	All other commodities	(X)	544	(X)	.2

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Professional equipment and supplies, n.e.c. (SIC 5049) -----	265	484 155	(X)	100.0		Metals service centers and offices (SIC 5051)—Con.				
0420	Office and business furniture -----	12	1 428	5.5	.3	1160	Other iron and steel products -----	179	403 504	38.3	6.6
0530	Floor coverings -----	11	993	4.1	.2	1161	Rails, tile plates, joints, spikes, axles, and wheels -----	19	19 723	22.7	.3
0531	Carpets and rugs (including pads) -----	11	993	4.1	.2	1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled -----	42	52 053	13.4	.9
0700	Brick, stone, tile, sand, block, cement, and gravel -----	12	7 670	19.6	1.6	1163	Bars and bar-size shapes: cold finished -----	95	107 396	19.3	1.8
0714	Brick, block, tile, clay/cement sewer pipe, etc. -----	12	7 670	19.6	1.6	1164	Concrete reinforcement bars -----	29	62 307	60.2	1.0
0920	New computer equipment -----	10	533	1.8	.1	1165	Structural shapes (excluding bar-size shapes) -----	21	15 157	22.9	.2
0950	Computer software (off-the-shelf) -----	10	533	1.8	.1	1166	Piling and bearing piles -----	11	8 371	23.6	.1
1000	Medical, hospital, and surgical supplies -----	15	457	2.0	.1	1167	Finished products, n.e.c. -----	66	138 497	33.2	2.3
1011	Surgical and medical instruments and equipment -----	15	457	2.0	.1	1170	Alloy steel -----	100	181 188	31.3	3.0
1040	Religious and school supplies -----	67	104 736	82.2	21.6	1171	Bars, hot-rolled or cold-finished -----	58	100 256	30.9	1.7
1050	Other professional equipment and supplies -----	210	347 623	91.8	71.8	1172	Tool steel bars -----	17	20 520	20.3	.3
1051	Architects' equipment and supplies -----	16	4 048	11.9	.8	1173	Pipe and tubing -----	28	19 124	13.9	.3
1052	Drafting instruments -----	16	3 695	10.9	.8	1174	Plates -----	20	3 505	4.6	.1
1053	Engineers' equipment and supplies -----	29	47 099	63.7	9.7	1175	Other alloy steel -----	32	37 783	21.0	.6
1054	Laboratory equipment -----	86	96 868	66.0	20.0	1180	Stainless steel -----	172	216 863	22.3	3.6
1055	Scientific instruments -----	110	120 644	69.3	24.9	1181	Plates -----	29	26 179	20.5	.4
1056	Veterinarians' equipment and supplies -----	22	22 345	47.3	4.6	1182	Strip -----	47	32 950	13.4	.5
1057	Professional equipment and supplies, n.e.c. -----	48	52 924	59.8	10.9	1183	Sheets -----	47	13 290	9.4	.2
1400	Electrical apparatus and equipment -----	12	1 020	3.6	.2	1184	Bars and bar-size shapes -----	40	12 207	6.4	.2
1600	Electronic parts and equipment, except communication -----	14	2 461	9.0	.5	1185	Other stainless steel (including tubing) -----	96	132 237	23.6	2.2
2320	General-purpose industrial machinery, equipment, and parts -----	13	1 602	5.2	.3	1200	Copper and brass -----	152	360 949	47.7	5.9
2800	Toys and hobby goods and supplies -----	7	624	2.5	.1	1211	Copper wire mill products (structural only) -----	41	60 351	38.1	1.0
3300	Stationery office supplies, and greeting cards -----	17	1 631	4.6	.3	1212	Flat products (sheets, strips, and plates) -----	61	207 451	49.7	3.4
3700	Notions and dry goods -----	12	1 331	4.7	.3	1213	Tubular products (pipes and tubes) -----	72	83 285	30.7	1.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	14	674	2.6	.1	1214	Rod, nonelectrical wire, extruded shapes, etc. -----	37	9 862	9.3	.2
9700	Service receipts and labor charges (including installed parts) -----	41	3 356	5.4	.7	1220	Aluminum shapes, forms, etc. -----	245	786 816	52.7	13.0
9711	Labor charges for repair work -----	24	2 122	6.0	.4	1230	Other nonferrous metals -----	92	270 669	49.1	4.5
9712	Parts installed in repair work -----	21	458	1.1	.1	1300	Coal and coke -----	15	31 214	16.5	.5
9713	Other service receipts and labor charges -----	26	776	1.9	.2	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	10	3 495	4.6	.1
9740	Receipts for installing equipment -----	25	3 309	7.1	.7	1400	Electrical apparatus and equipment -----	31	20 765	19.6	.3
9800	Miscellaneous commodities -----	18	3 997	10.1	.8	1600	Electronic parts and equipment, except communication -----	19	8 459	15.6	.1
—	All other commodities -----	(X)	177	(X)	(V)	1700	Hardware -----	49	46 898	15.7	.8
	Metals service centers and offices (SIC 5051) -----	1 130	6 070 059	(X)	100.0	1800	Plumbing and heating equipment and supplies (hydronics) -----	27	16 666	23.2	.3
0200	New and rebuilt automotive parts and supplies -----	14	39 062	30.8	.6	2320	General-purpose industrial machinery, equipment, and parts -----	77	43 089	11.2	.7
0620	Plywood and millwork -----	16	10 640	16.0	.2	2330	Metalworking machinery, equipment and parts -----	19	14 907	19.5	.2
0720	Roofing, siding, insulation materials, and guttering -----	23	12 174	17.3	.2	2420	Industrial valves and fittings -----	32	17 386	11.8	.3
0723	Insulation materials -----	15	7 107	13.7	.1	2450	Other industrial supplies -----	41	25 117	10.9	.4
—	Commodities, n.e.c. -----	(X)	5 067	(X)	.1	2900	Ferrous metal scrap -----	11	5 134	17.1	.1
0730	Flat glass and other construction glass (excluding automotive) -----	8	4 136	15.7	.1	2920	Nonferrous metal scrap -----	18	16 067	12.8	.3
0740	Other construction materials -----	15	3 472	13.4	.1	3000	Jewelry, watches, diamonds, and other precious stones and metals -----	13	5 612	7.4	.1
1100	Iron and steel products (semifinished) -----	341	1 149 000	56.0	18.9	3400	Industrial and personal service paper and plastics -----	21	7 499	15.0	.1
1111	Sheet bars and tin plate bars -----	33	13 224	17.4	.2	3600	Piece goods, knit and woven -----	13	7 891	17.7	.1
1112	Wire rods -----	33	69 325	20.5	1.1	5300	Plastics materials and basic shapes -----	130	140 233	16.2	2.3
1113	Rough castings and foundry products -----	223	642 328	47.6	10.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	27	12 271	9.4	.2
1114	Forgings -----	121	161 895	18.7	2.7	5500	Crude oil -----	11	20 266	26.8	.3
1116	Other semifinished iron and steel products -----	91	262 228	46.6	4.3	5800	Farm supplies -----	10	3 693	11.2	.1
1120	Flatiron and steel products -----	420	1 122 892	55.8	18.5	9700	Service receipts and labor charges (including installed parts) -----	25	3 982	2.2	.1
1140	Iron and steel wire and wire products -----	211	313 236	31.1	5.2	9800	Miscellaneous commodities -----	117	70 327	14.4	1.2
1150	Iron and steel pipe and tubing -----	247	652 418	42.2	10.7	—	All other commodities -----	(X)	22 069	(X)	.4
1152	Tubing -----	208	387 177	32.8	6.4		Coal and other minerals and ores (SIC 5052) -----	188	2 457 942	(X)	100.0
1153	Standard steel pipe -----	64	187 333	50.7	3.1	1150	Iron and steel pipe and tubing -----	10	8 816	1.4	.4
1154	Other steel pipe -----	27	77 908	63.0	1.3	1160	Other iron and steel products -----	8	25 874	3.8	1.1
						1300	Coal and coke -----	175	1 981 614	85.3	80.6
						1311	Coal -----	173	1 917 265	84.7	78.0
						1312	Coke -----	12	64 349	51.7	2.6
						1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	20	140 540	18.1	5.7
						2320	General-purpose industrial machinery, equipment, and parts -----	8	31 747	4.7	1.3
						2620	Marine machinery, equipment, and supplies -----	7	56 604	8.9	2.3
						2900	Ferrous metal scrap -----	8	13 454	2.1	.5
						2920	Nonferrous metal scrap -----	7	44 024	6.9	1.8
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	7	25 157	3.9	1.0

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Coal and other minerals and ore (SIC 5052)—Con.						Electrical appliances, television and radio sets (SIC 5064)—Con.				
9700	Service receipts and labor charges (including installed parts)	11	13 978	1.9	.6	1600	Electronic parts and equipment, except communication	25	16 878	10.3	.3
9800	Miscellaneous commodities	17	75 550	8.4	3.1	1616	Electronic connectors	15	2 804	5.3	.1
—	All other commodities	(X)	40 584	(X)	1.7	1618	Electronic parts and equipment, n.e.c.	14	9 573	6.6	.2
						—	Commodities, n.e.c.	(X)	4 501	(X)	.1
	Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)	2 160	9 730 108	(X)	100.0	1650	Communication equipment and supplies	55	96 449	18.9	1.9
						1651	Electronic communication equipment	42	76 442	18.7	1.5
						1652	Electrical communication equipment	20	20 007	13.9	.4
0900	Office equipment and supplies	16	12 111	13.8	.1	1700	Hardware	39	34 254	9.2	.7
0950	Computer software (off-the-shelf)	14	8 208	10.1	.1						
1400	Electrical apparatus and equipment	2 160	9 133 762	93.9	93.9	1800	Plumbing and heating equipment and supplies (hydronics)	12	12 621	11.9	.2
1411	Power and distribution transformers	561	598 141	23.9	6.1	1900	Warm air heating and air-conditioning equipment and supplies	22	12 939	15.6	.3
1412	Switchgear and switchboard apparatus	371	347 721	21.6	3.6						
1413	Motors and generators (including motor-generator sets)	272	566 946	56.0	5.8	2000	Refrigeration equipment and supplies	6	4 805	17.9	.1
1415	Electric lamps and bulbs	231	77 723	7.6	.8	2220	Garden machinery, equipment, and parts	11	5 526	11.5	.1
1416	Interior wiring (excluding conduit)	427	1 362 466	43.9	14.0	2700	Sporting and recreational goods and supplies	27	19 491	10.9	.4
1417	Lighting fixtures (residential and commercial)	816	2 227 755	63.0	22.9	2800	Toys and hobby goods and supplies	26	18 396	10.3	.4
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) ...	1 302	3 953 010	59.2	40.6	3000	Jewelry, watches, diamonds, and other precious stones and metals	16	7 654	6.9	.2
1500	Electrical appliances, household	57	29 661	12.0	.3	3130	Other durable goods	41	45 799	11.7	.9
1517	Other electrical appliances (including fans, dishwashers etc.	46	22 241	12.1	.2	3400	Industrial and personal service paper and plastics	6	9 677	11.9	.2
—	Commodities, n.e.c.	(X)	7 420	(X)	.1	3800	Men's and boys' wear	11	5 968	14.3	.1
						5300	Plastics materials and basic shapes	11	6 822	14.3	.1
1600	Electronic parts and equipment, except communication	195	107 552	14.8	1.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	2 570	3.0	.1
1650	Communication equipment and supplies	86	51 765	14.3	.5	9800	Miscellaneous commodities	41	41 275	13.7	.8
1651	Electronic communication equipment	59	27 183	12.3	.3	—	All other commodities	(X)	28 654	(X)	.6
1652	Electrical communication equipment	42	24 582	12.2	.3						
1700	Hardware	45	36 364	15.9	.4		Electronic parts and equipment, n.e.c. (SIC 5065)	2 726	14 464 144	(X)	100.0
1800	Plumbing and heating equipment and supplies (hydronics)	52	44 164	13.7	.5						
1900	Warm air heating and air-conditioning equipment and supplies	78	29 843	10.0	.3	0200	New and rebuilt automotive parts and supplies	10	12 165	19.7	.1
2320	General-purpose industrial machinery, equipment, and parts	123	69 806	16.8	.7	0500	Household china, glassware, crockery, and plastic housewares	8	16 644	20.5	.1
2400	Mechanical power transmission supplies	40	23 619	18.8	.2						
2420	Industrial valves and fittings	36	14 384	12.1	.1	0540	Other home furnishings	10	8 718	12.1	.1
2630	Other transportation equipment and supplies	13	6 043	10.0	.1	0900	Office equipment and supplies	11	15 550	14.6	.1
2800	Toys and hobby goods and supplies	9	17 541	13.0	.2	0920	New computer equipment	71	77 086	14.0	.5
5800	Farm supplies	7	26 526	23.7	.3	0950	Computer software (off-the-shelf)	41	13 709	3.4	.1
6000	Paint, paint supplies and wallpaper	7	5 575	4.3	.1	1140	Iron and steel wire and wire products	14	9 498	25.5	.1
9700	Service receipts and labor charges (including installed parts)	70	12 739	6.5	.1	1400	Electrical apparatus and equipment	295	231 232	12.3	1.6
9711	Labor charges for repair work	57	5 902	3.6	.1	1411	Power and distribution transformers	110	74 371	8.9	.5
—	Commodities, n.e.c.	(X)	6 837	(X)	.1	1412	Switchgear and switchboard apparatus	35	12 185	12.1	.1
9800	Miscellaneous commodities	112	38 855	12.1	.4	1413	Motors and generators (including motor-generator sets)	88	44 305	8.1	.3
—	All other commodities	(X)	61 590	(X)	.6	1415	Electric lamps and bulbs	71	19 621	5.1	.1
						1416	Interior wiring (excluding conduit)	39	19 309	7.3	.1
						1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) ...	65	59 680	15.7	.4
						—	Commodities, n.e.c.	(X)	1 761	(X)	(V)
	Electrical appliances, television and radio sets (SIC 5064)	497	5 090 898	(X)	100.0	1500	Electrical appliances, household	54	91 101	20.3	.6
0400	Household and lawn furniture	17	10 860	6.6	.2	1600	Electronic parts and equipment, except communication	2 475	12 427 378	92.3	85.9
0411	Household furniture (including sleep equipment and juvenile)	7	3 442	4.3	.1	1612	Integrated circuits	807	2 648 755	40.8	18.3
0412	Lawn and outdoor furniture	18	7 418	6.8	.1	1613	Capacitors	859	833 456	13.9	5.8
						1614	Resistors	628	432 213	9.0	3.0
0500	Household china, glassware, crockery, and plastic housewares	32	41 874	18.2	.8	1615	Discrete semiconductors, etc.	750	755 362	13.3	5.2
0540	Other home furnishings	51	53 167	11.7	1.0	1616	Electronic connectors	897	862 985	14.7	6.0
0900	Office equipment and supplies	26	84 773	15.3	1.7	1617	Other passive electronic parts	1 161	2 387 903	33.1	16.5
0920	New computer equipment	27	70 790	18.3	1.4	1618	Electronic parts and equipment, n.e.c.	1 658	4 506 704	52.9	31.2
0950	Computer software (off-the-shelf)	12	4 005	2.8	.1	1650	Communication equipment and supplies	465	1 255 597	49.6	8.7
1400	Electrical apparatus and equipment	32	60 857	19.1	1.2	1651	Electronic communication equipment	447	1 123 612	47.2	7.8
						1652	Electrical communication equipment	70	131 985	42.0	.9
1500	Electrical appliances, household	497	4 394 794	88.3	86.3	2320	General-purpose industrial machinery, equipment, and parts	83	49 111	15.4	.3
1511	Radio and tv sets	379	3 303 873	78.4	64.9						
1512	Electrical household ranges and ovens	87	314 760	34.5	6.2	2420	Industrial valves and fittings	25	7 381	19.2	.1
1513	Refrigerators and freezers, household	70	109 401	13.7	2.1	2700	Sporting and recreational goods and supplies	28	10 622	4.7	.1
1514	Household laundry equipment	22	13 317	7.7	.3	2800	Toys and hobby goods and supplies	14	13 889	17.4	.1
1515	Vacuum cleaners and sewing machines, household	38	15 691	2.7	.3	3000	Jewelry, watches, diamonds, and other precious stones and metals	17	14 592	8.2	.1
1517	Other electrical appliances (including fans, dishwashers etc.	184	637 752	38.4	12.5	3130	Other durable goods	17	8 258	3.7	.1
						3500	Drugs, pharmaceuticals, cosmetics and toiletries	6	9 457	8.0	.1

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Electronic parts and equipment, n.e.c. (SIC 5065)—Con.					Plumbing and heating equipment and supplies (hydronics) (SIC 5074) -----	976	3 669 179	(X)	100.0	
3800	Men's and boys' wear -----	14	11 860	11.8	.1	0400	Household and lawn furniture -----	11	3 948	5.1	.1
4000	Footwear -----	12	8 699	5.4	.1	0540	Other homefurnishings -----	15	5 945	8.3	.2
5300	Plastics materials and basic shapes -----	13	9 198	16.6	.1	0620	Plywood and millwork -----	8	5 760	18.9	.2
9700	Service receipts and labor charges (including installed parts) -----	52	15 838	9.4	.1	0622	Wood millwork (doors, windows, cabinets, etc.) -----	8	5 760	18.9	.2
9800	Miscellaneous commodities -----	115	62 243	13.5	.4	0960	Restaurant and hotel equipment and supplies -----	9	2 810	7.2	.1
—	All other commodities -----	(X)	84 318	(X)	.6	1150	Iron and steel pipe and tubing -----	76	52 640	15.1	1.4
	Hardware (SIC 5072) -----	704	2 885 767	(X)	100.0	1200	Copper and brass -----	11	9 648	18.2	.3
0200	New and rebuilt automotive parts and supplies -----	16	23 471	16.7	.8	1220	Aluminum shapes, forms, etc. -----	16	6 430	7.5	.2
0400	Household and lawn furniture -----	20	12 612	6.7	.4	1400	Electrical apparatus and equipment -----	44	51 870	16.3	1.4
0500	Household china, glassware, crockery, and plastic housewares -----	7	2 292	4.5	.1	1500	Electrical appliances, household -----	77	51 017	13.0	1.4
0514	Plastic housewares -----	7	2 292	4.5	.1	1600	Electronic parts and equipment, except communication -----	22	10 388	9.2	.3
0540	Other homefurnishings -----	30	46 449	16.4	1.6	1700	Hardware -----	83	39 621	10.2	1.1
0620	Plywood and millwork -----	7	2 295	16.0	.1	1711	Hand tools (including power driven) -----	44	7 773	4.4	.2
0720	Roofing, siding, insulation materials, and gutters -----	24	6 649	5.0	.2	1712	Bolts, nuts, rivets, and fasteners -----	31	4 065	3.3	.1
0740	Other construction materials -----	11	1 872	7.5	.1	1714	Other hardware -----	41	27 783	10.6	.8
1140	Iron and steel wire and wire products -----	37	15 840	11.5	.5	1800	Plumbing and heating equipment and supplies (hydronics) -----	976	3 175 652	86.5	86.5
1150	Iron and steel pipe and tubing -----	9	6 056	21.1	.2	1811	Plastic pipe fittings and valves (excluding pipe and tubing) -----	316	395 662	23.8	10.8
1400	Electrical apparatus and equipment -----	46	38 600	15.0	1.3	1812	Metal pipe fittings and valves (excluding pipe and tubing) -----	353	387 466	23.1	10.6
1500	Electrical appliances, household -----	39	55 861	13.6	1.9	1813	Plumbing fixtures -----	487	833 101	37.2	22.7
1600	Electronic parts and equipment, except communication -----	21	9 151	9.2	.3	1814	Furnaces and stoves, except electric (excluding warm air) -----	63	43 639	26.0	1.2
1700	Hardware -----	704	2 303 981	79.8	79.8	1815	Boilers, radiators, and convectors -----	207	198 151	34.2	5.4
						1816	Water heaters (excluding electric) -----	203	266 829	28.8	7.3
1800	Plumbing and heating equipment and supplies (hydronics) -----	83	85 688	13.9	3.0	1817	Drainage systems -----	164	138 517	20.3	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing) -----	25	33 099	17.8	1.1	1818	Other plumbing and heating equipment and supplies -----	622	912 287	39.0	24.9
1812	Metal pipe fittings and valves (excluding pipe and tubing) -----	11	2 207	3.8	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	90	34 772	9.3	.9
1813	Plumbing fixtures -----	41	25 399	8.5	.9	1911	Furnaces (warm air) -----	30	6 739	5.4	.2
1818	Other plumbing and heating equipment and supplies -----	44	19 970	7.6	.7	1912	Central air-conditioning (residential and commercial) -----	16	3 328	8.7	.1
—	Commodities, n.e.c. -----	(X)	5 013	(X)	.2	1916	Air cleaning and filtration systems -----	16	3 196	4.6	.1
1900	Warm air heating and air-conditioning equipment and supplies -----	24	6 438	10.3	.2	1919	Other warm air heating and air-conditioning equipment and supplies -----	59	20 145	10.1	.5
1919	Other warm air heating and air-conditioning equipment and supplies -----	24	5 347	8.6	.2	2000	Refrigeration equipment and supplies -----	28	16 062	18.3	.4
—	Commodities, n.e.c. -----	(X)	1 091	(X)	(V)	2100	Construction and mining machinery and equipment (including parts and attachments) -----	8	19 818	23.1	.5
2100	Construction and mining machinery and equipment (including parts and attachments) -----	11	2 421	8.5	.1	2220	Garden machinery, equipment, and parts -----	13	20 960	19.5	.6
2200	Farm machinery, equipment, and parts -----	9	1 913	8.2	.1	2320	General-purpose industrial machinery, equipment, and parts -----	18	11 966	15.5	.3
2220	Garden machinery, equipment, and parts -----	39	36 579	13.2	1.3	2420	Industrial valves and fittings -----	90	29 517	8.9	.8
2320	General-purpose industrial machinery, equipment, and parts -----	24	4 243	8.3	.1	2450	Other industrial supplies -----	9	2 426	4.6	.1
2330	Metalworking machinery, equipment and parts -----	12	1 821	11.7	.1	5300	Plastics materials and basic shapes -----	103	79 004	12.6	2.2
2340	Materials handling equipment and parts -----	15	1 932	6.4	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	30	5 726	4.1	.2
2420	Industrial valves and fittings -----	9	4 928	24.6	.2	6000	Paint, paint supplies and wallpaper -----	17	10 506	11.1	.3
2450	Other industrial supplies -----	49	14 304	6.3	.5	9700	Service receipts and labor charges (including installed parts) -----	21	2 942	8.3	.1
2700	Sporting and recreational goods and supplies -----	29	29 372	14.7	1.0	9800	Miscellaneous commodities -----	50	13 669	7.4	.4
3300	Stationery office supplies, and greeting cards -----	8	7 005	9.0	.2	—	All other commodities -----	(X)	6 082	(X)	.2
3400	Industrial and personal service paper and plastics -----	7	6 538	9.7	.2		Warm air heating and air-conditioning equipment and supplies (SIC 5075) --	619	1 623 502	(X)	100.0
5300	Plastics materials and basic shapes -----	46	19 512	8.1	.7	0200	New and rebuilt automotive parts and supplies -----	7	9 260	29.1	.6
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	53	24 155	12.9	.8	0620	Plywood and millwork -----	6	1 761	22.3	.1
5800	Farm supplies -----	8	6 774	14.4	.2	0622	Wood millwork (doors, windows, cabinets, etc.) -----	6	1 761	22.3	.1
6000	Paint, paint supplies and wallpaper -----	55	52 777	19.8	1.8	0920	New computer equipment -----	7	6 238	34.8	.4
9800	Miscellaneous commodities -----	33	21 126	20.2	.7	1140	Iron and steel wire and wire products -----	9	2 615	14.5	.2
—	All other commodities -----	(X)	33 112	(X)	1.1	1150	Iron and steel pipe and tubing -----	8	1 229	9.5	.1
						1400	Electrical apparatus and equipment -----	60	24 734	18.7	1.5
						1500	Electrical appliances, household -----	12	1 184	2.6	.1
						1700	Hardware -----	22	10 789	12.1	.7
						1711	Hand tools (including power driven) -----	18	6 742	9.1	.4
						1712	Bolts, nuts, rivets, and fasteners -----	17	3 175	7.0	.2
						1714	Other hardware -----	11	872	2.6	.1

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establish- ments handling line	All estab- lish- ments					Establish- ments handling line	All estab- lish- ments
	Warm air heating and air-conditioning equipment and supplies (SIC 5075)— Con.						Refrigeration equipment and supplies (SIC 5078)—Con.				
1800	Plumbing and heating equipment and supplies (hydronics).....	140	41 362	12.3	2.5	1800	Plumbing and heating equipment and supplies (hydronics).....	25	12 331	12.4	3.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	12	1 650	3.9	.1	1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	8	184	1.2	.1
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	18	4 381	8.8	.3	1812	Metal pipe fittings and valves (excluding pipe and tubing).....	9	247	1.5	.1
1813	Plumbing fixtures.....	16	3 895	9.2	.2	1813	Plumbing fixtures.....	16	616	3.0	.2
1814	Furnaces and stoves, except electric (excluding warm air).....	15	4 375	14.6	.3	1815	Boilers, radiators, and convectors.....	11	5 332	10.9	1.6
1815	Boilers, radiators, and convectors.....	84	10 779	6.8	.7	1817	Drainage systems.....	14	851	4.3	.3
1816	Water heaters (excluding electric).....	21	1 960	6.1	.1	1818	Other plumbing and heating equipment and supplies.....	15	5 101	8.2	1.5
1817	Drainage systems.....	9	938	8.1	.1	1900	Warm air heating and air-conditioning equipment and supplies.....	23	12 758	12.8	3.8
1818	Other plumbing and heating equipment and supplies.....	55	13 384	11.6	.8	1911	Furnaces (warm air).....	9	224	1.5	.1
1900	Warm air heating and air-conditioning equipment and supplies.....	619	1 437 210	88.5	88.5	1912	Central air-conditioning (residential and commercial).....	11	6 428	14.5	1.9
1911	Furnaces (warm air).....	158	105 043	29.5	6.5	1917	Compressors for air conditioners.....	11	517	2.6	.2
1912	Central air-conditioning (residential and commercial).....	321	533 399	60.3	32.9	1918	Condensing units for air-conditioners.....	10	1 871	7.9	.6
1914	Heat pumps (residential and commercial).....	160	80 224	18.5	4.9	1919	Other warm air heating and air- conditioning equipment and supplies.....	16	3 718	5.8	1.1
1916	Air cleaning and filtration systems.....	165	118 904	32.4	7.3	2000	Refrigeration equipment and supplies.....	114	275 656	81.8	81.8
1917	Compressors for air conditioners.....	94	39 643	13.5	2.4	2320	General-purpose industrial machinery, equipment, and parts.....	9	813	4.1	.2
1918	Condensing units for air-conditioners.....	111	35 289	10.1	2.2	2327	All other new general-purpose industrial machinery and equipment.....	9	813	4.1	.2
1919	Other warm air heating and air- conditioning equipment and supplies.....	394	524 708	51.8	32.3	2340	Materials handling equipment and parts.....	12	594	3.9	.2
2000	Refrigeration equipment and supplies.....	59	37 287	19.3	2.3	2345	Other new materials handling equipment.....	12	594	3.9	.2
2012	Compressors and compressor units for commercial refrigerators.....	21	6 195	9.4	.4	2420	Industrial valves and fittings.....	12	2 113	7.3	.6
2013	Condensing units for commercial refrigerators.....	16	6 990	10.8	.4	2700	Sporting and recreational goods and supplies.....	9	508	1.4	.2
2014	Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigeration, etc.).....	47	23 305	13.1	1.4	5300	Plastics materials and basic shapes.....	7	438	3.8	.1
—	Commodities, n.e.c. (X)	(X)	797	(X)	(V)	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	9	2 035	5.6	.6
2320	General-purpose industrial machinery, equipment, and parts.....	27	8 682	11.2	.5	9700	Service receipts and labor charges (including installed parts).....	11	2 648	8.1	.8
2324	New blowers and fans.....	23	5 755	9.0	.4	9711	Labor charges for repair work.....	11	1 827	5.6	.5
2327	All other new general-purpose industrial machinery and equipment.....	13	2 927	14.0	.2	9712	Parts installed in repair work.....	10	821	4.8	.2
2330	Metalworking machinery, equipment and parts.....	8	2 174	8.4	.1	9800	Miscellaneous commodities.....	10	362	2.5	.1
2360	Other industrial machinery, equipment, and parts.....	7	1 085	13.6	.1	9940	Rental receipts.....	10	1 042	6.3	.3
2420	Industrial valves and fittings.....	11	1 002	7.2	.1	—	All other commodities.....	(X)	48	(X)	(V)
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	12	2 403	12.0	.1		Construction and mining (except petroleum) machinery and equipment (SIC 5082).....	202	518 002	(X)	100.0
9700	Service receipts and labor charges (including installed parts).....	57	11 699	9.5	.7	0130	Light trucks (14,000 lbs or less).....	9	990	9.1	.2
9711	Labor charges for repair work.....	50	6 186	6.2	.4	0140	Medium trucks and tractors (14,001 to 26,000 lbs).....	11	1 000	9.0	.2
9712	Parts installed in repair work.....	38	2 420	3.2	.1	0150	Heavy trucks and tractors (over 26,000 lbs).....	9	990	9.1	.2
9713	Other service receipts and labor charges.....	20	3 093	6.8	.2	0200	New and rebuilt automotive parts and supplies.....	10	11 443	45.3	2.2
9720	Receipts for service contracts.....	15	1 243	3.2	.1	0224	Suspension parts (shocks, struts, balljoints, etc.).....	10	11 443	45.3	2.2
9740	Receipts for installing equipment.....	10	1 061	5.9	.1	0620	Plywood and millwork.....	10	9 130	33.6	1.8
9800	Miscellaneous commodities.....	52	13 701	12.8	.8	0622	Wood millwork (doors, windows, cabinets, etc.).....	10	9 130	33.6	1.8
—	All other commodities.....	(X)	6 783	(X)	.4	1400	Electrical apparatus and equipment.....	17	5 382	11.6	1.0
	Refrigeration equipment and supplies (SIC 5078).....	114	338 805	(X)	100.0	1600	Electronic parts and equipment, except communication.....	11	1 287	15.6	.2
0200	New and rebuilt automotive parts and supplies.....	10	1 411	4.8	.4	1700	Hardware.....	20	4 552	10.9	.9
0420	Office and business furniture.....	8	948	5.3	.3	1800	Plumbing and heating equipment and supplies (hydronics).....	15	2 958	17.9	.6
0820	Plywood and millwork.....	9	2 035	5.6	.6	1813	Plumbing fixtures.....	7	404	7.9	.1
0960	Restaurant and hotel equipment and supplies.....	14	3 948	16.6	1.2	1818	Other plumbing and heating equipment and supplies.....	13	2 301	15.1	.4
0970	Store machines and equipment.....	9	1 559	5.3	.5	—	Commodities, n.e.c. (X)	(X)	253	(X)	(V)
1150	Iron and steel pipe and tubing.....	13	1 399	6.7	.4	2100	Construction and mining machinery and equipment (including parts and attachments).....	202	449 142	87.0	87.0
1152	Tubing.....	13	1 399	6.7	.4	2200	Farm machinery, equipment, and parts.....	16	1 369	4.2	.3
1180	Stainless steel.....	13	2 334	11.2	.7	2220	Garden machinery, equipment, and parts.....	17	3 487	12.9	.7
1185	Other stainless steel (including tubing).....	13	2 334	11.2	.7	2320	General-purpose industrial machinery, equipment, and parts.....	30	5 454	11.7	1.1
1400	Electrical apparatus and equipment.....	12	9 605	24.0	2.9	2330	Metalworking machinery, equipment and parts.....	11	1 001	6.3	.2
1500	Electrical appliances, household.....	8	204	1.3	.1	2340	Materials handling equipment and parts.....	33	4 802	11.4	.9
1800	Electronic parts and equipment, except communication.....	10	1 458	4.9	.4						
1700	Hardware.....	13	580	1.3	.2						

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity
Line: 1987—Con.

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling line	All estab- lish- ments					Estab- lish- ments handling line	All estab- lish- ments
	Construction and mining (except petroleum) machinery and equipment (SIC 5082) — Con.					Industrial machinery and equipment (SIC 5084) -----	4 332	9 943 573	(X)	100.0	
2360	Other industrial machinery, equipment, and parts -----	13	1 731	15.0	.3	0200 New and rebuilt automotive parts and supplies -----	21	13 452	17.8	.1	
2366	Other new industrial machinery and equipment -----	11	1 453	16.5	.3	0920 New computer equipment -----	26	19 430	18.9	.2	
—	Commodities, n.e.c. -----	(X)	278	(X)	.1	1120 Flatiron and steel products -----	19	7 356	11.2	.1	
2420	Industrial valves and fittings -----	11	1 216	13.7	.2	1140 Iron and steel wire and wire products -----	19	5 978	10.4	.1	
2450	Other industrial supplies -----	13	3 958	30.6	.8	1220 Aluminum shapes, forms, etc. -----	9	7 129	8.6	.1	
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	7	364	12.9	.1	1400 Electrical apparatus and equipment -----	216	66 509	13.7	.7	
5400	Petroleum products -----	11	606	3.9	.1	1600 Electronic parts and equipment, except communication -----	154	63 320	14.4	.6	
9700	Service receipts and labor charges (including installed parts) -----	23	1 812	5.1	.4	1650 Communication equipment and supplies -----	57	26 304	17.0	.3	
9711	Labor charges for repair work -----	20	675	2.6	.1	1700 Hardware -----	68	19 290	9.0	.2	
9712	Parts installed in repair work -----	20	1 084	4.7	.2	2100 Construction and mining machinery and equipment (including parts and attachments) -----	35	11 583	9.6	.1	
—	Commodities, n.e.c. -----	(X)	53	(X)	(V)	2200 Farm machinery, equipment, and parts -----	48	25 037	14.1	.3	
9720	Receipts for service contracts -----	15	1 127	4.9	.2	2300 Food-processing machinery, equipment, and parts -----	367	522 593	61.2	5.3	
9940	Rental receipts -----	11	1 285	12.8	.2	2311 New commercial food-processing machinery (slicers, choppers, baking, etc. -----	211	209 145	46.1	2.1	
—	All other commodities -----	(X)	916	(X)	.2	2312 New packing, packaging, and bottling machinery -----	187	297 750	63.2	3.0	
	Farm and garden machinery and equipment (SIC 5083) -----	290	853 038	(X)	100.0	2314 New food-processing machinery and equipment -----	61	15 698	12.5	.2	
0100	New and used automobiles, motorcycles, etc. -----	29	4 880	7.0	.6	2320 General-purpose industrial machinery, equipment, and parts -----	2 593	4 175 093	78.3	42.0	
0140	Medium trucks and tractors (14,001 to 26,000 lbs) -----	24	732	3.5	.1	2330 Metalworking machinery, equipment and parts -----	821	1 553 215	86.4	15.6	
0400	Household and lawn furniture -----	20	7 527	6.3	.9	2331 New machine tools and accessories -----	553	1 076 595	79.3	10.8	
0540	Other homefurnishings -----	15	2 270	14.0	.3	2332 Machinists' precision tools, dies, jigs, and fixtures -----	198	145 784	40.8	1.5	
0700	Brick, stone, tile, sand, block, cement, and gravel -----	10	641	6.2	.1	2334 Other new metalworking machinery and equipment -----	331	242 148	35.9	2.4	
1140	Iron and steel wire and wire products -----	23	3 640	20.9	.4	2335 Used metalworking machinery and equipment -----	179	88 688	28.5	.9	
1220	Aluminum shapes, forms, etc. -----	18	2 013	1.6	.2	2340 Materials handling equipment and parts -----	640	601 618	43.5	6.1	
1400	Electrical apparatus and equipment -----	25	2 355	2.1	.3	2341 New conveying equipment -----	399	219 336	26.1	2.2	
1500	Electrical appliances, household -----	16	1 260	4.2	.1	2342 New hoists, cranes, and monorails -----	90	24 849	20.0	.2	
1600	Electronic parts and equipment, except communication -----	14	719	.7	.1	2343 New forklift trucks -----	38	66 524	51.1	.7	
1700	Hardware -----	42	42 038	21.0	4.9	2344 New industrial trucks and tractors -----	26	19 930	29.2	.2	
1711	Hand tools (including power driven) -----	30	32 722	19.3	3.8	2345 Other new materials handling equipment -----	261	259 234	43.1	2.6	
1712	Bolts, nuts, rivets, and fasteners -----	20	872	2.2	.1	2346 Used materials handling equipment -----	65	11 745	9.6	.1	
1714	Other hardware -----	33	8 074	5.6	.9	2350 Oil well, refinery, and pipeline machinery, equipment and supplies -----	332	402 037	63.8	4.0	
—	Commodities, n.e.c. -----	(X)	370	(X)	(V)	2351 New oil refining and pipeline machinery, equipment, and supplies -----	182	169 471	44.0	1.7	
1800	Plumbing and heating equipment and supplies (hydronics) -----	27	13 451	8.8	1.6	2352 New oil field machinery, equipment, and supplies (including drilling bits) -----	170	179 359	66.7	1.8	
1900	Warm air heating and air-conditioning equipment and supplies -----	20	13 934	13.4	1.6	2353 Used oil well, oil refinery, and pipeline machinery, equipment, and supplies -----	42	53 207	61.2	.5	
1919	Other warm air heating and air-conditioning equipment and supplies -----	20	13 934	13.4	1.6	2360 Other industrial machinery, equipment, and parts -----	776	2 036 609	76.4	20.5	
2100	Construction and mining machinery and equipment (including parts and attachments) -----	27	1 834	8.3	.2	2361 New metal smelting and refining machinery, and equipment -----	59	34 675	23.9	.3	
2200	Farm machinery, equipment, and parts -----	219	335 345	68.9	39.3	2362 New power plant machinery (excluding electrical -----	187	199 076	35.3	2.0	
2220	Garden machinery, equipment, and parts -----	149	374 226	65.3	43.9	2363 New printing trades machinery, equipment, and supplies -----	97	298 395	78.0	3.0	
2320	General-purpose industrial machinery, equipment, and parts -----	20	6 167	13.8	.7	2364 New textile and sewing machinery and equipment -----	65	176 243	81.2	1.8	
2440	Industrial containers and supplies -----	16	10 639	11.0	1.2	2365 New woodworking machinery -----	41	27 992	35.4	.3	
2450	Other industrial supplies -----	14	1 005	1.0	.1	2366 Other new industrial machinery and equipment -----	435	1 209 596	76.1	12.2	
2700	Sporting and recreational goods and supplies -----	23	6 390	4.9	.7	2367 Used industrial machinery and equipment -----	66	90 632	44.6	.9	
5000	Cattle, hogs, sheep, and goats -----	14	2 707	21.2	.3	2400 Mechanical power transmission supplies -----	91	24 639	11.6	.2	
5011	Cattle -----	14	2 707	21.2	.3	2420 Industrial valves and fittings -----	253	73 566	12.4	.7	
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	16	3 044	20.2	.4	2440 Industrial containers and supplies -----	41	9 347	10.2	.1	
5800	Farm supplies -----	14	2 878	12.0	.3	2450 Other industrial supplies -----	68	32 840	15.2	.3	
6000	Paint, paint supplies and wallpaper -----	15	2 567	15.7	.3	5300 Plastics materials and basic shapes -----	21	26 771	21.2	.3	
9700	Service receipts and labor charges (including installed parts) -----	48	4 295	3.3	.5	5330 Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	90	25 682	14.1	.3	
9711	Labor charges for repair work -----	39	1 952	5.0	.2	9700 Service receipts and labor charges (including installed parts) -----	268	49 419	7.5	.5	
9712	Parts installed in repair work -----	41	2 119	5.8	.2	9711 Labor charges for repair work -----	211	18 631	3.7	.2	
—	Commodities, n.e.c. -----	(X)	224	(X)	(V)	9712 Parts installed in repair work -----	128	16 354	5.5	.2	
9800	Miscellaneous commodities -----	34	4 742	3.1	.6	9713 Other service receipts and labor charges -----	83	14 434	6.4	.1	
—	All other commodities -----	(X)	1 739	(X)	.2	9740 Receipts for installing equipment -----	85	5 644	3.6	.1	
						9800 Miscellaneous commodities -----	192	76 181	15.9	.8	
						— All other commodities -----	(X)	62 931	(X)	.6	

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Industrial supplies (SIC 5085) -----	1 060	2 736 830	(X)	100.0		Service establishment equipulment and supplies (SIC 5087)—Con.				
0200	New and rebuilt automotive parts and supplies -----	14	6 530	14.8	.2	1800	Plumbing and heating equipment and supplies (hydronics) -----	10	625	15.3	.1
1100	Iron and steel products (semifinished) -----	7	5 185	26.0	.2	2320	General-purpose industrial machinery, equipment, and parts -----	16	2 301	8.7	.3
1113	Rough castings and foundry products -----	7	5 185	26.0	.2	2340	Materials handling equipment and parts -----	10	548	4.4	.1
1120	Flatiron and steel products -----	13	6 252	12.1	.2	2360	Other industrial machinery, equipment, and parts -----	11	3 288	16.3	.4
1140	Iron and steel wire and wire products -----	29	7 738	10.0	.3	2420	Industrial valves and fittings -----	12	552	3.7	.1
1150	Iron and steel pipe and tubing -----	18	4 861	19.5	.2	2440	Industrial containers and supplies -----	11	1 243	4.7	.2
1400	Electrical apparatus and equipment -----	84	30 103	17.8	1.1	2450	Other industrial supplies -----	13	1 194	10.2	.1
1600	Electronic parts and equipment, except communication -----	117	44 779	16.2	1.6	2500	Beauty and barber equipment and supplies -----	61	256 429	98.5	31.8
1700	Hardware -----	44	16 828	8.4	.6	2520	Custodial (janitors') equipment and supplies -----	139	225 328	78.9	28.0
1800	Plumbing and heating equipment and supplies (hydronics) -----	37	14 760	18.4	.5	2521	Equipment (commercial floor sanders, washing, scrubbing, vacuuming machines) -----	90	72 298	35.3	9.0
1900	Warm air heating and air-conditioning equipment and supplies -----	17	3 991	10.1	.1	2522	Supplies (waxes, cleaning chemicals, etc.) -----	106	153 030	65.8	19.0
2100	Construction and mining machinery and equipment (including parts and attachments) -----	15	3 420	10.2	.1	2530	Laundry and dry-cleaning equipment and supplies -----	61	42 439	63.4	5.3
2200	Farm machinery, equipment, and parts -----	21	22 519	15.2	.8	2540	Other service establishment equipment and supplies -----	95	194 786	86.6	24.2
2300	Food-processing machinery, equipment, and parts -----	20	3 543	10.3	.1	2600	Aircraft and aeronautical equipment and supplies -----	10	2 740	21.9	.3
2320	General-purpose industrial machinery, equipment, and parts -----	109	67 079	25.2	2.5	2611	New aircraft -----	10	2 192	17.5	.3
2330	Metalworking machinery, equipment and parts -----	45	15 589	20.5	.6	2613	Other new aircraft equipment and supplies -----	10	548	4.4	.1
2340	Materials handling equipment and parts -----	63	10 700	8.2	.4						
2350	Oil well, refinery, and pipeline machinery, equipment and supplies -----	23	4 382	13.8	.2	3400	Industrial and personal service paper and plastics -----	15	9 617	24.8	1.2
2360	Other industrial machinery, equipment, and parts -----	21	4 713	13.9	.2	5300	Plastics materials and basic shapes -----	16	5 094	14.2	.6
2400	Mechanical power transmission supplies -----	232	418 236	77.6	15.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	15	3 338	8.9	.4
2411	Bearings and bushings -----	168	166 596	40.2	6.1	5420	Liquefied petroleum gases (excluding natural gas) -----	11	1 553	16.6	.2
2412	Other mechanical power transmission supplies -----	192	251 640	58.6	9.2	9800	Miscellaneous commodities -----	32	2 688	7.2	.3
2420	Industrial valves and fittings -----	415	722 341	73.3	26.4						
2430	Welding supplies (excluding gases) -----	36	45 877	67.1	1.7						
2440	Industrial containers and supplies -----	136	350 158	67.2	12.8						
2450	Other industrial supplies -----	398	776 068	73.9	28.4						
3400	Industrial and personal service paper and plastics -----	26	39 002	22.6	1.4						
5300	Plastics materials and basic shapes -----	60	30 290	16.1	1.1						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	38	10 984	13.3	.4	—	All other commodities -----	(X)	804	(X)	.1
6000	Paint, paint supplies and wallpaper -----	13	3 826	11.9	.1		Transportation equipment and supplies, except motor vehicles (SIC 5088)	420	1 996 520	(X)	100.0
9700	Service receipts and labor charges (including installed parts) -----	60	17 183	8.9	.6	0150	Heavy trucks and tractors (over 26,000 lbs) -----	12	7 518	25.0	.4
9711	Labor charges for repair work -----	46	5 294	3.9	.2	1400	Electrical apparatus and equipment -----	27	7 676	4.3	.4
9712	Parts installed in repair work -----	30	3 407	4.7	.1	1600	Electronic parts and equipment, except communication -----	28	15 989	6.8	.8
9713	Other service receipts and labor charges -----	35	8 482	7.2	.3	1700	Hardware -----	7	2 283	7.6	.1
9720	Receipts for service contracts -----	11	2 432	11.3	.1	2320	General-purpose industrial machinery, equipment, and parts -----	47	23 382	8.1	1.2
9800	Miscellaneous commodities -----	105	35 777	16.2	1.3	2330	Metalworking machinery, equipment and parts -----	6	2 245	15.9	.1
9940	Rental receipts -----	20	1 471	2.7	.1	2331	New machine tools and accessories -----	6	2 245	15.9	.1
—	All other commodities -----	(X)	10 213	(X)	.4	2350	Oil well, refinery, and pipeline machinery, equipment and supplies -----	10	1 857	1.2	.1
	Service establishment equipment and supplies (SIC 5087) -----	321	805 122	(X)	100.0	2420	Industrial valves and fittings -----	16	8 464	4.7	.4
0200	New and rebuilt automotive parts and supplies -----	10	2 435	17.9	.3	2600	Aircraft and aeronautical equipment and supplies -----	262	1 454 878	93.0	72.9
0217	Tools and equipment -----	10	2 435	17.9	.3	2620	Marine machinery, equipment, and supplies -----	123	294 146	87.2	14.7
0540	Other homefurnishings -----	10	1 043	8.1	.1	2630	Other transportation equipment and supplies -----	93	162 435	45.0	8.1
0542	Kitchen utensils -----	10	1 043	8.1	.1	2631	New transportation equipment (excluding automotive) -----	91	153 039	42.6	7.7
0740	Other construction materials -----	10	1 123	13.1	.1	2632	Used transportation equipment (excluding automotive) -----	19	9 396	39.0	.5
0960	Restaurant and hotel equipment and supplies -----	46	33 988	26.0	4.2	2700	Sporting and recreational goods and supplies -----	12	5 146	19.3	.3
0970	Store machines and equipment -----	10	1 552	12.0	.2	3130	Other durable goods -----	6	1 193	4.0	.1
0972	Other new store machines and equipment (excluding furniture) -----	10	1 552	12.0	.2	3134	Fire extinguishers, luggage, and works of art -----	6	1 193	4.0	.1
1140	Iron and steel wire and wire products -----	12	2 148	12.5	.3	9720	Receipts for service contracts -----	7	1 434	3.3	.1
1220	Aluminum shapes, forms, etc. -----	9	443	13.2	.1	9800	Miscellaneous commodities -----	17	2 241	3.3	.1
1500	Electrical appliances, household -----	10	985	8.6	.1						
1515	Vacuum cleaners and sewing machines, household -----	10	985	8.6	.1						
1600	Electronic parts and equipment, except communication -----	12	3 483	18.7	.4						
1700	Hardware -----	23	3 357	9.3	.4	—	All other commodities -----	(X)	5 633	(X)	.3

Table 7. **Agents, Brokers, and Commission Merchants by Kind of Business and Commodity**
Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Sporting and recreational goods and supplies (SIC 5091) -----	783	4 327 125	(X)	100.0		Scrap and waste materials (SIC 5093) -----	438	1 857 170	(X)	100.0
0400	Household and lawn furniture -----	12	22 057	16.2	.5	0240	Used automotive parts, accessories, and equipment -----	14	1 527	9.5	.1
0540	Other home furnishings -----	15	8 989	13.7	.2	1100	Iron and steel products (semifinished) -----	14	1 527	9.5	.1
1220	Aluminum shapes, forms, etc. -----	6	4 104	33.7	.1	1140	Iron and steel wire and wire products -----	14	1 527	9.5	.1
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) -----	6	4 104	33.7	.1	1180	Stainless steel -----	31	2 670	3.8	.1
1400	Electrical apparatus and equipment -----	10	20 623	28.2	.5	1230	Other nonferrous metals -----	27	3 255	9.1	.2
1700	Hardware -----	14	8 960	16.1	.2	2320	General-purpose industrial machinery, equipment, and parts -----	20	1 810	8.2	.1
2220	Garden machinery, equipment, and parts -----	14	44 910	38.6	1.0	2900	Ferrous metal scrap -----	211	1 073 617	90.6	57.8
2620	Marine machinery, equipment, and supplies -----	21	4 122	9.5	.1	2911	Prepared ferrous metal scrap (processed by this establishment) -----	66	65 273	22.9	3.5
2621	New ships and boats (excluding pleasure boats) -----	19	4 121	9.6	.1	2912	Prepared ferrous metal scrap (not processed by this establishment) -----	142	906 702	85.1	48.8
---	Commodities, n.e.c. -----	(X)	1	(X)	(V)	2913	Unprepared ferrous metal scrap -----	95	101 642	59.7	5.5
2700	Sporting and recreational goods and supplies -----	783	4 006 541	92.6	92.6	2920	Nonferrous metal scrap -----	207	447 445	78.8	24.1
2711	Ammunition, firearms, reloading equipment, archery, supplies, shooting aids, and accessories -----	207	572 329	48.1	13.2	2930	Waste materials, except metal -----	146	313 723	93.0	16.9
2712	Bicycles and bicycle tires and tubes -----	81	313 604	45.1	7.2	2931	Waste cloths, waste rags, and textile waste -----	25	10 715	30.5	.6
2713	Billiards, pool, bowling equipment, and accessories -----	46	84 472	28.3	2.0	2932	Waste paper -----	125	261 126	91.0	14.1
2714	Camping and fishing equipment and accessories -----	287	944 880	53.6	21.8	2933	Other waste materials and scrap (rubber, bones, glass, etc.) -----	34	41 882	80.7	2.3
2715	Athletic equipment and accessories -----	321	1 254 986	67.5	29.0	9700	Service receipts and labor charges (including installed parts) -----	26	2 901	11.0	.2
2716	Skating equipment -----	96	89 590	29.8	2.1	9711	Labor charges for repair work -----	22	1 621	7.8	.1
2717	Marine pleasure craft, equipment, and accessories -----	191	405 218	36.7	9.4	9713	Other service receipts and labor charges -----	16	1 128	15.4	.1
2718	Other sporting and recreational goods (go carts, bait, etc.) -----	171	341 462	35.5	7.9	---	Commodities, n.e.c. -----	(X)	152	(X)	(V)
2800	Toys and hobby goods and supplies -----	26	84 339	24.0	1.9	9800	Miscellaneous commodities -----	34	4 318	15.7	.2
2811	Toys and games (including fireworks and children's vehicles, except bicycles) -----	25	74 727	23.6	1.7	---	All other commodities -----	(X)	2 850	(X)	.2
2812	Hobby goods and accessories -----	10	9 612	18.1	.2		Jewelry, watches, precious stones, and precious metals (SIC 5094) # ---	455	1 130 347	(X)	100.0
3800	Men's and boys' wear -----	40	16 615	15.1	.4		Durable goods, n.e.c. (SIC 5099) # ---	1 527	3 261 761	(X)	100.0
3900	Women's and children's wear -----	29	6 553	10.8	.2		Printing and writing paper (SIC 5111) ---	146	2 026 724	(X)	100.0
4000	Footwear -----	42	68 655	22.6	1.6	1220	Aluminum shapes, forms, etc. -----	7	1 675	5.2	.1
5300	Plastics materials and basic shapes -----	7	2 696	25.4	.1	2340	Materials handling equipment and parts -----	7	7 893	16.3	.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	9	2 186	8.7	.1	2341	New conveying equipment -----	7	7 893	16.3	.4
5800	Farm supplies -----	6	6 760	32.6	.2	3200	Printing and writing (fine) paper -----	146	1 916 799	94.6	94.6
9800	Miscellaneous commodities -----	11	4 764	2.9	.1	3211	Roll newsprint and rotogravure paper -----	79	1 552 530	84.9	76.6
---	All other commodities -----	(X)	14 251	(X)	.3	3212	Other printing and writing paper -----	100	364 269	58.3	18.0
	Toys and hobby goods and supplies (SIC 5092) -----	303	1 558 831	(X)	100.0	3300	Stationery office supplies, and greeting cards -----	22	10 106	12.5	.5
0400	Household and lawn furniture -----	9	6 300	20.5	.4	3311	Business forms -----	16	7 166	9.9	.4
0500	Household china, glassware, crockery, and plastic housewares -----	7	1 071	4.6	.1	3315	Other stationery supplies (binders, ruled forms, etc.) -----	11	1 497	2.7	.1
0800	Photographic equipment and supplies -----	6	5 190	15.4	.3	---	Commodities, n.e.c. -----	(X)	1 443	(X)	.1
0900	Office equipment and supplies -----	15	23 937	20.3	1.5	3400	Industrial and personal service paper and plastics -----	14	16 845	5.9	.8
0950	Computer software (off-the-shelf) -----	10	5 358	7.8	.3	3411	Paperboard and boxboard boxes -----	11	15 943	5.8	.8
1500	Electrical appliances, household -----	9	16 731	26.0	1.1	---	Commodities, n.e.c. -----	(X)	902	(X)	(V)
1600	Electronic parts and equipment, except communication -----	8	3 561	5.5	.2	5300	Plastics materials and basic shapes -----	7	1 255	3.2	.1
2700	Sporting and recreational goods and supplies -----	32	27 510	17.2	1.8	6150	Nondurable goods, n.e.c. -----	9	64 431	24.6	3.2
2712	Bicycles and bicycle tires and tubes -----	18	14 349	14.8	.9	9700	Service receipts and labor charges (including installed parts) -----	11	2 751	5.2	.1
2718	Other sporting and recreational goods (go carts, bait, etc.) -----	18	12 395	15.0	.8	---	All other commodities -----	(X)	4 969	(X)	.2
---	Commodities, n.e.c. -----	(X)	766	(X)	(V)		Stationery and office supplies (SIC 5112) -----	515	952 325	(X)	100.0
2800	Toys and hobby goods and supplies -----	303	1 412 905	90.6	90.6	0400	Household and lawn furniture -----	14	1 529	7.6	.2
3130	Other durable goods -----	10	1 622	4.5	.1	0420	Office and business furniture -----	36	13 102	8.9	1.4
3300	Stationery office supplies, and greeting cards -----	16	7 382	18.4	.5	0500	Household china, glassware, crockery, and plastic housewares -----	11	1 319	11.9	.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	12	9 783	13.9	.6	0540	Other home furnishings -----	14	3 316	26.0	.3
3700	Notions and dry goods -----	7	6 267	37.9	.4	0900	Office equipment and supplies -----	59	31 078	15.1	3.3
3900	Women's and children's wear -----	6	1 337	12.0	.1						
4830	Canned foods -----	6	3 103	23.1	.2						
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	14	4 268	7.8	.3						
6120	Art goods (including novelties and souvenirs) -----	11	3 277	13.0	.2						
9800	Miscellaneous commodities -----	22	12 746	18.9	.8						
---	All other commodities -----	(X)	6 483	(X)	.4						

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Stationery and office supplies (SIC 5112)—Con.					Industrial and personal service paper (SIC 5113)—Con.					
0920	New computer equipment	11	745	6.9	.1	4860	Other grocery specialties	47	45 937	13.9	1.5
1040	Religious and school supplies	19	6 671	6.7	.7	4863	Breakfast cereals	10	5 061	16.2	.2
2800	Toys and hobby goods and supplies	19	4 529	19.6	.5	4864	Cooking oils and margarine	8	1 712	5.0	.1
						4866	Pickles, preserves, jellies, jams, and sauces	23	5 136	2.8	.2
3200	Printing and writing (fine) paper	44	10 291	10.7	1.1	4868	Pet foods	12	9 986	5.6	.3
3211	Roll newsprint and rotogravure paper	12	1 340	15.4	.1	4869	Grocery specialties, n.e.c.	17	22 082	17.3	.7
3212	Other printing and writing paper	40	8 951	9.6	.9	—	Commodities, n.e.c.	(X)	1 960	(X)	.1
3300	Stationery office supplies, and greeting cards	515	862 928	90.6	90.6	4900	Grain and beans	6	2 283	8.0	.1
3400	Industrial and personal service paper and plastics	22	3 348	12.1	.4	5300	Plastics materials and basic shapes	20	27 166	15.3	.9
3411	Paperboard and boxboard boxes	17	1 878	8.0	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	44 369	13.1	1.5
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	639	10.4	.1	9800	Miscellaneous commodities	50	39 280	10.6	1.3
—	Commodities, n.e.c.	(X)	831	(X)	.1	—	All other commodities	(X)	44 684	(X)	1.5
3500	Drugs, pharmaceuticals, cosmetics and toiletries	8	1 317	16.8	.1						
3700	Notions and dry goods	12	2 990	24.9	.3		Drugs, drug proprietaries, and druggists' sundries (SIC 5122)	316	2 576 439	(X)	100.0
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	549	1.9	.1	0500	Household china, glassware, crockery, and plastic housewares	7	5 723	5.2	.2
6120	Art goods (including novelties and souvenirs)	13	1 613	9.8	.2	0540	Other homefurnishings	19	8 085	2.8	.3
9800	Miscellaneous commodities	32	4 235	25.3	.4	0800	Photographic equipment and supplies	10	15 035	6.2	.6
—	All other commodities	(X)	2 765	(X)	.3	0900	Office equipment and supplies	6	4 217	5.3	.2
						1000	Medical, hospital, and surgical supplies	7	3 424	2.2	.1
						1500	Electrical appliances, household	8	22 777	9.6	.9
	Industrial and personal service paper (SIC 5113)	615	2 970 883	(X)	100.0	2800	Toys and hobby goods and supplies	18	3 829	2.4	.1
0540	Other homefurnishings	8	1 701	6.6	.1	3300	Stationery office supplies, and greeting cards	24	19 443	7.2	.8
0900	Office equipment and supplies	9	2 998	4.8	.1	3400	Industrial and personal service paper and plastics	20	20 406	9.4	.8
0960	Restaurant and hotel equipment and supplies	21	24 413	20.4	.8	3500	Drugs, pharmaceuticals, cosmetics and toiletries	316	2 251 710	87.4	87.4
2440	Industrial containers and supplies	14	10 739	19.7	.4						
2520	Custodial (janitors') equipment and supplies	20	10 912	9.5	.4	3700	Notions and dry goods	21	32 181	16.8	1.2
2700	Sporting and recreational goods and supplies	6	3 857	17.0	.1	3800	Men's and boys' wear	7	4 857	2.5	.2
2800	Toys and hobby goods and supplies	7	1 573	3.0	.1	3900	Women's and children's wear	14	5 258	3.6	.2
3200	Printing and writing (fine) paper	15	29 236	20.4	1.0	4100	Frozen foods (packaged)	10	3 767	2.5	.1
3211	Roll newsprint and rotogravure paper	11	13 544	13.3	.5	4118	Other frozen foods (for general-line grocery wholesalers)	10	3 767	2.5	.1
3212	Other printing and writing paper	11	15 692	20.8	.5						
3300	Stationery office supplies, and greeting cards	17	9 875	12.8	.3	4400	Confectionery	20	12 974	6.3	.5
3311	Business forms	10	6 685	13.6	.2	4600	Meats and meat products (fresh and unpackaged)	15	19 102	11.8	.7
3315	Other stationery supplies (binders, ruled forms, etc.)	7	2 934	4.7	.1	4820	Bread and baked goods	7	1 846	2.0	.1
—	Commodities, n.e.c.	(X)	256	(X)	(V)	4822	Other baked goods	7	1 846	2.0	.1
3400	Industrial and personal service paper and plastics	615	2 517 688	84.7	84.7	4830	Canned foods	20	29 120	8.9	1.1
3500	Drugs, pharmaceuticals, cosmetics and toiletries	9	7 769	6.2	.3	4840	Food and beverage basic materials	10	53 650	13.4	2.1
						4850	Soft drinks	6	2 695	2.0	.1
4100	Frozen foods (packaged)	27	23 522	12.5	.8	4860	Other grocery specialties	14	9 138	5.9	.4
4118	Other frozen foods (for general-line grocery wholesalers)	23	21 559	12.1	.7	4868	Pet foods	10	6 160	5.2	.2
—	Commodities, n.e.c.	(X)	1 963	(X)	.1	4869	Grocery specialties, n.e.c.	9	2 658	3.8	.1
4200	Dairy products (excluding dried or canned)	19	22 973	22.5	.8	—	Commodities, n.e.c.	(X)	320	(X)	(V)
4213	Milk and cream (except raw)	14	4 983	16.6	.2	5300	Plastics materials and basic shapes	6	4 159	5.0	.2
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	19	17 990	17.6	.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	19 214	8.7	.7
4400	Confectionery	17	8 830	5.0	.3	6100	Books, periodicals, newspapers, and miscellaneous printed materials	6	1 663	1.6	.1
4700	Fresh fruits and vegetables	18	3 674	4.1	.1	9800	Miscellaneous commodities	26	10 280	7.4	.4
4800	Coffee, tea, and spices	21	13 096	6.8	.4	—	All other commodities	(X)	11 886	(X)	.5
4811	Coffee	14	7 080	4.5	.2						
4813	Spices	11	5 534	7.0	.2		Piece goods, notions, and other dry goods (SIC 5131)	692	3 734 015	(X)	100.0
—	Commodities, n.e.c.	(X)	482	(X)	(V)	0400	Household and lawn furniture	17	10 330	19.8	.3
4820	Bread and baked goods	21	8 534	9.0	.3	0500	Household china, glassware, crockery, and plastic housewares	13	25 621	21.1	.7
4822	Other baked goods	20	2 481	3.0	.1	0520	Linens, domestics, curtains, and draperies	19	10 837	17.8	.3
—	Commodities, n.e.c.	(X)	8 053	(X)	.2	0540	Other homefurnishings	14	4 711	3.2	.1
4830	Canned foods	45	57 324	16.2	1.9	0620	Plywood and millwork	7	3 267	9.1	.1
4831	Canned and bottled fruits, vegetables, and juices	33	41 748	15.0	1.4	2800	Toys and hobby goods and supplies	11	25 068	21.1	.7
4833	Canned meats	19	1 653	2.0	.1	2811	Toys and games (including fireworks and children's vehicles, except bicycles)	11	25 068	21.1	.7
4834	Canned fish and seafood	15	4 371	3.0	.1						
4838	Other canned foods	11	9 552	9.9	.3	3400	Industrial and personal service paper and plastics	10	14 469	33.1	.4
4850	Soft drinks	10	8 450	14.4	.3	3600	Piece goods, knit and woven	569	3 201 613	96.1	85.7
4851	Soft drinks, packaged	9	8 283	15.0	.3	3700	Notions and dry goods	159	383 741	71.3	10.3
—	Commodities, n.e.c.	(X)	187	(X)	(V)	3900	Women's and children's wear	17	7 812	13.2	.2
						5200	Cotton	9	4 489	7.4	.1
						6150	Nondurable goods, n.e.c.	20	19 078	12.0	.5

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab- lish- ments handling line	All estab- lish- ments
	Piece goods, notions, and other dry goods (SIC 5131)—Con.					Groceries, general line (SIC 5141) ----	744	18 761 325	(X)	100.0	
9800	Miscellaneous commodities -----	32	12 584	16.9	.3	0540	Other homefurnishings -----	32	14 197	2.7	.1
--	All other commodities -----	(X)	10 395	(X)	.3	0900	Office equipment and supplies -----	15	12 478	3.0	.1
	Men's and boys' clothing and furnishings (SIC 5136) -----	509	2 232 677	(X)	100.0	0960	Restaurant and hotel equipment and supplies -----	25	52 777	22.5	.3
0520	Linens, domestics, curtains, and draperies -----	20	10 651	10.5	.5	1500	Electrical appliances, household -----	9	10 674	10.4	.1
2700	Sporting and recreational goods and supplies -----	39	6 975	8.1	.3	2530	Laundry and dry-cleaning equipment and supplies -----	87	140 639	7.0	.7
3300	Stationery office supplies, and greeting cards -----	12	1 656	5.7	.1	3400	Industrial and personal service paper and plastics -----	528	1 109 782	7.4	5.9
3600	Piece goods, knit and woven -----	21	11 383	8.2	.5	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	408	1 004 589	8.3	5.4
3800	Men's and boys' wear -----	509	1 992 607	89.2	89.2	3900	Women's and children's wear -----	35	9 781	1.8	.1
3900	Women's and children's wear -----	147	183 845	28.5	8.2	4100	Frozen foods (packaged) -----	681	3 086 093	17.4	16.4
4000	Footwear -----	33	10 250	5.6	.5	4200	Dairy products (excluding dried or canned) -----	459	832 581	6.6	4.4
4011	Men's and boys' footwear, except athletic -----	26	6 406	4.0	.3	4300	Poultry and poultry products -----	139	190 906	5.5	1.0
4014	Athletic footwear -----	21	2 921	4.9	.1	4400	Confectionery -----	548	1 014 128	7.5	5.4
--	Commodities, n.e.c. -----	(X)	923	(X)	(V)	4500	Fish and seafoods (excluding canned and frozen packaged) -----	120	170 819	4.3	.9
6120	Art goods (including novelties and souvenirs) -----	17	1 479	3.7	.1	4600	Meats and meat products (fresh and unpackaged) -----	246	378 686	6.1	2.0
6140	Advertising specialties (paper novelties, etc.) -----	14	2 620	7.4	.1	4700	Fresh fruits and vegetables -----	39	12 290	1.9	.1
6150	Nondurable goods, n.e.c. -----	16	4 363	6.5	.2	4800	Coffee, tea, and spices -----	540	567 579	4.0	3.0
9800	Miscellaneous commodities -----	17	2 733	6.6	.1	4820	Bread and baked goods -----	318	445 562	5.1	2.4
--	All other commodities -----	(X)	4 115	(X)	.2	4830	Canned foods -----	734	4 145 333	22.4	22.1
	Women's, children's and infants' clothing and accessories (SIC 5137) -----	1 209	4 074 652	(X)	100.0	4840	Food and beverage basic materials -----	103	182 105	8.3	1.0
3000	Jewelry, watches, diamonds, and other precious stones and metals -----	21	4 886	13.3	.1	4850	Soft drinks -----	326	478 292	5.7	2.5
3700	Notions and dry goods -----	14	3 335	20.5	.1	4860	Other grocery specialties -----	710	3 920 020	21.8	20.9
3800	Men's and boys' wear -----	141	140 975	26.7	3.5	4900	Grain and beans -----	38	25 140	3.6	.1
3811	Men's and boys' suits, coats, and formal wear -----	27	4 871	11.3	.1	5300	Plastics materials and basic shapes -----	13	32 374	85.9	.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	95	74 219	20.8	1.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	280	510 420	7.2	2.7
3813	Men's and boys' underwear and nightwear -----	24	7 627	4.1	.2	5600	Beer and ale -----	10	9 436	1.0	.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	63	53 903	16.5	1.3	5700	Wines and distilled alcoholic beverages -----	25	40 163	2.1	.2
--	Commodities, n.e.c. -----	(X)	355	(X)	(V)	6150	Nondurable goods, n.e.c. -----	17	137 440	49.6	.7
3900	Women's and children's wear -----	1 209	3 911 156	96.0	96.0	9700	Service receipts and labor charges (including installed parts) -----	15	12 593	1.6	.1
4000	Footwear -----	28	6 112	15.2	.2	9800	Miscellaneous commodities -----	102	169 257	7.1	.9
9800	Miscellaneous commodities -----	10	2 311	27.4	.1	--	All other commodities -----	(X)	45 191	(X)	.2
--	All other commodities -----	(X)	5 877	(X)	.1		Packaged frozen foods (SIC 5142) ----	602	9 619 918	(X)	100.0
	Footwear (SIC 5139) -----	320	2 401 769	(X)	100.0	2530	Laundry and dry-cleaning equipment and supplies -----	8	12 898	8.1	.1
1900	Warm air heating and air-conditioning equipment and supplies -----	7	1 466	3.0	.1	3400	Industrial and personal service paper and plastics -----	87	183 983	6.4	1.9
1911	Furnaces (warm air) -----	7	1 466	3.0	.1	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	41	155 875	9.9	1.6
2700	Sporting and recreational goods and supplies -----	16	5 239	8.6	.2	4100	Frozen foods (packaged) -----	602	6 484 167	67.4	67.4
3600	Piece goods, knit and woven -----	8	2 584	1.3	.1	4111	Dinners (frozen) -----	83	472 437	16.6	4.9
3800	Men's and boys' wear -----	28	31 106	11.2	1.3	4112	Fish and seafoods (frozen packaged) -----	346	1 262 591	18.9	13.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	18	21 707	10.3	.9	4113	Vegetables (frozen) -----	175	1 233 236	28.4	12.8
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	18	9 399	6.9	.4	4114	Fruits and fruit juices (frozen) -----	142	363 105	9.8	3.8
3900	Women's and children's wear -----	33	27 222	5.2	1.1	4115	Meat (frozen packaged) -----	292	851 812	16.9	8.9
3914	Women's and misses' outerwear -----	19	18 235	9.2	.8	4116	Frozen baked goods -----	111	261 604	8.1	2.7
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) -----	17	8 841	2.4	.4	4117	Other frozen foods (frozen foods wholesalers only) -----	110	544 106	16.8	5.7
--	Commodities, n.e.c. -----	(X)	146	(X)	(V)	4118	Other frozen foods (for general-line grocery wholesalers) -----	265	1 495 276	41.5	15.5
4000	Footwear -----	320	2 323 767	96.8	96.8	4200	Dairy products (excluding dried or canned) -----	151	315 338	8.6	3.3
4011	Men's and boys' footwear, except athletic -----	146	279 461	25.5	11.6	4300	Poultry and poultry products -----	138	245 623	11.4	2.6
4012	Women's, misses', and girls' footwear -----	236	914 172	57.8	38.1	4400	Confectionery -----	104	108 010	5.1	1.1
4013	Infants' footwear -----	70	147 019	18.2	6.1	4500	Fish and seafoods (excluding canned and frozen packaged) -----	48	41 559	4.7	.4
4014	Athletic footwear -----	114	957 338	69.6	39.9	4600	Meats and meat products (fresh and unpackaged) -----	93	133 323	8.9	1.4
4015	Shoe accessories -----	34	25 777	12.9	1.1	4700	Fresh fruits and vegetables -----	29	25 947	7.1	.3
6150	Nondurable goods, n.e.c. -----	11	3 728	5.7	.2	4800	Coffee, tea, and spices -----	101	96 930	3.4	1.0
9800	Miscellaneous commodities -----	10	3 965	1.9	.2	4820	Bread and baked goods -----	91	83 239	5.8	.9
--	All other commodities -----	(X)	2 692	(X)	.1	4830	Canned foods -----	247	849 991	13.8	8.8
						4840	Food and beverage basic materials -----	21	18 213	9.3	.2
						4844	Other basic food products -----	20	18 133	9.6	.2
						--	Commodities, n.e.c. -----	(X)	80	(X)	(V)
						4850	Soft drinks -----	55	104 917	5.4	1.1
						4860	Other grocery specialties -----	221	594 653	11.0	6.2
						4900	Grain and beans -----	12	5 326	2.1	.1
						5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	46	88 875	7.3	.9
						9800	Miscellaneous commodities -----	44	45 453	6.2	.5
						--	All other commodities -----	(X)	25 598	(X)	.3

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Dairy products, except dried or canned (SIC 5143)	239	1 854 335	(X)	100.0		Poultry and poultry products (SIC 5144)—Con.				
0200	New and rebuilt automotive parts and supplies	8	4 031	6.6	.2	5800	Farm supplies	11	3 122	10.7	.4
0226	Accessories	8	4 031	6.6	.2	5900	Tobacco and tobacco products	9	5 369	7.5	.7
						9800	Miscellaneous commodities	12	1 210	3.5	.2
3500	Drugs, pharmaceuticals, cosmetics and toiletries	13	5 571	6.4	.3	—	All other commodities	(X)	148	(X)	(V)
4100	Frozen foods (packaged)	25	29 712	11.3	1.6		Confectionery (SIC 5145)	349	2 552 092	(X)	100.0
4200	Dairy products (excluding dried or canned) ..	239	1 481 390	79.9	79.9	3400	Industrial and personal service paper and plastics	22	19 610	9.6	.8
4211	Butter	68	92 614	13.8	5.0	3500	Drugs, pharmaceuticals, cosmetics and toiletries	16	17 770	5.3	.7
4212	Cheese	103	406 869	44.5	21.9	4100	Frozen foods (packaged)	27	23 928	7.9	.9
4213	Milk and cream (except raw)	93	189 078	51.7	10.2	4200	Dairy products (excluding dried or canned) ..	19	12 146	10.3	.5
4214	Ice cream	56	82 661	29.5	4.5	4300	Poultry and poultry products	6	2 150	5.2	.1
4215	Raw milk	19	247 870	86.1	13.4		Confectionery	349	2 256 910	88.4	88.4
4216	Other dairy products (dairy products wholesalers only)	77	195 485	26.3	10.5	4400	Meats and meat products (fresh and unpackaged)	12	3 775	3.4	.1
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	62	266 813	73.4	14.4	4700	Fresh fruits and vegetables	6	9 526	17.0	.4
						4800	Coffee, tea, and spices	22	9 107	4.7	.4
						4820	Bread and baked goods	29	15 214	5.1	.6
4300	Poultry and poultry products	31	27 553	5.3	1.5	4830	Canned foods	32	49 800	16.4	2.0
4400	Confectionery	26	20 430	11.6	1.1	4831	Canned and bottled fruits, vegetables, and juices	25	30 700	13.4	1.2
4500	Fish and seafoods (excluding canned and frozen packaged)	21	4 525	2.8	.2	4834	Canned fish and seafood	11	8 009	8.7	.3
4600	Meats and meat products (fresh and unpackaged)	59	209 454	28.2	11.3	4836	Other canned foods	13	9 502	6.0	.4
4700	Fresh fruits and vegetables	13	5 857	4.4	.3	—	Commodities, n.e.c.	(X)	1 589	(X)	.1
4800	Coffee, tea, and spices	11	2 862	6.1	.2	4840	Food and beverage basic materials	7	6 826	20.7	.3
4813	Spices	11	2 862	6.1	.2	4844	Other basic food products	6	5 914	25.8	.2
						—	Commodities, n.e.c.	(X)	912	(X)	(V)
4820	Bread and baked goods	20	2 738	2.2	.1	4850	Soft drinks	18	13 054	4.3	.5
4830	Canned foods	22	16 694	12.0	.9	4860	Other grocery specialties	49	66 868	14.3	2.6
4840	Food and beverage basic materials	16	6 403	7.6	.3	4900	Grain and beans	7	1 833	2.6	.1
4844	Other basic food products	15	6 230	7.9	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	8 348	4.6	.3
—	Commodities, n.e.c.	(X)	173	(X)	(V)	5900	Tobacco and tobacco products	12	3 476	5.5	.1
4850	Soft drinks	7	1 295	3.8	.1	9700	Service receipts and labor charges (including installed parts)	8	5 542	4.0	.2
4860	Other grocery specialties	31	19 720	10.1	1.1	9800	Miscellaneous commodities	24	17 444	8.4	.7
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	4 526	5.8	.2	—	All other commodities	(X)	8 765	(X)	.3
5800	Farm supplies	9	3 542	10.8	.2		Fish and seafoods (SIC 5146)	148	785 470	(X)	100.0
9700	Service receipts and labor charges (including installed parts)	7	1 296	3.6	.1	1120	Flatiron and steel products	9	14 019	15.0	1.8
9800	Miscellaneous commodities	14	5 092	5.2	.3	4100	Frozen foods (packaged)	38	25 520	14.9	3.2
—	All other commodities	(X)	1 644	(X)	.1	4200	Dairy products (excluding dried or canned) ..	11	614	1.5	.1
	Poultry and poultry products (SIC 5144)	99	743 769	(X)	100.0	4300	Poultry and poultry products	12	4 016	6.7	.5
3400	Industrial and personal service paper and plastics	8	2 790	9.2	.4	4400	Confectionery	9	3 003	6.5	.4
3500	Drugs, pharmaceuticals, cosmetics and toiletries	9	3 706	5.2	.5	4500	Fish and seafoods (excluding canned and frozen packaged)	148	684 828	87.2	87.2
4100	Frozen foods (packaged)	33	40 593	14.2	5.5	4600	Meats and meat products (fresh and unpackaged)	18	29 624	18.9	3.8
4112	Fish and seafoods (frozen packaged)	17	2 526	3.0	.3	4614	Pork (not killed on location)	18	29 624	18.9	3.8
4113	Vegetables (frozen)	11	5 765	9.8	.8	4700	Fresh fruits and vegetables	10	3 256	5.7	.4
4114	Fruits and fruit juices (frozen)	10	2 274	2.8	.3	4820	Bread and baked goods	21	13 241	10.9	1.7
4115	Meat (frozen packaged)	16	11 758	10.2	1.6	4830	Canned foods	14	3 280	6.0	.4
4118	Frozen baked goods	9	480	.9	.1	4860	Other grocery specialties	11	1 222	3.0	.2
4117	Other frozen foods (frozen foods wholesalers only)	11	8 218	8.8	1.1	9700	Service receipts and labor charges (including installed parts)	9	698	2.2	.1
4118	Other frozen foods (for general-line grocery wholesalers)	15	9 572	7.6	1.3	9800	Miscellaneous commodities	9	1 691	4.5	.2
						—	All other commodities	(X)	458	(X)	.1
4200	Dairy products (excluding dried or canned) ..	25	9 787	5.5	1.3		Meats and meat products (SIC 5147) ..	287	4 034 257	(X)	100.0
4300	Poultry and poultry products	99	576 351	77.5	77.5	3500	Drugs, pharmaceuticals, cosmetics and toiletries	11	4 770	9.1	.1
4400	Confectionery	13	5 513	7.1	.7	4100	Frozen foods (packaged)	67	65 087	11.9	1.6
4500	Fish and seafoods (excluding canned and frozen packaged)	20	16 310	10.8	2.2	4200	Dairy products (excluding dried or canned) ..	67	92 759	17.2	2.3
4600	Meats and meat products (fresh and unpackaged)	44	53 337	16.0	7.2	4300	Poultry and poultry products	88	136 397	15.9	3.4
4700	Fresh fruits and vegetables	12	2 299	4.1	.3	4400	Confectionery	18	7 349	3.5	.2
4800	Coffee, tea, and spices	13	3 075	4.0	.4	4500	Fish and seafoods (excluding canned and frozen packaged)	38	29 379	4.9	.7
4820	Bread and baked goods	18	4 397	4.8	.8	4600	Meats and meat products (fresh and unpackaged)	287	3 573 540	88.6	88.6
4830	Canned foods	17	8 331	4.1	.9	4700	Fresh fruits and vegetables	13	9 357	3.9	.2
4860	Other grocery specialties	17	8 898	7.5	1.2	4820	Bread and baked goods	29	35 874	11.7	.9
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10	535	.9	.1	4830	Canned foods	24	12 236	8.3	.3

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Meats and meat products (SIC 5147) —Con.						Groceries and related products, n.e.c. (SIC 5149)—Con.				
4850	Soft drinks	13	4 731	6.1	.1	4860	Other grocery specialties	852	7 015 308	38.4	29.8
4860	Other grocery specialties	29	7 715	5.7	.2	4861	Powered beverage mixes	122	239 331	5.9	1.0
6150	Nondurable goods, n.e.c.	10	3 737	7.0	.1	4862	Bottled water	83	91 997	2.8	.4
						4863	Breakfast cereals	156	166 559	4.1	.7
9700	Service receipts and labor charges (including installed parts)	9	48 205	31.2	1.2	4864	Cooking oils and margarine	241	882 467	12.8	3.8
						4865	Flour	109	235 269	15.6	1.0
—	All other commodities	(X)	3 121	(X)	.1	4866	Pickles, preserves, jellies, jams, and sauces	361	642 424	7.0	2.7
						4867	Sugar, refined	184	433 635	7.9	1.8
						4868	Pet foods	311	845 446	7.2	3.6
						4869	Grocery specialties, n.e.c.	489	3 478 180	32.9	14.8
	Fresh fruits and vegetables (SIC 5148)	893	6 841 614	(X)	100.0	4900	Grain and beans	46	22 264	4.2	.1
4100	Frozen foods (packaged)	19	6 824	14.1	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	176	447 867	9.5	1.9
4700	Fresh fruits and vegetables	893	6 771 130	99.0	99.0						
4830	Canned foods	11	7 295	8.7	.1	9700	Service receipts and labor charges (including installed parts)	13	93 910	17.6	.4
4900	Grain and beans	10	6 626	13.6	.1	9800	Miscellaneous commodities	107	88 471	6.1	.4
5800	Farm supplies	21	7 016	8.2	.1						
9800	Miscellaneous commodities	29	18 730	8.4	.3	—	All other commodities	(X)	208 992	(X)	.9
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	12	13 519	17.5	.2		Grain and field beans (SIC 5153)	158	5 253 501	(X)	100.0
—	All other commodities	(X)	10 474	(X)	.2	3500	Drugs, pharmaceuticals, cosmetics and toiletries	6	7 605	4.0	.1
						3515	Other toiletries and druggists' sundries	6	7 605	4.0	.1
	Groceries and related products, n.e.c. (SIC 5149)	1 502	23 512 474	(X)	100.0	4200	Dairy products (excluding dried or canned) ..	9	12 376	6.3	.2
0540	Other home furnishings	14	18 334	2.9	.1	4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	9	12 376	6.3	.2
0960	Restaurant and hotel equipment and supplies	17	50 668	8.5	.2	4300	Poultry and poultry products	9	9 554	1.7	.2
2530	Laundry and dry-cleaning equipment and supplies	20	44 043	7.3	.2	4313	Live poultry	9	9 554	1.7	.2
3400	Industrial and personal service paper and plastics	378	842 239	7.5	3.6	4400	Confectionery	8	29 383	15.3	.6
3500	Drugs, pharmaceuticals, cosmetics and toiletries	223	758 747	10.1	3.2	4600	Meats and meat products (fresh and unpackaged)	7	8 117	2.1	.2
3800	Men's and boys' wear	7	39 019	9.0	.2	4700	Fresh fruits and vegetables	8	36 641	19.1	.7
3900	Women's and children's wear	16	45 243	6.7	.2	4800	Coffee, tea, and spices	8	4 022	1.0	.1
						4860	Other grocery specialties	12	73 991	12.7	1.4
4100	Frozen foods (packaged)	557	2 544 137	16.0	10.8	4900	Grain and beans	158	4 345 330	82.7	82.7
4112	Fish and seafoods (frozen packaged)	207	218 080	3.4	.9	4911	Corn (for grain)	89	2 431 094	62.0	46.3
4115	Meat (frozen packaged)	172	180 964	3.8	.8	4912	Rice (unpolished)	26	186 004	79.9	3.5
4118	Other frozen foods (for general-line grocery wholesalers)	504	2 131 010	14.7	9.1	4913	Wheat	71	457 704	24.9	8.7
—	Commodities, n.e.c.	(X)	14 083	(X)	.1	4914	Sorghum (for grain)	27	228 484	8.7	4.3
						4915	Dry edible beans (bulk)	18	33 846	47.9	.6
4200	Dairy products (excluding dried or canned) ..	319	780 857	8.1	3.3	4916	Soybeans (for beans)	73	670 097	29.1	12.8
4213	Milk and cream (except raw)	41	40 447	3.8	.2	4917	Other grain and beans (oats, barley, inedible beans, etc.)	74	338 101	15.6	6.4
4217	Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	290	731 157	8.2	3.1	5000	Cattle, hogs, sheep, and goats	9	9 760	.8	.2
—	Commodities, n.e.c.	(X)	9 253	(X)	(V)	5140	Other farm products, inedible	10	172 907	13.0	3.3
						5141	Raw sugar	8	6 205	1.6	.1
4300	Poultry and poultry products	104	244 422	8.0	1.0	5143	Farm products, n.e.c.	10	166 702	12.5	3.2
4400	Confectionery	390	713 925	7.5	3.0	5800	Farm supplies	14	9 249	3.4	.2
4500	Fish and seafoods (excluding canned and frozen packaged)	58	95 778	6.0	.4	9700	Service receipts and labor charges (including installed parts)	15	27 922	3.3	.5
4600	Meats and meat products (fresh and unpackaged)	111	174 852	5.9	.7	9800	Miscellaneous commodities	24	331 927	15.3	6.3
4700	Fresh fruits and vegetables	40	61 361	4.6	.3	9910	Receipts from Commodity Credit Corporation	9	139 160	34.0	2.6
4800	Coffee, tea, and spices	414	1 566 899	17.8	6.7	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	19	17 633	23.7	.3
4811	Coffee	186	918 907	19.1	3.9	9940	Rental receipts	18	14 243	4.9	.3
4812	Tea	148	69 760	2.3	.3	—	All other commodities	(X)	3 681	(X)	.1
4813	Spices	222	578 232	19.2	2.5						
4820	Bread and baked goods	367	498 476	13.9	2.1		Livestock (SIC 5154)	1 209	17 028 701	(X)	100.0
4830	Canned foods	780	5 720 472	34.3	24.3	5000	Cattle, hogs, sheep, and goats	1 209	16 782 436	98.6	98.6
4831	Canned and bottled fruits, vegetables, and juices	627	3 314 464	24.5	14.1	5011	Cattle	1 128	14 166 558	86.5	83.2
4832	Canned and bottled baby foods	52	99 950	6.3	.4	5012	Hogs	779	2 262 805	22.3	13.3
4833	Canned meats	197	394 893	8.6	1.7	5013	Sheep	481	290 334	4.2	1.7
4834	Canned fish and seafood	320	459 797	6.1	2.0	5014	Goats	295	62 739	2.0	.4
4835	Canned milk	83	77 590	3.7	.3	5140	Other farm products, inedible	289	107 206	2.7	.6
4836	Other canned foods	350	1 373 778	21.0	5.8	5142	Horses, mules, and donkeys	289	107 206	2.7	.6
4840	Food and beverage basic materials	211	1 030 654	29.9	4.4	9700	Service receipts and labor charges (including installed parts)	27	59 157	10.9	.3
4850	Soft drinks	269	405 536	8.5	1.7	9800	Miscellaneous commodities	50	25 348	2.7	.1
4851	Soft drinks, packaged	258	379 419	9.2	1.6	—	All other commodities	(X)	54 554	(X)	.3
4852	Soft drinks, pre and post mix bulk	39	26 117	5.3	.1						

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Salas of speciad commodity line				CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	Farm-product raw materials, n.e.c. (SIC 5159)-----	455	3 938 079	(X)	100.0		Chemicals and allied products, n.e.c. (SIC 5169)-----	730	2 475 325	(X)	100.0		
3400	Industrial and personal servica paper and plastics-----	7	4 449	28.9	.1	0540	Other homefurnishings-----	7	2 356	8.7	.1		
3600	Piece goods, knit and woven-----	7	2 853	20.6	.1	0720	Roofing, siding, insulation materials, and guttering-----	7	2 559	28.9	.1		
5100	Hidas, skins and pelts-----	40	548 049	99.1	13.9	0960	Restaurant and hotel equipmant and supplies-----	6	5 631	5.9	.2		
5120	Leaf tobacco-----	242	1 090 891	99.9	27.7	1140	Iron and steel wire and wire products-----	9	3 834	12.3	.2		
5130	Wool, wool tops, and mohair-----	25	95 562	91.7	2.4	1300	Coal and coke-----	7	20 740	26.5	.8		
5140	Other farm products, inedible-----	79	1 460 528	97.4	37.1	1320	Minerals and ores (excluding coal, precious stones, and crude oil)-----	6	22 885	30.1	.9		
5141	Raw sugar-----	9	107 762	67.6	2.7	1400	Electrical apparatus and equipment-----	6	1 519	11.7	.1		
5142	Horses, mules, and donkeys-----	53	498 325	93.1	12.7	1600	Electronic parts and equipment, except communication-----	10	4 606	9.7	.2		
5143	Farm products, n.e.c.-----	27	854 441	96.9	21.7	1700	Hardware-----	10	3 830	12.4	.2		
5200	Cotton-----	85	712 510	94.7	18.1	2320	General-purpose industrial machinery, equipment, and parts-----	44	16 505	15.2	.7		
5800	Farm supplies-----	9	2 517	14.6	.1	2350	Oil well, refinery, and pipalina machinery, equipment and supplies-----	6	17 890	35.0	.7		
9800	Miscellaneous commodities-----	9	2 587	16.3	.1	2360	Other industrial machinery, equipment, and parts-----	8	1 734	9.6	.1		
—	All other commodities-----	(X)	18 133	(X)	.5	2420	Industrial valvas and fittings-----	22	4 866	16.0	.2		
	Plastics materials and basic forms and shapes (SIC 5162)-----	398	1 841 323	(X)	100.0	2430	Walding supplias (axcluding gasas)-----	74	23 254	29.3	.9		
0540	Other homefurnishings-----	8	10 408	14.2	.6	2440	Industrial containers and supplies-----	21	7 704	6.9	.3		
0620	Plywood and millwork-----	7	10 972	18.5	.6	2450	Other industrial supplies-----	9	3 265	4.7	.1		
0720	Roofing, siding, insulation materials, and guttering-----	7	1 090	4.4	.1	2520	Custodial (janitors') equipment and supplies-----	17	1 835	9.4	.1		
1120	Flatiron and steel products-----	22	11 294	13.3	.6	3400	Industrial and personal servica paper and plastics-----	17	7 545	6.0	.3		
1140	Iron and staal wira and wira products-----	19	5 476	8.6	.3	3500	Drugs, pharmaceuticals, cosmetics and toiletnes-----	25	40 514	22.5	1.6		
1150	Iron and staal pipe and tubing-----	9	1 704	4.6	.1	4100	Frozen foods (packaged)-----	15	13 025	14.6	.5		
1160	Other iron and staal products-----	10	14 312	32.2	.8	4200	Dairy products (excluding driad or cannad) -- Chaese-----	6	4 234	15.7	.2		
1200	Copper and brass-----	9	1 233	6.0	.1	4212	-----	6	4 234	15.7	.2		
1220	Aluminum shapes, forms, etc.-----	21	39 386	24.9	2.1	4400	Confectionery-----	8	5 396	14.4	.2		
1400	Electrical apparatus and equipment-----	23	8 547	15.3	.5	4411	Candy-----	8	5 396	14.4	.2		
1500	Electrical appliances, household-----	7	2 036	6.9	.1	4800	Coffaa, tea, and spicas-----	10	10 827	7.7	.4		
1600	Electronic parts and equipment, excapt communication-----	16	7 302	20.0	.4	4830	Canned foods-----	10	12 645	10.0	.5		
1700	Hardware-----	27	11 103	12.4	.6	4840	Food and beverage basic materials-----	8	5 248	18.6	.2		
1800	Plumbing and heating equipmant and supplias (hydronics)-----	23	13 476	18.0	.7	4860	Other grocery specialties-----	10	12 444	9.7	.5		
2320	General-purpose industrial machinery, equipment, and parts-----	17	7 082	15.6	.4	4868	Pet foods-----	7	3 542	3.1	.1		
2420	Industrial valvas and fittings-----	9	7 241	13.8	.4	—	Commodities, n.a.c.-----	(X)	8 902	(X)	.4		
2440	Industrial containers and supplies-----	11	2 785	13.4	.2	5300	Plastics materials and basic shapes-----	60	37 826	17.2	1.5		
2450	Other industrial supplies-----	18	14 501	14.1	.8	5312	Plastics raw materials-----	40	34 397	20.2	1.4		
2454	Mechanical rubber goods-----	13	13 668	21.7	.7	5316	Other plastics materials and basic shapes-----	21	3 127	8.3	.1		
—	Commodities, n.a.c.-----	(X)	833	(X)	(V)	—	Commodities, n.a.c.-----	(X)	302	(X)	(V)		
2700	Sporting and racraational goods and supplias-----	18	2 347	7.0	.1	5320	Industrial gasas (walding, etc.)-----	83	70 053	57.3	2.8		
2800	Toys and hobby goods and supplies-----	17	5 372	19.1	.3	5330	Chemicals and alliad products (excluding agricultural, plastics, gasas, and petroleum)-----	652	2 048 050	85.9	82.7		
3400	Industrial and personal servica papar and plastics-----	13	9 072	24.4	.5	5400	Petroleum products-----	31	7 971	27.7	.3		
3412	Papar dishes, cups, and napkins-----	7	2 034	6.5	.1	6000	Paint, paint supplies and wallpaper-----	9	5 220	7.9	.2		
3414	Disposabla plastic boxes, containers, cups, dishes, and supplias-----	8	3 427	9.7	.2	9700	Sarvica receiptis and labor charges (including installad parts)-----	8	2 221	3.0	.1		
3415	Other industrial and personal service papar-----	8	3 051	9.6	.2	9800	Miscallaneaous commoditias-----	34	11 350	11.5	.5		
—	Commodities, n.e.c.-----	(X)	560	(X)	(V)	—	All other commodities-----	(X)	35 743	(X)	1.4		
5300	Plastics materials and basic shapes-----	398	1 440 739	78.2	78.2		Petroleum bulk stations and terminals (SIC 5171)*-----	172	1 482 623	(X)	100.0		
5330	Chemicals and alliad products (axcluding agricultural, plastics, gasas, and petroleum)-----	34	90 929	24.2	4.9		Petroleum and petrolaum products wholesalers, excapt bulk stations and terminals (SIC 5172)*-----	234	15 800 311	(X)	100.0		
5332	Other industrial inorganic chemicals-----	8	2 332	9.6	.1		Beer and ale (SIC 5181)*-----	44	66 045	(X)	100.0		
5333	Synthetic rubber-----	6	2 264	11.3	.1								
5334	Cellulosic man-mada fibers-----	6	2 254	9.3	.1								
5338	Soaps and detergants-----	7	1 107	2.7	.1								
5341	Other industrial organic chemicals-----	9	52 248	20.6	2.8								
5345	Other chemicals and alliad products-----	19	29 648	34.4	1.6								
—	Commodities, n.e.c.-----	(X)	1 076	(X)	.1								
5800	Farm supplies-----	7	63 621	25.9	3.5								
5818	Other agricultural chemicals and fertilizers-----	7	83 621	25.9	3.5								
6000	Paint, paint supplies and wallpaper-----	6	3 194	9.7	.2								
8140	Advertising spacialtias (papar novelties, etc.)-----	18	1 717	6.1	.1								
9700	Servica receiptis and labor charges (including installad parts)-----	7	942	7.8	.1								
9800	Miscellaneous commodities-----	38	17 252	17.0	.9								
9940	Rental receiptis-----	8	1 264	4.8	.1								
—	All other commodities-----	(X)	34 926	(X)	1.9								

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1987—Con.

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CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab- lish- ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Wine and distilled alcoholic beverages (SIC 5182) -----	154	1 121 591	(X)	100.0		Flowers, nursery stock, and florists' supplies (SIC 5193) -----	198	537 544	(X)	100.0
4860	Other grocery specialties -----	19	844	3.1	.1	0400	Household and lawn furniture -----	10	505	1.8	.1
5600	Beer and ale -----	17	1 517	1.7	.1	0540	Other homefurnishings -----	11	454	2.2	.1
5700	Wines and distilled alcoholic beverages -----	154	1 116 006	99.5	99.5	5300	Plastics materials and basic shapes -----	10	450	2.2	.1
5711	Wines -----	126	412 386	54.5	36.8	6110	Flowers and florists' supplies -----	198	533 820	99.3	99.3
5712	Distilled liquor (including premixed alcoholic drinks) -----	99	703 620	79.2	62.7	6120	Art goods (including novelties and souvenirs) -----	12	944	4.3	.2
9800	Miscellaneous commodities -----	16	2 538	4.1	.2	9800	Miscellaneous commodities -----	13	1 148	2.7	.2
—	All other commodities -----	(X)	686	(X)	.1	—	All other commodities -----	(X)	223	(X)	(V)
	Farm supplies (SIC 5191) -----	226	1 675 392	(X)	100.0		Tobacco and tobacco products (SIC 5194) -----	23	35 430	(X)	100.0
0530	Floor coverings -----	12	1 806	3.7	.1	1400	Electrical apparatus and equipment -----	8	121	1.7	.3
0540	Other homefurnishings -----	16	3 917	8.3	.2	3400	Industrial and personal service paper and plastics -----	7	87	.7	.2
0740	Other construction materials -----	13	3 345	4.7	.2	3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	10	2 520	18.7	7.1
1140	Iron and steel wire and wire products -----	9	1 143	2.7	.1	4100	Frozen foods (packaged) -----	9	175	1.3	.5
1700	Hardware -----	21	3 129	5.1	.2	4200	Dairy products (excluding dried or canned) --	10	2 086	15.4	5.9
1800	Plumbing and heating equipment and supplies (hydronics) -----	17	4 628	8.1	.3	4400	Confectionery -----	15	1 543	8.8	4.4
2220	Garden machinery, equipment, and parts -----	24	8 612	8.5	.5	4600	Meats and meat products (fresh and unpackaged) -----	10	695	5.1	2.0
2700	Sporting and recreational goods and supplies -----	14	4 622	9.2	.3	4800	Coffee, tea, and spices -----	7	87	.7	.2
3500	Drugs, pharmaceuticals, cosmetics and toiletries -----	13	8 922	12.6	.5	4850	Soft drinks -----	10	240	1.9	.7
3900	Women's and children's wear -----	13	3 556	6.6	.2	4860	Other grocery specialties -----	10	436	3.2	1.2
3912	Women's, misses', and girls' dresses and blouses -----	13	1 940	3.6	.1	5900	Tobacco and tobacco products -----	23	27 071	76.4	76.4
3916	Other women's, misses, and girl's wear(furs, sweaters, millinery, etc. -----	11	1 616	3.0	.1	9800	Miscellaneous commodities -----	11	368	5.0	1.0
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	20	8 328	10.0	.5	—	All other commodities -----	(X)	1	(X)	(V)
5800	Farm supplies -----	226	1 611 331	96.2	96.2		Paints, varnishes, and supplies (SIC 5198) -----	196	673 622	(X)	100.0
5811	Hay, straw, and alfalfa -----	24	38 063	50.2	2.3	0200	New and rebuilt automotive parts and supplies -----	9	9 371	18.0	1.4
5812	Feeds (poultry and livestock) not mixed on location -----	85	370 898	85.1	22.1	0400	Household and lawn furniture -----	10	3 890	5.6	.6
5813	Prepared feeds (poultry and livestock) mixed on location -----	21	29 707	36.0	1.8	0540	Other homefurnishings -----	13	6 512	7.2	1.0
5814	Weed killers, soil sterilizers, and soil conditioners -----	46	557 533	86.0	33.3	0720	Roofing, siding, insulation materials, and guttering -----	14	3 725	7.8	.6
5815	Insecticides, fungicides, and pesticides --	69	40 042	15.2	2.4	1700	Hardware -----	57	51 886	19.2	7.7
5816	Other agricultural chemicals and fertilizers--	54	270 681	72.5	16.2	1800	Plumbing and heating equipment and supplies (hydronics) -----	18	12 790	9.7	1.9
5817	Seeds and bulbs -----	68	257 730	70.8	15.4	1900	Warm air heating and air-conditioning equipment and supplies -----	6	542	2.6	.1
5818	Other farm supplies (including harness and saddlery equipment) -----	29	46 677	34.7	2.8	1916	Air cleaning and filtration systems -----	6	542	2.6	.1
6110	Flowers and florists' supplies -----	13	1 714	3.7	.1	2320	General-purpose industrial machinery, equipment, and parts -----	9	982	7.1	.1
9700	Service receipts and labor charges (including installed parts) -----	14	2 437	4.8	.1	2450	Other industrial supplies -----	17	3 951	3.6	.6
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) -----	10	2 092	2.9	.1	2700	Sporting and recreational goods and supplies -----	9	739	3.0	.1
—	All other commodities -----	(X)	5 810	(X)	.3	3300	Stationery office supplies, and greeting cards -----	7	8 885	12.7	1.3
	Books, periodicals, and newspapers (SIC 5192) -----	288	2 116 117	(X)	100.0	3600	Piece goods, knit and woven -----	7	6 574	23.7	1.0
2800	Toys and hobby goods and supplies -----	18	2 804	5.8	.1	3616	Other piece goods -----	7	6 574	23.7	1.0
3130	Other durable goods -----	12	2 001	5.4	.1	5300	Plastics materials and basic shapes -----	13	3 200	8.3	.5
3300	Stationery office supplies, and greeting cards -----	26	7 091	12.3	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) -----	14	3 681	4.7	.5
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	288	2 083 577	98.5	98.5	6000	Paint, paint supplies and wallpaper -----	196	535 039	79.4	79.4
6120	Art goods (including novelties and souvenirs) -----	26	13 037	19.0	.6	9800	Miscellaneous commodities -----	27	4 593	3.8	.7
9800	Miscellaneous commodities -----	17	2 099	14.8	.1	—	All other commodities -----	(X)	17 262	(X)	2.6
—	All other commodities -----	(X)	5 508	(X)	.3		Nondurable goods, n.e.c. (SIC 5199) # -----	1 642	5 109 944	(X)	100.0

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100) -----	403	9 285 773	100.0		Household and lawn furniture (CL 0400) -- Con. -----			
5012	Automobiles and other motor vehicles -----	355	9 230 951	99.4	5112	Stationary and office supplies -----	14	1 529	.1
5083	Farm and garden machinery and equipment -----	29	4 880	.1	5131	Piece goods, notions, and other dry goods -----	17	10 330	.4
					5196	Paints, varnishes, and supplies -----	10	3 890	.1
					5199	Nondurable goods, n.e.c. -----	89	34 087	1.3
	Buses, campers, and motor homes (CL 0120) -----	103	177 246	100.0		Office and business furniture (CL 0420) -----	791	1 219 229	100.0
5012	Automobiles and other motor vehicles -----	101	176 799	99.7	5013	Motor vehicle supplies and new parts -----	10	14 015	1.1
					5021	Furniture -----	561	1 094 768	89.8
					5023	Home furnishings -----	25	11 039	.9
					5044	Office equipment -----	51	33 352	2.7
					5045	Computers and computer peripheral equipment and software -----	19	1 155	.1
	Light trucks (14,000 lbs or less) (CL 0130) -----	178	545 073	100.0	5046	Commercial equipment, n.a.c. -----	32	12 948	1.1
5012	Automobiles and other motor vehicles -----	148	540 882	99.2	5049	Professional equipment and supplies, n.a.c. -----	12	1 428	.1
5013	Motor vehicle supplies and new parts -----	9	2 940	.5	5078	Refrigeration equipment and supplies -----	8	948	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	9	990	.2	5112	Stationary and office supplies -----	36	13 102	1.1
					5199	Nondurable goods, n.e.c. -----	13	8 622	.7
	Medium trucks and tractors (14,001 to 26,000 lbs) (CL 0140) -----	73	27 682	100.0		Household china, glassware, crockery, and plastic housewares (CL 0500) -----	589	1 091 295	100.0
5012	Automobiles and other motor vehicles -----	38	25 950	93.7	5021	Furniture -----	28	30 616	2.8
5082	Construction and mining (except petroleum) machinery and equipment -----	11	1 000	3.6	5023	Home furnishings -----	305	924 692	84.7
5083	Farm and garden machinery and equipment -----	24	732	2.6	5043	Photographic equipment and supplies -----	12	2 235	.2
					5044	Office equipment -----	17	2 635	.2
					5064	Electrical appliances, television and radio sets -----	32	41 874	3.8
	Heavy trucks and tractors (over 26,000 lbs) (CL 0150) -----	113	239 989	100.0	5065	Electronic parts and equipment, n.e.c. -----	8	16 644	1.5
5012	Automobiles and other motor vehicles -----	72	229 049	95.4	5072	Hardware -----	7	2 292	.2
5013	Motor vehicle supplies and new parts -----	8	1 649	.7	5092	Toys and hobby goods and supplies -----	7	1 071	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	9	990	.4	5112	Stationary and office supplies -----	11	1 319	.1
5083	Farm and garden machinery and equipment -----	9	340	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	7	5 723	.5
5088	Transportation equipment and supplies, except motor vehicles -----	12	7 518	3.1	5131	Piece goods, notions, and other dry goods -----	13	25 621	2.3
					5199	Nondurable goods, n.a.c. -----	107	29 122	2.7
	New and rebuilt automotive parts and supplies (CL 0200) -----	1 091	8 358 905	100.0		Linens, domestics, curtains, and draperies (CL 0520) -----	516	795 252	100.0
5012	Automobiles and other motor vehicles -----	18	10 394	.1	5021	Furniture -----	45	16 823	2.1
5013	Motor vehicle supplies and new parts -----	861	8 194 086	98.0	5023	Home furnishings -----	316	738 955	92.9
5051	Metals service centers and offices -----	14	39 062	.5	5122	Drugs, drug proprietaries, and druggists' sundries -----	7	1 283	.2
5065	Electronic parts and equipment, n.a.c. -----	10	12 165	.1	5131	Piece goods, notions, and other dry goods -----	19	10 837	1.4
5072	Hardware -----	16	23 471	.3	5136	Men's and boys' clothing and furnishings -----	20	10 651	1.3
					5199	Nondurable goods, n.a.c. -----	76	14 671	1.8
5075	Warm air heating and air-conditioning equipment and supplies -----	7	9 260	.1		Floor coverings (CL 0530) -----	426	788 238	100.0
5082	Construction and mining (except petroleum) machinery and equipment -----	10	11 443	.1	5021	Furniture -----	27	10 016	1.3
5084	Industrial machinery and equipment -----	21	13 452	.2	5023	Home furnishings -----	290	759 837	96.4
5085	Industrial supplies -----	14	6 530	.1	5032	Brick, stone, and related construction materials -----	14	1 082	.1
5198	Paints, varnishes, and supplies -----	9	9 371	.1	5033	Roofing, siding, and insulation materials -----	10	3 190	.4
					5039	Construction materials, n.a.c. -----	19	2 020	.3
	Used automotive parts, accessories, and equipment (CL 0240) -----	59	17 223	100.0	5049	Professional equipment and supplies, n.e.c. -----	11	993	.1
5013	Motor vehicle supplies and new parts -----	37	14 319	83.1	5131	Piece goods, notions, and other dry goods -----	11	1 698	.2
5093	Scrap and waste materials -----	14	1 527	8.9	5191	Farm supplies -----	12	1 806	.2
						Other home furnishings (CL 0540) -----	1 158	1 411 408	100.0
	Petroleum products marketing equipment (CL 0250) -----	49	76 734	100.0	5021	Furniture -----	57	62 928	4.5
5013	Motor vehicle supplies and new parts -----	44	76 293	99.4	5023	Home furnishings -----	529	1 074 501	76.1
					5039	Construction materials, n.a.c. -----	17	7 539	.5
					5043	Photographic equipment and supplies -----	7	2 146	.2
	Tires and tubes (CL 0300) -----	148	362 794	100.0	5045	Computers and computer peripheral equipment and software -----	7	1 049	.1
5013	Motor vehicle supplies and new parts -----	30	5 525	1.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	8	2 905	.2
5171	Petroleum bulk stations and terminals -----	25	1 266	.3	5064	Electrical appliances, television and radio sets -----	51	53 167	3.8
5199	Nondurable goods, n.e.c. -----	20	4 951	1.4	5065	Electronic parts and equipment, n.a.c. -----	10	8 718	.6
					5072	Hardware -----	30	46 449	3.3
	Household and lawn furniture (CL 0400) -----	1 268	2 668 520	100.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	15	5 945	.4
5021	Furniture -----	870	2 462 666	92.3	5083	Farm and garden machinery and equipment -----	15	2 270	.2
5023	Home furnishings -----	93	72 102	2.7	5087	Service establishment equipment and supplies -----	10	1 043	.1
5064	Electrical appliances, television and radio sets -----	17	10 880	.4	5091	Sporting and recreational goods and supplies -----	15	8 989	.6
5085	Electronic parts and equipment, n.a.c. -----	8	8 695	.3	5099	Durable goods, n.e.c. -----	61	18 952	1.3
5072	Hardware -----	20	12 612	.5	5112	Stationary and office supplies -----	14	3 316	.2
5074	Plumbing and heating equipment and supplies (hydronics) -----	11	3 948	.1	5113	Industrial and personal service paper -----	8	1 701	.1
5083	Farm and garden machinery and equipment -----	20	7 527	.3	5122	Drugs, drug proprietaries, and druggists' sundries -----	19	8 085	.6
5091	Sporting and recreational goods and supplies -----	12	22 057	.8	5131	Piece goods, notions, and other dry goods -----	14	4 711	.3
5092	Toys and hobby goods and supplies -----	9	6 300	.2	5141	Groceries, general line -----	32	14 197	1.0
5099	Durable goods, n.e.c. -----	19	8 471	.3	5149	Groceries and related products, n.e.c. -----	14	18 334	1.3

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Other homefurnishings (CL 0540)—Con.					Photographic equipment and supplies (CL 0800)—Con.			
5162	Plastics materials and basic forms and shapes	8	10 408	.7					
5169	Chemicals and allied products, n.e.c.	7	2 356	.2	5064	Electrical appliances, television and radio sets	15	1 977	.7
5191	Farm supplies	16	3 917	.3	5065	Electronic parts and equipment, n.e.c.	166	3 677	1.3
5198	Paints, varnishes, and supplies	13	6 512	.5	5092	Toys and hobby goods and supplies	6	5 190	1.8
5199	Nondurable goods, n.e.c.	121	34 493	2.4	5099	Durable goods, n.e.c.	81	23 618	8.2
					5122	Drugs, drug proprietaries, and druggists' sundries	10	15 035	5.2
					5199	Nondurable goods, n.e.c.	51	6 710	2.3
	Lumber: rough, dressed, and finished (CL 0600)	411	1 202 607	100.0					
5031	Lumber, plywood, millwork, and wood panels	322	1 112 184	92.5		Office equipment and supplies (CL 0900)	784	1 128 056	100.0
5033	Roofing, siding, and insulation materials	7	2 616	.2	5021	Furniture	26	12 277	1.1
5039	Construction materials, n.e.c.	14	1 851	.2	5023	Homefurnishings	17	6 246	.6
5099	Durable goods, n.e.c.	54	85 413	7.1	5043	Photographic equipment and supplies	11	3 517	.3
					5044	Office equipment	441	883 535	78.3
	Plywood and millwork (CL 0620)	558	1 637 064	100.0	5045	Computers and computer peripheral equipment and software	28	10 743	1.0
5021	Furniture	8	2 495	.2					
5023	Homefurnishings	11	1 978	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	16	12 111	1.1
5031	Lumber, plywood, millwork, and wood panels	381	1 547 345	94.5	5064	Electrical appliances, television and radio sets	26	84 773	7.5
5032	Brick, stone, and related construction materials	16	7 819	.5	5065	Electronic parts and equipment, n.e.c.	11	15 550	1.4
5033	Roofing, siding, and insulation materials	10	7 866	.5	5084	Industrial machinery and equipment	7	4 240	.4
5039	Construction materials, n.e.c.	35	16 181	1.0	5092	Toys and hobby goods and supplies	15	23 937	2.1
5051	Metals service centers and offices	16	10 640	.6					
5072	Hardware	7	2 295	.1	5099	Durable goods, n.e.c.	39	4 701	.4
5074	Plumbing and heating equipment and supplies (hydronics)	8	5 760	.4	5111	Printing and writing paper	6	778	.1
5075	Warm air heating and air-conditioning equipment and supplies	6	1 761	.1	5112	Stationery and office supplies	59	31 078	2.8
					5113	Industrial and personal service paper	9	2 998	.3
5078	Refrigeration equipment and supplies	9	2 035	.1	5122	Drugs, drug proprietaries, and druggists' sundries	6	4 217	.4
5082	Construction and mining (except petroleum) machinery and equipment	10	9 130	.6	5141	Groceries, general line	15	12 478	1.1
5131	Piece goods, notions, and other dry goods	7	3 267	.2	5199	Nondurable goods, n.e.c.	33	13 979	1.2
5162	Plastics materials and basic forms and shapes	7	10 972	.7					
						New computer equipment (CL 0920)	716	1 507 352	100.0
	Brick, stone, tile, sand, block, cement, and gravel (CL 0700)	198	264 880	100.0	5043	Photographic equipment and supplies	14	3 922	.3
5032	Brick, stone, and related construction materials	133	245 819	92.8	5044	Office equipment	38	8 117	.5
5033	Roofing, siding, and insulation materials	16	5 733	2.2	5045	Computers and computer peripheral equipment and software	454	1 315 944	87.3
5039	Construction materials, n.e.c.	19	4 143	1.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	13	861	.1
5049	Professional equipment and supplies, n.e.c.	12	7 670	2.9	5064	Electrical appliances, television and radio sets	27	70 790	4.7
5083	Farm and garden machinery and equipment	10	641	.2					
					5065	Electronic parts and equipment, n.e.c.	71	77 086	5.1
	Roofing, siding, insulation materials, and guttering (CL 0720)	350	562 255	100.0	5075	Warm air heating and air-conditioning equipment and supplies	7	6 238	.4
5031	Lumber, plywood, millwork, and wood panels	26	44 256	7.9	5084	Industrial machinery and equipment	26	19 430	1.3
5032	Brick, stone, and related construction materials	19	835	.1	5199	Nondurable goods, n.e.c.	9	1 423	.1
5033	Roofing, siding, and insulation materials	161	471 511	83.9					
5039	Construction materials, n.e.c.	40	10 826	1.9		Used computer equipment (CL 0930)	112	153 361	100.0
5051	Metals service centers and offices	23	12 174	2.2	5045	Computers and computer peripheral equipment and software	111	153 348	100.0
5072	Hardware	24	6 649	1.2					
5162	Plastics materials and basic forms and shapes	7	1 090	.2		Computer software (off-the-shelf) (CL 0950)	301	194 059	100.0
5169	Chemicals and allied products, n.e.c.	7	2 559	.5	5044	Office equipment	25	454	.2
5191	Farm supplies	6	360	.1	5045	Computers and computer peripheral equipment and software	103	154 128	79.4
5198	Paints, varnishes, and supplies	14	3 725	.7	5049	Professional equipment and supplies, n.e.c.	10	533	.3
5199	Nondurable goods, n.e.c.	10	376	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	14	8 208	4.2
					5064	Electrical appliances, television and radio sets	12	4 005	2.1
	Flat glass and other construction glass (excluding automotive) (CL 0730)	163	288 214	100.0	5065	Electronic parts and equipment, n.e.c.	41	13 709	7.1
5013	Motor vehicle supplies and new parts	12	10 190	3.5	5084	Industrial machinery and equipment	10	4 250	2.2
5031	Lumber, plywood, millwork, and wood panels	8	389	.1	5092	Toys and hobby goods and supplies	10	5 358	2.8
5033	Roofing, siding, and insulation materials	15	2 677	.9	5099	Durable goods, n.e.c.	58	2 683	1.4
5039	Construction materials, n.e.c.	107	265 120	92.0	5199	Nondurable goods, n.e.c.	6	435	.2
5051	Metals service centers and offices	8	4 136	1.4					
						Restaurant and hotel equipment and supplies (CL 0960)	697	1 208 446	100.0
	Other construction materials (CL 0740)	413	445 174	100.0	5021	Furniture	17	2 326	.2
5023	Homefurnishings	6	3 821	.9	5023	Homefurnishings	9	1 921	.2
5031	Lumber, plywood, millwork, and wood panels	9	1 871	.4	5045	Computers and computer peripheral equipment and software	8	1 119	.1
5032	Brick, stone, and related construction materials	13	662	.1	5046	Commercial equipment, n.e.c.	454	1 021 614	84.5
5033	Roofing, siding, and insulation materials	13	2 622	.6	5074	Plumbing and heating equipment and supplies (hydronics)	9	2 810	.2
5039	Construction materials, n.e.c.	270	419 622	94.3	5078	Refrigeration equipment and supplies	14	3 946	.3
5051	Metals service centers and offices	15	3 472	.8	5087	Service establishment equipment and supplies	46	33 988	2.8
5072	Hardware	11	1 872	.4	5113	Industrial and personal service paper	21	24 413	2.0
5087	Service establishment equipment and supplies	10	1 123	.3	5141	Groceries, general line	25	52 777	4.4
5191	Farm supplies	13	3 345	.8	5142	Packaged frozen foods	13	3 785	.3
					5149	Groceries and related products, n.e.c.	17	50 668	4.2
	Photographic equipment and supplies (CL 0800)	328	288 225	100.0	5169	Chemicals and allied products, n.e.c.	6	5 631	.5
5023	Homefurnishings	8	2 403	.8					
5043	Photographic equipment and supplies	106	226 638	78.6					
5044	Office equipment	9	175	.1					
5045	Computers and computer peripheral equipment and software	7	1 049	.4					
5048	Ophthalmic goods	6	521	.2					

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	Store machines and equipment (CL 0970) ---	161	184 440	100.0		Iron and steel wire and wire products (CL 1140)—Con.			
5044	Office equipment	13	5 753	3.1	5162	Plastics materials and basic forms and shapes	19	5 476	1.3
5046	Commercial equipment, n.e.c.	91	166 185	90.1	5169	Chemicals and allied products, n.e.c.	9	3 834	.9
5078	Refrigeration equipment and supplies	9	1 559	.8	5191	Farm supplies	9	1 143	.3
5087	Service establishment equipment and supplies	10	1 552	.8					
5141	Groceries, general line	19	2 128	1.2		Iron and steel pipe and tubing (CL 1150) ----	490	745 533	100.0
5149	Groceries and related products, n.e.c.	6	5 974	3.2	5031	Lumber, plywood, millwork, and wood panels	9	4 426	.6
	Medical, hospital, and surgical supplies (CL 1000) ----	736	1 474 737	100.0	5032	Brick, stone, and related construction materials	17	1 148	.2
5047	Medical, dental, and hospital equipment and supplies	702	1 469 355	99.6	5039	Construction materials, n.e.c.	13	4 524	.6
5122	Drugs, drug proprietaries, and druggists' sundries	7	3 424	.2	5051	Metals service centers and offices	247	652 418	87.5
	Optical and ophthalmic goods (CL 1020) ----	132	229 558	100.0	5052	Coal and other minerals and ores	10	8 816	1.2
5047	Medical, dental, and hospital equipment and supplies	11	3 414	1.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	2 657	.4
5048	Ophthalmic goods	121	226 144	98.5	5072	Hardware	9	6 056	.8
	Dental supplies (CL 1030) ----	42	66 545	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	76	52 640	7.1
5047	Medical, dental, and hospital equipment and supplies	39	66 525	100.0	5075	Warm air heating and air-conditioning equipment and supplies	8	1 229	.2
	Religious and school supplies (CL 1040) ----	122	129 755	100.0	5078	Refrigeration equipment and supplies	13	1 399	.2
5044	Office equipment	7	172	.1	5084	Industrial machinery and equipment	6	1 483	.2
5049	Professional equipment and supplies, n.e.c.	67	104 736	80.7	5085	Industrial supplies	18	4 861	.7
5112	Stationery and office supplies	19	6 671	5.1	5093	Scrap and waste materials	13	625	.1
5199	Nondurable goods, n.e.c.	19	9 050	7.0	5162	Plastics materials and basic forms and shapes	9	1 704	.2
	Other professional equipment and supplies (CL 1050) ----	246	358 788	100.0	5199	Nondurable goods, n.e.c.	10	417	.1
5047	Medical, dental, and hospital equipment and supplies	22	6 973	1.9		Other iron and steel products (CL 1160) ----	221	445 566	100.0
5048	Ophthalmic goods	7	683	.2	5051	Metals service centers and offices	179	403 504	90.6
5049	Professional equipment and supplies, n.e.c.	210	347 623	96.9	5052	Coal and other minerals and ores	8	25 874	5.8
	Iron and steel products (semifinished) (CL 1100) ----	396	1 165 746	100.0	5162	Plastics materials and basic forms and shapes	10	14 312	3.2
5039	Construction materials, n.e.c.	14	5 297	.5		Alloy steel (CL 1170) ----	121	188 131	100.0
5051	Metals service centers and offices	341	1 149 000	98.6	5051	Metals service centers and offices	100	181 188	96.3
5085	Industrial supplies	7	5 185	.4	5093	Scrap and waste materials	7	152	.1
5093	Scrap and waste materials	14	1 527	.1		Stainless steel (CL 1180) ----	222	222 482	100.0
	Flatiron and steel products (CL 1120) ----	649	1 240 511	100.0	5051	Metals service centers and offices	172	216 863	97.5
5013	Motor vehicle supplies and new parts	14	5 228	.4	5078	Refrigeration equipment and supplies	13	2 334	1.0
5031	Lumber, plywood, millwork, and wood panels	11	2 052	.2	5093	Scrap and waste materials	31	2 670	1.2
5032	Brick, stone, and related construction materials	17	840	.1		Copper and brass (CL 1200) ----	315	402 142	100.0
5033	Roofing, siding, and insulation materials	9	1 176	.1	5023	Home furnishings	27	5 215	1.3
5051	Metals service centers and offices	420	1 122 892	90.5	5044	Office equipment	13	3 067	.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	717	.1	5051	Metals service centers and offices	152	360 949	89.8
5074	Plumbing and heating equipment and supplies (hydronics)	11	697	.1	5074	Plumbing and heating equipment and supplies (hydronics)	11	9 648	2.4
5084	Industrial machinery and equipment	19	7 356	.6	5084	Industrial machinery and equipment	10	1 354	.3
5085	Industrial supplies	13	6 252	.5	5085	Industrial supplies	6	577	.1
5099	Durable goods, n.e.c.	14	2 875	.2	5093	Scrap and waste materials	15	425	.1
5148	Fish and seafoods	9	14 019	1.1	5094	Jewelry, watches, precious stones, and precious metals	15	1 960	.5
5182	Plastics materials and basic forms and shapes	22	11 294	.9	5099	Durable goods, n.e.c.	10	956	.2
5199	Nondurable goods, n.e.c.	27	49 230	4.0	5162	Plastics materials and basic forms and shapes	9	1 233	.3
	Iron and steel wire and wire products (CL 1140) ----	544	429 177	100.0	5199	Nondurable goods, n.e.c.	31	10 811	2.7
5013	Motor vehicle supplies and new parts	20	11 866	2.8		Aluminum shapes, forms, etc. (CL 1220) ----	512	947 786	100.0
5031	Lumber, plywood, millwork, and wood panels	15	18 763	4.4	5013	Motor vehicle supplies and new parts	14	27 703	2.9
5033	Roofing, siding, and insulation materials	11	2 367	.6	5023	Home furnishings	13	2 743	.3
5051	Metals service centers and offices	211	313 236	73.0	5031	Lumber, plywood, millwork, and wood panels	16	3 579	.4
5083	Electrical apparatus and equipment, wiring supplies, and construction materials	13	3 381	.8	5033	Roofing, siding, and insulation materials	18	7 272	.8
5065	Electronic parts and equipment, n.e.c.	14	9 498	2.2	5039	Construction materials, n.e.c.	40	23 723	2.5
5072	Hardware	37	15 840	3.7	5051	Metals service centers and offices	245	786 816	83.0
5074	Plumbing and heating equipment and supplies (hydronics)	6	487	.1	5074	Plumbing and heating equipment and supplies (hydronics)	16	6 430	.7
5075	Warm air heating and air-conditioning equipment and supplies	9	2 615	.6	5083	Farm and garden machinery and equipment	18	2 013	.2
5083	Farm and garden machinery and equipment	23	3 640	.8	5084	Industrial machinery and equipment	9	7 129	.8
5084	Industrial machinery and equipment	19	5 978	1.4	5091	Sporting and recreational goods and supplies	6	4 104	.4
5085	Industrial supplies	29	7 738	1.8	5094	Jewelry, watches, precious stones, and precious metals	16	4 131	.4
5087	Service establishment equipment and supplies	12	2 146	.5	5099	Durable goods, n.e.c.	10	956	.1
5093	Scrap and waste materials	14	1 527	.4	5111	Printing and writing paper	7	1 675	.2
5099	Durable goods, n.e.c.	38	18 425	4.3	5141	Groceries, general line	11	5 155	.5
					5162	Plastics materials and basic forms and shapes	21	39 386	4.2
					5199	Nondurable goods, n.e.c.	12	3 924	.4
						Other nonferrous metals (CL 1230) ----	144	285 164	100.0
					5051	Metals service centers and offices	92	270 669	94.9
					5093	Scrap and waste materials	27	3 255	1.1
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	17	8 845	3.1

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Coal and coke (CL 1300) -----	222	2 036 782	100.0		Electronic parts and equipment, except communication (CL 1600)—Con.			
5051	Metals service centers and offices -----	15	31 214	1.5					
5052	Coal and other minerals and ores -----	175	1 981 614	97.3	5085	Industrial supplies -----	117	44 779	.3
5169	Chemicals and allied products, n.e.c. -----	7	20 740	1.0	5088	Transportation equipment and supplies, except motor vehicles -----	28	15 989	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	13	2 948	.1	5162	Plastics materials and basic forms and shapes -----	16	7 302	.1
					5199	Nondurable goods, n.e.c. -----	35	15 957	.1
	Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----	60	181 807	100.0		Communication equipment and supplies (CL 1650) -----	696	1 472 473	100.0
5051	Metals service centers and offices -----	10	3 495	1.9					
5052	Coal and other minerals and ores -----	20	140 540	77.3	5045	Computers and computer peripheral equipment and software -----	22	39 488	2.7
5094	Jewelry, watches, precious stones, and precious metals -----	7	148	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	86	51 765	3.5
5169	Chemicals and allied products, n.e.c. -----	6	22 885	12.6	5063	Electrical appliances, television and radio sets -----	55	96 449	6.6
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	17	14 739	8.1	5064	Electronic parts and equipment, n.e.c. -----	465	1 255 597	85.3
					5084	Industrial machinery and equipment -----	57	26 304	1.8
	Electrical apparatus and equipment (CL 1400) -----	3 326	9 796 302	100.0		Hardware (CL 1700) -----	1 704	2 851 933	100.0
5013	Motor vehicle supplies and new parts -----	22	14 682	.1					
5021	Furniture -----	11	5 166	.1	5013	Motor vehicle supplies and new parts -----	39	51 630	1.8
5023	Homefurnishings -----	17	7 349	.1	5021	Furniture -----	14	31 034	1.1
5031	Lumber, plywood, millwork, and wood panels -----	10	5 840	.1	5023	Homefurnishings -----	67	42 175	1.5
5045	Computers and computer peripheral equipment and software -----	31	8 984	.1	5031	Lumber, plywood, millwork, and wood panels -----	19	13 153	.5
5051	Metals service centers and offices -----	31	20 765	.2	5033	Roofing, siding, and insulation materials -----	19	6 081	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	2 160	9 133 762	93.2	5039	Construction materials, n.e.c. -----	29	8 026	.3
5064	Electrical appliances, television and radio sets -----	32	60 857	.6	5044	Office equipment -----	13	2 046	.1
5065	Electronic parts and equipment, n.e.c. -----	295	231 232	2.4	5047	Medical, dental, and hospital equipment and supplies -----	9	3 802	.1
5072	Hardware -----	46	38 600	.4	5051	Metals service centers and offices -----	49	46 898	1.6
5074	Plumbing and heating equipment and supplies (hydronics) -----	44	51 870	.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	45	36 364	1.3
5075	Warm air heating and air-conditioning equipment and supplies -----	60	24 734	.3	5064	Electrical appliances, television and radio sets -----	39	34 254	1.2
5078	Refrigeration equipment and supplies -----	12	9 605	.1	5065	Electronic parts and equipment, n.e.c. -----	22	3 226	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	17	5 382	.1	5072	Hardware -----	704	2 303 981	80.8
5084	Industrial machinery and equipment -----	216	66 509	.7	5074	Plumbing and heating equipment and supplies (hydronics) -----	83	39 621	1.4
5085	Industrial supplies -----	84	30 103	.3	5075	Warm air heating and air-conditioning equipment and supplies -----	22	10 789	.4
5088	Transportation equipment and supplies, except motor vehicles -----	27	7 676	.1	5082	Construction and mining (except petroleum) machinery and equipment -----	20	4 552	.2
5091	Sporting and recreational goods and supplies -----	10	20 623	.2	5083	Farm and garden machinery and equipment -----	42	42 038	1.5
5141	Groceries, general line -----	13	9 092	.2	5084	Industrial machinery and equipment -----	68	19 290	.7
5162	Plastics materials and basic forms and shapes -----	23	8 547	.1	5085	Industrial supplies -----	44	16 828	.6
5199	Nondurable goods, n.e.c. -----	42	20 567	.2	5087	Service establishment equipment and supplies -----	23	3 357	.1
	Electrical appliances, household (CL 1500) --	1 201	4 820 771	100.0					
5021	Furniture -----	16	5 571	.1	5088	Transportation equipment and supplies, except motor vehicles -----	7	2 283	.1
5023	Homefurnishings -----	69	44 849	.9	5091	Sporting and recreational goods and supplies -----	14	8 960	.3
5043	Photographic equipment and supplies -----	18	11 225	.2	5099	Durable goods, n.e.c. -----	24	12 015	.4
5044	Office equipment -----	14	7 219	.1	5141	Groceries, general line -----	23	4 325	.2
5045	Computers and computer peripheral equipment and software -----	20	20 595	.4	5149	Groceries and related products, n.e.c. -----	8	9 971	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	57	29 661	.6	5162	Plastics materials and basic forms and shapes -----	27	11 103	.4
5064	Electrical appliances, television and radio sets -----	497	4 394 794	91.2	5169	Chemicals and allied products, n.e.c. -----	10	3 830	.1
5065	Electronic parts and equipment, n.e.c. -----	54	91 101	1.9	5191	Farm supplies -----	21	3 129	.1
5072	Hardware -----	39	55 861	1.2	5198	Paints, varnishes, and supplies -----	57	51 886	1.8
5074	Plumbing and heating equipment and supplies (hydronics) -----	77	51 017	1.1	5199	Nondurable goods, n.e.c. -----	79	21 067	.7
5092	Toys and hobby goods and supplies -----	9	16 731	.3		Plumbing and heating equipment and supplies (hydronics) (CL 1800) -----	1 576	3 492 738	100.0
5094	Jewelry, watches, precious stones, and precious metals -----	21	3 308	.1	5021	Furniture -----	8	9 742	.3
5099	Durable goods, n.e.c. -----	125	19 599	.4	5023	Homefurnishings -----	20	5 826	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	8	22 777	.5	5031	Lumber, plywood, millwork, and wood panels -----	14	6 703	.2
5141	Groceries, general line -----	9	10 674	.2	5047	Medical, dental, and hospital equipment and supplies -----	6	2 630	.1
5199	Nondurable goods, n.e.c. -----	50	19 868	.4	5051	Metals service centers and offices -----	27	16 666	.5
	Electronic parts and equipment, except communication (CL 1600) -----	3 376	12 853 679	100.0					
5013	Motor vehicle supplies and new parts -----	36	8 865	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	52	44 164	1.3
5023	Homefurnishings -----	12	40 153	.3	5064	Electrical appliances, television and radio sets -----	12	12 621	.4
5045	Computers and computer peripheral equipment and software -----	40	34 164	.3	5072	Hardware -----	83	85 688	2.5
5051	Metals service centers and offices -----	19	8 459	.1	5074	Plumbing and heating equipment and supplies (hydronics) -----	976	3 175 652	90.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	195	107 552	.8	5075	Warm air heating and air-conditioning equipment and supplies -----	140	41 362	1.2
5064	Electrical appliances, television and radio sets -----	25	16 878	.1	5078	Refrigeration equipment and supplies -----	25	12 331	.4
5065	Electronic parts and equipment, n.e.c. -----	2 475	12 427 378	96.7	5082	Construction and mining (except petroleum) machinery and equipment -----	15	2 958	.1
5072	Hardware -----	21	9 151	.1	5083	Farm and garden machinery and equipment -----	27	13 451	.4
5074	Plumbing and heating equipment and supplies (hydronics) -----	22	10 388	.1	5084	Industrial machinery and equipment -----	14	4 061	.1
5084	Industrial machinery and equipment -----	154	63 320	.5	5085	Industrial supplies -----	37	14 760	.4

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

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	Plumbing and heating equipment and supplies (hydronics) (CL 1800)—Con.					Garden machinery, equipment, and parts (CL 2220)—Con.			
5141	Groceries, general line	14	4 966	.1	5074	Plumbing and heating equipment and supplies (hydronics)	13	20 960	3.9
5162	Plastics materials and basic forms and shapes	23	13 476	.4	5082	Construction and mining (except petroleum) machinery and equipment	17	3 487	.6
5191	Farm supplies	17	4 628	.1	5083	Farm and garden machinery and equipment	149	374 226	69.6
5198	Paints, varnishes, and supplies	18	12 790	.4	5091	Sporting and recreational goods and supplies	14	44 910	8.4
	Warm air heating and air-conditioning equipment and supplies (CL 1900)	1 000	1 575 110	100.0	5092	Toys and hobby goods and supplies	6	382	.1
5021	Furniture	6	2 120	.1	5191	Farm supplies	24	8 612	1.6
5023	Home furnishings	7	1 067	.1	5199	Nondurable goods, n.e.c.	25	3 575	.7
5033	Roofing, siding, and insulation materials	10	3 318	.2		Food-processing machinery, equipment, and parts (CL 2300)	410	533 892	100.0
5051	Metals service centers and offices	8	1 443	.1	5084	Industrial machinery and equipment	367	522 593	97.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	78	29 843	1.9	5085	Industrial supplies	20	3 543	.7
5064	Electrical appliances, television and radio sets	22	12 939	.8	5141	Groceries, general line	9	1 286	.2
5065	Electronic parts and equipment, n.e.c.	15	4 576	.3		General-purpose industrial machinery, equipment, and parts (CL 2320)	3 481	4 576 040	100.0
5072	Hardware	24	6 438	.4	5013	Motor vehicle supplies and new parts	39	25 017	.5
5074	Plumbing and heating equipment and supplies (hydronics)	90	34 772	2.2	5045	Computers and computer peripheral equipment and software	13	11 751	.3
5075	Warm air heating and air-conditioning equipment and supplies	619	1 437 210	91.2	5051	Metals service centers and offices	77	43 089	.9
5078	Refrigeration equipment and supplies	23	12 758	.8	5052	Coal and other minerals and ores	8	31 747	.7
5083	Farm and garden machinery and equipment	20	13 934	.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	123	69 806	1.5
5084	Industrial machinery and equipment	21	4 042	.3	5065	Electronic parts and equipment, n.e.c.	83	49 111	1.1
5085	Industrial supplies	17	3 991	.3	5072	Hardware	24	4 243	.1
5139	Footwear	7	1 466	.1	5074	Plumbing and heating equipment and supplies (hydronics)	18	11 966	.3
5199	Nondurable goods, n.e.c.	15	2 537	.2	5075	Warm air heating and air-conditioning equipment and supplies	27	8 682	.2
	Refrigeration equipment and supplies (CL 2000)	302	350 668	100.0	5082	Construction and mining (except petroleum) machinery and equipment	30	5 454	.1
5033	Roofing, siding, and insulation materials	8	877	.3	5083	Farm and garden machinery and equipment	20	6 167	.1
5039	Construction materials, n.e.c.	8	538	.2	5084	Industrial machinery and equipment	2 593	4 175 093	91.2
5046	Commercial equipment, n.e.c.	32	8 178	2.3	5085	Industrial supplies	109	67 079	1.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	23	3 944	1.1	5087	Service establishment equipment and supplies	16	2 301	.1
5064	Electrical appliances, television and radio sets	6	4 805	1.4	5088	Transportation equipment and supplies, except motor vehicles	47	23 382	.5
5065	Electronic parts and equipment, n.e.c.	9	1 695	.5	5149	Groceries and related products, n.e.c.	9	3 538	.1
5074	Plumbing and heating equipment and supplies (hydronics)	28	16 062	4.6	5162	Plastics materials and basic forms and shapes	17	7 082	.2
5075	Warm air heating and air-conditioning equipment and supplies	59	37 287	10.6	5169	Chemicals and allied products, n.e.c.	44	16 505	.4
5078	Refrigeration equipment and supplies	114	275 656	78.6		Metalworking machinery, equipment and parts (CL 2330)	954	1 598 969	100.0
	Construction and mining machinery and equipment (including parts and attachments) (CL 2100)	329	496 574	100.0	5013	Motor vehicle supplies and new parts	13	3 933	.2
5012	Automobiles and other motor vehicles	8	4 799	1.0	5051	Metals service centers and offices	19	14 907	.9
5013	Motor vehicle supplies and new parts	12	2 175	.4	5072	Hardware	12	1 821	.1
5051	Metals service centers and offices	9	1 268	.3	5075	Warm air heating and air-conditioning equipment and supplies	8	2 174	.1
5072	Hardware	11	2 421	.5	5082	Construction and mining (except petroleum) machinery and equipment	11	1 001	.1
5074	Plumbing and heating equipment and supplies (hydronics)	8	19 818	4.0	5084	Industrial machinery and equipment	821	1 553 215	97.1
5082	Construction and mining (except petroleum) machinery and equipment	202	449 142	90.4	5085	Industrial supplies	45	15 589	1.0
5083	Farm and garden machinery and equipment	27	1 834	.4	5088	Transportation equipment and supplies, except motor vehicles	6	2 245	.1
5084	Industrial machinery and equipment	35	11 583	2.3		Materials handling equipment and parts (CL 2340)	831	637 966	100.0
5085	Industrial supplies	15	3 420	.7	5044	Office equipment	10	448	.1
	Farm machinery, equipment, and parts (CL 2200)	374	450 289	100.0	5051	Metals service centers and offices	9	1 215	.2
5012	Automobiles and other motor vehicles	11	5 457	1.2	5065	Electronic parts and equipment, n.e.c.	10	4 616	.7
5013	Motor vehicle supplies and new parts	19	6 880	1.5	5072	Hardware	15	1 932	.3
5051	Metals service centers and offices	8	1 251	.3	5078	Refrigeration equipment and supplies	12	594	.1
5072	Hardware	9	1 913	.4	5082	Construction and mining (except petroleum) machinery and equipment	33	4 802	.8
5082	Construction and mining (except petroleum) machinery and equipment	16	1 369	.3	5084	Industrial machinery and equipment	640	601 618	94.3
5083	Farm and garden machinery and equipment	219	335 345	74.5	5085	Industrial supplies	63	10 700	1.7
5084	Industrial machinery and equipment	48	25 037	5.6	5087	Service establishment equipment and supplies	10	548	.1
5085	Industrial supplies	21	22 519	5.0	5111	Printing and writing paper	7	7 893	1.2
	Garden machinery, equipment, and parts (CL 2220)	363	537 589	100.0		Oil well, refinery, and pipeline machinery, equipment and supplies (CL 2350)	399	432 332	100.0
5021	Furniture	8	2 308	.4	5051	Metals service centers and offices	13	2 643	.6
5023	Home furnishings	21	18 057	3.4	5084	Electronic parts and equipment, n.e.c.	6	2 580	.6
5051	Metals service centers and offices	7	1 301	.2	5085	Industrial machinery and equipment	332	402 037	93.0
5084	Electrical appliances, television and radio sets	11	5 526	1.0	5088	Industrial supplies	23	4 382	1.0
5072	Hardware	39	36 579	6.8	5189	Transportation equipment and supplies, except motor vehicles	10	1 857	.4
						Chemicals and allied products, n.e.c.	6	17 890	4.1

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	Other industrial machinery, equipment, and parts (CL 2360) -----	877	2 053 019	100.0		Other industrial supplies (CL 2450)—Con.			
5075	Warm air heating and air-conditioning equipment and supplies -----	7	1 085	.1	5085	Industrial supplies -----	398	776 068	85.1
5082	Construction and mining (except petroleum) machinery and equipment -----	13	1 731	.1	5087	Service establishment equipment and supplies -----	13	1 194	.1
5084	Industrial machinery and equipment -----	776	2 036 609	99.2	5091	Sporting and recreational goods and supplies -----	6	2 034	.2
5085	Industrial supplies -----	21	4 713	.2	5099	Durable goods, n.e.c. -----	14	2 875	.3
5087	Service establishment equipment and supplies -----	11	3 288	.2	5162	Plastics materials and basic forms and shapes -----	18	14 501	1.6
5169	Chemicals and allied products, n.e.c. -----	8	1 734	.1	5169	Chemicals and allied products, n.e.c. -----	9	3 265	.4
	Mechanical power transmission supplies (CL 2400) -----	420	498 235	100.0	5198	Paints, varnishes, and supplies -----	17	3 951	.4
5013	Motor vehicle supplies and new parts -----	10	10 442	2.1	5199	Nondurable goods, n.e.c. -----	19	6 020	.7
5051	Metals service centers and offices -----	10	993	.2		Beauty and barber equipment and supplies (CL 2500) -----	65	259 206	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	40	23 619	4.7	5087	Service establishment equipment and supplies -----	61	256 429	98.9
5065	Electronic parts and equipment, n.e.c. -----	13	5 455	1.1		Custodial (janitors') equipment and supplies (CL 2520) -----	205	253 209	100.0
5084	Industrial machinery and equipment -----	91	24 639	4.9	5046	Commercial equipment, n.e.c. -----	15	6 197	2.4
5085	Industrial supplies -----	232	418 236	83.9	5087	Service establishment equipment and supplies -----	139	225 328	89.0
5199	Nondurable goods, n.e.c. -----	18	14 659	2.9	5113	Industrial and personal service paper -----	20	10 912	4.3
	Industrial valves and fittings (CL 2420) -----	976	896 221	100.0	5149	Groceries and related products, n.e.c. -----	6	1 594	.6
5051	Metals service centers and offices -----	32	17 386	1.9	5169	Chemicals and allied products, n.e.c. -----	17	1 835	.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	36	14 384	1.6		Laundry and dry-cleaning equipment and supplies (CL 2530) -----	222	301 417	100.0
5065	Electronic parts and equipment, n.e.c. -----	25	7 381	.8	5087	Service establishment equipment and supplies -----	61	42 439	14.1
5072	Hardware -----	9	4 928	.5	5099	Durable goods, n.e.c. -----	33	58 543	19.4
5074	Plumbing and heating equipment and supplies (hydronics) -----	90	29 517	3.3	5141	Groceries, general line -----	87	140 639	46.7
5075	Warm air heating and air-conditioning equipment and supplies -----	11	1 002	.1	5142	Packaged frozen foods -----	8	12 898	4.3
5078	Refrigeration equipment and supplies -----	12	2 113	.2	5149	Groceries and related products, n.e.c. -----	20	44 043	14.6
5082	Construction and mining (except petroleum) machinery and equipment -----	11	1 216	.1		Other service establishment equipment and supplies (CL 2540) -----	106	196 500	100.0
5084	Industrial machinery and equipment -----	253	73 566	8.2	5087	Service establishment equipment and supplies -----	95	194 786	99.1
5085	Industrial supplies -----	415	722 341	80.6		Aircraft and aeronautical equipment and supplies (CL 2600) -----	308	1 505 123	100.0
5087	Service establishment equipment and supplies -----	12	552	.1	5065	Electronic parts and equipment, n.e.c. -----	8	2 506	.2
5088	Transportation equipment and supplies, except motor vehicles -----	16	8 464	.9	5084	Industrial machinery and equipment -----	7	1 450	.1
5162	Plastics materials and basic forms and shapes -----	9	7 241	.8	5087	Service establishment equipment and supplies -----	10	2 740	.2
5169	Chemicals and allied products, n.e.c. -----	22	4 866	.5	5088	Transportation equipment and supplies, except motor vehicles -----	262	1 454 878	96.7
5199	Nondurable goods, n.e.c. -----	6	465	.1	5199	Nondurable goods, n.e.c. -----	20	43 498	2.9
	Welding supplies (excluding gases) (CL 2430) -----	143	74 113	100.0		Marine machinery, equipment, and supplies (CL 2620) -----	189	359 608	100.0
5013	Motor vehicle supplies and new parts -----	13	2 280	3.1	5052	Coal and other minerals and ores -----	7	56 604	15.7
5085	Industrial supplies -----	36	45 877	61.9	5084	Industrial machinery and equipment -----	9	1 538	.4
5169	Chemicals and allied products, n.e.c. -----	74	23 254	31.4	5088	Transportation equipment and supplies, except motor vehicles -----	123	294 146	81.8
	Industrial containers and supplies (CL 2440) -----	313	401 992	100.0	5091	Sporting and recreational goods and supplies -----	21	4 122	1.1
5051	Metals service centers and offices -----	7	836	.2	5199	Nondurable goods, n.e.c. -----	7	606	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	1 304	.3		Other transportation equipment and supplies (CL 2630) -----	127	170 788	100.0
5083	Farm and garden machinery and equipment -----	16	10 639	2.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	13	6 043	3.5
5084	Industrial machinery and equipment -----	41	9 347	2.3	5088	Transportation equipment and supplies, except motor vehicles -----	93	162 435	95.1
5085	Industrial supplies -----	136	350 158	87.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	12	1 508	.9
5087	Service establishment equipment and supplies -----	11	1 243	.3		Sporting and recreational goods and supplies (CL 2700) -----	1 347	4 195 665	100.0
5113	Industrial and personal service paper -----	14	10 739	2.7	5021	Furniture -----	12	2 728	.1
5136	Men's and boys' clothing and furnishings -----	6	580	.1	5023	Home furnishings -----	24	17 980	.4
5162	Plastics materials and basic forms and shapes -----	11	2 785	.7	5048	Ophthalmic goods -----	8	3 321	.1
5169	Chemicals and allied products, n.e.c. -----	21	7 704	1.9	5064	Electrical appliances, television and radio sets -----	27	19 491	.5
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	11	1 836	.5	5065	Electronic parts and equipment, n.e.c. -----	28	10 622	.3
5192	Books, periodicals, and newspapers -----	9	730	.2	5072	Hardware -----	29	29 372	.7
	Other industrial supplies (CL 2450) -----	772	911 602	100.0	5083	Farm and garden machinery and equipment -----	23	6 390	.2
5013	Motor vehicle supplies and new parts -----	10	12 538	1.4	5088	Transportation equipment and supplies, except motor vehicles -----	12	5 146	.1
5023	Home furnishings -----	11	1 323	.1	5091	Sporting and recreational goods and supplies -----	783	4 006 541	95.5
5048	Ophthalmic goods -----	9	3 126	.3	5092	Toys and hobby goods and supplies -----	32	27 510	.7
5051	Metals service centers and offices -----	41	25 117	2.8					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	1 297	.1					
5072	Hardware -----	49	14 304	1.6					
5074	Plumbing and heating equipment and supplies (hydronics) -----	9	2 426	.3					
5082	Construction and mining (except petroleum) machinery and equipment -----	13	3 958	.4					
5083	Farm and garden machinery and equipment -----	14	1 005	.1					
5084	Industrial machinery and equipment -----	68	32 840	3.6					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Sporting and recreational goods and supplies (CL 2700)—Con.					Other durable goods (CL 3130) -----	926	750 786	100.0
5099	Durable goods, n.e.c. -----	111	13 819	.3	5023	Home furnishings -----	18	19 911	2.7
5113	Industrial and personal service paper -----	6	3 857	.1	5043	Photographic equipment and supplies -----	11	1 061	.1
5136	Men's and boys' clothing and furnishings -----	39	6 975	.2	5045	Computers and computer peripheral equipment and software -----	10	23 321	3.1
5139	Footwear -----	16	5 239	.1	5064	Electrical appliances, television and radio sets -----	41	45 799	6.1
5162	Plastics materials and basic forms and shapes -----	18	2 347	.1	5065	Electronic parts and equipment, n.e.c. -----	17	8 258	1.1
5191	Farm supplies -----	14	4 622	.1	5088	Transportation equipment and supplies, except motor vehicles -----	6	1 193	.2
5199	Nondurable goods, n.e.c. -----	75	16 360	.4	5091	Sporting and recreational goods and supplies -----	8	972	.1
	Toys and hobby goods and supplies (CL 2800) -----	791	1 696 860	100.0	5092	Toys and hobby goods and supplies -----	10	1 622	.2
5021	Furniture -----	26	27 777	1.6	5094	Jewelry, watches, precious stones, and precious metals -----	14	876	.1
5023	Home furnishings -----	45	15 154	.9	5099	Durable goods, n.e.c. -----	727	636 659	84.8
5044	Office equipment -----	10	1 079	.1	5192	Books, periodicals, and newspapers -----	12	2 001	.3
5045	Computers and computer peripheral equipment and software -----	7	1 403	.1	5199	Nondurable goods, n.e.c. -----	38	6 829	.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	9	17 541	1.0		Printing and writing (fine) paper (CL 3200) --	291	1 969 780	100.0
5064	Electrical appliances, television and radio sets -----	26	18 396	1.1	5043	Photographic equipment and supplies -----	9	1 723	.1
5065	Electronic parts and equipment, n.e.c. -----	14	13 889	.8	5044	Office equipment -----	25	4 593	.2
5091	Sporting and recreational goods and supplies -----	26	84 339	5.0	5045	Computers and computer peripheral equipment and software -----	8	1 943	.1
5092	Toys and hobby goods and supplies -----	303	1 412 905	83.3	5111	Printing and writing paper -----	146	1 916 799	97.3
5099	Durable goods, n.e.c. -----	72	2 242	.1	5112	Stationery and office supplies -----	44	10 291	.5
5112	Stationery and office supplies -----	19	4 529	.3	5113	Industrial and personal service paper -----	15	29 236	1.5
5113	Industrial and personal service paper -----	7	1 573	.1	5199	Nondurable goods, n.e.c. -----	31	4 043	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	18	3 829	.2		Stationery office supplies, and greeting cards (CL 3300) -----	1 075	1 088 058	100.0
5131	Piece goods, notions, and other dry goods -----	11	25 068	1.5	5021	Furniture -----	33	22 455	2.1
5141	Groceries, general line -----	8	1 038	.1	5023	Home furnishings -----	43	13 590	1.2
5162	Plastics materials and basic forms and shapes -----	17	5 372	.3	5043	Photographic equipment and supplies -----	15	2 938	.3
5192	Books, periodicals, and newspapers -----	18	2 804	.2	5044	Office equipment -----	58	32 879	3.0
5199	Nondurable goods, n.e.c. -----	114	52 664	3.1	5045	Computers and computer peripheral equipment and software -----	16	1 243	.1
	Ferrous metal scrap (CL 2900) -----	233	1 092 641	100.0	5049	Professional equipment and supplies, n.e.c. -----	17	1 631	.1
5051	Metals service centers and offices -----	11	5 134	.5	5064	Electrical appliances, television and radio sets -----	6	2 151	.2
5052	Coal and other minerals and ores -----	8	13 454	1.2	5072	Hardware -----	8	7 005	.6
5093	Scrap and waste materials -----	211	1 073 617	98.3	5092	Toys and hobby goods and supplies -----	16	7 382	.7
	Nonferrous metal scrap (CL 2920) -----	281	525 401	100.0	5094	Jewelry, watches, precious stones, and precious metals -----	11	1 037	.1
5051	Metals service centers and offices -----	18	16 067	3.1	5099	Durable goods, n.e.c. -----	48	817	.1
5052	Coal and other minerals and ores -----	7	44 024	8.4	5111	Printing and writing paper -----	22	10 106	.9
5093	Scrap and waste materials -----	207	447 445	85.2	5112	Stationery and office supplies -----	515	862 928	79.3
5094	Jewelry, watches, precious stones, and precious metals -----	14	761	.1	5113	Industrial and personal service paper -----	17	9 875	.9
5099	Durable goods, n.e.c. -----	16	770	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	24	19 443	1.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	17	16 217	3.1	5136	Men's and boys' clothing and furnishings -----	12	1 656	.2
	Waste materials, except metal (CL 2930) -----	150	317 907	100.0	5192	Books, periodicals, and newspapers -----	26	7 091	.7
5093	Scrap and waste materials -----	146	313 723	98.7	5198	Paints, varnishes, and supplies -----	7	8 885	.8
	Jewelry, watches, diamonds, and other precious stones and metals (CL 3000) -----	720	1 177 751	100.0	5199	Nondurable goods, n.e.c. -----	156	70 086	6.4
5021	Furniture -----	7	2 311	.2		Industrial and personal service paper and plastics (CL 3400) -----	2 014	4 932 175	100.0
5023	Home furnishings -----	22	6 706	.6	5023	Home furnishings -----	13	3 534	.1
5051	Metals service centers and offices -----	13	5 612	.5	5048	Commercial equipment, n.e.c. -----	18	13 233	.3
5064	Electrical appliances, television and radio sets -----	16	7 654	.6	5051	Metals service centers and offices -----	21	7 499	.2
5085	Electronic parts and equipment, n.e.c. -----	17	14 592	1.2	5064	Electrical appliances, television and radio sets -----	6	9 677	.2
5091	Sporting and recreational goods and supplies -----	8	1 390	.1	5072	Hardware -----	7	6 538	.1
5094	Jewelry, watches, precious stones, and precious metals -----	455	1 094 960	93.0	5085	Industrial supplies -----	26	39 002	.8
5137	Women's, children's and infants' clothing and accessories -----	21	4 888	.4	5087	Service establishment equipment and supplies -----	15	9 617	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	17	14 739	1.3	5099	Durable goods, n.e.c. -----	78	78 056	1.6
5199	Nondurable goods, n.e.c. -----	93	23 070	2.0	5111	Printing and writing paper -----	14	16 845	.3
	Musical instruments and supplies (CL 3100) -----	164	79 481	100.0	5112	Stationery and office supplies -----	22	3 348	.1
5099	Durable goods, n.e.c. -----	155	73 604	92.6	5113	Industrial and personal service paper -----	615	2 517 688	51.0
	Forest products, except lumber (CL 3120) -----	820	1 487 240	100.0	5122	Drugs, drug proprietaries, and druggists' sundries -----	20	20 406	.4
5031	Lumber, plywood, millwork, and wood panels -----	35	32 549	2.2	5131	Piece goods, notions, and other dry goods -----	10	14 469	.3
5039	Construction materials, n.e.c. -----	11	1 911	.1	5141	Groceries, general line -----	528	1 109 782	22.5
5051	Metals service centers and offices -----	8	903	.1	5142	Packaged frozen foods -----	87	183 983	3.7
5099	Durable goods, n.e.c. -----	526	1 382 578	93.0	5144	Poultry and poultry products -----	8	2 790	.1
5199	Nondurable goods, n.e.c. -----	23	50 987	3.4	5145	Confectionery -----	22	19 610	.4
					5149	Groceries and related products, n.e.c. -----	378	842 239	17.1
					5159	Farm-product raw materials, n.e.c. -----	7	4 449	.1
					5162	Plastics materials and basic forms and shapes -----	13	9 072	.2
					5169	Chemicals and allied products, n.e.c. -----	17	7 545	.2
					5199	Nondurable goods, n.e.c. -----	21	7 115	.1
						Drugs, pharmaceuticals, cosmetics and toiletries (CL 3500) -----	1 342	4 369 802	100.0
					5047	Medical, dental, and hospital equipment and supplies -----	10	3 379	.1
					5085	Electronic parts and equipment, n.e.c. -----	6	9 457	.2
					5092	Toys and hobby goods and supplies -----	12	9 783	.2
					5099	Durable goods, n.e.c. -----	96	58 931	1.3
					5113	Industrial and personal service paper -----	9	7 769	.2

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

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Drugs, pharmaceuticals, cosmetics and toiletries (CL 3500)—Con.					Footwear (CL 4000)—Con.				
5122	Drugs, drug proprietaries, and druggists' sundries	316	2 251 710	51.5	5136	Men's and boys' clothing and furnishings	33	10 250	.4
5141	Groceries, general line	408	1 004 589	23.0	5137	Women's, children's and infants' clothing and accessories	28	6 112	.3
5142	Packaged frozen foods	41	155 875	3.6	5139	Footwear	320	2 323 767	95.5
5143	Dairy products, except dried or canned	13	5 571	.1	5141	Groceries, general line	10	2 102	.1
5144	Poultry and poultry products	9	3 706	.1	5199	Nondurable goods, n.e.c.	32	5 276	.2
5145	Confectionery	16	17 770	.4	Frozen foods (packaged) (CL 4100)				
5147	Meats and meat products	11	4 770	.1	2 251	12 423 086	100.0		
5149	Groceries and related products, n.e.c.	223	758 747	17.4	5099	Durable goods, n.e.c.	102	64 081	.5
5153	Grain and field beans	6	7 605	.2	5113	Industrial and personal service paper	27	23 522	.2
5169	Chemicals and allied products, n.e.c.	25	40 514	.9	5141	Groceries, general line	681	3 086 093	24.8
5191	Farm supplies	13	8 922	.2	5142	Packaged frozen foods	602	6 484 167	52.2
5194	Tobacco and tobacco products	10	2 520	.1	5143	Dairy products, except dried or canned	25	29 712	.2
5199	Nondurable goods, n.e.c.	30	4 577	.1	Poultry and poultry products (CL 4300)				
Piece goods, knit and woven (CL 3600)					5144	Poultry and poultry products	33	40 593	.3
5021	Furniture	6	2 213	.1	5145	Confectionery	27	23 928	.2
5023	Homefurnishings	14	3 621	.1	5146	Fish and seafoods	38	25 520	.2
5048	Ophthalmic goods	8	2 274	.1	5147	Meats and meat products	67	65 087	.5
5051	Metals service centers and offices	13	7 891	.2	5148	Fresh fruits and vegetables	19	6 824	.1
5131	Piece goods, notions, and other dry goods	569	3 201 613	97.4	5149	Groceries and related products, n.e.c.	557	2 544 137	20.5
5136	Men's and boys' clothing and furnishings	21	11 383	.3	5169	Chemicals and allied products, n.e.c.	15	13 025	.1
5139	Footwear	8	2 584	.1	5199	Nondurable goods, n.e.c.	20	9 160	.1
5159	Farm-product raw materials, n.e.c.	7	2 853	.1	Dairy products (excluding dried or canned) (CL 4200)				
5198	Paints, varnishes, and supplies	7	6 574	.2	1 416	3 589 953	100.0		
5199	Nondurable goods, n.e.c.	52	36 777	1.1	5099	Durable goods, n.e.c.	72	20 128	.6
Notions and dry goods (CL 3700)					5113	Industrial and personal service paper	19	22 973	.6
5023	Homefurnishings	9	1 162	.3	5141	Groceries, general line	459	832 581	23.2
5048	Ophthalmic goods	8	1 190	.3	5142	Packaged frozen foods	151	315 338	8.8
5049	Professional equipment and supplies, n.e.c.	12	1 331	.3	5143	Dairy products, except dried or canned	239	1 481 390	41.3
5092	Toys and hobby goods and supplies	7	6 267	1.4	5144	Poultry and poultry products	25	9 787	.3
5094	Jewelry, watches, precious stones, and precious metals	16	872	.2	5145	Confectionery	19	12 146	.3
5112	Stationery and office supplies	12	2 990	.7	5147	Meats and meat products	67	92 759	2.6
5122	Drugs, drug proprietaries, and druggists' sundries	21	32 181	7.3	5149	Groceries and related products, n.e.c.	319	780 857	21.8
5131	Piece goods, notions, and other dry goods	159	383 741	86.9	5153	Grain and field beans	9	12 376	.3
5136	Men's and boys' clothing and furnishings	8	403	.1	5169	Chemicals and allied products, n.e.c.	6	4 234	.1
5137	Women's, children's and infants' clothing and accessories	14	3 335	.8	5194	Tobacco and tobacco products	10	2 086	.1
5141	Groceries, general line	12	2 453	.6	Poultry and poultry products (CL 4300)				
5192	Books, periodicals, and newspapers	8	459	.1	705	1 453 740	100.0		
Men's and boys' wear (CL 3800)					5099	Durable goods, n.e.c.	53	15 142	1.0
5023	Homefurnishings	12	1 812	.1	5141	Groceries, general line	139	190 906	13.1
5044	Office equipment	13	3 093	.1	5142	Packaged frozen foods	138	245 623	16.9
5064	Electrical appliances, television and radio sets	11	5 968	.3	5143	Dairy products, except dried or canned	31	27 553	1.9
5065	Electronic parts and equipment, n.e.c.	14	11 860	.5	5144	Poultry and poultry products	99	576 351	39.6
5091	Sporting and recreational goods and supplies	40	16 615	.7	5145	Confectionery	6	2 150	.1
5099	Durable goods, n.e.c.	81	5 193	.2	5146	Fish and seafoods	12	4 016	.3
5122	Drugs, drug proprietaries, and druggists' sundries	7	4 857	.2	5147	Meats and meat products	88	136 397	9.4
5136	Men's and boys' clothing and furnishings	509	1 992 607	87.7	5149	Groceries and related products, n.e.c.	104	244 422	16.8
5137	Women's, children's and infants' clothing and accessories	141	140 975	6.2	5153	Grain and field beans	9	9 554	.7
5139	Footwear	28	31 106	1.4	5154	Livestock	19	947	.1
5141	Groceries, general line	31	4 608	.2	Confectionery (CL 4400)				
5149	Groceries and related products, n.e.c.	7	39 019	1.7	1 640	4 268 483	100.0		
5199	Nondurable goods, n.e.c.	55	9 441	.4	5023	Homefurnishings	10	3 404	.1
Women's and children's wear (CL 3900)					5099	Durable goods, n.e.c.	72	72 852	1.7
5021	Furniture	13	10 591	.2	5113	Industrial and personal service paper	17	8 830	.2
5023	Homefurnishings	25	19 969	.5	5122	Drugs, drug proprietaries, and druggists' sundries	20	12 974	.3
5065	Electronic parts and equipment, n.e.c.	12	6 346	.1	5141	Groceries, general line	548	1 014 128	23.8
5091	Sporting and recreational goods and supplies	29	6 553	.2	5142	Packaged frozen foods	104	108 010	2.5
5099	Durable goods, n.e.c.	149	19 532	.5	5143	Dairy products, except dried or canned	26	20 430	.5
5122	Drugs, drug proprietaries, and druggists' sundries	14	5 258	.1	5144	Poultry and poultry products	13	5 513	.1
5131	Piece goods, notions, and other dry goods	17	7 812	.2	5145	Confectionery	349	2 256 910	52.9
5136	Men's and boys' clothing and furnishings	147	183 845	4.3	5146	Fish and seafoods	9	3 003	.1
5137	Women's, children's and infants' clothing and accessories	1 209	3 911 156	91.5	5147	Meats and meat products	18	7 349	.2
5139	Footwear	33	27 222	.6	5149	Groceries and related products, n.e.c.	390	713 925	16.7
5141	Groceries, general line	35	9 781	.2	5153	Grain and field beans	8	29 383	.7
5149	Groceries and related products, n.e.c.	16	45 243	1.1	5169	Chemicals and allied products, n.e.c.	8	5 396	.1
5191	Farm supplies	13	3 556	.1	Fish and seafoods (excluding canned and frozen packaged) (CL 4500)				
5199	Nondurable goods, n.e.c.	46	3 926	.1	550	1 123 128	100.0		
Footwear (CL 4000)					5099	Durable goods, n.e.c.	73	73 374	6.5
5023	Homefurnishings	6	1 359	.1	5141	Groceries, general line	120	170 819	15.2
5048	Ophthalmic goods	8	2 274	.1	5142	Packaged frozen foods	48	41 559	3.7
5065	Electronic parts and equipment, n.e.c.	12	8 699	.4	5143	Dairy products, except dried or canned	21	4 525	.4
5091	Sporting and recreational goods and supplies	42	68 655	2.8	5144	Poultry and poultry products	20	16 310	1.5
5099	Durable goods, n.e.c.	33	2 376	.1					

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	Fish and seafoods (excluding canned and frozen packaged) (CL 4500)—Con.					Food and beverage basic materials (CL 4840)—Con.			
5146	Fish and seafoods	148	684 828	61.0	5145	Confectionery	7	6 826	.5
5147	Meats and meat products	38	29 379	2.6	5149	Groceries and related products, n.e.c.	211	1 030 654	78.4
5149	Groceries and related products, n.e.c.	58	95 778	8.5	5169	Chemicals and allied products, n.e.c.	8	5 248	.4
5199	Nondurable goods, n.e.c.	12	815	.1					
	Meats and meat products (fresh and unpackaged) (CL 4600)	996	4 655 581	100.0		Soft drinks (CL 4850)	765	1 024 404	100.0
5099	Durable goods, n.e.c.	62	64 619	1.4	5099	Durable goods, n.e.c.	21	3 604	.4
5122	Drugs, drug proprietaries, and druggists' sundries ..	15	19 102	.4	5113	Industrial and personal service paper ..	10	8 450	.8
5141	Groceries, general line	246	378 686	8.1	5122	Drugs, drug proprietaries, and druggists' sundries ..	6	2 695	.3
5142	Packaged frozen foods	93	133 323	2.9	5141	Groceries, general line	326	478 292	46.7
5143	Dairy products, except dried or canned	59	209 454	4.5	5142	Packaged frozen foods	55	104 917	10.2
5144	Poultry and poultry products	44	53 337	1.1	5143	Dairy products, except dried or canned	7	1 295	.1
5145	Confectionery	12	3 775	.1	5145	Confectionery	18	13 054	1.3
5146	Fish and seafoods	18	29 624	.6	5147	Meats and meat products	13	4 731	.5
5147	Meats and meat products	287	3 573 540	76.8	5149	Groceries and related products, n.e.c.	269	405 536	39.6
5149	Groceries and related products, n.e.c.	111	174 852	3.8	5181	Beer and ale	18	1 120	.1
5153	Grain and field beans	7	8 117	.2					
	Fresh fruits and vegetables (CL 4700)	1 176	7 043 569	100.0		Other grocery specialties (CL 4860)	2 209	12 009 108	100.0
5099	Durable goods, n.e.c.	62	82 004	1.2	5099	Durable goods, n.e.c.	110	93 016	.8
5113	Industrial and personal service paper	18	3 674	.1	5113	Industrial and personal service paper ..	47	45 937	.4
5141	Groceries, general line	39	12 290	.2	5122	Drugs, drug proprietaries, and druggists' sundries ..	14	9 138	.1
5142	Packaged frozen foods	29	25 947	.4	5141	Groceries, general line	710	3 920 020	32.6
5143	Dairy products, except dried or canned	13	5 857	.1	5142	Packaged frozen foods	221	594 653	5.0
5145	Confectionery	6	9 526	.1	5143	Dairy products, except dried or canned	31	19 720	.2
5147	Meats and meat products	13	9 357	.1	5144	Poultry and poultry products	17	8 896	.1
5148	Fresh fruits and vegetables	893	6 771 130	96.1	5145	Confectionery	49	66 868	.6
5149	Groceries and related products, n.e.c.	40	61 361	.9	5147	Meats and meat products	29	7 715	.1
5153	Grain and field beans	8	36 641	.5	5149	Groceries and related products, n.e.c.	852	7 015 308	58.8
5199	Nondurable goods, n.e.c.	23	18 648	.3	5153	Grain and field beans	12	73 991	.5
	Coffee, tea, and spices (CL 4800)	1 241	2 282 362	100.0	5169	Chemicals and allied products, n.e.c.	10	12 444	.1
5099	Durable goods, n.e.c.	60	3 491	.2	5199	Nondurable goods, n.e.c.	22	134 043	1.1
5113	Industrial and personal service paper	21	13 096	.6					
5122	Drugs, drug proprietaries, and druggists' sundries ..	6	1 187	.1		Grain and beans (CL 4900)	389	4 520 251	100.0
5141	Groceries, general line	540	567 579	24.9	5099	Durable goods, n.e.c.	51	61 771	1.4
5142	Packaged frozen foods	101	96 930	4.2	5113	Industrial and personal service paper ..	6	2 283	.1
5143	Dairy products, except dried or canned	11	2 862	.1	5141	Groceries, general line	38	25 140	.6
5144	Poultry and poultry products	13	3 075	.1	5142	Packaged frozen foods	12	5 326	.1
5145	Confectionery	22	9 107	.4	5148	Fresh fruits and vegetables	10	6 626	.1
5149	Groceries and related products, n.e.c.	414	1 566 899	68.7	5149	Groceries and related products, n.e.c.	46	22 264	.5
5153	Grain and field beans	8	4 022	.2	5153	Grain and field beans	158	4 345 330	96.1
5169	Chemicals and allied products, n.e.c.	10	10 827	.5	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	16	5 896	.1
	Bread and baked goods (CL 4820)	976	1 122 262	100.0	5199	Nondurable goods, n.e.c.	23	42 248	.5
5046	Commercial equipment, n.e.c.	9	616	.1		Cattle, hogs, sheep, and goats (CL 5000)	1 255	16 799 579	100.0
5099	Durable goods, n.e.c.	35	12 278	1.1	5153	Grain and field beans	9	9 760	.1
5113	Industrial and personal service paper	21	8 534	.8	5154	Livestock	1 209	16 782 436	99.2
5122	Drugs, drug proprietaries, and druggists' sundries ..	7	1 846	.2					
5141	Groceries, general line	318	445 562	39.7		Hides, skins and pelts (CL 5100)	48	548 234	100.0
5142	Packaged frozen foods	91	83 239	7.4	5159	Ferm-product raw materials, n.e.c.	40	548 049	100.0
5143	Dairy products, except dried or canned	20	2 738	.2					
5144	Poultry and poultry products	18	4 397	.4		Leaf tobacco (CL 5120)	243	1 090 894	100.0
5145	Confectionery	29	15 214	1.4	5159	Ferm-product raw materials, n.e.c.	242	1 090 891	100.0
5146	Fish and seafoods	21	13 241	1.2					
5147	Meats and meat products	29	35 874	3.2		Wool, wool tops, and mohair (CL 5130)	30	95 749	100.0
5149	Groceries and related products, n.e.c.	367	498 476	44.4	5159	Ferm-product raw materials, n.e.c.	25	95 562	99.5
	Canned foods (CL 4830)	2 084	10 952 527	100.0					
5099	Durable goods, n.e.c.	83	23 949	.2		Other farm products, inedible (CL 5140)	378	1 740 641	100.0
5113	Industrial and personal service paper	45	57 324	.5	5153	Grain and field beans	10	172 907	9.3
5122	Drugs, drug proprietaries, and druggists' sundries ..	20	29 120	.3	5154	Livestock	289	107 206	6.3
5141	Groceries, general line	734	4 145 333	37.8	5159	Ferm-product raw materials, n.e.c.	79	1 460 528	83.3
5142	Packaged frozen foods	247	849 991	7.8					
5143	Dairy products, except dried or canned	22	16 694	.2		Cotton (CL 5200)	94	716 999	100.0
5144	Poultry and poultry products	17	6 331	.1	5131	Piece goods, notions, and other dry goods	9	4 489	.8
5145	Confectionery	32	49 800	.5	5159	Ferm-product raw materials, n.e.c.	85	712 510	99.4
5147	Meats and meat products	24	12 236	.5					
5148	Fresh fruits and vegetables	11	7 295	.1		Plastics materials and basic shapes (CL 5300)	1 164	1 978 224	100.0
5149	Groceries and related products, n.e.c.	780	5 720 472	52.2	5013	Motor vehicle supplies and new parts	13	7 153	.1
5169	Chemicals and allied products, n.e.c.	10	12 645	.1	5023	Home furnishings	10	2 587	.1
5199	Nondurable goods, n.e.c.	19	13 258	.1	5031	Lumber, plywood, millwork, and wood panels ..	20	12 931	.1
	Food and beverage basic materials (CL 4840)	412	1 314 512	100.0	5032	Brick, stone, and related construction materials ..	17	1 148	.1
5046	Commercial equipment, n.e.c.	9	3 220	.2	5033	Roofing, siding, and insulation materials	18	48 533	2.1
5122	Drugs, drug proprietaries, and druggists' sundries ..	10	53 650	4.1					
5141	Groceries, general line	103	182 105	13.9					
5142	Packaged frozen foods	21	18 213	1.4					
5143	Dairy products, except dried or canned	16	6 403	.5					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Plastics materials and basic shapes (CL 5300)—Con.					Crude oil (CL 5500) -----	116	5 727 906	100.0
0309	Construction materials, n.e.c. -----	16	1 168	.1	5051	Metals service centers and offices -----	11	20 266	.4
0501	Metals service centers and offices -----	130	140 233	7.1	5171	Petroleum bulk stations and terminals -----	35	323 529	5.6
0603	Electrical apparatus and equipment, wiring supplies, and construction materials -----	9	1 995	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	42	5 351 784	93.4
0604	Electrical appliances, television and radio sets -----	11	6 822	.3		Nondurable goods, n.e.c. -----	23	30 932	.5
0605	Electronic parts and equipment, n.e.c. -----	13	9 198	.5					
0702	Hardware -----	46	19 512	1.0		Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520) -----	42	579 957	100.0
0704	Plumbing and heating equipment and supplies (hydronics) -----	103	79 004	4.0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	42	579 957	100.0
0804	Industrial machinery and equipment -----	21	26 771	1.4					
0805	Industrial supplies -----	60	30 290	1.5		Beer and ale (CL 5600) -----	78	69 015	100.0
0807	Service establishment equipment and supplies -----	16	5 094	.3					
0901	Sporting and recreational goods and supplies -----	7	2 696	.1	5141	Groceries, general line -----	10	9 436	13.7
0909	Durable goods, n.e.c. -----	31	6 735	.3	5149	Groceries and related products, n.e.c. -----	7	2 026	2.9
1101	Printing and writing paper -----	7	1 255	.1	5181	Beer and ale -----	44	56 036	81.2
1103	Industrial and personal service paper -----	20	27 166	1.4	5182	Wine and distilled alcoholic beverages -----	17	1 517	2.2
1122	Drugs, drug proprietaries, and druggists' sundries -----	6	4 159	.2					
1401	Groceries, general line -----	13	32 374	1.6		Wines and distilled alcoholic beverages (CL 5700) -----	239	1 168 123	100.0
1602	Plastics materials and basic forms and shapes -----	398	1 440 739	72.9	5141	Groceries, general line -----	25	40 163	3.4
1609	Chemicals and allied products, n.e.c. -----	60	37 826	1.9	5149	Groceries and related products, n.e.c. -----	7	3 376	.3
1908	Paints, varnishes, and supplies -----	13	3 200	.2	5181	Beer and ale -----	30	8 230	.7
1909	Nondurable goods, n.e.c. -----	48	23 673	1.2	5182	Wine and distilled alcoholic beverages -----	154	1 116 006	95.5
	Industrial gases (welding, etc.) (CL 5320) -----	88	88 751	100.0		Farm supplies (CL 5800) -----	414	1 762 463	100.0
1609	Chemicals and allied products, n.e.c. -----	83	70 053	78.9	5021	Furniture -----	9	3 465	.2
	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) (CL 5330) -----	1 925	3 484 179	100.0	5051	Metals service centers and offices -----	10	3 693	.2
0103	Motor vehicle supplies and new parts -----	15	5 317	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	26 526	1.5
0203	Homefurnishings -----	22	8 787	.3	5072	Hardware -----	8	6 774	.4
0301	Lumber, plywood, millwork, and wood panels -----	13	4 590	.1	5083	Farm and garden machinery and equipment -----	14	2 878	.2
0303	Roofing, siding, and insulation materials -----	10	7 651	.2	5091	Sporting and recreational goods and supplies -----	6	6 760	.4
0406	Commercial equipment, n.e.c. -----	10	9 684	.3	5143	Dairy products, except dried or canned -----	9	3 542	.2
0501	Metals service centers and offices -----	27	12 271	.4	5144	Poultry and poultry products -----	11	3 122	.2
0502	Coal and other minerals and ores -----	7	25 157	.7	5148	Fresh fruits and vegetables -----	21	7 016	.4
0603	Electrical apparatus and equipment, wiring supplies, and construction materials -----	18	2 198	.1	5153	Grain and field beans -----	14	9 249	.5
0604	Electrical appliances, television and radio sets -----	8	2 570	.1	5154	Livestock -----	27	3 951	.2
0605	Electronic parts and equipment, n.e.c. -----	28	6 603	.2	5159	Farm-product raw materials, n.e.c. -----	9	2 517	.1
0702	Hardware -----	53	24 155	.7	5162	Plastics materials and basic forms and shapes -----	7	63 621	3.6
0704	Plumbing and heating equipment and supplies (hydronics) -----	30	5 726	.2	5171	Petroleum bulk stations and terminals -----	29	4 529	.3
0705	Warm air heating and air-conditioning equipment and supplies -----	12	2 403	.1	5191	Farm supplies -----	226	1 611 331	91.4
0708	Refrigeration equipment and supplies -----	9	2 035	.1		Tobacco and tobacco products (CL 5900) -----	90	49 365	100.0
0803	Farm and garden machinery and equipment -----	16	3 044	.1	5141	Groceries, general line -----	18	7 982	16.2
0804	Industrial machinery and equipment -----	90	25 682	.7	5144	Poultry and poultry products -----	9	5 369	10.9
0805	Industrial supplies -----	38	10 984	.3	5145	Confectionery -----	12	3 476	7.0
0807	Service establishment equipment and supplies -----	15	3 338	.1	5149	Groceries and related products, n.e.c. -----	11	3 632	7.4
0901	Sporting and recreational goods and supplies -----	9	2 186	.1	5194	Tobacco and tobacco products -----	23	27 071	54.8
0909	Durable goods, n.e.c. -----	63	14 343	.4	5199	Nondurable goods, n.e.c. -----	12	1 467	3.0
1103	Industrial and personal service paper -----	36	44 369	1.3		Paint, paint supplies and wallpaper (CL 6000) -----	462	657 971	100.0
1122	Drugs, drug proprietaries, and druggists' sundries -----	19	19 214	.6	5021	Furniture -----	12	6 176	.9
1401	Groceries, general line -----	280	510 420	14.6	5023	Homefurnishings -----	23	15 930	2.4
1402	Packaged frozen foods -----	46	88 875	2.6	5031	Lumber, plywood, millwork, and wood panels -----	15	3 542	.5
1403	Dairy products, except dried or canned -----	11	4 526	.1	5033	Roofing, siding, and insulation materials -----	7	1 309	.2
1405	Confectionery -----	12	8 348	.2	5039	Construction materials, n.e.c. -----	17	661	.1
1409	Groceries and related products, n.e.c. -----	176	447 867	12.9	5043	Photographic equipment and supplies -----	9	1 723	.3
1602	Plastics materials and basic forms and shapes -----	34	90 929	2.6	5044	Office equipment -----	9	687	.1
1609	Chemicals and allied products, n.e.c. -----	652	2 048 050	58.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	5 575	.8
1701	Petroleum bulk stations and terminals -----	34	17 016	.5	5072	Hardware -----	55	52 777	8.0
1901	Farm supplies -----	20	8 328	.2	5074	Plumbing and heating equipment and supplies (hydronics) -----	17	10 506	1.6
1908	Paints, varnishes, and supplies -----	14	3 681	.1		Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) -----	468	2 104 290	100.0
1909	Nondurable goods, n.e.c. -----	19	6 901	.2	5064	Electrical appliances, television and radio sets -----	8	1 573	.1
	Petroleum products (CL 5400) -----	499	10 517 154	100.0	5092	Toys and hobby goods and supplies -----	14	4 268	.2
0103	Motor vehicle supplies and new parts -----	32	9 267	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	6	1 663	.1
0909	Durable goods, n.e.c. -----	28	7 160	.1	5192	Books, periodicals, and newspapers -----	288	2 083 577	99.0
1609	Chemicals and allied products, n.e.c. -----	31	7 971	.1	5199	Nondurable goods, n.e.c. -----	66	7 011	.3
1701	Petroleum bulk stations and terminals -----	149	831 297	7.9					
1702	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	183	9 646 815	91.7					
	Liquefied petroleum gases (excluding natural gas) (CL 5420) -----	91	405 458	100.0					
0807	Service establishment equipment and supplies -----	11	1 553	.4					
1701	Petroleum bulk stations and terminals -----	43	269 795	66.5					
1702	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	33	134 004	33.1					

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1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Flowers and florists' supplies (CL 6110)-----	304	549 780	100.0		Service receipts and labor charges (including installed parts) (CL 9700)—Con.			
5023	Homefurnishings-----	12	1 377	.3	5131	Piece goods, notions, and other dry goods-----	18	1 625	.1
5191	Farm supplies-----	13	1 714	.3	5141	Groceries, general line-----	15	12 593	.8
5193	Flowers, nursery stock, and florists' supplies-----	198	533 820	97.1	5143	Dairy products, except dried or canned-----	7	1 296	.1
5199	Nondurable goods, n.e.c.-----	70	12 643	2.3	5145	Confectionery-----	8	5 542	.3
					5147	Meats and meat products-----	9	48 205	3.0
	Art goods (including novelties and souvenirs) (CL 6120)-----	933	1 073 014	100.0	5148	Fresh fruits and vegetables-----	12	2 548	.2
5021	Furniture-----	11	2 536	.2	5149	Groceries and related products, n.e.c.-----	13	93 910	5.9
5023	Homefurnishings-----	46	20 725	1.9	5153	Grain and field beans-----	15	27 922	1.7
5043	Photographic equipment and supplies-----	14	3 719	.3	5154	Livestock-----	27	59 157	3.7
5044	Office equipment-----	23	8 062	.8	5159	Farm-product raw materials, n.e.c.-----	11	1 724	.1
5092	Toys and hobby goods and supplies-----	11	3 277	.3	5162	Plastics materials and basic forms and shapes-----	7	942	.1
5094	Jewelry, watches, precious stones, and precious metals-----	26	5 560	.5	5169	Chemicals and allied products, n.e.c.-----	8	2 221	.1
5112	Stationery and office supplies-----	13	1 613	.2	5171	Petroleum bulk stations and terminals-----	28	2 034	.1
5136	Men's and boys' clothing and furnishings-----	17	1 479	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	18	18 257	1.1
5192	Books, periodicals, and newspapers-----	26	13 037	1.2	5191	Farm supplies-----	14	2 437	.2
5193	Flowers, nursery stock, and florists' supplies-----	12	944	.1	5192	Books, periodicals, and newspapers-----	15	1 034	.1
5199	Nondurable goods, n.e.c.-----	653	1 002 406	93.4		Receipts for service contracts (CL 9720)----	228	46 482	100.0
					5044	Office equipment-----	38	11 937	25.7
	Textile bags, bagging, and burlap (CL 6130)-----	160	26 966	100.0	5045	Computers and computer peripheral equipment and software-----	38	9 775	21.0
5099	Durable goods, n.e.c.-----	45	665	2.5	5046	Commercial equipment, n.e.c.-----	11	1 157	2.5
5131	Piece goods, notions, and other dry goods-----	8	429	1.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	8	1 334	2.9
5199	Nondurable goods, n.e.c.-----	91	21 387	79.3	5065	Electronic parts and equipment, n.e.c.-----	19	6 244	13.4
					5075	Warm air heating and air-conditioning equipment and supplies-----	15	1 243	2.7
	Advertising specialties (paper novelties, etc.) (CL 6140)-----	461	346 284	100.0	5082	Construction and mining (except petroleum) machinery and equipment-----	15	1 127	2.4
5023	Homefurnishings-----	8	1 365	.4	5083	Farm and garden machinery and equipment-----	10	123	.3
5091	Sporting and recreational goods and supplies-----	6	2 048	.6	5084	Industrial machinery and equipment-----	38	4 356	9.4
5099	Durable goods, n.e.c.-----	20	4 739	1.4	5085	Industrial supplies-----	11	2 432	5.2
5136	Men's and boys' clothing and furnishings-----	14	2 620	.8	5088	Transportation equipment and supplies, except motor vehicles-----	7	1 434	3.1
5162	Plastics materials and basic forms and shapes-----	16	1 717	.5					
5199	Nondurable goods, n.e.c.-----	375	330 930	95.6		Receipts for installing equipment (CL 9740)-----	220	18 447	100.0
					5021	Furniture-----	8	1 176	6.4
	Nondurable goods, n.e.c. (CL 6150)-----	836	3 179 365	100.0	5045	Computers and computer peripheral equipment and software-----	24	1 362	7.4
5013	Motor vehicle supplies and new parts-----	8	4 370	.1	5046	Commercial equipment, n.e.c.-----	6	127	.7
5021	Furniture-----	6	11 624	.4	5047	Medical, dental, and hospital equipment and supplies-----	9	208	1.1
5023	Homefurnishings-----	17	18 483	.6	5049	Professional equipment and supplies, n.e.c.-----	25	3 309	17.9
5051	Metals service centers and offices-----	11	1 980	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	18	2 691	14.6
5099	Durable goods, n.e.c.-----	51	88 517	2.8	5065	Electronic parts and equipment, n.e.c.-----	12	1 033	5.6
5111	Printing and writing paper-----	9	64 431	2.0	5075	Warm air heating and air-conditioning equipment and supplies-----	10	1 061	5.8
5131	Piaca goods, notions, and other dry goods-----	20	19 078	.6	5084	Industrial machinery and equipment-----	85	5 644	30.6
5136	Man's and boys' clothing and furnishings-----	16	4 363	.1	5085	Industrial supplies-----	9	752	4.1
5139	Footwear-----	11	3 728	.1					
5141	Groceries, general line-----	17	137 440	4.3		Miscellaneous commodities (CL 9800)-----	2 342	1 513 506	100.0
5147	Meats and meat products-----	10	3 737	.1	5012	Automobiles and other motor vehicles-----	14	12 026	.8
5199	Nondurable goods, n.e.c.-----	610	2 767 066	87.0	5013	Motor vehicle supplies and new parts-----	51	17 255	1.1
					5021	Furniture-----	43	18 123	1.2
	Service receipts and labor charges (including installed parts) (CL 9700)-----	1 421	1 604 032	100.0	5023	Homefurnishings-----	79	42 705	2.8
5012	Automobiles and other motor vehicles-----	62	1 050 172	65.5	5031	Lumber, plywood, millwork, and wood panels-----	37	32 648	2.2
5013	Motor vehicle supplies and new parts-----	8	1 129	.1	5033	Roofing, siding, and insulation materials-----	18	5 911	.4
5021	Furniture-----	12	3 008	.2	5039	Construction materials, n.e.c.-----	21	7 458	.5
5023	Homefurnishings-----	11	5 236	.3	5043	Photographic equipment and supplies-----	9	1 352	.1
5031	Lumber, plywood, millwork, and wood panels-----	33	32 414	2.0	5045	Computers and computer peripheral equipment and software-----	33	3 191	.2
5039	Construction materials, n.e.c.-----	25	4 415	.3	5046	Commercial equipment, n.e.c.-----	27	3 689	.2
5044	Office equipment-----	46	17 764	1.1	5047	Medical, dental, and hospital equipment and supplies-----	13	907	.1
5045	Computers and computer peripheral equipment and software-----	54	22 161	1.4	5049	Professional equipment and supplies, n.e.c.-----	18	3 997	.3
5046	Commercial equipment, n.e.c.-----	29	6 317	.4	5051	Metals service centers and offices-----	117	70 327	4.6
5047	Medical, dental, and hospital equipment and supplies-----	31	9 902	.6	5052	Coal and other minerals and ores-----	17	75 550	5.0
5049	Professional equipment and supplies, n.e.c.-----	41	3 356	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	112	38 855	2.5
5051	Metals service centers and offices-----	25	3 982	.2	5064	Electrical appliances, television and radio sets-----	41	41 275	2.7
5052	Coal and other minerals and ores-----	11	13 978	.9	5065	Electronic parts and equipment, n.e.c.-----	115	62 243	4.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	70	12 739	.8	5072	Hardware-----	33	21 126	1.4
5065	Electronic parts and equipment, n.e.c.-----	52	15 838	1.0	5074	Plumbing and heating equipment and supplies (hydronics)-----	50	13 669	.9
5074	Plumbing and heating equipment and supplies (hydronics)-----	21	2 942	.2	5075	Warm air heating and air-conditioning equipment and supplies-----	52	13 701	.9
5075	Warm air heating and air-conditioning equipment and supplies-----	57	11 699	.7	5083	Farm and garden machinery and equipment-----	34	4 742	.3
5078	Refrigeration equipment and supplies-----	11	2 648	.2	5084	Industrial machinery and equipment-----	192	76 181	5.0
5082	Construction and mining (except petroleum) machinery and equipment-----	23	1 812	.1	5085	Industrial supplies-----	105	35 777	2.4
5083	Farm and garden machinery and equipment-----	48	4 295	.3	5087	Service establishment equipment and supplies-----	32	2 688	.2
5084	Industrial machinery and equipment-----	268	49 419	3.1	5088	Transportation equipment and supplies, except motor vehicles-----	17	2 241	.1
5085	Industrial supplies-----	80	17 183	1.1					
5093	Scrap and waste materials-----	26	2 901	.2					
5099	Durable goods, n.e.c.-----	55	2 990	.2					
5111	Printing and writing paper-----	11	2 751	.2					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	1987 SIC code	Commodity line and kind of business	Estab- lish- ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Miscellaneous commodities (CL 9800)—Con.					Rental receipts (CL 9940)-----				
5091	Sporting and recreational goods and supplies -----	11	4 764	.3	5012	Automobiles and other motor vehicles -----	11	1 014	2.1
5092	Toys and hobby goods and supplies -----	22	12 746	.8	5031	Lumber, plywood, millwork, and wood panels -----	6	98	2.2
5093	Scrap and waste materials -----	34	4 318	.3	5033	Roofing, siding, and insulation materials -----	13	3 150	6.4
5094	Jewelry, watches, precious stones, and precious metals -----	41	10 299	.7	5044	Office equipment -----	28	1 581	3.2
5112	Stationery and office supplies -----	32	4 235	.3	5045	Computers and computer peripheral equipment and software -----	16	627	1.3
5113	Industrial and personal service paper -----	50	39 280	2.6	5047	Medical, dental, and hospital equipment and supplies -----	17	1 133	2.3
5122	Drugs, drug proprietaries, and druggists' sundries -----	26	10 280	.7	5048	Ophthalmic goods -----	6	409	.8
5131	Piece goods, notions, and other dry goods -----	32	12 584	.8	5051	Metals service centers and offices -----	9	693	1.4
5136	Men's and boys' clothing and furnishings -----	17	2 733	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	13	903	1.8
5137	Women's, children's and infants' clothing and accessories -----	10	2 311	.2	5064	Electrical appliances, television and radio sets -----	7	460	.9
5139	Footwear -----	10	3 965	.3	5065	Electronic parts and equipment, n.e.c. -----	22	2 123	4.3
5141	Groceries, general line -----	102	169 257	11.2	5075	Warm air heating and air-conditioning equipment and supplies -----	7	379	.8
5142	Packaged frozen foods -----	44	45 453	3.0	5078	Refrigeration equipment and supplies -----	10	1 042	2.1
5143	Dairy products, except dried or canned -----	14	5 092	.3	5082	Construction and mining (except petroleum) machinery and equipment -----	11	1 285	2.6
5144	Poultry and poultry products -----	12	1 210	.1	5083	Farm and garden machinery and equipment -----	30	334	.7
5145	Confectionery -----	24	17 444	1.2	5084	Industrial machinery and equipment -----	34	2 409	4.9
5146	Fish and seafoods -----	9	1 691	.1	5085	Industrial supplies -----	20	1 471	3.0
5148	Fresh fruits and vegetables -----	29	18 730	1.2	5088	Transportation equipment and supplies, except motor vehicles -----	9	563	1.1
5149	Groceries and related products, n.e.c. -----	107	88 471	5.8	5094	Jewelry, watches, precious stones, and precious metals -----	7	145	.3
5153	Grain and field beans -----	24	331 927	21.9	5149	Groceries and related products, n.e.c. -----	12	5 606	11.5
5154	Livestock -----	50	25 348	1.7	5153	Grain and field beans -----	18	14 243	29.1
5159	Farm-product raw materials, n.e.c. -----	9	2 587	.2	5154	Livestock -----	16	3 933	8.0
5162	Plastics materials and basic forms and shapes -----	38	17 252	1.1	5159	Farm-product raw materials, n.e.c. -----	9	382	.8
5169	Chemicals and allied products, n.e.c. -----	34	11 350	.7	5162	Plastics materials and basic forms and shapes -----	6	1 264	2.6
5171	Petroleum bulk stations and terminals -----	34	33 072	2.2	5199	Nondurable goods, n.e.c. -----	18	862	1.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	15	1 924	.1	Construction receipts (CL 9950)-----				
5182	Wine and distilled alcoholic beverages -----	16	2 538	.2	5033	Roofing, siding, and insulation materials -----	7	961	16.2
5191	Farm supplies -----	12	783	.1	5039	Construction materials, n.e.c. -----	17	4 331	73.1
5192	Books, periodicals, and newspapers -----	17	2 099	.1	Custom software (designed to customer specifications) (CL 9960)-----				
5193	Flowers, nursery stock, and florists' supplies -----	13	1 148	.1	5045	Computers and computer peripheral equipment and software -----	30	4 192	9.2
5198	Paints, varnishes, and supplies -----	27	4 593	.3	5046	Commercial equipment, n.e.c. -----	7	358	.8
5199	Nondurable goods, n.e.c. -----	55	13 120	.9	5065	Electronic parts and equipment, n.e.c. -----	12	2 320	5.1
Receipts from Commodity Credit Corporation (CL 9910)-----					5084	Industrial machinery and equipment -----	9	1 488	3.3
5153	Grain and field beans -----	9	139 160	96.3	Receipts for printing work performed at this establishment (CL 9970)-----				
5154	Livestock -----	6	4 124	2.9	5012	Automobiles and other motor vehicles -----	7	1 663	100.0
Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)-----					Receipts for machine shop job work (CL 9980)-----				
5148	Fresh fruits and vegetables -----	12	13 519	40.0					
5153	Grain and field beans -----	19	17 633	52.2					
5159	Farm-product raw materials, n.e.c. -----	6	251	.7					
5191	Farm supplies -----	10	2 092	6.2					

Table 9. Sales Coverage by Kind of Business: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Wholesale trade	Merchant wholesalers	Manufacturers' sales branches and offices	Agents, brokers, and commission merchants
5012	Automobiles and other motor vehicles -----	A	B	A	A
5013	Motor vehicle supplies and new parts -----	C	C	B	B
5014	Tires and tubes -----	(X)	(X)	A	(X)
5015	Motor vehicle parts, used -----	(X)	(X)	(X)	(X)
5021	Furniture -----	C	C	B	C
5023	Home furnishings -----	C	C	A	C
5031	Lumber, plywood, millwork, and wood panels -----	C	C	B	C
5032	Brick, stone, and related construction materials -----	D	D	C	C
5033	Roofing, siding, and insulation materials -----	B	C	A	E
5039	Construction materials, n.e.c. -----	C	D	B	E
5043	Photographic equipment and supplies -----	A	C	A	E
5044	Office equipment -----	D	D	C	E
5045	Computers and computer peripheral equipment and software -----	B	D	A	D
5046	Commercial equipment, n.e.c. -----	D	D	D	E
5047	Medical, dental, and hospital equipment and supplies -----	B	B	B	C

Table 9. Sales Coverage by Kind of Business: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Wholesale trade	Merchant wholesalers	Manufacturers' sales branches and offices	Agents, brokers, and commission merchants
5048	Ophthalmic goods	C	C	C	C
5049	Professional equipment and supplies, n.e.c.	C	C	C	C
5051	Metals service centers and offices	B	B	A	C
5052	Coal and other minerals and ores	B	C	A	B
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	B	C	A	C
5064	Electrical appliances, television and radio sets	B	B	A	B
5065	Electronic parts and equipment, n.e.c.	C	C	B	B
5072	Hardware	C	C	A	C
5074	Plumbing and heating equipment and supplies (hydronics) ..	C	C	B	C
5075	Warm air heating and air-conditioning equipment and supplies ..	C	C	C	C
5078	Refrigeration equipment and supplies	C	C	A	C
5082	Construction and mining (except petroleum) machinery and equipment	B	C	A	D
5083	Farm and garden machinery and equipment	C	C	D	C
5084	Industrial machinery and equipment	C	C	B	C
5085	Industrial supplies	B	C		
5087	Service establishment equipment and supplies	D	D	C	C
5088	Transportation equipment and supplies, except motor vehicles ..	C	D	A	C
5091	Sporting and recreational goods and supplies	C	C	B	C
5092	Toys and hobby goods and supplies	B	C	B	C
5093	Scrap and waste materials	C	C	(X)	C
5094	Jewelry, watches, precious stones, and precious metals	B	B	C	E
5099	Durable goods, n.e.c.	B	B	A	E
5111	Printing and writing paper	A	A	A	A
5112	Stationery and office supplies	C	D	A	D
5113	Industrial and personal service paper	B	B	A	B
5122	Drugs, drug proprietaries, and druggists' sundries	B	B	A	B
5131	Piece goods, notions, and other dry goods	C	D	B	D
5136	Men's and boys' clothing and furnishings	C	C	A	C
5137	Women's, children's, and infants' clothing and accessories	D	D	C	D
5139	Footwear	B	C	E	B
5141	Groceries, general line	C	B	(X)	D
5142	Packaged frozen foods	B	B	B	B
5143	Dairy products, except dried or canned	B	B	B	C
5144	Poultry and poultry products	C	C	A	C
5145	Confectionery	B	C	A	C
5146	Fish and seafoods	C	C	A	C
5147	Meats and meat products	B	C	A	C
5148	Fresh fruits and vegetables	C	C	(X)	C
5149	Groceries and related products, n.e.c.	B	C	A	B
5153	Grain and field beans	B	B	(X)	B
5154	Livestock	D	D	(X)	C
5159	Farm-product raw materials, n.e.c.	C	B	(X)	C
5162	Plastics materials and basic forms and shapes	B	C	B	A
5169	Chemicals and allied products, n.e.c.	B	C	A	C
5171	Petroleum bulk stations and terminals	B	C	A	E
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	C	B	A	E
5181	Beer and ale	B	B	A	E
5182	Wine and distilled alcoholic beverages	A	B	A	B
5191	Farm supplies	C	C	C	C
5192	Books, periodicals, and newspapers	C	C	D	B
5193	Flowers, nursery stock, and florists' supplies	C	C	A	B
5194	Tobacco and tobacco products	B	B	A	B
5198	Paints, varnishes, and supplies	D	E	C	D
5199	Non-durable goods, n.e.c.	C	C	B	E

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the *1972 Standard Industrial Classification (SIC) Manual* and its *1977 Supplement*. For 1987, classifications are based on the *1987 SIC Manual*.¹ There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented in appendix G.

Commodity line inquiry composition—The commodity line inquiries on wholesale trade questionnaires were tailored to the kinds of business that would receive them. That is, a broad commodity line was listed on a particular report form only if it accounted for a significant share of sales reported by the kind-of-business categories receiving that form.

Because a complete set of broad commodity lines was not present on any particular wholesale trade questionnaire, respondents sometimes found that part of their sales did not fit any available commodity line category. When this occurred, they were asked to report these sales

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

on lines for "all other merchandise" and to describe the kinds of commodity represented. Census personnel subsequently attempted to classify each commodity based on the respondent's description and to assign the sales to the appropriate commodity line category. A small percentage of sales could not be classified and is therefore summarized in this report in a category called "unclassified merchandise."

The effort of excluding insignificant broad commodity lines on particular report forms is an understatement of the number of establishments handling each commodity line and, to a lesser extent, the corresponding sales figure. The magnitude of this understatement for all commodity lines combined is indicated, at least in part, by the data presented for the "unclassified commodity" category. In general, the effect will be greatest for commodity line categories that are minor components of total sales for a particular kind-of-business classification.

Limitations in reporting sales by commodity lines—

There was a tendency on the part of respondents to fail to identify minor lines for their particular business and to include the sales of such minor lines with major ones. This deficiency has the effect of understating the number of outlets for individual commodity lines and, to a lesser extent, it affects the measurement of the volume of sales of individual lines.

Commodity line categories by which individual wholesalers group their sales are not uniform and will not always correspond to categories established in a reporting system designed for general use. In addition, because some wholesalers had little if any recorded information on sales by line of commodity, a substantial amount of estimation may be involved in the reporting of commodity lines. Furthermore, there is, of course, no assurance that the pattern for the establishments reporting sales by commodity lines is representative of those which did not report. However, it was concluded that the effect of individual differences and of the use of approximations would be negligible in summary tabulations. Accordingly, figures for commodity line sales should constitute useful approximations to serve many important current requirements and should be helpful in measuring important changes occurring over fairly long intervals, such as between successive censuses.

Differences between 1982 and 1987 commodity lines—The structure of the commodity lines is designed to closely resemble the structure of the SIC's and the census kind-of-business codes. We therefore restructured the 1987 commodity lines to reflect, as closely as possible, changes that were made by the 1987 revision to the SIC's and subsequent revisions by the Census Bureau to the KB's.

The effect of these changes resulted in an increase from 129 broad lines in 1982 to 140 broad lines in 1987. The new lines and new code numbers, as well as their 1987 corresponding SIC and KB codes, can be found in appendix I.

Expansion—The reporting of commodity lines was incomplete or inadequate for establishments representing about 17 percent of the total dollar volume of sales. However, commodity line data have been expanded on the premise that the experience of those establishments not reporting commodity line data paralleled those establishments in the same kinds of business which reported this information. Due to the method by which commodity line sales are expanded, some inconsistencies between estimates for various lines may result. However, each estimate should be regarded as valid.

Expansion methodology for 1982 and 1987 are essentially identical. In both cases, commodity line data were expanded at the lowest published level of geography and kind-of-business classification based on reporting experience at that level. If there were no reported commodity line data for a particular combination of kind of business and type of operation, expansion factors developed at the United States level were used to produce an estimate. These estimates from the most detailed kind of business and type of operation were then summed to produce higher level estimates, i.e., for broader kind-of-business and type-of-operation categories.

Coverage—Table 9 presents coverage ranges for each kind of business and type of operation shown. Coverage ranges indicate the degree to which establishments in each kind of business acceptably reported sales for broad commodity lines. Coverage was determined by dividing total sales of establishments reporting acceptable data for broad lines (whether or not additional detail lines were reported) by total sales of all establishments classified in that particular kind of business. Symbols and corresponding ranges used for broad-line coverage are:

A	90 percent or more reporting.
B	80 to 89 percent or more reporting.
C	70 to 79 percent or more reporting.
D	60 to 69 percent or more reporting.
E	Less than 60 percent reporting.

Except when precluded by the census disclosure rules (see Introduction), data have been shown for individual kinds of business when the dollar volume of reporting coverage accounted for 60 percent or more of sales (ranges A through D) after weighing commodity line sales of the sample of "small employees" as described in the "Census Coverage and Methodology" section above.

The fact that an establishment reported its sales by broad commodity line does not always mean that all lines handled by the establishment were reported separately.

Description of the tables—Tables 1, 3, 5, and 7 present data for all types of operation; merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants, respectively. They provide data for each kind of business and give for each

commodity line: the number of establishments handling the line and their sales of the line; the percentage of total sales of the specific kind of business accounted for by each of the lines carried; and in addition, for each line, the degree of specialization in that line. Specialization is derived by computing sales of a line as a percentage of total sales of establishments that handled that particular line.

Information on detailed commodity lines appear only in connection with the specific kind of business to which the lines apply. Data relating to the detailed lines are indented below the applicable broad line in the tabulations.

Commodity lines which present less than 0.05 percent of sales in a specific kind of business, and commodity lines which were not shown separately to avoid disclosure have been combined into a "Miscellaneous commodities" category. Because of rounding procedures used, detail may not add to the totals.

Tables 2, 4, 6, and 8 provide summary data by broad commodity lines, including counts of establishments handling the line and total sales of the line. Also provided within each broad commodity line are counts of establishments carrying the line and the amount and percent of the line sold by various kinds of wholesalers.

Table 9 presents information on sales coverage of establishments reporting commodity lines that can be used as a guide in evaluating the validity of the commodity line data.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same

ownership at a single location, and when conditions prescribed by the *SIC manual* for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial,

institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in

the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors
 - a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).
 - b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).
2. Motor vehicle supplies and new parts—jobbers
 - a. Motor vehicle supplies and new parts—jobbers (without machine shop).
 - b. Motor vehicle supplies and new parts—jobbers (with machine shop).
3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example,

computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.

2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs.

Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.

2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies (SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of

motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in “drugs and pharmaceuticals” and a combination of “proprietary (patent) medicines,” “cosmetics,” “perfumes,” and “other toiletries and druggists' sundries.”
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
 - a. Piece goods-jobbers
 - b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other “deep freeze” products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry

2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
 - a. Petroleum bulk stations, except LP
 - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0629; EXPIRES 06/89

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 ☐ YES

2 ☐ NO — Enter current EI No. _____

(9 digits)

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change. ☒

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 ☐ YES

2 ☐ NO

3 ☐ No legal boundaries

4 ☐ Don't know

c. Type of municipality where physically located

096 ☐ City, village, or borough

2 ☐ Town or township

3 ☐ Other or don't know

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment?

Number of months

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation — Give date _____

4 ☐ Sold or leased to another operator — Give date at right

AND enter name, etc., below ☒

Month Day Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

002 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Governmental — Specify ☒

6 ☐ Corporation (Do not mark if any form of cooperative association.)

7 ☐ Other — Specify ☒

Item 5 — INVENTORIES

a. Did you have inventories at the end of 1986 or 1987?

110 ☐ YES — Complete the remainder of the item

2 ☐ NO — SKIP to item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 ☐ YES — Use the sum of the LIFO amount plus

the LIFO reserve for items c and d(2)

2 ☐ NO — Complete only line c

End of 1987			End of 1986		
Mil.	Thou.	Dol.	Mil.	Thou.	Dol.
046			047		

c. Total inventories

d. LIFO users report the following for line c(1):

(1) Amount not subject to LIFO costing

(2) Amount subject to LIFO costing (gross)

e. Report the following applicable to line d(2):

(1) Amount of the LIFO reserve

(2) LIFO value of the line d(2) (net)

NOTE — The sum of lines d(1), e(1), and e(2) should equal line c.

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands. Example: If a figure is \$1,125,628,

report either **PREFERRED** or **Acceptable**

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	125	
1	125	628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

Mil.	Thou.	Dol.
010		

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

100
1 ☐ YES — Go to c
2 ☐ NO — SKIP to e

c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (Include in item 6a)

Mil.	Thou.	Dol.
101		

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

Mil.	Thou.	Dol.
102		

NOTE — If this is the only establishment of this firm skip to Item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

Percent
102

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

Mil.	Thou.	Dol.
105		

Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

Mil.	Thou.	Dol.
030		

(1) Total ANNUAL payroll

Mil.	Thou.	Dol.
031		

(2) FIRST QUARTER payroll (Jan. — Mar.)

Mil.	Thou.	Dol.
032		

b. Employment in 1987
Number of paid employees for the pay period including March 12, 1987 (Include both full- and part-time employees)

Number
032

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

Number
120

a. Selling

Mil.	Thou.	Dol.
131		

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

Mil.	Thou.	Dol.
122		

c. Central administrative and auxiliary

Mil.	Thou.	Dol.
132		

d. Manufacturing

Mil.	Thou.	Dol.
124		

e. Other — Specify

Mil.	Thou.	Dol.
126		

f. TOTAL — Sum of lines a through e should equal item 7b

Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

Mil.	Thou.	Dol.
040		

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

Report in whole percents
140

a. To farmers (for farm use)

Mil.	Thou.	Dol.
141		

b. To builders and contractors

Mil.	Thou.	Dol.
142		

c. Export sales

Mil.	Thou.	Dol.
142		

d. To retailers and repair shops

Mil.	Thou.	Dol.
144		

e. To wholesale establishments

Mil.	Thou.	Dol.
145		

f. To household consumers and individual users

Mil.	Thou.	Dol.
146		

g. To industrial users (manufacturing and mining)

Mil.	Thou.	Dol.
147		

h. To institutional, commercial, and professional users

Mil.	Thou.	Dol.
148		

i. To government bodies (federal, state, and local)

Mil.	Thou.	Dol.
149		

j. TOTAL — Sum of lines a through i should add to 100%

Mil.	Thou.	Dol.
100%		

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2

Item 11 — TYPE OF OPERATION

Mark (X) the **ONE** box which best describes the basis on which the **MAJOR** portion of your business was conducted in 1987.

- a. Merchant (buying and selling on own account) 060
- (1) Importer ☐ 12
- (2) Exporter ☐ 13
- (3) Merchant ☐ 11
- b. Manufacturers' sales branches and offices ☐ 20
- c. Agent, broker, commission merchant
- (1) Auction company ☐ 41
- (2) Broker (representing buyers or sellers) ☐ 42
- (3) Commission merchant ☐ 43
- (4) Import agent ☐ 44
- (5) Export agent ☐ 45
- (6) Manufacturers' agent ☐ 46

b. Does this company own or control any other company or companies?

098 1 ☐ YES →
2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. (9 digits)

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987? →

Number

079

If more than one, provide the **physical location** address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.

NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		081		
1	Sales			
	Annual payroll	082		
KIND-OF-BUSINESS DESCRIPTION				
TYPE OF OPERATION (Choose from Item 11)	Census use	088		
		089		
NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		081		
2	Sales			
	Annual payroll	082		
KIND-OF-BUSINESS DESCRIPTION				
TYPE OF OPERATION (Choose from Item 11)	Census use	088		
		089		

Please attach a separate sheet for any explanations that may be essential in understanding your reported data.

REMARKS — Please use this space for any explanations that may be essential in understanding your reported data.

Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report →	FROM: Mo. Year	TO: Mo. Year
Name of person to contact regarding this report — Print or type		
Telephone →	Area code	Number
Signature of authorized person		Date

Item 12 — KIND OF BUSINESS

Mark (X) the **ONE** box which best describes the **PRINCIPAL** kind of business of this establishment in 1987.

070

(Categories appropriate to individual form)

Item 13 — COMMODITY LINES

Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

• Report whole percents →

Not acceptable →

Mil.	Thou.	Dol.	Percent
			39
			38.76

Commodity lines

Census use

Estimated sales during 1987

Mil.	Thou.	Dol.	Percent

(Categories appropriate to individual form)

NOTE

Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.

Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company?

087 1 ☐ YES →
2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. (9 digits)

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Standard form CB-	Short form CB-	1987 SIC code	Title	Standard form CB-	Short form CB-
	DURABLE GOODS				DURABLE GOODS—Con.		
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles	5012	5003	5091	Sporting and recreational goods and supplies	5041	5003
5013	Motor vehicle supplies and new parts	5013	5003	5092	Toys and hobby goods and supplies	5041	5003
5014	Tires and tubes	5013	5003	5093	Scrap and waste materials	5093	5003
5015	Motor vehicle parts, used	5013	5003	5094	Jewelry, watches, precious stones, and precious metals	5094	5003
				5099	Durable goods, n.e.c.	5099	5003
502	Furniture and home furnishings:				NONDURABLE GOODS		
5021	Furniture	5021	5001	511	Paper and paper products:		
5023	Home furnishings	5021	5001	5111	Printing and writing paper	5111	5102
				5112	Stationery and office supplies	5111	5102
503	Lumber and other construction materials:			5113	Industrial and personal service paper	5111	5102
5031	Lumber, plywood, millwork, and wood panels	5031	5001	512	Drugs, drug proprietaries, and druggists' sundries:		
5032	Brick, stone, and related construction materials	5031	5001	5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
5033	Roofing, siding, and insulation materials	5031	5001				
5039	Construction materials, n.e.c.	5031	5001	513	Apparel, piece goods, and notions:		
				5131	Piece goods, notions, and other dry goods	5133	5102
504	Professional and commercial equipment and supplies:			5136	Men's and boys' clothing and furnishings	5136	5102
5043	Photographic equipment and supplies	5041	5003	5137	Women's, children's and infants' clothing and accessories	5136	5102
5044	Office equipment	5081	5002	5139	Footwear	5136	5102
5045	Computers and computer peripheral equipment and software	5081	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c.	5081	5002	5141	Groceries, general line	5141	5101
5047	Medical, dental, and hospital equipment and supplies	5086	5002	5142	Packaged frozen foods	5142	5101
5048	Ophthalmic goods	5086	5002	5143	Dairy products, except dried or canned	5143	5101
5049	Professional equipment and supplies, n.e.c.	5086	5002	5144	Poultry and poultry products	5144	5101
				5145	Confectionery	5145	5101
505	Metals and minerals, except petroleum:			5146	Fish and seafoods	5146	5101
5051	Metals service centers and offices	5051	5003	5147	Meats and meat products	5147	5101
5052	Coal and other minerals and ores	5052	5003	5148	Fresh fruits and vegetables	5148	5101
				5149	Groceries and related products, n.e.c.	5141	5101
506	Electrical goods:			515	Farm-product raw materials:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063	5001	5153	Grain and field beans	5152	5103
				5154	Livestock	5154	5103
5064	Electrical appliances, television and radio sets	5063	5001	5159	Farm-product raw materials, n.e.c.	5152	5103
5065	Electronic parts and equipment, n.e.c.	5063	5001	516	Chemicals and allied products:		
				5162	Plastics materials and basic forms and shapes	5161	5102
507	Hardware, and plumbing and heating equipment and supplies:			5169	Chemicals and allied products, n.e.c.	5161	5102
5072	Hardware	5072	5001	517	Petroleum and petroleum products:		
5074	Plumbing and heating equipment and supplies (hydronics)	5072	5001	5171	Petroleum bulk stations and terminals	5171	1NA
5075	Warm air heating and air-conditioning equipment and supplies	5072	5001	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5171	1NA
5078	Refrigeration equipment and supplies	5072	5001	518	Beer, wine, and distilled alcoholic beverages:		
				5181	Beer and ale	5181	5103
508	Machinery, equipment, and supplies:			5182	Wine and distilled alcoholic beverages	5181	5103
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002	519	Miscellaneous nondurable goods:		
5083	Farm and garden machinery and equipment	5083	5002	5191	Farm supplies	5191	5102
5084	Industrial machinery and equipment	5084	5002	5192	Books, periodicals, and newspapers	5199	5102
5085	Industrial supplies	5085	5002	5193	Flowers, nursery stock, and florists' supplies	5199	5102
5087	Service establishment equipment and supplies	5087	5002	5194	Tobacco and tobacco products	5194	5102
5088	Transportation equipment and supplies, except motor vehicles	5088	5002	5198	Paints, varnishes, and supplies	5198	5102
				5199	Nondurable goods, n.e.c.	5199	5102

¹Petroleum wholesalers were all sent form CB-5171.



APPENDIX D. Metropolitan Statistical Areas

[Not applicable]



APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the United States: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see Introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	Wholesale trade -----	0	0		Wholesale trade—Con.		
50	Durable goods -----	0	0	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies -----	0	0	509	Miscellaneous durable goods -----	0	0
5012	Automobiles and other motor vehicles -----	0	0	5091	Sporting and recreational goods and supplies -----	0	1
5013	Motor vehicle supplies and new parts -----	0	0	5092	Toys and hobby goods and supplies -----	0	0
5014	Tires and tubes -----	(D)	(D)	5093	Scrap and waste materials -----	0	1
5015	Motor vehicle parts, used -----	(D)	(D)	5094	Jewelry, watches, precious stones, and precious metals -----	0	0
				5099	Durable goods, n.e.c. -----	0	0
502	Furniture and home furnishings -----	0	1	51	Nondurable goods -----	0	0
5021	Furniture -----	0	1	511	Paper and paper products -----	0	0
5023	Home furnishings -----	0	1	5111	Printing and writing paper -----	0	0
503	Lumber and other construction materials -----	0	0	5112	Stationery and office supplies -----	0	0
5031	Lumber, plywood, millwork, and wood panels -----	0	0	5113	Industrial and personal service paper -----	0	0
5032	Brick, stone, and related construction materials -----	0	1	512	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5033	Roofing, siding, and insulation materials -----	0	0	5122	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5039	Construction materials, n.e.c. -----	0	1	513	Apparel, piece goods, and notions -----	0	1
504	Professional and commercial equipment and supplies -----	0	1	5131	Piece goods, notions, and other dry goods -----	0	1
5043	Photographic equipment and supplies -----	0	0	5136	Men's and boys' clothing and furnishings -----	0	1
5044	Office equipment -----	0	1	5137	Women's, children's and infants' clothing and accessories -----	0	1
5045	Computers and computer peripheral equipment and software -----	0	1	5139	Footwear -----	0	1
5046	Commercial equipment, n.e.c. -----	0	1	514	Groceries and related products -----	0	0
5047	Medical, dental, and hospital equipment and supplies -----	0	1	5141	Groceries, general line -----	0	0
5048	Ophthalmic goods -----	0	1	5142	Packaged frozen foods -----	0	0
5049	Professional equipment and supplies, n.e.c. -----	0	1	5143	Dairy products, except dried or canned -----	0	0
505	Metals and minerals, except petroleum -----	0	0	5144	Poultry and poultry products -----	0	0
5051	Metals service centers and offices -----	0	0	5145	Confectionary -----	0	0
5052	Coal and other minerals and ores -----	0	0	5146	Fish and seafoods -----	1	1
506	Electrical goods -----	0	1	5147	Meats and meat products -----	0	0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	0	1	5148	Fresh fruits and vegetables -----	0	0
5064	Electrical appliances, television and radio sets -----	0	1	5149	Groceries and related products, n.e.c. -----	0	0
5065	Electronic parts and equipment, n.e.c. -----	0	1	515	Farm-product raw materials -----	0	0
507	Hardware, and plumbing and heating equipment and supplies -----	0	1	5153	Grain and field beans -----	0	0
5072	Hardware -----	0	1	5154	Livestock -----	0	1
5074	Plumbing and heating equipment and supplies (hydronics) -----	0	1	5159	Farm-product raw materials, n.e.c. -----	0	0
5075	Warm air heating and air-conditioning equipment and supplies -----	0	1	516	Chemicals and allied products -----	0	0
5078	Refrigeration equipment and supplies -----	0	1	5162	Plastics materials and basic forms and shapes -----	0	0
508	Machinery, equipment, and supplies -----	0	1	5169	Chemicals and allied products, n.e.c. -----	0	0
5082	Construction and mining (except petroleum) machinery and equipment -----	0	0	517	Petroleum and petroleum products -----	0	0
5083	Farm and garden machinery and equipment -----	1	0	5171	Petroleum bulk stations and terminals -----	0	0
5084	Industrial machinery and equipment -----	0	1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	0	0
5085	Industrial supplies -----	0	1	518	Beer, wine, and distilled alcoholic beverages -----	0	0
5087	Service establishment equipment and supplies -----	1	1	5181	Beer and ale -----	0	0
5088	Transportation equipment and supplies, except motor vehicles -----	0	1	5182	Wine and distilled alcoholic beverages -----	0	0
				519	Miscellaneous nondurable goods -----	0	0
				5191	Farm supplies -----	0	1
				5192	Books, periodicals, and newspapers -----	0	1
				5193	Flowers, nursery stock, and florists' supplies -----	1	1
				5194	Tobacco and tobacco products -----	0	0
				5198	Paints, varnishes, and supplies -----	0	1
				5199	Nondurable goods, n.e.c. -----	0	0

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



APPENDIX F.

Geographic Notes

[Not applicable]



APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the United States: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		Wholesale trade	466 680	435 143	440 608	415 829
50		Durable goods	292 807	267 358	276 624	256 103
501		Motor vehicles and automotive parts and supplies	42 989	41 149	40 508	39 460
5012	5012	Automobiles and other motor vehicles	7 125	6 685	6 665	6 334
5013		Automotive parts and supplies	32 118	30 769	30 355	29 659
	5013	Motor vehicle supplies and new parts	28 902	28 712	27 306	27 665
	5015 pt.	Motor vehicle parts, used	3 216	2 057	3 049	1 994
5014	5014	Tires and tubes	3 746	3 695	3 488	3 467
502		Furniture and home furnishings	14 521	13 124	13 629	12 498
5021	5021	Furniture	6 819	5 763	6 434	5 487
5023	5023	Home furnishings	7 702	7 361	7 195	7 011
503		Lumber and other construction materials	19 075	17 901	18 003	17 041
5031	5031	Lumber, plywood, millwork, and wood panels	8 098	7 245	7 654	6 863
5039		Construction materials, n.e.c.	10 977	10 656	10 349	10 178
	5032	Brick, stone, and related construction materials	3 880	3 399	3 658	3 261
	5033	Roofing, siding, and insulation materials	2 684	2 439	2 565	2 335
	5039	Construction materials, n.e.c.	4 413	4 818	4 126	4 582
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	8 902	7 584	8 400	7 266
5041	5091	Sporting and recreational goods and supplies	4 922	4 050	4 658	3 873
5042	5092	Toys and hobby goods and supplies	2 424	2 054	2 267	1 957
5043	5043	Photographic equipment and supplies	1 556	1 480	1 475	1 436
505		Metals and minerals, except petroleum	11 093	10 618	10 517	10 121
5051	5051	Metals service centers and offices	10 281	9 676	9 757	9 250
5052	5052	Coal and other minerals and ores	812	942	760	871
506		Electrical goods	35 339	30 356	33 576	29 170
5063		Electrical apparatus and equipment, wiring supplies, and construction materials ..	17 575	15 412	16 721	14 847
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials ..	15 045	(NA)	14 344	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	700	(NA)	651	(NA)
	5084 pt.	Industrial machinery and equipment	1 830	(NA)	1 726	(NA)
5064	5064	Electrical appliances, television and radio sets	3 740	3 779	3 530	3 616
5065	5065 pt.	Electronic parts and equipment, n.e.c.	14 024	11 165	13 325	10 707
507		Hardware, and plumbing and heating equipment and supplies	23 097	21 605	22 001	20 815
5072	5072	Hardware	7 552	6 788	7 204	6 524
5074	5074	Plumbing and heating equipment and supplies (hydronics)	8 931	8 820	8 487	8 489
5075	5075	Warm air heating and air-conditioning equipment and supplies	5 101	4 398	4 895	4 250
5078	5078	Refrigeration equipment and supplies	1 513	1 599	1 415	1 552
508		Machinery, equipment, and supplies	114 426	103 355	108 294	99 250
5081		Commercial machines and equipment	29 932	20 867	28 195	20 014
	5044	Office equipment	11 524	(NA)	10 830	(NA)
	5045	Computers and computer peripheral equipment and software	12 821	(NA)	12 129	(NA)
	5046	Commercial equipment, n.e.c.	5 587	5 140	5 236	4 913
5082	5082	Construction and mining (except petroleum) machinery and equipment	4 983	5 000	4 744	4 763
5083	5083	Farm and garden machinery and equipment	11 782	14 425	11 084	13 862
5084	5084 pt.	Industrial machinery and equipment	28 474	26 754	27 055	25 681
5085	5085	Industrial supplies	14 780	14 825	14 133	14 327
5086		Professional equipment and supplies	12 760	10 927	12 008	10 453
	5047	Medical, dental, and hospital equipment and supplies	7 747	5 906	7 297	5 717
	5048	Ophthalmic goods	1 899	2 015	1 786	1 863
	5049	Professional equipment and supplies, n.e.c.	3 114	3 006	2 925	2 873
5087	5087	Service establishment equipment and supplies	8 467	7 426	8 002	7 148
5088	5088	Transportation equipment and supplies, except motor vehicles	3 248	3 131	3 073	3 002
509		Miscellaneous durable goods	23 365	21 666	21 696	20 482
5093	5093	Scrap and waste materials	8 716	8 403	8 095	7 900
5094	5094	Jewelry, watches, precious stones, and precious metals	6 927	5 466	6 506	5 258
5099	5099 pt.	Durable goods, n.e.c.	7 722	7 797	7 095	7 324
51		Nondurable goods	173 873	167 785	163 984	159 726
511		Paper and paper products	16 808	14 518	16 075	13 967
5111	5111	Printing and writing paper	2 074	2 009	2 006	1 959
5112	5112	Stationery and office supplies	9 778	8 036	9 340	7 696
5113	5113	Industrial and personal service paper	4 956	4 473	4 729	4 312

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		Nondurable goods—Con.				
512		Drugs, drug proprietaries, and druggists' sundries	4 912	4 005	4 582	3 851
5122	5122	Drugs, drug proprietaries, and druggists' sundries	4 912	4 005	4 582	3 851
513		Apparel, piece goods, and notions	16 935	15 041	15 838	14 289
5133	5131 pt.	Piece goods	4 447	4 254	4 185	4 045
5134	5131 pt.	Notions and other dry goods	1 249	1 365	1 168	1 285
5136	5136	Men's and boys' clothing and furnishings	3 311	2 977	3 108	2 832
5137	5137	Women's, children's, and infants' clothing and accessories	6 234	4 942	5 800	4 697
5139	5139	Footware	1 694	1 503	1 577	1 430
514		Groceries and related products	42 075	40 391	39 474	38 516
5141	5141	Groceries, general line	4 368	4 267	4 107	4 084
5142	5142	Packaged frozen foods	2 835	2 676	2 687	2 570
5143	5143	Dairy products, except dried or canned	3 743	3 912	3 503	3 701
5144	5144	Poultry and poultry products	1 372	1 630	1 282	1 544
5145	5145	Confectionery	2 818	2 595	2 658	2 506
5146	5146	Fish and seafoods	2 745	2 174	2 517	2 062
5147	5147	Meats and meat products	4 779	5 088	4 450	4 789
5148	5148	Fresh fruits and vegetables	5 838	5 929	5 528	5 664
5149	5149	Groceries and related products, n.e.c.	13 577	12 120	12 744	11 596
515		Farm-product raw materials	12 577	14 413	11 966	13 872
5152	5159 pt.	Cotton	351	436	323	405
5153	5153	Grain and field beans	8 155	9 118	7 849	8 823
5154	5154	Livestock	2 592	3 157	2 419	3 025
5159	5159 pt.	Farm-product raw materials, n.e.c.	1 479	1 702	1 375	1 619
518		Chemicals and allied products	12 705	11 201	12 071	10 724
5161	5162 5169	Chemicals and allied products	12 705	11 201	12 071	10 724
		Plastics materials and basic forms and shapes	2 744	2 060	2 607	1 991
		Chemicals and allied products, n.e.c.	9 961	9 141	9 464	8 733
517		Petroleum and petroleum products	18 728	20 302	15 920	18 695
5171	5171	Petroleum bulk stations and terminals	12 353	14 015	11 897	12 920
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	4 373	8 287	4 023	5 775
518		Beer, wine, and distilled alcoholic beverages	5 835	8 668	5 524	8 378
5181	5181	Beer and ale	3 934	4 708	3 747	4 492
5182	5182	Wine and distilled alcoholic beverages	1 901	1 958	1 777	1 886
519		Miscellaneous nondurable goods	45 300	41 248	42 534	39 434
5191	5191	Farm supplies	18 321	18 927	17 204	18 071
5194	5194	Tobacco and tobacco products	1 813	1 940	1 701	1 895
5198	5198	Paints, varnishes and supplies	3 857	3 604	3 456	3 468
5199		Nondurable goods, n.e.c.	21 509	18 777	20 173	18 000
	5099 pt.	Durable goods, n.e.c.	1 626	(NA)	1 545	(NA)
	5192	Books, periodicals, and newspapers	3 935	3 320	3 722	3 160
	5193	Flowers, nursery stock, and florists' supplies	3 573	2 763	3 373	2 644
	5199	Nondurable goods, n.e.c.	12 375	(NA)	11 533	(NA)

APPENDIX H.

Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5013	Motor vehicle supplies and new parts.....	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used.....	5013 pt.	Used automotive parts, equipment and supplies (wholesale)
		5931 pt.	Used automotive parts, equipment and supplies (retail)
5023	Homefurnishings ¹	5023	Home furnishings ¹
5032	Brick, stone, and related construction materials.....	5039	Construction materials, n.e.c.
5033	Roofing, siding, and insulation materials.....		
5039	Construction materials, n.e.c.		
5044	Office equipment.....	5081	Commercial machines and equipment
5045	Computers and computer peripheral equipment and software.....		
5046	Commercial equipment, n.e.c.		
5047	Medical, dental, and hospital equipment and supplies.....	5086	Professional equipment and supplies
5048	Ophthalmic goods.....		
5049	Professional equipment and supplies, n.e.c.		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials ²
5065	Electronic parts and equipment, n.e.c.	5065	Electronic parts and equipment
		5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials ³
5082	Construction and mining (except petroleum) machinery and equipment ¹	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment.....	5084	Industrial machinery and equipment
		5063 pt.	Electrical apparatus and equipment, wiring supplies and construction materials ⁴
5091	Sporting and recreational goods and supplies ¹	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies ¹	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals ¹	5094	Jewelry, watches, diamonds, and other precious stones ¹
5099	Durable goods, n.e.c.	5099	Durable goods, n.e.c.
		5199 pt.	Nondurable goods, n.e.c. ⁵
5112	Stationery and office supplies ¹	5112	Stationery supplies ¹
5131	Piece goods, notions, and other dry goods.....	5133	Piece goods (woven fabrics)
		5134	Notions and other dry goods
5142	Packaged frozen foods ¹	5142	Frozen foods ¹
5143	Dairy products, except dried or canned ¹	5143	Dairy products ¹
5153	Grain and field beans ¹	5153	Grain ¹
5159	Farm-product raw materials, n.e.c.	5152	Cotton
		5159	Farm-product raw materials, n.e.c.
5162	Plastics materials and basic forms and shapes.....	5161	Chemicals and allied products
5169	Chemicals and allied products, n.e.c.		
5192	Books, periodicals, and newspapers.....	5199	Nondurable goods, n.e.c. ⁶
5193	Flowers, nursery stock, and florists' supplies.....		
5199	Nondurable goods, n.e.c.		

¹No change in content.

²Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

³Electrical communications equipment part only, now in SIC 5065.

⁴Electrical measuring and testing equipment part only, now in SIC 5084.

⁵General merchandise, durable part only, now in SIC 5099.

⁶All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.



APPENDIX I.

Commodity Line Codes and Descriptions

1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description	1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description
			DURABLE GOODS				DURABLE GOODS—Con.
			Motor Vehicles and Motor Vehicle Parts and Supplies				Lumber and Other Construction Materials
5012	501211	0100 0111 0112 0113 0114	New and used automobiles, motorcycles, etc. a. New automobiles b. Used automobiles c. Motorcycles d. Motorscooters, mopeds, golfcars, snowmobiles, and utility trailers	5031	503110 503120	0600 0611 0612	Lumber: rough, dressed, and finished a. Dimension lumber b. Other lumber (excluding cordwood, logs, pulpwood, posts, and ties)
	501212	0120 0121 0122 0123	Buses, campers, and motor homes a. Buses b. Campers and travel trailers (all types) c. Motor homes and van conversions		503130	0620 0621 0622 0623 0624	Plywood and millwork a. Plywood (including veneer) b. Wood millwork (doors, windows, cabinets, etc.) c. Metal millwork d. Other millwork and wood siding
	501221	0130 0131 0132	Light trucks (14,000 lbs or less) a. New light trucks b. Used light trucks	5032	503200	0700 0711 0712 0713 0714	Brick, stone, tile, sand, block, cement, and gravel a. Ready-mixed or transit-mixed concrete b. Cement and lime c. Sand, gravel, and crushed stone d. Brick, block, tile, clay/cement sewer pipe, etc.
	501223	0140	Medium trucks and tractors (14,001 to 26,000 lbs)				
		0150 0151 0152 0153 0154 0155	Heavy trucks and tractors (over 26,000 lbs) a. New heavy trucks b. New heavy truck tractors c. New truck trailers d. New truck bodies e. Used heavy trucks, tractors, and trailers	5033	503300	0720 0721 0722 0723 0724	Roofing, siding, insulation materials, and guttering a. Roofing, except wood b. Siding, except wood c. Insulation materials d. Rain-carrying equipment (downspouts, gutters, etc.)
5013	501311 501312 501321 501322	0200 0211 0212 0213 0214 0215 0216 0217 0218 0219 0221 0222 0223 0224 0225 0226 0227	New and rebuilt automotive parts and supplies a. Batteries b. Engines (complete) c. Spark plugs d. Electrical engine parts (including ignition parts) e. Brake parts (including all disk and drum parts and fluid) f. Exhaust system parts g. Tools and equipment h. Glass i. Hoses, belts, and gaskets j. Filters (oil, air, gas, and transmission) k. Engine parts, except electrical l. Body parts and repair materials m. Suspension parts (shocks, struts, balljoints, etc.) n. Parts, n.e.c. o. Accessories p. Chemicals	5039	503920 503990	0730 0740 0741 0742 0743 0744	Flat glass and other construction glass (excluding automotive) Other construction materials a. Wire fence and accessories b. Mobile homes c. Building and construction paper d. Construction materials, n.e.c. (including prefabricated buildings and structural assemblies)
							Professional and Commercial Equipment and Supplies
5015	501500	0240 0241 0242 0243	Used automotive parts, accessories, and equipment a. Engines and engine parts b. Body parts c. Parts, n.e.c.	5043	504300	0800 0811 0812 0813 0814 0815	Photographic equipment and supplies a. Still picture equipment b. Motion picture equipment c. Photographic film and plates d. Developing supplies (excluding film but including photographic paper and cloth) e. Other photographic equipment and supplies
	501340	0250	Petroleum products marketing equipment	5044	504400	0900 0911 0912 0913 0914 0915 0916 0917 0918	Office equipment and supplies a. New typewriters b. New adding, calculating, and accounting machines and parts c. New duplicating machines and parts d. New microfilming and blueprinting equipment e. New dictating, transcribing and recording machines and parts f. New mailing, letter handling, and addressing machines and parts g. All other new office machines, equipment, and parts h. Used office equipment and supplies
5014	501400	0300 0311 0312 0313 0314	Tires and tubes a. Motor vehicle tires and tubes (new) b. Recapped tires c. Used tires d. Tire and tube repair materials	5045	504510	0920 0921 0922 0923	New computer equipment a. Computer equipment sold to individual users for personal use b. Computer equipment sold for resale c. Computer equipment sold to business, government, farmers, etc., for business use
			Furniture and Homefurnishings				
5021	502110	0400 0411 0412	Household and lawn furniture a. Household furniture (including sleep equipment and juvenile) b. Lawn and outdoor furniture			0930 0931 0932 0933	Used computer equipment a. Computer equipment sold to individuals for personal use b. Computer equipment sold for resale c. Computer equipment sold to business, government, farmers, etc., for business use
	502120	0420 0421 0422 0423 0425 0426	Office and business furniture a. New office furniture (wooden and metal) b. New store and restaurant furniture c. New public furniture (theater seats, church pews, park benches, school desks) d. Other new furniture e. Used office and business furniture		504520	0950	Computer software (off-the-shelf)
				5046	504610	0960 0961 0962 0963	Restaurant and hotel equipment and supplies a. New hotel equipment and supplies (excluding furniture) b. New restaurant equipment and supplies (excluding furniture) c. Used restaurant and hotel equipment and supplies (excluding furniture)
5023	502310	0500 0511 0512 0513 0514	Household china, glassware, crockery, and plastic housewares a. China b. Glassware c. Crockery d. Plastic housewares		504620	0970 0971 0972 0973	Store machines and equipment a. New cash registers and point of sale terminals b. Other new store machines and equipment (excluding furniture) c. Used store machines and equipment
	502320	0520 0521 0522 0523 0524	Linens, domestics, curtains, and draperies a. Bedspreads, blankets, and bedding b. Curtains, draperies, shades, and blinds c. Towels and washcloths d. Other linens and domestics	5047	504710	1000 1011 1012 1013	Medical, hospital, and surgical supplies a. Surgical and medical instruments and equipment b. Orthopedic, and prosthetic appliances and supplies c. Other surgical, medical, and hospital supplies
	502330	0530 0531 0532	Floor coverings a. Carpets and rugs (including pads) b. Linoleum and other floor coverings	5048	504800	1020 1021 1022 1023 1024	Optical and ophthalmic goods a. Ophthalmic goods b. Prescription grinding c. Optometric equipment and supplies d. Optical goods, n.e.c. (excluding cameras)
	502390	0540 0541 0542 0543 0544	Other homefurnishings a. Metal flatware (excluding silver or plated) b. Kitchen utensils c. Mirrors, lamps, and picture frames d. Homefurnishings, n.e.c.	5047	504720	1030 1031 1032	Dental supplies a. Equipment (chairs, x-rays, cabinets, etc.) b. Instruments and other supplies

1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description	1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description
			DURABLE GOODS—Con.				DURABLE GOODS—Con.
			Professional and Commercial Equipment and Supplies— Con.				Electrical Goods
5049	504910	1040 1041 1042	Religious and school supplies a. Religious supplies b. School supplies	5063	506300	1400 1411 1412 1413 1415 1416 1417 1419	Electrical apparatus and equipment a. Power and distribution transformers b. Switchgear and switchboard apparatus c. Motors and generators (including motor-generator sets) d. Electric lamps and bulbs e. Interior wiring (excluding conduit) f. Lighting fixtures (residential and commercial) g. Other electrical apparatus and equipment (including conduit, lightning rods, etc.)
	504990	1050 1051 1052 1053 1054 1055 1056 1057	Other professional equipment and supplies a. Architects' equipment and supplies b. Drafting instruments c. Engineers' equipment and supplies d. Laboratory equipment e. Scientific instruments f. Veterinarians' equipment and supplies g. Professional equipment and supplies, n.e.c.	5064	506400	1500 1511 1512 1513 1514 1515 1517	Electrical appliances, household a. Radio and TV sets b. Electrical household ranges and ovens c. Refrigerators and freezers, household d. Household laundry equipment e. Vacuum cleaners and sewing machines, household f. Other electrical household appliances (including fans, dishwashers, etc.)
			Metals and Minerals, Except Petroleum				
505112	1100 1111 1112 1113 1114 1116	1100 1111 1112 1113 1114 1116	Iron and steel products (semifinished) a. Sheet bars and tin plate bars b. Wire rods c. Rough castings and foundry products d. Forgings e. Other semifinished iron and steel products	5065	506500	1600 1612 1613 1614 1615 1616 1617 1618	Electronic parts and equipment, except communication a. Integrated circuits b. Capacitors c. Resistors d. Discrete semiconductors, etc. e. Electronic connectors f. Other passive electronic parts g. Electronic parts and equipment, n.e.c.
	1120 1121 1122 1123 1124 1126 1127 1128 1129	1120 1121 1122 1123 1124 1126 1127 1128 1129	Flat iron and steel products a. Plates b. Strips (hot-rolled and cold-rolled) c. Sheets (cold-rolled) d. Sheets (hot-rolled) e. Sheets (galvanized and coated) f. Tin plate and terneplate g. Fabricated and structural plate products h. Other flat iron and steel products			1650 1651 1652	Communication equipment and supplies a. Electronic communication equipment b. Electrical communication equipment
	1140 1141 1142 1143	1140 1141 1142 1143	Iron and steel wire and wire products a. Wire (plain, coated, barbed, and twisted) b. Nails c. Wire rope, strand, strapping (including round and flat), and bale ties	5072	507200	1700 1711 1712 1713 1714	Hardware a. Hand tools (including power driven) b. Bolts, nuts, rivets, and fasteners c. Cutlery d. Other hardware
	1144	1144	Reinforcement mesh (welded and woven)				
	1150 1152 1153 1154	1150 1152 1153 1154	Iron and steel pipe and tubing a. Tubing b. Standard steel pipe c. Other steel pipe	5074	507400	1800 1811 1812 1813 1814 1815 1816 1817 1818	Plumbing and heating equipment and supplies (hydronics) a. Plastic pipe fittings and valves (excluding pipe and tubing) b. Metal pipe fittings and valves (excluding pipe and tubing) c. Plumbing fixtures d. Furnaces and stoves, except electric (excluding warm air) e. Boilers, radiators, and convectors f. Water heaters (excluding electric) g. Drainage systems h. Other plumbing and heating equipment and supplies
	1160 1161 1162	1160 1161 1162	Other iron and steel products a. Rails, tita plates, joints, spikes, axles, and wheels b. Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled				
	1163 1164 1165 1166 1167	1163 1164 1165 1166 1167	c. Bars and bar-size shapes: cold finished d. Concrete reinforcement bars e. Structural shapes (excluding bar-size shapes) f. Piling and bearing piles g. Finished products, n.e.c.	5075	507500	1900 1911 1912 1914 1916 1917 1918 1919	Warm air heating and air-conditioning equipment and supplies a. Furnaces (warm air) b. Central air-conditioning (residential and commercial) c. Heat pumps (residential and commercial) d. Air cleaning and filtration systems e. Compressors for air-conditioners f. Condensing units for air-conditioners g. Other warm air heating and air-conditioning equipment and supplies
	1170 1171 1172 1173 1174 1175	1170 1171 1172 1173 1174 1175	Alloy steel a. Bars, hot-rolled or cold-finished b. Tool steel bars c. Pipe and tubing d. Plates e. Other alloy steel	5078	507800	2000 2011 2012 2013 2014	Refrigeration equipment and supplies a. Commercial refrigerators (reach-in and walk-in) b. Compressors and compressor units for commercial refrigerators c. Condensing units for commercial refrigerators d. Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigerants, etc.)
	1180 1181 1182 1183 1184 1185	1180 1181 1182 1183 1184 1185	Stainless steel a. Plates b. Strip c. Sheets d. Bars and bar-size shapes e. Other stainless steel (including tubing)				
			Nonferrous Metals	5082	508200	2100	Construction and mining machinery and equipment (including parts and attachments)
505120	1200 1211 1212 1213 1214	1200 1211 1212 1213 1214	Copper and brass a. Copper wire mill products (structural only) b. Flat products (sheets, strips, and plates) c. Tubular products (pipes and tubes) d. Rod, nonalloyed wire, extruded shapes, etc.			2111 2112 2113 2114 2115 2116 2117	a. New off-highway wheel and track-laying tractors b. New power cranes, draglines, and shovels c. New mixers, pavers, and related equipment d. New tractor shovel loaders e. New graders, rollers, and off-highway trucks f. New mining machinery g. Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.) h. Used construction and mining machinery and equipment
	1220 1221 1222 1223	1220 1221 1222 1223	Aluminum shapes, forms, etc. a. Plates (.250 inch and over) b. Sheets and coils (.006 to .249 inch) c. Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	5083	508310 508320	2200 2211 2212 2213 2214 2215 2216 2217 2218	Farm machinery, equipment, and parts a. New tractors (farm) b. New harvesting machinery c. New land preparation, planting, and cultivating machinery d. New dairy farm and barn equipment e. New irrigation equipment f. Other new farm machinery and equipment g. Used irrigation equipment h. Other used farm machinery and equipment
	1224 1225	1224 1225	d. Pipe and tubing (including hollow bar, square, and rectangular tubing) e. Foils				
	1230	1230	Other nonferrous metals				
5052	505210	1300 1311 1312	Coal and coke a. Coal b. Coke		508330	2220 2221 2222 2223	Garden machinery, equipment, and parts a. New power lawn mowers b. Other new lawn and garden machinery and equipment c. Used garden machinery and equipment
	505220	1320	Minerals and ores (excluding coal, precious stones, and crude oil)				

1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description	1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description
			DURABLE GOODS—Con.				DURABLE GOODS—Con.
			Machinery, Equipment, and Supplies—Con.				Miscellaneous Durable Goods
5084	508410	2300 2311	Food-processing machinery, equipment, and parts a. New commercial food-processing machinery (slicers, choppers, baking, etc.)	5091	509100	2700 2711	Sporting and recreational goods and supplies a. Ammunition, firearms, reloading equipment, archery, supplies, shooting aids, and accessories
		2312 2314	b. New packing, packaging, and bottling equipment c. Used food-processing machinery and equipment			2712 2713	b. Bicycles and bicycle tires and tubes c. Billiards, pool, bowling equipment, and accessories
	508420	2320 2321 2322 2323 2324 2325 2326	General-purpose industrial machinery, equipment, and parts e. New pumps and pumping equipment f. New air end gas compressors (excluding air conditioners) c. New diesel engines (excluding automotive) d. New blowers and fans e. New pulverizing, screening, and crushing equipment f. New controlling, recording, and indicating instruments and accessories	5092	509200	2800 2811	d. Camping and fishing equipment and accessories e. Athletic equipment and accessories f. Skiing equipment g. Marine pleasure craft, equipment, and accessories h. Other sporting and recreational goods (go carts, bait, etc.)
		2327 2328	g. All other new general-purpose industrial machinery and equipment h. Used general-purpose industrial machinery and equipment			2812	Toys and hobby goods and supplies a. Toys and games (including fireworks and children's vehicles, except bicycles) b. Hobby goods and accessories
	508430	2330 2331 2332 2333 2334 2335	Metalworking machinery, equipment, and parts a. New machine tools and accessories b. Machinists' precision tools, dies, jigs, and fixtures c. Other new metalworking machinery and equipment d. Used metalworking machinery and equipment	5093	509311 509312	2900 2911 2912 2913	Ferrous metal scrap a. Prepared ferrous metal scrap (processed by this establishment) b. Prepared ferrous metal scrap (not processed by this establishment) c. Unprepared ferrous metal scrap
	508440	2340 2341 2342 2343 2344 2345 2346	Materials handling equipment and parts a. New conveying equipment b. New hoists, cranes, and monorails c. New forklift trucks d. New industrial trucks and tractors e. Other new materials handling equipment f. Used materials handling equipment		509320	2920 2921 2922 2923 2924	Nonferrous metal scrap a. Aluminum scrap b. Copper and copper alloy scrap c. Lead scrap d. Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)
	508450	2350 2351 2352	Oil well, oil refinery, and pipeline machinery, equipment, and supplies a. New oil refining and pipeline machinery, equipment, and supplies b. New oil field machinery, equipment, and supplies (including drilling bits)			2930 2931 2932 2933	Waste materials, except metal a. Wiping cloths, waste rags, and textile waste b. Waste paper c. Other waste materials and scrap (rubber, bones, glass, etc.)
		2353	c. Used oil well, oil refinery, and pipeline machinery, equipment, and supplies				
	508490	2360 2361 2362 2363 2364 2365 2366 2367	Other industrial machinery, equipment, and parts a. New metal smelting and refining machinery, and equipment b. New power plant machinery (excluding electrical) c. New printing trades machinery, equipment, and supplies d. New textile and sewing machinery and equipment e. New woodworking machinery f. Other new industrial machinery and equipment g. Used industrial machinery and equipment	5094	509400	3000 3011 3012 3013 3014 3015	Jewelry, watches, diamonds, and other precious stones and metals a. Diamond jewelry—all types (rings, necklaces, etc.) b. Other gem stone and pearl jewelry—all items (rings, necklaces, etc.) c. Karat gold jewelry (rings, necklaces, etc.) d. Watches, clocks, and watch movements e. Precious metals—gold, silver, and platinum (including precious metal coins)
5085	508520	2400 2411 2412	Mechanical power transmission supplies a. Bearings and bushings b. Other mechanical power transmission supplies			3016	f. Other jewelry, silverware, and plated ware (including gold-filled and sterling)
	508530	2420 2421 2422 2423	Industrial valves and fittings a. Automatic regulating and control valves b. Fluid power transfer valves c. Other valves and fittings (excluding plumbing and heating)	5099	509910 509930	3100 3120 3121 3122	Musical instruments and supplies Forest products, except lumber a. Cordwood b. Other forest products (including logs, hewn posts, poles, and ties)
	508540	2430	Welding supplies (excluding gases)				
	508550	2440 2441 2442 2443 2444	Industrial containers and supplies a. New and reconditioned drums and barrels b. Bottles and bottlers' supplies c. Boxes and box shooks (excluding paper) d. Other industrial containers and supplies		509990	3130 3131 3132 3133 3134 3135	Other durable goods a. Phonograph records, compact disks, and audio tapes b. Video tapes c. Coin-operated games d. Fire extinguishers, luggage, and works of art e. Other durable goods, n.e.c.
	508590	2450 2451 2452 2453 2454 2455 2456	Other industrial supplies a. Printing and duplicating inks b. Abrasives and abrasive materials c. Industrial leather, leather belting, and packing d. Mechanical rubber goods e. Rope, cordage, and twine f. Industrial supplies, n.e.c.				NONDURABLE GOODS
							Paper and Paper Products
5087	508710	2500 2511 2512	Beauty and barber equipment and supplies a. Equipment (furniture, dryers, etc.) b. Supplies (combs, curlers, shampoos, etc.)	5111	511100	3200 3211 3212	Printing and writing (fine) paper a. Roll newsprint and rotogravure paper b. Other printing and writing paper
	508720	2520 2521	Custodial (janitors') equipment and supplies a. Equipment (commercial floor sanders, washing, scrubbing, vacuuming machines)	5112	511200	3300 3311 3312 3313 3314 3315	Stationery, office supplies, and greeting cards a. Business forms b. Stationery c. Carbon paper, stencil paper, inked ribbons, pens, and pencils d. Greeting cards e. Other stationery supplies (binders, ruled forms, etc.)
	508730	2530 2531 2532 2533	Laundry and dry-cleaning equipment and supplies a. Commercial laundry and dry-cleaning equipment b. Coin-operated laundry and dry-cleaning equipment c. Laundry and dry-cleaning supplies (chemicals, dry-cleaning fluids, etc.)				
	508790	2540 2541 2542	Other service establishment equipment and supplies a. Undertakers' equipment and supplies b. Service establishment equipment and supplies, n.e.c.	5113	511300	3400 3411 3412 3413 3414 3415	Industrial and personal services paper and plastics a. Paperboard and boxboard boxes b. Paper dishes, cups, and napkins c. Industrial paper (wrapping, bags, cartons, etc.) d. Disposable plastic boxes, containers, cups, dishes, and supplies e. Other industrial and personal service paper
5088	508810	2600 2611 2612 2613 2614	Aircraft and aeronautical equipment and supplies a. New aircraft b. New aircraft engines and engine parts c. Other new aircraft equipment and supplies d. Used aircraft and aeronautical equipment and supplies				Drugs, Drug Proprietarys, and Druggists' Sundries
	508820	2620 2621 2622 2623 2624	Marine machinery, equipment, and supplies a. New ships and boats (excluding pleasure boats) b. New marine propulsion machinery and equipment c. New marine supplies d. Used marine machinery, equipment, and supplies	5122	512210 512220	3500 3511 3512 3513 3514 3515	Drugs, pharmaceuticals, cosmetics, and toiletries a. Proprietary (patent) medicines b. Other drugs and pharmaceuticals c. Cosmetics d. Perfumes e. Other toiletries and druggists' sundries
	508890	2630 2631 2632	Other transportation equipment and supplies a. New transportation equipment (excluding automotive) b. Used transportation equipment (excluding automotive)				

1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description	1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description
			NONDURABLE GOODS—Con.				NONDURABLE GOODS—Con.
			Apparel, Piece Goods, and Notions				Groceries and Related Products—Con.
5131	513111 513112	3600 3611 3612 3613 3614 3615 3616	Piece goods, knit and woven a. Goods purchased grey and finished on contract b. Cotton (including blends) c. Synthetics (excluding synthetic knits) d. Knit fabrics, n.e.c. (including double knit) e. Woolen and worsted piece goods f. Other piece goods		514940	4850 4851 4852	Soft drinks a. Soft drinks, packaged b. Soft drinks, pre and post mix bulk
	513120	3700	Notions and dry goods		514990	4860 4861 4862 4863 4864 4865 4866 4867 4868 4869	Other grocery specialties a. Powdered beverage mixes b. Bottled water c. Breakfast cereals d. Cooking oils and margarine e. Flour f. Pickles, preserves, jellies, jams, and sauces g. Sugar, refined h. Pet foods i. Grocery specialties, n.e.c.
5136	513600	3800 3811 3812 3813 3814 3815	Men's and boys' wear a. Men's and boys' suits, coats, and formal wear b. Men's and boys' dress and casual shirts, slacks, and jeans c. Men's and boys' underwear and nightwear d. Men's and boys' work clothing and uniforms e. Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)				
5137	513700	3900 3911 3912 3913 3914 3915 3916	Women's and children's wear a. Infants' and children's wear (to size 6X) b. Women's, misses', and girls' dresses and blouses c. Women's, misses', and girls' suits and coats d. Women's and misses' outerwear e. Women's and misses' underwear and sleepwear f. Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	5153	515300	4900 4911 4912 4913 4914 4915 4916 4917	Farm Product Raw Materials Grain and beans a. Corn (for grain) b. Rice (unpolished) c. Wheat d. Sorghum (for grain) e. Dry edible beans (bulk) f. Soybeans (for beans) g. Other grain and beans (oats, barley, inedible beans, etc.)
5139	513900	4000 4011 4012 4013 4014 4015	Footwear a. Men's and boys' footwear, except athletic b. Women's, misses', and girls' footwear c. Infants' footwear d. Athletic footwear e. Shoe accessories	5154	515400	5000 5011 5012 5013 5014	Cattle, hogs, sheep, and goats a. Cattle b. Hogs c. Sheep d. Goats
			Groceries and Related Products	5159	515910	5100	Hides, skins, and pelts
5142	514200	4100 4111 4112 4113 4114 4115 4116 4117 4118	Frozen foods (packaged) a. Dinners (frozen) b. Fish and seafoods (frozen packaged) c. Vegetables (frozen) d. Fruits and fruit juices (frozen) e. Meat (frozen packaged) f. Frozen baked goods g. Other frozen foods (frozen foods wholesalers only) h. Other frozen foods (for general-line grocery wholesalers)		515920 515930 515990	5120 5130 5140 5141 5142 5143	Leaf tobacco Wool, wool tops, and mohair Other farm products, inedible a. Raw sugar b. Horses, mules, and donkeys c. Farm products, n.e.c.
5143	514300	4200 4211 4212 4213 4214 4215 4216 4217	Dairy products (excluding dried or canned) a. Butter b. Cheese c. Milk and cream, except raw d. Ice cream e. Raw milk f. Other dairy products (dairy products wholesalers only) g. Other dairy products (for general-line grocery wholesalers, including butter, cheese, ice cream, and raw milk)	5162	516200	5300 5311 5312 5313 5314 5315 5316	Chemicals and Allied Products Plastics materials and basic shapes a. Plastic rods, tubes, and sheets b. Plastics raw materials c. Plastic pipes d. High pressure laminates (industrial) e. High pressure laminates (decorative) f. Other plastics materials and basic shapes
5144	514400	4300 4311 4312 4313 4314	Poultry and poultry products a. Dressed poultry killed on location b. Eggs c. Live poultry d. Other poultry (excluding frozen packaged)	5169	516910 516990	5320 5330	Industrial gases (welding, etc.) Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)
5145	514500	4400 4411 4412 4413	Confectionery a. Candy b. Chewing gum c. Nuts, chips, and other confections			5331 5332 5333 5334 5335 5336 5337 5338 5339 5341 5342 5343 5344 5345	a. Alkalies and chlorine b. Other industrial inorganic chemicals c. Synthetic rubber d. Cellulosic man-made fibers e. Organic fibers, noncellulosic f. Soaps and detergents g. Polishes and sanitation goods h. Gum and wood chemicals i. Cyclic crudes and intermediates j. Other industrial organic chemicals k. Household insecticides and repellants l. Adhesives and sealants m. Explosives n. Other chemicals and allied products
5146	514600	4500	Fish and seafoods (excluding canned and frozen packaged)				Petroleum and Petroleum Products
5147	514700	4600 4611 4612 4613 4614 4615 4616 4617 4618 4619	Meat and meat products (fresh and unpeckaged) a. Beef (not killed on location) b. Veal (not killed on location) c. Lamb and mutton (not killed on location) d. Pork (not killed on location) e. Sausage and prepared meats made on location f. Sausage and prepared meats purchased for resale g. Meat from animals killed on location h. Other meat products (meat and meat products wholesalers only) i. Other meat products (for general-line grocery wholesalers, including veal, lamb, pork, and all sausage)	5171	517111 517112	5400 5411 5412 5413 5414 5415 5416 5417 5418	Petroleum products a. Aviation gasoline b. Motor gasoline c. Special naphtha d. Jet fuel (naphtha or kerosine type) e. No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) f. All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) g. Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) h. Lubricating oil and greases
5148	514800	4700 4711 4712	Fresh fruits and vegetables a. Fresh fruits b. Fresh vegetables			5420 5421 5422	Liquified petroleum gases (excluding natural gas)
5149	514920	4800 4811 4812 4813	Coffee, tea, and spices a. Coffee b. Tea c. Spices			5500	Crude oil
	514930	4820 4821 4822	Bread and baked goods a. Bread b. Other baked goods		51720 517200	5520	Other petroleum products (including asphalt, road oil, wax, etc.)
	514970	4830 4831 4832 4833 4834 4835 4836	Canned foods a. Canned and bottled fruits, vegetables, and juices b. Canned and bottled baby foods c. Canned meats d. Canned fish and seafoods e. Canned milk f. Other canned foods	5172	517200		
	514980	4840 4841 4842 4843 4844	Food and beverage basic materials a. Malt and malt extract b. Sausage casings c. Industrial molasses d. Other basic food products	5181 5182	518100 518210 518220	5600 5700 5711 5712	Beer, Wine, and Distilled Alcoholic Beverages Beer and ale Wines and distilled alcoholic beverages a. Wines b. Distilled liquor (including premixed alcoholic drinks)

1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description	1987 SIC code	Kind-of- business code	Com- modity code	Commodity line description
			NONDURABLE GOODS—Con.				NONDURABLE GOODS—Con.
			Miscellaneous Nondurable Goods				Miscellaneous Nondurable Goods—Con.
5191	519120	5800	Farm supplies			519960	6130 Textile bags, bagging, and burlap
		5811	a. Hay, straw, and alfalfa			519970	6140 Advertising specialties (paper novelties, etc.)
		5812	b. Feeds (poultry and livestock) not mixed on location			519990	6150 Nondurable goods, n.e.c.
		5813	c. Prepared feeds (poultry and livestock) mixed on location				9700 Service receipts and labor charges (including installed parts)
		5814	d. Weed killers, soil sterilizers, and soil conditioners				9711 a. Labor charges for repair work
		5815	e. Insecticides, fungicides, and pesticides				9712 b. Parts installed in repair work
		5816	f. Other agricultural chemicals and fertilizers				9713 c. Other service receipts and labor charges
		5817	g. Seeds and bulbs				9720 Receipts for service contracts
		5818	h. Other farm supplies (including harness and saddlery equipment)				9740 Receipts for installing equipment
5194	519400	5900	Tobacco and tobacco products				9800 Miscellaneous commodities
		5911	a. Cigars and cigarettes				9910 Receipts from Commodity Credit Corporation
		5912	b. Other tobacco products (excluding leaf)				9920 Receipts for farm product preparation services (cleaning, shelling, grading, and packing)
5198	519800	6000	Paint, paint supplies, and wallpaper				9940 Rental receipts
		6011	a. Paints, varnishes, lacquers, etc.				9941 a. Computer rental receipts
		6012	b. Paint supplies (brushed, rollers, etc.)				9942 b. Photocopying machine rental
		6013	c. Wallpaper				9943 c. Other office machine rental
							9944 d. Other rental receipts
5192	519200	6100	Books, periodicals, newspapers, and miscellaneous printed materials				9950 Construction receipts
5193	519300	6110	Flowers and florists' supplies				9960 Custom software (designed to customer specifications)
5199	519920	6120	Art goods (including novelties and souvenirs)				9970 Receipts for printing work performed at this establishment
							9980 Receipts for machine shop job work

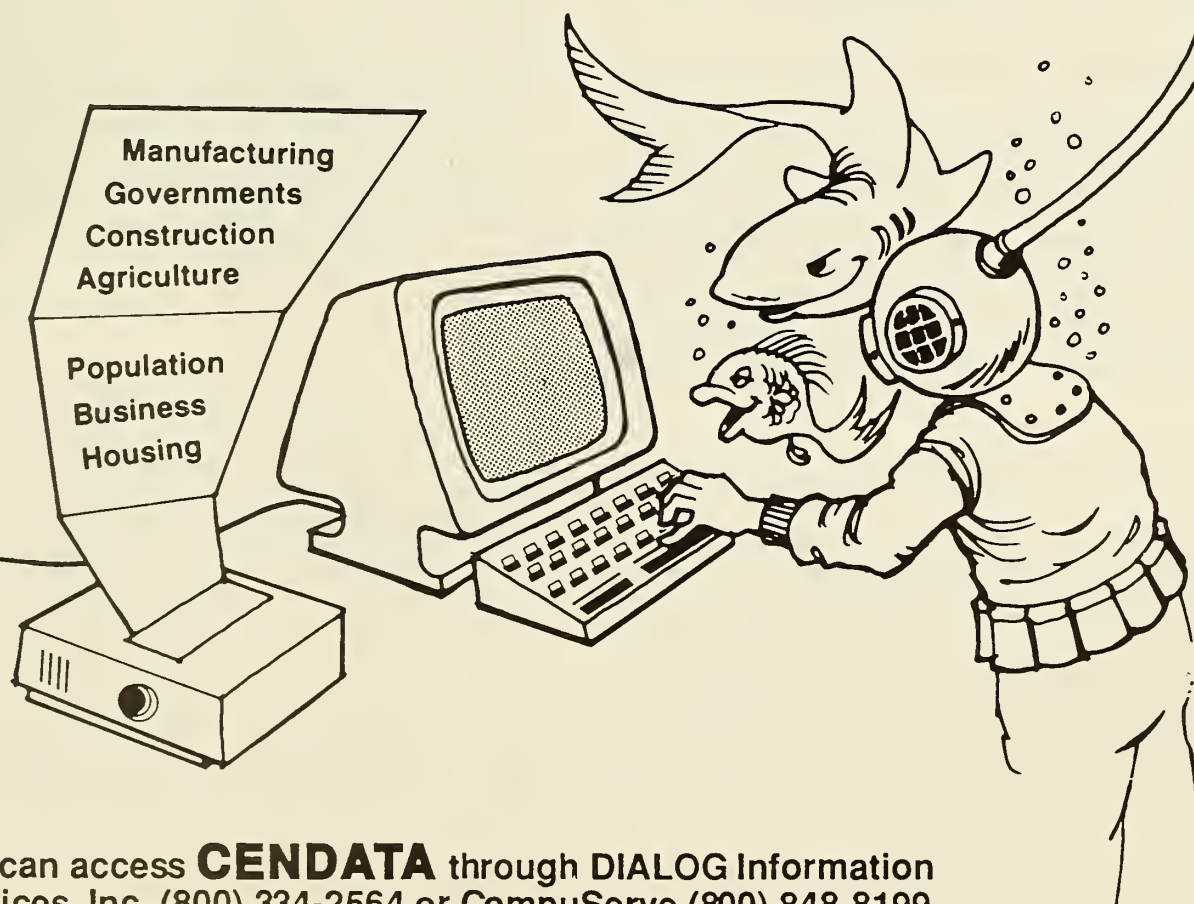


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PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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